Strong negative reinforcement interferes with visual learning in a solitary pollinator

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ABSTRACT

Visual learning in insects can be strongly influenced by the underlying context and conditions. Improved colour learning has been demonstrated using differential conditioning with reward-aversion paradigms in eusocial insects like wasps, bumblebees, and honeybees, where substances that induce strong aversion, such as quinine, enable more accurate discrimination. Although learning outcomes are closely tied to the strength of target association during conditioning, few studies have compared the role of negative reinforcements in shaping these associations, and their relevance across insect groups with different life histories.

In our study, we compare the effects of aversive substances for learning in the hummingbird hawkmoth (*Macroglossum stellatarum*)- a solitary pollinator that relies on vision for foraging. Linking to previous learning studies in insects, we paired a sugar-rewarded target with a distractor that was paired with either quinine, salt, citric acid, water, or was presented with no aversive substance. Learning outcomes were compared by inverting a strong colour preference between perceptually close or distant colour pairs, to provide tasks with disparate challenges. Contrary to results from other insect species, we found that moths trained with quinine were worse at switching preferences between similar colours compared to training with citric acid and appetitive-only differential conditioning. We also show that quinine interferes with sucrose perception, potentially impairing target acquisition during training. Additionally, we link differences in learning to the impact of negative reinforcements on exploration during foraging. Our results showcase the role of experience in modulating behaviour and highlight the role of foraging dynamics in influencing learning in a solitary forager.

INTRODUCTION

Visual learning in insects can be highly plastic, with behavioural outcomes varying in response to experiential details such as learning durations (Stach & Giurfa, 2005), or the context in which learning takes place (Avarguès-Weber & Giurfa, 2014; Buatois et al., 2017; Dyer & Chittka, 2004; Dyer & Howard, 2023; Giurfa, 2004; Howard et al., 2019; Kelber, 2010a; Matsumoto & Mizunami, 2002). In particular, the conditions in which stimuli are presented are known to alter the speed and accuracy of learning depending on whether the animal experiences absolute conditioning to a single target, or differential conditioning in the presence of a rewarded target stimulus and a distractor stimulus that is associated with a neutral or negative feedback (Avarguès-Weber & Giurfa, 2014). Differential conditioning enables narrower colour discrimination and pattern recognition where absolute conditioning is less effective (Dyer & Chittka, 2004; Giurfa, 2004). Such improved learning performance has been attributed to the reward and punishment dynamic of differential conditioning, which could motivate animals to be more attentive to the task, or provider a richer set of information, since both positively and

negatively associated stimuli can be learnt and distinguished (Avarguès-Weber &
2014).

Since the nature of associations with the targeted stimuli is key to learning performance, the
type of negative reinforcement used for differential conditioning plays a critical role. Across
insect groups, various substances, such as water, salt solution, or bitter alkaloids,
(Hymenoptera- Josens et al., 2009; Lacombrade et al., 2023; Orthoptera- Matsumoto, 2022;
Lepidoptera- Rodrigues, 2016; Young et al., 2024), have been used to negatively reinforce the
distractors. Alternatively, appetitive-only conditioning, where the target is rewarded while the
distractor is not associated with any substance, has also been used for insect training (Goyret
et al., 2008; Kelber, 2002). Previously, in many Hymenoptera, colour discrimination between
perceptually similar- and thus harder to learn – stimuli was shown to improve with stronger
aversion associated with a distractor using the alkaloid quinine in comparison with using water
(Avarguès-Weber et al., 2010), or with no reinforcing substances (Dyer & Howard, 2023).
However, even within Hymenoptera, the use of quinine as a negative reinforcement remains
contested: aside from being toxic to insects (Ayestaran et al., 2010), its efficacy is also context
dependent since although it improved learning in untethered honeybees, there was no effect
on learning in harnessed bees, which sometimes even ingested the toxic bitter substance
(Ayestaran et al., 2010; de Brito Sanchez et al., 2015).

The wide disparity of learning conditions, with evidence from only eusocial foragers to assess
the suitability of conditioning procedures, makes it a challenge to interpret learning across
insect groups. To understand which learning strategies are shared across insects, and which
are specific adaptations to a species' lifestyle and environment, it becomes crucial to
understand how reinforcing substances might present disparate qualities for species with
different sensory systems and life histories. For instance, phytophagous insects that are
specialised to their host plants may have different tolerances for specific secondary
compounds produced by the plant. The fly, *Drosophila sechellia*, a specialist adapted to the
toxic fruits of *Morinda citrifolia*, was shown to have a reduced aversion to the bitter compounds
rejected by other Drosophilidae (Reisenman et al., 2023). Frugivorous butterflies were also
shown to be more receptive to amino acids in their diets than nectarivorous butterflies
(Ravenscraft & Boggs, 2016). Such differences, even between closely related species,
question whether there is a ubiquitous role of appetitive and aversive substances in insect
learning.

To assess how different aversive reinforcements influence visual discrimination learning in a
solitary foraging insect, we differentially conditioned the day-active hawkmoth,
Macroglossum stellatarum (Fig. 1). *M. stellatarum* are generalist nectar feeders that are
strongly reliant on vision for locating and interacting with flowers (Balkenius, Rosén, et al.,
2006; Kelber, 1997; A. Stöckl et al., 2016). They are representative of solitary insects that
occupy a large pollinatior niche globally (Johnson et al., 2017; Singh et al., 2025). Both
behavioural and neural correlates of visual foraging in this species have been extensively
studied (Balkenius, Kelber, et al., 2006; Kannegieser et al., 2024; Kelber, 2002; Stöckl et al.,
2016; Stöckl et al., 2017). Previously, they have been found to make rapid visual associations
via absolute conditioning. Yet, their learning outcomes were limited by their strong preferences
for certain pattern and colour features (Kelber, 2002). To test whether conditioning with
negative reinforcements could improve their visual association learning, we differentially
conditioned the hawkmoths using substances in the taste categories -sour, salt, bitter, and
water (neutral) – as negative reinforcements. These negative reinforcements were compared
with an appetitive-only condition. We trained the hawkmoths to invert an existing colour
preference in two visual discrimination conditions, one with perceptually close and one with
perceptually distant colours. With this preference inversion paradigm, we addressed whether

the type of negative reinforcement altered learning outcomes, and how the effects of
reinforcement might vary with the difficulty of the learning task.

