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Between heuristics and optimality: Flexible integration of cost and evidence during information sampling

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Abstract

To guide effective decision making in an uncertain world, humans must balance seeking relevant

information with the costs of delaying choice. Optimal information sampling requires

computationally expensive value estimations. Information sampling heuristics are

computationally simple, but rigid. Efficient and flexible information sampling, therefore, must

leverage the advantages offered from both approaches. In the present study, human participants

completed an information sampling task, in which they sampled sequences of images (e.g. indoor

and outdoor scenes) and attempted to infer the majority category (e.g. indoor or outdoor) under

two reward conditions. We examined how behavior maps onto potential information sampling

strategies. We found that choices were best described by a flexible function that lay between

optimality and heuristics; integrating the magnitude of evidence favoring each category and the

number of samples collected thus far. Integration of these criteria resulted in a trade-off between

evidence and samples collected, in which the strength of evidence needed to stop sampling

decreased linearly as the number of samples accumulated over the course of a trial. This non-

optimal trade-off best accounted for choice behavior even under high reward contexts. Our

results demonstrate that unlike the optimal strategy, humans are performing simple

accumulations instead of computing expected values, and that unlike a simple heuristic strategy,

humans are dynamically integrating multiple sources of information in lieu of using only one

source. This evidence-by-costs tradeoff illustrates a computationally efficient strategy that

balances competing motivations for accuracy and cost minimization.

Introduction

Before making important decisions, humans often collect information about the likely outcomes of different choice options. Consider the choice between two popular restaurants in a new city. Collecting information about both restaurants before selecting one can increase the likelihood of a positive dining experience but also carries costs (e.g., time spent on evidence accumulation increases the likelihood that the options will become unavailable). Effective decision making thus requires information sampling strategies that balance accuracy and sampling costs – and understanding this balance remains a critical topic for decision science (Averbeck, 2015; Blanchard & Gershman, 2018; Cohen et al., 2007; Gigerenzer & Goldstein, 1996; Gold & Shadlen, 2007; Kolling et al., 2012; H. A. Simon, 1990). In particular, how is information about evidence and costs transformed into the decision to *sample* information or *stop*?

Current normative models of sequential information sampling posit that an optimal information sampling strategy should compare the expected values of available actions (continue sampling, choose option A, or choose option B) before selecting the action with the highest expected value (Coenen & Gureckis, 2016; Furl & Averbeck, 2011; Hauser et al., 2017, 2018; Moutoussis et al., 2011). Computing these expected values requires several steps. The decision maker must first compute the expected value of stopping by calculating the probability that each option is correct given the available evidence collected thus far. This estimate must, then, be multiplied by the available reward minus the costs accrued. To compute the value of continuing, the decision maker must estimate the expected values of potential future states, as if an additional sample was drawn. Accurate computation of these future expected values necessitates an extensive backward induction process (Bellman, 1957) that must be updated with each new sample drawn (Arrow et al., 1949; Furl & Averbeck, 2011; Hauser et al., 2017, 2018; Moutoussis et al., 2011).

Prior work on information sampling has documented that humans sample information sub-optimally, attending to extraneous information (Juni et al., 2016) or through biased weighting of sampling costs (Cisek et al., 2009; Furl & Averbeck, 2011; Hauser et al., 2018), but has not examined the extent to which humans engage in computing expected values. Computing and updating the value of continuing to sample evidence requires computational resources that may not be available, especially for complex decisions, as in sequential information sampling

(Bossaerts & Murawski, 2017; Bossaerts et al., 2019; Payzan-LeNestour & Bossaerts, 2011).

Indeed, evidence suggests that humans forgo using intensive updating computations, such as

Bayesian inference (Charness & Levin, 2005; Gigerenzer & Goldstein, 1996; Payzan-LeNestour

& Bossaerts, 2011; Steyvers et al., 2009), even for simpler decisions (Cassey et al., 2016). Thus,

it is unclear whether strategies that rely on computations of expected value would guide

information sampling decisions in humans, or whether the use of such optimal computations

would depend on the reward value for a correct decision (Bennett et al., 2019; Manohar et al.,

2015).

If humans do not follow the computations of an optimal decision maker, what determines

when they stop sampling? Early accounts proposed that information search relies on simplified

heuristic strategies guided by bounded rationality (Conlisk, 1996; Gigerenzer & Goldstein, 1996;

Shah & Oppenheimer, 2008; H. A. Simon, 1990; Herbert A. Simon, 1955; Tversky & Edwards,

1966). In these strategies, a set of rules is established to guide both the process of information

acquisition (i.e., what information should be attended to and incorporated as evidence) and the

decision to stop sampling. Heuristic strategies minimize cognitive resource expenditure by

leveraging declarative rules; however, by definition, these strategies are less flexible and less

adaptable to changes in incoming information or changes in context. While recent accounts have

demonstrated support for heuristic-style strategies in information gathering (Baumann et al.,

2020; Korn & Bach, 2018; Sang et al., 2020), these studies examined information sampling in

contexts where individuals received ongoing feedback about their choices, and it remains unclear

whether behavior follows heuristic strategies when individuals must collect and integrate

information without ongoing feedback – as in the case for many real-world decisions.

In the present study, we investigated whether humans rely on optimal or heuristic

strategies (or their combination) during information sampling, and whether these strategies

changed as a function of the reward at stake. We tested several potential model strategies of

information sampling that varied in what information was used and how that information

contributed to the decision process. We found that participants' behavior was best explained by a

simple yet flexible strategy in which humans tracked the linear combination of evidence in favor

of each category and the accrued costs from sampling instead of relying on a declarative rule or

estimating expected values. This strategy could explain a key pattern we observed in sampling

behavior: evidence and costs traded off within but not across trials such that as costs

accumulated over a trial, the strength of evidence needed for stopping decreased linearly.

Moreover, we found that high reward contexts did not improve optimality, or impact which

strategy best accounted for participants' decisions. These findings demonstrate how humans

implement simple yet flexible information sampling strategies to balance competing motivations

for accuracy and cost minimization.

Results

We tested participants on a modified version of the Information Sampling Task (Fig. 1)

(Clark et al., 2006). Participants viewed a series of images randomly drawn from a pool of 25

images. The pool contained images from two categories (e.g., indoor vs. outdoor scenes), with

one category comprising 60% of the images and the other comprising 40%. Importantly,

participants were unaware of the true proportions of each image category for each trial, although

they were told that there would always be a majority category. Participants attempted to identify

which category was more prevalent on each trial, under either high ($5.00) or low ($1.00) reward

stakes for correct answers. Each image participants chose to draw came with a sampling cost of

2% of the maximum reward on that trial (i.e. $0.10 for a $5.00 trial; $0.02 for a $1.00 trial).

