Title

Interferon-β induction heterogeneity during KSHV infection is correlated to expression

and activation of enhanceosome transcription factors other than IRF3

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Abstract

Careful regulation of type I interferons (IFN) is vital for balancing tissue damage

and protection against infections. We previously found that during Kaposi's sarcoma-

associated herpesvirus infection, type I IFN induction was limited to a small percentage

of infected cells. This heterogeneity was not explained by viral gene expression. Here,

we used a fluorescent reporter and fluorescence activated cell sorting to investigate the

source of this heterogeneity. Surprisingly, the canonical IFN induction pathway

culminating in the activation of the IRF3 transcription factor was similarly activated

between cells that made high vs. low/no IFN-β. In contrast, the activation or expression

of the two other IFN transcription factors, NF-κB and AP-1, correlated with IFN-β

induction. Our results suggest that during viral infection, activation of IRF3 does not

automatically result in IFN responses at the level of individual cells, but that other

factors, such as NF-κB and AP-1, are limiting for type I IFN induction.

Importance

The ability of mammalian cells to react to viral infections is a crucial step in the

induction of immune responses. The first course of action for the cell is to express and

release type I interferons like interferon-β (IFN-β), secreted molecules that warn

surrounding cells. Single-cell level examination of gene expression has revealed that

surprisingly, during many viral infections, only a small fraction of infected cells makes

IFN-β. This is likely a mechanism to prevent immune system overreactions. However, it

remains unclear why only some cells respond. Here, we find that during infection with

Kaposi's sarcoma-associated herpesvirus, an oncogenic virus that affects

immunocompromised individuals, the transcription factors AP-1 and NF-κB, rather than

the more commonly studied IRF3, may decide which cells go on to make IFN-β. Our

findings contribute to a better understanding of complex gene regulation and shed light

on a process that fights an oncogenic virus.

Introduction

Type I and III interferons (IFNs) such as interferon-β (IFN-β) and interferon-λs

(IFN-λ) are potent cytokines that defend mammals against viral infections. As a key

component of innate immunity, they are induced in response to pathogen-associated

molecular patterns (PAMPs), such as nucleic acids with unfamiliar characteristics, or

damage-associated molecular patterns (DAMPs) due to infection-induced stress.

PAMPs and DAMPs are sensed by pattern recognition receptors (PRRs), leading to IFN

induction. Type I and III IFNs then orchestrate antiviral defense by signaling through the

IFNAR1/2 and IFNLR1/IL10Rβ receptor complexes, respectively, and induce hundreds

of interferon stimulated genes (ISGs) (1). ISGs encode proteins that antagonize viral

replication through a variety of mechanisms (2). Despite this crucial antiviral role, IFNs

are well known to be a double-edged sword because of their powerful effects on cell

and tissue physiology. While insufficient IFN signaling leaves the host susceptible to

infections, excessive IFN signaling causes tissue damage and contributes to

autoimmune disease development (3-5). Therefore, IFN-β and other type I and III IFNs

are carefully regulated, and multiple host regulatory mechanisms have evolved to

ensure their expression only under appropriate conditions.

An emerging dimension of IFN regulation is transcriptional heterogeneity at the

single cell level. This aspect of IFN regulation has become clear from the growing

number of single cell RNA sequencing (scRNA-seq) analyses of infected cells. We and

others have found only a small percentage (<10%) of virus-infected cells produce IFN-β

or IFN-λ (6-18). This has been reported in infections with the RNA viruses Influenza A

Virus (7, 10, 11, 14-17), Newcastle Disease Virus (18, 19), West Nile Virus (13), and

SARS-CoV-2 (9), as well as the DNA viruses Herpes Simplex Virus 1 (12) and Human

Cytomegalovirus (8), and in our studies in Kaposi's sarcoma-associated herpesvirus

(KSHV) (6). We had previously discovered that KSHV hijacks the function of host

caspases to prevent IFN-β induction when KSHV re-enters the replicative (lytic) cycle

from a dormant (latent) infection state (20). Adding a small molecule caspase inhibitor

restores activation of the cytoplasmic DNA-sensing PRR cyclic GMP-AMP synthase

(cGAS) (6) and results in IFN-β induction (20). The amount of IFN-β produced under

these conditions based on ELISA measurements was substantial (20). Nonetheless,

subsequent scRNA-seq experiments revealed that the IFN-β comes from a small

population of cells, with less than 4% of infected cells producing it even under this

"derepressed" condition (6). The limited number of type I/III IFN producing cells across a

range of infections and cell types indicate that this is a feature of the IFN induction

system.

Since subversion of type I IFN is a key evolutionary tactic for viruses in the virus-

host arms race, heterogeneity in the expression and activity of IFN-inhibiting viral

proteins has been proposed as the reason for heterogeneous IFN-β expression (15,

20). However, we and others have found that viral gene expression heterogeneity does

not fully explain the observed IFN-β heterogeneity during infection with a range of

different viruses – KSHV, Influenza A Virus, Sendai Virus, and Newcastle Disease Virus

(6, 11, 19, 21, 22). In our scRNA-seq experiments with KSHV, IFN-β was only detected

in cells in the early stages of the KSHV lytic cycle, which made up 46% of the

population, indeed suggesting a contribution from viral regulation of IFN (6). Cells that

are latently infected with KSHV likely do not detect the infection, while cells in later lytic

viral stages have likely shut down host defenses. However, only 6% of the cells in the

early lytic stages expressed IFN-β, demonstrating that viral replication stage does not

completely determine IFN induction (6). Moreover, when we compared IFN-β positive

and negative cells within this population, we did not find any viral gene that was

specifically missing in IFN-β-producing cells, as would be expected for a

heterogeneously expressed viral IFN suppressor (6). These findings suggested that

there is an additional, likely cellular, source of IFN-induction heterogeneity in this

system, which may explain the consistency of this phenomenon across viral infections.

The host may benefit from limiting the percentage of cells producing IFN-β in an

infected population, as this may allow for optimal distribution of the cytokine and

protection of surrounding cells without IFNs reaching dangerous levels. However, how

IFN induction is restricted to a few cells remains unclear.

A potential mechanism could be restricted activation of one of the many signaling

steps that are needed for type I and III IFN transcriptional activation downstream of

PRRs. While different PRRs rely on different signaling adaptors, their signaling

pathways generally converge on the kinase TANK-binding kinase 1 (TBK1), which

phosphorylates the key transcription factor interferon regulatory factor 3 (IRF3). While

IRF3 activation is commonly used as the main indicator for IFN-β transcription triggered

by viral infection, IFN-β transcription also requires additional transcription factor

complexes, which together with IRF3 make up the IFN-β enhanceosome: the nuclear

factor kappa-light-chain-enhancer of activated B-cells (NF-κB) and the activator protein

1 (AP-1) complexes (23). Previous studies addressing IFN induction heterogeneity have

proposed different explanations on how this pathway may result in heterogeneity. Some

studies have suggested that promoter firing is inherently stochastic, so that all the

components including the transcription factors are active, but promoter firing only

happens in some cells (19, 24). One study suggested this was due to differences in the

3D structure of the genome (24), while another was unable to pinpoint the source of the

noise and concluded it may have to do with enhanceosome assembly (19). In contrast,

Zhao et al. proposed that every step leading to IFN induction is subject to

heterogeneous noise, from viral replication to signaling protein activation to abundance

of transcription factors (21). However, Zhao et al. did not control for the fact that many

genes encoding proteins in the IFN induction pathways are themselves ISGs, and this

study also used murine cells which do not require NF-κB for IFN induction (21). Overall,

the cellular source of the IFN induction heterogeneity remains poorly defined.

In this study, we used the KSHV lytic infection and caspase inhibition system to

further probe the source of heterogeneous IFN-β induction, as it is a robust and

sustained system for inducing IFN in the context of a viral infection. We developed a

reporter that allows us to separate cells expressing high vs. low levels of IFN-β and

found that surprisingly, the canonical IFN induction pathway culminating in IRF3

activation was equally activated in both populations. However, activation or levels of

other components of the IFN-β enhanceosome better correlated with IFN-β induction.

Thus, in our system, activation of the NF-κB component RelA and baseline levels of the

AP-1 component ATF2 may be the limiting factors for IFN-β transcription at the single

cell level. Moreover, these findings suggest that that IRF3 serves as the infection signal,

while AP-1 and NF-κB provide the barrier to excessive IFN-β, at least in reactivating

KSHV-infected BC-3 cells. This study highlights the nuanced mechanics behind the

induction of a key component of our body's antiviral response and identifies specific

cellular factors that may contribute to limiting IFN-β induction to a small subpopulation of

cells during KSHV infection.

