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Single-cell bacterial sequencing of invertible loci reveals promoter inversion rates as

a strong determinant of population heterogeneity

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ABSTRACT

Single-cell heterogeneity can promote population-level fitness in response to unpredictable environmental conditions. In the human gut symbiont *Bacteroides* sp., the combinatorial phase variation of capsular polysaccharides (CPS) by promoter inversions generates diverse phenotypes across a population. By combining single-cell sequencing and stochastic modeling, we provide insights into fundamental questions about the regulation of heterogeneity in this health-relevant system. We show that *B. fragilis* populations can access diverse CPS promoter states and that promoter inversion rates are a major mechanism driving population composition. Exploiting control over the diversification mechanism, we show that populations with different initial compositions converge to a similar steady-state population-level compositions over time. More broadly, this approach could elucidate the population dynamics underlying stochastic genomic variation in a wide range of biological systems.

MAIN TEXT:

Gene regulation in bacteria is shaped by stochastic and deterministic processes, which enable populations to adapt to changing environmental conditions. When faced with changing and uncertain conditions, establishing a phenotypically diverse population *a priori* to "hedge" against different environmental stresses can promote population survival. For example, the establishment of persister populations in bacterial pathogens can promote survival under antibiotic treatment (Stapels *et al.*, 2018). The composition (fraction of the population occupying each state) of these phenotypically heterogeneous populations is influenced by the regulatory mechanisms encoded by the bacteria. Understanding how bacteria regulate the phenotypic heterogeneity at the population-level can reveal important insights into their mechanisms for adaptation.

Phase variation is a ubiquitous mechanism for generating phenotypic heterogeneity in bacterial populations (Gunther IV *et al.*, 2002; van der Woude and Bäumler, 2004; Bayliss, 2009; Cota, Blanc-Potard and Casadesús, 2012; Foley, 2015; Jiang *et al.*, 2019). This process works through diverse mechanisms of reversible genetic change to create subpopulations with distinct patterns of gene expression (Phillips *et al.*, 2019). For example, phase variation of *Bacteroides* CPS is known to create specialized subpopulations necessary for forming a biofilm (Béchon *et al.*, 2020). In addition, phase variation can create subpopulations with more promiscuous functions such as broad protection against different phage or antibiotics (Porter *et al.*, 2020; Porter *et al.*, 2017).

Despite the importance of phase variation to bacterial fitness in diverse environments, limitations in technology have hindered a fundamental understanding of the single-cell heterogeneity generated by combinations of multiple phase-variable loci. Previous studies of

phase variation have used fluorescent reporters that dissociate the loci from their natural genetic
context and limit the number of loci that can be observed simultaneously (Saunders, Moxon and
Gravenor, 2003; Criss, Kline and Seifert, 2005; Bayliss, 2009; Hung *et al.*, 2014). Furthermore,
fluorescent reporters produce signals that are temporally disconnected from the genetic variation
due to time delays in fluorescent protein maturation and decay (Krinos *et al.*, 2001).

In the abundant and prevalent genus in the human gut microbiome, *Bacteroides sp.*,
recombinase-mediated promoter inversion creates diverse cell-surface capsular polysaccharide
(CPS) phenotypes via reversible single-cell genetic heterogeneity affecting the expression of CPS
biosynthetic operons (Krinos *et al.*, 2001; Coyne *et al.*, 2003). The expression of CPS of
Bacteroides fragilis, a key human gut symbiont (Troy and Kasper, 2010), is controlled by the
orientation of seven invertible promoters. These promoter orientations define discrete ON/OFF
states of distinct CPS synthesis operons (**Fig. 1A**).

Since we have lacked tools to probe combinatorial promoter states within single cells,
fundamental questions about phase variation in *Bacteroides sp.* have not yet been addressed.
For example, it is not known whether the population composition of CPS states is strongly
controlled or loosely influenced by rates of promoter inversion. In other words, do promoter
inversions among CPS operons shape the population into a single or multiple distinct preferred
compositions, or is the population weakly regulated with preference towards certain states?
Alternatively, is the system dominated by stochastic processes such that no particular population
composition is strongly favored (**Fig. 1B**)? A more detailed understanding of this fundamental
question could provide insights into the contributions of stochastic processes, regulatory network
architectures, and the role of history-dependence in shaping the dynamic behaviors of phenotypic
diversification by combinatorial phase variation.

To answer these questions, we use ultrahigh-throughput single-cell targeted sequencing
to determine the single-cell promoter states of all 7 phase-variable CPS promoters for multiple
populations of *B. fragilis* over multiple timepoints. Exploiting synthetic control of the recombinase
mediating promoter inversions, we show that populations starting with disparate promoter state
compositions converge to a single steady-state promoter state composition. By fitting a stochastic
dynamic model that assumes independent inversion rates to the time-series single-cell data, we
show that the differential inversion rates of the promoters are major contributors to the observed
dynamic behaviors. Our fitted model reveals the inversion rate parameters, which are overall
biased towards the OFF state and not uniform across promoters.

