- 1 Title: Self-beneficial belief updating as a coping mechanism for stress-induced negative affect
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- 18 Keywords: Self-related belief updating, social-evaluative stress, coping, affective recovery, cortisol

19	Title
20	Self-beneficial belief updating as a coping mechanism for stress-induced negative affect
21	Abstract
22	Being confronted with social-evaluative stress elicits a physiological and a psychological stress
23	response. This calls for regulatory processes to manage negative affect and maintain self-related
24	optimistic beliefs. The aim of the current study was to investigate the affect-regulating potential of
25	self-related belief updating after exposure to social-evaluative stress, in comparison to non-social
26	physical stress or no stress. We assessed self-related belief updating using trial-by-trial performance
27	feedback and described the updating behavior in a mechanistic way using computational modeling.
28	We found that social-evaluative stress was accompanied by an increase in cortisol and negative affect
29	which was related to a shift in self-related belief updating towards the positive direction. This self-
30	beneficial belief updating, which was absent after physical stress or control, was associated with a
31	better recovery from stress-induced negative affect. This indicates that enhanced integration of
32	positive self-related feedback can act as a coping strategy to deal with social-evaluative stress.

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## Introduction

Human beings strive to be accepted by others and to maintain a positive social image<sup>1</sup>. Thus, social 35 evaluation from others can pose a threat to our social image, eliciting a stress response in our body<sup>2–</sup> 36 <sup>4</sup>. This initiates various physiological processes<sup>5</sup> and is associated with negative affective 37 consequences, like anxiety or embarrassment<sup>6-8</sup>. Social evaluation, however, is fundamental to self-38 39 related learning processes as it gives one the opportunity to integrate the feedback we receive from others and update the beliefs about ourselves accordingly<sup>9,10</sup>. Biases in how we process self-related 40 feedback, i.e. whether we focus more on negative or positive feedback, impact our affective 41 42 reactions<sup>11,12</sup> and, in the case of self-serving processing, may function as a coping strategy<sup>11</sup>. While (social) stress is a risk factor for many psychiatric conditions<sup>13</sup>, successful coping is an important factor 43 44 in maintaining mental health<sup>14</sup>. In the current study we implemented a computational modeling approach to investigate the coping mechanism of self-beneficial belief updating after social-evaluative 45 46 stress and tested whether shifted information processing after stress predicts recovery from stress-47 induced negative affect.

When we receive feedback regarding ourselves, information processing and belief updating is shaped by self-relevant motivations<sup>15</sup>, especially the motivation to maintain optimistic beliefs about the self<sup>16</sup>. Many studies have demonstrated that the process of self-related belief updating is biased in favor of positive information, i.e. self-related beliefs are updated more strongly when feedback is better than expected<sup>17–20</sup>. However, updating biases towards negative feedback have been reported in performance contexts<sup>21,22</sup>, which indicates that the context of learning, type of feedback and prior assumptions are important factors when explaining self-related belief updating biases.

While there are only relatively few studies on the effects of stress on self-related belief updating, various studies on reward processing and non-self-related feedback processing have shown that stress is an influencing factor in this regard. One key mechanism for feedback-based learning is the prediction error signal, indicating the difference between a predicted and an actual outcome<sup>23,24</sup>, which is being minimized by updating beliefs during learning. This signal is generated by dopaminergic neurons of the

ventral striatum<sup>25</sup>, which might be particularly important for the stress-induced modulation of 60 prediction error signals as the dopamine system is sensitive to stress<sup>26,27</sup>. However, these effects 61 depend on the type, intensity and schedule of the stress exposure<sup>28</sup>, which might also explain 62 heterogeneous effects of stress on reward processing and feedback-based learning. Research on 63 declarative memory has shown that timing of stress matters<sup>29</sup>, which seems to be important for 64 feedback-based learning as well<sup>30</sup>. Initially, acute stress (e.g. a threat of a shock during learning), mainly 65 characterized by a rapid sympathetic response, impairs feedback-based learning of reward<sup>31</sup>. Neurally, 66 67 acute stress attenuates the response to reward in the striatum and orbitofrontal cortex<sup>32,33</sup> and 68 enhances the striatal response to aversive feedback<sup>34</sup>. Accordingly, under acute stress self-related belief updating is more strongly driven by unfavorable feedback, i.e. the learning bias in favor of 69 positive information (optimism bias) usually found in self-related belief updating is absent<sup>35</sup>. The 70 71 opposite effects are reported when learning takes place with a delay to stress (e.g. after a public 72 speech), a phase mainly characterized by an increase of cortisol<sup>29</sup>. Here, non-self-related feedback 73 processing is more strongly driven by stimuli signaling reward and possibly associated with stressinduced cortisol change<sup>36</sup> while learning from negative feedback is decreased, potentially linked to 74 75 cortisol levels before learning<sup>37</sup>. On the neural systems level, stress recovery is associated with 76 increased striatal responses to rewarding feedback at 50 min after stress<sup>30,38</sup>. Moreover, specifically 77 individuals with low striatal reward reactivity showed an association of recent life stress with lower positive affect, which makes striatal reactivity a potential factor of successful stress coping<sup>39</sup>. 78

According to classic appraisal theories of stress<sup>40</sup>, different strategies such as seeking social support, positive revaluation or acceptance are helpful in coping with stress-induced negative affect<sup>40–42</sup>. In the context of social-evaluative stress a self-protection strategy is to view oneself in a positive light, i.e. emphasizing the own desirability, focusing on own successes and attributing failure externally<sup>43</sup>. This strategy has also been successful in alleviating stress-induced negative affect following a performance situation<sup>11,44</sup>. Generally, an optimistic way of processing self-related feedback has been associated with better mental health<sup>45,46</sup>. On the contrary, processing self-related feedback in a more negative way 86 may result in negative beliefs about the self<sup>47</sup> and ultimately lead to lower self-esteem or depressive 87 symptomatology. Studies on self-related belief updating in individuals with depression suggest that 88 information processing is distorted in a negative direction<sup>48</sup> and that coping strategies for situations of 89 social-evaluative stress are less readily available in these patients<sup>49</sup>.