Results

A fluorescent tdTomato reporter driven by a minimal human IFN-β promoter

distinguishes cells that express high vs. low levels of IFN-β

Using scRNA-seq, we previously found that a very small fraction of KSHV-

infected cells produce IFN-β when the virus is reactivated and caspases are inhibited

(6). In the scRNA-seq dataset, we calculated this fraction to be 3.8% of the total

population and 6% of the infected cells in the early stage of the lytic cycle. Nonetheless,

the rare IFN-β producing cells clustered together in our scRNA-seq data (6), suggesting

that they have different characteristics from other cell populations. To identify factors

involved in IFN-β regulation, we sought to separate and compare IFN-β producing and

non-producing cells. We previously engineered a tdTomato reporter driven by two

copies of the 303 bp minimal promoter sequence from the human *IFNB1* gene (Fig. 1A)

and created stable BC-3 cell lines with this reporter (BC3-IFN-βp-tdTomato cells) (6).

BC-3 cells are latently KSHV-infected B cells isolated from a patient with primary

effusion lymphoma (25). The IFN-β promoter sequence was taken from previous

luciferase or chloramphenicol acetyltransferase reporters (26-28). tdTomato was

selected because it is the brightest fluorescent protein whose signal is well separated

from autofluorescence, which appears in the green channel and is high in BC-3 cells

(29-32). While our original scRNA-seq study was performed in KSHV-infected epithelial

cells, the iSLK.219 system (6), we chose BC-3s for subsequent experiments because

they are more biologically relevant, as B cells, but not epithelial cells, are the target of

long-term KSHV infection in patients. Moreover, the virus in iSLK.219 cells expresses

GFP and RFP fluorescent reporters (33), which restricts our options for fluorescent

markers. In BC-3 cells, the KSHV lytic cycle can be reactivated using the protein kinase

C activator TPA. Treating BC3-IFN-βp-tdTomato reporter cells with TPA and the pan-

caspase inhibitor IDN-6556 induced tdTomato expression compared to TPA treatment

alone, with this expression limited to 2% of the cells when measured by flow cytometry

(6). Also, treating BC3-IFN-βp-tdTomato reporter cells with TPA and the pan-caspase

inhibitor IDN-6556 induced IFN-β mRNA expression compared to no treatment, TPA

alone, or the caspase inhibitor alone (Fig. 1C).

To isolate cells expressing high and low IFN-β levels, we subjected the lytically

reactivated BC3-IFN-βp-tdTomato reporter cells treated with caspase inhibitors to

fluorescence-activated cell sorting (FACS) and collected tdTomato-positive and

negative cells (Fig. 1A, B). To confirm that tdTomato-based FACS results in the

separation of cells based on IFN-β expression status, we measured tdTomato and IFN-

β RNA levels in the sorted samples. Importantly, we found that the endogenous IFN-β

transcript was enriched in the tdTomato+ cells and depleted in the tdTomato- cells, as

was tdTomato mRNA (Fig. 1D, E). Because KSHV reactivation rates can be variable,

we confirmed that all our experiments showed robust activation of the lytic cycle by

ensuring that a high percentage of cells produced the KSHV lytic protein ORF45 (Fig.

1F) and that there was clear induction of early KSHV lytic gene ORF50 in cells treated

with TPA or TPA and caspase inhibitors (Fig. 1G). Sorting for IFN-β high and low cells

indicated no correlation between ORF50 and IFN-β expression (Fig. 1H) indicating that

lytic cells were found in both populations, as we expected based on the scRNA-seq.

While TPA-mediated reactivation is the most commonly used method of reliably

reactivating KSHV in primary effusion lymphoma cell lines such as BC-3 cells (34, 35),

TPA has other pleiotropic effects such as driving activation of multiple signaling

pathways involved in growth, apoptosis, and differentiation in different cell types through

activation of protein kinase C (36, 37). Therefore, to ensure that the use of TPA did not

confound our studies, we measured IFN induction in an uninfected EBV and KSHV-

negative B cell lymphoma line, BJAB cells (38). BJAB cells are commonly used as an

uninfected control for experiments with BC3 cells and other primary effusion lymphoma

cell lines (39, 40). We found that neither IFN-β nor the type III IFN IFN-λ1 were induced

after TPA or TPA and caspase inhibitor (IDN-6556) treatment in uninfected BJAB cells

(Fig. 1I, J). Therefore, we concluded that the IFN induction in BC-3 cells was indeed

due to KSHV lytic reactivation and virus sensing, not TPA addition, and that this system

could be used for further experiments.

IFN-β signaling also potentiates its own transcription through upregulation of IFN-

induction pathway components (41). Indeed, in the scRNA-seq experiment, blocking

IFN responses with an anti-IFN antibody cocktail reduced the number of IFN-β-positive

cells (6). Therefore, to specifically analyze the "first responder" cells in which IFN-β was

only induced by pathogen sensing, without any feed-forward response, we treated the

cells with the anti-IFN antibody cocktail. Consistent with the scRNA-seq results in

iSLK.219 cells, we still observed IFN-β induction in the lytic BC-3 cells treated with

caspase inhibitors after antibody treatment, although it was decreased (Fig. 2A). FACS

based on the tdTomato reporter also successfully enriched the rare IFN-β producing

cells under these conditions (Fig. 2B, C). We also still detected reactivation, measured

by ORF45 staining or induction of the lytic gene ORF50, in the presence of the antibody

cocktail (Fig. 2D, E). Again, sorting for IFN-β high and low cells indicated no correlation

between ORF50 and IFN-β expression (Fig. 2F).

The enrichment of IFN-β mRNA in cells selected for tdTomato expression (with

and without blocking IFN paracrine signaling) demonstrates that our IFN-βp-tdTomato

reporter recapitulates heterogeneous expression of the native IFN-β transcript. High

levels of reporter expression corresponded to high levels of IFN-β mRNA. Moreover,

these results demonstrate that FACS of the BC3-IFN-βp-tdTomato reporter line allows

us to separate cells producing high and low levels of IFN-β within a population and to

analyze differences between them.

IFN-β is not stochastically induced

Some groups have proposed that heterogeneous expression of IFN-β may be

generated by stochasticity of IFN-β promoter firing (19, 24). This model posits that the

signals and activated proteins needed for IFN-β induction are present in all infected

cells, but transcription of IFN-β only occurs stochastically in some cells. To test this

hypothesis, we took advantage of the fact that pathogen sensing often induces type III

IFNs like IFN-λ1 in addition to type I interferons. The signaling cascade and

transcription factors that regulate IFN-β and IFN-λ1 are largely the same (42), so any

heterogeneity in upstream signaling should affect their induction in a coordinated way

(Fig. 3A). The IFN-β promoter is bound by AP-1, IRF3, and NF-κB, and the IFN-λ1

promoter by IRF3 and NF-κB (43). However, since IFN-β and IFN-λ1 have separate

promoters and are located on different chromosomes, stochastic noise in assembly of

the transcription factors or other aspects of promoter firing (19) would differentially affect

them. Contrary to the stochasticity model, our results suggested that IFN-β and IFN-λ1

were induced in the same cells. In the previously published scRNA-seq results, IFN-λ1

was also induced in iSLK.219 cells upon lytic reactivation and caspase inhibitor

treatment, and in the same rare cell populations that expressed IFN-β, indicating a

shared regulation mechanism (6). We have since performed further analysis of the

scRNA-seq data and found that indeed expression of IFN-λ1 and IFN-β was highly

correlated at the single cell level. In fact, no other transcript showed closer correlation

using Seurat function for gene enrichment, FindAllMarkers, on single cells separated by

IFN-β expression. We also analyzed IFN-λ1 expression after sorting BC3-IFN-βp-

tdTomato cells, using the same samples in which we analyzed IFN-β expression in Fig.

1. Like IFN-β, IFN-λ1 was induced in BC-3 lytic cells treated with the caspase inhibitor

IDN-6556 (Fig. 3B). Moreover, IFN-λ1 was enriched and depleted in concert with IFN-β

in the tdTomato positive and negative cells, respectively (Fig. 3C. compared to IFN-β in

the same samples, Fig. 1D). This result indicates that IFN-β and IFN-λ1 were expressed

in the same subset of cells. Similarly to IFN-β, IFN-λ1 induction can also be potentiated

in response to IFN signaling by a feed-forward loop (Fig. 3A), so we repeated the

experiments in the presence of anti-IFN antibodies to block paracrine signaling and

checked that the correlation was not a response to IFN. While this treatment did reduce

IFN-λ1 induction dramatically, the pattern of IFN-λ1 and IFN-β co-expression was also

observed in the absence of IFN responses, as the IFN-λ1 transcript was enriched in the

tdTomato+ cells (Fig. 3E), where IFN-β was also enriched (Fig. 2B, same samples).

