

1 Division of labor during biofilm matrix production

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26 Summary

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28 Organisms as simple as bacteria can engage in complex collective actions, such as group motility and
29 fruiting body formation. Some of these actions involve a division of labor, where phenotypically
30 specialized clonal subpopulations, or genetically distinct lineages cooperate with each other by
31 performing complementary tasks. Here, we combine experimental and computational approaches to
32 investigate any benefits arising from division of labor during biofilm matrix production. We show that
33 both phenotypic and genetic strategies for a division of labor can promote collective biofilm formation
34 in the soil bacterium *Bacillus subtilis*. In this species, biofilm matrix consists of two major components;
35 EPS and TasA. We observed that clonal groups of *B. subtilis* phenotypically segregate in three
36 subpopulations composed of matrix non-producers, EPS-producers, and generalists, which produce
37 both EPS and TasA. We further found that this incomplete phenotypic specialization was
38 outperformed by a genetic division of labor, where two mutants, engineered as strict specialists,

39 complemented each other by exchanging EPS and TasA. The relative fitness of the two mutants
40 displayed a negative frequency dependence both *in vitro* and on plant roots, with strain frequency
41 reaching an evolutionary stable equilibrium at 30% TasA-producers, corresponding exactly to the
42 population composition where group fitness is maximized. Using individual-based modelling, we could
43 show that asymmetries in strain ratio can arise due to differences in the relative benefits that matrix
44 compounds generate for the collective; and that genetic division of labor can be favored when it
45 breaks metabolic constraints associated with the simultaneous production of two matrix components.

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48 **Key words:** division of labor, biofilm, *Bacillus subtilis*, phenotypic heterogeneity, cooperation,
49 competition, EPS, TasA

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52 **Highlights:**

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54 - matrix components EPS and TasA are costly public goods in *B. subtilis* biofilms

55 - genetic division of labor using Δeps and $\Delta tasA$ fosters maximal biofilm productivity

56 - Δeps and $\Delta tasA$ cooperation is evolutionary stable in laboratory and ecological systems

57 - costly metabolic coupling of public goods favors genetic division of labor

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60 **Introduction**

61

62 Microbes can act collectively in groups, and thereby substantially influence their local environment in
63 their own benefit. Such beneficial collective actions include the secretion of nutrient-degrading
64 enzymes [1,2], iron-scavenging siderophores [3], biosurfactants for group motility [4,5], and structural
65 components for biofilm formation [6,7]. In certain cases, cooperation even involves a division of labor,
66 where subpopulations of cells specialize to perform different tasks [8–10]. For instance, during sliding
67 colony expansion *Bacillus subtilis* cells phenotypically differentiate into surfactant producers and
68 matrix producers where the role of the first is to reduce surface tension, while the latter allows
69 expanding colony ‘arms’ to form and explore new territories [10]. Given the high relatedness between
70 cells, specialization is likely beneficial for the group as a whole [11,12], with individuals gaining an
71 inclusive fitness benefit from helping their clone mates [13–16]. However, division of labor has
72 recently also been documented between genetically different strains or species [17–19]. Cooperative
73 division of labor based on genetic differentiation seems to evolve both frequently and reproducibly

74 [18,20], lending support for the so-called Black Queen hypothesis, which depicts the microbial world
75 as a network of interdependencies between species [21].

76

77 While our understanding of phenotypically and genetically determined forms of division of labor in
78 microbes deepens [10,17,18,22,23], it has remained unclear what the pros and cons of the two forms
79 of division of labor are, and which form yields higher fitness returns for the specialists and the
80 community as a whole. When considering division of labor based on the exchange of two beneficial
81 public goods, a phenotypic specialization could offer advantages because cells producing the two
82 public goods will naturally be close to one another due to binary cell division. Close spatial proximity
83 is essential for efficient public good sharing [24,25], yet might be compromised with genetically
84 determined division of labor, as spatial separation of partners can readily occur and the switching of
85 specialization states is not possible [26]. Conversely, genetically determined division of labor might
86 offer advantages because it allows a complete decoupling of traits at the metabolic level. The
87 metabolic costs saved due to trait decoupling is likely lower in the case of phenotypic heterogeneity,
88 because each cell might still simultaneously invest in both traits, albeit to varying extents. Finally, it
89 has been argued that in contrast to phenotypic differentiation, terminal genetic divergence bears risks
90 of conflicts such as social exploitation because relatedness between interacting partners is reduced;
91 potentially leading to diverging interests between partners [26].