90 In the present study, we aim to investigate the specific effects of social-evaluative stress on self-related 91 belief updating and the propensity to engage into self-beneficial belief updating after social-evaluative 92 stress as compared to non-social physical stress. By means of two well validated and highly reliable paradigms, the Trier Social Stress Test<sup>3</sup> (public speech) and the Cold Pressor Test<sup>50</sup>, as well as a no 93 94 stress control condition, we directly manipulated levels of social-evaluative stress in a between-groups 95 design. After stress manipulation we assessed participants' self-related belief updating behavior with 96 the learning of own performance (LOOP) task<sup>21</sup>, in which participants form beliefs about their abilities in novel behavioral domains. We then used participants' learning bias from positive and negative 97 98 feedback to predict their recovery from stress-induced negative affect. We found that social but not 99 physical stress shifted subsequent self-related belief updating in a more self-beneficial direction which 100 predicted better recovery from negative affect. We elaborate on the relationship between stress, self-101 related belief updating and affect regulation in healthy participants and discuss the potential of our 102 findings for a better understanding of maladaptive self-related belief systems in psychiatric conditions 103 such as depression.

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### Results

After exposure to social-evaluative stress (SOC, Trier Social Stress Test), non-social, physical stress (PHY, Cold Pressor Test) or a no stress control condition (CON, reading) participants performed the LOOP task<sup>21</sup>, which was covered as a measure of cognitive estimation skills (see Fig. 1). The central idea of the LOOP task is to create a performance context and provide manipulated positive or negative feedback in comparatively neutral domains in which people have only vague prior assumptions. By this means, individuals form a concept about their own abilities over the course of the experiment. In a previous study, we showed that this process of self-related belief updating can be described best by 112 a computational prediction error learning model (adapted from Rescorla and Wagner<sup>51</sup>) with two separate learning parameters for positive and negative prediction errors<sup>21</sup>. During the LOOP task, 113 114 participants were asked to answer estimation questions in two different estimation domains (e.g. 115 estimating the weight of animals and the height of buildings) and received manipulated performance 116 feedback implying a rather good performance in one category and a rather bad performance in the 117 other one (high vs. low ability condition). In the beginning of each trial participants saw a cue indicating 118 the estimation category and had to rate their expected performance for the upcoming estimation 119 question in this category. A manipulated feedback on their estimation performance in relation to an 120 alleged reference group was presented afterwards. Saliva cortisol as well as negative affect, including 121 perceived stress, embarrassment, anger, and frustration, were assessed several times during the 122 experiment. Pre-stress baseline measures (T1<sub>AFF/CORT</sub>) were taken after a ten-minute-period of rest in 123 the beginning of the session. Post-stress negative affect was rated immediately after the stress 124 exposure or control task ( $T2_{AFF}$ ) to calculate the mean change of negative affect ( $\Delta AFF$ ). Post-stress 125 cortisol samples were taken after another 10-minute period of rest (T2<sub>CORT</sub>) to calculate the mean 126 cortisol change ( $\Delta$ CORT). After performing the LOOP task, saliva samples and negative affect were 127 again obtained (T3<sub>AFF/CORT</sub>) to measure stress recovery (for a detailed description see methods).

128 Cortisol response and negative affect. Cortisol. The stress manipulation was effective and social-129 evaluative stress, as well as physical stress, led to a stronger increases of cortisol levels from baseline 130 T1<sub>CORT</sub> to post-stress T2<sub>CORT</sub> than in the no stress control group (Scheirer-Ray-Hare test controlled for 131 time of the day [TIME]: main effect factor Stress group H<sub>2</sub> = 18.9, p < .001, post-hoc Dunn-Bonferroni-132 Tests for factor Stress group: SOC vs. CON: z = -4.29, p < .001; PHY vs. CON: z = -2.76, p = .018). There was no statistically significant difference between the two stress groups (SOC vs. PHY: z = 1.56, p = .355; 133 134 baseline cortisol levels did not significantly differ between groups  $H_2 = 1.74$ , p = .419 controlled for 135 TIME, see Fig. 2a and Supplementary Fig. S1 and Table S1).

136Negative affect. Mean negative affect increased significantly after social-evaluative stress but not after137physical stress compared to the control group (Kruskal Wallis test:  $H_2 = 43.9$ , p < .001, post-hoc Dunn-

Bonferroni-tests: SOC vs. CON (z = -6.45) p < .001, PHY vs. CON (z = -1.88) p = .182, SOC vs. PHY (z = -4.59) p < .001; baseline negative affect did not significantly differ between groups (H<sub>2</sub> = 3.2, p = .201; see Fig. 2b and Supplementary Fig. S2).

Forming self-related beliefs over time. In a model free behavior analysis we replicated previous 141 142 findings regarding the LOOP task which indicates self-related belief updating in response to the 143 feedback<sup>21</sup>. Over the time of 30 trials, participants adapted their performance expectation ratings (EXP) 144 towards the positive and negative feedback of the two ability conditions, i.e. they updated their self-145 related beliefs (Fig. 3a, significant factor Ability condition high vs. low  $t_{86}$  = 8.52, p < .001, significant 146 Trial x Ability condition interaction  $t_{5156}$  = 32.72, p < .001). Social-evaluative stress modulated self-147 related belief updating over time, i.e. performance expectation ratings became increasingly higher 148 compared to physical stress or no stress (Trial x Ability condition x Stress group split into the contrasts 149 social [SOC] vs. non-social [PHY, CON] and the orthogonal contrast PHY vs. CON: interaction for 150 contrast SOC vs. [PHY, CON];  $t_{5156} = 4.01$ , p < .001). In the physical stress group performance 151 expectation ratings were even more negative over time than in the no stress control condition (Trial x 152 Ability condition x Contrast PHY vs. CON  $t_{5156} = -2.15$ , p = .031; see Supplementary Table S2).

Model selection for computational models of learning behavior. To capture the updating of the performance expectation ratings over time in a learning model, a similar model comparison to that of Müller-Pinzler et al.<sup>21</sup> was performed. All three main models of the model space followed the idea of a Rescorla-Wagner model with one or two learning rates for each participant reflecting the degree to which people weighted prediction errors (PE = Feedback<sub>t</sub> - EXP<sub>t</sub>) to update their expectation rating (see Fig. 4 and for model descriptions see method section).

