Evolution of venom production in marine predatory snails

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25 Neogastropoda, transcriptome evolution, ancestral reconstruction, toxin, venom, UPR, ER
26 stress, secretion
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Abstract
Venom is a widespread secretion in nature, extensively studied for its toxin components and
application potential. Yet, the evolution of venom production remains poorly understood. To
address this question, we conducted a comparative transcriptomics analysis of the
oesophagus-associated glands in marine predatory gastropods, among which the cone snail
venom gland represents a pinnacle of specialisation. We found that the functional
divergence and specialisation of the venom gland was achieved through a redistribution of
its ancestral digestive functions to other organs, specifically the oesophagus. This entailed
concerted expression changes and accelerated transcriptome evolution across the entire
digestive system. The increase in venom gland secretory capacity was achieved through the
modulation of an ancient secretory machinery, particularly genes involved in endoplasmic
reticulum stress and unfolded protein response. On the other hand, the emergence of novel
genes, involving transposable elements, contributed to the gland regulatory network. Our
analysis provides new insights into the genetic basis of functional divergence and highlights
the remarkable plasticity of the gastropod digestive system.
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Introduction
Across diverse branches of the animal kingdom, organisms have independently evolved the
ability to produce and deliver venom, a complex cocktail of bioactive toxin molecules. In
many venomous animals, these toxins are synthesised in specialised exocrine organs known
as venom glands[1,2]. While significant research has explored the molecular evolution of toxin
genes and venom composition, the genetic basis underlying the evolution of venom-
producing organs and their specialised function remains largely unexplored[3]. Recent studies
on snakes have begun to elucidate the regulatory network co-opted by toxin genes to
achieve high levels of expression in their venom glands[4–6]. These findings indicate that
trans-regulatory factors from the extracellular signal-regulated kinase (ERK) and unfolded
protein response (UPR) pathways are specifically involved in coordinating venom toxin
expression. Moreover, the upregulation of UPR and endoplasmic reticulum stress pathways
in the venom glands of several distinct venomous taxa suggests that similar molecular
solutions may have evolved independently across different lineages[4,7,8]. However, a
comprehensive understanding of how these glands have become specialised and optimised
for the efficient mass production of toxins is still lacking.
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Studying homologous structures with divergent functions provides valuable insights into the
genetic basis of functional innovation, such as the evolution of limbs[9] or of feathers[10] in
vertebrates. At a smaller evolutionary scale, a notable example of this is found in the glands
associated with the mid-oesophagus of marine predatory snails within the subclass
Caenogastropoda (Fig. 1). In some caenogastropods, such as those in the family
Naticidae[11], the oesophageal gland is a dilated section of the oesophageal wall that is
believed to secrete digestive enzymes and mucus[12]. In contrast, other caenogastropods in

the order Neogastropoda have evolved this glandular tissue into a distinct organ known as
the gland of Leiblein, which connects to the oesophagus via a duct[12,13]. Ultrastructural
observations in species from the families Muricidae and a Nassariidae suggest that the
gland of Leiblein plays a role in food processing, particularly nutrient absorption and storage,
as indicated by the presence of numerous lysosomes[14]. In the superfamily Conoidea, which
comprises 18 families[15] including the well-known cone snails (family Conidae)[16], the
oesophageal gland has undergone further modification into a long, convoluted duct that
secretes a mixture of hundreds of primarily neurotoxic peptides[13,15,17]. The venom gland in
these snails is attached to a large muscular bulb that contracts to push venom through the
duct and into the buccal cavity, where the radula is modified to varying degrees to inject
venom into prey or predators[13,18,19]. Interestingly, some neogastropods, such as those in the
family Mitridae[20] and Terebridae[21], have entirely lost the mid-oesophageal gland.

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Figure 1: Species and tissues investigated. Overview of the anatomy of a marine snail with the
color-coded sampled tissues and the phylogeny of the species used in this study based on (Fedosov
et al. 2024). The abbreviations used for the tissues and species used in other figures are shown. The
anatomy drawing is modified after [13], while the schematic of the foregut apparatus of
caenogastropods with their mid-oesophageal glands was modified after [76].

The evolution of venom production from digestive-related functions represents a pinnacle of
specialisation for the mid-oesophageal glands. First, while the secretion targets of the
oesophageal gland and the gland of Leiblein are internal, within the gland itself (e.g.,
lysosomes)[14], the targets of conoidean venom are external, acting on receptors like ion
channels in other organisms[17]. Second, because venom must be injected into prey or
predators, or sometimes released into the surrounding water[22], the venom gland likely
evolved mechanisms to detect external stimuli and convert them into signals that trigger
venom release. Finally, this novel chemical weapon provided a significant adaptive

advantage, enabling cone snails to diversify their diet to include fast-moving prey, such as
fish, and to defend themselves against powerful predators[23]. The processes by which an
organ originally dedicated to digestive functions transformed into a specialised toxin-
producing factory remain unknown.
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Here, we analyse gene expression data from the mid-oesophageal glands and other tissues
of 12 marine caenogastropod species to investigate the genetic basis of venom gland
evolution. Specifically, we aim to address the following questions: i) Do oesophageal glands
share similar global gene expression profiles? ii) Considering the divergent function of the
venom gland, does its transcriptome evolve more rapidly than that of the other mid-
oesophageal glands? iii) Did novel genes contribute the evolution of venom production?
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To answer these questions, we first performed species-level analyses to characterize sets of
overexpressed genes and to better understand the extent of functional specialization in the
organs investigated. We then conducted between-species comparisons to investigate the
gene expression dynamics that led to the evolution of venom production. Our findings reveal
that the venom gland exhibit extremely high expression levels, unmatched by any other
tissue analysed. The specialisation of the mid-oesophageal gland for toxin secretion was
facilitated by the redistribution of ancestral digestive functions to other organs in the
digestive system. This shift was accompanied by high evolutionary rates not only in the
venom gland itself but throughout the entire digestive system, reflecting concerted
evolutionary changes across these organs. While the remarkable secretory capability of the
venom gland was achieved through expression changes of a conserved secretory
machinery, the regulatory network was achieved by the evolution of novel genes.
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Results