To investigate the *B. fragilis* population diversification at the single-cell level, we used an
ultrahigh-throughput, single-cell sequencing method referred to as Droplet Targeted Amplification

sequencing (DoTA-seq) **[to be available on BioArxiv soon]**. Although DoTA-seq can analyze

combinations of genes in diverse gram-positive and gram-negative bacteria at the single-cell

level, we simplified this protocol for *B. fragilis* (gram-negative) **(Methods)**. Briefly, single *B. fragilis*

cells and random barcode oligos are encapsulated at limiting dilution into water-in-oil droplets at

~10 kHz rates along with multiplex PCR primer sets (**Fig 1C**). Multiplex PCR amplifies the seven

CPS promoters tagged separately with a barcode sequence unique to each droplet to generate a

single-cell amplicon sequencing library. The primer-annealing sites flank the inverted repeat

sequences where promoter inversion occurs for each operon (Coyne *et al.*, 2003). Thus, each of

the seven pairs of primers report the ON/OFF status of their respective promoter through the

unique sequence of the amplicon generated (see Methods for detailed breakdown of the quality

control and analysis pipeline, and **Supplementary Table 1** for a summary of the number of cells

sequenced and passing quality controls for each library).

To determine the technical reproducibility of this method, we sequenced a single colony

grown for 48 hours on an agar plate in technical replicates (~5000 cells per replicate). We

detected 55 of 128 possible single-cell promoter states which represent 43% of all possible single-

cell promoter states (**Fig 1D**). In a modified strain with the recombinase (*mpi*) responsible for

inversion deleted (mpi8; Coyne *et al.*, 2003), 100% of the population displayed the same single-

cell promoter state (~9000 cells) (**Fig 1E**). This indicates that the deletion of *mpi* locked the

orientation of the promoters across the population, as expected. The variation between technical

replicates was low for single-cell promoter states that displayed higher relative abundance.

Consistent with this result, the coefficient of variation for technical replicates displayed a moderate

negative correlation with the number of cells sequenced for each subpopulation **(Supplementary**

Fig 1), suggesting some fraction of the variance could be attributed to random variation due to

sampling (i.e. low abundance sub-populations may be inconsistently observed).

After demonstrating the robustness of the method, we investigated the variation in

population-level promoter compositions across colonies (**Fig 1A**). To this end, we examined

single-cell promoter orientations in five wild-type colonies picked at random, representing five

independent populations **(Fig 2A)**. Across all five colonies, we observed 77 of 128 possible CPS

combinations. Each colony displayed markedly different single-cell promoter states, with

populations varying from primarily 0–4 promoters oriented on simultaneously (**Fig 2B**).

To understand global properties of promoter states across the population, we generated

an undirected network that represents potential transitions between single-cell promoter states

(**Fig 2C** and **Supplementary Fig 2**). Each single-cell promoter state is represented by a node

proportional in size to its relative abundance in the population. Nodes are connected if their

Hamming distance (HD) is equal to one, meaning that they are separated by a single promoter-

inversion (e.g., the HD between A--E--- and A-DE--- is 1).

While subpopulations with many (5-7) promoters turned off were frequently observed,

subpopulations with many promoters simultaneously on were rare, suggesting that *B. fragilis* limits

concomitant promoter-ON orientations. Although ~22-34% of the possible 128 states were

observed within a given colony, all subpopulations are connected to at least one other

subpopulation. This highly interconnected network suggests but does not conclusively define

derivative paths between subpopulations. In accordance with derivative development, however:

(i) larger (i.e., higher abundance) subpopulations, potentially derived earlier in population

development, had more time to produce many (>5) immediate neighbors **(Fig 2D)**. For

comparison, most subpopulations are connected to 3–5 immediate (HD = 1) neighbors

(Supplementary Fig 3A); (ii) larger subpopulations were closer (i.e., lower HD) to the most

abundant combinatorial promoter state **(Fig 2E**, Spearman's Rho -0.65, p < 2.2e-16 between

subpopulation size and HD), despite most subpopulations being separated by a HD of 2–4

(Supplementary Fig 3B); (iii) finally, most cells were only one promoter inversion away from the

most abundant promoter state (main promoter state) **(Fig 2B,E)**. The observed population-level

promoter state network properties could arise from two possibilities: (1) the population promoter

composition reflect a snapshot in early stages of a diversifying population, where the major

subpopulations are more closely related to the single-cell promoter state of the initial founding cell

or (2) the populations have reached steady-state and the observed promoter state composition

reflects multiple distinct steady-states that the system can converge to.

