Distinct Activation Mechanisms of CXCR4 and ACKR3 Revealed by Single-Molecule Analysis of their Conformational Landscapes

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Abstract

The canonical chemokine receptor CXCR4 and atypical receptor ACKR3 both respond to CXCL12 but induce different effector responses to regulate cell migration. While CXCR4 couples to G proteins and directly promotes cell migration, ACKR3 is G protein-independent and scavenges CXCL12 to regulate extracellular chemokine levels and maintain CXCR4 responsiveness, thereby indirectly influencing migration. The receptors also have distinct activation requirements. CXCR4 only responds to wild-type CXCL12 and is sensitive to mutation of the chemokine. By contrast, ACKR3 recruits GPCR kinases (GRKs) and β-arrestins and promiscuously responds to CXCL12, CXCL12 variants, other peptides and proteins, and is relatively insensitive to mutation. To investigate the role of conformational dynamics in the distinct pharmacological behaviors of CXCR4 and ACKR3, we employed single-molecule FRET to track discrete conformational states of the receptors in real-time. The data revealed that apo-CXCR4 preferentially populates a high-FRET inactive state, while apo-ACKR3 shows little conformational preference and high transition probabilities among multiple inactive, intermediate and active conformations, consistent with its propensity for activation. Multiple active-like ACKR3 conformations are populated in response to agonists, compared to the single CXCR4 active-state. This and the markedly different conformational landscapes of the receptors suggest that activation of ACKR3 may be achieved by a broader distribution of conformational states than CXCR4. Much of the conformational heterogeneity of ACKR3 is linked to a single residue that differs between ACKR3 and CXCR4. The dynamic properties of ACKR3 may underly its inability to form productive interactions with G proteins that would drive canonical GPCR signaling.

Main Text

Introduction

CXC chemokine receptor 4 (CXCR4) is one of the most intensively studied chemokine receptors due to its central role in driving cell migration during development and immune responses, and in cancer where it promotes tumor growth and metastasis (1-4). As a class A G protein-coupled receptor (GPCR), CXCR4 activates inhibitory Gαi protein signaling pathways to directly control cell movement in response to the chemokine CXCL12 (5). The activated receptor is also phosphorylated by GPCR kinases (GRKs), which promotes arrestin recruitment and cessation of the G protein signal. CXCR4 often works together with atypical chemokine receptor 3 (ACKR3, formerly CXCR7) which indirectly influences migration by scavenging CXCL12 to regulate available extracellular levels of the agonist and in turn the responsiveness of CXCR4 (6-8). In the absence of ACKR3 scavenging, excessive CXCL12 stimulation of CXCR4 leads to downregulation, resulting in profound effects on neuronal cell migration and development (9-11).

In contrast to CXCR4 and with some exceptions noted (12, 13), ACKR3 lacks G protein activity and instead is considered to be arrestin-biased (14). However, we and others (9) have shown that arrestins are dispensable for chemokine scavenging while GRK phosphorylation is critical for this function (15), suggesting that ACKR3 might be better described as GRK-biased. The molecular basis for its inability to couple to G proteins in most cell types remains an unanswered question. Our recently determined structures of ACKR3-ligand complexes showed the expected hallmarks of GPCR activation including "microswitch residues" in active state configurations, displacement of transmembrane helix 6 (TM6) away from the helical bundle and an open intracellular pocket, consistent with a receptor that should be able to activate G proteins (16). Accordingly, we replaced the intracellular loops (ICLs) of ACKR3 with those of CXCR2, a canonical G protein-coupled chemokine receptor; however, these changes did not lead to G protein activation (16), suggesting that the lack of coupling is not due to the absence of specific residue interactions. CXCL12 also adopts a distinct pose when bound to ACKR3 compared to CXCR4 and all other chemokines in chemokine-receptor complexes, but since small molecules induce similar biased effector responses, the chemokine pose cannot explain the effector-coupling bias (16). Having excluded other mechanisms we therefore surmised that the inability of ACKR3 to activate G proteins may be due to differences in receptor dynamics. Consistent with this hypothesis, the ICLs observed in ACKR3-agonist complexes are disordered, which may preclude productive effector coupling. The dynamic nature of ACKR3 is also suggested by its considerable constitutive activity in recruiting β-arrestins and its high level of constitutive internalization (16-18).

In addition to their distinct effector interactions, ACKR3 and CXCR4 have dramatically different susceptibilities to activation by different ligands. CXCR4 is activated by a single chemokine agonist, CXCL12. Moreover, modifications of the CXCL12 N-terminal signaling domain (e.g. single point mutations as in CXCL12$_{P2G}$ or multiple mutations as in CXCL12$_{LRHQ}$) transform the chemokine into an antagonist (19, 20). Mutational analysis, modeling, and new structures of CXCR4 suggest that ligand activation involves a precise network of interacting residues that stabilize the active receptor conformation (21-25). By contrast, ACKR3 is activated by CXCL12 as well as its variants (including CXCL12$_{P2G}$ and CXCL12$_{LRHQ}$ (19, 20)), other chemokines (CXCL11) (26), other proteins (adrenomedullin, BAM22) (27, 28), and opioid peptides (29). In fact, most ligands for ACKR3 act as agonists, which is best explained by a non-specific "distortion" mechanism of activation

whereby any ligand that breaches the binding pocket causes helical movements that are permissive to GRK phosphorylation and arrestin recruitment. A distortion mechanism is consistent with the different binding poses observed for a small molecule agonist compared to the CXCL12 N-terminus in the receptor orthosteric pocket (16), and ligand bulk rather than specific interactions between agonist and ACKR3 being required for activation. We hypothesize that this distortion mechanism would also be facilitated by a receptor that is conformationally dynamic by enabling nonspecific ligand interactions and more than a single conformation to promote activation.