Thus, participants had to balance competing goals: sampling more images could increase the

accuracy of their guesses, but they would win less reward overall due to the increasing cost

accrued (see Supplementary Methods: Task Instructions).

Figure 1: Task Design. Participants completed a modified version of the Information Sampling Task (Clark et al.,

2006). Each trial started with a Cue screen that informed the participant which of two domains the images were

being drawn from (indoor vs. outdoor or living vs. non-living) and how much money that trial was worth if they

performed successfully (high reward: $5.00, low reward: $1.00). Participants were then advanced to the Sample

screen where they had a maximum of 15 seconds to sample an image or to indicate their final response for that trial

(e.g., O for majority outdoor, I for majority indoor). If they chose to sample, an image appeared over the sample

button for 2500 ms. The image then disappeared, and the participant returned to the Sample screen. Each time the

participant returned to the Sample screen, the 15 second timer reset. When participants selected a final response,

they received feedback on whether they were correct before moving on to the next trial.

Greater sampling is associated with higher task accuracy, but at the expense of greater cost

accumulation

We first investigated how well participants performed the task. Participants correctly

identified the majority category 79% of the time (SD = 10%) (Fig 2a). Across the entire task,

participants accumulated an average of $95.07 (SD = $10.52) but were only paid for a randomly

selected subset of those trials (see Supplementary note 1 and Supplementary Fig. 1). On average,

participants viewed 7.82 images (SD = 2.89 images, Range = 1 – 24 images) and reached an

average difference in evidence between the currently held majority and minority category of 2.61

images (SD = 0.62, Range = 0 – 8 images) before selecting a majority category (Fig. 2a-c).

We next examined whether participants' relative tendency to sample predicted

performance outcomes. Across participants, a higher average number of samples predicted better

task accuracy (Fig. 2e) ($F_{(2, 91)} = 43.5$, $p < 0.001$, $R^2 = 0.48$, 95% CI [1.47, 3.09]). Similarly,

the average number of samples also predicted total earnings via an inverted-U function (Fig. 2f)

($F_{(3, 90)} = 3.239$, $p = 0.026$, $R^2 = 0.07$, 95% CI (quadratic) [-49.91, -8.39]; $\chi^2_{(91)}$, N = 94) =

7.785, $p = 0.006$). Thus, participants whose sampling was, on average, much lower or much

higher than average tended to have lower overall earnings. We repeated this analysis at the trial-

level within participants and found consistent results. The number of samples drawn on a given

trial predicted both accuracy ($\beta_{samples} = 0.0818$, $t = 7.49$, $p < 0.001$, 95% CI [0.06, 0.10]) and

earnings ($\beta_{samples} = -6.49$, $t = -4.38$, $p < 0.001$, 95% CI [-9.22, -3.73]; $\beta_{samples^2} = -4.44$, $t = -$

3.46, $p < 0.001$, 95% CI [-6.98, -1.93]). Overall, a higher average number of samples collected

prior to stopping resulted in better task accuracy but also greater accumulation of sampling costs

– leading to lower earnings.

To compare participant performance to an optimal decision maker (Fig. 2e-f), we

computed optimal choices using an Ideal Observer model (see Supplementary Methods: Ideal

Observer Model). We used this model to label each trial for each participant as optimal (matched

the choice made by the Ideal Observer), under-sampled (stopped sampling earlier than the Ideal

Observer), or over-sampled (stopped sampling after the Ideal Observer). We then created

composite scores for each participant to assess how close participants were to optimal behavior

(Fig. 2d). Collectively, participants performed worse than the Ideal Observer, both in accuracy

(two-sided t-test: $t(186) = 6.33$, $p < 0.001$, $M_{ideal} = 85.6\%$, $SD = 5.2\%$) and in earnings (two-

sided t-test: $t(186) = 6.02$, $p < 0.001$, $M_{ideal} = \$101.97$, $SD = \$7.67$), but they did not differ

significantly from the Ideal Observer in the average number of samples drawn (two-sided t-test:

$t(186) = 1.38$, $p = 0.169$, $M_{ideal} = 8.24$ images, $SD = 5.21$). Upon further examination, however,

this was due to participants either over- or under-sampling relative to optimality ($F(5, 530) =$

20.54, $p < 0.001$), indicating that participants are either estimating optimal behavior poorly or

relying on a different process to establish stopping criteria.

Figure 2. Sampling tendencies between participants relate to overall task accuracy and total earnings. a) The

proportion of trials where participants made a stop choice, conditioned on the current combination of images from

both categories (collapsed across all participants). For ease of comparison to the task example shown in Figure 1, we

label the axes according to "outdoor" and "indoor" categories but note that these data also include behavior from the living/non-living trials as well. The proportion was calculated by dividing the number of instances in which participants stopped by the total number of times all participants reached that combination of evidence. More saturated blues and yellows indicate a higher proportion of stopping across all participants. Dashed grey lines indicate the optimal stopping boundaries. b-c) Probability of stopping given observed data for two example participants. d) Comparison of each participant to optimal behavior. Each trial for each participant was binned into either under-, over- or optimally sampled. The proportion of trials in each bin is represented by the distance to each corner of the simplex and by color. Color mappings for e-f were drawn from d. e) Across participants, the higher the average number of samples a participant tended to draw before stopping, the higher the task accuracy. f) Across participants, the average number of samples predicted total earnings with an inverted-U shaped function. The gray boxes on e and f reflect confidence intervals around the performance range of an optimal model. For plots d-f, each dot reflects a single participant on each graph.

Figure 3. Tested information sampling strategies with model predictions and example representations. We hypothesized that information sampling patterns would represent one of four potential strategies. The left column indicates the description of the sampling behavior for each hypothesized strategy. The middle column reflects an example model prediction for choices given an example set of parameters. Gray portions indicated predicted choices to continue collecting information where yellow and blue areas indicate predicted choices for selecting a particular majority category (e.g., indoor or outdoor). More saturated areas of yellow and blue reflect choices with strong

209   evidence for that choice while less saturated areas reflect choices for which the evidence is weaker. The last column
210   represents examples of each strategy seen in our participant data. Gray lines indicated participant choices to continue
211   sampling and dots represent the decision to select a majority (yellow = choose indoor, blue = choose outdoor).
212   Colored bars are illustrative to exemplify each strategy.
213
Models of information sampling strategies.