These results stand in contrast to MxA, a classical ISG. MxA is induced in the lytically

reactivated and caspase inhibitor-treated cells (Fig. 3F), i.e. under conditions where

IFNs are secreted, as expected for an ISG. Moreover, also as expected, anti-IFN

antibodies block MxA induction (Fig. 3H; anti-IFN antibodies were only added to the lytic

+ caspase inhibitor condition, as this is the condition in which we see high IFN

production). This result also confirms that the antibody treatment blocks IFN responses.

However, unlike IFN-λ1, MxA is not enriched in sorted cells in the presence or absence

of paracrine signaling, demonstrating that the coordinate expression of IFN-λ1 and IFN-

β was not related to IFN responses and IFN signaling potentiation of IFN-λ1 induction

(Fig. 3G, I). These results are consistent with the scRNA-seq data in iSLK.219 cells,

where we detected IFN-induced ISG expression in all cell clusters, not just the ones

producing IFN-β, whereas IFN-λ1 was mostly detected in IFN-β-producing clusters (6).

Therefore, we conclude that IFN-β and IFN-λ1 are not stochastically transcribed but

coordinately regulated. Moreover, the fact that they are expressed in the same rare

subset of KSHV-infected cells suggests that heterogeneity in the same upstream

determinants leads to cell-to-cell differences in type I and III IFN induction.

TBK1 and IRF3 activity does not explain IFN-β heterogeneity

The results above suggested that activation of the IFN-β induction pathway,

rather than IFN-β transcription, was heterogeneous. However, there are several

signaling steps in the IFN-β induction pathway that could be the bottleneck determining

whether cells transcribe IFN-β. Therefore, we monitored activation of the IFN-β

induction pathway, particularly the later steps of kinase and transcription factor

activation. Using inhibitors for cGAS and TBK1, we confirmed IFN-β and IFN-λ1

induction is driven by the cGAS-STING pathway through the TBK1 kinase in KSHV-

reactivating BC-3 cells (Fig. 4A, B), similarly to what we had previously found in the

epithelial iSLK.219 cells (6, 20). We thus tested whether TBK1 was activated only in the

cells that induced IFN-β by comparing levels of TBK1 phosphorylation in lytically

reactivated, caspase inhibitor-treated cells sorted based on tdTomato status. To ensure

the antibodies detected the correct epitopes, we used poly(I:C)-treated A549 cells as

positive controls for TBK1 phosphorylation. In every experiment, tdTomato-based

sorting resulted in the expected enrichment and depletion of IFN-β mRNA in tdTomato+

and tdTomato- cells, respectively (RNA measurements are shown in Fig. 1D). However,

surprisingly, we observed no difference in activated (phosphorylated) TBK1 between

IFN-β high and low cells (Fig. 4C, D). Since TBK1 phosphorylates and activates the

well-characterized IFN-β transcription factor IRF3, we also tested whether IRF3 was

differentially activated in the IFN-β high vs. low cells (i.e. tdTomato+ and -), again using

poly(I:C)-treated A549 cells as a positive staining control. Like TBK1, we observed no

difference in IRF3 phosphorylation between the two populations (Fig. 4C, E). We also

observed no difference in TBK1 and IRF3 phosphorylation between IFN-β high and low

cells when we blocked autocrine and paracrine IFN-β signaling with anti-IFN antibodies

(Fig. 4F-H). All these experiments were conducted on samples in which we had verified

IFN-β mRNA enrichment in the tdTomato+ sorted cells (Fig. 2B). Therefore, while both

TBK1 and IRF3 were active in lytic cells treated with caspase inhibitors, their activation

alone was not predictive of IFN-β induction. To ensure that the lytic cycle-inducing TPA

treatment was not a confound for these experiments, we treated uninfected BJAB cells

with the same drugs (TPA and the caspase inhibitor IDN-6556). We confirmed that

these treatments did not activate TBK1 and IRF3 in the absence of KSHV infection (Fig.

4I). These results indicate that the canonical IFN induction pathway is activated in

many, likely most, lytically reactivated KSHV-infected BC-3 cells when caspases are

inhibited. However, an additional factor besides IRF3 activation keeps IFN-β induction

limited to a small fraction of the population.

AP-1 expression and NF-κB activation correlate with IFN-β induction and may drive

heterogeneity

IRF3 activation is assumed to lead to IFN-β transcription, and phosphorylation of

IRF3 is commonly used as a proxy for IFN induction. However, the IFN-β

enhanceosome contains two additional transcription factor complexes: AP-1 and NF-κB

(Fig. 5A) (44-46). While the AP-1 and NF-κB complexes can be composed of many

different members depending on the context, AP-1 complexes formed by c-Jun and

ATF2 and NF-κB complexes formed by the RelA/p65 and NFKB1/p50 subunits have

been specifically linked to IFN-β transcription during viral infections (46). NF-κB and

IRF3 are also verified transcription factors for IFN-λ1 (47). How AP-1 and NF-κB are

activated during IFN-β induction and their relation to activation of cGAS and other PRRs

is not well understood. Given that IRF3 activation did not explain IFN-β heterogeneity,

we considered the possibility that AP-1 and/or NF-κB might be determinants of

heterogeneous IFN-β induction in our system. We previously reported that expression of

NF-κB family members were enriched in IFN-β-expressing cells based on single cell

RNA-seq analysis of KSHV-infected epithelial cells treated with caspase inhibitors (6).

We reanalyzed the scRNA-seq dataset to test whether this was also the case for the

AP-1 components. To further explore the relationship between IFN-β and these

transcription factors, we separated the cells from the two IFN-β expressing clusters by

IFN-β status. The AP-1 component ATF2 was enriched in both IFN-β-positive and

negative cells within the IFN-β expressing clusters, while the AP-1 component c-Jun

and the NF-κB components RelA and NFKB1 were specifically enriched in the IFN-β-

positive cells (Fig. 5B). These enrichments were particularly evident when anti-IFN

antibodies were added to block paracrine and autocrine signaling, because most of

these genes were also induced by IFN-β signaling (Fig. 5C). To note, there was an

enrichment of IRF3 mRNA in the IFN-β-producing cells in the scRNA-seq data (Fig. 5B-

C), even though we did not detect enrichment at the protein level in BC-3 cells (Fig. 4C,

F). We also observed that after blocking paracrine signaling, IFN-β expression was

reduced in one of the IFN-β expressing clusters (Fig. 5B-C). This cluster may represent

"secondary responder" cells in which IFN-β is induced mainly after the initial IFN

signaling potentiates the sensitivity of the cells, while the other cluster may comprise

"first responder" IFN-β-producing cells (Fig. 3A). These results are consistent with the

overall reduction in IFN-β induction that we saw upon addition of the anti-IFN antibodies

(Fig. 2A).

We then tested whether NF-κB and AP-1 were similarly enriched at the protein

level in BC-3 cells expressing high levels of IFN-β. To reduce confounds from paracrine

signaling observed in the scRNA-seq results, we performed the FACS experiments with

anti-IFN blocking antibodies. Interestingly, we observed an enrichment in the AP-1

component ATF2 in tdTomato+ cells, indicating that ATF2 levels are higher in cells that

express high levels of IFN-β (Fig. 5D, E). Total ATF2 levels did not change between

conditions in bulk samples, indicating that ATF2 expression was not induced at the bulk

level during infection and/or by caspase inhibitor treatment. Instead, these results

suggest that basal expression of ATF2 may be variable and that IFN-producing cells

had higher ATF2 levels prior to lytic reactivation (Fig. 5D). It is also possible that ATF2

levels are induced only in the rare cells that express IFN. ATF2 levels were not changed

by TPA and/or caspase inhibitor treatment in uninfected BJAB cells (Fig. 5G). Levels of

the other AP-1 component, c-Jun, were variable across replicates, but in two out of

three replicates a unique shorter isoform was detected in the sorted IFN-β high cells

(Fig. 5D). However, this shorter c-Jun isoform was also induced by treatment of

uninfected BJAB cells treated with TPA and caspase inhibitors, suggesting that its

appearance may be unrelated to viral replication and IFN induction (Fig. 5H), as IFN-β

is not induced in uninfected cells (Fig. 1K). In addition, we also found that IFN-β high

cells are enriched in phosphorylated RelA, one of the NF-κB components, whereas

there was little to no phosphorylated RelA in the IFN-β low cells (Fig. 5I-J). This result

points to RelA activation only in IFN-β high cells. RelA phosphorylation was not induced

by TPA and/or caspase inhibitor treatment in uninfected BJAB cells at the same

timepoint (two days after TPA addition), indicating this was specific to infected cells (Fig.

5K). Overall, these results indicate that ATF2 and p-RelA likely have important roles in

cell-specific IFN-β induction. Particularly elevated ATF2 levels may be needed for IFN-β

induction, while RelA is likely activated in response to a stimulus to potentiate IFN

transcription in the small subset of IFN producing cells (Fig. 6).