In line with Müller-Pinzler et al.<sup>21</sup>, the Valence Model outperformed all other models in all three groups according to Bayesian Model Selection<sup>52</sup> (protected exceedance probability for the whole sample  $pxp_{total} > .999$ , Bayesian omnibus risk  $BOR_{total} < .001$  as well as separately for the three groups  $pxp_{SOC} = .985$ ,  $BOR_{SOC} = .019$ ,  $pxp_{PHY} > .999$ ,  $BOR_{PHY} < .001$ ,  $pxp_{Control} > .999$ ,  $BOR_{Controll} < .001$ ; see Table 1 and Supplementary Table S3 for more details on model comparisons). This model, with two separate 164 learning rates for positive PEs ( $\alpha_{PE+}$ ) and negative PEs ( $\alpha_{PE-}$ ) across ability conditions, assumes that 165 learning differs depending on the valence of prediction errors. Learning parameters from the Valence 166 Model were used for further analysis.

The modeled performance expectations of our winning model predicted the performance expectation ratings on the individual subject level within each ability condition with  $R^2 = 0.33 \pm 0.24$  ( $M \pm SD$ ). Repeating the model free analysis with the modeled performance expectations confirmed the results from the original analysis (see Supplementary Table S4).

171 Stress and learning parameters. In line with Müller-Pinzler et al.<sup>21</sup>, the physical stress and no stress 172 control group showed a negativity bias in their learning behavior, i.e. a stronger self-related belief 173 updating after negative than positive prediction errors ( $\alpha_{PE+}$  vs.  $\alpha_{PE-}$  within group comparison for PHY: 174 W = 100, Z = -2.73, p = .005 and CON: W = 84, Z = -2.89, p = .003, Wilcoxon test). This negativity bias 175 was absent after social-evaluative stress ( $\alpha_{PE+}$  vs.  $\alpha_{PE-}$  within group comparison for SOC: W = 193, Z = -176 0.53, p = .609; significant PE-Valence x Contrast SOC vs. [PHY, CON] interaction  $b_{VALxSOC} = 0.114$ ,  $t_{85} =$ 177 2.30, p = .024, PE-Valence x Contrast PHY vs. CON:  $b_{VALxPHY} = -0.036$ ,  $t_{85} = -0.72$ , p = .471; betas 178 standardized, see Fig. 3b and Supplementary Table S5).

To better capture biased learning behavior, a valence bias score was computed (valence bias score =  $(\alpha_{PE+} - \alpha_{PE-})/(\alpha_{PE+} + \alpha_{PE-}))^{21,53,54}$ , which represents updating after positive compared to negative prediction errors. More positive valence bias scores indicate more self-beneficial belief updating, while negative valence bias scores speak for stronger self-related belief updating after negative feedback.

184 *Negative affect predicts subsequent self-beneficial belief updating.* We found that a stronger increase 185 in negative affect ( $T2_{AFF} - T1_{AFF}$ ) predicted more self-beneficial belief updating ( $\rho_{\Delta AFF,BIAS} = .25, p = .019,$ 186 Spearman correlation for the whole sample, see Fig. 5b). Also, a higher increase in in cortisol levels 187 (saliva samples  $T2_{CORT} - T1_{CORT}$ ) predicted more self-beneficial belief updating ( $\rho_{\Delta CORT,BIAS}|_{TIME} = .29, p =$ 

.006, partial Spearman correlation controlled for TIME for the whole sample, for further information
see Supplementary Results and Supplementary Table S6).

Learning rates and stress recovery. A more positive valence bias score predicted better recovery from stress-induced negative affect during learning (REC, change in negative affect post-stress  $T2_{AFF}$  - postlearning  $T3_{AFF}$ ,  $\rho_{BIAS,REC|\Delta AFF} = .23$ , p = .043 [partial Spearman correlation for the whole sample controlled for the increase in negative affect ( $T2_{AFF} - T1_{AFF}$ )]). This supports the idea of self-beneficial belief updating as a coping strategy. Analysis of the social-evaluative stress group only confirmed this effect (Fig. 5b,  $r_{BIAS,REC|\Delta AFF} = .38$ , p = .045 [partial Pearson correlation controlled for the increase in negative affect]).

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## Discussion

198 After being devalued for example at work or school we need to empower ourselves in order to uphold 199 or boost our self-image. Research has shown that the ability to adopt a positive attitude towards 200 oneself after receiving criticism is central to positive affect and good mental health outcomes in the 201 long run<sup>11,46,55</sup>. In the current study we investigated how people apply self-beneficial belief updating 202 during a performance feedback situation as a means to counter their negative affect. Using 203 computational modelling, we provide a mechanistic explanation on how individuals engage in more 204 self-beneficial belief updating after experiencing a threat to their social image and how this shift in 205 social learning of self-related information predicts recovery from stress-induced negative affect.

The positive shift of self-related belief updating after social-evaluative stress, going along with a better recovery from negative affect, fits nicely to the notion of a belief's own value as recently posited by Bromberg-Martin and Sharot<sup>15</sup>. In their revised framework, general belief updating is not solely driven by external outcomes like rewards or punishments but also by the agent's motivation to optimize internal states like positive affect<sup>15</sup>. In the present study we show this direct link between self-related belief updating and a change in the affective state indicating that self-related belief updating might be motivated by the wish to uphold or even recover a positive affective state. This is in line with the idea 213 of motivated cognition, i.e. the assumption that cognitive processes like attention, information processing and decision making are not neutral on their own, but are always shaped by needs, feelings 214 215 and desires of the individual<sup>56</sup>. Especially when processing information that challenges one's self-216 image, self-related belief updating is not only informed by the history of previous feedback, as it has 217 often been assumed in classical reinforcement learning tasks, but also by various self-relevant needs 218 and goals<sup>57</sup>. Transferred to the present study, this implies that the motivation to restore an endangered 219 self-image and to regulate one's affect back to a set point directly impacts self-related information 220 processing. The pattern of an active counter-regulation of negative affect by self-beneficial belief 221 updating can be described as a striving for homeostasis<sup>11</sup>. To better capture the fluctuation of the affective state and its involvement in the trial-by-trial self-related belief updating loop, following the 222 framework by Bromberg-Martin and Sharot<sup>15</sup>, future studies should consider repeated assessments of 223 224 affective states during the task to predict the empowering potential of shifts in learning on the single 225 trial level.

