

1 **A Test of the Pioneer Factor Hypothesis**

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25 **Abstract**

26 The Pioneer Factor Hypothesis (PFH) states that pioneer factors (PFs) are a subclass of
27 transcription factors (TFs) that bind to and open inaccessible sites and then recruit non-pioneer
28 factors (nonPFs) that activate batteries of silent genes. We tested the PFH by expressing the
29 endodermal PF FoxA1 and nonPF Hnf4a in K562 lymphoblast cells. While co-expression of
30 FoxA1 and Hnf4a activated a burst of endoderm-specific gene expression, we found no
31 evidence for functional distinction between these two TFs. When expressed independently, both
32 TFs bound and opened inaccessible sites, activated endodermal genes, and “pioneered” for
33 each other, although FoxA1 required fewer copies of its motif to bind at inaccessible sites. A
34 subset of targets required both TFs, but the mode of action at these targets did not conform to
35 the sequential activity predicted by the PFH. From these results we propose an alternative to
36 the PFH where “pioneer activity” depends not on the existence of discrete TF subclasses, but
37 on TF binding affinity and genomic context.

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39 **Main**

40 Transcription factors (TFs) face steric hindrance when instances of their motifs are occluded by
41 nucleosomes ^{1,2}. This barrier prevents spurious transcription but must be overcome during
42 development when TFs activate batteries of silent genes. The PFH describes how TFs
43 recognize and activate nucleosome-occluded targets. According to the PFH, specialized
44 subclasses of TFs collaborate sequentially to activate their targets. Pioneer factors (PFs) bind to
45 and open inaccessible sites and then recruit non-pioneer factors (nonPFs) that are responsible
46 for recruiting additional factors to initiate gene expression ³⁻⁶.

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48 PFs also play a primary role in cellular reprogramming by first engaging silent regulatory sites of
49 ectopic lineages ⁷. Continuous overexpression of PFs and nonPFs can lead to a variety of

50 lineage conversions⁸⁻¹³. The conversion from embryonic fibroblasts to induced endoderm
51 progenitors offers one clear example^{12,13}. This reprogramming cocktail combines the canonical
52 PF FoxA1⁶ and nonPF Hnf4a¹⁴ and is suggested to rely upon sequential PF and nonPF
53 behavior¹⁵. We used this cocktail to test the PFH.

54
55 The PFH makes strong predictions about the activities of ectopically expressed PFs and
56 nonPFs. Because PFs are defined by their ability to bind nucleosome-occluded instances of
57 their motifs, the PFH predicts that PFs should bind to a large fraction of their motifs. However,
58 similar to other TFs, PFs only bind a limited subset of their inaccessible motifs¹⁶⁻¹⁹. There are
59 chromatin states that are prohibitive to PF binding^{17,20} and, in at least two cases, FoxA1 requires
60 other TFs to bind its sites^{18,21}. These examples suggest that PFs are not always sufficient to
61 open inaccessible chromatin. The PFH also predicts that nonPFs should only bind at accessible
62 sites, yet the bacterial protein LexA can pioneer inaccessible sites in mammalian cells²². These
63 observations, and the absence of direct genome-wide interrogations of the PFH, prompted us to
64 design experiments to test major predictions made by the PFH using FoxA1 and Hnf4a as a
65 model PF and nonPF.

66
67 To test these predictions, we expressed FoxA1 and Hnf4a separately and together in K562
68 lymphoblast cells and then measured their effects on DNA-binding, chromatin accessibility, and
69 gene activation. In contrast to the predictions of the PFH, we found that both FoxA1 and Hnf4a
70 could independently bind to inaccessible instances of their motifs, induce chromatin
71 accessibility, and activate endoderm-specific gene expression. The only notable distinction
72 between the two factors was that Hnf4a required more copies of its motif to bind at inaccessible
73 sites. When expressed together, co-binding could only be explained in a minority of cases by
74 sequential FoxA1 and Hnf4a activity. Instead, most co-bound sites required concurrent co-

75 expression of both factors, which suggests cooperativity between these TFs at certain
76 repressive genomic locations. We propose an alternative to the PFH that eliminates the
77 distinction between PFs and nonPFs and instead posits that the energy required to pioneer
78 occluded sites (“pioneer activity”) comes from the cumulative affinity of motifs and cooperativity
79 between TFs.

80

81 **Results**

82 **Generation of FoxA1 and Hnf4a clonal lines**

83 We tested predictions of the PFH using FoxA1 as a model endoderm PF and Hnf4a as a model
84 nonPF. Because PFs are defined by their behavior in ectopic settings, we expressed FoxA1 and
85 Hnf4a in mesoderm derived K562 lymphoblast cells. These cells express neither FoxA1 nor
86 Hnf4a and present an entirely new complement of chromatin and co-factors. Thus any ectopic
87 signature that we observe is due primarily to the TFs themselves. We focused only on the initial
88 response to TF expression to capture primary mechanisms of TF behavior and not the
89 secondary effects that can lead to cellular conversion and that may confound our analyses.

90

91 To perform these experiments, we created lentiviruses that inducibly express either FoxA1 or
92 Hnf4a (Fig. 1A). We created cassettes in which a doxycycline inducible promoter drives either
93 FoxA1 or Hnf4a and cloned these cassettes separately into a lentiviral vector²³ that
94 constitutively expresses Green Fluorescent Protein (GFP). Although PFs are typically
95 expressed at supraphysiological levels^{24,25}, we infected K562 cells with each vector at a
96 multiplicity of infection (MOI) of one to limit the degree of non-specific effects. We then used
97 flow cytometry to sort single cells and selected FoxA1 and Hnf4a clones that had similar GFP
98 levels to ensure that our clones carried a similar transgene load. Finally, we performed both
99 doxycycline titration induction and time course experiments to identify the minimum doxycycline

100 concentration and treatment time for robust TF activity. We observed that 0.5 µg/ml doxycycline
101 for 24 hours was the minimal treatment condition that allowed *FoxA1* and *Hnf4a*, and their
102 respective target genes *ALB* and *APOB*, to reach a plateau of expression (Supplementary Fig.
103 1). We used these conditions in our subsequent experiments.