Summary of species and tissues investigated
We sampled ten species of Neogastropoda and two outgroup species within the same
subclass Caenogastropoda (Fig. 1). The two outgroup species, the Cymatidae *Monoplex*
pilearis (Linnaeus, 1758) and the Naticidae *Polinices mammilla* (Linnaeus, 1758), possess a
simple oesophageal gland (OEG) attached to the oesophagus, representing the ancestral
state. Among the Neogastropoda, two species from the Muricidae family, *Nassa serta*
(Bruguière, 1789) and *Murex tenuirostrum* (Lamarck, 1822), have a gland of Leiblein (LEG),
with *Murex tenuirostrum* also displaying dorsal glandular folds on the mid-oesophagus, often
referred to as glande framboisée (Lobo Cunha 2019). Additionally, we sampled the gland of
Leiblein in the Olividae *Oliva amethystina* (Rőding, 1798), the Vasidae *Vasum turbinellus*
(Linnaeus, 1758), and the Nassaridae *Phos senticosus* (Linnaeus, 1758). The venomous
species, possessing a venom gland (VG), belonged to the family Conidae, including *Conus*
imperialis (Linnaeus, 1758), *C. marmoreus* (Linnaeus, 1758), *C. virgo* (Linnaeus, 1758), and
C. quercinus (Lightfoot, 1786). We also collected tissue samples from the Mitridae *Mitra*
mitra (Linnaeus, 1758), which lacks a mid-oesophageal gland[20]. Besides the glands, we took
samples of either the foot or the columellar muscle, oesophagus, salivary glands, dorsal
glandular folds in *M. tenuirostrum*, and muscular venom bulb in cone snails.
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Sequencing and de novo assembly statistics
A total of 150 libraries were sequenced, yielding an average of 45 million reads per library
across 12 species, with an average of three biological replicates per species (Supplementary
Data 1). We generated *de novo* assemblies by pooling all libraries within each species and
processing them through our quality-filtering pipeline (see Methods). After filtering, the
assemblies contained between 26,215 and 59,431 annotated, non-redundant protein-coding
genes, with an average of 40,192 sequences per assembly (Supplementary Data 2). The
completeness of these assemblies ranged from 82% to 93%, with an average of 89%.
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155 Prior to data analysis, we evaluated the quality of read alignment. Samples with low mapping
156 rates or those that did not cluster with other samples of the same tissue type in a Principal
157 Component Analysis (PCA) plot were excluded (see Methods). After this quality filtering
158 step, we retained a total of 140 samples (Supplementary Fig. 1).
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Within-species analysis
Characterisation of tissue-specific gene sets
To better understand the functional specialisation of the mid-oesophageal glands, we
identified sets of genes that were overexpressed in each organ. Genes were classified as
tissue-specific if their expression in a given tissue was at least twice that of the second most
highly expressed tissue. On average, 14% (range: 10-19%) of genes were tissue-specific,
with 43% (range: 38-51%) of these genes exclusively expressed in one tissue. Tissue
specificity was consistent across tissues and species, although we observed a significantly
higher number of tissue-specific genes in the venom glands compared to the glands of
Leiblein and oesophageal glands (Fig. 2a). Notably, the smallest set observed was the
oesophagus of *M. tenurostrum* (N = 318). This species though also possesses dorsal
glandular folds on the oesophagus (Fig. 1). The tissue-specificity of these gene sets was
further validated by differential expression analysis using a likelihood ratio test across all
tissues (Supplementary Note 1).
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Gene Ontology (GO) enrichment analysis of the tissue-specific gene sets revealed marked
differences between the mid-oesophageal glands (Fig. 2b), as well as lineage-specific
patterns (Supplementary Note 2, Supplementary Fig. 2-10). In OEG-specific gene sets, we
observed enrichment for terms related to intracellular trafficking and communication (e.g.,
'AP-5 adaptor complex') and transmembrane transport. Additionally, terms related to
detoxification, homeostasis, and response to external stimuli (e.g., 'response to inorganic
substance', 'superoxide dismutase activity') were enriched (Supplementary Fig. 2-4). In
contrast, gene sets specific to the gland of Leiblein across multiple species were enriched for
terms related to intracellular digestion, particularly protein digestion and absorption, with
several lysosome-related terms (e.g., 'endopeptidase activity', 'WASH complex'), aligning
with previous ultrastructural studies in Muricidae[14]. Terms related to iron homeostasis and
metabolism were also enriched. However, *O. amethystina* showed some unique
enrichments, including extracellular rather than intracellular compartment terms, reflecting
possible lineage-specific adaptations linked to diet (Supplementary Fig. 5-7). In venom
glands, GO terms associated with toxin and neurotoxic activity (e.g., 'toxin activity', 'host cell
postsynaptic membrane') were over-represented in all cone snail species, as expected (Fig.
2b). Additionally, we found terms related to protein synthesis (e.g., 'signal peptide
processing', 'Golgi organization') and to post-translational modifications (e.g., 'hydroxylation',