Our next analysis investigated how participants sampled and integrated information

towards a decision. We first identified four potential information sampling strategies that relied

on a range of optimal and heuristic approaches (see Supplemental Methods: All Sampling

Strategies for full list of sampling strategies). Our first strategy was a probabilistic modification

of the optimal Ideal Observer (see Supplementary Methods: Expected Value Model

Formulation). This strategy relied on the same Bayesian updating and inference to estimate the

expected value of each option but was adapted to allow for inherent noise in participant decision

making as well as to account for cost accrual mechanisms that deviated from objective costs

accumulation (Cisek et al., 2009; Ditterich, 2006; Furl & Averbeck, 2011; Hauser et al., 2018)

(see Methods). The cost mechanism that best accounted for participant behavior was similar to

the strategy from Hauser et al., (2018), in which subjective costs were accumulated nonlinearly,

representing a growing urgency across information sampling to select a final option (Cisek et al.,

2009). As such, the Expected Value Urgency Threshold (EV-UT) strategy predicted that

participants would sample until the value of an option surpassed the value of continuing to gather

information, and that the value of continuing would sharply decline after the urgency threshold

was met (Fig. 3, EV-UT).

The next two strategies were probabilistic adaptations of two common heuristics. The

first, Evidence Difference Heuristic (ED), was a heuristic that assumed participants tracked the

continuous signed difference in evidence between the two categories towards a threshold (e.g., "I

sample until one category has 4 more than the other"). This strategy predicted that participants

approach information sampling insensitive to the number of images sampled and implies that the

stopping boundary is stationary and constant across sampling (Fig. 3, ED). The second, Costs

Accrued Heuristic (CA), was a heuristic that assumed, participants used the continuous number

of samples drawn as a proxy for the costs accrued from sampling and only a binary

representation of the difference in evidence to inform choice (e.g. "I sample 5 images and then

choose the majority). Similar to the first, this strategy predicted a stationary threshold that

triggered the end of sampling, but now, bound to the number of samples drawn, implying that the

magnitude of evidence mattered less (Fig. 3, CA).

The last tested strategy, Evidence-by-Costs Tradeoff (ED-CA), was a combination of the

two heuristic approaches, such that participants used continuous representations of both the

difference in evidence between the categories and the number of images collected to inform their

choices. These two quantities were then linearly combined towards a threshold. This strategy

predicted that as the number of samples collected increased, the difference needed between the

evidence in favor of one category over the other would decrease, representing a non-stationary

but constant tradeoff between the two informational sources (Fig. 3, ED-CA).

Across these four strategies, there were striking visual distinctions in the types of choices

each predicted (Fig. 3, Model Example). Furthermore, models were distinguishable from one

another, via model recovery such that choices generated by each model were best fit by the

model that generated them (see Supplemental Methods: Parameter Recovery and Model

Recovery for more details). Thereby, we were not only able to detect descriptive differences in

sampling strategies but were also able to draw inferences about the underlying process guiding

information sampling (Fig. 3).

Moment-by-moment sampling decisions were best predicted by an Evidence-by-Costs (ED-CA)

strategy.

We next fit each participant's data to each of the four sampling strategies outlined above.

Participants overall were best fit by the Evidence-by-Costs Tradeoff (ED-CA), which used

continuous representations of both the difference in evidence between the categories and the

number of images collected to inform their choices. This strategy outperformed the three other

proposed strategies such that of our 94 participants, 83 were best fit by the ED-CA strategy (Fig.

4a). A repeated-measures ANOVA confirmed that the ED-CA strategy had significantly lower

BIC scores ($F(3, 279) = 81.17$, $p < 0.001$) compared to the CA strategy ($t(93) = -14.65$, $p < $

0.001), the ED strategy ($t(93) = -10.92$, $p < 0.001$), and the EV-UT strategy ($t(93) = -11.32$, $p < $

0.001) (Fig. 3b-d). There was no difference in fit between the ED strategy and the EV-UT

strategy ($t(93) = 1.17$, $p = 0.24$). The CA strategy fit the worst of all four strategies tested (ED

and CA: $t(93) = -4.83$, $p < 0.001$; EV-UT and CA: $t(93) = -5.40$, $p < 0.001$).

Results from the ED-CA strategy revealed that participants were sensitive to the costs of

increased sampling (i.e., number of samples drawn) and the evidence bias toward one category

over the over (i.e., signed difference in samples). We next sought to test whether the main

prediction that there was a linear tradeoff between the difference in evidence for each category

and the number of samples was evident in our dataset.

Figure 4. Evidence-by-Costs (ED-CA) strategy outperforms both simpler heuristics and expected value

models in predicting decisions. BIC scores were calculated for each participant under each model. a) We ranked

BIC scores from lowest (better fit) to highest (worse fit). Each participant represents a column on the heatmap. A

rank of 1 indicates the best fitting model for that participant. Green represents the Evidence-by-Costs (ED-CA)

strategy, orange represents the Expected Value Urgency Threshold (EV-UT) strategy, blue represents the Evidence

Difference Heuristic (ED) strategy, and purple represents Costs Accrued Heuristic (CA) strategy. b-d) Plotted BIC

scores for the ED-CA strategy compared to all other strategies. Each dot reflects a single participant. Dots are color

coded by which model had the lower BIC score between the two models. b) BIC scores plotted between ED-CA and

EV-UT. c) BIC scores plotted between ED-CA and ED. d) BIC scores plotted between ED-CA and CA.

Stopping criteria were non-stationary within a trial but stationary across trials.

The Evidence-by-Costs (ED-CA) strategy sums the currently available information and

compares it to a decision threshold that reflects a participant-specific level of information needed

to terminate sampling. A prediction of this strategy is that, since both the number of samples and

the evidence difference linearly contribute to this sum, increasing either or both should increase

the probability of stopping. Thus, over the course of a trial, the contributions of total samples

drawn and evidence difference can trade off against each other. We found that the number of

samples drawn negatively predicted evidence difference at the time of stopping ($\beta_{samples}$: -

0.0722, t(66.6) = -6.93, p < 0.001 CI [-0.09, -0.05]) and that the majority of our participants

(N=78/94) evinced this negative relationship (Fig. 5). This result indicates that the more images

sampled (and thus the higher the costs), the less the evidence difference must be in order to stop

sampling, consistent with accounts of collapsing boundaries in evidence accumulation (Ditterich,

2006; Drugowitsch et al., 2012; Malhotra et al., 2017; Murphy et al., 2016). We tested whether

this relationship was better fit with the inclusion of a quadratic term, but it did not significantly

improve model fit (χ^2(1, 94) = 2.94, p = 0.09). Interestingly, the initial threshold for stopping is

similar to that of the Ideal Observer model but quickly decreases as the trial progresses.