104

105 **Co-expression of FoxA1 and Hnf4a in K562 cells conforms to the predictions of the PFH**

106 The first prediction of the PFH is that co-expression of FoxA1 and Hnf4a should be sufficient to
107 induce ectopic tissue-specific gene expression. We tested this prediction by infecting our FoxA1
108 clonal line with Hnf4a-expressing lentivirus to generate a double expression clonal line,
109 hereafter referred to as FoxA1-Hnf4a. Upon co-induction in K562 cells we observed strong
110 enrichment for both liver- and intestine-specific gene activation; FoxA1-Hnf4a activated 91 liver-
111 specific genes (18 expected, $P < 10^{-38}$, cumulative hypergeometric) and 38 intestinal genes (9
112 expected by chance, $P < 10^{-13}$, cumulative hypergeometric) (Fig. 1B). The dual liver and intestine
113 enrichment that we observed is consistent with the finding that intestinal gene regulatory
114 networks appear during reprogramming experiments that aim to use FoxA1-Hnf4a to convert
115 embryonic fibroblasts to the liver lineage¹³. We conclude that FoxA1 and Hnf4a are sufficient to
116 activate endoderm-specific gene expression in the ectopic K562 line.

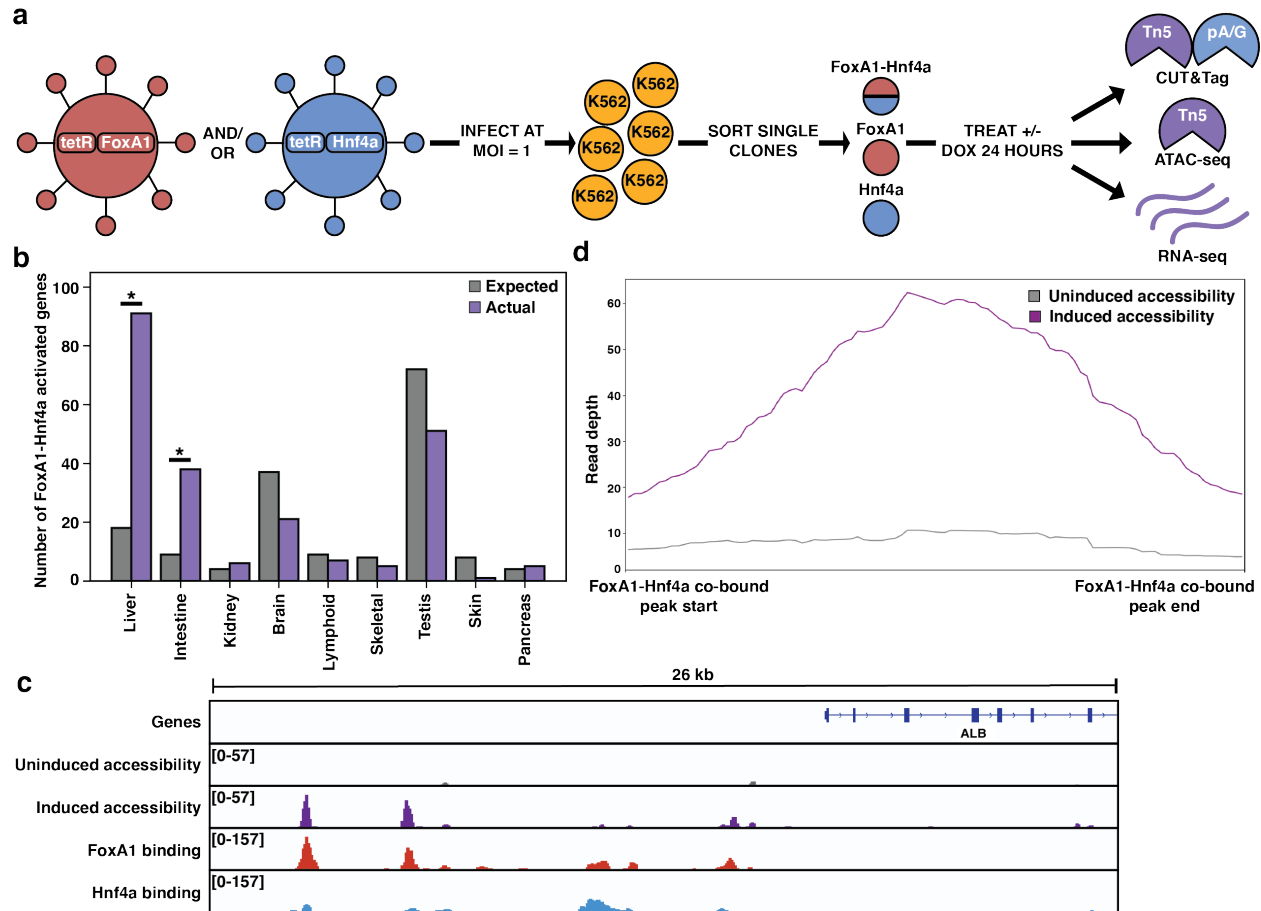
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118 Where ectopic genes are activated in K562 cells, the PFH predicts co-binding of FoxA1 and
119 Hnf4a at inaccessible sites and induction of chromatin accessibility. Alternatively, FoxA1 and
120 Hnf4a may not be able to overcome the K562 chromatin environment and instead activate gene
121 expression by binding exclusively to accessible K562 sites. To distinguish between these
122 possibilities, we measured FoxA1 and Hnf4a binding by CUT&Tag²⁶ after induction, and
123 chromatin accessibility by ATAC-seq²⁷ both before and after doxycycline induction. At the liver-
124 specific locus *Albumin* (*ALB*), FoxA1 and Hnf4a co-bound at inaccessible sites and increased

125 accessibility (Fig. 1C). This pattern was consistent surrounding FoxA1-Hnf4a activated liver
126 genes: 43 of the 53 co-bound sites within 50 kb of a FoxA1-Hnf4a activated gene were
127 inaccessible prior to induction, and the average accessibility signal at these co-bound sites
128 increased substantially upon induction (Fig. 1D).