Fig. 1 **The effects of negative reinforcements for colour discrimination learning were
compared in the diurnal hawkmoth, Macroglossum stellatarum. a**. *Learning was
compared across differential conditioning protocols with various negative reinforcements (-)
using aversive substances commonly used for insect training, as well as an appetitive-only
condition with no aversive substance. Asterisks indicate treatments used only in the distant
colour discrimination task.* **b.** *Colour preference inversion was compared across two
discrimination tasks with stimuli that were perceptually distant (blue-yellow) and close (blue-
cyan). Arrows represent the direction of change from the preferred to unpreferred colour that
was tested. Relative reflectance of the colours used in the experiment (see Methods for
details on measurements, and Fig. S1 for distances modelled in the hawkmoths' colour
space).* **c.** *The experimental paradigm was divided into 3 phases: moths were pretrained to
artificial flowers of a single colour in groups and then individually tested for a preferred colour
in a dual choice assay. Following this, their preferred colour was paired with a single
treatment type (-) as a negative reinforcer and the unpreferred colour was rewarded with
sugar (+). The figure depicts an example for the distant colour discrimination task with yellow
as the moth's preferred colour. Durations for each phase are depicted with white boxes
representing a single day.*

Materials and Methods

Animals

Hummingbird hawkmoth (*Macroglossum stellatarum*) populations were maintained indoors at
the University of Konstanz, Germany at 23 °C and 40-60% humidity with a 14:10 h light:dark
cycle. Populations were supplemented with wild-caught moths when available and caterpillars
were raised on their native host plant *Gallium* sp.. Adults were fed in flight cages
(60 cm × 60 cm × 60 cm) with a 20% sucrose-water solution from gravity feeders. Multiple
feeders in blue and yellow colours were provided simultaneously to discourage colour
associations.

Animals used in the experiment were 3-6 weeks of age. Moths were placed in plastic vials (8
cm x 3.5 cm length x diameter) and kept in the dark when not participating in the experiments.
The vials were marked to track individual identity across the experiment.

Experimental Setup

Experiments were performed in a flight cage of 60 cm × 60 cm × 60 cm dimension at 23 °C.
The cage was lit from above with four 60 cm long daylight-like fluorescent tubes (Osram L 18
W/965 Biolux Tageslicht G13). Lights were connected to an electrical ballast (GloMat 2 × 40
W, Hagen), to increase the flicker frequency of the fluorescent tubes above 25 kHz, beyond
the resolvable range of hawkmoths (Stöckl et al., 2019). A USB camera fixed to the upper
corner of the cage was used to record the experiments. It was controlled by the ContaCam
software (ContaCam v9.0.9beta4, https://www.contaware.com) to record videos at 30 fps.

Artificial flowers were constructed by pasting coloured discs (38 mm diameter) on cylindrical
plastic pedestals (8 cm x 3.5 cm) wrapped with unbleached paper. Discs in Blue (CMYK
91:66:0:0), Yellow (CMYK 0:0:100:0), and Cyan (CMYK 91:26:0:0) were designed in the vector
graphics software Inkscape (Inkscape v1.3 2023, https://inkscape.org). The colours were laser
printed (imageRUNNER ADVANCE DX C3926i, Canon) on unbleached paper ('Classic White',
Steinbeis) and laminated with matte foil (S-PP525-22 matt, Peach, PRT GmbH). To provide
optic flow during flight, matte-laminated dead-leaves (Matheron,1975; Lee et al., 2001)
patterns were used on the floor of the cage. During the test and conditioning phase of the
experiments, the flowers were placed on a dead-leaves pattern covered cardboard platform
(30 cm × 50 cm × 50 cm) higher off the ground of the cage to decrease the flight height and
thereby get increased feeding responses.

Irradiance measurements of the flower colours, background, and lighting were taken using a
calibrated Miniature Spectrometer (OceanHDX, Ocean Optics Inc., Dunedin, FL, USA)
connected to a UV-VIS optical fibre (P400-2-UV-Vis). Relative reflectance of the stimuli was
then calculated with respect to a 99% white standard (Spectralon diffuse reflectance standards,
Labspehere Inc., USA). All spectral measurements were processed and visualized in RStudio
(Rstudio Team, v2023.09.1) using the pavo 2.2.0 package (Maia et al. 2019) (*Fig. S1a*).

To map the colour distances, quantum catches for the photoreceptors were calculated by
integrating the sensitivity peaks of *M. stellatarum* at 349, 440, and 521nm (Telles et al., 2014),
the cage illumination, and irradiance measures from the stimulus (Renoult et al., 2017). The
'sensmodel' function was used to set the sensitivity values for the hawkmoths, which were then
input into the 'vismodel' function to calculate photoreceptor stimulation incorporating von-Kries
colour corrections (Maia et al., 2019). Relative chromatic and achromatic distance between
the colours were calculated as noise-weighted Euclidean distances measured in Just
Noticeable Differences (JNDs) (Table S1, *Fig. S1b*), which is a contrast threshold that uses the
RNL model (Vorobyev & Osorio, 1998). Relative photoreceptor densities were given as 1:1:7
for the small, medium, and long wavelength receptors (Kelber et al., 2003).

