A model for enhancer selection in dense regulatory networks captures the dynamics of cell type specification

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Abstract

Multicellular organisms are made of many cell types that share a common genetic code. Cell type specification occurs through feedback interactions between transcription factors (TFs) and enhancers, which are regulatory elements with dynamic chromatin that can initiate transcription in distal genes. Understanding the structure and dynamics of these regulatory networks is a key challenge for cell biology. Here, we address this by considering a generic model for a dense feedback network involving TFs and enhancers, where TF binding modulates enhancer activity by adjusting its chromatin state ("EnhancerNet"). We show that experimental observations on autoregulation in these networks provide exacting constraints on the EnhancerNet model. The model recapitulates the dynamics of enhancer selection and cell type specification. EnhancerNet has two pathways for a cell to change its identity - by direct reprogramming or by differentiation through progenitors. These pathways capture the known experimental phenomenology of the corresponding pathways in cells. Moreover, they recapitulate known reprogramming recipes and the complex differentiation hierarchy in hematopoiesis with no fitting parameters. In addition to specific experimental predictions, the EnhancerNet model can explain how new cell types can evolve and highlights the functional importance of various aspects of gene regulation in animals.

Introduction

A single fertilised animal egg cell divides and differentiates into many distinct cell types. Different cell types may have unique morphology and behavior despite sharing the same genetic sequences, and they are associated with the expression of specific sets of genes. This raises several fundamental questions. How are cell types and their associated expression profiles specified by the interactions between molecules in the cell? How can cells differentiate into specific cell types or transition between cell types? And how can new cell types evolve?

Experimental evidence suggests that to address these questions, we need to understand the interactions between *transcription factors* (TFs) and cis-regulatory elements known as *enhancers*. TFs are DNA-binding proteins that can modulate the expression of other genes. Specific cell types are associated with the expression of distinct combinations of TFs which play a crucial role in maintaining and modulating cell identity [1–12]. TFs bind enhancers to activate cell-type specific expression patterns. Each enhancer can be bound by many TFs, and, in turn, initiate gene expression in one or more distal target genes [13, 14]. The binding of TFs to an enhancer can change its activity by modulating epigenetic properties such as the biochemical properties of its associated chromatin [15–19]. Empirically, it has been observed that the TFs that control cell identity bind enhancers that control their own expression and the expression of other identity-determining TFs that are coexpressed in specific cell types, forming dense autoregulatory networks [4, 5, 7, 20, 21]. These dense autoregulatory networks are likely to play a crucial role in cell fate specification, as their enhancers show

activation patterns that are highly cell-type specific [4, 22]. This contrasts with the activity of TFs, that may be shared across multiple cell types [4].

While the selection of cell-type specific enhancers is central to cell fate specification, and may have been a major evolutionary innovation underlying multicellularity [23, 24], it is largely absent from the vast mathematical literature on this topic. Rather, a greater emphasis has been placed on TF interactions, focusing on how small transcriptional network motifs can generate cell fate bifurcations [25–29], or how attractor states can emerge in large transcriptional networks [30–34]. While these studies have been important in dissecting specific observations, including bistability [25], multistability [30, 35], reprogramming [33, 34], and multilineage priming [26], they are limited in their ability to make predictions across a broad range of experimental phenomenology, and they do not inform of the role of enhancers with dynamic chromatin for cell fate regulation.

Here we address this by developing a model for enhancer selection in dense regulatory networks, based on the known experimental phenomenology of the system. We considered the possibility that TF binding modulates gene expression by adjusting the rate of transcription initiation at the enhancer, corresponding to the dynamic regulation enhancer chromatin by TF binding. We also accounted for the known property of autoregulation of lineage-determining TFs [4, 7], which we show is equivalent to TF reciprocity, a well-established motif of developmental networks [27]. The resulting model, which we call *EnhancerNet*, allows for theoretical analysis of the cell fate specification process, and makes specific quantitative predictions by using only information on the terminal cell types.

We show that the EnhancerNet model quantitatively explains the processes of enhancer selection and cell fate specification. The network stabilizes the expression profiles associated with dense autoregulatory networks and activates unique, cell-type specific sets of enhancers. The regulatory network can support many cell types, which we demonstrate by showing a mathematical analogy between EnhancerNet and models for dense associative memory in artificial neural networks. The model also recapitulates the known phenomenology of cell-type transitions. It predicts two possibilities, which are the two known routes for cell type transitions: the first is through direct reprogramming, including by constitutive expression of specific TF combinations, and the second is by gradual differentiation through multipotent progenitors that co-express multiple lineage-specific factors. Moreover, EnhancerNet accurately reproduces established reprogramming recipes and the identity and dynamics of hematopoietic progenitors only from knowledge of the terminal cell types. Finally, we show that the regulatory network is uniquely suitable for the evolution of new cell types. Taken together, we propose that EnhancerNet provides a theoretical framework for understanding the specification, control, and evolution of cell types in animals, and a predictive framework to study processes of reprogramming and differentiation.

Results

Model for enhancer activation dynamics in transcriptional feedback networks

We modeled transcriptional activation by considering a two-step process where (1) transcription is initiated at enhancer i by the binding of rate-limiting transcriptional initiation machinery at rate p_i, and (2) transcription initiation at the enhancer results in the transcription of gene j by a coupling rate $q_{i,j}$.

For the first step, we assumed that enhancers compete for the binding of transcriptional machinery such as Mediator complex, which can be bound to each of the enhancers (Figure 1A,B). We denote by ϵ_i the energy for transcriptional activation at enhancer i, and assume, for simplicity, that the transcriptional machinery is always bound to one of the enhancers. The equilibrium rate of transcription initiation at enhancer i is proportional to the Boltzmann distribution:

$$p_i = \frac{e^{-\hat{\beta}\epsilon_i}}{\sum_l e^{-\hat{\beta}\epsilon_l}} = \text{softmax}(-\hat{\beta}\epsilon_i) \tag{1}$$

where $\hat{\beta}$ is inverse temperature. The initiation of transcription in the enhancer i can then result in the transcription of several associated genes (Figure 1C). The dynamics of the expression of gene j, denoted x_j, is given

by the sum:

$$\tau \dot{x}_j = \sum_i q_{i,j} p_i - x_j \tag{2}$$

where τ is the timescale of gene expression changes. Feedback in the model occurs when transcription factors modulate the activation energies of the enhancers (Figure 1D). In classical models for gene regulation in prokaryotes, the binding of activator or repressor molecules directly modulates the rate of transcription initiation, corresponding to the variables ϵ_i in our model [36]. Here, we consider the possibility that the dominant mode of enhancer activation is *indirect*, through the modulation of enhancer chromatin. Binding of transcription factors to enhancers leads to loosening of nucleosomes and to biochemical modification of histone proteins [15–17], resulting in dynamic changes in enhancer chromatin that are closely linked to enhancer activity [18, 19]. From a biophysical perspective, this can be captured by a simple model in which ϵ_i is set by some latent variable m_i, which accumulates proportionally to the binding of transcription factors:

$$\epsilon_i = -\hat{w}_i - m_i \tag{3}$$

$$\dot{m}_i = \kappa_1 \sum_j \xi_{i,j} x_j - \kappa_{-1} m_i \tag{4}$$

where $\xi_{i,j}$ is the binding rate TF j to enhancer i, and where κ_1, κ_{-1} are the associated "on" and "off" rates for the modification. The weighing parameter $\hat{w}_i$ determines the energy in the absence of m_i. The mechanism described in Eq. 4 is generic and may correspond to several underlying biological processes and is, in essence, similar to modulation of receptor activation energy by methylation in bacterial chemotaxis [37]. Taking a quasi-steady-state of m_i and denoting by $\kappa = \frac{\kappa_1}{\kappa_{-1}}$, we have the following dynamics (Figure 1E):

$$\tau \dot{x}_j = \sum_i q_{i,j} \text{softmax}\left(\hat{\beta}\hat{w}_i + \hat{\beta}\kappa \sum_l \xi_{i,l} x_l\right) - x_j \tag{5}$$

$$= \sum_i q_{i,j} \text{softmax}\left(w_i + \beta \sum_l \xi_{i,l} x_l\right) - x_j \tag{6}$$

where we have replaced $w_i = \hat{\beta}\hat{w}_i$ and $\beta = \hat{\beta}\kappa$. The dynamics can also be rewritten in matrix form:

$$\tau \dot{\mathbf{x}} = \mathbf{Q}^T \text{softmax}\left(\mathbf{w} + \beta \Xi \mathbf{x}\right) - \mathbf{x} \tag{7}$$

Where Ξ is a matrix whose entries are $\xi_{i,j}$, $\mathbf{Q}$ is the association matrix whose entries are $q_{i,j}$, $\mathbf{w}$ is the bias vector whose entries are w_i, and $\mathbf{x}$ is the vector of TF expression whose entries are x_i. In this study, we will refer to the network model and the associated dynamics as *EnhancerNet*.