129

130 Although we focused on functional binding surrounding activated liver genes, these patterns
131 were consistent across the genome. The vast majority of both FoxA1 and Hnf4a binding sites
132 fell within inaccessible regions (Supplementary Fig. 2) and both FoxA1 and Hnf4a opened the
133 majority of the inaccessible sites to which they bound (Supplementary Fig. 2). These results
134 show that despite an entirely ectopic complement of chromatin and co-factors within mesoderm
135 derived K562 cells, the endodermal TFs FoxA1 and Hnf4a can find and activate the correct
136 genes. Most individual binding by FoxA1 and Hnf4a near their co-activated genes occurred at
137 the same sites bound in HepG2 liver cells²⁸ (Supplementary Fig. 2). Altogether we conclude that
138 when co-expressed, FoxA1 and Hnf4a conform to the predictions of the PFH and that cis-
139 regulatory sequences are sufficient to guide their activity within an ectopic cell type.



140

141 **Fig. 1: FoxA1-Hnf4a pioneers liver-specific loci in K562 cells. (a)** Schematic of experimental design to
 142 infect K562 cells with FoxA1- or Hnf4a-lentivirus and then perform functional assays on dox-induced cells.
 143 In CUT&Tag, a protein A-protein G fusion (pA/G) increases the binding spectrum for Fc-binding and
 144 allows Tn5 recruitment to antibody-labeled TF binding sites. In ATAC-seq, Tn5 homes to any accessible
 145 site. And in RNA-seq, polyA RNA is captured and sequenced. **(b)** The number of tissue-specific genes
 146 predicted from the hypergeometric distribution to be activated by FoxA1-Hnf4a compared to the number
 147 actually activated. Both liver- ($P < 10^{-38}$) and intestinal-enrichment ($P < 10^{-13}$) are significant. There are 242
 148 total liver-enriched genes and 122 total intestine-enriched genes. **(c)** Genome browser view of a
 149 representative liver-specific locus (*ALB*) in FoxA1-Hnf4a clonal line that shows uninduced and induced
 150 accessibility, FoxA1 binding, and Hnf4a binding. **(d)** Meta plot showing uninduced and induced
 151 accessibility at all FoxA1-Hnf4a co-bound sites within 50 kb of each FoxA1-Hnf4a activated liver-specific
 152 gene ($n = 53$).

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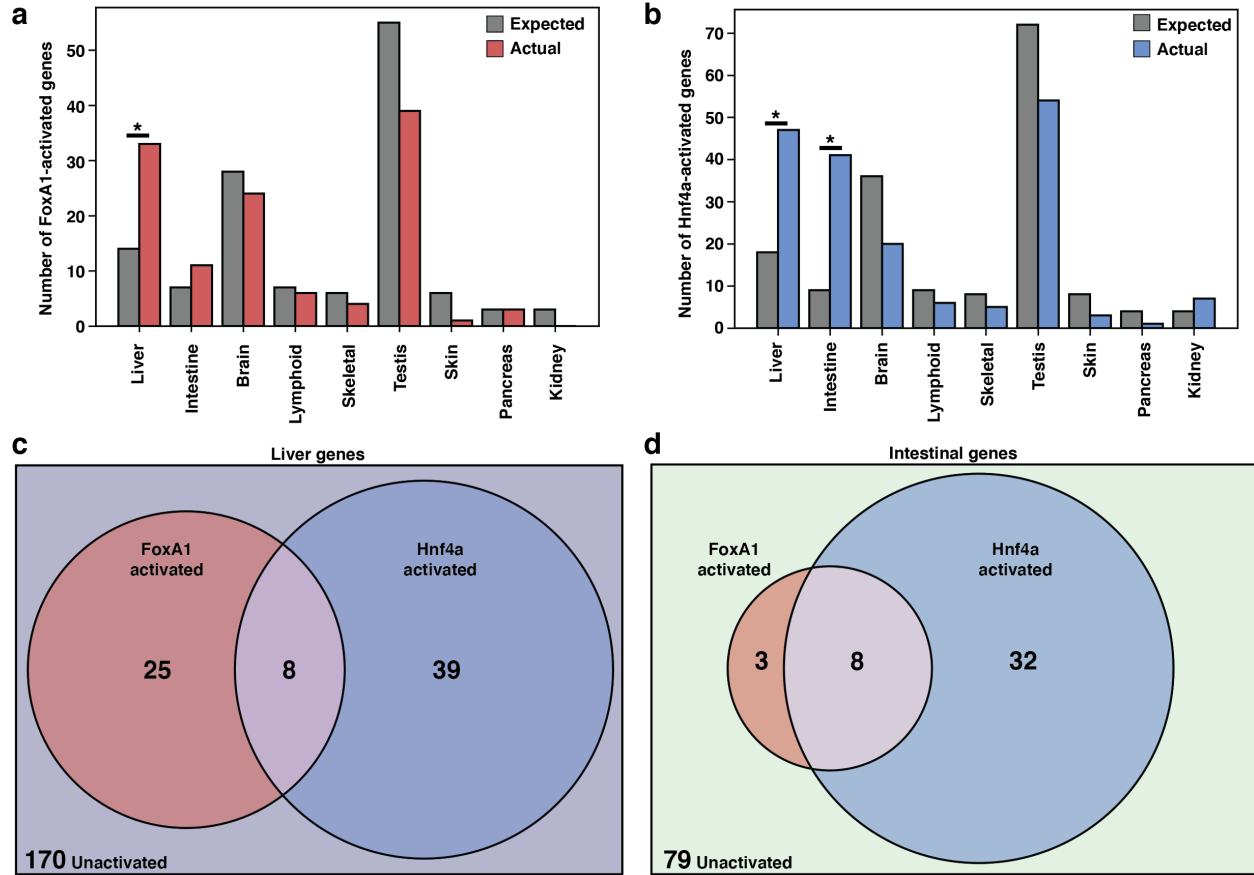
154 **Both FoxA1 and Hnf4a individually activate many liver-specific genes**