To investigate the role of conformational dynamics in the distinct pharmacological behaviors of ACKR3 and CXCR4, we developed a single-molecule Förster resonance energy transfer (smFRET) approach. Many ensemble methods such as EPR, NMR and fluorescence-based methods have provided considerable insights into GPCR dynamics, conformational heterogeneity, and exchange between distinct structural states (30-36). However, these methods are limited in their ability to resolve the sequence of state-to-state transitions except in rare cases where transitions can be temporally coordinated with high precision (37). By contrast smFRET enables detection of sparsely populated states, reveals the sequence of state-to-state transitions and provides kinetic information through analysis of state dwell times. For example, smFRET studies of the β_2 adrenergic receptor (β_2AR) revealed a dynamic equilibrium between inactive and active conformations that was responsive to agonist and G protein binding (38). More recent smFRET studies of the glucagon receptor (39), the A_{2A} receptor (A_{2A}R) (40, 41), and the μ-opioid receptor (42) have documented the existence of stable intermediate conformations in addition to inactive and active receptor conformations.

Here we present the first smFRET study of the chemokine receptors CXCR4 and ACKR3. Our experimental system allows real-time observation of the conformational fluctuations of individual receptor molecules in a native-like lipid environment and assessment of the differences in the conformational dynamics of the two receptors in their apo states and in response to ligands. Our results indicate that ACKR3 is more dynamic and conformationally heterogeneous than CXCR4 or other class A GPCRs previously studied, which may explain its activation prone nature and lack of G protein coupling. In contrast, CXCR4 appears less flexible, consistent with a more restricted, structurally-defined activation mechanism. Together these data characterize the molecular differences between CXCR4 and ACKR3 and suggest that enhanced conformational dynamics plays an important role in the atypical function of ACKR3.

Results

Development of smFRET experimental systems for CXCR4 and ACKR3.

To visualize conformational fluctuations of CXCR4 and ACKR3 by smFRET, cysteine residues were introduced into CXCR4 at positions $150^{4.40}$ in TM4 and $233^{6.29}$ in TM6, and at $159^{4.40}$ and $245^{6.28}$ in ACKR3 (Figs. S1A & B) (numbers in superscript refer to the Ballesteros-Weinstein numbering scheme for GPCRs) for covalent labeling with FRET donor (D, Alexa Fluor 555, A555) and acceptor (A, Cyanine5, Cy5) fluorophores. Single receptor molecules of labeled CXCR4 or ACKR3 were reconstituted into phospholipid nanodiscs to mimic the native membrane bilayer environment. Nanodiscs have been used in a wide variety of structural and biophysical studies of integral membrane proteins, including ACKR3, and reconstitute protein-lipid interactions lost in detergent systems (43-45). The nanodisc-receptor complexes were then tethered to a quartz slide through

biotinylation of the nanodisc membrane scaffolding protein (MSP) (Fig. 1A). To promote
monomeric receptor incorporation in each nanodisc, we utilized MSP1E3D1, which forms
nanodiscs with a diameter of approximately 13 nm (46, 47).

Crystal and cryo-electron microscopy (cryo-EM) structures of homologous class A
GPCRs, such as β_2AR, in inactive and active conformations, reveal that TM6 moves
outwards from the TM helical bundle during activation, whereas the position of TM4
remains relatively fixed (48). Accordingly, we anticipated that labeling at the positions
indicated above would be sensitive to transitions between inactive and active receptor
conformations and give rise to different donor-acceptor distances and FRET efficiencies
that could be resolved by smFRET measurements (shown schematically in Fig. 1B).
These positions are similar to those used effectively for β_2AR (38), $A_{2A}R$, (40), and the μ-
opioid receptor (42) for monitoring their conformational dynamics by smFRET. Importantly,
neither wild-type (WT) CXCR4 nor ACKR3 exhibited significant labeling and the double
cysteine receptor mutants retained the ability to recruit β-arrestin2 (Figs. S1C & D).

<u>ACKR3 exhibits greater conformational dynamics than CXCR4.</u>
Receptor-nanodisc complexes were imaged on the slide surface using smFRET
microscopy by exciting the A555 donor with a green (532 nm) laser and monitoring the
resulting emission from both A555 and the Cy5 acceptor over time on separate segments
of a CCD camera. Several hundred individual receptor-nanodisc complexes were typically
observed in the field of view. Individual receptor molecules labeled with a single A555
donor and a single Cy5 acceptor were identified by single-step photobleaching transitions
(abrupt loss of acceptor fluorescence signal or simultaneous loss of fluorescence signal
in both channels), as shown for two representative ACKR3-nanodisc complexes in Fig.
1C. Additionally, anti-correlated changes in donor and acceptor emission prior to
photobleaching confirmed that FRET occurred between A555 and Cy5. Additional
examples of single-molecule traces for ACKR3 and CXCR4 are shown in Fig. S2.

FRET data from many individual receptor-nanodisc complexes, recorded in the presence
or absence of different ligands, were globally analyzed using Hidden Markov Models
(HMMs) assuming the presence of two, three, four, or five FRET states (Materials and
Methods). To evaluate the appropriate level of model complexity, each resulting FRET
efficiency distribution was fit with a Gaussian Mixture Model (GMM) and the corresponding
Bayesian Information Criterion (BIC) was calculated. The BIC is a statistical measure of
the likelihood that the model describes the data while also penalizing the addition of
parameters that could lead to overfitting of noise. Theoretically, this value will be at a
minimum for the model with the appropriate number of states. As an additional criterion,
we carefully compared the FRET distributions recovered for the different models, looking
for consistent peak positions across different experimental conditions.