226 Since negative self-related beliefs are at the core of psychiatric conditions like depression<sup>47</sup>, this study 227 targets clinically highly relevant processes. Depression is associated with seeking negative feedback which confirms negative self-related beliefs<sup>58</sup> and seeking negative feedback in combination with a 228 229 stressful life event can even increase depressive symptoms<sup>59</sup>. Furthermore, depression is associated 230 with a weaker stress recovery mediated by an attentional bias towards negative feedback. 231 Understanding the mechanisms of how people form self-related beliefs in a context mimicking 232 everyday performance settings and linking these to the regulation of negative affect after stress has 233 important implications for understanding the etiology of depressive symptoms. The present study setup, including a social-evaluative stress induction followed by a social-evaluative performance situation 234 235 also addresses one of the fundamental fears of individuals with social anxiety: being devalued by 236 others. Since both depression and social anxiety are associated with negatively biased updating behavior in response to self-related feedback<sup>12,21,48,60</sup>, we assume that the affect-regulating and 237 238 empowering potential of self-beneficial belief updating after social-evaluative stress would be less

pronounced in depression or social anxiety and would thereby possibly exacerbate the symptomatology in a self-fulfilling way. Future studies with similar experimental set-ups and clinical samples could examine the relationship between self-beneficial belief updating and affect regulation in more detail and develop potential intervention strategies based on empowering individuals on their way to processing newly incoming information.

244 Replicating a previous study of ours<sup>21</sup>, self-related belief updating was negatively biased in the control 245 condition in which participants were not exposed to any stress. In the prior study, this negativity bias 246 has been shown to be specific for self-related belief updating in comparison to belief updating about 247 another person<sup>21</sup>. In the present study, we found that after physical stress participants also exhibited 248 a negativity bias in forming self-related beliefs, i.e. participants tended to make greater updates in 249 response to negative prediction errors in contrast to positive prediction errors. The negativity bias 250 stands in contrast to other studies reporting a positivity or optimism bias in feedback-based learning e.g. when receiving feedback about the chance to encounter negative life events<sup>20,61</sup>, about one's 251 intelligence<sup>17</sup> or about one's personality<sup>18,19</sup> (a review<sup>16</sup>). There are several possible explanations for 252 253 the motivation behind the negativity bias in context of the LOOP task in contrast to the reported 254 positivity biases of other studies which was, however, not the focus of the present study (for a discussion on the negativity bias see<sup>21</sup>). In order to test for the specificity of self-beneficial belief 255 256 updating after social-evaluative stress, it would be interesting to test if this effect also accounts for 257 experiments that typically yield a positivity bias (e.g. for life events, IQ or personality) in feedback-258 based learning tasks.

Here, we demonstrated that both, negative affect and cortisol stress responses, go along with a shift in self-related belief updating. It has been shown before that experiencing social emotions (e.g. embarrassment or shame) is related to increased cortisol levels in situations which threaten one's social image, like the social-evaluative stress induction<sup>6</sup>. Cortisol has been linked to reward processing and feedback-based learning in the *stress triggers additional reward salience - STARS -* model which proposes that stress and the associated release of cortisol modulates the dopamine system, resulting 265 in an increased salience of rewards, thus biasing learning towards rewarding feedback<sup>36,64</sup>. The current 266 results, however, suggest that the quality of stress (here, social vs. physical) might make a difference, 267 and the STARS model, based on a rather unspecifically triggered cortisol response, cannot fully explain 268 the present stress effect on self-related belief updating after social but not physical stress. While in 269 our study both measured components of social-evaluative stress, negative affect and the cortisol stress 270 response, were associated with shifts in learning behavior, we cannot rule out that our alteration of 271 the Cold Pressor Test, to remove the social element of the conductor, potentially resulted in some 272 participants terminating the test prematurely. This mode of testing might have been less intense and 273 a more intense physical stress protocol might lead to similar effects on learning behavior. A more 274 detailed recording of negative affect as well as the physiological stress response might help in future 275 studies to better differentiate between different stress gualities and understand specific effects of 276 social-evaluative stress.

277 To summarize, our results indicate a shift towards more self-beneficial belief updating after social-278 evaluative but not physical stress. This shift goes along with a better recovery from stress-induced 279 negative affect. Linking self-related belief updating to affect is an important step in understanding 280 biases in self-related learning and its relation to affect regulation. The special feature of the present 281 study was the study-set that allowed to examine a link between negative affect and self-related belief 282 updating. By introducing a performance context with consecutive self-related feedback, corresponding 283 to real-life school or work related performance situations, individuals can form beliefs about their own 284 abilities over time and potentially use this formation process as a means to regulate their affect. With 285 this approach we aimed to increase the ecological validity of the study in order to trigger and 286 investigate motivational processes that might be less relevant in more abstract study settings. Since 287 social evaluation represents a constant stressor in every-day life, the question of an appropriate coping 288 strategy to regulate negative affect is of great importance when handling everyday social situations.

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#### Materials and Methods

292 Participants. Eighty-nine participants recruited at the University of Lübeck Campus were included in 293 the study. Upon appearance, participants were assigned to either a social-evaluative stress group (SOC; 294 n = 29, 21 female, aged 18–28 years; M = 22.9; SD = 2.76), a physical stress group (PHY; n = 30, 20 295 female, aged 19–27 years; M = 22.5; SD = 1.94) or the control group (CON; n = 30, 20 female, aged 18– 296 32 years; M = 22.3; SD = 3.00, data of the control group were published before<sup>21</sup>). From the initially 297 recruited N=96 subjects, seven had to be excluded – five because they did not believe the cover story 298 and two due to technical problems. All included participants were fluent in German, non-smokers with 299 a body-mass index between 18.5 and 30. They were not diagnosed with acute or chronic psychiatric 300 conditions or diseases affecting the hormone system and did not take psychiatric drugs or medication 301 affecting the hormone system (except hormonal contraceptives). Participants had normal or 302 corrected-to-normal vision and did not study psychology to avoid previous experience with 303 experiments using cover stories. Additional exclusion criteria for participants who underwent the 304 physical stress protocol were cardiovascular diseases, frequent fainting or seizures and current hand 305 injuries. For more details on the sample characteristics see Supplementary Table S8a. All participants 306 gave written informed consent prior to the participation and received monetary compensation for 307 their participation. They were naive to the background of the study during the session and debriefed 308 about the cover story afterwards. The study was conducted in compliance with the ethical guidelines 309 of the American Psychological Association (APA) and was approved by the ethics committee of the 310 University of Lübeck.