155 We next sought to test whether ectopic tissue-specific gene expression in K562 cells results
156 from the sequential activity of FoxA1 and Hnf4a as predicted by the PFH. Sequential activity
157 assumes that Hnf4a won't bind and FoxA1 won't activate, therefore neither FoxA1 nor Hnf4a
158 should activate tissue-specific gene expression when expressed alone. To test this prediction,
159 we induced K562 lines expressing either FoxA1 or Hnf4a alone and measured mRNA
160 expression by RNA-seq. FoxA1 induction resulted in strong liver-specific enrichment ($P < 10^{-4}$,
161 cumulative Hypergeometric) and weak intestinal-specific enrichment (not significant) (Fig. 2A),
162 while Hnf4a induction resulted in both strong liver-specific enrichment ($P < 10^{-8}$, cumulative
163 Hypergeometric) and strong intestinal-specific enrichment ($P < 10^{-15}$, cumulative
164 Hypergeometric) (Fig 2B). Importantly, neither FoxA1 nor Hnf4a are expressed within K562 cells
165 nor did they induce expression of the other TF, suggesting that the expression changes we
166 observed were due to the independent effects of either FoxA1 or Hnf4a.

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168 When expressed individually, FoxA1 and Hnf4a activated largely independent sets of liver
169 genes (Fig. 2C) and intestinal genes (Fig. 2D). FoxA1 activates liver genes enriched for
170 fibrinolysis and complement activation (Supplementary Table 1) whereas Hnf4a activates liver
171 genes enriched for cholesterol import and lipoprotein remodeling (Supplementary Table 2).

172 Thus, in contrast to the predictions of the PFH, FoxA1 and Hnf4a are each sufficient to induce
173 separate and specific endodermal responses when expressed alone in K562 cells.



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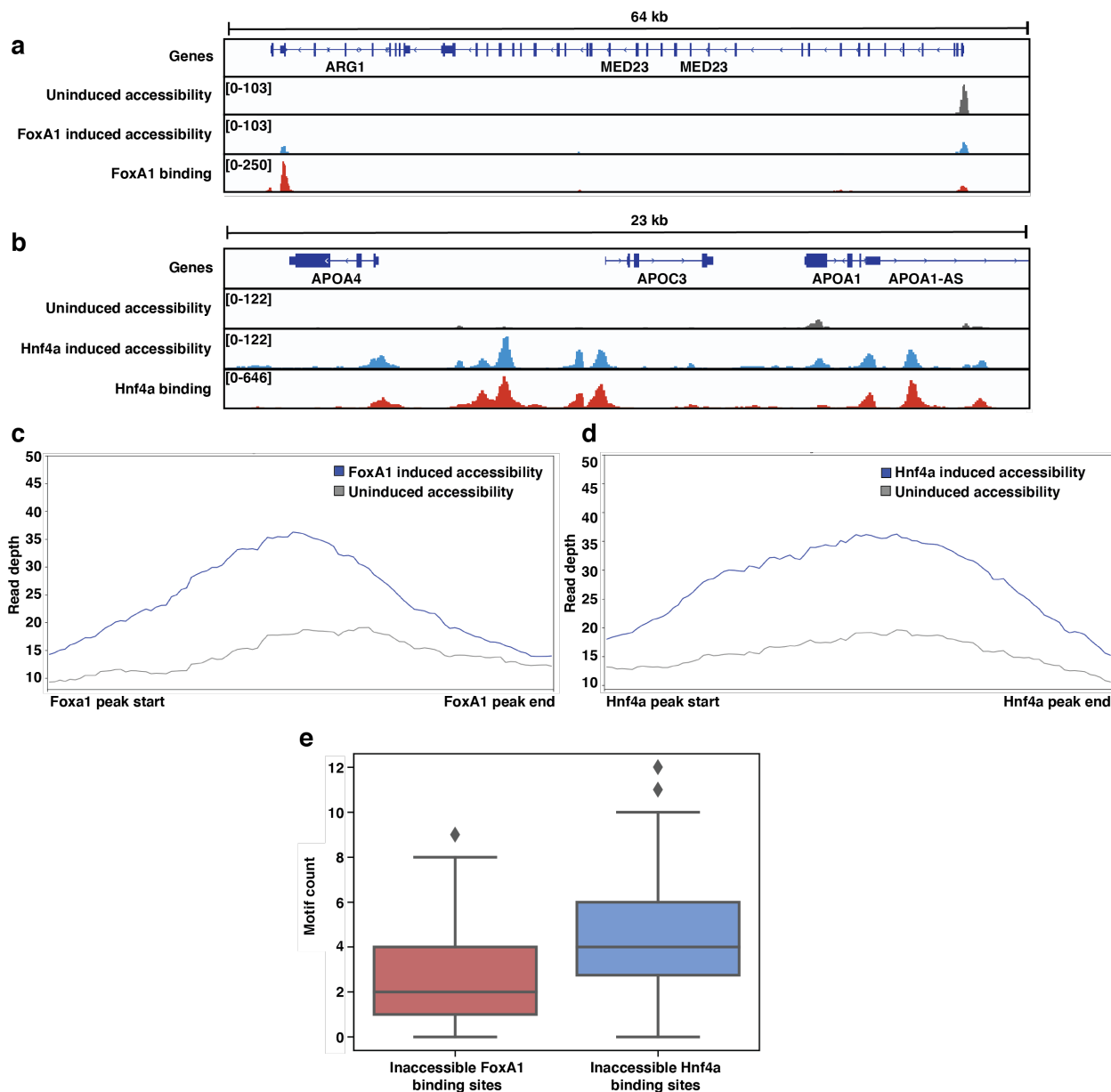
Fig. 2: FoxA1 and Hnf4a activate independent liver- and intestine-specific genes. (a) The number of tissue-specific genes predicted from the hypergeometric distribution to be activated by FoxA1 compared to the number actually activated. Liver-enrichment ($P < 10^{-4}$) is significant. There are 242 total liver-enriched genes. (b) The number of tissue-specific genes predicted from the hypergeometric distribution to be activated by Hnf4a compared to the number actually activated. Liver- ($P < 10^{-8}$) and intestine-enrichment ($P < 10^{-15}$) are significant. There are 242 total liver-enriched genes and 122 total intestine-enriched genes. (c) 242 liver genes characterized as activated by Foxa1, Hnf4a, both, or neither. (d) 122 intestine genes characterized as activated by FoxA1, Hnf4a, both, or neither.