We also examined whether stopping criteria changed across trials in the task. We first

investigated whether there were changes in stopping criteria (i.e., changes in participant's

average sampling number or evidence difference prior to stopping) or changes in stopping

consistency between the first and second half of the task (i.e., changes in the standard deviation

of samples drawn or evidence difference). None of the dependent measures were significantly

different from the first to the second half of the experiment (all p > 0.05). Additionally, there

were no significant differences in accuracy from the first to the second half of the task (p > 0.05),

indicating that performance was relatively stable from trial to trial. Moreover, none of the

dependent measures were significantly different as a function of the outcome of the previous trial

(all p > 0.05). Collectively, these results suggest that behavior in this task was stable across

trials.

Figure 5. Evidence difference and number of samples trade off. Individual slopes modeled through linear mixed
effects model. As the number of samples increased, the difference in evidence needed to stop sampling decreased.
Green lines represent participants with negative slopes (N=78) and grey lines represent participants with slopes
greater than or equal to zero (N=16). The mean slope is represented by the bold green line. The optimal stopping
threshold from the Ideal Observer, which stays constant throughout sampling, is represented as the dotted black line.
Lines are truncated to reflect the minimal and maximal number of samples prior to stopping for a given subject.
Estimates for each participant and the mean are taken from linear mixed effects model with maximum random
intercept and slopes.

Increasing reward stakes does not encourage use of more optimal strategy.

Lastly, we investigated whether an increase in reward stakes shifted strategy use across
our participants. We hypothesized that under high reward contexts, participants might expend
more computational resources to sample more optimally, thus participants' behavior would be
more similar to the Ideal Observer or be better fit by a strategy that relies on optimal value
estimation (e.g., the EV-UT strategy). To test this, we split trials by reward condition within each
participant and fit each subset of behavior to the ED-CA strategy and to the EV-UT strategy. We
found that overall, the ED-CA strategy provided the best fit for the majority of our participants
(N=69) across both high-reward and low-reward contexts. Of the participants that had different
fits between high-stakes and low-stakes trials, there was not a consistent pattern of change (EV-

336   UT strategy provided a better fit under high-reward trials for 7 participants and provided a better

337   fit under low-reward trials for 12 participants) (See Supplementary Note 4, Fig. 3 for more

338   detail).

339   Similarly, changes in sampling as a function of reward condition did not encourage

optimal behavior compared to the Ideal Observer. We found no difference in the proportion of

trials in which participants sampled optimally across reward conditions (t(441) = 0.847, p =

0.958). Instead, we see an increase in the number of trials binned as over-sampling in high- vs.

low-reward trials (t(446) = 3.068, p = 0.023) (Fig. 6a). Follow-up trial-by-trial analyses

confirmed that participants sampled more images under high-reward compared to low-reward

(β_{reward} = 0.503, t = 4.762, p = < 0.001 CI [0.29, 0.71]) (Fig. 6b) and required a larger evidence

difference to stop (β_{reward} = 0.147, t = 4.428, p < 0.001 CI [0.08, 0.21]) (Fig. 6c). Despite the

adjustments in sampling behavior under high-reward compared to low-reward, there was no

difference in performance outcomes between the two conditions (β_{reward} = 0.02, t = 0.25, p =

0.803). High-reward trials, thereby, did not encourage more optimal choices but instead, drove

participants to simply adjust the threshold for stopping in their existing strategy. These

adjustments, however, ultimately did not improve performance on high-reward trials. Our reward

manipulation provides support that participants adopt a global policy for stopping behavior – and

adjust that policy in different reward conditions – but do not systematically deploy different

policies in different reward contexts.

Figure 6. High reward stakes increase sampling but do not encourage more optimal behavior. Changes in

behavior as a function of reward condition were assessed across three variables of interest: changes in the proportion

of optimal choices, number of samples drawn, and the evidence difference at time of stopping. a) Both over- and

under-sampling were significantly more common than optimal sampling. We also observed an interaction such that in high-stakes trials, participants over sampled more than in low-stakes trials. Error bars reflect standard error of the mean. b) Participants sampled more images under high stakes compared to low stakes. c) Participants waited for greater evidence differences in high-stakes trials compared to low-stakes trials. Each dot represents a participant; color coding indicates the condition with greater sampling. Dots closer to the diagonal indicate less change between conditions, while dots that deviate from the line indicate greater changes by reward condition.

Discussion

Balancing the costs of gathering information with the desire to accurately choose outcomes represents a fundamental challenge for human decision-making. Various theoretical models of information sampling have been developed to explain how humans address this challenge, but these models tend to either emphasize resource-intensive optimal computations or efficient but rigid heuristics. Our results support an alternative perspective: information sampling relies on a computationally simple and flexible strategy that accumulates task-relevant information until a threshold is reached. This Evidence-by-Costs strategy also predicted other key features of sampling behavior, including the tradeoff such that more evidence was required when costs were low, and less evidence was required when accrued costs were high. In addition, we find that changing the reward value for a correct choice did not encourage more optimal behavior nor a switch to using more computationally expensive estimations. Collectively, we conclude that humans flexibly adapt the information accumulation process to balance competing motivations for accuracy and cost minimization.

Previous work has demonstrated that humans exhibit subjective biases in the computation and integration of accruing costs that limit the optimality of behavior (Cisek et al., 2009; Coenen & Gureckis, 2016; Furl & Averbeck, 2011; Hauser et al., 2017, 2018). However, these policies still assume that humans engage in the computational expensive estimations of the value of stopping and the value of continuing in the same manner as an Ideal Observer (Bossaerts & Murawski, 2017; Payzan-LeNestour & Bossaerts, 2011). The Evidence-by-Costs strategy provides a starkly simpler rule that reduces computational demands through limits both on the number of steps involved and the amount of information held in memory (Bossaerts & Murawski, 2017; H. A. Simon, 1990). It also provides a better account of behavior: instead of computing the probability of success in accordance with Bayesian inference, participants relied

on a mechanism that estimated success by tracking the evidence difference between the two

categories of images.

The use of an Evidence-by-Costs strategy was evident in the trial-by-trial behavior of our

participants. Consistent with prior work (Ditterich, 2006; Malhotra et al., 2017; Murphy et al.,

2016), we found that there was a tradeoff between two quantities: as the number of samples

(costs accrued) increased, the smaller the evidence difference needed to stop sampling. The

existence of this tradeoff could reflect two possibilities. First, as more samples are drawn,

individuals could be relying on smaller but more reliable differences between the majority and

minority category. Although we cannot rule this possibility out completely, it is unlikely given

that participants were kept blind to the true underlying distribution and thus the proportion of the

samples not yet drawn was also unknown. Conversely, this tradeoff could mean that the stopping

threshold may be reached from different linear combinations of two quantities: a large number of

samples or a large evidence difference, and individuals actively use both to inform stopping. The

result is that as sampling continues and costs are accrued, people begin to prioritize different

information – moving from an initial bias toward larger evidence differences toward a later bias

against costs.

