When Does Mutualism Offer a Competitive Advantage? A Game-Theoretic Analysis of

Host-Host Competition in Mutualism

Abdel H. Halloway[1,2,3], Katy D. Heath[1], and Gordon G. McNickle[2,3*]

[1] Department of Plant Biology, University of Illinois at Urbana-Champaign, 505 South Goodwin Ave., Urbana, IL 61801

[2] Department of Botany and Plant Pathology, Purdue University, 915 W. State Street, West Lafayette, IN, 47907, USA.

[3] Purdue Center for Plant Biology, Purdue University, West Lafayette, IN, 47907, USA.

*correspondence

gmcnickle@purdue.edu

765-494-4645

Abstract

Plants due to their non-motile nature rely heavily on mutualistic interactions to obtain resources

and carry out services. One key mutualism is the plant-microbial mutualism in which a plant

trades away carbon to a microbial partner for nutrients like nitrogen and phosphorous. Plants

show much variation in the use of this partnership from the individual level to entire lineages

depending upon ecological, evolutionary, and environmental context. We sought to determine

how this context dependency could result in the promotion, exclusion, or coexistence of the

microbial mutualism by seeing if and when the partnership provided a competitive advantage to

the plant. To that end, we created a simple 2×2 evolutionary game in which plants could either

be a mutualist and pair with a microbe or a non-mutualist and forgo the partnership. This model

included nutrients freely available to the plant, nutrients obtained only through mutualism with

microbes, the cost of producing roots, the cost of trade with microbes, and the size of the local

competitive neighborhood. Not surprisingly, we found that mutualism could offer a competitive

advantage if its net benefit was positive. Coexistence between strategies is possible though due

to competition between mutualists over the microbially obtained nutrient. In addition, the greater

the size of the local competitive neighborhood, the greater the region of coexistence but only at

the expense of mutualist fixation (non-mutualist fixation was unaffected). Our model, though

simple, shows that plants can gain a competitive advantage from using a mutualism depending

upon the context and points to basic experiments that can be done to verify the results.

Introduction

Mutualisms are an important aspect of plant ecology. The non-motile nature of plants means they frequently rely on other organisms to carry out functions such as seed dispersal, pollination, and nutrient acquisition (Howe and Westley 1990). Two key nutrient acquisition strategies for plants are the microbial symbioses with mycorrhizae (in 80% of plant species and 92% of plant families (Simon *et al.* 1993; Wang and Qiu 2006)) and symbiotic nitrogen-fixing bacteria (in a smaller subset of families (de Faria *et al.* 1989; Sprent 2005)). In these mutualisms, the plants trade carbon in the form of carbohydrates and lipids while receiving nutrients like nitrogen and phosphorous (Hawkins *et al.* 2000; Hodge *et al.* 2001; Sessitsch *et al.* 2002; Sawada *et al.* 2003; Leigh *et al.* 2009). Across the plant kingdom, the commonality of partnering with microbial mutualists implies that doing so often offers a fitness benefit to plants (Hartnett *et al.* 1993). However, it is also known that the costs and benefits of mutualism depend upon ecological and evolutionary factors such as nutrient availability and genotype (Peng *et al.* 1993; Heath and Tiffin 2007; Bronstein 2009; Chamberlain *et al.* 2014; Lu and Hedin 2019). These variations in benefits can have knock-on effects at larger scales leading to the variation in the presence or absence of the mutualist partnership among lineages (de Faria *et al.* 1989; Werner *et al.* 2015; Maherali *et al.* 2016). In this paper, we sought to determine how ecological, and environmental context could promote or exclude the microbial mutualistic partnership and ultimately lead to its evolution in a species.

To understand how context determines evolution of microbial mutualisms, we turned to mathematical analysis. Mathematical analysis has been widely used to understand the evolution and persistence of mutualism (Noë and Hammerstein 1995; Ferriere *et al.* 2002; West *et al.* 2002; Hoeksema and Kummel 2003; Akçay and Roughgarden 2007; Akçay and Simms 2011).