While Eq. 7 considered different physical enhancers as separate entities, in practice enhancers with similar binding profiles can appear throughout the genome [7, 38] (Figure 1F), corresponding to similar rows of Ξ. We denote these as enhancer *types* and note that Eq. 7 can be rewritten so that Ξ is a matrix of enhancer types (i.e., with distinct rows) and the matrix $\mathbf{Q}$ corresponds to the overall association between enhancer types and gene expression (Methods). Thus, hereafter we will assume that Eq. 7 captures the dynamics of enhancer types, being mindful that they can correspond to the activation of multiple physical enhancers (Figure 1G).

Eq. 7 can be further constrained by taking into account the known phenomenology of developmental networks. The interactions between lineage-determining transcription factors are typically *reciprocal* [26, 27, 39], as mutual inhibition and mutual activation are recurring motifs in developmental transcriptional networks. Mathematically, this can be captured by a symmetry constraint, that for each pair of TFs k, j, $\frac{\partial \dot{x}_j}{\partial x_k} = \frac{\partial \dot{x}_k}{\partial x_j}$ (Figure 1H). The symmetry constraint implies that:

$$\mathbf{Q} = \nu \Xi \tag{8}$$

(Methods) where ν is a constant, which, for simplicity, we will take as $\nu = 1$. Note that Eq. 8, which we

have derived as a consequence of reciprocity in developmental transcriptional networks, captures the notion of *autoregulation* in the interaction between enhancers and TFs ([4, 5, 7, 40]). TFs associated with specific cell identities form densely interconnected networks in which they all bind specific enhancers associated with the cell identity, which in turn activate the same TFs [4, 5, 7]. Therefore, the notions of autoregulation and reciprocity are equivalent under the dynamics of Eq. 7.

Eq. 8 appears to impose stringent constraints on the relationship between enhancer binding and gene expression. However, this constraint can be greatly relaxed by assuming that binding patterns of TFs (the rows of Ξ) are merely correlated with the interactions between enhancers and genes (the rows of $\mathbf{Q}$). The relaxed constraint recapitulates the observation that cell identity TFs form densely interconnected networks with their enhancers [4, 5, 7] (Methods). Although taking this relaxed assumption will not be important for our conclusions, applying the more stringent Eq. 8 greatly simplifies the analysis of the model. Therefore, we will use it and obtain the following dynamical equation for the regulatory network (Figure 1H):

$$\tau\dot{\mathbf{x}} = \Xi^T \text{softmax}\left(\mathbf{w} + \beta\Xi\mathbf{x}\right) - \mathbf{x} \tag{9}$$

The system described by Eq. 9 is a gradient system, whose dynamics track the gradient of a scalar potential [41] :

$$\tau\dot{\mathbf{x}} = -\nabla V(\mathbf{x}) \tag{10}$$

with:

$$V(\mathbf{x}) = -\beta^{-1}\log\sum_i e^{w_i + \beta\sum_j \xi_{i,j} x_j} + \frac{1}{2}\mathbf{x}^T\mathbf{x} \tag{11}$$

Figure 1: EnhancerNet model. (A) Enhancers are cis-regulatory elements that can initiate transcription in distant genes through interaction with transcription factors and transcriptional machinery. (B) Transcription initiation depends on the energy required for the transcriptional machinery to bind and initiate transcription from the enhancer. (C) Enhancers can interact with several genes, and each gene can be controlled by multiple enhancers. (D) Enhancers can bind TFs at rates determined by properties of the enhancer. Binding of TFs modulates enhancer chromatin and can increase the transcription rate of the enhancer. (E) The full EnhancerNet network model. (F) Enhancers with specific binding patterns can re-appear throughout the genome and are selected in a cell-type specific manner. (G) EnhancerNet dynamics. (H) Reciprocal interactions constrain $\mathbf{Q} = \Xi$.

Robust specification of combinatorial cell fates through interaction between transcription factors and enhancers

Eq. 9 determines the dynamics of the cell transcriptional network from an initial condition x_0, as a function of the enhancer parameters Ξ and $\mathbf{w}$ and the global parameter β. Do the dynamics of Eq. 9 stabilize? If so, what are the fixed points? How do they depend on the initial conditions? What are the transient dynamics? What are the effects of input to the system (changing $\mathbf{w}$), forced expression of TFs (changing $\mathbf{x}$), or modulation of β?

While tackling these questions for arbitrary nonlinear dynamical systems is difficult, the dynamics described by Eq. 9, which are related to the dynamics of models for memory storage in artificial neural networks (Methods) [41], allow for specific predictions. These predictions capture a broad range of experimental observations on cell fate behavior, including the combinatorial coding of cell fates, the existence of fate-restricted progenitors, Waddington landscape-like dynamics of differentiation, multi-lineage priming of enhancers and TFs, and reprogramming of cell fates. Moreover, they allow making specific predictions on the differentiation process without any fitting parameters, by only observing the terminal cell fates. We will start the analysis by considering the stable fixed points of the network.

At a sufficiently large β, all the rows $\mathbf{x} = \Xi_i$ are stable fixed points of Eq. 9. That is, the stable fixed points of the network are given by the vectors $(x_1, \ldots, x_N) = (\xi_{i,1}, \ldots, \xi_{i,N})$ for all enhancer types (Figure 2A,B). These are specific cell types corresponding to unique combinatorial transcription factor expression patterns. The fixed points are stable even when the enhancer profiles are similar. At these fixed points, cell-type-specific enhancers show maximal activity. Thus, enhancer activity is highly cell-type specific, while lineage-determining TFs may be shared between cell types, recapitulating experimental knowledge on the cell-type specificity of enhancers [4].

The attractor states can be further specified through the modulation of the weight vector $\mathbf{w}$ (Methods). This allows the regulatory network to restrict the accessible cell type attractor states. The vector $\mathbf{w}$ can be controlled, for example, by environmental signals or by receptors and signaling pathways expressed by the cell, and may be under feedback control. Importantly, changing $\mathbf{w}$ does not change the identity of the attractor states. Thus, the EnhancerNet model provides a mechanism for specifying both terminal cell types and controlling which cell types can be created, without interfering with the cell identities.