To determine whether these populations are in early stages of diversification or reflect

multiple steady-state compositions, we individually cultured the five colonies (**Fig 2B**) for two

weeks. The cultures were diluted every 8 or 16 hours alternately with different inoculum volumes

to prevent the cultures from entering late stationary phase. To track the temporal diversification

process, we performed DoTA-seq on the populations on day 3, 7, and 14 **(Fig 3A)**. During this

time, the Shannon diversity of individual cultures increased as new distinct single-cell promoter

states arose, and cells became more evenly distributed among different promoter states **(Fig 3B)**.

By day 14, each population individually exhibited on average 89 +/- 9 unique CPS states and

displayed 117 unique CPS states across all colonies **(Supplemental Table 2)**. Although these

populations had not yet reached steady-state (i.e. population-level promoter composition was still

changing over time), the population-level promoter compositions became increasingly similar as

time progressed (**Fig 3C**). These results suggest that populations from different initial starting

states eventually converge to a single steady-state population-level promoter composition.

However, the time to convergence was on the scale of weeks, which suggests that intrinsic

regulation weakly shapes population composition towards the preferred state in our experimental

conditions. In addition, the large diversity of single-cell promoter states of the populations at day

14 highlights the diverse repertoire of variation available to *B. fragilis* populations to cope with

environmental stresses.

The population dynamics and the steady-state promoter distributions could be driven by

regulation (e.g. promoter inversion rates) or variation in subpopulation fitness. We did not observe

statistically significant differences in the growth rates between different CPS locked strains when

grown in supplemented basal media (**Supplementary Fig 4).** Therefore, we considered the

contributions of the rate of recombinase-mediated promoter inversions to the population promoter

composition dynamics. In many bacterial species, the rates of phase-variation can change in

response to environmental cues affecting expression of *trans*-acting factors (Bayliss, 2009). In *B.*

fragilis specifically, expression of the Mpi recombinase may be regulated by additional phase-

variation mechanisms (Kuwahara et al., 2004). To eliminate these regulatory contributions, we

constructed a strain enabling precise control of expression of the recombinase. To this end, we

introduced a tightly regulated (i.e., low leaky expression), aTc-inducible *mpi* at an ectopic location

on the genome in an *mpi* deletion background in *B. fragilis.* In the presence of high aTc

concentrations, *mpi* can be expressed at high levels from this inducible promoter.

We first used this system to generate and isolate phase-locked variants starting from a

single colony (**Supplementary Fig 5**) that were locked into their respective single-cell promoter

states (A--E---, -B---G-, and --D---H) in the absence of aTc. In the presence of aTc, recombinase

expression is turned on and the promoter states diversify across the population as a function of

time. To investigate the diversification process over time, we grew the phase-locked strains to

mid-exponential-phase, induced recombinase expression, and then sampled these populations

over time after induction (**Fig 3D**). The induced populations showed a converging diversification

trajectory (**Fig 3E**) by approaching a single steady-state population composition 24 hours

following induction of recombinase (**Fig 3F**). Thus, high expression of recombinase (ie. increasing

rate of phase variation) resulted in a fast convergence of the population to the steady-state

composition, thus indicating a strong regulation of the population composition.

Computational modeling is a powerful way to gain mechanistic insight into complex

biological systems (Qian, Lan and Venturelli, 2021). However, its utilization is often impaired by

the complexity of biological systems combined with a lack of properly collected data resulting in

under-constrained model parameters. Single-cell data fitted to stochastic models provide
additional parameter constraints that bulk data does not (Munsky, Fox and Neuert, 2015).
Leveraging our single-cell data, we constructed a mechanistic computational model to describe
the population-level promoter state composition as a dynamic process in which promoters flip
independently and stochastically at different rates at the single-cell level. This process is
represented as a continuous-time Markov model consisting of 128 discrete states (**Fig 4A,**
Supplementary Materials). The system can be described by a series of chemical master
equations that we solved to fit the model to the time-series data.

By fitting our model to single-cell promoter state time-series measurements of the
synthetic strain, we evaluated the contribution of promoter inversion rates to the system's
behavior in the absence of potential transcriptional regulation of the recombinase. This model was
able to fit the synthetic strain time series data extremely well (Spearman's Rho ~0.98, p = 2.57e-
275), suggesting that the assumptions of the model were consistent with the experimental system
(**Fig 4B-C**). In addition, all model parameters were well-constrained by the time series data except
D-ON and G-OFF **(Supplementary Table 3)**. To determine if the observed goodness of fit was
due to the patterns observed in the experimental data, we shuffled the dataset labels and re-fit
the model. The model did not fit well to the label-shuffled datasets **(Supplementary Fig 7)**. These
results suggest that under synthetic control of the recombinase, the population diversification
trajectories are driven primarily by the differential flipping rate constants for each promoter.