Typically, the focus of these models has been on the stability and maintenance of interactions

between partners, the host and the symbiont, with reasons such as partner selection (West *et al.*

2002; Akçay and Roughgarden 2007; Akçay and Simms 2011) and spatial structure given (see

(Wilson *et al.* 2003) for a model of seed dispersal). That said, intraspecific individual

competition is a necessary component of evolution by natural selection as the adaptations of

more fit individuals become common within the population (Darwin 1859). As such, mutualism

must also offer a competitive advantage to a host if it is to evolve (Jones *et al.* 2012). We wanted

to explore how host-host competition affects the evolution of mutualism. To do so, we turned to

evolutionary game theory. Originally developed to understand animal behavior, evolutionary

game theory is a mathematical framework that examines how strategies perform, in terms of

fitness, against other interacting strategies (Maynard-Smith and Price 1973; Geritz *et al.* 1998;

Brown 2016). It has been applied widely across taxa; for plants, it has been used to understand

properties such as defense against herbivory and biomass allocation with competition (Givnish

1982, 1995; Augner *et al.* 1991; McNickle *et al.* 2016). Recently, evolutionary game theoretic

host-host competition has been used to understand the global distribution of nutrient acquisition

strategies (Lu and Hedin 2019). Viewing the partnership with microbes (and its complement,

non-partnership) as strategies in an evolutionary game narrows our focus to just the competitive

interactions between hosts and the ecological and environmental contexts that benefit one

strategy over the other.

To this end, we created a simple 2×2 matrix game to determine how nutrient

availability, frequency of alternate strategies, and competitor density may (or may not) offer an

intraspecific competitive advantage to a plant that partners with a microbe to obtain nutrients. In

our model, we assume that the mutualism partnership is itself a strategy, the equivalent of a

functional trait (Violle *et al.* 2007), where a plant can either be a non-mutualist and only acquire

benefits from freely available nutrients in the soil or be a mutualist and receive additional

benefits from microbially obtained nutrients. All plants must pay a cost to acquire the freely

available nutrients with mutualists paying an additional cost for the microbially obtained

nutrients. Besides these four parameters, we also included local competitor number as a

parameter to see how density-dependence may influence selection (Clarke 1972). We analyzed

our game for the fixation of either strategy as well as coexistence of both strategies within a

population. We discuss what our results mean for the evolution of and variation in mutualist

strategies in plant-microbe systems.

Model Analysis

Competition with one plant

In our model, we start out by assuming there are two pools of nutrients available to a

plant: one that is freely available AN and one that is only obtained through microbial mutualism

MN. These nutrients provide fitness benefits of B_{AN} and B_{MN} respectively to a plant. Some

proportion of the population is the genotype of plants with the ability to partner with microbial

mutualists while the remainder is made up of the genotype that cannot; we hereafter refer to

those genotypes as mutualists and non-mutualists respectively. Non-mutualist plants only get the

fitness benefit from the freely available nutrients while mutualists get fitness benefits from both

freely available nutrients and microbially obtained nutrients. All plants must produce roots to

obtain the freely available nutrient at a cost of c_r. Mutualists however have to pay an additional

fitness cost c_t to obtain the microbial nutrients due to trade and other mechanisms (e.g.,

allocation of biomass to nodules in the case of rhizobia mutualism). Finally, we begin our

analysis by assuming only two plants compete at a given instant with each plant having equal

competitive ability. From these assumptions, we construct the following fitness matrix for each

type of plant:

		Resident	
		Non-Mutualist	Mutualist
Focal Invader	Non-Mutualist	$\dfrac{B_{AN}}{2} - c_r$	$\dfrac{B_{AN}}{2} - c_r$
	Mutualist	$\dfrac{B_{AN}}{2} - c_r + B_{MN} - c_t$	$\dfrac{B_{AN}}{2} - c_r + \dfrac{B_{MN}}{2} - c_t$

Since all individuals have access to freely available nutrients and must produce roots, all

individuals get a net fitness benefit of $\frac{B_{AN}}{2} - c_r$ regardless of strategy as competition over the

freely available nutrients means each individual only receives half of the potential fitness benefit

from that pool of resources. If a mutualist competes with a non-mutualist, the mutualist gets the

full benefit of the microbially obtained nutrients while paying the cost of trade $B_{MN} - c_t$;

however, when competing with another mutualist, both compete over and therefore equally share

the microbially obtained nutrients leading to a net benefit of $\frac{B_{MN}}{2} - c_t$.