'disulfide oxidoreductase activity'). Notably, terms related to endoplasmic reticulum (ER)
stress and UPR were also enriched (e.g., 'response to unfolded proteins', 'response to ER
stress') (Supplementary Fig. 8-10).
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In summary, while the non-venomous mid-oesophageal glands are primarily involved in
digestion, homeostasis, absorption, and storage, the homologous venom gland has
specialised into a factory for toxin synthesis and secretion. Despite these functional
differences, all three gland types shared common enriched terms typically associated with
the vertebrate liver, although not homologous, such as those related to iron homeostasis and
metabolism (e.g., 'iron binding') and methylation ('methionine adenosyltransferase activity',
'betaine-homocysteine S-methyltransferase activity'). Additionally, we found terms related to
hormone response across all three gland types, including 'thyroid hormone generation' in
OEG- and LEG-specific gene sets, and 'response to thyroglobulin triiodothyronine' in VG-
specific sets.
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Figure 2: Overview of tissue-specific gene sets and gland secretomes. a) Number of genes
within each tissue-specific set across all organs and species. The venom glands have a significant

higher number of tissue-specific genes (mean N = 1,424) compared to the gland of Leiblein (mean N
= 771; t = 3.6, df = 6, p = 0.005) and oesophageal gland (mean N = 699; t = 5.6, df =3, p = 0.005).
Missing tissue samples are marked with a "-". b) Gene Ontology (GO) enrichment results of the OEG-,
LEG-, and VG-specific gene sets. c) Mean expression levels as Transcript per Million (TPM) of genes
possessing a signal peptide, therefore comprising the secretomes, expressed in the organs. Missing
tissue samples are marked with a "-". d) GO enrichment results of the oesophageal gland, gland of
Leiblein, and venom gland secretomes. Species abbreviations as in Fig. 1.
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221 *Characterisation of the glands' secretomes*
222 Given the fundamental role of secretion in the evolution of the venom gland, we analysed the
223 'secretome' of the mid-oesophageal glands by assessing the diversity and expression levels
224 of genes predicted to have a signal peptide with SignalP[24].
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The number of expressed genes coding for secreted proteins was relatively consistent
across tissue types, although it was higher in the venom gland compared to the gland of
Leiblein and the oesophageal gland, although the latter was not statistically significant
(Supplementary Fig. 11a). When focussing on tissue-specific genes, the venom gland
secretome was also significantly more diverse than the other glands (Supplementary Fig.
11b). Interestingly, the salivary glands did not show particularly high secretome diversity
despite being exocrine glands (Supplementary Fig. 11).
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In terms of expression, the differences between tissues were more pronounced (Fig. 2c).
The venom gland displayed markedly higher expression levels than any other tissue, with
the topmost expressed conotoxin in *C. virgo* (707,515 TPM). Expression levels varied
among cone snail species (Fig. 2c), likely reflecting differences in the venom replenishment
circle at the time of sampling. In non-venomous species, the highest expression levels were
observed in the salivary glands, with a serine protease reaching 24,619 TPM. Interestingly,
the oesophagus in non-venomous species exhibited generally lower expression levels
(mean = 21 TPM) compared to venomous species (mean = 260; t = -3, df = 3 TPM, p =
0.02), suggesting higher secretory activity in the latter.
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As anticipated, the secretomes of the oesophageal gland and gland of Leiblein were
enriched in hydrolases and peptidases, enzymes essential for digestive processes (Fig. 2d).
Additionally, *O. amethystina* showed enrichment in 'toxin activity' (see next section), while *M.*
pilearis was enriched in terms related to communication and transport (e.g., 'metal ion
transport'). Although the salivary glands also expressed hydrolases and peptidases, these
enzymes were extracellular, whereas those in the gland of Leiblein were primarily
intracellular, consistent with enrichment in cellular compartments like 'lysosome' and
'organelle lumen". In contrast, the venom gland secretome was dominated by toxins
released in the extracellular space and of genes involved in the ER function (Fig. 2d).
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Identification and characterisation of conotoxins
Cone snail venom is composed primarily of small, disulfide-rich peptides known as
conotoxins. To identify conotoxins in our dataset, we used the ConoPrec tool from the
Conoserver website[25]. The number of putative conotoxin transcripts predicted in the
venomous species' assemblies was consistent with previous findings for cone snail venom
gland *de novo* transcriptomes[26–29], with 150-250 toxins predicted per species. Notably,
conotoxin-like genes were also identified in other species, with numbers ranging from 33 in

M. mitra to 88 in *O. amethystina*. However, when restricting the analysis to sequences with
both a signal peptide and a predicted conotoxin domain, the numbers were significantly
reduced, ranging from 16 to 108 in venomous species, and 7 to 28 in non-venomous
species.
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As expected, conotoxins in venomous species were predominantly expressed in the venom
gland (Supplementary Fig. 12). A few were also highly and specifically expressed in the
salivary glands, consistent with previous reports in other cone snail species[30]. Interestingly,
putative conotoxins were also expressed in other tissues; however, these sequences lacked
the predicted conotoxin domain and instead contained domains such as Kunitz and Kazal-
type protease inhibitor. In other organisms, such as spiders, the secretion of protease
inhibitors is thought to neutralise the digestive enzymes like trypsin in the body of ingested
prey[31]. Therefore, the putative conotoxins expressed outside of the two exocrine glands
likely represent physiological proteins with domains resembling those of animal toxins. In
non-venomous species, putative conotoxins with both, a signal peptide and a conotoxin
predicted domain, were expressed at much lower levels and across multiple tissues,
although a preference for salivary glands was observed (Supplementary Fig. 13-14).
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It is important to note that ConoPrec is design to predict only conoidean toxins.
Consequently, toxins like echotoxin, a haemolytic compound found in *Monoplex* and
expressed in the salivary glands[32], were not predicted, leading to an underestimation of the
toxic potential of gastropod salivary glands[33]. Our focus on conotoxins stems from their
critical role as the primary weapon of cone snails, whose massive gene expansion and
diversification likely drove the evolution of a specialised organ for their production - the
venom gland.
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Between-species analysis
Orthogroup assignment
We assigned 330,491 genes (68% of the total) to 41,720 orthogroups (OGs), with 2,588
OGs shared across all species and 197 OGs present as single-copy genes. To compare
expression patterns across tissues and species, we created a multi-species expression
matrix using the 2,588 shared OGs common to all species. Since many OGs contained
multiple genes per species, we selected a representative gene for each OG using two
methods: 1) randomly selecting a single transcript's TPM value, and 2) calculating the mean
TPM across all the transcripts within an OG. Both approaches produced similar outcomes,
therefore the results presented here are based on the first method. Results from the second
approach are provided in the Supplementary Information.
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Transcriptome similarity and shared tissue specificity between organs and species
To determine whether homologous glands share similar global gene expression profiles or if
their functional specialisations align them more closely with non-homologous organs, we
analysed whole transcriptome similarity patterns by means of correlation matrix and PCA.
Overall, samples primarily clustered by tissue type both based on (Fig. 3a, Supplementary
Fig. 15-16). The oesophageal gland and gland of Leiblein grouped together, while the
venom gland clustered with salivary glands rather than with its homologous counterparts.
Interesting patterns were observed when comparing tissue specificity across species. We
found that the oesophageal glands on average shared more tissue-specific OGs with the