Using the fitted model, we extrapolated to the final steady-state distribution of
subpopulations (**Fig 4D**). The population-level steady-state exhibited high diversity, with most
single cells displaying 0-2 invertible promoters simultaneously ON, and was dominated by
promoter combinations that have promoter A turned ON. Dominance of the promoter A in the ON
state was reflected in the promoter inversion parameters, where only promoter A had a higher
rate of flipping ON than OFF (**Fig. 4E**). Promoters F, G, and H had higher inversion rates (both
ON and OFF) than the other promoters, leading to a faster convergence of these promoters to
steady state than the other promoters with smaller magnitude ON and OFF rates
(Supplementary Fig 8). The observed differences in kinetic rates could reflect differential roles
that CPSs play in the biology of the bacterium.

Using our model, we explored whether the few promoter combinations (e.g. ABDEFG or -
BDEFG) that were never observed in our experimental data sets were excluded due to (1) some
additional factors (such as incompatibility between the capsules) precluding the existence of those
states or (2) a direct consequence of the inversion rates. In the simulated steady state, which

represents the most diverse population, they were present at <10^{-5} frequency. This low frequency
would be unlikely to be detected in our datasets given that we sequenced ~5000 to ~10000 cells
for each population. This result, while not ruling out additional factors (1), is consistent with (2)
that the absence of some promoter combinations from our datasets can be explained simply by
the differences in inversion rates.

To evaluate the contribution of promoter inversion rates to the population dynamics of
wild-type *B. fragilis,* we fit the same stochastic model to time-series data of the 5 wild-type colonies
(Fig 3A). The model displayed a moderately good fit to these data (Spearman's Rho ~ 0.8, p =
3.40e-132) **(Fig 4F)** which was significantly better than label-shuffled control data **(Fig 4G).** This
implies that the independent rates of promoter inversion accounted for a portion of the dynamics
in this experimental system. Certain posterior parameter distributions (F-OFF and G-OFF)
exhibited bimodality and were not well-constrained (>5% coefficient of variation in parameter
distribution) (**Supplementary Fig 6B, Supplementary Table 3**).

These results suggest that additional factors beyond those captured in the model (such
as regulation over recombinase levels or activity) contributes to the population dynamics in
wildtype populations, especially for promoters F and G. Consistent with this notion, promoters F
and G harbor extended inverted repeat DNA elements surrounding the promoter (Patrick et al.,
2003), potentially influencing recombinase activity or dependence on other regulatory factors.
Additional proteins or recombinases may also recognize specific CPS promoters, leading to
additional layers of regulation over specific CPSs. Further work will be required to elucidate these
additional layers of regulation over promoter inversion rates, especially in biologically relevant
environmental contexts (Kuwahara *et al.*, 2004). Alternatively, moderate differences in
subpopulation fitness levels could also impact growth over a two-week period, whereas these
impacts were small over fewer generation times in the case of synthetic strains. In sum, the
model's excellent goodness of fit to the synthetic strain temporal data indicates that promoter
inversion rates are a major mechanism driving the CPS diversity of *B. fragilis* populations. By
contrast, the model's moderate goodness of fit to the wildtype data suggests additional layers of
regulation are present, especially for promoters F and G.

It is well known that phase variation is a wide-spread mechanism of generating population
heterogeneity for diverse bacteria, but there is limited understanding of population composition,
dynamics, and regulation of the heterogeneity generated through phase variation (van der Woude
and Bäumler, 2004; Bayliss, 2009). By profiling the many phase variable CPS loci in *B. fragilis*
populations at the single-cell level as a function of time, we addressed fundamental questions

about the regulation of population heterogeneity in this system. Population dynamics are fundamentally shaped by different rates of promoter inversion, which determines both the steady-state population composition and how quickly the population reaches the steady-state. The convergence of this system to a single-steady-state as a function of time is in contrast to other diversification gene regulatory networks, which are strongly influenced by interlinked positive and negative feedback loops and exhibit multi-stable behavior (Venturelli *et al.*, 2015).

Our results provide a foundation for further understanding a human gut symbiont in the context of their natural life cycles, such as through colonization of the human gut. Phase variation rates have been known to change according to environmental cues (Bayliss, 2009) and it will be an interesting question whether *B. fragilis* uses such a strategy to affect its population composition under physiologically relevant environmental conditions.This novel method of studying phase-variation as well as our findings can be extended to diverse bacteria, including pathogens, that use phase variation in key parts of their life cycle (Cowley, Myltseva and Nano, 1996; Snellings, Tall and Venkatesan, 1997; Lavitola *et al.*, 1999; Gunther IV *et al.*, 2002; Snyder *et al.*, 2010; Chopra-Dewasthaly *et al.*, 2012; Beare *et al.*, 2018; Safi *et al.*, 2019; Zhang *et al.*, 2019). Thus, our results set the stage for understanding how bacterial phenotypic diversity is used by bacteria to respond to environmental perturbations such antibiotic stress, microbial warfare, and phage and host immune cell attack.