Figure 2: Specification of cell types and direct reprogramming in the EnhancerNet model. (A) The EnhancerNet model was initialized with the TF expression profiles of 49 cell types from Tabula Muris[42], taking 104 TFs with high variability between cell types (Methods). Plotted is the resulting Ξ matrix, with higher values corresponding to darker colors. (B) At high β each is an attractor of the network. The panel depicts the PCA transformation of Ξ, with individual rows plotted in gray. They are all attractor states - trajectories that start at the vicinity of each of these states converge to them. Red lines correspond to trajectories starting from rows of Ξ with 25% multiplicative noise. (C) Constitutive overexpression of TFs alters the energy landscape and can result in a bifurcation where cell types lose stability and transition to another cell type. (D) The overexpression of Ascl1 transitions fibroblasts to neurons in the model, capturing the known effect of Ascl1 overexpression in fibroblasts. The reprogramming path is plotted in red (lower panel), with black paths capturing other known reprogramming recipes (Methods). (E) Expression of TFs (right panel) and enhancer activity (left panel), corresponding to the probability that transcription is initiated from the enhancer.

Differentiation and reprogramming processes are captured by the model

In addition to explaining the existence and specification of many distinct cell types in animals, the EnhancerNet model can quantitatively explain the processes by which cells transition between these cell types. These processes can be divided into two broad classes: direct reprogramming, in which there are direct transitions between

differentiated cell types, and differentiation processes that start from (or transition through) progenitor states, which may be multipotent.

Direct reprogramming is arguably the simplest process by which cells can transition between cell types. It is experimentally carried out by artificially overexpressing transcription factors, and also possibly non-coding factors or small molecules [11]. Direct reprogramming has been demonstrated between dozens of cell types by the overexpression of a wide range of transcription factors and combinations of transcription factors. Two clear distinguishing features for whether specific transcription factors can efficiently reprogram into a target cell type are that these factors are (a) highly expressed in the target cell type, and (b) their expression is unique to that cell type [43].

The very existence of direct reprogramming is beyond the scope of classical models for cellular differentiation that are based on competition between lineage-determining factors. However, it is a straightforward consequence of the dynamics of Eq. 9 (Figure 2C). The overexpression of a TF x_j modulates the energy of each of the stored patterns (Methods). A large decrease in the energy of a pattern can increase its basin of attraction, which can then encompass other (previously stable) expression patterns. If a cell has initially been placed in one of these distant patterns, that is, $\mathbf{x}_i = (\xi_{i,1}, \ldots, \xi_{i,N})$, then, after TF overexpression, it can transition directly to a new pattern $\mathbf{x}_k = (\xi_{k,1}, \ldots, \xi_{k,N})$.

Which transcription factor can be most efficient in reprogramming to a specific cell type? The contribution of the overexpression of the factor x_j by a degree δ_j decreases the energy of pattern k by $\delta_j \xi_{k,j}$ (Methods). The optimal transcription factor for reprogramming to a target pattern k will uniquely decrease the energy of this pattern, while avoiding decreasing the energy of other patterns. Therefore, it is the one for which $\xi_{k,j}$ is large, corresponding to high expression in the target pattern, and for which $\xi_{i,j}$ is small for all $i \neq k$, corresponding to low expression in other types of cells. The requirement that a reprogramming factor is unique and highly expressed in the target cell type captures the known properties of reprogramming factors and is the basis of computational methods to identify reprogramming factors [43, 44]. Thus, our model is consistent with direct reprogramming and its known phenomenology.

To test whether the model can recapitulate known reprogramming pathways, we generated a data set for 49 terminal cell identities using Tabula Muris [42] (Methods, Figure 2A). We then set Ξ according to the TFs used in 12 established reprogramming pathways, as well as other TFs with high expression and variability. The transient overexpression of the reprogramming factors recapitulated the known reprogramming behavior, with the system transitioning from the original attractor state (e.g. fibroblast) to an end attractor state in line with experiment (Figure 2D,E). Thus, the EnhancerNet model can quantitatively recapitulate direct reprogramming, merely from knowledge of the terminal states.

As a specific demonstration of direct reprogramming, consider reprogramming of a fibroblast into a neuron by overexpression of Ascl1 (Figure 2E) [45]. The cell begins in a fibroblast state where a specific enhancer type is strongly activated. The transient activation of a specific TF can destabilize this state, resulting in a transition to a neuron state that is associated with the specific activation of a neuron-specific enhancer type.

Differentiation through Waddington landscapes with multilineage priming captured by the model and progenitors can be predicted from the identities of terminal cells

Direct reprogramming is an important experimental phenomenon and may also occur in natural settings following tissue perturbation [46]. In homeostatic and developmental settings, however, it is more typical for differentiation trajectories to occur through a series of multipotent progenitor states [47]. Such differentiation trajectories have been extensively studied in mammalian hematopoiesis, where a population of multipotent progenitors can give rise to many blood lineages [48, 49]. Other well-studied systems where differentiation appears to occur through multipotent progenitors include the homeostasis of the gut [50], stomach [51], skin [52], as well as throughout development [53].

Differentiation trajectories share several common characteristics. Differentiation proceeds in a directed

manner through a series of progenitor states. Each progenitor may acquire one of several terminal fates, with the range of target cell fates becoming more restricted as differentiation proceeds. For example, the cell may initially be in a multipotent progenitor state, and then transition to a bipotent state followed by a unipotent state. These dynamics are most famously conveyed by the Waddington landscape [54], with the image of a ball rolling down a hill segregated by valleys capturing the progressive restriction of cell fate as it progresses through transitional progenitor states. Progenitors that can acquire several target fates co-express at low levels the lineage-determining TFs associated with these target fates, a phenomenon known as multilineage priming [50, 53, 55–59]. Although the Waddington landscape image has gained great popularity for conceptualizing the dynamics of cell fate specification and for developing quantitative models for differentiation dynamics [54, 60, 61], it is not clear how these complex hierarchical dynamics are implemented by the gene regulatory network.

Hereafter we argue that the hierarchical Waddingtonian cell fate specification dynamics correspond to the second mechanism for cell fate transitions in the model - *annealing*, where β is transiently decreased by the cell ("heating up") and then increased ("cooling down") (Figure 3A). Recall that β is a course-grained parameter that can depend on global properties of chromatin accessibility and can be modulated by global changes in mechanisms that affect the latent modification m. Decreasing β is predicted to result in a widespread pattern of chromatin accessibility and gene expression, while increasing β results in the activation of more specific enhancers, in line with experimental knowledge of differentiation hierarchies [62]. More specifically, decreasing β destabilizes terminal attractor states, while increasing β restabilises them, and this can result in a transition towards a new destination state (Figure 3A). The accessible terminal cell states, given by the rows of Ξ where $\mathbf{w}$ is sufficiently large, are all stable when β is very large, while their global average is the only stable state when β is small. This state expresses at a low-level the TFs associated with all target lineages. It corresponds to a multi-potent progenitor cell identity. As β increases, this state will lose stability, and new steady states will appear transiently. These new steady-states are averages of increasingly restricted groups of terminal cell states, and they correspond to progenitors of restricted potential. Annealing thus recapitulates the hierarchical Waddingtonian differentiation dynamics and, moreover, recapitulates the low-level multilineage expression patterns of these progenitors.

While progenitors generally correspond to averages of terminal cell types, not all averages are equally likely to be stable (or attractant) progenitors. Rather, the stable progenitor states correspond to subsets of terminal states with high internal cosine similarity. As an illustrative example, we considered a regulatory network with 9 TFs, indexed $x_1, \ldots, x_9$, and 6 enhancers, indexed $\Xi_1, \ldots \Xi_6$. Each enhancer can be bound by 2 TFs, and enhancers 1-2, 3-4, and 5-6 overlap by a single TF (Figure 3B). In the simulation, the initial state corresponded to an expression profile associated with Ξ_1 and a large β. We also take a slightly larger weight w_5 for Ξ_5. Annealing (decrease in β followed by gradual increase) transitions the cell through two progenitors - a "multipotent progenitor" (low β) which corresponds to the average expression of all the enhancers; a "restricted potential progenitor" (med. β) associated with the average expression of Ξ_5, Ξ_6, and finally differentiation to Ξ_5. Thus, differentiation occurs through Waddingtonian dynamics associated with multilineage priming. This also provides an efficient strategy to detect a global energy minimum that corresponds to an induced cell fate.