glands of Leiblein (mean N = 61) and the oesophagus of the glandless *M. mitra* (mean N. =
56) than with each other (mean N. = 41). This suggests substantial variation between the
two OEG-species, as corroborated by the GO enrichment analysis (Supplementary Fig. 2-4).
The glands of Leiblein, in contrast, shared more tissue-specific OGs among themselves
(mean N. 103), and with the oesophagus of *M. mitra* (mean N. = 100), similar to the
oesophageal gland. In contrast, venom glands shared the highest number of tissue-specific
OGs among themselves (mean N = 111) and with the salivary glands of *M. mitra* (mean N =
71), while very few with the oesophageal gland (mean N = 11) and the gland of Leiblein
(mean N = 16).
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These results confirm a strong similarity between the oesophageal gland and the gland of
Leiblein. The significant number of tissue-specific OGs in common between these glands
and the oesophagus of the glandless species suggests that the latter may have re-acquired
gland functions following the loss of a separate gland. In contrast, the venom gland showed
greater similarity to the salivary glands, particularly those of the glandless species, indicating
functional convergence.
For subsequent analyses, we defined OGs as tissue-specific if they were upregulated in at
least two species, resulting in 41 OEG-specific OGs, 343 LEG-specific OGs, and 405 VG-
specific OGs.
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Figure 3. Transcriptome similarity and shared tissue specificity. A) Heatmap of Pearson
correlation coefficients between tissues and species. The expression tree was made using neighbour-
joining based on the correlation matrix. The samples are colored based on the tissue and the gland
type that the species possess. B) Average number of OEG-, LEG-, and VG-specific OGs shared with
other tissue-specific OG sets, where species have been grouped by their gland type (OEG-, LEG-,
VG- species and glandless).

 Rates of gene expression evolution

Next, we investigated the dynamics of gene expression evolution across the phylogeny to
determine whether shifts in organ function were accompanied by significant changes in gene
expression. Given the marked functional divergence of the venom gland compared to its
homologous glands, we hypothesised that the venom gland transcriptome evolves faster
compared to its homologous glands. We tested this hypothesis using CAGEE[34], which
employs a bounded Brownian motion model to estimate the most likely value of the
evolutionary rate parameter (σ^2) consistent with an ultrametric species tree and observed
expression values at the tip of the tree. We ran CAGEE for the mid-oesophageal glands,
salivary glands, and oesophagus, as these tissues were sampled across most species
representing all three gland types.

We evaluated four different evolutionary models (Supplementary Fig. 17). The first model
estimated a single rate σ^2 across all species. The second model estimated two distinct rates,
one for the venomous clade and one for all other species. In the third model, species were
grouped by gland type and the rates were estimated for each group separately. The final
model also calculated three rates but assigned them randomly across the phylogeny.
Overall, the third model, which estimated different rates for the OEG-, LEG-, and VG-
species, had the best fit (Table 1, Supplementary Table 1). Notably, the model with the
poorest fit was the first one, indicating that some degree of variation in evolutionary rates,
even if random, is more consistent with the data than assuming a uniform rate across all
lineages. The venom gland had the highest σ^2 value, supporting our hypothesis of
accelerated evolution in the venom gland compared to the other homologous glands. A
similar trend was observed in the other organs, with higher rates in the venomous species
compared to the non-venomous ones. However, when comparing across organs, the venom
gland did not have the highest σ^2 value, suggesting concerted evolution across the digestive
system.

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366 **Table 1. Evolutionary rates for the tested models.**

tissue	model	N. of evolutionary rates (σ2)	likelihood (-ln L)	OEG-species σ2	LEG-species σ2	glandless-species σ2	VG-species σ2
gland	random	3	17109.7				
	1	1	17649.4	1.02	1.02	-	1.02
	2	2	16525.1	0.59	0.59	-	1.79
	3	**3**	**16018.7**	**0.23**	**0.72**	**-**	***1.80***
salivary glands	random	3	17480				
	1	1	17953.2	0.93	0.93	0.93	0.93
	2	2	15434.8	0.51	0.51	0.51	2.93
	3	**3**	**15314.9**	**0.35**	**0.58**	**0.35**	***2.86***
oesophagus	random	3	22018.2				
	1	1	22728.1	1.15	1.15	1.15	1.15
	2	2	21316.9	0.70	0.70	0.70	2.11
	3	**3**	**21089.5**	**0.39**	**0.81**	**0.39**	***2.10***