Both FoxA1 and Hnf4a can independently bind and open inaccessible sites around liver genes

Our results raised the possibility that both FoxA1 and Hnf4a can pioneer inaccessible instances of their motifs. To test this possibility, we induced FoxA1 and Hnf4a expression individually and

188 then measured each factor's binding profile and their accessibility profiles before and after
189 induction. FoxA1 induction resulted in FoxA1 binding and induced accessibility adjacent to *Arg1*,
190 a liver-specific gene that is silent in K562 cells (Fig. 3A), while Hnf4a alone bound and induced
191 accessibility at sites nearby the liver-specific gene *ApoC3* (Fig. 3B). This pattern was consistent
192 across liver-specific loci. 34 of the 59 FoxA1 binding sites within 50 kb of a FoxA1-activated liver
193 gene were inaccessible and opened upon induction (Fig. 3C) as was the case for 39 of the 76
194 Hnf4a binding sites (Fig. 3D). We observed similar patterns genome-wide. FoxA1 and Hnf4a
195 bound primarily to inaccessible sites (Supplementary Fig. 3), opened them (Supplementary Fig.
196 3), and in regions surrounding activated genes, most binding occurred at the same sites bound
197 in HepG2 liver cells (Supplementary Fig. 3). We conclude that FoxA1 and Hnf4a have roughly
198 equivalent abilities to bind and open inaccessible sites.

199
200 Because this finding was incompatible with the current formulation of the PFH, we sought to
201 understand how we might reconsider the factors' behavior. We used FIMO (MEME Suite)²⁹ with
202 JASPAR motif matrices (Supplementary Fig. 4)³⁰ to examine the motif content at sites bound by
203 either FoxA1 or Hnf4a in K562 cells. Sites where FoxA1 and Hnf4a showed independent
204 pioneering activity contained occurrences of each factor's cognate motif. Sites independently
205 pioneered by FoxA1 contained between 1-4 motifs, while sites pioneered by Hnf4a contained 3-
206 6 motifs (Fig. 3E). This is despite the fact that the FoxA1 motif occurs more frequently across
207 the genome than the Hnf4a motif (Supplementary Fig. 4). This observation is consistent with
208 data that show that FoxA1 binds with stronger affinity than Hnf4a³¹⁻³³ and suggests that "pioneer
209 activity" may depend on the cis-regulatory context and not on special subclasses of TFs.



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Fig. 3: Both FoxA1 and Hnf4a can pioneer liver-specific loci. (a) Genome browser view of a representative liver-specific locus (*Arg1*) in FoxA1 clonal line showing uninduced and induced accessibility and FoxA1 binding. (b) Genome browser view of a representative liver-specific locus (*ApoC3*) in Hnf4a clonal line showing uninduced and induced accessibility and Hnf4a binding. (c) Meta plot of uninduced and induced accessibility at all FoxA1 binding sites within 50 kb of each FoxA1-activated liver-specific genes (n = 59). (d) Meta plot of uninduced and induced accessibility at all Hnf4a binding sites within 50 kb of each Hnf4a-activated liver-specific genes (n = 76). (e) FoxA1 or Hnf4a motif count at FoxA1 or Hnf4a binding sites within 50 kb of each FoxA1- or Hnf4a-activated liver-specific

219 genes, respectively. Motifs were called with FIMO using $1e-3$ a p-value threshold. For each boxplot, the
220 center line represents the median, the box represents the first to third quartiles, and the whiskers
221 represent any points within 1.5 times the interquartile range.