Discussion

In this study, we investigated underlying differences between cells that induce

high vs. low levels of IFN-β in the context of KSHV infection and caspase inhibition. We

reveal that the IFN-β enhanceosome components AP-1 and NF-κB, but not IRF3, are

likely to determine whether individual cells induce IFN-β during KSHV and caspase

inhibition. Protein levels of the AP-1 factor ATF2 and phosphorylation of the NF-κB

factor RelA were higher in cells that express higher levels of IFN-β compared to cells

that express low IFN-β. ATF2 levels were not upregulated under IFN-inducing

conditions in bulk samples, suggesting that sorting for cells with high IFN-β enriched for

cells with high ATF2. Therefore, this result points to a model whereby ATF2

heterogeneity precedes viral reactivation, and only cells with higher ATF2 respond to

pathogen cues by turning on IFN-β. In contrast, RelA was only activated under IFN-

inducing conditions, which suggests a possible bottleneck to its activation in most cells.

Our findings thus support a model in which IFN-β inducibility during KSHV lytic

replication is limited to a rare fraction of cells with elevated baseline ATF2 levels and

activated NF-κB. While IRF3, AP-1, and NF-κB have long been known to regulate IFN

transcription, the cell-to-cell heterogeneity in their levels and activation has not

previously been reported. Moreover, this is the first description of a possible role for AP-

1 and NF-κB in controlling which individual cells make IFN, despite cGAS-to-IRF3

signaling being on in almost all infected cells in the population.

Host regulation of IFN-β is important given its potent effects on both the host and

pathogen through autocrine and paracrine induction of hundreds of ISGs. Insufficient

induction of ISGs can lead to susceptibility to infection, while excessive IFN-related

inflammation can lead to autoimmune disorders and excessive tissue damage. A

system in which the barrier for IFN-β induction is very high may provide an appropriate

level of innate immune alarm by limiting IFN-β expression to a small fraction of infected

cells. The fact that many viral infections display heterogeneous IFN induction in a way

that is not fully explained by viral factors (11, 19, 21, 22), in combination with our

results, suggests that an important part of the mechanism of IFN regulation is rooted in

cellular heterogeneity. Furthermore, heterogeneous expression of other cytokines such

as IL-2 (48), IL-4 (49, 50), IL-5 (51), and IL-10 (52) has been reported, suggesting this is

an important mode of immune regulation.

Interestingly, while IRF3 and TBK1 are required for IFN induction following

PAMP/DAMP signaling, here we found they are not sufficient for IFN-β induction.

Although IRF3 activation is often used as a proxy for IFN-β induction, especially in

studies of viral infections, our results indicate that this one-to-one relationship is not true

at the level of individual cells. Indeed, both TBK1 and IRF3 appear to be activated

regardless of the IFN-expressing status of the cells. Most likely, the upstream

components of the IFN induction pathway, including the PRR (cGAS in this case), are

also activated regardless of the IFN status of the cells. Instead, our results point to the

other IFN-β enhanceosome factors, AP-1 and NF-κB, as the potential limiting factors

that determine IFN-β induction in individual cells. We propose a model where activation

of IRF3 is the main signal that reports on the presence of an infection, while the main

function AP-1 and NF-κB is to provide an additional barrier to limit IFN-β induction to a

small subset of cells among an infected population.

The regulation of AP-1 and NF-κB during IFN responses is not as well

characterized as the activation of IRF3. For AP-1, our results suggest that differences

may precede infection, because at the bulk level there is no clear change in ATF2

levels. Therefore, the simplest interpretation for our results (Fig. 5D) is that some cells

have higher ATF2, and these cells are more abundant in the IFN-producing pool. We

were unable to detect changes in phosphorylation of ATF2 and c-Jun under IFN-

inducing conditions, suggesting this activation step may be dispensable in our system

(data not shown). In contrast, NF-κB is likely activated in a subset of cells under IFN-

inducing conditions. While IRF3 and NF-κB may both be activated downstream of

STING based on previous studies (53, 54), the fact that NF-κB is only phosphorylated in

IFN-β high cells while IRF3 is also phosphorylated in IFN-β low cells indicates that there

must be a heterogenous bottleneck specifically for NF-κB activation. We attempted to

use inhibitors of the IκB kinases α and β (IKKα/β), which activate RelA under other

conditions (55-57), to test whether they are required for RelA phosphorylation and IFN-β

induction in KSHV infection. However, IKKα/β inhibitors strongly inhibited KSHV

reactivation (data not shown), which precluded testing of effects on IFN-β induction. We

also tested inhibitors of the transforming growth factor-β-activated kinase 1 (TAK1),

which, in many signaling pathways, is upstream of IKKα/β (58), but this inhibitor had no

effect on IFN-β levels or phosphorylation of RelA in our system (data not shown).

Therefore, we still do not know whether IKKα/β or other kinases phosphorylate NF-κB

during IFN-β induction in our system.

While this study has shed light on the expression mechanics of IFN-β during

KSHV infection, it is possible that the mechanism of IFN heterogeneity is different for

other viral infections and cell types. Although IFN heterogeneity is a widespread feature

of viral infection, reported by every study we have encountered, the PRRs and signaling

pathways that lead to IFN induction vary (6-18, 59). Moreover, IFN-β expression

patterns appear to differ between cell types. For example, a larger proportion of

dendritic cells express IFN-β upon infection (19, 60, 61) compared to other cell types

such as fibroblasts and epithelial cells (6-16). Flexibility in tailoring the IFN response to

factors such as cell type, viral load, and PAMP type is likely evolutionarily beneficial in

mounting an appropriate immune response. More studies identifying the determinants of

IFN expression are needed to parse out the ubiquity vs. uniqueness of our findings.

Although our findings suggest there is a high barrier to IFN-β induction, results

from studies using Sendai virus suggest that heterogeneity of IFN-β induction is not due

to a complete inability of some cells to induce IFN-β. Infection with a highly inflammatory

strain of Sendai virus (Cantell) induced IFN-β expression in 99% of infected A549 cells

at high multiplicity of infection (11, 61). In comparison, only 0.48% of A549 cells

expressed IFN-β during infection with influenza A virus (11). This indicates that IFN-β

regulation can be overridden given excessive stimuli such as the defective-interfering

viral genomes that characterize the Sendai virus strain Cantell (62). These observations

also suggest that the strength or abundance of the stimulus may matter. Indeed, strong

IFN inducers like Newcastle Disease Virus, Sendai virus strain Cantell, or the potent

PAMP mimetic poly(I:C) induce IFN-β in a larger proportion of cells (10-99%) (21, 22,

59, 60, 63-66) compared to other viral infections and treatments (1-10%) (6-17).

Unfortunately, we have been unable to test whether the relationship between stimulus

strength and percentage of IFN-expressing cells is also true in KSHV-reactivating BC-3

cells, as we have not identified a stronger stimulus for these cells. To isolate the cells

that express IFN-β, the cells need to be active and viable for long enough for the

tdTomato fluorescent protein to express and accumulate to detectable levels.

Commonly used IFN-inducing stimuli (poly(I:C), 2'3'-cGAMP, STING agonist diABZI,

TLR7 agonist imiquimod, and plasmid DNA) either did not induce IFN-β expression in

BC-3 cells or induced cell death before we could measure tdTomato production (data

not shown). IFN-β induction through KSHV reactivation and caspase inhibition allows for

sustained IFN-β induction without inducing cell death, which gives us a unique tool to

study the elusive phenomena of cellular heterogeneity during IFN-β induction.

While our scRNA-seq data did not reveal any correlations between viral genes

and IFN-β expression (6), technical limitations of short read sequencing may have

missed some important components. For example, the scRNA-seq would not have

captured mutations in KSHV that may have risen in individual cells. Moreover, the

sequencing method was 3' end directed, and many mRNAs in KSHV share 3' end

sequences, preventing accurate measurement of some viral genes. KSHV has evolved

a large arsenal of proteins that antagonize IFN signaling. KSHV ORF52 can prevent

cGAS activation by sequestering DNA substrates by phase separation mechanism (67),

and a truncated and therefore cytoplasmic form of KSHV LANA also inhibits cGAS (68).