Experimental Procedure

Hawkmoths were differentially conditioned to invert a strong colour preference using various
treatment types as the negative reinforcement. By using quinine, citric acid, water, salt, and no
substance (appetitive-only condition), we combined treatments from previous insect literature
(Avarguès-Weber et al., 2010; Kelber, 2002) to compare a variety of negative reinforcements.
We assessed learning in 2 visual discrimination tasks associated with disparate learning
challenges (Dyer & Chittka, 2004; Giurfa, 2004). To provide discrimination tasks with disparate
challenges, we used yellow and blue which are further apart in hawkmoths' colour space

(distant colours), and for the harder discrimination task we used blue and cyan (close colours)
(*Fig. 1b, see Fig. S1b for colour spaces*) as the conditioned stimuli (CS). Individual hawkmoths
experienced a single treatment and discrimination type with the full paradigm divided into 3
phases – Pretraining, Preference test, and Preference inversion *(Fig. 1c).*

In all but the pretraining phase, animals were tested individually in the flight cages. Food (20%
sucrose) was only available during the trials and for the remainder of time, animals were kept
in vials under dark conditions. Artificial flowers within the flight cage were randomly arranged
at least 5 cm away from each other, and their positions were changed within and between trials
to avoid place learning. The negative reinforcement substances and sugar rewards were
pipetted out at several points on the surface of the flower as small droplets (20-30 µl), requiring
the moths to make multiple choices before satiation. The flower surfaces were cleaned
between all trials. A trial commenced when the moth began its flight, and during the trial *every*
new approach to an artificial flower that ended with a proboscis contact to the surface was
scored as a choice. Repeated contacts on the same surface while hovering or repositioning
around the flower were not included as additional choices. All trials were also video
documented.

Pretraining

To habituate the moths to the artificial flowers, groups of 5-8 moths were pretrained to the
setup by sequentially switching their regular gravity feeders with artificial flowers across 3 days.
On the first day the moths had one feeder and 2 artificial flowers at different elevations, and by
the third day only 3 artificial flowers were available to feed from. Each group was pretrained to
flowers of a single randomly chosen colour. Either yellow or blue was used for the distant colour
experiments, and either blue or cyan were used for the close colour experiments. During this
phase, the moths could feed ad libitum on 20% sucrose from the surface of the flowers for 10-
12 hours each day. To ensure the flowers always contained sucrose during visits, they were
removed from the cage in the evenings. On the evening of the third day, moths were packed
into individual vials and kept in a dark box for 48 hours to motivate feeding during the next
phase.

Preference test

Moths were tested for a preferred feeding colour between the two colours assigned to their
discrimination type, blue and yellow (distant colours), or blue and cyan (close colours). The
identity and sex of the moth were noted, along with the time of start of each experiment. Six
artificial flowers, 3 of each colour, were arranged in the flight cage with 20% sucrose drops
available on all the flowers. All choices were rewarded to prevent the animals from forming
negative associations with their preferred colour, and so the animals could feed during the trial
rather than in a non-experimental setting. Flower choices were scored by the experimenter
across 5 minutes of flight. Only animals with a relative colour preference, i.e. at least 60% of
choices on one of the colours, were used in the following preference inversion phase.

Preference inversion

Hawkmoths were differentially conditioned to their unpreferred colour as determined by the
preference test. For the distant colour experiments, the artificial flowers with the unpreferred
colour (CS+) were paired with a reward of 20% sucrose while the preferred colour (CS-) was
associated either with 20% citric acid (n=18), 120mM quinine hydrochloride solution (n=16),
3M sodium chloride solution (n=18), distilled water (n=14), or, in the case of the appetitive-only
conditioning, no substance (n=14).

For the close colour (blue-cyan) discrimination condition, only citric acid (n=13), quinine (n=15),
and no substance (n=14) were used, as these treatment types emerged as most relevant from
the distant colour experiments.

The moths were differentially conditioned in 4 trials, one per day, during which they had access
to the artificial flowers (3 x CS+ and 3 x CS-) for 8 minutes of flight. This duration was
determined to be a suitable interval for most moths to approach the flowers and make sufficient
choices until satiation based on pilot experiments. Only sessions in which moths made at least
one choice were included as trial days.

Control experiment

For the appetitive-only conditioning, only the CS+ was presented with droplets. To assess
whether the animals associated the droplets rather than the colour as a rewarding cue, we
altered the preference inversion phase with a test on the fourth day where all the flower
surfaces were bare. For this test, choices were recorded for 5 minutes of flight, rather than 8
minutes, to account for changes in preference associated with finding no rewards on the CS+.
This control was conducted for the appetitive-only condition (n=9) with the close colour setup
where the results showed a significant relation between learning and treatment type *(Fig. S2a)*.

Data Analysis

Data was analysed separately for the distant colour and close colour discrimination
experiments. Moths that participated for at least 3 days of differential conditioning were
included in the analysis. All statistical analyses were conducted in R (R Core Team, 2021), and
plots were created with the ggplot2 package (Wickham, 2011).

To compare the number of individuals that succeeded in the preference inversion task between
treatments, we assigned a success criterion to moths that shifted their colour preference in
relation to the 60% preference criterion in the preliminary test, i.e., individuals with greater than
40% CS+ choices on the fourth day. A pairwise Fisher's exact test with Holm corrections for
multiple testing was then implemented to compare the numbers of successful and
unsuccessful moths between treatments *(Fig. 2,3 b)*.

Choice rates

Generalized linear-mixed models (GLMM) fitted with the glmer function from the lme4 package
were used to test if the correct choice rate varied significantly between treatment types, and
across the differential conditioning trials. Choice data from the differential conditioning was
fitted to a binomial family with Treatment type, Day, Preferred colour, Sex, and the choice rate
from the Preference test as fixed effects, and Individual ID as the random effect. Residuals
from the model were simulated using the simulateResiduals function from the DHARMa
package (Hartig, 2018) to validate model accuracy. Stepwise reduction of the full model was
conducted with likelihood ratio tests (LRT) via the drop1 (Crawley, 2002) function, and the
random effect structure of the final model was selected based on Akaike information criterion
(AIC) comparisons. The simplest adequate model was formulated as

$$(correct\ choices, incorrect\ choices) \sim Day * Treatment * Preferred\ colour$$
$$+ Pref.test\ choice\ rate + (1|Animal\ ID)$$

Preferred colour as a predictor was removed from the close colour experiment model where
only blue was the CS-. The Anova function from the car package (Fox and Weisberg, 2019)
with Wald's Chi-square test was used to determine the significance of the fixed effect variables
on the choices. Post-hoc comparisons were then conducted to identify pairwise differences
using a Sidak (Šidák, 1967) correction for multiple comparisons with the emmeans package
(Lenth et al. 2019) *(Fig. 2,3 a)*.