Manipulation procedure. *Social-evaluative stress*. Social-evaluative stress was induced by a public speech similarly to the Trier Social Stress Test<sup>3</sup>. Participants were instructed to prepare a short selfpresentation for an application for a scholarship, which had to be presented in front of a selection committee who would allegedly assess the participant's verbal skills and body language. The selection committee consisted of the experimenter, who was passive during the speech, a second experimenter, who was allegedly responsible for measuring verbal skills, and a passive camera assistant, who 317 pretended to videotape the speech. Before starting the ten-minute preparation period, participants 318 briefly visited the room with the selection committee. After the preparation time was over, 319 participants were asked to come back to this room and present their speech. Talking time was five 320 minutes (M = 4.9 min, SD = 0.16) with a minimum of three minutes of uninterrupted speech. If the 321 participant finished the speech before the time was over, the second experimenter waited for at least 322 15 seconds with a motionless face and then asked the participant to continue. If the participant 323 stopped speaking again and the three minutes of free speech had passed, the second experimenter 324 asked standardized questions until the five minutes of talking time were over ("Explain why it is 325 important for you to achieve a good performance.", "Do you think it is important to improve yourself throughout your life?", "Do you consider yourself a person who values his/her independence?"). 326 327 Average social-evaluative stress duration (start subsequent rest period – start speech preparation) was 328 *M* = 16.4 min, *SD* = 1.2.

329 Physical stress. Physical stress was induced by an exposure to ice water according to the Cold Pressor 330 Test protocol<sup>50,65</sup>. Participants were asked to dip their non-dominant hand in cold water (water 331 temperature  $3-5.5^{\circ}C = 37.4-41.9^{\circ}F$ ,  $M = 4.26^{\circ}C$ , SD = 0.50) for as long as possible up to three minutes 332 (duration 48 sec – 3 min, M = 2.7 min, SD = 0.7). The water was kept in motion with a small electrical 333 pump to prevent the water temperature from rising around the participant's hand. To control for the 334 procedure of the social-evaluative stress condition, participants visited the room with the cold pressor 335 apparatus first, had a ten-minute preparation period and came back into the room for the stress 336 exposure. During the preparation time, participants were asked to imagine dipping their hands in a 337 freezing cold environment and write down their associations. To make the stress exposure less social, 338 the experimenter was not present in the room but waited in an adjacent room. If the participant took 339 out their hand before the three minutes were over, they had to signal this immediately by ringing a 340 bell. The experimenter could roughly observe the participant in the reflection of the glass door, thus 341 ensuring that she/he dipped the hand into the water. Average physical stress duration (including 342 preparation period) was M = 16.2 min, SD = 1.5.

No stress control condition. In the control condition, participants performed a reading task that was described to them as measuring reading speed. They had ten minutes to rehearse two different texts about applying for a scholarship. Afterwards, they were guided to the other room with nobody present and were asked to measure their reading time, while reading the two texts aloud at a natural speed. Average control duration was M = 15.3 min, SD = 1.3.

348 Manipulation checks. Cortisol. Three saliva samples were collected during the experiment for cortisol 349 analysis (see Fig. 1a). The first sample (baseline T1<sub>CORT</sub>) was taken after a 10 min period of rest 350 immediately before starting the instruction for the stress manipulation (mean time between T1<sub>CORT</sub> 351 and start of the SOC, PHY or CON preparation phase: M = 3.7 min, SD = 1.4). The post-stress cortisol 352 sample T2<sub>CORT</sub> was collected after another 10 minutes resting period following the stress manipulation 353 and the last sample ( $T3_{CORT}$ ) was collected after the learning task (M = 45.6 min (SD = 3.3) post stress). 354 The stress-induced cortisol change ( $\Delta$ CORT) was determined by subtracting the cortisol levels of T2<sub>CORT</sub> 355 - T1<sub>CORT</sub>. Saliva was collected with Salivettes (Sarstedt, Nümbrecht, Germany), stored at -30 °C and sent 356 to the bio-psychological lab at TU Dresden, Dresden, Germany for analysis (here stored at -20 °C until 357 analysis). Salivary free cortisol levels were determined using a chemoluminescence immunoassay (IBL 358 International, Hamburg, Germany).

359 Negative affect. We assessed negative affect by means of a short pen and paper questionnaire, 360 covering the emotions embarrassment, anger, frustration, as well as the perceived stress with one 361 rating each. The questionnaires were handed out at baseline  $(T1_{AFF})$  as well as at the very end of the 362 experiment (T3<sub>AFF</sub>). The post-stress negative affect was measured immediately after the stress 363 manipulation (T2<sub>AFF</sub>; see Fig. 1). Ratings were averaged for each measurement point to get a composite 364 measure of negative affect (see Supplementary Fig. S2 for separate scores). The change in negative 365 affect after stress ( $\Delta AFF$ ) was determined by subtracting T1 negative affect from T2 (T2<sub>AFF</sub> - T1<sub>AFF</sub>). The 366 recovery from negative affect (REC) was determined by subtracting T3 negative affect from T2 (T2<sub>AFF</sub> -367 T3<sub>AFF</sub>).