Our results extend prior research positing that evidence and sampling costs trade off, akin

to the speed-accuracy tradeoff, to determine choice. Murphy et al. (2016) saw this tradeoff under

conditions in which participants were pressed for time, yet our results suggest that this trade-off

can exist even without external time pressures. Additionally, Malhotra et al. (2017) found that

the tradeoff between costs and evidence only existed when participants completed intermixed

trials of varying difficulty, yet we show that the trade-off persists even when difficulty is fixed

across trials. It is possible that our task, similar to that of Malhorta et al. (2017), had increased

uncertainty because the distribution of images from either category was unknown to our

participants. This could have encouraged a strategy that did not rely on a single information

factor (e.g., evidence) to inform stopping. Additionally, our tradeoff appears linear in form, as

opposed to exponential or sigmoidal, which are indicative of a growing urgency signal (Cisek et

al., 2009). Unique to our results is that this tradeoff was predicted by the specific strategy

(Evidence-by-Costs) individuals used to arbitrate between sampling and stopping.

We also found that increasing the financial stakes for a trial did not encourage adoption

of a strategy that relies on optimal value estimation nor did it increased the likelihood of optimal

behavior (i.e., participants did not move closer to the stopping decisions that would be made by

an Ideal Observer (Achtziger et al., 2015)). Instead, we saw that participants were still best fit by

the Evidence-by-Costs strategy. Behaviorally, participants in the high-reward condition over-

sampled, effectively raising the stopping threshold without changing the underlying

computations; both drawing more samples and waiting until they achieved a larger difference

between categories. This stands in contrast with prior work that suggested increasing monetary

stakes can increase one's motivational state, thereby encouraging the use of more optimal but

expensive strategies (Bennett et al., 2019; Manohar et al., 2015) . Why might increased monetary

stakes encourage behavioral adjustments but not push participants towards optimal behavior?

One possible explanation is that conditions of equal difficulty but with higher monetary stakes

could increase the effort put into the trial because of lower opportunity costs (Otto & Daw, 2019;

Shenhav et al., 2013), but still not warrant the adoption of a completely new and expensive

strategy. This is likely the case given that our task had intermixed high and low reward trials,

such that participants would have to continually switch between strategies, which introduces

cognitive costs (Luwel et al., 2009). Alternatively, our task was more difficult than prior

information sampling paradigms because participants had to remember their previous samples –

and thus the added memory demands might have deterred adoption of a more resource-intensive

strategy. Although prior work has suggested that working memory capacity can impact the

amount and use of information during information acquisition (Rakow et al., 2010), we did not

measure the working memory capacities of our participants. Future research will need to explore

how working memory demands and the cost of switching information sampling strategies shape

stopping policies.

This study highlights an important set of questions for further examination. Particularly,

how do participants form their idiosyncratic thresholds? Evidence-by-Costs sampling provides

two unique informational components that contribute to stopping – and individual model fits

revealed variability in how participants weighed information about evidence and costs.

Specifically, variability in the weighting of evidence could reflect varying levels of confidence

required for stopping across individuals, as seen in other work (Hausmann-Thürig & Läge,

2008). In line with prior work (Hauser et al., 2017, 2018; Juni et al., 2016; Otto & Daw, 2019;

Petitet et al., 2021), we also see individual differences in sensitivity to accruing costs. Future

work towards encouraging more optimal behavior can leverage our approach by specifically

targeting informational components that most contribute to a person's sub-optimal sampling

behavior. For example, an individual who consistently over-samples might do so because they

are more sensitive to accuracy (a higher threshold starting point) or because they are less

sensitive to accruing costs (a shallower trade-off slope). The ability to arbitrate between potential

sources of error could provide a more targeted prescription to ameliorating the cause of over-

sampling.

Broadly, our findings emphasize key directions that future research should pursue. First,

additional research should identify and delineate strategies that do not completely conform to

either heuristics or optimal behavior. A recent study (Korn & Bach, 2018), demonstrated the use

of both heuristic and optimal strategies (but not a combination of the two) across a foraging task,

providing insights into factors that shape strategy selection; for example, higher levels of

experienced uncertainty may push sampling toward optimality. Similarly, in our current study,

the Evidence-by-Costs strategy did not specifically integrate components from the optimal

strategy but was sensitive to the same information sources. Cataloging a more complete space of

sampling strategies will advance our understanding of how humans select what information to

attend to and how that information is transformed into potential actions.

Moreover, there needs to be continued elucidation of how people determine what

strategies to implement in different contexts. During information sampling, individuals not only

decide how to balance sampling costs with accuracy but also contend with balancing the costs

and benefits of exerting control (Shenhav et al., 2013). Previous information sampling accounts

have examined the impact of contexts such as changes in task difficulty (Coenen & Gureckis,

2016; Malhotra et al., 2017) and changes in sampling costs (Hauser et al., 2018; Juni et al., 2016)

in altering sampling behavior but have not specifically examined if these contexts changed the

underlying strategy. We examined the context of varying reward stakes on information sampling

and found that while individuals maintained the same underlying strategy between both contexts,

reward increased the overall information that people gathered. Our results differ from that

observed in a reinforcement learning task, where reward stakes resulted in a switch to a more

intensive but optimal strategy (Bennett et al., 2019). Additional investigation is needed into how

individuals use context to evaluate when to switch information sampling strategies and when to

adapt an existing strategy. Prior work has indicated that humans can learn to use context to

determine strategy selection (Lieder & Griffiths, 2017; Payne et al., 1988; Rieskamp & Otto,

2006); for example, experience with a problem leads to adoption of more heuristic strategies and

can even direct selection amongst different heuristics (Rieskamp & Otto, 2006). Although we did

not find any changes in strategy in the current study, our task involved a longer sampling process

and fewer sampling episodes, thus making it harder for participants to explore a variety of

strategies. Future work will need to investigate how much experience individuals need in order

to use contextual factors to inform both the selection and implementation of information

sampling strategies.

Information sampling is a complex but ubiquitous challenge for decision makers. In the

present study, we show that humans confront this challenge by adopting a strategy that balances

the efficiency of heuristics but with increased flexibility. Specifically, our results demonstrate

that unlike optimal strategies, humans are performing simple accumulations instead of

computing expected values, and unlike heuristic strategies, humans are dynamically integrating

information instead of using rigid rules. Future work expanding how humans build such flexible

strategies and how individual differences determine the relative weighting of different elements

of those strategies (e.g., reward sensitivity) will provide further insight into the mechanisms by

which bounded rationality guides decision-making processes.