Since all individuals receive the exact same fitness benefit from the freely available

nutrient and pay the exact same cost for the roots $\frac{B_{AN}}{2} - c_r$, these terms can be removed to arrive

at the simpler payoff matrix below:

		Resident	
		Non-Mutualist	Mutualist
Focal Invader	Non-Mutualist	0	0
	Mutualist	$B_{MN} - c_t$	$\dfrac{B_{MN}}{2} - c_t$

From this simplified matrix, we can quickly arrive at conditions for fixation of mutualist

or non-mutualist varieties. Specifically, if the cost of trade outweighs the total benefit of

microbially obtained nutrients $c_t > B_{MN}$, then mutualist do worse, and non-mutualism is the

dominant strategy (Fig 1a,b). This is intuitive and true of any trait: when the fitness costs

outweigh the benefits, no trait should be favored by natural selection. However, if the benefits of

microbially obtained nutrients after competition with other mutualist plants in the population is

greater than the cost of trade $\frac{B_{MN}}{2} > c_t$, then mutualists always do better and so become the

dominant strategy (Fig 1 c,d). Interestingly, the difference between B_{MN} and $\frac{B_{MN}}{2}$ creates a region

of the fitness landscape where mutualists and non-mutualists can coexist within a population.

Indeed, if the total benefit of microbially obtained nutrients is greater than the cost of trade but

the benefit of microbially obtained nutrients under competition is lower than the cost of trade

(i.e. $B_{MN} > c_t > \frac{B_{MN}}{2}$), then both genotypes coexist in the same shared space (Figure 1e,f).

Solving for the equilibrium proportion of mutualists in the population gives $x^* = 2\left(1 - \frac{c_t}{B_{MN}}\right)$

(Figure 2). This coexistence point is a stable equilibrium (Figure 1f).

Competition and neighborhood size

Above, we assumed that plants competed with only one other individual at a given time.

While the non-motile nature of plants means that they compete on local spatial scales, this

neighborhood of competitive interactions is generally more than one neighbor. It can be

especially true when nutrients are scarce and multiple individuals must draw from the same pool

leading to each individual taking up a smaller share of nutrients. For a mutualist plant, its share

of the microbially available nutrients will also depend on the frequency of mutualists in the

neighborhood which ultimately depends on the frequency of mutualists in the population.

Therefore, we modify our game to have a plant compete with any number of individual plants in

its local neighborhood. We can generalize our fitness matrix such that

		Resident Neighbourhood (n)		
		Purely Non-Mutualist	Mixed Neighbourhood	Purely Mutualist
Focal Invader	Non-Mutualist	$\frac{B_{AN}}{n+1} - c_r$	$\frac{B_{AN}}{n+1} - c_r$	$\frac{B_{AN}}{n+1} - c_r$

| | Mutualist | $\frac{B_{AN}}{n+1} - c_r + B_{MN} - c_t$ | $\frac{B_{AN}}{n+1} - c_r + \frac{B_{MN}}{xn+1} - c_t$ | $\frac{B_{AN}}{n+1} - c_r + \frac{B_{MN}}{n+1} - c_t$ |

136 where n is the number of competitors per plant, i.e., the size of its local neighborhood, and x is

137 the proportion of mutualists in that neighborhood. Like before, fitness benefits from freely

138 available nutrients are invariant with strategy. Therefore, it can be subtracted from each

139 expression to arrive at the simpler matrix below.

		Resident Neighbourhood (n)		
		Purely Non-Mutualist	Mixed Neighbourhood	Purely Mutualist
Focal Invader	Non-Mutualist	0	0	0
	Mutualist	$B_{MN} - c_t$	$\frac{B_{MN}}{xn+1} - c_t$	$\frac{B_{MN}}{n+1} - c_t$

Following from Hauert et al.(2006), we derive overall fitness of a mutualist plant to be

$\frac{B_{MN}(1-(1-x)^{n+1})}{x(n+1)} - c_t$ assuming local neighborhoods are generated randomly (see SI for

derivation). With a larger neighborhood of interaction, the criterion for non-mutualist fixation is

unchanged and still requires that the cost of mutualism without mutualist competitors must be

greater than the benefits $c_t > B_{MN}$. Fixation of the mutualist strategy requires that the benefit of

mutualism when solely competing with mutualist must be greater than the costs $\frac{B_{MN}}{1+n} > c_t$. We

can express this criterion in terms of a cost-benefit ratio $\frac{B_{MN}}{c_t} > n + 1$. From this ratio, we can

see that as n increases, there needs to be more benefits relative to the costs, reducing the

possibility of fixation. This means that mutualist strategy is more likely to appear in coexistence

with the non-mutualist strategy with an increasing number of competitors (Figure 3). Solving for

this coexistence equilibrium proportion of mutualists is significantly harder with multiple

competitors, and is analytically impossible with five or more individuals, but we can arrive at the

solution $x^* = \frac{1}{2}\left(3 - \sqrt{12\frac{c_t}{B_{MN}} - 3}\right)$ when there is a neighborhood of two plant competitors (see

SI for the solution for three competitors).