Data from the control experiment between close colour stimuli was similarly fit to a binomial
GLMM and post-hoc comparisons were performed to estimate choice rate differences between
days *(Fig. S2)*. Correlation between the choices on the third and fourth day was calculated with

the cor.test function using Spearman's method to assess whether moths made comparable
choices in the test with no droplets.

Learning curves

To model learning curves, we used a GLMM incorporating a psychometric function (see Kirwan
and Nilsson, 2019) using Bayesian estimation. The learning curves were modelled on data
from the successful (>40% correct choice on day 4) individuals to visualize how the treatment
type affected learning dynamics *(Fig. 4)*. The model was fitted with the Stan language
(Carpenter et al., 2017; http://mc-stan.org/) via the brms package (v2.6.0; Bürkner, 2018;
https://cran.r-project.org/web/packages/brms/) within R.

A logistic regression model modified from Olsson et al. (Olsson et al. 2018) was used, where
the initial guess rate and lapse in learning were assigned as the baseline and upper asymptote
of the curve respectively. This psychometric formula was used to estimate the learning curve's
inflection point (Inflex) and 80% of the curve's rise range (Width) to compare between
treatment types. To restrict the estimates of the baseline and lapse rate between zero and one,
they were estimated on a logit scale $\{y=\ln[x/(1-x)]\}$, and the curve width was estimated on the
natural logarithmic scale. Choices from each day were set as the response variable and fit to
a binomial family with an identity link. Informative priors for the baseline were estimated close
to 0 based on the animals' unambiguous choices during the preliminary test. The learning lapse
was set near 0 for the distant colour experiments and around 0.25 for the close colour
experiments where fewer animals reached a 100% choice rate. Strong priors were also set for
the threshold and width of the curve with a distribution centred on the first conditioning day for
the distant colour experiments and the third day for the close colour experiments, based on
visualising the choice data. Preferred colour, Treatment type, Preliminary choice, and their
interactions were included as fixed effects, and Individual ID was set as the random effect to
obtain threshold-width values specific to each condition and individual.

A model of best fit was assessed by dropping predictor variables from the full model and
comparing all possible models using leave-one-out cross validation via the LOO function
(Vehtari et al., 2017). The model of best fit was chosen as the one with the highest ELPD
(Estimated Log Predictive Density) value. The estimates were calculated from the final model
with predictors assigned as

$$Baseline \sim Prelim.choice\ rate\ +\ (1|Animal\ ID)$$

$$Lapse \sim 1\ +\ (1|Animal\ ID)$$

$$Inflex \sim Treatment\ *\ Preferred\ color\ +\ (1|Animal\ ID)$$

$$Width \sim Treatment\ *\ Preferred\ color\ +\ (1|Animal\ ID)$$

280 Preferred colour was excluded from the close colour experiments with only blue as the CS-,
281 and based on the data from this discrimination task, the predictors for lapse were adjusted to

$$Lapse \sim Treatment\ +\ (1|Animal\ ID)$$

. Parameters were estimated using four Markov–Chain Monte Carlo (MCMC) chains running
for 2000 iterations post-warmup, and model convergence was checked and adjusted by
replacing the default priors with more informative priors when necessary (*Table S2*). The final
estimates were drawn from models where all chains converged (R-hat convergence diagnostic
< 1.01). Learning curves predicted for each individual were also used to visually validate
predictions.

 Colour switching rates

As a proxy for learning dynamics during the differential conditioning, switching rates were
calculated for each individual. Successive choices of the same colour were marked a '0' switch,
while choosing different colours in successive flower contacts was marked a '1' switch. The
switching rates were then calculated as the sum of switches divided by the number of possible
switches across the total choices made by an individual during the differential conditioning
period. To examine the variation of switching rates with discrimination and treatment type, a
GLM including the treatment types common to both discrimination tasks was modelled using
the glmmTMB function (Brooks et al., 2017). The model was fit to a betabinomial family with
the interaction of treatment and discrimination type, and the number of feeding counts as
predictors. After stepwise model reduction, the simplest adequate formula was structured as,

$(Total\ switch\ counts, (Total\ choices - 1) - Total\ switch\ counts) \sim Treatment\ type\ *$
$Discrimination\ type$

The Anova function with Wald's Chi-square test was used to determine the significance of the
fixed variables on the switching rates. Post-hoc comparisons were then conducted to identify
pairwise differences using Sidak adjustments for multiple-testing corrections *(Fig. 5b)*.

To test whether switching between colours was linked to the animals' correct choice rates, we
fitted correlations between the switching index and the choices rates on the fourth day using a
Spearman's tests with the cor.test function *(Fig. 5c, d)*.

Proboscis contact duration

To quantify the duration of proboscis contacts with the treatment substances – citric acid,
quinine, water, salt, and the sucrose solution, we annotated videos from the preference
inversion phase using BORIS software(v8.22.6, https://www.boris.unito.it/) (Friard & Gamba,
2016). Videos from the first day where animals selected both the CS+ and CS- were collected
and scored in a blind assessment where treatment type and the rewarded colour were
undisclosed. Contact durations were recorded as time between the first to last moment of
contact with a droplet. Only videos where the proboscis contacts were clearly observed were
used. To minimise the effects of satiation or habituation on durations, not more than 10 contacts
were scored. Only animals with at least 5 contacts with both the CS+ and CS- were included
in the final analysis.

A generalised linear regression model was fitted to a gamma family with a log link with the
contact durations as the dependent variable and Stimulus type (CS+ or CS-), Treatment type,
Discrimination type, and Preferred colour as the predictors, and animal ID as the random effect.
Estimates were drawn from the simplest adequate model,

$$Contact\_Duration \sim Stimulus\ type\ *\ Treatment\ +\ (1|Animal\ ID)$$

Pairwise comparisons for the treatment types were estimated with Sidak corrections for
multiple testing.