The annealing model makes the specific prediction that differentiation hierarchies, including the identity of observed progenitor states, can be estimated by only knowing the cosine similarity between the identities of the terminal cell states. The model specifically predicts that they will appear only between states that have transcriptional profiles with high internal cosine similarity. To test this, we considered differentiation in hematopoiesis, a system in which differentiation trajectories are complex and have been extensively studied. Using data on hematopoietic lineages in mice (extracted from Haemopedia [63]), we considered the expression profile of all TFs that showed variability between terminal lineages and used the model to estimate the differentiation hierarchy that generated these lineages.

We tested the hypothesis that progenitors emerge between correlated expression profiles by performing hierarchical clustering according to pairwise cosine similarity between the expression profiles of terminal cell types (Figure 3C). Hierarchical clustering produces a dendrogram (tree) that shows how expression profiles are progressively grouped into clusters based on their cosine similarity. Hierarchical clustering resulted in a

tree structure (dendrogram) that recreates the classic hematopoietic hierarchy (Figure 3C). Branching points at the dendrogram capture the Common Lymphoid Progenitor (CLP), Common Myeloid Progenitor (CMP), Megakaryocyte and Erythroid Progenitor (MEP), Granulocyte and Macrophage Progenitor (GMP), T and NK cell progenitors (TNK), and B cell-biased lymphoid progenitor (BLP). Thus, a simple unsupervised clustering method with access to only the terminal cell fate information can reproduce a faithful estimate of the known complex differentiation landscape in hematopoiesis.

Although hierarchical clustering produces a tree-like structure that recapitulates the main progenitor states in hematopiesis, differentiation trajectories in the model need not be tree-like. As β increases, multiple steady-states can appear and disappear, and these new steady states may be averages of overlapping terminal states. The key prediction of the model is that these states will have high internal cosine similarity and will be dissimilar to other states. This can explain observed deviations from tree-like dynamics in hematopoiesis. For example, dendritic cells can emerge from both the myeloid lineage through macrophage-dendritic progenitors and from the lymphoid lineage through B cell-biased lymphoid progenitors [64]. This observation is fully in line with our model, as the gene expression profile of dendritic cells has a high cosine similarity to B cells, but also macrophages (and, more generally, myeloid cells), while B cells are less similar to myeloid cells (Figure 3C). Other deviations from a tree structure can be captured similarly by the model. For example, lymphoid and granulocyte cells have moderate cosine similarity, and granulocyte and erythro-megakaryocytes have moderate cosine similarity, but lymphoid and erythro-megakaryocytes are poorly correlated. Thus, each of the first two might share accessible progenitors, while the latter will be less likely to. The two progenitors indeed exist (Lympho-Myeloid Primed Progenitors and Common Myeloid Progenitors) while the latter, to the best of our knowledge, does not. Thus, the model can quantitatively explain deviations from tree-like differentiation patterns in hematopoiesis.

To test whether our model can recapitulate differentiation trajectories in hematopoiesis, we simulated annealing trajectories starting from a homogenous initial population, corresponding to hematopoietic stem cells. To capture the balanced production of multiple cell fates in hematopoiesis, we added noise to Eq. 9, and implemented a negative feedback routine to tune the weight vector $\mathbf{w}$ (Methods). This resulted in dynamics that generated all cell fates in a balanced manner. We then plotted the differentiation trajectories on a UMAP plot (Figure 3D), revealing that differentiation dynamics proceed through a series of multipotent progenitors corresponding to the progenitors observed in hematopoiesis. Thus, the model quantitively recapitulates the dynamics of differentiation in hematopoiesis.

Taken together, the EnhancerNet model explains the known processes by which cells can transition between cell types, direct reprogramming and hierarchial differentiation through progenitor states. For direct reprogramming, the model recapitulates the known pathways and algorithms for the selection of reprogramming factors. For differentiation through progenitor states, the model recapitulates the hierarchical Waddingtonian dynamics of differentiation through multipotent progenitors with low-level expression of their target progeny states. Moreover, it can successfully predict the identity of these progenitor states from the mere knowledge of the identity of the terminal states by considering that these should be states with high internal cosine similarity. The model may thus provide both mechanistic insight into differentiation processes and a basis for computational methods to predict complex differentiation dynamics from readily available data on the terminal cell states.

Figure 3: Hierarchial differentiation by annealing. (A) Annealing is the process by which β is transiently decreased and then increased. The decrease in β transitions the cell to a global attractor state corresponding to a multipotent progenitor with an averaged expression profile of terminal cell types. As β increases again, new attractor states are created, which are averages of small subsets of the terminal cell types, corresponding to progenitor states with limited potency, until finally, the cell transitions to a terminal cell type. (B) Progenitor states appear in subsets of cell types that have high cosine similarity. In this example, we considered a simple setup where enhancers bind overlapping TFs (upper left subpanel, with positive TF binding denoted in black), the dynamics begin from a cell type corresponding to the binding profile of En1, and En5 has a slight positive weight $w_5 = 0.05$. Annealing was simulated as in the middle right subpanel. The dynamics through progenitors that show multilineage priming (lower left subpanel) and a transition from widespread enhancer activity to cell-type specific activity (lower right subpanel). (C) The cosine similarity of the expression profiles of the terminal blood lineages, where expression profiles were calculated using the TFs that show both sufficiently high interlineage variability (Methods). Hierarchial clustering according to cosine similarity recreates the "classical" hematopoiesis differentiation tree. (D) UMAP plot of differentiation trajectories, generated by direct simulation of annealing in an EnhancerNet model calibrated by the hematopoietic terminal lineage expression profiles. Trajectories were simulated from an initial homogeneous population with the addition of noise and with **w** adjusted to produce a balanced differentiation profile (Methods). Points represent samples of the trajectories at constant time intervals, with the color corresponding to the identity of the final state. Simulation recreates the major observed progenitor states in hematopoiesis, including deviations from tree-like differentiation.

Evolution of new cell types

We have so far showed that the EnhancerNet model can explain how the gene regulatory system can specify many cell types, and the processes by which cells can change their identity. We conclude this study by considering the question of *genesis*, namely, how can new cell types, corresponding to attractor states of the EnhancerNet, be created?

Although in principle a new cell type may arise *de novo*, in practice it is likely to occur through the

diversification of an ancestral cell type into sister cell types, a process known as genetic individuation [10, 65]. In this process, a stable attractor state associated with a specific combination of TFs evolves into new and distinct coexisting attractor states associated with new TF combinations.

The EnhancerNet has unique properties that support the process of genetic individuation of cell types; we speculate that these properties may have been instrumental for the evolution of distal cis-regulatory elements with dynamic chromatin. These properties are (i) the ability to support multiple co-existing, highly correlated attractor states, and (ii) the ability to have multiple enhancers regulating the same genes.

The importance of the first property is clear when we consider that around the time of the initial diversification of the ancestral cell types, the sister cells have highly correlated expression patterns. At this stage, they need to co-exist as distinct attractor states to be expressed in the body. Thus, in the biological context, the ability to support multiple correlated attractor cell type states is crucial.

The second property allows the system to generate and modify specific cell types without interfering with other cell types that may have common TFs. This relates to the modularity of encoding cell types by enhancer sequences. We illustrate this by a simple example where an ancestral cell type expressing TFs 1,2,3,4 is diversified into two cell types that express 1,2,3 or 1,2,4 (Figure 4A,B). The initial attractor state is associated with an enhancer type, denoted EN1, that binds all four TFs. In our example, this enhancer is initially placed in the genome near all four TFs. We also assume that multiple copies of EN1 are near TF1 and TF2 (Figure 4C). This phenomena, known as *shadow enhancers* [38, 66, 67], is widespread and well-established experimentally, and its observed phenomenology is in line with model predictions (Methods). This setup is illustrated in Figure 4C, and corresponds to a stable attractor where TF1-4 are active.