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Author Contributions

O.S.V, R.L., F.L. and J.S. conceived of the study. F.L. and J.S. conceived and performed experiments and conceived and wrote custom scripts for data analysis and processing. F.L. conceived of and executed the microfluidics technology protocol, and generated sequencing data and sequencing analysis. J.S. conceived of and executed the method for generating and isolating phase-locked variants. F.L., J.S., and T.R. performed microfluidics experiments. Y.Q. conceived and executed the stochastic promoter inversion computational models, wrote custom scripts

304 related to these models. F.L. conceived of and executed other computational models. O.S.V.,
305 R.L., F.L., J.S. and Y.Q. analyzed the data. O.S.V., F.L., and J.S. wrote the manuscript. O.S.V.,
306 R.L., F.L., J.S. and Y.Q. contributed to the design of figures. O.S.V. and R.L. supervised the study
307 and secured funding.

Methods

Plasmids and Strains

B. fragilis NCTC9343 was obtained from ATCC. Lyophilized culture was resuspended in SBM
and frozen in 25% glycerol. All *B. fragilis* cultures were grown at 37°C in an anaerobic chamber
(Coylabs) with an atmosphere of $2.5 \pm 0.5\%$ H2, $15 \pm 1\%$ CO2 and balance N2. We note that
production of a stock following outgrowth single colony, rather than directly from lyophilized
culture as done here, will generate a stock with significantly lower initial diversity.

To generate the inducible recombinase strains locked under different promoter orientations, we
integrated chromosomally the *mpi* recombinase gene under the control of a tetracycline inducible
promoter in a *mpi* deletion strain. pNBU2_erm-TetR-P1T_DP-GH023 was a gift from Andrew
Goodman used for creating the tetracyline-inducible recombinase strain (Addgene plasmid #
90324 ; http://n2t.net/addgene:90324 ; RRID:Addgene_90324). Briefly, we cloned mpi (also
known as ssr2) into pNBU2_erm-TetR-P1T_DP-GH023 via Gibson assembly, transformed into
E. coli strain RL1752 via electroporation, and sequence-verified using whole-plasmid sequencing
(pJS041). pJS041 was next transformed via electroporation into the donor strain E. coli BW29427
and plated on LB agar containing 100 µg/mL ampicillin and 150 µM DAP. Overnight cultures were
created by inoculation of a single colony of donor (pJS041/E. coli BW29427) or recipient (Δmpi
M44) colonies into LB containing 100 µg/mL ampicillin and 150 µM DAP or Supplemented Basal
Medium (SBM), respectively. In the morning, 10 µL of overnight donor culture was used to
inoculate 5 mL LB containing the same supplements, while 250 µL of overnight recipient culture
was used to inoculate 20 mL of SBM (2% proteose peptone, 0.5% yeast extract, 0.5% NaCl, 1.5%
agar, supplementing 0.5% glucose, 0.5% K2HPO4, 0.05% cysteine, 5 µg/mL hemin, and 0.25
µL/100 mL vitamin K1 after autoclaving). The donor culture was grown to mid-late log phase while
recipient culture was grown mid-log phase, then the donor culture was pelleted by centrifugation
at 4000xg for 5 minutes, washed by resuspension in 5 mL LB and centrifugation. The donor pellet
was then resuspended with the 20 mL recipient culture, pelleted at 3000g for 10 minutes, then
resuspended in 1 mL standard SOC medium containing 5 µg/mL hemin and 5.5 µM vitamin K1
(SOC+HK), spotted on BHIS (37g/L with 5 µg/mL hemin and 0.25 µL/100 mL vitamin K1) agar
containing 150 µM DAP, and incubated upright, overnight, and aerobically at 37°C. The next day,
matings were scraped from plates and resuspended in 2 mL of SOC+HK. Dilutions were plated
on BHIS agar containing 200 µg/mL gentamicin and 5 µg/mL erythromycin. Colonies were
screened for their ability to express *mpi* under induction of 100 ng/µL anhydrotetracycline by SDS-
PAGE.

Plating and harvesting of B. fragilis colonies

344 Cells were streaked out directly from frozen glycerol stock at the lab bench on to SBM agar plates
345 and the plates were incubated for two days (>36 hours) before colonies were harvested using a
346 sterile pipette tip and resuspended in PBS + 0.1% Tween 20 by pipetting up and down.