These analyses indicated that three FRET states were sufficient to fit the smFRET data
for CXCR4 under all conditions (Figs. S3 & S4). The resulting FRET efficiency distributions
are presented in Figs. 2A & B. The predominant high-FRET state (E = 0.85) observed in
the apo-state (Fig. 2A) suggests that TM4 and 6 are in close physical proximity, which is
consistent with the conformation of inactive GPCRs (49, 50). Accordingly, we interpret this
FRET state as the inactive conformation of CXCR4 and designate it as R. The minor low-
FRET state (E = 0.19) reflects outward movement of TM6 away from TM4, as expected
for an active receptor conformation (designated R*) (48, 51) and consistent with limited

basal activity of CXCR4. Moreover, there was a major population shift from the high-FRET
state to the low-FRET state upon addition of CXCL12$_{WT}$ (Fig. 2B), consistent with the
expected stabilization of active GPCR conformations by agonists (52, 53). To gain insight
into the nature of the mid-FRET state (E = 0.59), we examined the connectivity between
all three FRET states. Two-dimensional transition density probability (TDP) plots revealed
that the three FRET states were connected in a sequential fashion (Figs. 2A & B). Notably,
non-sequential transitions that "skip over" an intervening FRET state were rarely
observed. These results suggest that the mid-FRET state represents an intermediate
receptor conformation (designated R') that lies on the pathway between inactive and
active conformations. In the apo-state, transitions were mostly observed between states
R and R' (Fig. 2A), while in the presence of CXCL12$_{WT}$ the most frequent transitions were
observed between the R' and R* states (Fig. 2B).
211
In contrast, the FRET efficiency histogram for ACKR3 in the apo state (Fig. 2C) was much
broader than the corresponding histogram for CXCR4 (Fig. 2A), indicating greater
conformational heterogeneity. Moreover, the smFRET data for ACKR3 could not be
described by three FRET states and the inclusion of a fourth state was necessary (Figs.
S5 & S6). The FRET distributions recovered by four-state global analysis are presented
in Figs. 2C & D. The positions of the high-FRET (E = 0.85) and low-FRET (E = 0.11) peaks
are similar to those observed in CXCR4 and are likewise assigned to inactive (R) and
active (R*) conformations, respectively. Consistent with these assignments, the R* state
increased in population at the expense of the R state in the presence of the chemokine
agonists CXCL12$_{WT}$ (Fig. 2D) or CXCL11 (Fig. S7B). TDP plots indicated that the four
FRET states in ACKR3 were connected in a sequential fashion (Figs. 2C & D).
Accordingly, the mid-FRET peaks (E = 0.39 and E = 0.66) are assigned to two intermediate
receptor conformations, designated R*' and R', respectively. Notably, the R*' state was
not observed in CXCR4 (Figs. 2A & B). The R' state in ACKR3 decreased in population in
the presence of chemokine agonists (Fig. 2D, Fig. S7B), suggesting that this state
represents an inactive intermediate receptor conformation, consistent with its position on
the conformational pathway (closest to R). In striking contrast to apo-CXCR4, apo-ACKR3
populated the four conformational states more or less equally and all possible sequential
conformational transitions were observed (Fig. 2C). Thus, ACKR3 is intrinsically more
conformationally heterogenous and dynamic than CXCR4. In the presence of CXCL12$_{WT}$,
ACKR3 showed more frequent R' ↔ R*' and R*' ↔ R* transitions compared with the apo-
receptor, accounting for the population shift towards the R* state (Figs. 2C & D).
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<u>Effect of small-molecule ligands on conformational states of CXCR4 and ACKR3.</u>
The small-molecule ligand IT1t is reported to act as an inverse agonist of CXCR4 (51-53).
However, the conformational distribution of CXCR4 showed little change with inclusion of
IT1t (Figs. 3A & B, Fig. S8), suggesting that it acts as a neutral antagonist in our purified
in vitro system. However, R ↔ R' transitions were more probable in the presence of IT1t
compared with the apo-receptor (Figs. 3A & B).
241
Treatment of ACKR3 with the small-molecule agonist VUF15485 (53) shifted the
conformational distribution of the receptor towards the active R* state (Figs. S7C & S8),
as expected for an agonist and supporting the assignment of the R* FRET state. In
contrast, treatment of ACKR3 with the small-molecule inverse agonist VUF16840 (53)
shifted the conformational distribution to the inactive R conformation, with a concomitant
decrease of R* (Fig. 3D, Fig. S8), consistent with the suppression of the basal activity of

ACKR3 (53). The R*' population also decreased in the presence of the inverse agonist
(Fig. 3D, Fig. S8), suggesting that this state represents an active-like receptor
conformation, consistent with its placement on the conformational pathway (closest to R*).
The suppression of active receptor conformations was also evident in the TDP, which
revealed fewer transitions between R*' and R* conformations relative to the apo receptor
(Figs. 3C & D).
254
<u>CXCL12 N-terminal mutants promote active receptor conformations despite their</u>
<u>contrasting pharmacological effects on CXCR4 and ACKR3.</u>
CXCR4 is sensitive to N-terminal mutations of CXCL12 while ACKR3 is relatively
insensitive. For example, the variant $CXCL12_{P2G}$, containing a proline to glycine mutation
in the second position, and $CXCL12_{LRHQ}$, where the first three residues of $CXCL12_{WT}$ are
replaced with the four-residue motif LRHQ starting with L0, are antagonists of CXCR4 but
agonists of ACKR3 (19, 20). To gain further insight into the ligand-dependent responses
of CXCR4 and ACKR3, we examined how these mutant chemokines influence the
conformational states and dynamics of both receptors.
264
Surprisingly, despite acting as a CXCR4 antagonist (20), $CXCL12_{P2G}$ promoted a shift to
the active R* conformation of CXCR4 compared to the apo-receptor (R* increased by
16%, Figs. 4A & B, Fig. S8), although the shift was less pronounced than observed for
$CXCL12_{WT}$ (28% increase in R*, Fig. 2B, Fig. S8). The shift is also evident in the TDPs
where the state-to-state transitions involving the R* active state were more probable for
the $CXCL12_{P2G}$ complex compared with apo-CXCR4 (Figs. 4A & B). The presence of
$CXCL12_{LRHQ}$ had a more subtle effect on CXCR4: the active R* conformation increased
by 9% (Figs. 4A & C, Fig. S8). Despite the ability of $CXCL12_{P2G}$ and $CXCL12_{LRHQ}$ to
stabilize the active R* conformation of CXCR4, both variants are known to act as
antagonists (20). The implication is that outward movement of TM6 and consequent
opening of the intracellular cleft is not sufficient to drive G protein activation of CXCR4.
According to a previously proposed model, a precise network of interacting residues within
both CXCL12 and CXCR4 is required for receptor activation and signaling (22). Our results
reveal that disrupting this network with CXCL12 mutations P2G and LRHQ still promoted
the active receptor conformation, suggesting that conformational changes leading to
activation can be separated from formation of the interaction network.
281
In the case of ACKR3, $CXCL12_{P2G}$ induced a modest increase in the population of the
active R* conformation relative to the apo-receptor (R* increased by 5%, Figs. 4D & E,
Fig. S8), consistent with the ability of this CXCL12 variant to act as an agonist of ACKR3
(20). Additionally, $CXCL12_{P2G}$ also promoted formation of the active-like intermediate R*'
conformation (R*' increased by 6%, Figs. 4D & E, Fig. S8), suggesting that activation of
ACKR3 can be achieved by populating the R*' state, not just the R* state, which is
consistent with a flexible, distortion activation mechanism. Together, $CXCL12_{P2G}$
increased active (R*) and active-like (R*') conformations by 11 %, somewhat less than
observed for $CXCL12_{WT}$ (24%, Fig. 2C, Fig. S8). $CXCL12_{LRHQ}$ also promoted the active
(R*) and active-like (R*') conformations of ACKR3 (R* + R*' increased by 11%, Fig. 4F,
Fig. S8). Additionally, transitions to the active R* and active-like R*' conformations
appeared to be more probable in the presence of $CXCL12_{LRHQ}$ compared to $CXCL12_{P2G}$
(Figs. 4E & F), which could be a consequence of its longer residence time on the receptor
(54). The agonism observed for both chemokine variants (19, 20) suggests that both the