Results

To compare the impact of various negative reinforcements on learning outcome, hawkmoths
were trained to invert a colour preference in a discrimination task either with stimuli of
perceptually distant colours (blue-yellow) or close colours (blue-cyan). Accordingly,
comparisons between the different treatment types, i.e., appetitive-only conditioning, or citric
acid, quinine, salt, or water as negative reinforcements were interpreted within the
discrimination tasks that they were nested within.

Since in all but the appetitive-only conditioning, both stimuli had droplets on the surface, we
performed a control with the no substance treatment to ensure that the droplets did not aid

associations to the CS+. As there were no significant differences in choice rates between the
third day of differential conditioning with only sugar rewards and the subsequent test without
droplets on either stimulus (*Fig. S2*), we concluded that the moths did not rely on the presence
of droplets for their choices. A moderate positive correlation (Spearman's ρ=0.61, p=0.08; *Fig.
S2*) between the choices from the third day and test supports the conclusion that the animals
maintained their associations across days despite the absence of droplets on the flowers.
Thus, we conclude that all choices made in these experiments were colour driven.

*1. Negative reinforcement type did not alter visual discrimination learning of distant
colours*

Fig. 2 **Preference inversion in the distant colour experiments. a**. *Choice rates across the
preference test and inversion phase. Correct choices represent feeding on the preferred colour
during the preference test (grey highlight), and on the unpreferred colour (CS+) during the
preference inversion phase. Choice rates of individuals are denoted by circles with the size
representing the number of choices made in a day. Statistical results (GLMM, Fig. S4) of
differences in choices rates between days within a treatment type are indicated on the
treatment-specific coloured bars where days with no differences* (p>0.05) *share the same
letter. Pairwise comparisons of treatments within a day were not significant*. **b**. *Proportion of
differentially conditioned individuals achieving the success criteria on day 4 (>40% correct
choices in grey, and 100% correct choices in black). Pairwise comparisons (Fisher's test) of
individuals with the 40% choice rate found no significant differences between treatment types*

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In the distant colour experiments, moths pretrained to blue or yellow artificial flowers selected
their pretrained colour *(Fig. S3)* with a high choice rate during the preference test (*Fig. 2a
Preference test*).

In the preference inversion phase, moths significantly increased their correct choice rate
across the differential conditioning period (GLMM Day - X^2= 570.94, df= 3, p< 0.001; *Fig. 2a*)
with 71.05% (54/76) of the conditioned animals achieving the success criteria at a high median
choice rate of 100% *(Fig. 2a Day 4).* There were no significant differences between the number
of conditioned animals that changed their initial colour preference to achieve over 40% correct
choices on the last day (*Fig. 2b, Table S3*). This 40% baseline was used to describe the
success criterion as it indicated a shift from their initial colour preference of 60%.

The moths' preferred colour influenced their choice rate (GLMM Day: Preferred colour
- X^2= 11.62, df= 3, p= 0.009; *Fig. S4b*), with animals being conditioned to yellow (CS+) against
their blue preference having a greater correct choice rate on the second and third day. This
difference disappeared on the last day. Generally, moths with a higher choice rate of their
preferred colour during the preference test performed more poorly on the first day of differential
conditioning in the inversion phase (Spearman's test rho= -0.45, p< 0.001; *Fig. S4d*). However,
this correlation was not significant by the last day of the conditioning, showing that their initial
colour preference did not impact the final colour inversion performance. We found no
interaction between the treatment type and the moths' preferred colour.

There was also a significant difference in the variation of choices rates across days between
treatment types (Day: Treatment - X^2= 40.5465, df= 12, p< 0.001; *Fig. 2a*) but within a day
there were no significant differences between the treatments. Despite this, we found a general
trend of citric acid and appetitive-only conditioned individuals more consistently achieving a
higher correct choice rate. Quinine appeared to motivate learning more slowly while water and
salt shared similar trends with highly variable success rates.

In conclusion, with perceptually distant colours, the negative reinforcement type did not
distinctly alter learning success on individual days, as the hawkmoths readily inverted their
preferences in all conditions.

2. Negative reinforcement type altered visual discrimination learning for close colours

To pose a more challenging learning context, in which the effect of different aversive treatments
might be observed more clearly, we conducted the experiment using stimuli closer in the colour
space, with treatments that emerged as most effective from the distant colour experiments -
citric acid, quinine, and the appetitive-only conditioning.

Fig. 3 **Preference inversion in the close colour experiments. a.** *Choice rates of individuals are denoted by circles with the size representing the number of choices made in a day. Statistical results (GLMM, Fig. S4) of differences in choices rates between days within a treatment type are indicated on the treatment-specific coloured bars where days with no differences (p>0.05) share the same letter. Significant differences between treatment types within a day are shown are shown as black asterisks (*** p < 0.001, **< 0.01, *< 0.05, . < 0.1).* **b**. *Proportion of differentially conditioned individuals achieving the success criteria on day 4*

(>40% correct choices in grey, and 100% correct choices in black). Significant pairwise comparisons (Fisher's test) of individuals with the 40% choice rate are indicated with letters.

In the analysis of the close colour experiments, we only included cyan as the CS+, since moths
pretrained to both cyan or blue, selected blue flowers during their preference test (*Fig.* In this
discrimination type, fewer moths shifted their colour preference in comparison to the distant
colour experiments, with only 52% (22/42) of animals reaching the success criteria. Although
the moths modified their foraging choices across the duration of the differential conditioning
(GLMM Day - X^2= 47.51, df= 3, p< 0.001; *Fig. 3a*), their median choice rate for the CS+ (cyan)
by the end of the differential conditioning lay at 51.04% (*Fig. 3a Day 4*), distinctly lower than
their counterparts in the distant colour experiments. While successfully conditioned animals in
the distant colour experiments decisively chose the CS+, most moths in the close colour
experiments did not make as strong an association with the rewarded target.