Discussion

In this study, we wanted to see how the ecological and environmental context in which a plant that partners with a microbe to obtain nutrients finds itself could lead to an intraspecific competitive advantage. Many models of mutualism evolution focus on the stability of the plant-microbe partnership, especially with regard to microbial cheating and the maintenance of beneficial variants (West *et al.* 2002; Akçay and Roughgarden 2007; Akçay and Simms 2011). Host-host interactions are usually not a focus in these models of evolution but rather are treated implicitly (Bergstrom and Lachmann 2003) (however see (Lu and Hedin 2019)). Our model explicitly focuses on host-host competition and the competitive advantage for a host plant. Using evolutionary game theory, we found the unsurprising result that if the cost of mutualism outweighed the benefit, then non-mutualists would entirely exclude mutualist while if the benefit of mutualism was greater than the cost under at least some conditions, then mutualism would be a viable strategy. That evolution favors traits with higher benefits compared to costs is well known, but by expanding the neighborhood size, we gained more precise insight into how benefits and costs combined within the context of intraspecific plant competition shape the evolution of mutualism. In particular, the evolution of mutualism was heavily influenced by the number of plants in the local neighborhood with which an individual would compete, as fixation of the mutualism strategy became harder with a larger local neighborhood, instead more often resulting in coexistence between mutualist and non-mutualist strategies. Alternatively, fixation of the non-mutualist strategy was invariant with the size of the neighborhood (Fig 3). Thus, our model predicts that mutualist and non-mutualists should frequently coexist within the same population and that the frequency of mutualists declines with the size of the local neighborhood.

Our model was simple. It assumed that the benefits and costs of obtaining nutrients were

constant, only changing with competition between host plants. Because all host plants competed

equally for the same freely available nutrients regardless of strategy, it had no effect on our

results. All that mattered was the net benefit of mutualism. This conflicts with empirical studies

that have shown that increasing nitrogen availability leads to a reduction in the mutualist

partnership (Vitousek *et al.* 1997; Weese *et al.* 2015; McCoy *et al.* 2018; Taylor and Menge

2018) (but see (Simonsen *et al.* 2015)). This suggests that microbial mutualism does not simply

occur as an added benefit to the plant. Instead, there must be some tradeoff between using freely

available nutrients and microbially obtained nutrients. This could be due to a fixed resource

budget on the part of the plant – anywhere between 4% and 20% of total plant carbon is traded to

mychorrhizal partners (Johnson *et al.* 1997; Voisin *et al.* 2003; Taylor and Menge 2018) –

varying marginal costs of investment in the sources of the nutrients, preference for the form the

nutrient comes in (Falkengren-Grerup 1995), or some combination of the three.

One interesting result of our model is that coexistence only happened if mutualists

competed for the same microbially obtained nutrients. If they did not compete, then it would lead

to fixation of either strategy as either could be competitively dominant. We know that some

microbial mutualisms differ in their nutrient sources. Mycorrhizae obtain their traded nutrients

such as phosphorous and nitrogen from organic sources (Hawkins *et al.* 2000; Hodge *et al.* 2001;

Leigh *et al.* 2009), a depletable resource likely shared between mutualist competitors. Rhizobia,

on the other hand, get their traded nitrogen from fixing atmospheric nitrogen, a functionally

unlimited resource that likely is not locally depletable (Sessitsch *et al.* 2002; Sawada *et al.* 2003).