Now let us consider the possibility that enhancers near TF3 and TF4 evolved, so that the enhancer near TF3 does not bind TF4, and the enhancer near TF4 does not bind TF3 (Figure 2D). Now, there are three stable states - one where TF1-4 are active (with reduced activity of TF3,4) and two where TF1-2 and either TF3 or TF4 are active, corresponding to the new sister cells. Over time, the shadow enhancers may evolve further, leading to the destabilization of the original attractor state (Figure 2E). Throughout this duration, the other cell types remain stable attractors. Thus, the model allows the evolution of new cell types without interfering with existing cell types.

Figure 4: Evolution of new cell types in the EnhancerNet framework. (A,B) We consider the evolution from a cell type associated with the binding pattern of TF1-4 (EN1 in panel A, left cell in panel B) to two sister cell types, each associated with the binding of TF1-2 and either TF3 or TF4 (EN1' and EN1" in panel A, middle cells in panel B). This must occur without interference with other cells in the regulatory network that may share TFs with these cell types. (C,D,E) The evolution occurs in the presence of other cell types in the gene regulatory network. (C) The original setup (left panel) stabilizes only the ancestral cell type - see right panel with simulations starting from the ancestral state where TF1-4 are active, from *specialized A* where TF1-3 are active, and from *specialized B* where TF1-2 and TF4 are active. (D) Mutations in specific enhancers can stabilize states near all cell types. (E) Further mutation can destabilize the ancestral state. Note that for all simulations we used the full dynamics of Eq. 7, with the shade of green corresponding to expression strength of the TF.

Discussion

Here we presented a mathematical model for enhancer selection and cell type specification in animal cells. The model incorporated several assumptions on the architecture of the regulatory network; namely, that enhancers form dense autoregulatory networks with TFs and that enhancer activity is determined by its chromatin state, which is set by TF binding. We show that these assumptions are sufficient to derive a simple and tractable model for cell type specification dynamics for the entire transcriptional network. Despite its simplicity, the model recapitulates the known aspects of enhancer selection and cell fate specification and makes a range of testable predictions on various aspects of cell fate dynamics.

Eq. 9 is similar to the update rule of a recent model for memory storage and retrieval known as Dense Associate Memory (DAM), or Modern Continuous Hopfield Networks [41, 68]. Hopfield networks are well-established models for dynamical systems that encode combinatorial attractor states (patterns) through the interactions of their components [69–71]. In the case of transcriptional networks, the attractor states are combinations of TFs. Classical Hopfield networks are based on direct and additive interactions between components [71]. They have limited storage capacity (sublinear in the number of system variables) and cannot store correlated expression patterns. Classical Hopfield networks have long been considered important conceptual models for memory storage and retrieval in the brain [68, 71], and, more recently, they have been employed as conceptual

models for cell fate specification, and as the basis of computational methods to study cell state dynamics [33, 34, 72, 73]. It was unclear how such a network would be implemented mechanistically in cells. DAM, in contrast with classical Hopfield models, can store many correlated patterns through higher-order interactions [68]. The mathematical analogy between DAM and enhancer-TF interactions in EnhancerNet provides a mechanism for how cells can retrieve many attractor patterns encoded by a single regulatory network.

The model makes specific testable predictions for processes of reprogramming and differentiation, based on the identities of the terminal states. The model can predict reprogramming 'recipes' - which TFs can transition a cell from a given cell type to a target cell type. These predictions are consistent with known algorithms for this purpose and recapitulate established reprogramming recipes. For differentiation, the model predicts the identity of progenitors and can predict complex differentiation hierarchies by using only the identities of the terminal cell types, recapitulating knowledge on differentiation in hematopoiesis. The model also offers a simple heuristic to predict differentiation hierarchies that is based on cosine similarity between terminal expression profiles. To obtain the predictions, we used only minimal preprocessing by considering all variable TFs, using the mature cell identities. Therefore, we believe that the approach is robust and does not require a-priori knowledge of binding patterns of TFs. It can also be used for prediction when only limited data is available. It can thus provide a basis for a wide range of computational methods for predicting differentiation and reprogramming dynamics.

Reprogramming by induction of TFs, and differentiation in hematopoiesis, represent relatively well-defined settings to test the model. Induced reprogramming corresponds to a simple perturbation of the regulatory network, while in hematopoiesis there is balanced differentiation from a homogenous (or nearly homogenous) population of progenitors in a steady-state environment. Extending the model to developmental contexts will be more challenging, as the environment in which differentiation occurs changes throughout the developmental process. However, since multilineage priming in progenitors is prevalent throughout development [53], we may expect that similar differentiation processes may occur in this context as well. To test whether the model is valid in these contexts, it will be important to identify whether these progenitor states preferentially appear in subsets with high cosine similarity amongst accessible states.

The inverse temperature parameter β plays a key role in specifying the cell types in the model. At high β, cell types associated with enhancer binding patterns are stabilized, while at low β, a global average corresponding to a multipotent progenitor is the only stable state. At intermediate β averages of smaller subsets of cell types may be stabilized, corresponding to restricted progenitors. The annealing strategy, where cells transiently decrease β and then gradually increase it, provides a mechanism for cell type transitions that captures the main hallmarks of hierarchical differentiation and that recapitulates known complex differentiation hierarchies. From a functional point of view, this strategy corresponds to well-established techniques from physics and optimization to settle a system at a global minimum [74, 75]. From a biological perspective, this allows progenitor and stem cells to identify induced cell types (illustrated in Figure 3B) and direct their differentiation towards them, avoiding convergence to metastable states.

Our analysis thus predicts that differentiation from a stem to a terminal cell identity occurs by annealing, that is, by decreasing and then increasing β. In our model, β is related to the turnover of a latent chromatin modification m. Increasing β can occur by increasing its global production (κ_1) or decreasing its global removal (κ_{-1}). The mechanisms underlying the modification of enhancer chromatin involve the activity of many cellular factors, including chromatin remodelers such as the SWI/SNF, Mi-2/NuRD, SET1/MLL, and Polycomb complexes, and involve various mechanisms including the depletion and modification of histone proteins [76–80]. In addition to these, the methylation of DNA itself can play a role in regulating enhancer function [81]. While enhancer activity is tightly linked with specific chromatin signatures that are associated with TF binding to the enhancer, the underlying mechanisms that cause these signatures and their contribution to enhancer activity are highly complex and not yet fully understood. For this reason, we opted for a minimal model and considered m as an (unknown) latent modification, although in practice it is likely that there may be several underlying factors that contribute to enhancer activity.

How can annealing be implemented in cells? One possibility may be through a positive feedback mechanism,

where the number of active genes or enhancers itself decreases β. In such a case, the transition from a multipotent progenitor to a more restricted progenitor will increase β, pushing β higher until the terminal attractor states are reached. Furthermore, β can fluctuate during the cell cycle, increasing specifically in G1 where differentiation commitment occurs [82–84]. Thus, cells with sufficiently long G1 may be able to transition between attractor states, in line with the known relation between G1 length and differentiation [83]. While these mechanisms remain putative and need to be experimentally tested, they provide a possible blueprint for ways by which enhancer selection and cell fate determination may be carried out.

Finally, the model can explain how new cell types can evolve without affecting pre-existing cell types encoded by the network. This can pertain to evolutionary dynamics between generations of organisms, and may also be relevant to the evolution of cells in disease, such as tumor evolution. The predictions of the model could also be tested by synthetically engineering new cell types. Importantly, the model is consistent with the robustness to shadow enhancers which is known experimentally and which is thought to play an important role in cell type evolution. We, therefore, propose that EnhancerNet links theoretical and computational models for attractor networks to the rich experimental phenomenology of animal development and physiology.