367 For each organ is reported: the number of evolutionary rates estimated (σ^2), the likelihood, and the σ^2
368 estimates for each group.
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Expression changes of tissue-specific orthogroups along the phylogeny
Given the better fit of the third evolutionary model, we used this one for ancestral state
reconstruction to assess the number and direction of expression changes at each node of
the phylogenetic tree (Fig. 4b). We observed significant changes at node 18, which leads to
the glandless *M. mitra* and the venomous clade (Fig. 4a, Supplementary Fig. 18a). At this
node, many OEG- and LEG-specific OGs showed a marked decrease in expression in the
ancestral gland, coupled with an increase in expression in the oesophagus and salivary
glands. Conversely, VG-specific OGs underwent upregulation in the gland as well as across
other tissues (Fig. 4a).
Among the OEG- and LEG-specific OGs, the most significant downregulation in the gland at
node 18 was a galectin, which simultaneously showed the highest upregulation in the
oesophagus (Fig. 4d), alongside with a member of the ependymin family. The top three VG-
specific OGs that were upregulated in the gland at node 18 included an integral membrane
protein of the DAD family, a disulfide-isomerase, and a selenoprotein F (Fig. 4d), all involved
in the ER.
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We then utilised the ancestral state reconstruction from CAGEE to calculate tissue specificity
at each node, akin to our approach for extant species. The goal was to understand whether
gland-specific OGs were tissue-specific in the ancestral lineages. Our findings reveal that
some OEG- and LEG-specific OGs were gland-specific in ancestral lineages until node 18,
where they shifted mainly to the oesophagus (Fig. 4c, Supplementary Fig. 18c). The galectin
and ependymin mentioned earlier were among the genes that transitioned to oesophagus
specificity, alongside other genes involved in gluconeogenesis. In contrast, VG-specific OGs
were primarily salivary gland-specific in early nodes but shifted to VG-specific at node 18
(Fig. 4c). These shifts suggest that the organs of the digestive system had to adapt to the
new function, or loss of, the mid-oesophageal gland.
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Figure 4. Gene expression dynamics across the phylogeny. a) Number of OEG-, LEG, and VG-
specific OGs decreasing and increasing their expression levels in the ancestral salivary glands,
oesophagus, or mid-oesophageal gland at each internal node of the gastropod phylogeny. The
expression changes were calculated based on gene expression reconstruction at each node of the
phylogeny. b) Species phylogeny with the number of the internal nodes. c) Number of OEG-, LEG-,
and VG-specific OGs which were tissue-specific in the ancestral mid-oesophageal gland, salivary
glands, and oesophagus at each node of the phylogeny. d) Ancestral reconstruction of gene
expression of a galectin (OG2631) and selenoprotein F (OG465) in the mid-oesophageal gland and
oesophagus. The missing tissues are marked with a *. e) Heatmap representing the mean number of
genes within OEG-, LEG, and VG-specific OGs. VG-specific OGs are have significantly more genes in
the VG-species (N = 3.2;) compared to the OEG-species (N = 1.8; t = 7.4m df = 1216.3, p = 1.19e-
13), LEG-species (N = 1.9; t = 8.4, df = 1986.8, p = 2.2e-16), and the glandless species (N = 2; t =
5.6, df = 566.8, p = 1.408e-08).

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Evolution of novel genes for venom production
The final question we sought to address was whether cone snails evolved new genes
specifically for the novel function of venom production. Such genes could either appear *de*

novo within the venomous clade or originate from duplication events. In the first scenario, we
would expect some VG-specific OGs to be found exclusively in the venomous clade. In the
second scenario, the VG-specific OGs would be larger in venomous species compared to
non-venomous ones.
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To test the first scenario, we examined VG-specific OGs found exclusively in the venomous
clade. These represent a small proportion of the gene set (16%), and included conotoxins,
uncharacterised proteins, or genes with encoding collagen alpha-5 with a von Willebrand
factor type A domain. It is important to note that our transcriptome assemblies were derived
from a limited number of organs, therefore some of these OGs may be expressed in tissues
not investigated in the non-venomous species.
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To test the second scenario, we compared the average size (i.e., number of genes per OG)
of gland-specific OGs between venomous and non-venomous species. As shown in Fig. 4e,
VG-specific OGs were significantly larger in the venomous species (mean N = 3.2)
compared to all the others. Overall, 155 VG-specific OGs (38%) underwent expansion in the
venomous clade, with many of these OGs annotated as uncharacterised proteins. Among
those with known annotations, we found a predominance of genes related to regulation,
such Zinc finger transcriptional regulators (e.g., ZNF862, Yy1), and transposition, including
retrovirus-related Pol polyproteins from retrotransposable elements, transposon TX1, and
NFX1-type zinc finger-containing proteins.
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The discovery of genes related to transposable elements (TEs) warranted further
investigation since a relationship between toxins and TEs has been documented[35–37]. We
therefore quantified the number of gland-specific genes annotated as TEs across organs
and species. The venom gland contained significantly more tissue-specific TEs (mean N =
20.2) than the gland of Leiblein (mean N = 6; t = 3.8, df = 5.9, p = 0.004) and the
oesophageal gland (mean N = 4.5; t = 5.1, df = 3.9, p = 0.003), but not compared to other
tissues (Supplementary Fig. 19a). Similarly, the expression levels were higher in the venom
glands, although not statistically significant (Supplementary Fig. 19a). The most highly
expressed families in venom glands were Pol and LINE-1 retrotransposable element ORF2
(Supplementary Fig. 19b).
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Discussion
Animal venom glands are highly specialised exocrine organs focused solely on toxin
production[1]. Our functional enrichment analyses of gland-specific genes indeed revealed
that venom glands are uniquely characterised by highly upregulated protein secretion
pathways, consistent with other lineages[4,7,8]. In contrast, genes specifically expressed in the
gland of Leiblein, and, to a lesser extent, in the oesophageal gland, are associated with
intracellular digestion, particularly of proteins, as well as uptake and storage of lipids and
carbohydrates[14]. Additionally, the oesophageal gland appears to play a role in homeostasis
and transport of fluid and nutrients, along with secretion of digestive enzymes[11].
The phylogenetic distribution of glands, and the function of their transcriptomes, suggest a
scenario of functional and morphological evolution in neogastropods. First, the role of the
mid-oesophageal glands in absorption and intracellular digestion requires nutrients to be
either pre-digested by salivary gland digestive enzymes or easily derived from soft tissues.