In the rhizobial mutualism, benefits may not change in the presence of competitors with the same

strategy. This lack of sharing the microbially derived resources may add to the explanation as to

why legumes are so dominant in mutualistic invasions compared to mycorrhizal associated plants

(Richardson *et al.* 2000; Castro-Díez *et al.* 2014). If a mutualist invader must share its resources

with other competitors, it becomes limited by its own success; with more individuals using the

same strategy, frequency dependence puts an upper limit on how successful an invader can be,

especially with a larger neighborhood of competition. By not having to share resources, invading

legumes may represent a purely dominant strategy, at least in the right conditions.(de Faria *et al.*

1989; Simon *et al.* 1993; Sprent 2005; Wang and Qiu 2006; Werner *et al.* 2015)(Maherali *et al.*

2016; Lu and Hedin 2019)(Downie 2014; Hoffman *et al.* 2014)

Modifications to this model can be made to reveal other aspects of mutualism evolution.

For example, we assumed that a plant either was a mutualist and so fully invested in mutualism

or was not a mutualist regardless of whether net benefits were positive or negative. This is likely

true at larger scales and interactions at the intertaxonomic level where entire lineages show the

presence or absence of mutualism strategies (Sprent 2005; Werner *et al.* 2015). However, at

smaller scales of the individual and population, variation in mutualism is likely to present itself

in a more continuous and quantitative fashion (Heath and Stinchcombe 2014). The abstract

nature of mathematical modelling does mean that our equilibrium proportion x^* could be

understood as the proportion of mutualists in a population or community depending on whether

the interactions are thought to be intra- or interspecific respectively as well as probability of any

individual using the mutualism strategy. However, different processes and properties operate on

these different scales (Jablonski 2008). At the individual level, timescales are within a lifetime,

and the response is governed at the anatomy and physiology specific to that organism. At the

population and community level, timescales operate over generations with variation between

individuals leading to variations in fitness and reproduction which drive the response. Both

scales are unique but influence each other; seeing how plasticity at the individual level drives

variation at the population/community level and vice versa would certainly reveal much about

the dynamics of mutualism evolution. Such a model of plasticity in the amount of trade would

require more than just fitness benefits of nutrients, it would require a second resource (i.e.

carbon) for the plant to trade. We suggest that this model could become a more process-based

model of plant growth that includes photosynthesis to acquire carbon for trade as well as nutrient

dynamics in soil. A number of models of plant growth with limitation from multiple essential

resources exist (Pacala and Tilman 1994; Craine *et al.* 2005; Dybzinski *et al.* 2011; McNickle *et*

al. 2016). Future work could explore introducing some of the insights gained in our simple

model into those more complex models of plant growth and allocation.

This simplicity of our model does offer an advantage in that it can be easily translated to

an experimental setup for falsification. One potential set up could be pot experiments with

mutualist and non-mutualist varieties of plants (McNickle et al., 2020). Some plant species have

loss of function mutants that allow for resource mutualisms to be turned on or off such as *DMI1*

in *Medicago* and *sym8* in *Pisum* (Markwei and LaRue 1992; Balaji *et al.* 1994; Guinel and Geil

2002; Ané *et al.* 2004). One could grow the mutants and wildtype of the same species together in

the same space with different densities and nutrient concentrations to see how they respond.

Fitness proxies like seed and flower number, average seed size, plant height, and root and shoot

biomass could be measured for comparisons between wildtype and mutants (subsequent

statistical analyses would have to take into account intrinsic fitness differences between wildtype

and mutant as wildtype typically have greater fitness than mutants). Because these mutants do

not express mutualisms with both mycorrhizae and rhizobia, comparisons between different

microbial partners can also be made.

Conclusion

Our model, though simple, reveals that a host can gain a competitive advantage from

partnering with a microbe, leading to the evolution of mutualism in a population and fixation in a

lineage. It also points to the possibility of coexistence of mutualist strategies in a population, an

experimentally testable hypothesis. The results elucidate the basic conditions of positive net

benefit and low local competition needed for this competitive advantage, why mutualisms may

be prevalent yet variable, and how this prevalence and variation depends on sharing of resources.

We suggest that future models incorporate mutualism into process-based models of plant growth.

References

Akçay E, Roughgarden J. **2007**. Negotiation of mutualism: Rhizobia and legumes. *Proceedings of the Royal Society B: Biological Sciences* **274**: 25–32.

Akçay E, Simms EL. **2011**. Negotiation, sanctions, and context dependency in the legume-rhizobium mutualism. *American Naturalist* **178**: 1–14.

Ané JM, Kiss GB, Riely BK, *et al.* 2004. Medicago truncatula DMI1 Required for Bacterial and Fungal Symbioses in Legumes. *Science* **303**: 1364–1367.