active R* and active-like R*' conformations of ACKR3 are sufficient for GRK
phosphorylation and arrestin recruitment.
298
<u>ACKR3 constitutive activity is linked to receptor conformational heterogeneity.</u>
As noted above, apo-ACKR3 displays little conformational selectivity, with similar
occupancies observed for all four FRET states (Fig. 2C). We hypothesized that this might
be related to the constitutive activity of the receptor (13, 16) and tied to the presence of
Tyr at position $257^{6.40}$ (Fig. 5A), which is a hydrophobic residue (V, I, or L) in all other
chemokine receptors. In many other class A GPCRs, mutating the residue at 6.40 results
in constitutive activity (32, 55-57) and previous analysis of rhodopsin suggests that this is
a consequence of lowering the energy barrier for transitions between different receptor
conformations (58). In our previous work, we showed that mutation of $Y257^{6.40}$ to leucine,
the corresponding amino acid in CXCR4, reduces constitutive arrestin recruitment to
ACKR3, while preserving the ability of the receptor to be activated by CXCL12 (Fig. S9)
(16). Adding this single-point mutation to our ACKR3 smFRET construct had a significant
impact, converting the broad conformational distribution of the WT apo-receptor to a
narrower distribution concentrated in the high-FRET region (Figs. 5B & C). Overall, the
FRET histogram is similar to what we observe for apo-CXCR4 (Fig. 2A), although the
active conformation is still split between R* and R*' states (the latter unique to ACKR3)
(Fig. 5C). State-to-state transitions were also suppressed relative to WT ACKR3 (Figs. 5B
& C). This result indicates that $Y257^{6.40}$ is a major determinant of the broad conformational
heterogeneity of ACKR3.
318
$CXCL12_{WT}$ promoted active-like conformations of $Y257^{6.40}L$ ACKR3 (R* + R*' increased
by 16%, Figs. 5C & E), although the effect was somewhat reduced in comparison to WT
ACKR3 (R* + R*' increased by 24%, Figs. 5B & D). Consistent with this, the mutant
receptor recruits β-arrestin in response to $CXCL12_{WT}$ with an E_{max} value that is only slightly
reduced relative to the WT receptor (Fig. S9) (16), suggesting again that the population of
the R*' intermediate conformational state may contribute to receptor activation.
325
Discussion
The molecular basis for the atypical pharmacological behavior of ACKR3 is not well
understood. Since structures of ACKR3 show intracellular loop disorder, and progressive
structural substitutions within the loops fail to promote G protein coupling (16), we recently
proposed that the atypical nature of ACKR3 may be related to receptor conformational
dynamics (16, 59). Consistent with this hypothesis, in the present study we found that the
conformational dynamics of ACKR3 and the canonical GPCR CXCR4 are indeed
markedly different. Our smFRET results revealed four distinct conformations of apo-
ACKR3 with approximately equal populations: inactive R, active R*, R' (inactive-like) and
R*' (active-like). The state-to-state transition density probability plots (Fig. 2) further
reinforced the notion that ACKR3 is a flexible receptor that readily exchanges between
different conformational states, consistent with our previous structural studies where a
flexible intracellular interface in the absence of interaction partners was observed (16).
These observations imply that ACKR3 must have a relatively flat energy landscape, with
similar local minima and low energy barriers between states (Fig. 6). The flat energy
landscape is consistent with a dynamic receptor that is constitutively active and readily
activated. By contrast, our smFRET results reveal that apo-CXCR4 is more
conformationally static than ACKR3 and primarily populates an inactive high-FRET
conformation with limited transitions and only a single intermediate. Consequently,

CXCR4 must have a more rugged energy landscape with deeper valleys and higher barriers between states (Fig. 6).

The active-like R*' conformational state appears to be unique to ACKR3. This state responds to agonist and inverse agonist ligands in the same manner as the active R* state. In contrast, the single intermediate state in CXCR4 (R') is not responsive to ligands. The presence of both active and active-like conformations in ACKR3 may be responsible for its activation prone nature and ligand promiscuity.

Structural features that make ACKR3 conformationally flexible include $Y257^{6.40}$, which we previously showed contributes to the constitutive activity of ACKR3 (16). Similar to the constitutively active $M257^{6.40}Y$ mutant of rhodopsin, $Y^{6.40}$ in ACKR3 stacks against $Y^{5.58}$ and $Y^{7.53}$ and stabilizes the active-like conformation (60). Additionally, the broad conformational distribution and high probability of state-to-state transitions of ACKR3 parallel the dramatically lower energy barrier of the $M257^{6.40}Y$ rhodopsin mutant relative to WT rhodopsin (58). By contrast, mutation of $Y257^{6.40}$ to leucine, the corresponding amino acid in CXCR4, promoted the dominance of an inactive high-FRET receptor conformation similar to CXCR4 (Figs. 2A & 5C); it also reduced the transition probabilities (Figs. 5B & C) and the ability of ACKR3 to constitutively recruit arrestin (16).