Indeed, species that drill holes and consume soft tissues, such as members of the Muricidae
family, possess a well-developed gland of Leiblein[14], and the salivary glands open in the
buccal cavity at the tip of the proboscis, in close proximity with the prey (Kantor 1996).
Second, as snail diversified their diet and adopted macrophagous feeding habits, there was
a trend towards the reduction and eventual loss of the gland. For instance, Buccinoidea
species ingest prey whole or in large chunks[38] and possess a simple gland[14]. In species
where the gland no longer serves as a site of absorption, it either disappear entirely, as in
the Mitridae, or specialised into something else, as seens in conoideans, including cone
snails. These changes were facilitated by the coordinated evolution of other digestive organs
which adapted by shifting their functions.
475
Our ancestral state reconstruction reveals extensive changes in gene expression across the
phylogeny, reflecting the dynamic nature of this system and the adaptation of these snails to
diverse ecological niches and feeding strategies. Notably, the venomous clade experienced
more substantial expression changes and higher evolutionary rates than non-venomous
species, consistent with the drastic functional divergence of the venom gland from its
homologous counterparts. However, the venom gland itself did not exhibit the highest
evolutionary rates, suggesting that other organs co-evolved to support its new function. In
the ancestor of the venomous species and the glandless *M. mitra* (node 18), several genes
became downregulated in the gland while upregulated in the oesophagus (Fig. 4a, c).
Among these were genes involved in gluconeogenesis, such as galectin and PEPCK,
indicating that the ancestral gland's role in producing energy from non-carbohydrate
substrates was reassigned to other digestive tissues. This concerted adaptation is
particularly evident in the glandless species, where many OEG- and LEG-specific genes are
now oesophagus-specific (Fig. 3b), especially those related to lysosomal functions. Mitridae
snails feed on soft-bodied Sipuncula worms which they may ingest whole[39,40], or by pumping
the worm's viscera[41], including coelomic fluids and eggs[42], into the buccal cavity. In such
cases, nutrients may be pre-digested by salivary enzymes, allowing the oesophagus to take
over functions previously performed by the gland of Leiblein.
494
During the evolution of conoideans, the gland, while losing its original digestive functions,
increased its secretory capacity, a change driven by the modulation of genes involved in pre-
existing secretory machinery. Our analysis identified key upregulated genes in the ancestral
venom gland (node 18) that encode proteins active in the ER, such as DAD1, essential for
N-glycosylation and protein translocation[43], disulfide isomerases, and a selenoprotein F
which may be involved in ER protein folding quality control[44]. Additionally, genes linked to
the UPR and ER stress response are enriched in cone snail venom glands, consistent with
observations across distinct venomous lineages[4,8]. Studies in snakes have led to a model
where venom production activates the UPR, creating a positive feedback loop that enhances
venom production through up-regulation and binding of UPR transcription factors targeting
toxin genes[4–6]. Future comparative studies, leveraging the increasing availability of genomes
from venomous species[45], including conoideans[46–49], combined with functional genomics
(e.g., ATAC- and ChIP-seq) could further advance our understanding of the involvement of
this stress-related pathway in venom production.
509
510 In earlier nodes of the tree, OEG- and LEG-specific genes were expressed in the ancestral
511 gland, while VG-specific genes were found in salivary glands, a pattern that we observed
512 also in modern species (Fig. 3, Fig. 4c). The convergence between venom and salivary

glands is logical, as both are exocrine organs secreting products into the extracellular environment. Notably, some neogastropods secrete toxins in their salivary glands[33], further emphasising their similarity. Interestingly, the salivary glands of the glandless species *M. mitra* share tissue-specific genes with the venom glands. Unlike other snails, *Mitra*'s salivary ducts open at the tip of the epiproboscis, an extendible muscular rod situated within the proboscis[20], likely facilitating the delivery of secretions to prey[41]. We observed overexpression of cysteine-rich secreted proteins, peptidases, and serine proteases in *Mitra*'s salivary glands, indicating a role in tissue degradation and potential toxin activity. Despite this functional similarity, *Mitra*'s salivary glands did not evolve into specialised venom glands. One possible explanation lies in their diet – Mitridae snails have adapted to feed on Sipuncula worms, a niche food source that is scarcely exploited by other taxa and consisted of relatively inactive prey. This reduced competition likely diminished the selective pressure to evolve a specialised venom apparatus, unlike cone snails, which faced greater competition and diversified to prey on fast-moving organisms that required paralysing toxins for successful capture.

While the venom gland's secretory role evolved through changes in the expression of ancient genes, its secretory products, i.e., toxins, evolved through the emergence of novel genes. Conotoxin diversity is likely driven by duplications followed by diversification through insertions and deletions mainly in the pro and mature regions[50], although the original physiological protein from which conotoxins derived remain unknown[36,37]. We identified transcripts with conotoxin domains in non-venomous species, consistent with other studies[32,49,51–53], suggesting that conotoxin-related peptides may represent a shared evolutionary novelty among predatory gastropods. However, these related putative toxins do not experience the same explosive diversification as conotoxins, nor are they produced at high levels in a dedicated organ, such as the venom gland.

Besides conotoxins, we observed that many VG-specific gene families that underwent expansion in the venomous clade are annotated as transcriptional regulators, aligning with previous observations that venom gland regulation is lineage-specific[8], and with retrotransposition. A relationship between toxin gene diversity and transposable elements (TEs) has been previously documented in cone snails, where high density of repetitive elements was found in conotoxin gene flanking regions[37,47]. Similarly, in snakes, TEs were found implicated in non-homologous recombination of toxin genes[35]. Our study not only confirms the expansion of TEs in cone snails, but also reveals their tissue-specificity to the venom gland. Further genomic analysis coupled with advanced sequencing technologies will be essential to elucidate the role of TEs in venom production and the mechanisms underlying toxin gene regulation.