Augner M, Fagerström T, Tuomi J. **1991**. Competition, defense and games between plants. *Behav Ecol Sociobiol* **29**: 231–234.

Balaji B, Ba AM, LaRue TA, Tepfer D, Piché Y. **1994**. Pisum sativum mutants insensitive to nodulation are also insensitive to invasion in vitro by the mycorrhizal fungus, Gigaspora margarita. *Plant Science* **102**: 195–203.

Bergstrom CT, Lachmann M. **2003**. The Red King effect: When the slowest runner wins the coevolutionary race. *Proceedings of the National Academy of Sciences of the United States of America* **100**: 593–598.

Bronstein JL. **2009**. Mutualism and symbiosis In: Levin SA, ed. *The Princeton Guide to Ecology*. Princeton, NJ, USA: Princeton University Press, 233–238.

Brown JS. **2016**. Why Darwin would have loved evolutionary game theory. *Proceedings of the Royal Society B: Biological Sciences* **283**: 20160847-undefined.

Castro-Díez P, Godoy O, Alonso A, Gallardo A, Saldaña A. **2014**. What explains variation in the impacts of exotic plant invasions on the nitrogen cycle? A meta-analysis. *Ecology Letters* **17**: 1–12.

Chamberlain SA, Bronstein JL, Rudgers JA. **2014**. How context dependent are species interactions? *Ecology Letters* **17**: 881–890.

Clarke B. **1972**. Density-Dependent Selection. *The American Naturalist* **106**.

Craine JM, Fargione J, Sugita S. **2005**. Supply pre-emption, not concentration reduction, is the mechanism of competition for nutrients. *New Phytologist* **166**.

Darwin C. **1859**. *On the Origin of Species*. London, UK: John Murray.

Downie JA. **2014**. Legume nodulation. *Current Biology* **24**.

Dybzinski R, Farrior C, Wolf A, Reich PB, Pacala SW. **2011**. Evolutionarily stable strategy carbon allocation to foliage, wood, and fine roots in trees competing for light and nitrogen: An analytically tractable, individual-based model and quantitative comparisons to data. *American Naturalist* **177**.

Falkengren-Grerup U. **1995**. Interspecies Differences in the Preference of Ammonium and
Nitrate in Vascular Plants. *Source: Oecologia* **102**: 305–311.

de Faria SM, Lewis GP, Sprent JI, Sutherland JM. **1989**. Occurrence of nodulation in the
Leguminosae. *New Phytologist* **111**.

Ferriere R, Bronstein JL, Rinaldi S, Law R, Gauduchon M. **2002**. Cheating and the
evolutionary stability of mutualisms. *Proceedings of the Royal Society B: Biological Sciences*
269.

Geritz SAH, Kisdi É, Meszéna G, Metz JAJ. **1998**. Evolutionarily singular strategies and the
adaptive growth and branching of the evolutionary tree. *Evolutionary Ecology* **12**.

Givnish TJ. **1982**. On the adaptive significance of leaf height in forest herbs (Aster
macrophyllus). *American Naturalist* **120**.

Givnish TJ. **1995**. Plant stems: Biomechanical adaptation for energy capture and influence on
species distributions In: Gartner BL, ed. *Plant stems: Physiology and functional morphology*.
New York, New York, USA: Chapman and Hall, 3–49.

Guinel FC, Geil RD. **2002**. A model for the development of the rhizobial and arbuscular
mycorrhizal symbioses in legumes and its use to understand the roles of ethylene in the
establishment of these two symbioses. *Canadian Journal of Botany* **80**.

Hartnett DC, Hetrick BAD, Wilson GWT, Gibson DJ. **1993**. Mycorrhizal Influence on Intra-
and Interspecific Neighbour Interactions among Co-Occurring Prairie Grasses. *The Journal of
Ecology* **81**.

Hauert C, Michor F, Nowak MA, Doebeli M. **2006**. Synergy and discounting of cooperation in
social dilemmas. *Journal of Theoretical Biology* **239**.

Hawkins H-J, Johansen A, George E. **2000**. Uptake and transport of organic and inorganic
nitrogen by arbuscular mycorrhizal fungi. *Plant and Soil* **226**: 275–285.

Heath KD, Stinchcombe JR. **2014**. Explaining mutualism variation: A new evolutionary
paradox? *Evolution* **68**.