In addition to the contribution of $Y257^{6.40}$ to the dynamic behavior of ACKR3, a disulfide bond between C34 in the receptor N-terminus and C287 in extracellular loop 3 (ECL3), observed in all other reported chemokine receptor-chemokine structures (61-63) is conspicuously missing in cryo-EM structures of ACKR3 with chemokine and small molecule agonists (16). Furthermore, ACKR3 remains functional in the absence of these cysteines (64) unlike other chemokine receptors (65, 66). The disulfide may constrain the relative positions of TM1 and TM6/7 and the opening of the orthosteric pocket; therefore, its absence may confer ACKR3 with greater conformational flexibility than other chemokine receptors, consistent with our observations. It may also allow ACKR3 to be activated by diverse ligands.

The propensity of ACKR3 to be activated by a diverse range of ligands contrasts with the strict ligand requirements of CXCR4. In principle, ligands could promote activation by providing more energetically favorable binding interactions with the receptor in the active R* or R*' conformations relative to the inactive R or R' conformations. Alternatively, ligands could destabilize the inactive R or R' conformations of the receptor, which would also shift the receptor population to the active conformation(s). Our results do not distinguish between these two possibilities. Regardless, the similar free energies of different receptor conformations in ACKR3 and low energy barriers between them (Fig. 6) implies that relatively little energy is required to switch the receptor from one state to another. Moreover, activation can be achieved by populating either the R* or R*' state. Thus, independent of specific binding poses and receptor interactions, a variety of different ligands may be able to easily tip the balance between different receptor conformations. Such a mechanism would thereby promote activation and explain the observed ligand promiscuity of ACKR3. In contrast, the more rugged energy landscape of CXCR4, with larger free energy differences between R, R', and R* conformations and higher energy barriers between them, would require more ligand binding energy to promote receptor activation to the R* state. Additionally, not only is populating the R* conformation required for activation, it is not sufficient as illustrated for $CXCL12_{P2G}$ in Fig. 4B; instead specific

394   interactions between the ligand and receptor are required, as borne out by mutagenesis
395   studies (Fig. S10) (21, 23).
396
Another unusual aspect of ACKR3 behavior is the failure to activate G proteins. Why
ACKR3 does not couple to G proteins, at least in most cells, is unclear and not readily
explained by differences in primary sequence, since insertion of a DRY box motif and
substitution of all ICLs from a canonical GPCR failed to confer G protein activity (16). It is
possible that the active receptor conformation clashes sterically with the G protein as
suggested by docking of G proteins to structures of ACKR3 (16). Alternatively, the receptor
dynamics and conformational transitions revealed here may prevent formation of
productive contacts between ACKR3 and G protein that are required for coupling, even
though G proteins appear to constitutively associate with the receptor (13, 16, 67). Lack
of a well-organized intracellular pocket due to frequent conformational transitions may also
explain why the fingerloop of arrestin is not observed to interact with the pocket, in contrast
with other GPCRs (68, 69), but instead inserts into membranes/micelles adjacent to the
receptor (59). Nevertheless, arrestins are still recruited to CXCL12-stimulated ACKR3 due
to GRK phosphorylation of the receptor C-terminal tail (15, 70). Since GRKs also interact
with the cytoplasmic pocket to facilitate phosphorylation, it remains to be determined how
dynamics might decouple G protein activation and arrestin binding to the receptor
cytoplasmic pocket (59) while supporting pocket-mediated GRK activity. However, given
the fleeting interaction between GRKs and GPCRs (71), rapid state sampling by ACKR3
may not necessarily be detrimental to GRK engagement and phosphorylation.
Furthermore, conformational intermediates in addition to the fully active receptor have
been shown to be targets for GRK phosphorylation, such as the early photoactivated
rhodopsin metarhodopsin I (72). A more constrained system may be necessary to promote
productive interactions between ACKR3 and G proteins. Along these lines, a local
increase of membrane pressure in certain cell environments could explain the apparent
ability of ACKR3 to activate G proteins in astrocytes and glioma cells (12, 13).
422
The pharmacological behavior of ACKR3 resembles the human cytomegalovirus
chemokine receptor US28, which also recognizes diverse chemokines, constitutively
internalizes, and displays multiple functional conformations (73). Similar to ACKR3, US28
appears to be activated by distortion of the orthosteric binding pocket rather than by
specific side chain contacts between receptor and ligand, which is supported by multiple
active conformations observed for both apo-US28 and US28 with different agonists (73-
76). Whether US28 also has a relatively flat energy landscape like ACKR3 remains to be
seen. Such conformational dynamics and activation mechanisms may also be operative
in other chemokine receptors that respond to multiple ligands and have considerable
constitutive activity such as CCR1, CCR2 and CCR3 (61, 77). Finally, the ability of ACKR3
to be easily activated by populating more than one conformational state may explain why
antagonizing the receptor by targeting the orthosteric binding pocket has proven to be
challenging; in contrast the specific requirements for CXCR4 agonism has permitted the
development of many orthosteric antagonists but few agonists (78). Drug discovery efforts
aimed at inhibiting ACKR3 may therefore require allosteric strategies.
438

Materials and Methods

439
440   Unless otherwise stated all chemicals and reagents were purchased from SigmaAldrich
441   or Fisher Scientific. Methoxy e-Coelenterazine (Prolume Purple) was purchased from
442   Nanolight Technologies (Prolume LTD).

<u>Cloning</u>

ACKR3 (residues 2-362) preceded by an N-terminal HA signal sequence and followed by
C-terminal 10His and FLAG tags was cloned into the pFasBac vector for purification from
Sf9 cells. CXCR4 (residues 2-352) with an N-terminal FLAG tag and C-terminal 10His was
inserted into pFasBac for purification. For cell-based assays, ACKR3 (residues 2-362) or
CXCR4 (residues 2-352) were inserted into pcDNA3.1 expression vector with an N-
terminal FLAG tag and followed with a C-terminal *Renilla* luciferase II (ACKR3_rlucII and
CXCR4_rlucII). Site-directed mutagenesis was performed by overlap extension and
confirmed by Sanger sequencing.