Interestingly, the treatment type influenced the proportion of animals that realized the task, with
fewer animals reaching the success criteria when conditioned with quinine (Fisher's exact test
- p= 0.006; *Fig. 3b; Table S3*). The treatment type also influenced the variation in choice rates
across the differential conditioning period (GLMM Day: Treatment - X^2= 14.862, df= 6, p=
0.021; *Fig. 3a*). In contrast to the distant colour experiments, there were significant differences
in choice rates between treatment types within each day. Groups with no substance or citric
acid on the CS- had a significantly higher correct choice rate on each day than the group
treated with quinine (*Fig. 3a*). There were no significant differences between the no substance
and citric acid groups within days. Since animals in the close colour experiments were trained
only with cyan as the CS+, the effect of preferred colour on choice rates could not be assessed.

Thus, with perceptually close colours, where hawkmoths did not learn to invert their colour
preference to the same degree as with distant colours, there were distinct effects of the
negative reinforcement type on learning: the highest learning success was achieved with the
appetitive-only and citric acid treatment, and the lowest with quinine.

3. Learning and foraging dynamics during differential conditioning

403 To investigate whether the treatment types impacted the learning dynamics, psychometric
404 learning curves were modelled to the choice data from the successful animals.

*Fig. 4 **Learning dynamics across treatment types for each discrimination task. a-b**. Psychometric learning curves modelled for data from successful individuals in the preference inversion phase (see Methods for details). Points depict the correct choice rates of individuals, and colours represent the respective treatment types. Curves are extrapolated to the 0th day to visualize learning predictions for the baseline (initial preference). The dotted line depicts the 40% choice criterion which was considered successful learning. **c.** Inflection points of the learning curves estimated for the treatment types for each discrimination task model (close colour and distant colour). Upper and lower box limits depict the Standard error, and the whiskers depict the 95% Credible Intervals. **d.** Widths of the learning curves estimated for the treatment types for each discrimination type model. Blue-yellow and blue-cyan circle pairs depict the discrimination task corresponding to the data.*

The learning curves modelling the distant colour experiments had steep sigmoidal shapes
plateauing at a 100% choice rate within the second day of the differential conditioning (*Fig. 4a*).
The learning curves of the close colour experiments were flatter and reached their plateau later
in the conditioning period at around a 75% choice rate (*Fig. 4b*). Across treatment types, there
was a similar trend in the blue-yellow and blue-cyan experiments for the time taken to arrive
at the inflection point, the halfway mark between the lower and upper asymptote of the curves.
For both discrimination types, colour choices similarly shifted early on in the experiment
(*Fig. 4c*), with the inflection point shifted later for quinine, indicating longer conditioning times,
while appetitive-only conditioning required the shortest time. This was the case in both colour
tasks, but more pronounced with close colours. The widths, which represent the time range
during which 80% of changes in the responses occur, were narrow in the distant colour
experiments, as represented by the steep learning slopes, and much wider for the close colour
experiments where target acquisition occurred at a slower pace (*Fig. 4d*). There were no
differences in widths between the treatment types within a discrimination task, suggesting that
the treatment type did not significantly change the speed of target acquisition but rather,
influenced the time taken by the animals to sample the CS+.

*Fig. 5 **Switching dynamics during differential conditioning. a.** Example choice sequence of individual moths in the appetitive-only conditioning in the distant colour experiment (left) and close colour experiment (right). **b.** Switching rates of individuals calculated for choices across the colour inversion phase. A value of 1 represents colour switching with every choice, a value of 0 represents no switching during the entire inversion training. Estimates with 95% confidence intervals (in black) are drawn from the GLMM. Switching rate of individual moths are represented as points with the size of the circle depicting the number of choices made by the individual in the colour inversion phase. **c-d.** Correlation of switching rates with the choice rate on day 4 of preference inversion, i.e. the learning success. Points represent data of individual moths, and colours indicate their treatment type. Results of a Spearman's rank correlation coefficients (rho) are shown in the graph. (*** p < 0.001, **< 0.01, *< 0.05). Blue-yellow and blue-cyan colour pairs depict the discrimination task corresponding to the data.*

Successful animals in the distant colour experiments rapidly and reliably switched to feeding
on the CS+ after being rewarded on it a few times. However, in the close colour experiments,
most successful individuals distributed their feeding choices between both CS+ and CS- rather
than only visiting the rewarded target (*Fig. 5a*). To quantify the likelihood of switching between
a preferred and unpreferred colour across the colour discrimination tasks, we calculated the
animals' switching rates, where a value of 1 represented animals that switched colour with
every choice, and a value of 0 represented those that exclusively chose one colour during the
entire inversion training phase. These measures were significantly different between the
treatment types depending on the discrimination tasks within which the data was nested (GLM
Treatment type: Discrimination type - X^2= 8.93, df= 2, p= 0.01). The measures indicate a
stronger colour fidelity in the distant colour experiment in comparison to the close colour
experiments (GLM Discrimination type - X^2= 42.09, df= 1, p< 0.001)*.* Switching rates varied
significantly only between the treatment types in the close colour experiments, with appetitive-
only conditioning promoting the greatest number of colour switches and quinine the lowest
(Fig. 5b). We correlated switching rates to task success to assess whether a strong fidelity to
their preferred colour could prevent the hawkmoths from sampling the CS+ and forming reward
associations. A positive correlation was found between the choice rate on the fourth day of
preference inversion and the animal's switching rate in the close colour experiments
(Spearman's test rho= -0.48, p= 0.002; *Fig. 5d*), but there was no link between switching and
success for the distant colour experiments (*Fig. 5c*).

Thus, in addition to learning success, the learning dynamics, both in terms of how fast
hawkmoths learned, and how they explored the stimuli, were impacted by the discrimination
task and the aversive treatment type. With close colour pairs, appetitive-only conditioning
promoted the fastest learning, with the highest number of switches between the two stimuli,
while the opposite was true for quinine.