Methods
Sample collection and sequencing
Specimens from Neogastropoda and two outgroup species were collected during the expedition Koumac 2.3 of the Natural History Museum Paris in 2018 and 2019 in Koumac, New Caledonia under permit N°609011- 55 /2019/DEPART/JJC. Individuals were collected by searches during scuba dives and kept for a maximum of three days in aquaria with fresh sea water before dissection. The following tissues were dissected and preserved in RNA*later*

(Invitrogen): salivary glands, foot, columellar muscle, oesophagus, oesophageal gland, gland
of Leiblein, dorsal glandular folds (only in *M. tenuirostrum*), venom gland, muscular bulb
(only in cone snails) (Supplementary Data 1).
Tissue samples were homogenised with Trizol (Invitrogen) and total RNA purified with the
PureLink^TM RNA Mini kit (Invitrogen) with an additional DNase I treatment following
manufacturer's protocol. cDNA libraries were constructed using the NEBnext Ultra II
Directional RNA Library Preparation Kit with polyA selection and dUTP method (New
England BioLabs) and sequenced on an Illumina NovaSeq 2x150bp. Raw paired-end reads
were checked with FastQC 0.11.9[54], quality-filtered and trimmed with FastP 0.20.1[55], and the
outputs combined with multiQC 1.10.1[56].
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De novo assembly and annotation
All reads from all specimens of each species were pooled to generate *de novo* transcriptome
assemblies using rnaSpades 3.15.2[57]. To reduce assembly size and redundancy, and
remove spurious transcripts, we adopted a series of filtering steps. First, we translated the
transcripts to amino acid sequences using Borf[58] and kept only those with a complete open
read frame. Second, we compared the translated sequences with BlastP[59] against a suite of
databases including UniprotKB/Swiss-Prot[60], a set of 11 Gastropoda genomes
(Supplementary Table 2), Conoserver[25] and Tox-Prot[61]. Protein domains were identified with
PSIblast[59] against the Pfam[62] and Cdd[63] databases. Only hits with evalue < 1e-05 were
retained. Additionally, we run signalP[24] to annotate signal peptides which are relevant in the
identification of toxin transcripts. Putative conotoxin were predicted with ConoPrec[25]. All
sequences with a UniprotKB/Swiss-Prot hit to a non-Metazoa organism were removed. We
then trimmed the retained transcripts to their coding region, reduced redundancy by
clustering sequences with 98% or more identical nucleotide sequences with Cd-hit[64], and
kept only transcripts with more than one read count in at least one library. Finally, we
evaluated assembly completeness using Omark[65].
For each species we performed GO annotation by combining the annotation from
Pannzer2[66] and DeepGOPlus 1.0.2[67]. Based on the score values distribution, we used 0.3
as a score threshold for both methods.
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591   **Within-species analysis**
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Expression levels
We mapped all libraries to the respective species assembly with Kallisto 0.48.0[68] with 100
bootstrap and quantified gene expression using the package Sleuth 0.30.1[69] in RStudio
2023.6.2.561[70] using R 4.2.2[71]. We employed a suite of quality control steps to identify and
remove outliers. First, we analysed read count distribution with *vioplot* 0.4.0 and removed
samples with particularly low distributions. Then, we utilise dimensionality reduction
techniques, including principal component analysis (*dudi_PCA*) and multidimensional scaling
(*plotMDS*) to verify that samples were clustering by tissue type. If a sample had unusual
clustering, i.e., it was far from the others of the same tissue, we flagged it as problematic and
excluded. Normalised estimated counts and TPM abundances were then re-calculated after
outlier libraries' removal. As in some species samples still tended to cluster by individual
specimen rather than tissue type, we corrected the expression values to account for the
specimen effect using an empirical Bayes method implemented via the *ComBat_seq*
function in the package sva 3.46.0[72] which specifically targets RNA-Seq data. We build a full
model as ~ specimen + tissue_type, and a reduced model as ~ specimen.

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Tissue-specific gene sets
For each species, we identified tissue-specific genes based on their fold change (FC)
calculated as the ratio between the TPM value of the first most-highly expressed tissue and
the TPM value of the second-most highly expressed tissue. A gene with TPM $\geq$ 2 and FC $\geq$ 2
was classified as specific of the top tissue. We validated our FC method by confirming that
the tissue-specific genes identified were also significantly differentially expressed when
analysed using the likelihood ratio test in Sleuth. Differences in the number of tissue-specific
genes between glands were tested by means of one-tailed t-tests. Functional enrichment of
tissue-specific gene sets was performed with TopGO 2.50.0[73] using the *elim* algorithm and
Fisher test. The foreground was the list of tissue-specific genes while the background
included all the genes expressed in that species.
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622 **Between-species analysis**
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Orthogroup expression matrix
Protein sequences were assigned to orthogroups with the OrthoDB standalone pipeline
OrthoLoger 3.0.2[74] using default parameters. Since most orthogroups (OGs) included more
than one gene per species (i.e., one-to-many or many-to-many orthologs), we randomly
selected one representative sequence for each OG in each species and used the TPM value
estimated for that gene as the orthogroup expression value. This method was shown to be
robust[8]. Alternatively, we calculated the mean TPM values across all genes belonging to the
same OG. All samples were then merged into a multi-species multi-tissue matrix and the
expression levels corrected for the species effect using *ComBat_seq*. All the downstream
analyses reported in the main text are based on the random matrix, while the results from
the mean-based matrix are reported in Supplementary Information.
To have an overview of global transcriptome similarity across tissues and species, we
calculated pairwise distances as 1- Spearman correlation and used it to reconstruct a gene
expression tree using the neighbour-joining method. Additionally, we calculated the
proportion of shared OGs among tissue-specific genes. For downstream analyses, OGs
were classified tissue-specific if at least one gene within that OG was specific in a tissue,
and if it was found specific in at least two species.
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Gene expression evolution analysis
We analysed changes in gene expression with the program CAGEE 1.1.1[34] which uses
Brownian motion to model gene expression across a phylogenetic tree. The tree was derived
from the phylogeny of Fedosov et al.[75] by excluding the families not encompassed in this
study and retaining only the branches most closely related to the species that we examined.
The rates of expression changes (σ^2) were calculated for the mid-oesophageal glands,
salivary glands, and oesophagus separately. We fit a series of nested models in which σ^2
varies across branches of the species tree to test for different hypotheses. In the first model
we assigned a single rate for the entire tree. In the second model, the venomous lineage had
a distinct rate from all the other branches. In the third model, we assigned the same rate for
species with the same gland type. In the last model, we assigned branches randomly to
three group rates. We then used the best fit model to performed ancestral state
reconstruction. The reconstructed transcriptomes at the inner nodes were used to calculate
ancestral tissue specificity for each OG as we did for extant species.