Heath KD, Tiffin P. **2007**. Context dependence in the coevolution of plant and rhizobial
mutualists. *Proceedings of the Royal Society B: Biological Sciences* **274**.

Hodge A, Campbell CD, Fitter AH. **2001**. An arbuscular mycorrhizal fungus accelerates
decomposition and acquires nitrogen directly from organic material. *NATURE* **413**.

Hoeksema JD, Kummel M. **2003**. Ecological Persistence of the Plant-Mycorrhizal Mutualism:
A Hypothesis from Species Coexistence Theory. *American Naturalist* **162**: S40–S50.

Hoffman BM, Lukoyanov D, Yang ZY, Dean DR, Seefeldt LC. **2014**. Mechanism of nitrogen
fixation by nitrogenase: The next stage. *Chemical Reviews* **114**: 4041–4062.

Howe HF, Westley LC. **1990**. *Ecological Relationships of Plants and Animals*. Oxford, UK: Oxford University Press.

Jablonski D. **2008**. Biotic interactions and macroevolution: Extensions and mismatches across scales and levels. *Evolution* **62**.

Johnson NC, Graham JH, Smith FA. **1997**. Functioning of mycorrhizal associations along the mutualism-parasitism continuum. *New Phytologist* **135**.

Jones EI, Bronstein JL, Ferrière R. **2012**. The fundamental role of competition in the ecology and evolution of mutualisms. *Annals of the New York Academy of Sciences* **1256**.

Leigh J, Hodge A, Fitter AH. **2009**. Arbuscular mycorrhizal fungi can transfer substantial amounts of nitrogen to their host plant from organic material. *New Phytologist* **181**: 199–207.

Lu M, Hedin LO. **2019**. Global plant–symbiont organization and emergence of biogeochemical cycles resolved by evolution-based trait modelling. *Nature Ecology and Evolution* **3**: 239–250.

Maherali H, Oberle B, Stevens PF, Cornwell WK, Mcglinn DJ. **2016**. Mutualism Persistence and Abandonment during the Evolution of the Mycorrhizal Symbiosis. *American Naturalist* **188**: E113–E125.

Markwei CM, LaRue TA. **1992**. Phenotypic characterization of sym8 and sym9, two genes conditioning non-nodulation in Pisum sativum "Sparkle" In: *Canadian Journal of Microbiology*.

Maynard-Smith J, Price GR. **1973**. The logic of animal conflict. *Nature* **246**.

McCoy JM, Kaur G, Golden BR, *et al.* **2018**. Nitrogen Fertilization of Soybean Affects Root Growth and Nodulation on Two Soil Types in Mississippi. *Communications in Soil Science and Plant Analysis* **49**: 181–187.

McNickle GG, Gonzalez-Meler MA, Lynch DJ, Baltzer JL, Brown JS. **2016**. The world's biomes and primary production as a triple tragedy of the commons foraging game played among plants. *Proceedings of the Royal Society B: Biological Sciences* **283**.

Noë R, Hammerstein P. **1995**. Biological markets. *Trends in Ecology & Evolution* **10**.

Pacala SW, Tilman D. **1994**. Limiting similarity in mechanistic and spatial models of plant competition in heterogeneous environments. *American Naturalist* **143**.

Peng S, Eissenstat DM, Graham JH, Williams K, Hodge NC. **1993**. Growth depression in mycorrhizal citrus at high-phosphorus supply: Analysis of carbon costs. *Plant Physiology* **101**.

Richardson DM, Allsopp N, D'antonio CM, Milton SJ, Rejmánek M. **2000**. Plant invasions — the role of mutualisms. *Biological Reviews* **75**.

Sawada H, Kuykendall LD, Young JM. **2003**. Changing concepts in the systematics of bacterial nitrogen-fixing legume symbionts. *Journal of General and Applied Microbiology* **49**.

Sessitsch A, Howieson JG, Perret X, Antoun H, Martínez-Romero E. **2002**. Advances in
Rhizobium research. *Critical Reviews in Plant Sciences* **21**.

Simon L, Bousquet J, Lévesque RC, Lalonde M. **1993**. Origin and diversification of
endomycorrhizal fungi and coincidence with vascular land plants. *Nature* **363**.