  4. All treatment types were aversive, but only quinine impacted the positive reinforcement

To quantify whether the moths did, in fact, react aversively upon probing the treatment substances compared to sucrose, and whether there were differences in aversive strengths between the substances, we analysed proboscis contact durations with the droplets across discrimination tasks and treatment types (except appetitive-only, in which we did not present droplets on the CS-). Contact durations were significantly longer for sucrose in comparison to all treatment substances (LMM Stimulus type - X^2= 226.46, df= 1, p< 0.001; *Fig. 6a*) but we found no significant differences in contact durations between the treatment substances. Thus, while the treatment substances were perceived as aversive, there were no treatment-specific differences in feeding responses to indicate disparate aversive strengths. However, the type of negative reinforcement influenced the contacts with sucrose (LMM Stimulus type: Treatment type - X^2= 29.42, df= 3, p=< 0.001; *Fig. 6a*), as quinine-treated animals had significantly shorter feeding durations than animals in all other treatments.

Fig. 6 **Contact duration with sucrose and the different negative reinforcements. a.** *Log transformed contact durations with the droplets on the CS+ (sucrose) and CS- (treatment substances). Shaded points show the scored data with individuals marked by distinct colours. Estimates and their 95% confidence intervals (in black) are drawn from the GLMM (Table S6). Differences between treatment types are indicated with letters, where treatments with no difference (p>0.05) share the same letter. Significant differences between stimulus types are indicated with asterisks on the black bars (*** p < 0.001)*

Discussion

In this study we demonstrate how the underlying context and conditions can modify learning outcomes by comparing the role of various negative reinforcements for visual discrimination. By differentially conditioning the hummingbird hawkmoth, a generalist nectarivore, in two colour discrimination tasks, we show that quinine, a commonly used negative reinforcement for insect training, produces worse target acquisition in comparison with other substances, such as citric acid, and with appetitive-only conditioning. We link these differences in learning to the effect of the reinforcing substance on modifying reward association and foraging dynamics in freely flying animals, subsequently affecting the individual's accuracy and speed of learning.

Learning asymmetry and innate preferences

Learning dynamics between the close and distant colour experiments varied greatly, with
animals making rapid and reliable associations to the rewarded blue or yellow but failing to
make similar associations to the cyan flowers. These results correspond to previously reported
colour discrimination results in honeybees and bumblebees (Avarguès-Weber et al., 2010;
Dyer & Chittka, 2004) where discrimination thresholds for perceptually close colours do not
reach the same criteria as those of distinct colours, even with strongly reinforced training
protocols.

In our experiments, the differences between the colour discrimination tasks are unlikely to be
explained by the challenge of perceptually distinguishing the colours, as *M. stellatarum* can
distinguish spectrally similar colours differing by as low as 1-2 nm in the blue 400 and 480 nm
range, a spectral resolution even higher than in honeybees (Telles et al., 2016), and can also
use achromatic cues to discriminate stimuli (Kelber, 2005; van der Kooi & Kelber, 2022). The
cyan and blue stimuli we used had both achromatic and chromatic differences that were large
enough to be exploited by the hawkmoths, and correspondingly, they made strongly biased
colour choices during their initial preference test, which would not be possible if they were not
able to discriminate between the colours.

Rather, the differences in choice rates between the distant and close experiments could have
emerged from the moths' strong innate colour bias, since individuals show untrained
preferences for blue or yellow (Kelber, 1996, 2002). The cyan stimulus used in this setup was
less preferred in comparison, as evidenced by the results of the pretraining where even after
being absolutely conditioned to cyan for 3 days, moths chose to feed on blue when given a
choice. While the change from their initial choice rates suggests that learning did take place in
both discrimination tasks, new reward associations with the cyan flowers might have been
created without losing their initial preference for blue. As a result, at the end of the differential
conditioning period, most moths chose equally between cyan and blue rather than associating
with a single colour as with the blue-yellow stimuli. Innate colour preferences could have also
led to the asymmetric learning acquisitions in the distant colour experiments between the
groups with blue and yellow as the CS+. In this species, a larger proportion of animals have a
spontaneous preference for blue over yellow (Kelber 1997). Subsequently, more moths with
an innate blue preference would have been pretrained through absolute conditioning to yellow
artificial flowers than the other way around. Thus more animals with blue as their CS+ would
have been 're-learning' a colour, a task requiring more cognitive flexibility and considered more
challenging (Izquierdo et al., 2017; Raine & Chittka, 2012; Young et al., 2024).

Another possible explanation for the decreased target acquisition in the close colour
experiments could emerge from the moths allocating their attention to the salient blue stimulus
and not forming immediate associations to the rewarded target. Such phenomena as blocking
or overshadowing of learning due to the presence of a stimulus with high valence in the same
environment have been suggested in previous learning studies (Balkenius & Kelber, 2006) in
this species.

An interesting aspect of the hawkmoths' colour associations is demonstrated by their foraging
dynamics, where we found a low colour fidelity in the close colour setup, whereas animals
rarely switched between the yellow and blue colours. This could indicate a categorical grouping
of colours, analogous to human-defined groups, where colours across a range of chromatic
and achromatic properties are grouped into the same class, such as blues, greens, yellows,
etc.. Seen through the lens of foraging, this would suggest that hawkmoths are less prone to
switching between flowers in different colour categories, but when their preferred colour is
unavailable or unrewarded, might sample instead from flowers with similar colours. While
categorical colour perception has been uniquely linked to primates (Kelber, 2016),
generalization of colours by insects, where behavioural responses do not correlate to the

colours' distance in their colour space (Benard & Giurfa, 2008; Troje, 1993), might show that
similar processes are utilized.

Tasks requiring discrimination between close colours have been described as 'challenging' due
to the lower learning or target acquisition levels and have subsequently been used to
demonstrate the benefit of strong negative reinforcements for learning in insects (Avarguès-
Weber et al., 2010; Dyer & Chittka, 2004; Dyer & Howard, 2023; Giurfa, 2004). However, what
is viewed as a learning deficit might instead be the animal's strategy to benefit from exploring
within a colour category rather than making strong associations to a particular colour within a
category and restricting foraging flexibility. Here, we interpret the results of discrimination
learning as an interaction of their innate preferences, which are known to be reliably recalled
even after training or hibernation periods (Gumbert, 2000; Kelber, 2010b; Menzel, 1968), and
the functional basis of colour recognition for the hawkmoth while foraging.