Methods

Equivalence of model with physical enhancers to model with enhancer types

We consider the dynamics of Eq. 7 where a subset $\mathcal{L}$ of enhancers has identical association patterns, that is, $\xi_{i,j} = \xi_{k,j} = \xi_j$ for all j and all $i, k \in \mathcal{L}$:

$$\tau \dot{x}_j = \sum_i q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{\sum_k e^{w_k + \beta \sum_l \xi_{k,l} x_l}} - x_j \tag{12}$$

$$= \sum_{i \in \mathcal{L}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{\sum_{k \in \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l} + \sum_{k \notin \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l}} \tag{13}$$

$$+ \sum_{i \notin \mathcal{L}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{\sum_{k \in \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l} + \sum_{k \notin \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l}} - x_j \tag{14}$$

Now:

$$\sum_{k \in \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l} = \sum_{k \in \mathcal{L}} e^{w_k + \beta \sum_l \xi_l x_l} \tag{15}$$

$$= e^{\beta \sum_l \xi_l x_l} \sum_{k \in \mathcal{L}} e^{w_k} \tag{16}$$

$$= e^{w_* + \beta \sum_l \xi_l x_l} \tag{17}$$

where $w_* = \log \sum_{k \in \mathcal{L}} e^{w_k}$. Thus:

$$\tau \dot{x}_j = \sum_{i \in \mathcal{L}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{e^{w_* + \beta \sum_l \xi_l x_l} + \sum_{k \notin \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l}} + \sum_{i \notin \mathcal{L}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{e^{w_* + \beta \sum_l \xi_l x_l} + \sum_{k \notin \mathcal{L}} e^{w_k + \beta \sum_l \xi_{k,l} x_l}} - x_j \tag{18}$$

Denoting the denominator by Z, we notice that:

$$\sum_{i \in \mathcal{L}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{Z} = \sum_{i \in \mathcal{L}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_l x_l}}{Z} \tag{19}$$

$$= \frac{e^{\beta \sum_l \xi_l x_l}}{Z} \sum_{i \in \mathcal{L}} q_{i,j} e^{w_i} \tag{20}$$

$$= \frac{e^{w_* + \beta \sum_l \xi_l x_l}}{Z} e^{-w_*} \sum_{i \in \mathcal{L}} q_{i,j} e^{w_i} \tag{21}$$

$$= \frac{e^{w_* + \beta \sum_l \xi_l x_l}}{Z} \frac{\sum_{i \in \mathcal{L}} q_{i,j} e^{w_i}}{\sum_{i \in \mathcal{L}} e^{w_i}} \tag{22}$$

$$= \frac{e^{w_* + \beta \sum_l \xi_l x_l}}{Z} q_{*,j} \tag{23}$$

where $q_{*,j} = \frac{\sum_{i \in \mathcal{L}} q_{i,j} e^{w_i}}{\sum_{i \in \mathcal{L}} e^{w_i}}$. Thus, we have that:

$$\tau \dot{x}_j = \sum_{i \in \mathcal{L}^C \cup \{*\}} q_{i,j} \frac{e^{w_i + \beta \sum_l \xi_{i,l} x_l}}{\sum_k e^{w_k + \beta \sum_l \xi_{k,l} x_l}} - x_j \tag{24}$$

which does not include the physical enhancers of type $\mathcal{L}$, which are replaced with a combined "enhancer type" with the association constant $q_{*,j}$ and weight w_*.

Reciprocity and autoregulation in enhancer feedback networks

Here, we will show that reciprocity:

$$\frac{\partial \dot{x}_j}{\partial x_k} = \frac{\partial \dot{x}_k}{\partial x_j} \tag{25}$$

for all k, j implies that $q_{i,j} = \xi_{i,j}$ for all i, j. Since the above relation is trivial for $j = k$, we take $j \neq k$:

$$
\begin{aligned}
\tau^{-1}\frac{\partial \dot{x}_j}{\partial x_k} &= \frac{\partial}{\partial x_k}\left(\sum_i q_{i,j} \frac{e^{w_i + \beta \sum_r \xi_{i,r}x_r}}{\sum_l e^{w_l + \beta \sum_r \xi_{l,r}x_r}} \right) \\
&= \sum_i \beta q_{i,j}\xi_{i,k}\frac{e^{w_i + \beta \sum_r \xi_{i,r}x_r}}{\sum_l e^{w_l + \beta \sum_r \xi_{l,r}x_r}} - \sum_i \beta q_{i,j}\frac{e^{w_i + \beta \sum_r \xi_{i,r}x_r}\sum_l \xi_{l,k}e^{w_l + \beta \sum_r \xi_{l,r}x_r}}{\left(\sum_l e^{w_l + \beta \sum_r \xi_{l,r}x_r}\right)^2} \\
&= \beta\left(\frac{\sum_i e^{w_i + \beta \sum_r \xi_{i,r}x_r}q_{i,j}\xi_{i,k}}{Z} - \frac{\left(\sum_i q_{i,j}e^{w_i + \beta \sum_r \xi_{i,r}x_r}\right)\left(\sum_l \xi_{l,k}e^{w_l + \beta \sum_r \xi_{l,r}x_r}\right)}{Z^2} \right)
\end{aligned} \tag{26}
$$

where $Z = \sum_l e^{w_l + \beta \sum_r \xi_{l,r}x_r}$. Thus, for an arbitrary x, the equality $\frac{\partial \dot{x}_j}{\partial x_k} = \frac{\partial \dot{x}_k}{\partial x_j}$ implies that $q_{i,j} = \nu\xi_{i,j}$:

$$
\begin{aligned}
\frac{\partial \dot{x}_j}{\partial x_k} &= \tau\beta\left(\frac{\sum_i e^{w_i + \beta \sum_r \xi_{i,r}x_r}\nu\xi_{i,j}\xi_{i,k}}{Z} - \frac{\left(\sum_i \nu\xi_{i,j}e^{w_i + \beta \sum_r \xi_{i,r}x_r}\right)\left(\sum_l \xi_{l,k}e^{w_l + \beta \sum_r \xi_{l,r}x_r}\right)}{Z^2} \right) \\
&= \frac{\partial \dot{x}_k}{\partial x_j}
\end{aligned} \tag{27}
$$

Thus, reciprocal interactions between TFs are equivalent to the autoregulation of TFs by binding to their enhancers.

Scalar potential for transcriptional dynamics.

Many derivations related to Eq. 9 appear in Ramsauer et al. [41], including stability analysis of the fixed points, as well as storage capacity and equivalence with other machine learning models. Here, for completeness, we will derive the important results that pertain to our manuscript, and refer the reader to Ramsauer et al. for more in-depth derivations that pertain to other aspects of the model. Considering the symmetric case, we will show that the dynamics are a gradient flow. A scalar potential for Eq. 9 is:

$$V(\mathbf{x}) = -\beta^{-1}\log\sum_i e^{w_i + \beta \sum_l \xi_{i,l}x_l} + \frac{1}{2}\mathbf{x}^T\mathbf{x} = -\beta^{-1}\log Z + \frac{1}{2}\mathbf{x}^T\mathbf{x} \tag{28}$$

where $Z = \sum_i e^{w_i + \beta \sum_l \xi_{i,l}x_l}$. This function is similar to the Lyapunov function of Ramsauer et al. [41], and accounts for the bias $\mathbf{w}$. To see that the dynamics are a potential flow:

$$\tau\dot{\mathbf{x}} = -\nabla V(\mathbf{x}) \tag{29}$$

observe that:

$$\frac{\partial V}{\partial x_k} = \frac{\beta^{-1}}{Z}\frac{\partial Z}{\partial x_k} - x_k \tag{30}$$

$$= \frac{\beta^{-1}}{Z}\left(\sum_i \frac{\partial\left(w_i + \beta \sum_l \xi_{i,l}x_l\right)}{\partial x_k}e^{w_i + \beta \sum_l \xi_{i,l}x_l} \right) - x_k \tag{31}$$

$$= \sum_i \xi_{i,k}\frac{e^{w_i + \beta \sum_l \xi_{i,l}x_l}}{Z} - x_k \tag{32}$$

$$= \sum_i \xi_{i,k}\text{softmax}(e^{w_i + \beta \sum_l \xi_{i,l}x_l}) - x_k \tag{33}$$

which provides the dynamics of $\mathbf{x}$.