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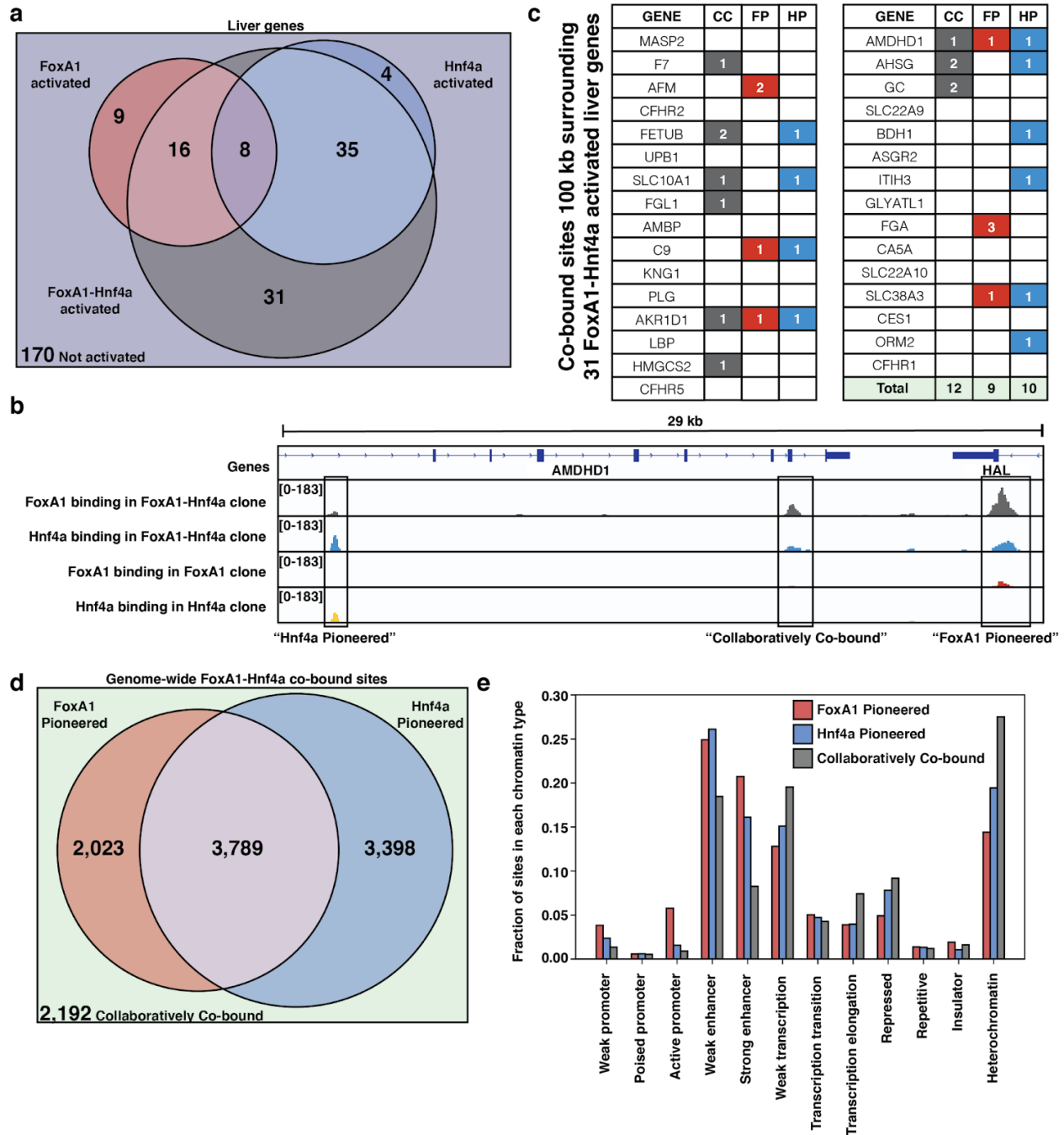
223 **Some liver genes require collaborative FoxA1-Hnf4a activity**

224 In addition to those genes independently activated by Foxa1 and Hnf4a, there is an additional
225 set of 31 liver genes that are not activated until both FoxA1 and Hnf4a are present (Fig. 4A). We
226 therefore asked whether the activation of these 31 liver genes conforms to the PFH. If these
227 genes conform to the PFH, then we would expect each target to have nearby sites where FoxA1
228 binds individually and where FoxA1 and Hnf4a co-bind when expressed together. We have
229 called these sites “FoxA1 Pioneered” (FP). Sites are “Hnf4a Pioneered” (HP) if Hnf4a binds
230 individually and FoxA1 and Hnf4a co-bind when expressed together and sites are
231 “Collaboratively Co-bound” (CC) if neither TF binds individually but both do when expressed
232 together. There are examples of each modality surrounding AMDHD1, a liver-specific gene co-
233 activated by FoxA1 and Hnf4a (Fig. 4B). When we examine all of the liver genes only activated
234 by FoxA1-Hnf4a co-expression, we find that in contradiction with the PFH, there are roughly
235 equal numbers of FP, HP, and CC sites (Fig. 4C). Therefore, in most cases, genes that require
236 joint FoxA1-Hnf4a activity do not rely on FoxA1 pioneer activity.

237

238 The patterns of genome-wide co-binding and accessibility of FoxA1 and Hnf4a follow similar
239 trends. Of the 11,402 co-bound sites, 2,023 were FP, 3,398 were HP, and 2,192 were CC
240 (Figure 4D) and FoxA1-induced differentially accessible peaks explain a minority of the FoxA1-
241 Hnf4a differentially accessible peaks (Supplementary Fig. 5). Collaborative co-binding may be
242 necessary in less accessible parts of the region, as there are more CC sites in ChromHMM-
243 labeled ³⁴ heterochromatic and repressed regions, and there are more FP and HP sites in
244 promoter and enhancer regions (Fig. 4E).

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246

247 **Fig. 4: FoxA1 and Hnf4a both pioneer and collaborate at liver-specific sites.** (a) Venn diagram of all
 248 liver genes categorized as either activated by FoxA1, Hnf4a, FoxA1-Hnf4a, some combination, or by
 249 none of the three cocktails. (b) Genome browser view of a representative liver-specific locus (*AMDHD1*)
 250 showing examples of a co-bound site that is “FoxA1 Pioneered” (FP), “Hnf4a Pioneered” (HP), and
 251 “Collaboratively Co-bound” (CC). The first two tracks are FoxA1 and Hnf4a binding in the FoxA1-Hnf4a

252 co-expression clone and the last two tracks are FoxA1 and Hnf4a binding in their individual expression
253 clones. **(c)** List of the 31 liver genes that are only activated by FoxA1-Hnf4a co-expression. The columns
254 indicate how many co-bound FP, HP, or CC peaks exist within 100 kb of the gene. **(d)** Venn diagram of
255 all genome-wide co-bound peaks categorized as either bound by FoxA1 individually (FP), Hnf4a
256 individually (HP), by both, or by neither (CC). **(e)** Overlap of FP, HP, and CC sites from (D) with
257 ChromHMM annotations showing the fraction of each co-binding site type in each chromatin region.