368 Behavioral task. Learning of own performance task. The Learning of own performance (LOOP) task<sup>21</sup> 369 (Fig. 1b) allows to measure self-related belief updating through trial-by-trial performance expectation 370 ratings and subsequent performance feedback. The task included estimation questions in two different 371 estimation categories (heights of houses and weights of animals) and was presented to the participants 372 as a measure of estimation abilities. To make participants learn about their estimation ability the two 373 estimation categories were paired with manipulated performance feedback implying high ability for 374 one category and low ability for the other (e.g. heights of houses = high ability and weights of animals 375 = low ability, estimation categories were counterbalanced between ability conditions). The assignment 376 of the categories to the ability conditions was independent of the participants' actual performance and their performance expectation ratings. Thus, participants could learn over the course of the 377 378 experiment that they were good in one estimation category and rather bad in the other one. Each trial 379 began with a cue displaying the category of the next estimation question followed by a performance 380 expectation rating for this question. Afterwards, the estimation question was presented together with 381 a picture for ten seconds. Continuous response scales below the pictures determined a range of 382 plausible answers for each question, and participants indicated their responses by navigating a pointer 383 on the response scale with a computer mouse. Subsequently, feedback indicating the estimation 384 accuracy as percentiles compared to an alleged reference group of 350 university students was 385 presented for five seconds (e.g. "You are better than 72 % of the reference participants."). The order 386 of the two estimation categories/ability conditions was intermixed with a maximum of two consecutive 387 trials of the same condition and 30 trials per condition in total. The estimation questions were 388 randomized within the estimation category/ability conditions. A fixed sequence of ability conditions 389 and feedback was presented for all participants. In the low ability condition, feedback was 390 approximately normally distributed around the 35th percentile (SD  $\approx$  16; range 1–60%) and in the high 391 ability condition around the 65th percentile (SD  $\approx$  16; range 40–99%). The task started with detailed 392 instructions and three test trials. All stimuli were presented using MATLAB Release 2015b (The 393 MathWorks, Inc.) and the Psychophysics Toolbox<sup>66</sup>.

394 Procedure. To minimize noise in the cortisol saliva samples, participants were asked to follow 395 behavioral rules prior to the experimental session. These were in detail: no alcohol on the evening 396 before the experiment and bed rest at about 10 p.m. (ideal case eight hours of sleep); one hour before 397 the session: no sport, no smoking, no drinks containing caffeine or theine, no food (including bonbons 398 and chewing gums) and no juices. Upon arrival at the laboratory, participants read the participant 399 information including the cover story regarding the stress manipulation and the LOOP task. After 400 signing the consent form, they were asked to fill out a questionnaire checking the adherence to the 401 behavioral rules. Participants rested for ten minutes before the baseline measurement, including saliva 402 cortisol and negative affect, was obtained ( $T1_{AFF/CORT}$ ). During the resting period, they filled out a short 403 personality questionnaire (not included in this study). Subsequently, participants of the social and 404 physical stress groups were challenged with a stress protocol while participants of the control group 405 did the control reading task. Directly afterwards, participants rated their affective state (T2<sub>AFF</sub>) followed 406 by another ten minutes resting period, which was terminated with a saliva sampling (T2<sub>CORT</sub>). In the 407 second part of the experiment participants performed the LOOP task. Finally, another cortisol sample 408 and affective ratings were collected (T3<sub>AFF/CORT</sub>). After completing a post-experimental interview, 409 including additional questionnaires, participants were debriefed about the cover story. The 410 experimental sessions were run between 10.00 a.m. - 12.00 p.m., 1.00 - 3.00 p.m. or 3.45 - 5.45 p.m. 411 The allocation to the time slots did not differ between the experimental groups (Pearson's Chi-squared 412 test p = .867, see Supplementary Table S8b). See Fig. 1a for a graphical illustration of the procedure.

**Statistical analysis.** *Stress manipulation.* To test whether the stress manipulation was effective, the stress-induced changes in cortisol as well as affect were compared between the three experimental groups. Due to the stress manipulation, the variance of the cortisol and negative affect responses were unequal between the three experimental groups (Levene test ps < .05). Since the distributions of the cortisol and affective stress response were skewed in some groups (Lilliefors-corrected Kolmogorov-Smirnov normality test ps < .05) non-parametric tests were used. Negative affect responses were compared with the Kruskal-Wallis test, the cortisol response was compared with the Scheirer-Ray-Hare test, an extension of the Kruskal–Wallis test, to control for time of the day (morning vs. noon vs.
afternoon, see Procedure). Post-hoc comparisons between the groups were performed with Dunn's
test.

423 *Model free analysis of performance expectation ratings.* The analysis of the expectation ratings 424 including computational modeling was adapted from Müller-Pinzler et al.<sup>21</sup>. To illustrate basic effects 425 of the expectation ratings, a linear mixed model with the factors Ability condition (high ability vs. low 426 ability), the continuous variable Trial (30 Trials), and Stress group (with the two contrasts SOC vs. [PHY, 427 CON] and PHY vs. CON) as a between subject factor was performed.

428 Computational modeling of learning behavior. The dynamic changes in self-related beliefs, which were 429 measured by the performance expectation ratings in response to the provided performance feedback, 430 were modeled using prediction error delta-rule update equations (adapted from Rescorla-Wagner 431 model<sup>51</sup>). There were three main models of the model space with one or two learning rates modeled 432 separately for each participant (see Fig. 4). The first model (Unity Model) included a single learning 433 rate for the whole time course (EXP<sub>t+1</sub> = EXP<sub>t</sub> +  $\alpha_{Uni}$  PE<sub>t</sub>). The second model (Ability Model) contained 434 two separate learning rates for the two ability conditions allowing to capture a difference in 435 expectation updating when receiving feedback in a high ability context ( $\alpha_{High ability}$ ) or low ability context 436 ( $\alpha_{Low ability}$ ). The third model (Valence Model) with two separate learning rates for positive PEs ( $\alpha_{PE+}$ ) and 437 negative PEs ( $\alpha_{PE}$ ) across ability conditions allows to model learning that differs depending on the 438 valence of prediction errors rather than different ability conditions. The three models were compared 439 to a Mean Model with two performance expectations means reflecting the assumption of stable 440 expectations for each ability condition without learning over time. In addition to the learning rates, we 441 fitted two parameters for the initial belief about participant's performance, separately for both ability 442 conditions (see Table 1).

443 *Model fitting.* For model fitting we used the RStan package<sup>67</sup>, which uses Markov chain Monte Carlo 444 (MCMC) sampling algorithms. All learning models of the model space were fitted separately for each 445 subject. To sample posterior parameter distributions, a total of 2400 samples were drawn after 1000 446 burn-in samples (overall 3400 samples; thinned with a factor of 3) in three MCMC chains. Convergence of the MCMC chains to the target distributions was assessed by  $\hat{R}$  values<sup>68</sup> for all model parameters. 447 448 One subject was excluded due to implausible model parameters, i.e. mean learning rate of almost 1, as well as  $\hat{R}$  values of 1.1 and low effective sample sizes ( $n_{eff}$ , estimates of the effective number of 449 450 independent draws from the posterior distribution) for some model parameters of the valence model. 451 Otherwise the effective sample sizes were greater than 1000 (>1400 for most parameters). Posterior 452 distributions for all parameters for each of the participants were summarized by their mean resulting 453 in a single parameter value per subject that we used to calculate group statistics.