Methods and Materials

Participants

Participants (N = 105, Mean age = 26.14, SD = 4.79, 69 female) were recruited from the Durham community using flyers and online postings. Our demographic breakdown included 37 participants who identified as White/Caucasian, 47 identified as Asian/South Asian, 14 identified as Black/African American, 3 identified as Hispanic/Latinx, and 4 identified as multi-racial/ethnic. To participate, individuals had to 1) be within the age range of 18-50 years old, 2) have no history of neurological injury or disorders (including seizures and epilepsy), and 3) be fluent in English. Eleven participants were excluded from all analyses, three due to computer error and eight due to having unusable sampling data (failed to sample more than once on over 25% of trials), leaving a final total of 94 participants. All participants received informed consent under the guidelines of Duke University's Institutional Review Board.

Procedure

At the outset of each experimental session, participants provided informed consent, received task instructions (see Supplementary Methods: Task Instructions) before practicing the experimental task (Fig. 1). Participants returned to the laboratory approximately 24h later for to complete a surprise memory test for the images sampled during the first experimental task. Results for the memory test can be found in the Supplement (see Supplementary Methods: Memory Task, Descriptions, and Findings) but will not discussed in the main manuscript.

Participants performed a modified version of the Information Sampling Task (Clark et al., 2006) displayed using PsychoPy 2.7 (Peirce et al., 2019). Participants were told that on each trial there was a box that contained 25 images from one of two possible domains: scenes and objects. Each domain had two categories (scenes: indoor or outdoor, objects: living or non-living) and each image belonged exclusively to one category. Each trial contained images from only one domain. Images were all naturalistic photos collected from Google Image searches and scaled to the same size in pixels.

On each trial, participants were tasked with identifying the underlying majority category for a given domain. Participants could sample images from the box serially until they felt they had enough evidence to select a majority category (max of 25 images per trial). Participants were

told that there would always be a majority category, but they were not told the true proportions

of each image category and were instructed that the proportions could change between trials. The

true proportion was kept constant at 60/40 for majority/minority categories (i.e., 15 of the 25

images would be from the majority category). The order of the images was randomized.

Participants performed trials under high ($5.00) and low ($1.00) reward stakes. Incorrect

responses in both stakes conditions resulted in a reward of $0.00 for that trial. In addition,

participants incurred a cost for each sample they made (2% of the max reward they could earn

for that trial). Thus, participants had to balance their confidence in identifying the true majority

against accruing sampling costs.

541   At the start of each trial, a *cue screen* (2000 ms) appeared, informing participants of the

image category judgment (e.g. indoor vs. outdoor or living vs. non-living) as well as the

monetary reward available for a correct response (e.g. Correct Response = $1.00/Correct

Response = $5.00, before sampling costs). They then viewed the *sample screen,* whereupon they

had the option to either sample an image or make a final choice as to what category they thought

predominated on the trial. If they chose to sample (by selecting the down arrow key), one image

would immediately appear in the middle of the screen for 2500 ms (*image screen*). After the

image disappeared, participants were returned to the *sample screen*. Images did not stay visible

to participants after the 2500 ms presentation; thus, participants had to remember past images to

guide their choices. At each instance of the sample screen, participants had 15 seconds to make a

choice before they automatically advanced to the next trial, with the previous trial being marked

as incorrect. This happened on approximately 0.003% of trials across all participants (17 out of

5004 trials).

554   Participants were free to sample as few or as many images as they deemed necessary to

guess the more prevalent category. When participants decided to stop sampling, they indicated

their decision about which category they felt predominated on that trial by choosing the box (by

pressing either the right or left arrow key) that was associated with that category, which were

displayed on either side of the sample button throughout the trial. After participants made their

final choice, they were shown a *feedback screen* (2000 ms) that displayed if their guess matched

the true majority in the box (e.g. "Correct"/ "Incorrect").

561   Participants completed 48 trials in the task. Trials were fully counterbalanced such that

they saw an equal number of trials from either category, and each category was equally

represented in both high and low reward stakes. Additionally, each category had the same overall

probability of winning. To ensure incentive compatibility, participants were paid for 4 trials,

randomly chosen. Because the task was self-paced and participants varied in how many images

they collected, the session length ranged from 11 minutes to 47 minutes (Mean time: 24.86

minutes, SD: 7.63 minutes).

Data Analysis

570   To understand how participants determined when to switch from gathering information to

selecting a final choice, we compared participants' behavior using a series of computational

models. We first measured how close each participant's stopping choices were to the Ideal

Observer (model-predicted optimal choices). We then fit each subject's behavior to four

sampling strategies. The first strategy, Expected Value Urgency Threshold (EV-UT), relied on

expected value computations to inform choices. We used an adaptation of this strategy similar to

Hauser et al., (2018), that suggested humans integrate costs non-linearly. In this strategy, the

threshold to transition from sampling to selecting an option was both non-stationary and

inconstant across the number of images collected. The second strategy, Evidence Difference

Heuristic (ED), was a heuristic that assumed participants tracked the continuous signed

difference in evidence between the two categories towards a threshold (e.g., "I sample until one

category has 4 more than the other"). This strategy suggests that participants approach

information sampling insensitive to the number of images sampled and implies that the stopping

boundary is stationary and constant across sampling. The third strategy, Costs Accrued Heuristic

(CA), was another heuristic that assumed, participants used the continuous number of samples

drawn and only a binary representation of the difference in evidence to inform choice (e.g. "I

sample 5 images and then choose the majority). Similar to the first, this strategy maintained a

stationary threshold that triggered a decision to select an option but implied that the magnitude of

evidence mattered less. The last strategy, Evidence-by-Costs Tradeoff (ED-CA), was a

combination of the two heuristic approaches, such that participants used both continuous

representations of the difference in evidence between the categories and the number of images

collected to inform their choices. This strategy reflected a linear threshold that decreased as the

number of samples collected increased, representing a non-stationary but constant tradeoff

between the two informational sources. Detailed descriptions of the strategies are outlined below.

In all models, choices were assumed to be probabilistic and were all fit using a SoftMax

function. To emphasize, participants were given the following information: each box on each

trial contains a total of 25 unique images, the maximum reward value for a trial is either $5.00 or

$1.00 and the cost per image is a constant 2% of the maximum reward available on a trial ($0.10

for $5.00, $0.02 for $1.00), the proportion of images from either category is specifically withheld

and participants are told that the proportion may change on a trial-by-trial basis.