<u>Arrestin recruitment by BRET</u>

Arrestin recruitment to ACKR3 and CXCR4 was detected using a BRET2 assay as
previously described (15, 54). Briefly, HEK293T cells (ATCC) were plated at 750k/well in
a 6-well dish in Dulbecco's modified eagle media (DMEM) with 10% fetal bovine serum
(FBS) and transfected 24 hrs later with 50 ng receptor_rlucII DNA, 1 µg GFP10_β-
arrestin2 (a kind gift from N. Heveker, Université de Montréal, Canada), and 1.4 µg empty
pcDNA3.1 vector using TransIT-LT1 transfection system (MirusBio) and expressed for 40
hrs. The cells were then washed with PBS (137 mM NaCl, 2.7 mM KCl, 10 mM Na_2HPO_4,
1.8 mM KH_2PO_4, pH 7.4) and mechanically lifted in Tyrode's buffer (25 mM HEPES, 140
mM NaCl, 1 mM $CaCl_2$, 2.7 mM KCl, 12 mM $NaHCO_3$, 5.6 mM Glucose, 0.5 mM $MgCl_2$,
0.37 mM NaH_2PO_4, pH 7.5). 100k cells were plated per 96-well white BRET plate (BD
Fisher) and reattached for 45 min at 37 °C. GFP expression was checked using a
SpectraMax M5 plate fluorometer (Molecular Devices) with 485 nm excitation, 538 nm
emission, and 530 nm cutoff. 5 µM Prolume Purple substrate was subsequently added
and total luminescence detected using a TECAN Spark Luminometer (TECAN Life
Sciences) at 37 °C. CXCL12 was then added to each well at the indicated final
concentrations and BRET was read using default BRET2 settings (blue emission 360-440
nm, red emission 505-575 nm) and an integration time of 0.5 sec. Experiments were
baseline matched and normalized to the E_{max} of WT receptor. The reported data is the
average of three independent experiments performed in duplicate. Points were fit to a
sigmoidal dose-response model using SigmaPlot 11.0 (Systat Software, Inc).

<u>Receptor purification, labeling, and nanodisc reconstitution</u>

$M159^{4.40}C/Q245^{6.28}C$ ACKR3 (WT and $Y257^{6.40}L$) and $L150^{4.40}C/Q233^{6.29}C$ CXCR4 were
purified from *Sf9* cells (Expression Systems) as previously described (16). Briefly, *Sf9* cells
were infected with baculovirus (prepared using Bac-to-Bac Baculovirus Expression
System, Invitrogen) containing either the mutant ACKR3 or CXCR4. Cells were harvested
after 48 hrs and membranes dounce homogenized in hypotonic buffer (10 mM HEPES pH
7.5, 10 mM $MgCl_2$, 20 mM KCl) followed three more times with hypotonic buffer with 1 M
NaCl. The membranes were spun down at 50k x g for 30 min and resuspended between
each round of douncing. After the final round, membranes were incubated with 100 µM
CCX662 (Chemocentryx Inc.) for ACKR3 or 100 µM IT1t for CXCR4 and solubilized in 50
mM HEPES pH 7.5, 400 mM NaCl, 0.75/0.15% dodecyl maltoside/cholesteryl
hemisuccinate (DDM/CHS) with a protease inhibitor tablet (Roche) for 4 hrs. Insoluble
material was then removed by centrifugation at 50k x g for 30 min and Talon resin
(Clontech) with 20 mM imidazole overnight binding at 4 °C. The resin was then transferred
to a column and washed with WB1 (50 mM HEPES pH 7.5, 400 mM NaCl, 0.1/0.02%
DDM/CHS, 10% glycerol, 20 mM imidazole) followed by WB2 (WB1 with 0.025/0.005%

DDM/CHS) and finally eluted with WB2 with 250 mM imidazole. The imidazole was
removed by desalting column (PD MiniTrap G-25, GE Healthcare). Final protein
concentration was determined by A_{280} using an extinction coefficient of 75000 $M^{-1}cm^{-1}$
(ACKR3) and 58850 $M^{-1}cm^{-1}$ (CXCR4). Samples were snap frozen in liquid nitrogen, and
stored at -80 °C until use.
497
When ready to prepare samples for smFRET measurements, two nanomoles of receptor
was thawed and incubated with fourteen nanomoles of Alexa Fluor 555 (A555) and Cy5
overnight at 4 °C with rotation. The next morning, free label was removed by dilution using
a 100k Da cut-off spin concentrator (Amicon) and the sample concentrated to ~100 µl.
Label incorporation was evaluated by measuring the absorbance at A_{280} (ε_{280} = 75000 $M^{-1}cm^{-1}$
for ACKR3 and 58850 $M^{-1}cm^{-1}$ for CXCR4), A_{555} (ε_{555} = 150000 $M^{-1}cm^{-1}$), and A_{645}
(ε_{645} = 250000 $M^{-1}cm^{-1}$) to detect the concentrations of the labeled receptor, A555, and
Cy5, respectively. The contribution of the fluorophores to A_{280} was removed before
determining labeled receptor concentration. The entire sample was used for nanodisc
reconstitution.
508
Labeled receptors were reconstituted into biotinylated MSP1E3D1 nanodiscs as
previously described (16). Briefly, 1-palmitoyl-2-oleoyl-*sn*-glycero-3-phosphocholine
(POPC, Avanti) and 1-palmitoyl-2-oleoyl-*sn*-glycero-3-phospho-(1'-rac-glycerol) (POPG,
Avanti) were prepared in a 3:2 POPC:POPG ratio and solubilized in ND buffer (25 mM
HEPES pH 7.5, 150 mM NaCl, 180 mM cholate). MSP1E3D1 was expressed and purified
as previously described (79) and biotinylated with EZ-Link NHS-polyethylene glycol 4
(PEG4)-Biotin (Thermo Fisher) per manufacturer instructions. The receptors, MSP1E3D1,
and lipids were combined at a molar ratio of 0.1:1:110 for ACKR3:MSP:lipids respectively.
Additional ND buffer was added to keep the final cholate concentration >20 mM. After 30
min at 4 °C, 200 mg of Biobeads (Bio-Rad) were added and incubated for 3-6 hrs. The
sample was then loaded on a Superdex 200 10/300 GL column equilibrated with 25 mM
HEPES pH 7.5, 150 mM NaCl and fractions containing nanodisc complexes were
combined. 200 µl Talon resin was added with 20 mM imidazole (final concentration) and
the samples were incubated for 16 hrs at 4 °C. The resin was then transferred to a Micro
Bio-Spin Column (Bio-Rad) and washed with 25 mM HEPES pH 7.5, 150 mM NaCl, 20
mM imidazole and eluted with 25 mM HEPES pH 7.5, 150 mM NaCl, 250 mM imidazole.
Imidazole was removed by buffer-exchange using 100k Da spin concentrators and 25 mM
HEPES pH 7.5, 150 mM NaCl. Sample were concentrated to ~1 µM and stored at 4 °C
until use.
528
<u>CXCL12 purification from *E. Coli*</u>
CXCL12 was expressed and purified as previously described (15, 16). Briefly, the
chemokines were expressed by IPTG induction in BL21(DE3)pLysS cells. The cells were
collected by centrifugation, resuspended in 50 mM tris pH 7.5, 150 mM NaCl and lysed by
sonication. Inclusion bodies were then collected by centrifugation, resuspended in
equilibration buffer (50 mM tris, 6 M guanidine-HCl pH 8.0), sonicated to release the
chemokines and the samples centrifuged again to pellet insoluble material. The
supernatant was then passed over a Ni-nitrilotriacetic acid (NTA) column equilibrated with
equilibration buffer to bind the His-tagged chemokines. The column was washed with
wash buffer (50 mM MES pH 6.0, 6 M guanidine-HCl) and eluted with 50 mM acetate pH
4.0, 6 M guanidine-HCl. The chemokine-containing elutions were pooled and dithiothreitol
(DTT) added to a final concentration of 4 mM. After incubating 10 min, the solution was