Long-term culturing of *B. fragilis* populations

Five colonies were resuspended in 30 µL PBS + 0.001% Tween20. 10 µL of each suspension
was used to inoculate separate 1 mL overnight cultures. The remaining suspension was used for
microfluidic analysis of colonies. In the morning, timepoints were taken from each of the five
cultures: each culture was briefly vortexed, then two 100 µL aliquots were mixed with equal
volumes of 50% glycerol (technical replicates) and flash-frozen in a dry ice-ethanol bath. Each
day for 2 weeks, cultures were passaged twice: in the morning (16 hours after inoculation), 10 µL
of the overnight culture was used to inoculate 1 mL of SBM (1:100); in the evening (8-9 hours
later), 1 µL of saturated culture was used to inoculate 1 mL of SBM (1:1000).

Growth curves of wildtype and CPS promoter locked strains

Overnight cultures of each strain are inoculated from frozen glycerol stocks into SBM media. The
next day, the OD600 of each overnight culture is measured on the Nanodrop One (Thermofisher)
using the cuvette setting, and a 96-well flat bottom assay plate (Midsci 781602) is prepared with
200 µL of SBM media and each culture is added to two wells to an initial OD600 of 0.01. The plate
is incubated in a Tecan F-200 plate reader at 37°C in the anaerobic chamber, taking an OD600
reading every 30 minutes for 48 hours.

Fitting of growth curves to data

The raw OD600 readings are truncated to remove the death phase and the values normalized to
between 0 and 1 for each individual curve. This is to account for potential differences in OD600
per cell for each CPS variant. A logistics growth ODE model (d[X]/dt = (r + alpha-X)*X) where X
is the normalized abundance, r is the growth rate, and alpha is the self-inhibitory parameter) is fit
to this data using least squares fit function in python. The growth rate is taken as the exponential
growth parameter in the logistics model. Scripts used in this analysis can be found on github (See
code availability).

Fabrication of microfluidic droplet maker

Microfluidic masters were fabricated in a clean room using soft lithography (Duffy *et al.*, 1998).
SU-8 3000 photoresist (MicroChem) was spun on a silicon wafer (University Wafers) to achieve
a thickness of 30 µm. Photolithography masks **(supplementary materials)** were ordered from
CAD/ART and used to pattern the photoresist using a UV Led (ThorLabs) for 1 min 45s. The
patterned photoresist was baked for 5 minutes at 95oC then developed using SU-8 developer
(PGMEA) for 2 minutes then baked at 200oC for 2 minutes.

PDMS devices were created by curing PDMS elastomer (Sylgard-184) at a 1:11 crosslinker to
elastomer ratio over the silicon master. These devices were cut out using a scalpel and holes
punched using a 0.75mm reusable biopsy punch (World Precision Instruments). PDMS devices
were bonded to glass slides using a plasma cleaner (Harris Plasma), and then treated with
Aquapel (Aquapel Glass Treatment) to render them hydrophobic.

Single cell sequencing of *B. fragilis* populations

B. fragilis cells were pelleted by centrifugation, washed with 1 mL of PBS + 0.1% Tween 20, then
resuspended in 100-500 µL of PBS + 0.1% Tween 20. OD600 readings were taken of the
resuspension using the pedestal mode of the Nanodrop One (Thermo Scientific), which is used
as proxy for cell concentrations for input into the DoTA-seq workflow.

A PCR reaction mix is prepared as follows: 25 µL Q5 Ultra II PCR mastermix, 1µL of primers
mixture consisting of P7(10 µM)-Barrev(1 µM), 0.7µL of Inverton targeting primers mixture (20 µM
total), 0.5 µL of Barcode Oligos (1 pM) which has been freshly diluted from 500 pM with TE buffer.
See supplementary table 4 for a list of oligonucleotides used in this paper.

This PCR mixture is combined with 25µL of cells diluted with pre-injection buffer **(**10mM HEPES
pH 7.5, NaCl 25 mM, EDTA 0.1 mM, Tween-20 2% v/v) such that the final OD of cells in the final
mixture is 0.0025. This mixture is then injected into the droplet making microfluidics device using
syringe pumps (New Era) and 1mL syringes (BD) at a flowrate of 400 µL/hr and 800 µL/hr of
Biorad Evagreen droplet making oil (Biorad) to generate droplets.

Droplets are collected into a PCR tube (Fisher Scientific #14222292) and thermo-cycled in a
Biorad CX-100 thermocycler as follows: 98oC for 2 minutes, and 40 cycles of 98oC and 30
seconds at 65oC for 5 minutes, followed by 72oC for 10 minutes and hold at 12oC.