92

93 Here, we focus on identifying the trade-offs associated with different division of labor strategies for
94 biofilm formation in the in the common soil and plant-colonizing bacterium *B. subtilis*, in terms of
95 individual and population-level fitness.

96 Biofilms represent the most common lifestyle of bacteria, where cells are in close proximity to one
97 another, embedded in extracellular matrix (ECM) [27]. There is ample opportunity for division of labor
98 over matrix construction, because ECM usually consists of multiple secreted compounds that form a
99 mesh of complex exopolysaccharides (EPS) and structural proteins, sometimes accompanied by
100 extracellular DNA (eDNA). While the presence of eDNA can be the consequence of cell death [28], the
101 production of matrix exopolysaccharides and proteins tends to be triggered by cooperative signaling
102 [29,30], cues released by competitors [31], or specific nutrient components [32,33]. As the synthesis
103 of large polymers is metabolically costly, tight regulation of matrix gene expression is often in place,
104 and it has been suggested that the overall metabolic costs for the community may be reduced by
105 assigning matrix production only to a subpopulation of cells [34]. Here we propose an alternative
106 scenario involving division of labor, where subgroups of individuals within a biofilm each specialize

107 (either phenotypically or genetically) in the production of a different matrix component, which are
108 then shared at the level of the group.

109

110 Our model system involves *B. subtilis* forming robust, wrinkly pellicle biofilms that reside at the oxygen
111 rich liquid-air interface [35]. Increasing cell density of the planktonic cells results in a decreasing
112 oxygen concentration in the bottom layers of the static medium. Aerotaxis of *B. subtilis* leads to an
113 accumulation of cells near the liquid-air interface and eventually a colonization of the surface in a form
114 of a densely packed pellicle biofilm. During pellicle development transcription of the matrix-related
115 operons *epsA-O* and *tapA-sipW-tasA* is derepressed [34,36–38] eventually allowing synthesis of the
116 biofilm exopolysaccharide (EPS), and the structural protein TasA [39,40]. Mutants lacking either EPS
117 or TasA cannot establish pellicle biofilms individually, but they can complement each other in co-
118 culture, indicating that both matrix components are necessary for pellicle biofilms and that they are
119 shared [39,41,42].

120

121 Using a mixture of fitness assays, single-cell gene expression analyses and mathematical modelling,
122 we show that the two matrix components EPS and TasA are indeed costly to produce. We further
123 found that cells within a biofilm phenotypically differentiate into three distinct subpopulations
124 consisting of cells producing either both of the matrix components, EPS alone, or none of the two
125 components. We then demonstrate that in terms of group-level fitness, genetic division of labor for
126 matrix construction is superior to the phenotypic differentiation strategy present in the wild type.
127 Specifically, biofilm productivity was maximized at an intermediate mixing ratio of mutants deficient
128 for either EPS or TasA, both in pellicle biofilms grown in the laboratory, and in biofilms grown on plant
129 hosts. Crucially, the $\Delta eps : \Delta tasA$ proportion at which biofilm productivity maximization occurred,
130 represents an evolutionary stable equilibrium.

131

132 **RESULTS**

133

134 **The matrix components EPS and TasA serve as costly public goods**

135 Components of bacterial extracellular matrix are often large, complex polymers, which can potentially
136 bear significant metabolic production costs [2,43–45]. To demonstrate the costs associated with the
137 production of EPS and TasA in our *B. subtilis* strain (NCBI 3610), we competed the non-producing
138 mutants Δeps and $\Delta tasA$ against the wild type (WT) under conditions where matrix is synthesized but
139 not required for survival [46], which is up to 16 hours of growth, prior to surface colonization (Movie
140 S1; see Methods). We confirmed that in the pre-pellicle phase the WT, Δeps , and $\Delta tasA$ strains first

141 grow exponentially before reaching the early stationary phase (Figure S1A), and express the
142 corresponding matrix component (Figure S1B,C, assays based on fluorescent transcriptional reporters
143 $P_{eps}\text{-}gfp$ and $P_{tapA}\text{-}gfp$). Under these conditions, our growth competition fitness assay revealed
144 significant costs for both matrix components (Figure 1A). The fact that Δeps had significantly higher
145 relative fitness than $\Delta tasA$ in pairwise competition against the WT suggests that EPS synthesis bears a
146 higher cost than TasA production under these conditions (Figure 1A).