KSHV ORF33 aids in inactivating the cGAS-adaptor STING (69). One study found that

the KSHV homolog of human IRFs vIRF1 inhibits IFN-β by preventing STING and TBK1

activation during KSHV reactivation in iSLK.219 cells (70). However, these viral factors

all act upstream of IRF3 activation, which is still active even in IFN-β-low cells in our

system, and are therefore unlikely to explain IFN induction heterogeneity. KSHV vIRFs

have also been implicated in regulating IFNs at the transcriptional level. Studies on

KSHV vIRF3 and vIRF4 have found that these inhibit IRF7, which is important for

inducing secondary responder cells (71, 72). A study on KSHV vIRF2 found that it

induces IRF3 degradation via caspase-3 (73). Another study found KSHV vIRF1 inhibits

IFNA4 induced by Newcastle Disease Virus in murine cells by preventing p300 from

binding to IRF1 and IRF3 (74). KSHV vIRF1 also binds CBP/p300 to prevent IRF3

complex formation on the IFN-β promoter during Sendai Virus infection in 293T cells

(75). Potentially, these events could create a barrier downstream of IRF3

phosphorylation, but this remains to be tested. Also, there has been no reports of any

KSHV factor that regulates AP-1 levels or blocks NF-κB activation, so there is no

obvious viral explanation for the heterogeneity we observe for these factors.

There are some limitations to our study. First, our reporter system likely does not

fully recapitulate native IFN-β mRNA expression and kinetics. The minimal IFN-β

promoter lacks the native chromatin environment and potential long range promoter

elements. The reporter also lacks the native 3' untranslated region of the IFN-β mRNA,

which makes this mRNA unstable. Also, it is likely that only cells with sustained IFN-β

promoter activity were detected and sorted, as sufficient accumulation of the tdTomato

protein is needed for FACS. However, despite these imperfections, we were able to

successfully separate the cells that expressed high and low levels of IFN-β at the time

of sorting (Fig. 1D). Also, while our results point to cellular heterogeneity as a major

determinant of IFN-β regulation, we cannot completely rule out the possibility that the

heterogeneity of AP-1 and NF-κB is regulated by the virus, as described above. Lastly,

while TPA is a very effective inducer of lytic KSHV reactivation and is commonly used in

KSHV research (34), it is also a known inducer of NF-κB. This is a potentially

confounding variable. Our concerns are reduced by the fact that treatments that induce

IFN-β in infected BC-3 cells do not induce IFN-β or phosphorylation of TBK1, IRF3, or

RelA in the uninfected BJAB cells at comparable time points, indicating viral reactivation

rather than TPA treatment drives signaling changes in our system (Figs. 1I, 4I, 5K).

Moreover, to date, all our results are consistent between the BC-3 and iSLK.219 KSHV-

infected cell lines, even though iSLK.219 cells are not treated with TPA to induce the

lytic cycle. This also suggests that our results are not simply due to TPA effects.

Despite the described limitations, this study points to a new model of

heterogeneous type I interferon transcription during viral infection as the result of

inherent cellular heterogeneity in protein levels and protein activation. More studies are

needed to pinpoint the earliest source of the heterogeneity and to examine the

mechanism of enrichment and activation of AP-1 and NF-κB in the context of antiviral

responses.

Materials and Methods

Cell lines, reagents, and treatments

All cells were cultured at 37°C and 5% CO_2. HEK293T cells were grown in Dulbecco's

modified Eagle's medium (DMEM; Life Technologies) supplemented with 10% fetal

bovine serum (FBS; Hyclone). BC-3 cells and derivatives were maintained at a density

of $5x10^5$ cells/mL in Roswell Park Memorial Institute medium (RPMI; Life Technologies)

supplemented with 20% FBS, 2 mM GlutaMAX (Gibco), and 55 µM β-mercaptoethanol

(BME; Gibco). BC-3-IFN-βp-tdTomato cells were generated as described in Lent,

Tabtieng, et al., 2022 (6). The transduced cells were purposefully not clonally selected,

because KSHV reactivation can be variable among KSHV-infected cells in a population

and clonal selection can result in artifacts. For reactivation, BC-3 and BC-3-IFN-βp-

tdTomato cells were seeded at a density of $5x10^5$ cells/mL and treated with 20 ng/mL

TPA (12-O-tetradecanoylphorbol-13-acetate; MilliporeSigma 5244001MG) in

dimethylsulfoxide (DMSO; Sigma Aldrich Fine Chemicals Biosciences). Where

indicated, cells were treated with vehicle (DMSO), 10 µM IDN-6556 (Emricasan; Selleck

Chemical LLC S777525MG), a mixture of neutralizing antibodies against type I IFNs at

1:2000 dilution (PBL Assay Science 39000-1), 10 µM TBK1 inhibitor (MRT67307;

Medchemexpress LLC HY130185MG), and/or 10 µM cGAS inhibitor (G140; Invivogen

inh-g140).

Fluorescence-activated cell sorting

100 mL of BC-3-IFN-βp-tdTomato cells were seeded at a density of 5×10^5 cells/mL and

treated with TPA, IDN-1665, and, where indicated, an anti-IFN antibody mixture as

described above. After two days, they were collected and stained with 1 µg/mL DAPI

(4',6-Diamidino-2-Phenylindole, Dihydrochloride) stain (Invitrogen, D1306) for 5 minutes

at room temperature. They were then washed in phosphate buffer saline (PBS; Life

Technologies) and filtered through a 35 µm strainer (Chemglass Life Sciences

CLS4380009) and sorted based on tdTomato fluorescence on a BD FACSAria III at the

University of Wisconsin Carbone Cancer Center Flow Cytometry Laboratory core

facility. The DAPI stain was used to remove dead cells from the analysis, as in the

absence of permeabilization it only stains dead cells. Gates for tdTomato fluorescence

were drawn based on a negative control consisting of BC-3 cells that lack the reporter.

BC-3 cells lacking the reporter were treated in the same way as the sorted reporter

cells. In each experiment, about 80×10^6 cells were sorted. 3×10^6 tdTomato+ and 12×10^6

tdTomato- cells were collected in each experiment. Sorted cells were pelleted and

resuspended in 1 mL of PBS. 100 µL of cell suspension were used for RNA extraction

and 900 µL for protein extraction. Bulk controls were prepared in parallel using 4 mL of

BC-3-IFN-βp-tdTomato cells seeded at a density of 5×10^5 cells/mL and treated with

TPA, IDN-6556, anti-IFN antibodies, TBK1, or cGAS inhibitors (or corresponding

vehicle) as indicated for 2 days. The bulk control cells were pelleted and resuspended in

1 mL of PBS. 50 µL of cell suspension were used for RNA extraction, 450 µL for protein

extraction, and 500 µL for flow cytometry to determine KSHV reactivation efficiency.

RT-qPCR

RNA samples were collected from BC-3 or BC-3-IFN-βp-tdTomato cells reactivated for

2 days as described above or treated with vehicle. For experiments involving sorting, a

fraction of the sorted cells was used as described in the Fluorescence-activated cell

sorting section. For experiments not involving sorting, 4 mL of BC-3/ BC-3-IFN-βp-

tdTomato cells were collected as described in the same section for bulk control

samples. In both cases, cells to be lysed were pelleted by centrifugation and

resuspended in RNA lysis buffer (Zymo research). Total RNA was extracted using the

Quick-RNA MiniPrep kit (Zymo research) following the manufacturer's protocol. cDNA

was prepared using an iScript cDNA synthesis kit (Bio-Rad) following the

manufacturer's protocol. Real-time quantitative PCR (RT-qPCR) was performed using

iTaq Universal SYBR green Supermix (Bio-Rad) following the manufacturer's protocol in

CFX Duet Real-Time PCR System (Bio-Rad). For KSHV gene ORF50, cDNA was

prepared using AMV RT (Promega) following the manufacturer's protocol using 1 pmol

reverse primer for ORF50 to select for transcripts from the correct strand of the

genome. No-template and no-RT controls were included in each replicate experiment,

and experiments were only included if these controls showed negligible amplification

rates. In all cases, target mRNA levels were normalized to levels of 18S rRNA as an

internal standard. CFX Maestro software was used to analyze the data. Primers specific

for each gene:

Target	Forward 5' → 3'	Reverse 5' → 3'	ref
Human IFN-β	GTCAGAGTGGAAATCCTAAG	ACAGCATCTGCTGGTTGAAG	(76)
Human 18S rRNA	GTAACCCGTTGAACCCCATT	CCATCCAATCGGTAGTAGCG	(77)
Human MxA	ATCCTGGGATTTTGGGGCTT	CCGCTTGTCGCTGGTGTCG	(78)
tdTomato	ACATCCCCGATTACAAGAAGC	TTGTAGATCAGCGTGCCGTC	(79)
Human IFN-λ1	CGCCTTGGAAGAGTCACTCA	GAAGCCTCAGGTCCCAATTC	(80)
KSHV ORF50	ACCAAGGTGTGCCGTGTAGAGATT	AGCCTTACGCTTCTTTGAGCTCCT	(81)