Rows of Q are fixed points at high β

Consider the row vectors of Ξ given by $\Xi_i = (\xi_{i,1}, \dots, \xi_{i,N})$. The dynamics of Eq. 9 at $\mathbf{x} = \Xi_k$ are given by:

$$
\begin{aligned}
\tau \dot{x}_j &= \sum_i \xi_{i,j} \frac{e^{w_i + \beta \sum_r \xi_{i,r} \xi_{k,r}}}{\sum_l e^{w_l + \beta \sum_r \xi_{l,r} \xi_{k,r}}} - \xi_{k,j} \\
&= \sum_i \xi_{i,j} \frac{e^{w_i + \beta \langle \Xi_i, \Xi_k \rangle}}{\sum_l e^{w_l + \beta \langle \Xi_l, \Xi_k \rangle}} - \xi_{k,j} \\
&= \sum_i \xi_{i,j} \frac{e^{w_i + \beta ||\Xi_i|| ||\Xi_k|| \cos \theta_{i,k}}}{\sum_l e^{w_l + \beta ||\Xi_l|| ||\Xi_k|| \cos \theta_{l,k}}} - \xi_{k,j}
\end{aligned}
\tag{34}
$$

where $\theta_{i,j}$ determines the angle between Ξ_i, Ξ_j and the magnitude is defined by the Euclidean norm. We assume that the rows of Ξ are all of magnitude unity, which is equivalent to assuming that they have comparable overall binding affinities. Note that this requirement may also correspond to biophysical constraints, such as an overall maximal placement rate of the latent modification m on the enahncer. In this case:

$$
\begin{aligned}
\tau \dot{x}_j &= \sum_i \xi_{i,j} \frac{e^{w_i + \beta \cos \theta_{i,k}}}{\sum_l e^{w_l + \beta \cos \theta_{l,k}}} - \xi_{k,j} \\
&= \xi_{k,j} - \xi_{k,j} = 0
\end{aligned}
\tag{35}
$$

where the last equality holds for sufficiently large β and assuming the rows of Ξ are distinct, since in that case $\cos \theta_{i,k} = 1$ if and only if $i = k$. Thus, for a large enough β, the rows of Ξ are fixed points of the dynamics. What about the case where the matrix $\mathbf{Q}$ is distinct from Ξ? Consider then dynamics at $\mathbf{x} = \mathbf{Q}_k$:

$$
\tau \dot{x}_j = \sum_i q_{i,j} \frac{e^{w_i + \beta ||\Xi_i|| ||\mathbf{Q}_k|| \cos \theta_{i,k}}}{\sum_l e^{w_l + \beta ||\Xi_l|| ||\mathbf{Q}_k|| \cos \theta_{l,k}}} - q_{k,j}
\tag{36}
$$

where now $\theta_{i,j}$ determines the angle between $\Xi_i, \mathbf{Q}_j$. Thus we have that $\mathbf{Q}_k$ is a fixed point of the dynamics at sufficiently large β when there is high cosine similarity between $\Xi_k, \mathbf{Q}_k$ compared with the other rows of Ξ.

Averages of rows of Q can be fixed points

Let us denote by $\mathcal{I}$ a subset of indices of enhancers of magnitude $|\mathcal{I}|$ and consider the averaged vector:

$$
\mathbf{Q}_{\mathcal{I}} = \frac{1}{|\mathcal{I}|} \sum_{i \in \mathcal{I}} \mathbf{Q}_i
\tag{37}
$$

Setting $\mathbf{x} = \mathbf{Q}_{\mathcal{I}}$, we have the dynamics:

$$
\begin{aligned}
\tau \dot{x}_j &= \sum_i q_{i,j} \frac{e^{w_i + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} ||\Xi_i|| ||\mathbf{Q}_k|| \cos \theta_{i,k}}}{\sum_l e^{w_l + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} ||\Xi_l|| ||\mathbf{Q}_k|| \cos \theta_{l,k}}} - \frac{1}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} q_{k,j} \\
&= \sum_i q_{i,j} \frac{e^{w_i + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{i,k}}}{\sum_l e^{w_l + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{l,k}}} - \frac{1}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} q_{k,j}
\end{aligned}
\tag{38}
$$

where in the last equality we assumed that the rows of $\mathbf{Q}$ are also unity. In the case where all weights w_i are similar, this will be zero trivially when β is very small and where $\mathcal{I}$ is the set of all enhancers (all K rows of Ξ), since in this case:

$$
\frac{e^{w_i + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{i,k}}}{\sum_l e^{w_l + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{l,k}}} \approx \frac{1}{K}
\tag{39}
$$

and this can be generalized in a straightforward manner to the case where *some* of the weights of w are large

and of comparable magnitude. Otherwise, and assuming for simplicity that $\mathbf{w} = 0$, we will require that:

$$\frac{e^{\frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{i,k}}}{\sum_l e^{\frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{l,k}}} = \begin{cases} \frac{1}{|\mathcal{I}|}, & \text{if } i \in \mathcal{I} \\ 0, & \text{otherwise} \end{cases} \tag{40}$$

which, at large enough β, occurs when the averaged cosine similarity of a set element with the other elements of the set:

$$s_{\mathcal{I}}(i) = \frac{1}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{i,k} \tag{41}$$

is both (a) comparable within the group, $s_{\mathcal{I}}(i) \approx s_{\mathcal{I}}(r)$ for $r, i \in \mathcal{I}$, and (b) larger than outside the group, $s_{\mathcal{I}}(i) > s_{\mathcal{I}}(r)$ for $i \in \mathcal{I}, r \notin \mathcal{I}$. An averaged pattern of a subset will therefore be a fixed point if each pattern in the subset is similar to each other pattern, and distinct from patterns outside the subset. Condition (a) is specifically easy to satisfy for subsets with only two patterns; in this case, their average (a "bipotent progenitor") will be a fixed point when they have large cosine similarity and are distinct from other patterns.

Global stability of averages depends on β

To probe the global stability of averages of rows of $\mathbf{Q}$, we can use the scalar potential V. The dynamics proceed from high V to low V so we expect that states with higher V are less likely to be stable than states with lower V. Note that since the potential function is only defined for the symmetric case, we define the states as averages of the rows of Ξ, which are analogously defined as $\Xi_{\mathcal{I}}$ where $\mathcal{I}$ is as before a set of indices:

$$\Xi_{\mathcal{I}} = \frac{1}{|\mathcal{I}|} \sum_{i \in \mathcal{I}} \Xi_i \tag{42}$$

Setting $\mathbf{x} = \Xi_{\mathcal{I}}$, we evaluate:

$$V(\mathbf{x}) = -\beta^{-1} \log \sum_i e^{w_i + \frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} ||\Xi_i|| ||\Xi_k|| \cos \theta_{i,k}} + \frac{1}{2|I|^2} \sum_{i \in \mathcal{I}} \sum_{k \in \mathcal{I}} ||\Xi_i|| ||\Xi_k|| \cos \theta_{i,k} \tag{43}$$