258

259 **Discussion**

260 In contrast to the predictions of the PFH, we found that both canonical PF FoxA1 and nonPF
261 Hnf4a can independently bind nucleosome-occluded sites, increase accessibility, and activate
262 nearby endodermal genes. Other endodermal genes require the combined activity of both
263 factors, but the mode of action at these targets does not conform to the predicted sequential
264 activity of FoxA1 followed by Hnf4a. These observations suggest an alternative model to the
265 PFH during endodermal reprogramming in which FoxA1 and Hnf4a each independently activate
266 a unique set of genes, and also collaborate, perhaps through cooperative binding, at another
267 distinct set of targets.

268

269 Our results support efforts to revisit the independent activities of TFs in reprogramming
270 cocktails. Early reprogramming of fibroblasts to myoblasts relied solely upon the ectopic
271 overexpression of MyoD^{25,35} and new reprogramming cocktails have been tested and validated in
272 a large-scale screen for single, cell autonomous reprogramming TFs²⁴. Increasing the efficiency
273 of reprogramming cocktails that depend on multiple TFs will require distinguishing between the
274 independent and cooperative effects of TFs. For example, our finding that Hnf4a independently
275 activates more intestine-specific genes than FoxA1 raises the possibility that titrating down
276 Hnf4a activity during reprogramming could result in a more liver-specific profile. Such fine-tuning

277 of TF activities has been suggested as an option to improve the success of other
278 reprogramming cocktails ³⁶⁻³⁸.

279

280 While we did not find evidence for a clear distinction between the functional activities of FoxA1
281 and Hnf4a, our results do suggest that FoxA1 may require fewer copies of its motif than Hnf4a
282 to elicit a response. This could be because FoxA1 has stronger affinity for its motif than Hnf4a.
283 FoxA1 has a three-dimensional shape that is hypothesized to compete with histones ³⁹ and the
284 measured affinity of FoxA1 for its motif is higher than that of Hnf4a for its motif ³¹⁻³³. Thus,
285 FoxA1's designation as a PF and Hnf4a as a nonPF may be due to FoxA1 having a stronger
286 affinity for DNA than Hnf4a.

287

288 Although we found clear instances of sites independently pioneered by either FoxA1 or Hnf4a,
289 not all sites containing multiple motifs were pioneered in K562 cells, which comports with
290 studies showing that the sequence context in which motifs occur also plays an important role in
291 determining whether sites will be pioneered or not. Gal4's ability to bind nucleosomal DNA
292 templates depends both on the number of copies of its motif ⁴⁰ and the positioning of the motif in
293 the nucleosome ⁴¹. Precise nucleosome positioning also dictates TP53 and Oct4 pioneering
294 behavior ^{42,43}. A TF's motif affinity, motif count, and the presence of co-factor motifs are all strong
295 predictors of pioneer activity ^{18,19,44-48} and certain types of heterochromatic patterning have been
296 labeled "pioneer resistant" ¹⁷. Pioneer activity may best be summarized then by the free energy
297 balance between TFs, nucleosomes, and DNA ^{49,50} rather than as a property of specific classes of
298 TFs.

299

300 **Methods**

301 **Cloning, production, and infection of viral vectors**

302 We used PCR to add V5 epitope tags to the 3' end of FoxA1 (Addgene #120438) and Hnf4a
303 (Addgene #120450) constructs and then used HiFi DNA Assembly (NEB #E2621L) to clone
304 each construct into a pINDUCER21 doxycycline-inducible lentiviral vector (Addgene #46948).
305 All primers are listed in Table 1. The Hope Center Viral Vector Core at Washington University in
306 St. Louis then generated and titered high-concentration virus. We infected human K562 cells at
307 a multiplicity of infection of 1 by spinoculation at 800G for 30 minutes in the presence of 10
308 µg/ml polybrene, passaged the cells for 3 days, and then selected for positively infected cells by
309 single cell sorting on GFP+ into 96-well plates. Finally we used qPCR to select for clones that
310 had high inducibility of TF and target gene expression (Supplementary Fig. 1).

311

312 **Cell culture**

313 We grew K562 cells (ATCC CCL-243) in Iscove's Modified Dulbecco Serum supplemented with
314 10% fetal bovine serum, 1% penicillin-streptomycin and 1% non-essential amino acids. When it
315 was time to conduct one of our functional assays, we split FoxA1-, Hnf4a-, or FoxA1-Hnf4a-
316 expressing cells into replicate flasks and then treated with +/- 0.5 µg/ml doxycycline for 24
317 hours.

318

319 **RNA extractions, reverse transcription, and qPCR**

320 We extracted RNA from 1e6 cells/sample with the PureLink RNA Mini (Invitrogen #12183020)
321 column extraction kit and completed on-column DNA digestion with PureLink DNase (Invitrogen
322 #12185010). We quantified and assessed the quality of the RNA with an Agilent 2200
323 TapeStation instrument and then either froze down pure RNA for later RNA-sequencing library
324 preparation or used ReadyScript cDNA Synthesis Mix (Sigma #RDRT-100RXN) to produce
325 cDNA for qPCR. We performed qPCR with SYBR Green PCR Master Mix (Applied Biosystems
326 #4301955) and gene-specific and housekeeping primers (Table 1).

327

328 **RNA-sequencing and analysis**

329 We generated three replicates of +/- doxycycline-treated RNA-sequencing libraries with the
330 NEBNext Ultra II Directional RNA Library Prep Kit (NEB #E7765S). We quantified and assessed
331 the quality of the libraries with an Agilent 2200 TapeStation instrument, size selected with
332 AMPure XP beads (Beckman Coulter #A63880), and then sequenced the libraries with 75bp
333 paired-end reads on an Illumina NextSeq 500 instrument.

334

335 We quantified transcripts with Salmon ⁵¹, filtered out any with fewer than 10 reads, and then
336 called differentially expressed transcripts with DeSeq2 ⁵². A gene was called differentially
337 upregulated if it had a log2fold change of at least 1 and was called “activated” if it had fewer
338 than 50 normalized reads in the uninduced control. A gene was called “tissue-specific”
339 according to the Human Protein Atlas definition of tissue enrichment ⁵³, which is if a gene is at
340 least 4-fold higher expressed in the tissue-of-interest than in any other tissue.