Protein analysis

Protein samples were collected from BC-3/BC-3-IFN-βp-tdTomato cells reactivated for 2

days as described above or treated with vehicle. For experiments involving sorting, a

fraction of the sorted cells was used as described in the Fluorescence-activated cell

sorting section. For samples not involving in sorting, 4 mL of BC-3/ BC-3-IFN-βp-

tdTomato cells were used and collected as described for bulk control samples in that

section. In both cases, cells to be lysed were pelleted by centrifugation and

resuspended in an NP-40-only buffer (50 mM Tris-HCl pH 7.4, 150 mM NaCl, 1 mM

EDTA, 0.5% NP-40) supplemented with a broad-spectrum protease inhibitor mixture

(Thermo Scientific A32955) and a broad-spectrum phosphatase inhibitor mixture

(Thermo Scientific A32957). Protein concentration was determined by Bradford method

(Bio-Rad 5000006). Between 10 and 20 µg of protein were loaded on each gel. Laemmli

buffer (Bio-Rad) was added to samples before incubation at 95°C for 5 min. Samples

were separated by SDS-PAGE and transferred to polyvinylidene difluoride membranes

(PVDF; Fisher Scientific IPFL00010) using the semi-dry Trans-Blot Turbo Transfer

System (Bio-Rad). Membranes were blocked in 5% bovine serum albumin (BSA; Fisher

BioReagents BP1600-100) in Tris-Buffer Saline with 0.1% Tween (TBST). All antibodies

used were diluted 1:1000 in 5% BSA in TBST for staining. The following Cell Signaling

Technologies antibodies were used: IRF3 (D6I4C, no.11904), phospho-IRF3 Ser386

(E7J8G, no.37829), TBK1 (D1B4, no.3504), phospho-TBK1 Ser172 (D52C2, no.5483),

ATF2 (D4L2X, no.35031), c-Jun (60A8, no.9165), NF-κB p65/RelA (D14E12, no.8242),

phospho-NF-κB p65/RelA Ser536 (93H1, no.3303). In addition, antibodies against β-

actin (Abcam, ab8229) were used to stain for loading controls. Secondary horseradish

peroxidase (HRP)-conjugated antibodies (goat anti-rabbit and rabbit anti-goat IgG) were

purchased from Southern Biotechnology (no.4030-05, no.OB6106-05) and used at

1:5000 in 5% BSA in TBST. All membranes were exposed using SuperSignal West Pico

PLUS Chemiluminescent Substrate (Thermo Scientific) and imaged with an iBright

FL1000 imaging system (Thermo Scientific). Protein quantification from western images

was done using Image J (82).

Flow cytometry analysis

BC-3-IFN-βp-tdTomato cells were fixed with 4% paraformaldehyde (PFA; Electron

Microscopy Sciences) in PBS for 15 min at room temperature and washed twice with

PBS. Then, the cells were permeabilized by incubating in ice cold 90% methanol diluted

in 0.5% BSA in PBS for 5 min on ice and washed twice with 0.5% BSA in PBS. For

assessment of reactivation efficiency, cells were stained for a KSHV lytic infection

marker, ORF45. They were incubated with antibodies against KSHV ORF45 (Thermo

Fisher MA514769) at 1:100 dilution for 1 hr at room temperature, washed twice, and

then stained with Alexa Fluor 647 (AF647)-conjugated secondary antibody at 1:500

dilution (Thermo Fisher A21236) for 30 min at room temperature in the dark. 0.5 % BSA

in PBS was used for all incubations and washes. Cells were collected by centrifugation

at 500 x g for 5 min between all washes/incubation. After two washes, cells were

resuspended in 0.5% BSA in PBS and filtered through a 35 µm strainer (Chemglass Life

Sciences CLS4380009) for analysis. Fluorescence was quantified by flow cytometry on

a Thermo Fisher Attune NxT V6 cytometer at the UW-Madison Carbone Cancer Center

Flow Cytometry Laboratory. AF647 fluorescence was gated based on the corresponding

latently infected and vehicle (DMSO)-treated cells. 3×10^6 events were collected per

sample. FlowJo 10.8.2 was used for the data analysis.

Single cell RNA sequencing analysis

A dataset obtained from iSLK.219 cell samples previously published in Lent, Tabtieng,

et al., 2022 (6) (GSE190558) was re-analyzed in the current study by extracting

prepared Seurat matrices and manually selecting genes of interest.

Statistics

All statistical analysis was performed using GraphPad Prism version 10.3.0 or later

(GraphPad Software, Boston, MA USA; www.graphpad.com). Statistical significance

was determined by One- or Two-way ANOVA followed by a *post hoc* multiple-

comparison test (Dunnett or Tukey) when multiple comparisons were required.

Statistical analysis of qRT-PCR data was performed on $\log_2$ transformed data to ensure

normal distribution (83). Singular outliers were identified using Grubbs' test (alpha =

0.05) for outliers, and removed from Fig. 1I-J, Fig. 2A, and Fig. 3D, F, G. All plots

represent mean +/- standard deviation. Figure legends indicate the number of biological

replicates used for each experiment. All western blot images are representative of 3 or

more independent biological replicates.

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Figure Legends

Figure 1. An IFN-β-promoter driven fluorescent reporter allows isolation of cells

expressing high and low levels of IFN-β. A. Diagram of the IFN-βp-tdTomato reporter

and sorting strategy. Two copies of the 303 bp minimal promoter sequence for the

human IFNB1 gene were cloned in front of the tdTomato fluorophore. This cassette was

then introduced in BC-3 cells via lentiviral transduction for stable integration. Cells were

sorted based on tdTomato expression and RNA and protein samples were collected

from the same experiment. **B-H.** BC3-IFN-βp-tdTomato reporter cells were treated with

20 ng/mL TPA for 48 hours to induce the lytic cycle ("lytic (+TPA)"). Where indicated,

the cells were also treated with 10 μM of the pan-caspase inhibitor IDN-6556 ("casp-i").

B. Gating strategy for FACS. **C-E, G-H.** IFN-β, tdTomato, and ORF50 mRNA levels

were measured by RT-qPCR and normalized to 18S rRNA. For **C-E** and **H**, mRNA

levels are plotted relative to the lytic+casp-i sample. For **G,** mRNA levels are plotted

relative to the lytic sample. **H.** Cells were stained for KSHV ORF45 and analyzed by

flow cytometry. **I-J.** KSHV-negative BJAB cells were treated with 20 ng/mL TPA for 48

hours. Where indicated, the cells were also treated with 10 μM of the pan-caspase

inhibitor IDN-6556 ("casp-i"). BC3 cells treated with 20 ng/mL TPA and 10 μM of the

pan-caspase inhibitor IDN-6556 ("casp-i") were used as a positive control. IFN-β and

IFN- λ1 mRNA levels were measured by RT-qPCR and normalized to 18S rRNA. They

are plotted relative to the BC3 positive control. ns = $p>0.05$, ** = $p<0.01$, *** = $p<0.001$,

**** = $p<0.0001$. One-Way ANOVA followed by Dunnett's (C, F, G, I, J) or Tukey's (D,

E, H) post hoc multiple comparisons test. n≥ 4 for all experiments.

Figure 2. The IFN-β reporter allows isolation of cells expressing high and low levels of IFN-β when paracrine signaling is blocked. BC3-IFN-βp-tdTomato reporter cells were treated with 20 ng/mL TPA for 48 hours to induce the lytic cycle ("lytic (+TPA)"). Where indicated, the cells were also treated with 10 µM of the pan-caspase inhibitor IDN-6556 ("casp-i") and a cocktail of antibodies against type I IFNs and their receptor ("anti-IFN Abs") at 1:2000 dilution. **A-C, E-F.** IFN-β, tdTomato, and ORF50 mRNA levels were measured by RT-qPCR and normalized to 18S rRNA. For **A-C** and **F**, mRNA levels are plotted relative to the lytic+casp-i sample. For **E**, mRNA levels are plotted relative to the lytic sample. **D.** Cells were stained for KSHV ORF45 and analyzed by flow cytometry. ns = $p > 0.05$, ** = $p < 0.01$, *** = $p < 0.001$, **** = $p < 0.0001$. One-Way ANOVA followed by Dunnett's (A, D, E) or Tukey's (B, C, F) post hoc multiple comparisons test. n≥ 4 for all experiments.