454 Bayesian model selection and family inference. To select the model that describes the participants' 455 updating behavior best, we estimated pointwise out-of-sample prediction accuracy for all fitted 456 models separately for each participant by approximating leave-one-out cross-validation (LOO)<sup>69</sup>. To 457 this end, we applied Pareto-smoothed importance sampling (PSIS) using the log-likelihood calculated from the posterior simulations of the parameter values as implemented by Vehtari et al.<sup>69</sup> (loo R 458 package<sup>70</sup>). Sum PSIS-LOO scores for each model as well as information about  $\hat{k}$  values, the estimated 459 460 shape parameters of the generalized Pareto distribution, indicating the reliability of the PSIS-LOO 461 estimate, are depicted in Table 1. As summarized in Table 1 very few trials resulted in insufficient parameter values for  $\hat{k}$  and thus potentially unreliable PSIS-LOO scores (on average 0.20 % of trials per 462 subject with  $\hat{k} > 0.7$ ). Bayesian model selection on PSIS-LOO scores was performed on the group level 463 464 accounting for group heterogeneity as described by Stephan et al.<sup>52,71</sup>. This procedure provides the 465 protected exceedance probability for each model (pxp), indicating how likely a given model has a higher probability explaining the data than all other models, as well as the Bayesian omnibus risk (BOR), 466 467 the posterior probability that model frequencies for all models are all equal to each other<sup>71</sup>. Additionally, difference scores of PSIS-LOO for all models in contrast to the winning model were 468 469 computed, which can be interpreted as a simple 'fixed-effect' model comparison<sup>69</sup> (see Table 1).

470 *Posterior predictive checks.* To test whether the predicted values of the winning model could capture
471 the variance in the performance expectation ratings a regression analysis (EXP ~ pred. values) was

472 performed for each subject separately for the two ability conditions. R-squared statistic was 473 determined and averaged. In addition, the model free analysis of the expectation ratings was repeated 474 with the predicted values of the winning model to assess if the predicted data captured the effects 475 that were present in the data of the expectation ratings.

476 Analysis of learning parameters. Learning rates for positive ( $\alpha_{PE+}$ ) and negative prediction errors ( $\alpha_{PE+}$ , 477 factor PE-Valence) were compared between the three groups in a linear mixed model with the factors 478 PE-Valence and group (split into the contrasts SOC vs. [PHY, CON] and PHY vs. CON). Additional post-479 hoc tests for the PE-Valence within each stress group were performed with the Wilcoxon test. To test 480 whether the variance in affective response and the cortisol response created by our stress 481 manipulation is related to a bias in the updating behavior, we calculated a normalized learning rate 482 valence bias score (valence bias score =  $(\alpha_{PE+} - \alpha_{PE-})/(\alpha_{PE+} + \alpha_{PE-})^{21,53,54}$  and correlated it with negative 483 affect and the cortisol response using Spearman correlations. In case of the cortisol response, partial 484 correlations controlling for time of the day were calculated to take into account circadian fluctuations 485 of cortisol levels. To test whether the learning bias is associated with the recovery from negative affect 486 elicited by stress (change in affective ratings post-stress  $T2_{AFF}$  – post-learning  $T3_{AFF}$ ), a partial 487 correlation of the valence bias score and recovery was computed, controlling for stress-induced 488 negative affect to take into account regression to the mean. For the whole sample, this was done using 489 a partial Spearman correlation, while for the subsample of the social-evaluative stress group a partial 490 Pearson correlation was computed. Data was analyzed in with the software R version 3.6.0<sup>72</sup>.

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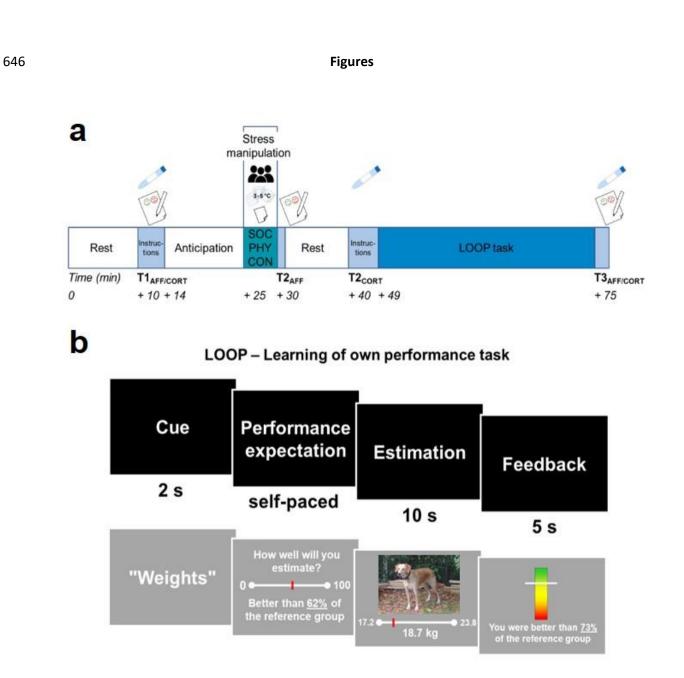
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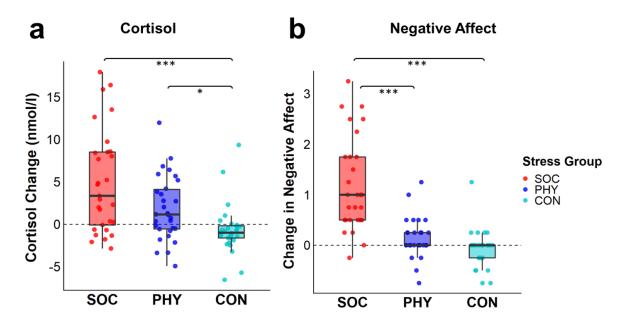
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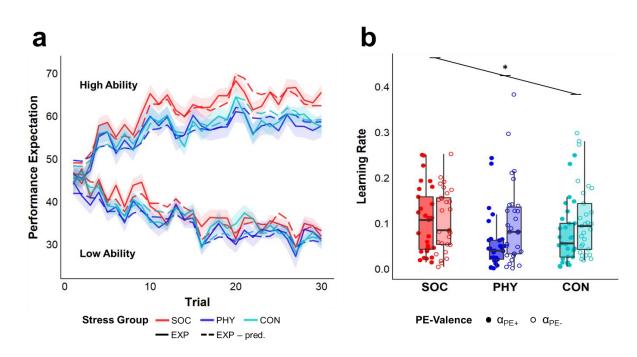
**Fig. 1. (a)** Experimental timeline and procedure. SOC: social-evaluative stress group (public speech [audience icon], n = 29), PHY: physical stress group (Cold Pressor Test [ice cubes icon], n = 30), CON: no stress control group (reading task [paper icon], n = 30), salivette icon: saliva collection for cortisol determination; paper pencil icon: rating of negative affect including perceived stress, embarrassment, anger, and frustration. **(b)** Sequence of one trial. 1. Cue: display of the upcoming estimation category associated with a high or low ability condition, 2. Performance expectation rating, 3. Estimation question, 4. Performance feedback. Figure adapted from Müller-Pinzler et al.<sup>21</sup>.