Optimality. To compare participant sampling behavior to that of an Ideal Observer, we

first calculated the optimal stopping points using a model adapted from Hauser et al. (2018).

Because the proportion of reward to costs was equivalent for high vs. low stake trials, the

computations and optimal stopping points are the same across reward conditions. After each

sample (N_{samp}), the optimal agent compares the value of stopping given the current evidence

against the value of continuing to sample. In order to determine the value of each action, the

agent computes the probability of success in selecting the correct category given the current

evidence (i.e., the number of indoor (n_i) and outdoor samples ($N|samp - n_i$) collected thus

far). Because the true underlying distribution of indoor to outdoor images is unknown, the

optimal agent must also estimate the underlying distribution (q) from which the samples are

being drawn from. Then, it must compute the probability of success under each possible

proportion of majority to minority images weighted by the likelihood that that is the true

distribution (Eq. 1.1, 1.2). We set prior beliefs, α and β, about the true underlying distribution

equal to 1.

$$P(Indoor|n_i, N) = \sum_{Indoor>\frac{N_{tot}}{2}}^{N_{tot}-(N-n_i)} \int_0^1 P(Ind|q, n_i, N)P(q|n_i, N)dq \qquad (1.1)$$

$$= \sum_{Indoor>\frac{N_{tot}}{2}}^{N_{tot}-(N-n_i)} \binom{N_{tot}-N}{Ind-n_i} \frac{B(Y+\alpha, N_{tot}-Y+\beta)}{B(\alpha+n_i, \beta+N-n_i)} \qquad (1.2)$$

616   The expected value of stopping is then computed by taking the probability of success of

617   stopping multiplied by the reward ($5.00 for high stakes, $1.00 for low stakes) minus the accrued

618   costs, c, per sample ($0.10 for high stakes, $0.02 for low stakes) (Eq. 2).

$$Q(Indoor|n_i, N) = R_{correct}P(Indoor|n_i, N) - cost * N_{samp}$$

$$(2)$$

$$Q(Outdoor|n_o, N) = R_{correct}P(Outdoor|n_o, N) - cost * N_{samp}$$

The expected value of stopping is then compared to the expected value of continuing to

sample. To compute the expected value of continuing to sample, the optimal agent calculates the

expected value of stopping for each state using backward induction to solve for the Bellman

equation (Bellman, 1957). Briefly, the expected value of continuing at timepoint 25 is equal to 0

because no additional samples can be drawn. Thus, the expected value at timepoint 25 is equal to

the expected value of stopping given all available evidence. Given a behavioral policy that

always chooses the highest valued action, the value of all possible states at timepoint 24 (and

prior timepoints) can then be calculated using backward induction. Thus, for each possible state,

the expected value of continuing, averages over all potential future states, weighting them by the

likelihood that that state will be reached (Eq. 3). s' represents the next immediate state, which

can either reveal another indoor image ($i = 1$) or an outdoor image ($i = 0$).

$$Q(Continue|n_i, N) = \sum_{\text{all possible s'}} P(s'|n_i, N)V(s') \qquad (3)$$

To examine how participants' behavior compared to optimal behavior, we binned each

trial for each participant as either optimal, under-sampled, or over-sampled based on where each

stopping decision fell compared to optimal. Because of the cost and reward structure of this

specific task, optimal behavior followed an easily verbalized heuristic of "sample until a

difference of 3 is achieved." This heuristic fits with "fast and frugal" criteria of being

computationally simple and relying on only a fraction of available information but still

preforming optimally (Gigerenzer & Goldstein, 1996; Todd & Gigerenzer, 2000). Thus, optimal

behavior could be achieved through multiple routes of computation.

Expected Value Computation Strategy. We examined a probabilistic modification of the

optimal strategy. This strategy relied on the same Bayesian updating and inference to estimate

the probability of success given the available evidence but was adapted to allow for inherent

noise in participant decision making as well as to test different cost accrual mechanisms (see

Supplementary Methods: Expected Value Model Formulation). Prior research has documented

that human deviation from optimality could arise from the accumulation of costs that are

different from the specified objective sampling costs (Cisek et al., 2009; Ditterich, 2006; Hauser

et al., 2017, 2018). We therefore tested whether the cost per step (c_{step}) was being subjectively

accrued in either a linear (Eq. 5), or non-linear (sigmoidal, Eq. 6) manner, and if these

outperformed the use of objective costs (Eq. 4). In equations 5, t represents the subjective scaling

of objective costs. In equation 6, p represents the sample number where costs begin to

accumulate. In all equations, R represents the reward condition, 0.02 represents the percentage of

the max reward, which equates to the objective cost per sample. Overall, our non-linear cost

accrual outperformed our other two models of cost (see Supplementary Methods: All Sampling

Strategies).

$$c_{\text{per step}} = R * 0.02 * n$$

$$c_{\text{per step}} = R * 0.02 * n * t \tag{4, 5, 6}$$

$$c_{\text{per step}} = \frac{0.02 * R}{1 + e^{-10(n-p)}}$$

659   To test the different models of cost, we isolated the impact of costs to the choice to

660   continue sampling. To do so, we updated the action values for choosing each final option as well

661   as the value of continuing to sample as such.

$$Q(Indoor|n_i, N) = R_{correct}P(Indoor|n_i, N)$$

$$\tag{7}$$

$$Q(Outdoor|n_o, N) = R_{correct}P(Outdoor|n_o, N)$$

$$Q(Continue|n_i, N) = -c_{\text{per step}} + \sum_{s'=\begin{cases}n_i+x\\N+1\end{cases}}^{x=[0,1]} P(s'|n_i, N)V(s') \tag{8}$$

667   These expected values were then transformed into probabilities using the following

668   Softmax function with inverse temperature parameter, β, and irreducible noise parameter, ξ (Eq.

669   9). Importantly, this first family of models relied on the assumption that humans were still

670 performing the underlying Bayesian operations to determine their policies, albeit with noise in
671 their choice process.
672

$$\pi(Choice|n_i, N) = \frac{e^{Q(Cont.|n_i,N)\beta}}{e^{Q(Cont.e|n_i,N)\beta} + e^{Q(Ind.|n_i,N)\beta} + e^{Q(Out.|n_i,N)\beta}}(1 - \xi) + \frac{\xi}{3} \qquad (9)$$