Figure 3. IFN-λ1 and IFN-β are coordinately induced in a subset of cells, pointing to heterogeneity in the induction pathway rather than stochastic noise in expression. A. Diagram of coordinate induction of IFN-β and IFN-λ. In "first responder" cells, IFN-β and IFN-λ are induced in response to infection or lytic reactivation downstream of PRRs. In "secondary responder" cells, ISGs such as MxA and many components of the IFN induction pathway like IRF7 are induced in response to signaling downstream of IFN receptors. Induction of genes like IRF7 potentiates IFN induction in these cells. Anti-IFN antibodies block paracrine signaling from IFN-β to prevent ISG induction and potentiation of IFN induction in secondary responder cells. **B-I.** BC3-IFN-

βp-tdTomato reporter cells were treated with 20 ng/ml TPA for 48 hours to induce the

lytic cycle ("lytic (+TPA)"). Where indicated, the cells were also treated with 10 µM of the

pan-caspase inhibitor IDN-6556 ("casp-i") and/or a cocktail of antibodies against type I

IFNs and their receptor ("anti-IFN Abs") at 1:2000 dilution. IFN-λ1 (**B-E**) and MxA (**F-I**)

mRNA levels were measured by RT-qPCR and normalized to 18S rRNA. In **B-D**, and **F-**

H, IFN-λ1 and MxA mRNA levels are plotted relative to the lytic+casp-i sample. In **E** and

I, IFN-λ1 and MxA mRNA levels are plotted relative to the lytic+casp-i+anti-IFN Abs

sample. The lytic+casp-i (**C, G**) or the lytic+casp-i+anti-IFN Abs (**E, I**) samples were

sorted based on tdTomato expression and the fold enrichment in IFN-λ1 (**C, E**) and MxA

(**G, I**) mRNA levels compared to unsorted ("bulk") samples are plotted in $\log_2$ scale.

Results in this figure were obtained from the same samples used in Fig. 1 and are thus

directly comparable to IFN-β enrichment shown in that Figure. ns = $p > 0.05$, * = $p < 0.05$,

** = $p < 0.01$, **** = $p < 0.0001$, One-Way ANOVA followed by Dunnett's (B, D, F, H) or

Tukey's (C, E, G, I) post hoc multiple comparisons test. n≥ 4 for all experiments.

Figure 4. TBK1 and IRF3 are necessary but not sufficient to direct IFN-β

expression, as they are activated even in cells with low IFN-β expression. BC3-

IFN-βp-tdTomato reporter cells were treated with 20 ng/ml TPA for 48 hours to induce

the lytic cycle ("lytic (+TPA)"). Where indicated, the cells were also treated with 10 µM of

the pan-caspase inhibitor IDN-6556 ("casp-i"), 10 µM of the TBK1 inhibitor MRT76307

("TBK1i"), 10 µM of the cGAS inhibitor G140 ("cGASi"), and/or a cocktail of antibodies

against type I IFNs and their receptor ("anti-IFN Abs") at 1:2000 dilution. **A-B.** IFN-β and

IFN-λ1 mRNA levels were measured by qRT-PCR and normalized to 18S rRNA. The

expression levels are plotted relative to "untreated" lytic+casp-i samples that did not

receive TBK1i or cGASi treatment for each experiment. n=3. **** = p<0.0001. Two-Way

ANOVA followed by Tukey's post hoc multiple comparisons test. **B-H.** Protein lysates

were probed for phosphorylated IRF3 (Ser386), total IRF3, phosphorylated TBK1

(Ser172), total TBK1, and β-actin as a loading control. As a positive control for IRF3 and

TBK1 activation/phosphorylation, A549 cells were treated with poly(I:C) for 6 and 48

hours before protein lysates were collected. Protein was isolated from treated BC3-IFN-

βp-tdTomato reporter cells without sorting ("bulk"), or after sorting the lytic+casp-i (**C-E**)

or lytic+casp-i+anti-IFN Abs (**F-H**) sample based on tdTomato expression (**D-E, G-H**).

Western blot for phosphorylated TBK1 and phosphorylated IRF3 for bulk lytic+casp-i or

lytic+casp-i+anti-IFN Abs treated samples and sorted tdTomato+ and tdTomato-

samples were quantified by normalizing the density of phosphorylated protein to

unphosphorylated protein bands. Phosphorylation levels are plotted relative to the bulk

lytic+casp-i or lytic+casp-i+anti-IFN Abs treated samples. **I.** KSHV-negative BJAB cells

were treated with vehicle, 20 ng/ml TPA, and/or 10 µM of the pan-caspase inhibitor IDN-

6556 ("casp-i") for 48 hours. Protein was isolated and stained for phosphorylated TBK1,

total TBK1, phosphorylated IRF3, and total IRF3. Images shown are representative of 3

replicates (**A-H**) or 2 replicates (**I**).

Figure 5. Levels of the AP-1 subunit ATF2 and phosphorylation of the NF-κB

subunit RelA are higher in cells with high IFN-β expression. A. Diagram of the IFN-

β enhanceosome and its position on the IFN-β promoter. In the IFN-β enhanceosome,

NF-κB is composed of subunits NFKB1 (p50) and RelA, and AP-1 is composed of

subunits ATF2 and c-Jun. **B-C.** Re-analysis of single-cell RNA sequencing (scRNA-seq)

data in Tabtieng, Lent, et al 2022. iSLK.219 cells were treated with 1 µg/mL doxycycline

for 4 days to induce the lytic cycle ("lytic"). The cells were also treated with 10 µM of the

pan-caspase inhibitor IDN-6556 ("casp-i"), as well as a mixture of antibodies against

type I IFNs and its receptor ("anti-IFN Abs") (**C** only) to block IFN-β paracrine signaling.

The average mRNA levels of genes in the IFN-β enhanceosome from the scRNA-seq

data are shown for each of the 12 clusters of cells identified by the original analysis

(indicated by different colors above the heatmap). Clusters were classified as "latent".

"lytic", or "lytic IFN-β-positive" based on the pattern of viral genes they expressed and

whether they also expressed IFN-β. The "lytic IFN-β-positive" clusters were further

separated into two groups based on the IFN-β status of individual cells. **D-F, I-J.** BC3-

IFN-βp-tdTomato reporter cells were treated with 20 ng/ml TPA for 48 hours to induce

the lytic cycle ("lytic (+TPA)"), 10 µM of the pan-caspase inhibitor IDN-6556 ("casp-i"),

and/or a cocktail of antibodies against type I IFNs and their receptor ("anti-IFN Abs") to

block IFN-β paracrine signaling. Protein was isolated from BC3-IFN-βp-tdTomato

reporter cells without sorting ("bulk"), or after sorting the lytic+casp-i+anti-IFN Abs

based on tdTomato expression. Western blots were probed for ATF2 (**D**), c-Jun (**D**), or

total RelA and phosphorylated RelA (Ser536) (**I**) and β-actin as a loading control. Levels

of ATF2 (**E**) and c-Jun (**F**) in sorted samples were quantified from the western blots,

normalized to β-actin, and plotted relative to bulk lytic+casp-i+ anti-IFN Abs samples.

Levels of phosphorylated RelA (Ser536) (**J**) were quantified by normalizing to total RelA

and plotted relative to bulk lytic+casp-i+ anti-IFN Abs samples. **G, H, K.** KSHV-negative

BJAB cells were treated with vehicle, 20 ng/ml TPA and/or 10 µM of the pan-caspase

inhibitor IDN-6556 ("casp-i") for 48 hrs. Protein was isolated and stained for ATF2 (**G**),

c-Jun (**H**), phosphorylated (Ser536) and total RelA (**K**), and β-actin as a loading control.

Images are representative of 4 replicates (**D**), 3 replicates (**I**), or 2 replicates (**G, H, K**).

ns = $p > 0.05$, * = $p < 0.05$, ** = $p < 0.01$, One-Way ANOVA followed by Tukey's post hoc

multiple comparisons test.

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Figure 6. Model of regulation of heterogeneous IFN-β expression by components

of the IFN-β enhanceosome. *(Left)* In the rare cells that induce IFN-β during viral

infection as "first responders", there are high levels of the AP-1 factor ATF2 and both

the NF-κB subunit RelA and IRF3 become phosphorylated in response to infection. This

results in the formation of the IFN-β enhanceosome and IFN-β and IFN-λ1 transcription.

(Right) In the majority of virally infected cells, there are lower amounts of ATF2, and

RelA is not phosphorylated during infection. While IRF3 is still activated, the full IFN-β

enhanceosome does not form and IFN-β and IFN-λ1 are not induced.