Tastes as negative reinforcements in hawkmoths

Colour discrimination learning was influenced by the type of negative reinforcement used
during the differential conditioning, which points to a disparate negative valence associated
with the treatment substances. The 5-way comparison of treatments in the distant colour
experiment, albeit statistically inconclusive, produced citric acid, quinine, and appetitive-only
conditioning as the more reliable training conditions, suggesting that these substances were
perceived differently from at least water and salt solution. The next series of experiments,
where moths were trained to discriminate close colours, demonstrate that citric acid and
quinine were also perceived differently from each other. This points strongly to aversion being
generated not only due to the mismatch of the substance to the expectation of a sugar reward,
but also due to the specific substances being perceived uniquely. Such differences in
perception could emerge from a negative sensory experience on sampling the substance, such
as that caused by an aversive taste or viscosity (Josens & Farina, 2001). The hawkmoth's
proboscis have sensilla with gustatory and mechanosensory receptors which they use to
assess food quality (Kelber, 2003). Studies on the gustatory coding of a closely related
hawkmoth, *Manduca sexta*, suggest that tastes in this species are represented in a tastant-
dependent manner rather than in the categories - bitter, salt, sour, sugar, umami- typically
known in other animals (Reiter et al., 2015). In another moth, *Heliothis virescens*, it was shown
that two bitter substances, one of which was quinine, produced separate behavioural and
neural responses (Kvello et al., 2010). We did not find differences in the proboscis contact
durations between the treatment substances which could have been due to the limitation of
visually scoring feeding from the videos, where finer differences in contact durations might not
have been captured. It is also possible that all substances were aversive beyond a threshold
at which the moths show highly stereotyped behaviour of quickly retracting their proboscis.
However, the differences in learning outcomes as well as previous studies on moth gustation
indicate that the negative reinforcements were perceived as unique gustatory sensations.

Post-ingestional physiological effects, such as malaise, or a degradation of the reward quality
of sugar from contacting the treatment substances could have also played a role in learning.
In our experiments, contact durations with the treatment substances were significantly lower
than those with the sucrose rewards and typically lasted less than a second, making it unlikely
that they ingested toxic quantities of the substance. Instead, upon contacting quinine on the
CS-, moths made much shorter contacts with sucrose and were observed to sometimes be
repelled on contacting these droplets. This strongly evidences the inhibition of sugar receptors
by bitter substances that has been reported in many insects (De Brito Sanchez et al., 2005;
Dethier & Bowdan, 1992; Jørgensen et al., 2007; Liscia & Solari, 2000; Meunier et al., 2003).
Thus, using quinine as a negative reinforcement could have prevented animals from making
accurate associations to the rewarded stimulus. Additionally, we also found a lower switching

index for quinine reinforced animals with the close colour stimuli which could have been due to the lack of motivation to diverge from their preferred colour since the alternate was also not perceived as rewarding.

Learning visual discrimination

Insect training literature demonstrates that differentially conditioning insects using strongly aversive substances improves target recognition (Avarguès-Weber et al., 2010; Dyer & Chittka, 2004; Dyer & Howard, 2023; Rodríguez-Gironés et al., 2013) as a consequence of the punishment associated with making incorrect choices, along with the positive conditioning to the rewarded reinforcement. The faster and stronger associations thus formed are discussed as emerging from the punished individual being more attentive to the task (Chittka et al., 2003) and retaining more information associated with the stimuli (Giurfa, 2004). Although learning experiments in Lepidoptera have demonstrated that feeding behaviour can be modified in response to non-sugar compounds (Broadhead & Raguso, 2021; Rodrigues et al., 2010), in our study, moths treated with strong negative reinforcements such as concentrated quinine or salt solution did not perform better than the animals that only encountered an empty flower. Rather, finding their preferred colour sugar-empty motivated the animals to sample the alternative colour, resulting in better colour associations with the rewarded target. Interestingly, we found no correlation between the number of foraging attempts and the learning acquisition, but rather, in the present discrimination context, the animal's tendency to explore foraging alternatives and encounter the rewarded target predicted task success

Hawkmoths are solitary insects making few and therefore more restricted feeding choices in comparison to many eusocial foragers that make multiple foraging bouts to feed the colony. Moreover, insects within a eusocial setting may display more exploratory behaviour since they may also supplement their nutrition and fitness through the hive (Hendriksma et al., 2019), while risk aversion could be a strongly limiting factor in the foraging behaviour of solitary pollinators. In the case of the hummingbird hawkmoth, we found that conditioning with an aversive stimulus diminished their motivation to explore foraging alternatives in the vicinity of the stimulus, instead of providing association cues to aid visual discrimination. Since hawkmoths form feeding associations in a highly reward-motivated manner (Balkenius et al., 2008; Kelber, 1996), with the ability to discriminate between sugar types and learn colours associated with their preferred sugars (Kelber, 2003), training protocols with disparate reward associations might motivate learning while also preventing any loss in performance caused by harsh punishments. Such a conditioning method would also represent a naturalistic foraging situation for this species, as their longer lifespans and migration activities (Kelber, 2010b) require them to adapt to new environments with different resources and select among the most energy efficient food source.

Conclusions

This study highlights that visual learning in insects can be strongly influenced by the underlying context and conditions. Contrary to other insects where learning success has been linked to stronger differential conditioning, the hummingbird hawkmoth showed poorer target association when trained with quinine compared to training with citric acid or appetitive-only conditioning with no aversive substance. On top of impacting sucrose perception, we demonstrate that quinine was not conducive to hawkmoths' exploration during foraging. These results showcase the role of an animal's sensory ecology and foraging dynamics in how they learn.

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Competing interests

The authors declare no competing or financial interests.

Author contributions

Conceptualization: A.N.M., A.S.; Methodology: A.N.M., A.S., J.J.F.; Validation: A.N.M., A.S.; Formal analysis: A.N.M, J.J.F.; Investigation: A.N.M.; Resources: A.S.; Data curation: A.N.M.; Writing - original draft: A.N.M.; Writing - review & editing: A.N.M., A.S., J.J.F.; Visualization: A.N.M.; Supervision: A.S.; Funding acquisition: A.S

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Supplementary information

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