341

342 **ATAC-sequencing and analysis**

343 We followed the OMNI-Atac protocol ⁵⁴ to generate two replicates of +/- doxycycline-treated low-
344 background ATAC-sequencing libraries. We isolated 2e5 cells/sample and then extracted 5e4
345 nuclei/sample for tagmentation and library preparation. We quantified and assessed the quality
346 of the libraries with an Agilent 2200 TapeStation instrument, size selected with AMPure XP
347 beads, and then sequenced the libraries with 75bp paired-end reads on an Illumina NextSeq
348 500 instrument.

349

350 We aligned transcripts with bowtie2 ⁵⁵ with the parameters: --local -X2000, generated RPKM
351 normalized BigWig files for visualization with DeepTools bamCoverage ⁵⁶, and then called peaks

352 at low stringency with macs2 ($p = 0.01$)⁵⁷. With these peaks, we either called reproducible peaks
353 with IDR (FDR of 0.05)⁵⁸ or used DiffBind⁵⁹ to call differential peaks.

354

355 **CUT&Tag and analysis**

356 We followed the CUTANA Direct-to-PCR CUT&Tag protocol (EpiCypher) to generate two
357 replicates of low-background CUT&Tag libraries. We isolated 1e5 cells/sample, and then either
358 used rabbit anti-human FoxA1 monoclonal antibody (Cell Signaling #53528), mouse anti-human
359 Hnf4a monoclonal antibody (Invitrogen #MA1-199), or rabbit anti-human histone H3K4me3
360 polyclonal antibody (Epicypther #13-0041) as a positive control. We amplified this signal with
361 either goat anti-rabbit (Epicypther #13-0047) or goat anti-mouse (Epicypther #13-0048)
362 polyclonal secondary antibodies. For a negative control, we omitted the primary antibody and
363 checked for any non-specific pull-down. Finally, we used CUTANA pAG-Tn5 (Epicypther #15-
364 1017) to tagment the genomic regions surrounding each bound antibody complex. We
365 quantified and assessed the quality of the libraries with an Agilent 2200 TapeStation instrument,
366 size selected with AMPure XP beads, and then sequenced the libraries with 150bp paired-end
367 reads on an Illumina NextSeq 500 instrument.

368

369 When we assessed our libraries with the Agilent TapeStation instrument, we found that our
370 negative controls had minimal signal. This is expected in the protocol and as such sequencing
371 the sample is recommended as optional⁶⁰. For this reason, we sequenced only our positive
372 samples. We aligned our samples with Bowtie2⁵⁵ using recommended parameters⁶⁰: --very-
373 sensitive --end-to-end --no-mixed --no-discordant -l 10 -X700, created RPKM normalized
374 BigWig files with DeepTools bamCoverage⁵⁶, and called peaks with macs2 ($p = 1e-5$)⁵⁷ with
375 recommended parameters²⁶. We then combined overlapping peaks from replicate samples
376 using BEDTools intersect⁶¹. We attributed binding sites to genes if they were within 50 kb (25 kb

377 up- and 25 kb downstream) of the gene's TSS. Because co-binding occurred less frequently, we
378 attributed co-binding sites to genes if they were within 100 kb of the gene's TSS. "FoxA1
379 Pioneered" sites were those where we identified overlapping FoxA1 and Hnf4a binding peaks
380 within 100 kb of a gene that was only activated by FoxA1 and Hnf4a and where there was also
381 an overlapping FoxA1 binding peak, when FoxA1 was expressed alone. "Hnf4a Pioneered" sites
382 were those where we identified overlapping FoxA1 and Hnf4a binding peaks within 100 kb of a
383 gene that was only activated by FoxA1 and Hnf4a and where there was also an overlapping Hnf4a
384 binding peak, when Hnf4a was expressed alone. And "Collaboratively Co-bound" sites were
385 those where we identified overlapping FoxA1 and Hnf4a binding peaks within 100 kb of a gene
386 that was only activated by FoxA1 and Hnf4a and where there was neither a FoxA1 nor Hnf4a
387 binding peak.

388

389 **Tissue- and biological process-specific expression analysis**

390 We generated lists of tissue-specific genes for each tissue by extracting "enriched genes" from
391 the Human Protein Atlas. A tissue's enriched genes are those whose mRNA expression is at
392 least four-fold higher than expression found in any other tissue. We then computed
393 hypergeometric assays to determine if our activated genes were enriched in any tissue-specific
394 gene set. Finally, we used Panther gene ontology analysis to identify enriched biological
395 processes.

396

397 **Genome tracks and profile plot analysis**

398 We visualized the signal from our functional assays by loading each file into the Integrated
399 Genome Viewer ⁶², using hg19 as reference. We then used the computeMatrix function in
400 reference-point mode and plotProfile function, both with default parameters, in the DeepTools

401 suite ⁵⁶ to display aggregated CUT&Tag and ATAC-seq signals across indicated
402 genomic regions.

403

404 **Motif and chromatin segmentation analysis**

405 We used FIMO from the MEME Suite to identify occurrences of motifs. We used 1e-3 as a p-
406 value threshold and JASPAR PWMs for FoxA1 (MA0148.1) and Hnf4a (MA0114.2). We used
407 ChromHMM annotations ³⁴ to characterize the epigenetic profile of FoxA1 and Hnf4a binding
408 sites.

409

410 **Data Availability**

411 All genomic sequencing data have been deposited on Gene Expression Omnibus (GEO) under
412 accession number GSE182191.

413

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424

425 **Author Contributions**

426 J.L.H. and B.A.C. designed the overall project. J.L.H. conducted all experiments and analysis.

427 J.L.H. and B.A.C. wrote the manuscript.

428

429 **Competing Interests**

430 The authors declare no competing interests.

431

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