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Evolution of novel genes
To test whether new genes evolved along with the venom gland, we examined the number
of OGs that were found exclusively in the venomous species, as well as whether venom
gland-specific OGs had, on average, a higher number of genes in venomous species
compared to the other species (i.e., mean OG size in VG-species > mean OG size of all the
other species groups).
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Author contributions

677 G.Z., M.V.M., N.P., Y.K., and M.R.-R. conceived the study design; Y.K., and M.V.M perform
678 the dissections; G.Z. generated the RNA-seq data, perfomed data analysis, and wrote the
679 manuscript; A.B. performed the GO annotation and G.C. the orthogroup assignment. All the
680 authors contributed to the interpretation and discussion of the results, and to the final version
681 of the manuscript.
682
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Competing interests

685 The authors declaire no competing interests.
686
687

Data availability

689 The RNA-seq data generated in this study have been deposited in the NCBI SRA archive
690 with the accession number PRJNA1158673. Additional data generated in this study and the
691 R scripts used to analyse the data are available at zenodo.org. Additional data are provided
692 as Supplementary Information files.
693
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salivary glands

foot

gland

oesesophagus

columellar muscle

Polinices mammilla (PM)

Monoplex pilearis (MP)

oesophageal gland (OEG)

Nassa serta (NS)

Murex tenuirostrum (MT)*

Oliva amethystina (OA)

Vasum turbinellus (VT)

Phos senticosus (PS)

gland of Leiblein (LEG)

*dorsal glandular folds

Mitra mitra (MM)

Conus imperialis (CI)

C. marmoreus (CM)

C. quercinus (CQ)

C. virgo (CV)

venom gland (VG)

muscular bulb

a tissue-specific gene sets

PM, MP, NS, MT, OA, VT, PS, MM, CI, CM, CQ, CV

N. genes — 1000, 2000, 3000, 4000

venom gland, muscular bulb, gland of leiblein, dorsal glandular folds, oesophageal gland, oesophagus, salivary gland, columellar muscle, foot

c secretome

PM, MP, NS, MT, OA, VT, PS, MM, CI, CM, CQ, CV

mean expression (TPM) — 1000, 2000, 3000

b enriched GO terms

sodium ion transport
removal of superoxide radicals
regulation of peptidase activity   fluid transport
response to inorganic substance

protease binding
superoxide dismutase activity
arylsulfatase activity
iron iron binding
S-methyltransferase activity

extracellular region
apical part of cell
Arp2/3 protein complex
AP-5 adaptor complex

methionine biosynthetic process   proteolysis
iron iron transport
Arp2/3 complex-mediated actin nucleation
sodium ion transport

endopeptidase activity
proteoglycan binding
ferroxidase activity
aminopeptidase activity
S-methyltransferase activity

lysosome
clathrin-coated pit
Ragulator complex
WASH complex
endosome
extracellular space

Golgi organisation
protein folding
signal peptide processing
response to unfolded protein
peptidyl-proline hydroxylation
response to ER stress

toxin activity
procollagen-proline 4-dioxygenase activity
L-acorbic acid binding
disulfide oxidoreductase activity
RNA-directed DNA polymerase activity

host cell postsynaptic membrane
ER lumen
extracellular region
signal peptidase complex
postsynaptic membrane
ER

biological process   molecular function   cellular compartment

d

protein modification process
intracellular protein transport
signaling
proteolysis
cell comunication

hydrolase activity
enzyme regulator activity
peptidase activity
protein binding
ATP-dependent activity

membrane
cytoplasm
ER membrane
bounding membrane of organelle
lysosome
vesicle

proteolysis
protein catabolic process
cellular response to stimulus
protein localisation to organelle
cellular amide metabolic process

hydrolase activity
transferase activity
metail ion binding
endopeptidase activity
carbohydrate binding
isomerase activity

plasma membrane
lysosome
intracellular membrane-bounded organelle
cytoplasm
ER membrane

modulation of process of another organism
protein folding
response to ER stress
protein modification process
regulation of signal transduction

toxin activity
protein binding
acetylcholine receptor activity
oxidoreductase activity
ion channel inhiobitor activity

membrane
extracellular region
postsynaptic membrane
ER membrane
ER lumen

a

Pearson correlation

0.5

tissue

species group

tissue:

■ oesophageal gland   ■ salivary glands   ■ dorsal glandular folds

■ gland of Leiblein   ■ oesophagus   ■ muscular bulb

■ venom gland   ■ foot

■ columellar muscle

b

N. shared tissue-specific OGs

OEG-OGs

LEG-OGs

VG-OGs

OEG-species   LEG-species   glandless-species   VG-species

a

N14, N15, N16, N17, N18, N19

N. OGs with -/+ changes

OEG-OGs   LEG-OGs   VG-OGs

b

PM
MP
NS
MT
OA
VT
PS
MM
CI
CM
CQ
CV

N14, N15, N16, N17, N18, N19

tissue:
salivary gland
oesophagus
} gland

c

N14, N15, N16, N17, N18, N19

N. tissue-specific OGs

d

galectin

selenoprotein F

gland   oesophagus

log2(TPM)
2   8

e

Tissue-specific
OG size

OEG-species
LEG-species
VG-species
glandless-species

OEG-OGs   LEG-OGs   VG-OGs

mean N. genes/OG
1.5   3