Figure 1

Figure 1. An IFN-β-promoter driven fluorescent reporter allows isolation of cells expressing high and low levels of IFN-β. A. Diagram of the IFN-βp-tdTomato reporter and sorting strategy. Two copies of the 303 bp minimal promoter sequence for the human IFNB1 gene were cloned in front of the tdTomato fluorophore. This cassette was then introduced in BC-3 cells via lentiviral transduction for stable integration. Cells were sorted based on tdTomato expression and RNA and protein samples were collected from the same experiment. **B-H.** BC3-IFN-βp-tdTomato reporter cells were treated with 20 ng/mL TPA for 48 hours to induce the lytic cycle ("lytic (+TPA)"). Where indicated, the cells were also treated with 10 µM of the pan-caspase inhibitor IDN-6556 ("casp-i"). **B.** Gating strategy for FACS. **C-E**, **G-H**. IFN-β, tdTomato, and ORF50 mRNA levels were measured by RT-qPCR and normalized to 18S rRNA. For **C-E** and **H**, mRNA levels are plotted relative to the lytic+casp-i sample. For **G**, mRNA levels are plotted relative to the lytic sample. **H.** Cells were stained for KSHV ORF45 and analyzed by flow cytometry. **I-J.** KSHV-negative BJAB cells were treated with 20 ng/mL TPA for 48 hours. Where indicated, the cells were also treated with 10 µM of the pan-caspase inhibitor IDN-6556 ("casp-i"). BC3 cells treated with 20 ng/mL TPA and 10 µM of the pan-caspase inhibitor IDN-6556 ("casp-i") were used as a positive control. IFN-β and IFN- λ1 mRNA levels were measured by RT-qPCR and normalized to 18S rRNA. They are plotted relative to the BC3 positive control. ns = $p > 0.05$, ** = $p < 0.01$, *** = $p < 0.001$, **** = $p < 0.0001$. One-Way ANOVA followed by Dunnett's (C, F, G, I, J) or Tukey's (D, E, H) post hoc multiple comparisons test. n≥ 4 for all experiments.

Figure 2

Figure 2. The IFN-β reporter allows isolation of cells expressing high and low levels of IFN-β when paracrine signaling is blocked. BC3-IFN-βp-tdTomato reporter cells were treated with 20 ng/mL TPA for 48 hours to induce the lytic cycle ("lytic (+TPA)"). Where indicated, the cells were also treated with 10 µM of the pan-caspase inhibitor IDN-6556 ("casp-i") and a cocktail of antibodies against type I IFNs and their receptor ("anti-IFN Abs") at 1:2000 dilution. **A-C**, **E-F**. IFN-β, tdTomato, and ORF50 mRNA levels were measured by RT-qPCR and normalized to 18S rRNA. For **A-C** and **F**, mRNA levels are plotted relative to the lytic+casp-i sample. For **E**, mRNA levels are plotted relative to the lytic sample. **D.** Cells were stained for KSHV ORF45 and analyzed by flow cytometry. ns = p>0.05, ** = p<0.01, *** = p<0.001, **** = p<0.0001. One-Way ANOVA followed by Dunnett's (A, D, E) or Tukey's (B, C, F) post hoc multiple comparisons test. n≥ 4 for all experiments.

Figure 3

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Figure 5

A

AP-1: ATF2, c-JUN
IRF3 (P), IRF3 (P)
NF-κB: NFKB1, RelA (P)

→ IFN-β

B lytic (+dox) + casp-i

latent | lytic (IFN-) | lytic (IFN+)
1st responder | 2ry responder
IFNβ- | IFNβ+ | IFNβ- | IFNβ+

NF-κB { RelA, NFKB1 }
IRF3
AP-1 { ATF2, c-Jun }
IFN-β

Expression: 2, 1, 0, -1, -2

C lytic (+dox) + casp-i + anti-IFN Abs

latent | lytic (IFN-) | lytic (IFN+)
1st responder | 2ry responder
IFNβ- | IFNβ+ | IFNβ- | IFNβ+

NF-κB { RelA, NFKB1 }
IRF3
AP-1 { ATF2, c-Jun }
IFN-β

D

	latent		lytic (+TPA)				
anti-IFN Abs:	○	○	○	○	●	●	●
casp-i:	○	●	○	●	●	●	●
tdTomato:	——— bulk ———					●	○

ATF2 — 70 kDa
c-Jun — 43
β-actin — 42

E ATF2 (sorted)

relative to total actin normalized to bulk
3, 2, 1, 0
* ns
tdTomato: bulk, ●, ○
lytic (+TPA) + casp-i + anti-IFN Abs

F c-Jun (sorted)

relative to total actin normalized to bulk
2.0, 1.5, 1.0, 0.5, 0.0
ns ns
tdTomato: bulk, ●, ○
lytic (+TPA) + casp-i + anti-IFN Abs

G BJAB

TPA:	○	○	●	●
casp-i:	○	●	○	●

ATF2 — 70 kDa
β-actin — 42

H BJAB

TPA:	○	○	●	●
casp-i:	○	●	○	●

c-Jun — 43 kDa
β-actin — 42

I

	latent		lytic (+TPA)				
anti-IFN Abs:	○	○	○	○	●	●	●
casp-i:	○	●	○	●	●	●	●
tdTomato:	——— bulk ———					●	○

p-RelA — 65 kDa
RelA — 65
β-actin — 42

J p-RelA (sorted)

relative to total RelA normalized to bulk
1.5, 1.0, 0.5, 0.0
* **
tdTomato: bulk, ●, ○
lytic (+TPA) + casp-i + anti-IFN Abs

K BJAB

TPA:	○	○	●	●
casp-i:	○	●	○	●

p-RelA — 65 kDa
RelA — 65
β-actin — 42

Figure 5. Levels of the AP-1 subunit ATF2 and phosphorylation of the NF-κB subunit RelA are higher in cells with high IFN-β expression. A. Diagram of the IFN-β enhanceosome and its position on the IFN-β promoter. In the IFN-β enhanceosome, NF-κB is composed of subunits NFKB1 (p50) and RelA, and AP-1 is composed of subunits ATF2 and c-Jun. **B-C.** Re-analysis of single-cell RNA sequencing (scRNA-seq) data in Tabtieng, Lent, et al 2022. iSLK.219 cells were treated with 1 μg/mL doxycycline for 4 days to induce the lytic cycle ("lytic"). The cells were also treated with 10 μM of the pan-caspase inhibitor IDN-6556 ("casp-i"), as well as a mixture of antibodies against type I IFNs and its receptor ("anti-IFN Abs") (**C** only) to block IFN-β paracrine signaling. The average mRNA levels of genes in the IFN-β enhanceosome from the scRNA-seq data are shown for each of the 12 clusters of cells identified by the original analysis (indicated by different colors above the heatmap). Clusters were classified as "latent", "lytic", or "lytic IFN-β-positive" based on the pattern of viral genes they expressed and whether they also expressed IFN-β. The "lytic IFN-β-positive" clusters were further separated into two groups based on the IFN-β status of individual cells. **D-F**, **I-J**. BC3-IFN-βp-tdTomato reporter cells were treated with 20 ng/ml TPA for 48 hours to induce the lytic cycle ("lytic (+TPA)"), 10 μM of the pan-caspase inhibitor IDN-6556 ("casp-i"), and/or a cocktail of antibodies against type I IFNs and their receptor ("anti-IFN Abs") to block IFN-β paracrine signaling. Protein was isolated from BC3-IFN-βp-tdTomato reporter cells without sorting ("bulk"), or after sorting the lytic+casp-i+anti-IFN Abs based on tdTomato expression. Western blots were probed for ATF2 (**D**), c-Jun (**D**), or total RelA and phosphorylated RelA (Ser536) (**I**) and β-actin as a loading control. Levels of ATF2 (**E**) and c-Jun (**F**) in sorted samples were quantified from the western blots, normalized to β-actin, and plotted relative to bulk lytic+casp-i+ anti-IFN Abs samples. Levels of phosphorylated RelA (Ser536) (**J**) were quantified by normalizing to total RelA and plotted relative to bulk lytic+casp-i+ anti-IFN Abs samples. **G**, **H**, **K**. KSHV-negative BJAB cells were treated with vehicle, 20 ng/ml TPA and/or 10 μM of the pan-caspase inhibitor IDN-6556 ("casp-i") for 48 hrs. Protein was isolated and stained for ATF2 (**G**), c-Jun (**H**), phosphorylated (Ser536) and total RelA (**K**), and β-actin as a loading control. Images are representative of 4 replicates (D), 3 replicates (I), or 2 replicates (G, H, K). ns = $p > 0.05$, * = $p < 0.05$, ** = $p < 0.01$, One-Way ANOVA followed by Tukey's post hoc multiple comparisons test.

Figure 6

Figure 6. Model of regulation of heterogeneous IFN-β expression by components of the IFN-β enhanceosome. (*Left*) In the rare cells that induce IFN-β during viral infection as "first responders", there are high levels of the AP-1 factor ATF2 and both the NF-κB subunit RelA and IRF3 become phosphorylated in response to infection. This results in the formation of the IFN-β enhanceosome and IFN-β and IFN-λ1 transcription. (*Right*) In the majority of virally infected cells, there are lower amounts of ATF2, and RelA is not phosphorylated during infection. While IRF3 is still activated, the full IFN-β enhanceosome does not form and IFN-β and IFN-λ1 are not induced.