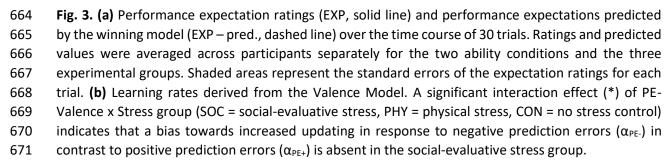


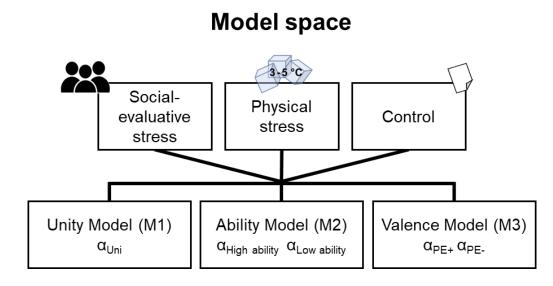
**Fig. 2. (a)** Change in saliva cortisol levels after stress induction (post-stress  $T2_{CORT}$  - baseline  $T1_{CORT}$ ), **(b)** Change in negative affect (post-stress  $T2_{AFF}$  - baseline  $T1_{AFF}$ ), SOC = Social-evaluative stress group, PHY = Physical stress group, CON = no stress control group. Line inside box: median, lower/upper box hinges: 25<sup>th</sup> and 75<sup>th</sup> percentile, lower/upper box whiskers: smallest/largest value within 1.5 x interquartile range from hinges, \*p < .05, \*\*\*p < 001.

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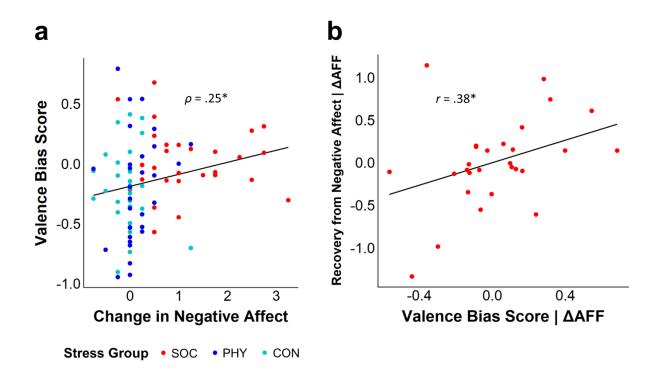


**Fig. 4.** Structure of the model space.  $\alpha_{Uni}$  = one learning rate for the whole time course;  $\alpha_{High ability}/\alpha_{Low}$ 

 $_{ability}$  = two separate learning rates for the two ability conditions;  $\alpha_{PE+}/\alpha_{PE-}$  = two separate learning rates

675 for positive and negative prediction errors; Figure adapted from Müller-Pinzler et al.<sup>21</sup>.

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678 **Fig. 5.** (a) Correlation plot of valence bias score  $((\alpha_{PE+} - \alpha_{PE-})/(\alpha_{PE+} + \alpha_{PE-}))$  and stress-induced change in 679 negative affect (ratings  $T2_{AFF}$  -  $T1_{AFF}$ ). A stronger affective stress response was associated with more 680 self-beneficial belief updating (higher valence bias score) in the subsequent learning paradigm. Slope of a linear regression model added for better visualization;  $\rho$  = Spearman's Rho. (b) Partial correlation 681 plot of valence bias score and recovery from negative affect (REC, ratings T2<sub>AFF</sub> - T3<sub>AFF</sub>) in the subsample 682 of the social-evaluative stress group (n = 29) controlled for the stress-induced change in negative affect 683 684 ( $\Delta$ AFF, ratings T2<sub>AFF</sub> - T1<sub>AFF</sub>). More self-beneficial belief updating (higher valence bias score) is 685 associated with a better recovery from stress-induced negative affect. Slope fit with linear regression model; r = Pearson's r; \* = p < .05. 686

## Tables

			LOO-Diff		No. Est.
Model	PSIS-LOO	LOO-SE	(SE-Diff)	% of $\hat{k}$ > 0.7	Parameters
Unity Model (M1)	-2028.5	257.0	267.1 (52.0)	0.09	3
Ability Model (M2)	-1884.4	247.4	123.0 (95.9)	0.53	4
Valence Model (M3)	-1761.4	280.4		0.17	4
Mean Model	-2531.9	219.2	770.5 (93.5)	0	2

# Table 1. PSIS-LOO Scores for the whole sample

*Note.* LOO = sum PSIS-LOO, approximate leave-one-out cross-validation (LOO) using Pareto-smoothed importance sampling (PSIS); LOO-SE = Standard error of PSIS-LOO; LOO-Diff (SE-Diff) = Difference in expected predictive accuracy (PSIS-LOO) for all models from the model with the highest PSIS-LOO (Valence Model) and standard errors of differences; percentage of  $\hat{k}$  - estimated shape parameters of the generalized Pareto distribution - exceeding 0.7 (all according to Vehtari et al.<sup>69</sup>); No. Est. Parameters = number of estimated parameters in the model.