Simonsen AK, Han S, Rekret P, Rentschler CS, Heath KD, Stinchcombe JR. **2015**. Short-
termfertilizer application alters phenotypic traits of symbiotic nitrogen fixing bacteria. *PeerJ*
2015.

Sprent JI. **2005**. Nitrogen in soils | symbiotic fixation In: Hillel D, ed. *Encyclopedia of Soils in*
the Environment. Elsevier, .

Taylor BN, Menge DNL. **2018**. Light regulates tropical symbiotic nitrogen fixation more
strongly than soil nitrogen. *Nature Plants* **4**: 655–661.

Violle C, Navas ML, Vile D, *et al.* 2007. Let the concept of trait be functional! *Oikos* **116**.

Vitousek PM, Aber JD, Howarth RW, *et al.* 1997. Human alteration of the global nitrogen
cycle: Sources and consequences. *Ecological Applications* **7**.

Voisin AS, Salon C, Jeudy C, Warembourg FR. **2003**. Symbiotic N2 fixation activity in
relation to C economy of Pisum sativum L. as a function of plant phenology. *Journal of*
Experimental Botany **54**: 2733–2744.

Wang B, Qiu YL. **2006**. Phylogenetic distribution and evolution of mycorrhizas in land plants.
Mycorrhiza **16**.

Weese DJ, Heath KD, Dentinger BTM, Lau JA. **2015**. Long-term nitrogen addition causes the
evolution of less-cooperative mutualists. *Evolution* **69**: 631–642.

Werner GDA, Cornwell WK, Cornelissen JHC, Kiers ET. **2015**. Evolutionary signals of
symbiotic persistence in the legume-rhizobia mutualism. *Proceedings of the National Academy*
of Sciences of the United States of America **112**: 10262–10269.

West SA, Toby Kiers E, Pen I, Denison RF. **2002**. Sanctions and mutualism stability: When
should less beneficial mutualists be tolerated? *Journal of Evolutionary Biology* **15**.

Wilson WG, Morris WF, Bronstein JL. **2003**. *COEXISTENCE OF MUTUALISTS AND*
EXPLOITERS ON SPATIAL LANDSCAPES.

Acknowledgements

AHH's contribution to this work was supported by the National Science Foundation Postdoctoral

Research Fellowship in Biology Grant no. 2010972. GGM was supported by the USDA National

Institute of Food and Agriculture Hatch project 1010722.

Fig. 1 Evolutionary dynamics as seen through best response curves (a, c, e) and directional fields

(b, d, f) for the three qualitatively different scenarios. In the first scenario (a, b), the cost of

mutualism outweighs any benefit regardless of the opposing player's strategy. In the second

scenario (c, d), the benefit of mutualism outweighs the cost regardless of the opposing player's

strategy. In the third scenario (e, f), the benefit of mutualism outweighs the cost only when the

opposing player is a non-mutualist. Results are shown specifically for $x^* = 0.5$ ($c_t = 1$ and

$B_{MN} = 4$) but generally apply to $0 > x^* > 1$. For the best response curves (a, c, e), x_i indicates

the best strategy for the i-th player with greater values of x_i indicating mutualism. Solid lines are

the best response for player 1 and dashed lines for player 2. As this is an intraspecific

evolutionary game of a single population, the dotted line $x_1 = x_2$ indicates the feasible set of

solutions. Actual solutions for x^* are the intersection of all three lines. (a) The best response

leads to a single strategy ESS of non-mutualism fixation. (c) The best response leads to a single

strategy ESS of mutualism fixation. (e) The best response leads to a multiple strategy ESS of

coexistence between mutualism and non-mutualist types. Replicator dynamics show the same

results as the best response curves (b, d, f); the only difference is that fixation of either strategy is

an equilibrium in all three scenarios but the stability of those two equilibria varies according to

the cost-benefit ratio.

Fig. 2 A plot of the proportion of mutualists in a population x^* for combinations of B_{MN} and c_t.

Orange-red indicates non-mutualist fixation, blue indicates mutualist fixation, and magenta

indicates coexistence.

Fig. 3 Plots of how regions of coexistence change with increasing neighborhood size. The colors

remain the same as Figure 2. The region of fixation for the non-mutualist strategy does not

change with neighborhood size and the same is true for the region where mutualist strategy is

present, i.e., the combined region of mutualist fixation and coexistence. However, the region of

mutualist fixation becomes smaller, expanding the region of coexistence between strategies.

   Fig. 2