added dropwise into refolding buffer (50 mM tris pH 7.5, 500 mM arginine-HCl, 1 mM
EDTA, 1 mM oxidized glutathione) and incubated at room temperature for 4 hrs before
dialyzing against 20 mM tris pH 8.0, 50 mM NaCl. To remove the N-terminal purification
tag, enterokinase was added and the sample incubated at 37 °C for 5 days. Uncleaved
chemokine and free tags were removed by reverse Ni-NTA and eluted with wash buffer.
Finally, the sample was purified on a reverse-phase C18 column equilibrated with 75%
buffer A (0.1% trifluoroacetic acid (TFA)) and 25% buffer B (0.1% TFA, 90% acetonitrile)
and eluted by a linear gradient of buffer B. The pure protein was lyophilized and stored at
-80 °C until use.
550
<u>smFRET microscopy</u>
smFRET experiments were performed on a custom built prism-based TIRF microscope
as previously described (80). Briefly, a flow cell was assembled on a quartz slide
passivated with polyethylene glycol (PEG) and a small fraction of biotinylated PEG, after
which neutravidin was introduced (81). Labeled ACKR3 or CXCR4 in biotinylated
nanodiscs were diluted into trolox buffer (25 mM HEPES pH 7.5, 150 mM NaCl, 1 mM
propyl gallate, 5 mM trolox), flowed into the sample chamber, and incubated for 5 min at
room temperature. The samples were then washed twice with imaging buffer (trolox buffer
with 2 mM protocatechuic acid, 50 nM protocatechuate-3,4-dioxygenase). Movies were
collected with 100 ms integration time using a custom single-molecule data acquisition
program to control the CCD camera (Andor). Single-molecule donor and acceptor
emission traces were extracted from the recordings using custom IDL (Interactive Data
Language) scripts. The software packages used to control the CCD camera and extract
time trajectories were provided by Dr. Taekjip Ha. In all cases, five initial apo-receptor
movies were recorded at different locations on the slide and then ligand was flowed into
the cell by two washes with chemokine or small molecule in imaging buffer at final
concentrations of 500 nM for chemokines ($CXCL12_{WT}$, $CXCL12_{P2G}$, $CXCL12_{LRHQ}$,
CXCL11) and 1 μM for the small molecules (IT1t, VUF16840, VUF15485). Ten more
movies were collected for each condition at different locations on the slide. The data
presented are a composite of at least three individual slides and treatments.
571
FRET trajectories were generated and analyzed using custom software written in-house
(https://github.com/rpauszek/smtirf). Donor and acceptor traces for each molecule were
corrected for donor bleed through and background signal and FRET efficiencies were
calculated as $E = I_A/(I_A+I_D)$, where E is the apparent FRET efficiency at each time point
and I_D and I_A are the corresponding donor and acceptor fluorophore intensities,
respectively. Traces were screened manually for single donor and acceptor bleach steps
and anti-correlated behavior between fluorophores to confirm the presence of single
receptors within the identified particles and single donor and acceptor labeling. All traces
for a particular protein/ligand combination were analyzed globally by a single Hidden
Markov Model assuming two, three, four, or five states and shared variance as previously
described (80). Briefly, each model was trained on all selected trajectories for a given
sample simultaneously using an expectation-maximization method (82). Once a model
was trained, the Viterbi algorithm (82) was used to determine the most likely hidden path
for each trajectory. This labeled state path was then used to aggregate all data points
belonging to a particular state in order to compile composite histograms of FRET
efficiency, using a Kernel Density estimation algorithm (Python package Scikit-learn,
version 1.2.2) with a Gaussian kernel and a bandwidth of 0.04. The relative populations
of distinct FRET states were directly obtained during compilation of the corresponding

histograms. The resulting FRET efficiency histograms were fit with a Gaussian Mixture Model (Scikit-learn) and the corresponding Bayesian Information Criterion (BIC) was calculated as described (83). Transition density probability plots revealing the connectivity among individual FRET states were calculated as described (84).

Data availability
All relevant data supporting this study are included in the Article or Supplementary files and are available from the authors upon request.