For all of the models tested within the Expected Value Computation framework,
participant data was best fit by the subjective non-linear cost model, giving rise to the Expected
Value Urgency Threshold strategy and replicating previous work (Hauser et al. 2018). Given our
two reward contexts, we also tested whether participants adapted this strategy based on the
reward available for that trial. To do so, we tested three separate modifications of the subjective
non-linear Expected Value Computation strategy. In our first model, we fit separate models for
each reward condition for each participant, suggesting that participants could have completely
difference parameter values for each reward condition. In our second model, we fit one model
for both reward conditions and included a parameter that scaled the reward value for low-reward
trials to be between $1.00 and $5.00, suggesting that the parameter values for both conditions
could be equivalent, but participants were still sensitive to the difference in reward outcomes.
Our last model either through the same model under just one of the t the high reward condition
models treated all trials as operating under the high-reward conditions and fit one set of
parameters for all trials. This was our best fitting model, as such the best model from the
Expected Value Computation strategy was one that included a subjective non-linear cost accrual
and treated high and low-rewarded trials as the same (see Supplementary Methods: All Sampling
Strategies).
Evidence Difference Heuristic Strategy. Our second model, Evidence Difference
Heuristic (ED), was a heuristic that assumed participants tracked the continuous signed
difference in evidence between the two categories towards a threshold (e.g., "I sample until one
category has 4 more than the other"). This strategy suggests that participants approach
information sampling insensitive to the number of images sampled and implies that the stopping
boundary is stationary and constant across sampling (Baumann et al., 2020; Korn & Bach, 2018;
Shah & Oppenheimer, 2008; Herbert A. Simon, 1955; Tversky & Edwards, 1966). To fit this
heuristic, we adapted the rule into a probabilistic account that used the signed difference in
evidence drawn to predict choice. The signed difference in evidence between the current

majority and minority in the samples collected at each timepoint was submitted to a multinomial SoftMax regression along with a subject-specific intercept, β_0, in order to produce a probability for each action (Eq. 10).

$$P(Y_i = \text{Choose Indoor}) = \frac{e^{\beta_0 + \beta_{in} * X_{in}}}{1 + \sum_{k=1}^{K-1} e^{\beta_k * X_i}} \tag{10}$$

Sample Number Heuristic Strategy. Our third model, Sample Number Heuristic (SN), was another heuristic that assumed, participants used the continuous number of samples drawn and only a binary representation of the difference in evidence to inform choice (e.g. "I sample 5 images and then choose the majority). Similar to the first, this strategy maintained a stationary threshold that triggered a decision to select an option but implied that the magnitude of evidence mattered less. Identical to our Evidence Difference Heuristic Strategy, to fit this heuristic, we adapted the rule into a probabilistic account that used the number of samples drawn and a binarized difference in evidence to predict choice. These variables were submitted to a multinomial SoftMax regression along with a subject-specific intercept, β_0, in order to produce a probability for each action (Eq. 11).

$$P(Y_i = \text{Choose Indoor}) = \frac{e^{\beta_0 + \beta_{in} * X_{in} + \beta_{samp} * X_{samp}}}{1 + \sum_{k=1}^{K-1} e^{\beta_k * X_i}}, \text{where } X_{in} = 0 \text{ or } 1 \tag{11}$$

Evidence-by-Costs Tradeoff (ED-CA) Strategy. Our third series of models were built on the assumption that participants' decisions to continue sampling or stop and commit to a category could be described by a strategy that depended on multiple forms of information but did not require the computational complexity of optimal strategies. Specifically, the Evidence-by-Costs Tradeoff (ED-CA) strategy, was a combination of the above heuristic strategies, such that participants used both continuous representations of the difference in evidence between the categories and the number of images collected to inform their choices. This strategy reflected a linear threshold that decreased as the number of samples collected increased, representing a non-stationary but constant tradeoff between the two informational sources. To fit this model, both sample number and the signed difference in evidence were submitted to a multinomial SoftMax

728   regression along with a subject-specific intercept, β_0, in order to produce a probability for each
729   action (Eq. 12).
730

$$P(Y_i = \text{Choose Indoor}) = \frac{e^{\beta_0 + \beta_{in}*X_{in} + \beta_{samp}*X_{samp}}}{1 + \sum_{k=1}^{K-1} e^{\beta_k * X_i}} \qquad (12)$$

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Similar to the Expected Value Computation model, we were also interested in whether
participants treated information similarly across the different reward conditions. To test if reward
significantly changed model fits, we tested two different model iterations. First, to test if
participants were using completely difference parameter estimates for the different reward
conditions, we split participant trials into high- and low-reward trials and fit each subset of trials
to our SoftMax multinomial regression (Eq. 12). We then compared the difference in parameter
values for high- vs. low-rewards. Second, to test if reward independently modified choice but did
not impact the weight of individual information quantities, we added an additional reward
parameter into the original SoftMax multinomial regression. Interestingly, parameter values were
comparable across the two reward conditions and adding reward as an independent parameter did
not improve model fit beyond Eq. 12. Thus, the best fitting model from the ED-CA Tradeoff
strategy was one that also treated high and low-rewarded trials as the same (see Supplementary
Methods: All Sampling Strategies).
Model Comparison. For each model, we optimized the parameters to maximize the log
likelihood for each participant individually. We used SciPy's standard optimize.minimize
function to minimize the negative loglikelihood of the observed choices. Parameters for our
Optimal Stopping were bounded based on previous studies (p: [0-25] for sigmoidal, p: [0, 0.2]
for linear, β: [1,10], ξ: [0, 0.5]) (Hauser et al., 2018) and both our Heuristic and Evidence-by-
Cost models were bounded based on preliminary mixed effects multinomial regression
[β_1(samples drawn): [-1,5], β_2(evidence difference): [-4,8], β_3(reward context): [-5,8]). In every
case, we ensured the best fitting parameters each fell within these boundaries. We fit each
participant 10 times per model to ensure convergence and stability of best fitting parameters.
To compare participants' fits from our models, we first took the top performing models
from each strategy if a strategy had more than one iteration before examining cross-group
comparisons. All models in the final group were compared using both Akaike Information

Criterion (AIC) (Akaike, 1974) and Bayesian Information Criterion (BIC) (Schwarz, 1978)

scores. To examine patterns of best model fits on the group level we ran a repeated measures

ANOVA to determine if participant-specific AIC or BIC scores differed significantly amongst

models. Distributions of AIC and BIC scores per top performing can be found in the Supplement

(see Supplementary Note 3, Figure 2).

Statistics. All other statistics are stated in the text and figure captions. Normality was not

directly tested because of our large sample sizes, but unless otherwise noted, data were assumed

to be normally distributed and individual data points are provided in the figure scatterplots.

Programming environments. Python 3 was used to run information sampling computation

models and make data plots and figures. R, version 4.0.5, was used to calculate statistics (R Core

Team, 2017).

Code availability

Requests for the data can be sent via email to the corresponding author.

Data availability

Requests for the code used for all analyses can be sent via email to the corresponding author.

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