After PCR, the coalesced droplets were removed using a pipette, and the emulsion was broken
on ice by adding 20 µL 500mM EDTA and 20 µL perfluoro-octanol (Sigma 370533), then vortexed
followed by a spin pulse centrifugation. The aqueous phase was transferred to another tube by
pipette and cleaned up using a Zymo cleanup and concentrator kit (Zymo Research D4013), then
subject to size selection using SPRI-select beads (Beckman Coulter B23317) using 0.7x volume
of beads. A further round of size selection was performed in 100 mM NaOH, 10% Ethanol, and
1.4x volume of beads to increase the purity of the library.

All libraries were sequenced on the Miseq using V3 150cycle kits with custom sequencing primers
(supplementary table 4), using 155 cycles for read 1, 18 cycles for the I7 index, and 8 cycles for
the I5 index.

Analysis of sequencing data

The raw sequencing reads are obtained from the Miseq. Read 1 represents the targeted
amplicons. The first index read represents the unique cell barcode. The second index read is
used to multiplex libraries from different experiments. Demultiplexing of different libraries (index
2) is performed by the Miseq software. Cell barcode demultiplexing and quality control is
performed using a custom python script (R4-parser.py). The filtered reads were mapped to
custom built reference databases containing B. fragilis CPS promoter sequences and is available

on GitHub (see code availability) using Bowtie2 V2.3.4.1(Langmead and Salzberg, 2012) using
"--very-sensitive" presets. The mapped reads were analyzed using custom scripts as follows: The
mapped reads are organized into read groups consisting of reads with the same unique cell
barcode representing amplicons from the same droplet. Read groups with too few reads are
removed. The filtered groups are transformed into a table containing the barcode and a tally of
the number of reads that are mapped to each target (SAM-analysis.py). We further filtered the
reads by removing the read groups if the reads mapping to any promoter (sum of ON and OFF
orientation) are less than 1% of total reads for that group. Subsequently, if reads in any promoter
orientation were less than 1% of total reads for the barcode, we set the value to 0; this accounted
for expected noise. We next discretized the data by replacing values with 1 or 0, corresponding
to ON or OFF, respectively. We removed barcodes if neither orientation was found for any
promoter (i.e., if ON + OFF values = 0). We also removed read groups if both orientations were
found for any locus (ON + OFF = 2). The set of remaining read groups are used to determine the
frequencies of each promoter state combination in the population **(CPS-analysis.R).** This
processed list of frequencies for each promoter state is available in Supplementary Table 2.

All scripts are available on GitHub (see code availability).

Computational modelling of promoter inversion dynamics

For a single cell, the promoter flipping process is represented mathematically as a continuous-
time Markov process consisting of 128 discrete states. In an infinitesimal time interval, the
propensity for a cell to switch from state x to state y with a single promoter change is a product
of (1) the flipping rate constant of that promoter and (2) the probability that the cell is currently in
state x. We assume that this stochastic flipping process is ergodic: the frequency of a
subpopulation at time t represents the probability of an individual cell to be in this state. This
assumption allows us to fit the analytical solution of this model to experimental subpopulation
frequencies to infer the flipping rate constants. Parameter inference is performed using a
Markov Chain Monte Carlo approach, which accounts for uncertainties in measurements of
subpopulation frequencies (ie. subpopulations close to stochastic limit of detection). For a
detailed description of the modelling workflow, please see **supplementary materials BF-**
modelling.pdf. All scripts are available on GitHub.

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Figure captions:

Figure 1. DoTA-seq reveals bacterial subpopulations defined by multiple phase variable loci. A) Summary schematic of *B. fragilis* CPS loci. Stochastic inversions of the promoters generates diversity in CPS expression. B) Cartoon schematic of hypothetical population behaviors of the CPS system under continuous growth. Populations could 1) converge to a single stable state, 2) converge to multiple stable states, 3) exist in a continuum of stable states, or 4) remain in flux with no stable states. C) Cartoon representation of the ultrahigh-throughput single-cell targeted sequencing workflow for B. fragilis CPS promoters. We first premix cells from a colony or liquid culture with barcode oligos, high-fidelity PCR mix, and target-loci primers (14 primers for the 7 invertible CPS promoters) containing adaptor sequences that overlap the barcode oligo. Cells in this mix are then encapsulated into picolitre emulsion droplets at limiting dilution so that most droplets contain 1 or 0 cells in a Poisson distribution. The barcode oligos also exist at limiting dilution so that droplets containing cells also contain 1 or 0 barcodes. Droplets that contain both a barcode oligo and a cell are selectively amplified and linked to genomic loci via overlap extension PCR. The cell is lysed during the initial PCR denaturing step. Only amplicons linking the barcode and loci contain ends that can be sequenced. After library prep, sequencing reveals the promoter orientations of all targeted loci for thousands of cells. Right: promoter orientation heatmap for 3 example cells. Coverage in the 'on' orientation for a particular CPS promoter is green. Dashes ('-') represent promoters that are oriented off. D) The CPS promoter states of a single colony of B. fragilis, shown as a bar plot. Dots represent range of two technical replicates. E) Heatmaps as described in (A) for thousands of cells, with groups of rows clustered to reflect subpopulations with alternative combinatorial promoter orientations. A control strain with the primary recombinase gene (*mpi*) deleted displays a population with 100% of cells having the expected promoter configuration (A--E--H) for this particular isolate.