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835 **Figures and Tables**
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Figure 1. Experimental design of the smFRET system. A) A single receptor molecule
(blue) was labeled with donor (D) and acceptor (A) fluorophores, inserted into a
phospholipid (yellow) nanodisc (green), and immobilized on a quartz slide via biotin (brown
circle)-neutravidin (grey rectangle) attachment. A prism facilitates total internal reflection
of the excitation laser to excite only donor fluorophores close to the surface. B) Cartoon
depicting inactive (left) and active (right) receptor conformations. C) Two representative
single-molecule time traces for apo-ACKR3. In both examples, the donor (green) and
acceptor (red) intensities are shown in the top panel and the corresponding FRET
efficiency (black) is shown in the bottom panel.
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Figure 2. ACKR3 exhibits greater conformational flexibility compared to CXCR4. A) FRET
efficiency histogram of apo-CXCR4 (left, black trace) resolved into three distinct
conformational states: a high-FRET state corresponding to the inactive receptor
conformation (R, blue), a low-FRET active receptor conformation (R*, red) and an
intermediate conformation (R', gray). The fractional populations of each state obtained
from global analysis are indicated. The receptor is mostly in the inactive conformation. A
transition density probability (TDP) plot (right) displays the relative probabilities of
transitions from an initial FRET state (x-axis) to a final FRET state (y-axis). For apo-
CXCR4, transitions between R and R' states are observed most frequently. B) Addition of
CXCL12 to CXCR4 shifted the conformational distribution to the low-FRET R* state and
resulted in more transitions between all three FRET states. C) The broad FRET efficiency
histogram of apo-ACKR3 (left, black trace) is resolved into four distinct conformational
states: inactive R (blue), active R* (red), inactive-like R' (light blue), and active-like R*'
(pink). Little conformational preference is observed among these states. Moreover, all
possible sequential state-to-state transitions are observed (right). D) Addition of CXCL12
to ACKR3 shifted the conformational distribution to the low-FRET R* state, which was also
reflected in the transition probabilities. In all cases, data sets represent the analysis of at
least three independent experiments.

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Figure 3. A small molecule inhibitor shifts the ACKR3 conformational population to the
inactive FRET state, while CXCR4 is largely unaffected. A) FRET distributions and TDP
of apo-CXCR4 repeated from Fig. 2A for comparison. B) Treatment of CXCR4 with the
inhibitor IT1t had little impact on the FRET distribution (compared to 2A), but increased
transition probabilities compared to the apo-receptor. C) FRET distributions and TDP of
apo-ACKR3 repeated from Fig. 2C for comparison. D) Treatment of ACKR3 with
VUF16480, an inverse agonist, shifted the conformational distribution and TDPs to the
high-FRET inactive R conformation. Data sets represent the analysis of at least three
independent experiments. The overall FRET efficiency envelopes for the samples are
represented by the black traces.

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Figure 4. CXCL12 variants containing mutations to the N-terminus promoted active
receptor conformations in both CXCR4 and ACKR3. A) FRET distributions and TDP for
apo-CXCR4 repeated from Fig. 2A for reference. B) Addition of $CXCL12_{P2G}$ to CXCR4
promoted a shift to the low-FRET active (R*) conformation and an increase in state-to-
state transition probabilities. C) $CXCL12_{LRHQ}$ led to a more subtle shift to the R*
conformation of CXCR4 without affecting the transition probabilities. D) FRET distributions
and TDPs for apo-ACKR3 repeated from Fig. 2C. E) Treatment of ACKR3 with $CXCL12_{P2G}$
displayed a shift to low-FRET, R*' and R* states, while reducing the transition probabilities
for R' ↔ R*' and R*' ↔ R* transitions relative to the apo-receptor. F) $CXCL12_{LRHQ}$
treatment of ACKR3 shifted the FRET distribution to the low-FRET R* active state and
promoted R*' ↔ R* transitions relative to the apo-receptor. In all cases, the data sets
represent the analysis of at least three independent experiments. The overall FRET
efficiency envelopes for the samples are represented by the black traces.

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Figure 5. Replacement of Y257$^{6.40}$ with the corresponding residue in CXCR4 (leucine)
reduces conformational heterogeneity of ACKR3. A) Structure of ACKR3 bound with
CXCL12$_{WT}$ (PDBID: 7SK3) highlighting the location of Y257$^{6.40}$ (purple) (16). B) FRET
efficiency distributions and TDP of WT ACKR3 in the apo-state, repeated from Fig. 2C. C)
The mutation Y257$^{6.40}$L shifted the conformational landscape of the apo-receptor to the
high-FRET inactive R conformation at the expense of active R* and active-like R*'
conformations, and also reduced the probability of state-to-state transitions. D) FRET
efficiency distributions and TDP of WT ACKR3 treated with CXCL12, repeated from Fig.
2D. E) Treatment of Y257$^{6.40}$L ACKR3 with CXCL12 promoted more low-FRET active R*
and active-like R*' states. Data sets represent the analysis of at least three independent
experiments. The overall FRET efficiency envelopes for the samples are represented by
the black traces.
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Figure 6. Schematic of the conformational energy landscapes for CXCR4 and ACKR3, highlighting the differences in the responsiveness of the two receptors to ligands. CXCR4 populates three distinct conformations, shown here as wells on the energy landscape. Apo-CXCR4 is predominantly in the inactive R state. The receptor is converted incompletely to R* with CXCL12$_{WT}$ treatment, while the antagonist IT1t has little impact on the conformational distribution. Though CXCL12$_{P2G}$ is an antagonist, the ligand promoted a detectable shift to the active R* state, suggesting TM6 movement is not sufficient for CXCR4 activation. In contrast, ACKR3 populates four distinct conformations and shows little preference among them in the apo-form. The inverse agonist, VUF16840, shifts the population to the inactive R conformation, while the agonists CXCL12$_{WT}$ and CXCL12$_{P2G}$ promote the R* and R*' populations of ACKR3. Despite stabilizing different levels of the active R* state and active-like intermediate R*' state, both CXCL12$_{WT}$ and CXCL12$_{P2G}$ are agonists of ACKR3. The flexibility of ACKR3 may contribute to the ligand-promiscuity of this atypical receptor. Figure created with biorender.com