Again taking the magnitude of the rows of Ξ to be unity and $\mathbf{w} = 0$ (equiv. to enhancers with similar binding strengths and weights), we have that:

$$\begin{aligned} V(\mathbf{x}) &= -\beta^{-1} \log \sum_i e^{\frac{\beta}{|\mathcal{I}|} \sum_{k \in \mathcal{I}} \cos \theta_{i,k}} + \frac{1}{2|I|^2} \sum_{i \in \mathcal{I}} \sum_{k \in \mathcal{I}} \cos \theta_{i,k} \\ &= -\beta^{-1} \log \sum_i e^{\beta s_{\mathcal{I}}(i)} + \frac{1}{2|I|} \sum_{i \in \mathcal{I}} s_{\mathcal{I}}(i) \end{aligned} \tag{44}$$

the energy of averaged patterns thus depends only on their cosine similarity relative to all patterns (first term) and internal cosine similarity (second term). For simplicity, let us assume that $s_{\mathcal{I}}(i) = A$ for $i \in \mathcal{I}$ and $s_{\mathcal{I}}(i) = B$ for $i \notin \mathcal{I}$ (considering that, in general, A, B are between $(-1, 1)$). Then:

$$V(\mathbf{x}) = -\beta^{-1} \log \left(|\mathcal{I}| e^{\beta A} + (K - |\mathcal{I}|) e^{\beta B} \right) + \frac{A}{2} \tag{45}$$

where K is the overall number of patterns. For comparable $A \approx B$, corresponding to random subsets, we have that:

$$V(\mathbf{x}) = -\beta^{-1} \log K - \frac{B}{2} \tag{46}$$

which for large β would correspond to $-\frac{B}{2}$ and will thus have high energy when B is low. On the other hand,

in the case where $A \gg B$, we have that, as a rough approximation:

$$V(\mathbf{x}) \approx -\beta^{-1} \log |\mathcal{I}| - \frac{A}{2} \tag{47}$$

when β is very large the size of the subset $|I|$ does not contribute to V and thus it is minimized when A is maximized, that is, at single patterns with $A = 1$ (where $V = -1/2$). At intermediate β, however, larger subsets may have lower energy. For two subsets where $|\mathcal{I}_1| > |\mathcal{I}_2|$ and $A_1 < A_2$, we have that the larger group will have lower energy when:

$$\beta < 2 \frac{\log |\mathcal{I}_1| - \log |\mathcal{I}_2|}{A_2 - A_1} \tag{48}$$

which occurs for a larger range when the difference between the group magnitudes is larger and the difference between their average cosine similarity is smaller. Specifically, the differentiation from a bipotent progenitor $|\mathcal{I}_1| = 2$ to a terminal identity $|\mathcal{I}_2| = 1, A_2 = 1$ occurs at a critical β:

$$\beta_{\mathbf{bipotent}} = \frac{\log 4}{1 - A_1} \tag{49}$$

Thus, an annealing strategy where β is decreased and their slowly increased results in a transition from large (global) averages, corresponding to multipotent progenitors, to a set of ever more restricted progenitors, similar to the "Waddingtonian" dynamics.

Direct reprogramming through the over-expression of transcription factors

Consider a transcription factor x_j that is constitutively overexpressed to an extent δ_j. This constitutive expression alters energy levels ϵ_i without feedback. We therefore consider only the effect of the additional TF production on the energy levels of the enhancers, without altering the coordinates of the stable fixed points. We denote by V' the potential under the perturbed dynamics. Evaluating V' at pattern k yields, at high β:

$$\begin{aligned} V'(\Xi_k) &= -\beta^{-1} \log \sum_i e^{w_i + \beta(||\Xi_i|| ||\Xi_k|| \cos \theta_{i,k} + \xi_{i,j}\delta_j)} + \frac{1}{2}\Xi_k^T \Xi_k \\ &= -\beta^{-1} \log \sum_i e^{\beta(\cos \theta_{i,k} + \xi_{i,j}\delta_j)} + \frac{1}{2}\Xi_k^T \Xi_k \end{aligned} \tag{50}$$

where for simplicity we took $\mathbf{w} = 0$, and again assumed that $||\Xi_i|| = 1$ for all i. Since an individual entry will be of order $\xi_{i,j} \ll 1$, we can assume that for large β, the summand takes its maximum at $i = k$, where:

$$\sum_i e^{\beta(\cos \theta_{ik} + \xi_{i,j}\delta_j)} \approx e^{\beta(1 + \xi_{k,j}\delta_j)} \tag{51}$$

and thus:

$$V'(\Xi_k) = -1 - \xi_{k,j}\delta_j + \frac{1}{2}\Xi_k^T \Xi_k = V(\Xi_k) - \xi_{k,j}\delta_j \tag{52}$$

Note that Eq. 52 readily generalizes to a perturbation in several TFs $j \in \mathcal{J}$:

$$V'(\Xi_k) = V(\Xi_k) - \sum_{j \in \mathcal{J}} \xi_{k,j}\delta_j \tag{53}$$

If the goal is to steer the dynamics toward a pattern k then the TFs $\mathcal{J}$ and their overexpression need to be chosen such that $\sum_{j \in \mathcal{J}} \delta_j \xi_{i,j}$ is sufficiently larger for $i = k$ than for all other patterns $i \neq k$. That is, the ideal expression for a TF j is such that $\xi_{i,j}$ is large for $i = k$ (amplifying δ_j) and zero for $i \neq k$.

Figure preparation

Figures were prepared with BioRender.

Preprocessing and simulation

The matrix Ξ was initialized from transcript counts extracted from murine cells and averaged over cell type. For the Tabula Muris dataset [42], we used all available data across organs and averaged over cell type. For hematopoiesis, we used the Haemopedia dataset [63] and averaged all cells that belong to the same terminal lineage. We then log-transformed the data (using a $\log 1 + x$ transformation) and filtered TFs with mean and std expression larger than $\log 4$, as well as for Tabula Muris the TFs that participate in the tested reprogramming pathways (a full list of cell types and TFs used is attached as a Supplementary Table). Although in principle a log transformation is not needed for our model, which does not assume log-transformed values of x, it has the statistical advantage of reducing variance in the rows of Ξ and thus reducing sensitivity to TF choice. Finally, the rows of Ξ were normalized to unity. Simulations were performed using Python, taking $\tau = 1$, and the (terminal) β was chosen so that all patterns were stable.

Simulation of reprogramming

To simulate forced TF expression during reprogramming we used the following dynamics:

$$\dot{x} = \mathbf{v} + \Xi^T \text{softmax} \left(\mathbf{w} + \beta \Xi \mathbf{x} \right) - \mathbf{x} \tag{54}$$

where $\mathbf{v} = \{\delta_1, \ldots, \delta_N\}$ is a vector where δ_i corresponds to the degree of activation of TF i. In general, we set $\delta_i = 1$ when the TF was in the reprogramming pathway and $\delta_i = 0$ when it was not. However, for a few genes setting δ_i as different from unity was necessary to achieve the correct reprogramming (setting $\delta_i = 1$ achieves reprogramming to a closely related cell type). The full list of reprogramming pathways and relevant δ values is attached as a Supplementary Table.

Simulation of balanced differentiation

Hematopoiesis was simulated by using annealing from $\beta = 0$ to $\beta = 50$ over 50 time units. The initial state corresponded to the averaged value of all terminal states. Simulations were performed by adding additive white noise:

$$dx = \left(\Xi^T \text{softmax} \left(\mathbf{w} + \beta \Xi \mathbf{x} \right) - \mathbf{x} \right) dt + \sigma \, dW \tag{55}$$

Where we set $\sigma = 0.01$. To simulate balanced differentiation in hematopoiesis we used the following feedback procedure that aims to imitate actual (in vivo) feedback on differentiation. $\mathbf{w}$ was initialized as a zero vector. Then, running from $k = 0$ to $k = k_{\max}$, we performed differentiation by annealing. If the outcome terminal cell corresponded to row i of Ξ, we adjusted $w_i = w_i - 0.5(1 - k/k_{\max})$, and then mean-adjusted $\mathbf{w}$ to zero.

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