Figure 2. *B. fragilis* colonies display diverse compositions with similar features. A) Cartoon representation of experiment. A single glycerol stock was streaked onto an agar plate, and 5 colonies are picked for sequencing after 48 hours of growth. B) Heatmaps from 5 wild-type colonies. Above: Histogram of cells having *n* promoters simultaneously oriented on. C) Representative network representation of single-cell promoter state variants in colony 1. By connecting subpopulations with a Hamming Distance (HD) of 1 (i.e., separated by a single promoter inversion event), we can generate a network representation of the subpopulations. Each node represents one subpopulation. Node size represents relative abundance. For network graphs of all colonies, see supplementary figure 2. D) Violin plot of the size of subpopulations with different numbers of neighbors (where HD = 1). All colonies show the characteristic large subpopulation surrounded by progressively smaller populations. E) Violin plot of the size of the subpopulations versus the distance from the most abundant (main) subpopulation showing that most of the large populations are found close (lower HD) to the main subpopulation.

Figure 3. Population-level promoter state composition converge to a single steady-state composition over time. A) Cartoon schematic of the experiment. The 5 colonies from figure 2 are grown in broth media for 14 days. Samples are taken and single-cell sequenced at multiple timepoints. B) Shannon diversities of the 5 wildtype populations originating from the 5 colonies over each timepoint. All 5 populations show increasing diversity at every point sampled, but the rates of increase differ between different colonies. Day 0 represents the populations as colonies on a plate. C) The populations show a converging trajectory over time. Right: Population-level

promoter state compositions are visualized by plotting on principal component axes. Marker
shapes represent different populations. Marker colors represent different timepoints. Left: The
pair-wise Euclidean distance between all 5 populations at each timepoint. The trend of decreasing
Euclidean distance shows a converging trajectory of the populations. D) Cartoon representation
of the induced promoter inversion experiment. The native recombinase gene (*mpi*) responsible
for CPSs promoter inversions is placed under an aTc-inducible promoter. Inversion is induced in
phase-locked variants during log phase by addition of aTc at 100 ng/µL. Samples are taken at
precise timepoints afterwards. E) Induced populations also show a converging trajectory when
visualized by plotting on principal component axes. Marker shapes represent different
populations. Marker colors represent different timepoints. F) Pairwise Euclidean distances
between the 3 induced populations at different timepoints post induction. By 24 hours the 3
populations have already converged.

Figure 4. A stochastic dynamic model of promoter inversions captures the population dynamics
of CPS phase variation. A) A simplified representation (only two promoters) of the stochastic
dynamic model for single-cell promoter states which is used to describe the population-level
promoter compositions at different timepoints. In the simplified representation, the cell transitions
between 4 different states by inverting promoters on and off one at a time with different kinetic
rate parameters for each type of promoter inversion. A and B represent different operon promoters
in the ON state and "-" represents the promoter in the OFF state. In the complete model there are
7 promoters, 14 kinetic parameters, and 128 different states. B) Comparison of model predictions
and experimental data for each of the 128 possible promoter combination states for each
timepoint of the induction experiment, showing excellent agreement between model and data.
Rho represents the Spearman correlation coefficient. C) Model predicted and experimental
population data is visualized by plotting the first 2 components of a Principal Component Analysis,
showing close concordance between the populations. D) Network graph representation of the
population composition for the model-predicted steady-state population. Subpopulations are
connected if 1 HD apart. Node size represents relative subpopulation size. E) Kinetic rate
parameters for promoter inversion derived from the model. Error bars represent standard
deviations of the Monte-Carlo Marko-chain parameter distribution. For histograms of parameter
distributions see supplemental figure 7. F) Comparison of model predictions and experimental
data for the model trained on 14-day wild-type time-series data. Rho represents Spearman's
correlation coefficient between experimental data and model predictions. G) Comparison of
Spearman's correlation between model prediction and experimental data for the wild-type strain
time-series and label-shuffled control datasets.

A Mechanistic model of promoter flipping
(simplified to 2 invertible promoters in a single cell)

B Rho = 0.976
P = 2.57e-275

C Exp Data, Model Sim

D

E Promoter Inversion Rates

F Rho = 0.799
P = 3.40e-132

G P = 4.1e-60