147

148 Next, we examined sharing of the two components. We began with complementation assays mixing
149 the two mutants (Δeps and $\Delta tasA$ single deletion mutants) in 1:1 ratios. In line with previous reports
150 [39,41,42], we found that the mutants could not establish pellicles when grown in monocultures, but
151 complemented each other when co-cultured, indicating that EPS and TasA can be shared (Figure 1B,C).
152 Since TasA was previously depicted as a cell-associated amyloid fiber, anchored through the accessory
153 protein TapA to the cell [41], we performed additional experiments to confirm cross-
154 complementation. Specifically, we added conditioned media from the EPS and TasA producers to
155 growing cultures of the Δeps and $\Delta tasA$, respectively, and quantified their surface colonization ability.
156 We observed that the conditioned medium from the WT or the complementary mutant significantly
157 improved pellicle formation as compared to the control, with the effect being more pronounced for
158 the Δeps than the $\Delta tasA$ mutant (Figure 1D).

159

160 As the above results (Figure 1D) suggest that the matrix components EPS and TasA differ in the extent
161 to which they are shared, pointing towards stronger privatization of TasA, we hypothesized that
162 efficient spatial mixing of EPS-producers and TasA-producers is necessary for successful
163 complementation. To test the role of mixing we took advantage of a previously observed motility
164 effect on cell assortment in pellicle biofilms [47]: Cells lacking a functional flagellum (Δhag) are less
165 efficient in swimming to the top of the liquid, which likely results in very low number of founder cells
166 carrying the Δhag mutation (compared to WT) in the pellicle. As a result, pellicles formed by two
167 isogenic Δhag strains labeled with different fluorophores, contain large clusters of cells of the same
168 lineage, indicating limited genotype mixing [47]. As expected, the efficiency of complementation
169 between EPS- and TasA-producers was negatively affected in the Δhag genetic background as
170 compared to the control with functional flagella (Figure S2A). Finally, the spatial assortment of cells in
171 the pellicles formed by mixtures of Δeps and $\Delta tasA$ and pellicles formed by the WT were compared
172 using a density correlation function quantification method (see Methods), to assess the spatial effects
173 of genetic division of labor (Figure S2B-D). The level of spatial strain mixing was slightly higher in

174 pellicles formed by mixtures of Δeps and $\Delta tasA$ (regardless of the fluorescence reporter combination)
175 as compared to pellicles formed by the WT (Figure S2C,D).

176

177 Altogether, these results confirm that both matrix components EPS and TasA can be shared and that
178 robust pellicle biofilm formation depends on the efficient exchange of these compounds.

179

180 **Wild type cells exhibit phenotypic heterogeneity in the expression of matrix components**

181 As EPS and TasA are costly to produce (Figure 1A) and can both be shared between the producers and
182 non-producers (Figure 1B-D), we hypothesized that phenotypic differentiation into EPS-producers and
183 TasA-producers could occur and form the basis of a division of labor in WT *B. subtilis* populations
184 during pellicle formation. To test for phenotypic heterogeneity of *eps* and *tasA* expression at the single
185 cell level, we used a reporter strain carrying a promoter fusion of the *eps* promoter to *gfp* (P_{eps} -*gfp*)
186 and an analogous reporter for the *tapA* promoter based on *mKate* (P_{tapA} -*mKate*) at two distinct
187 genomic loci (see Methods, Table S1). As a control, we used the P_{tapA} -*gfp* P_{tapA} -*mKate* strain (see
188 Methods, Table S1) for which no phenotypic heterogeneity and a linear correlation between the two
189 fluorescence channels was expected. Fluorescent images of mature pellicles of the WT P_{eps} -*gfp* P_{tapA} -
190 *mKate* strain and the control WT P_{tapA} -*gfp* P_{tapA} -*mKate* strain were captured using confocal laser
191 scanning microscopy (CLSM). While the control strain showed a clear spatial correlation between GFP
192 and mKate fluorescence intensities, this was not the case for the WT P_{eps} -*gfp* P_{tapA} -*mKate* strain (Figure
193 2A). Specifically, large bright clusters of strong GFP signal could be observed in locations in which there
194 was reduced mKate fluorescence, suggesting the presence of a subpopulation that is partially
195 specialized for EPS production (Figure 2A). While quantitative analysis confirmed that for the P_{tapA} -*gfp*
196 P_{tapA} -*mKate* biofilm, signal intensities from GFP and mKate channels showed strong linear correlation
197 in space, this correlation was much weaker in case of P_{eps} -*gfp* P_{tapA} -*mKate* (Figure 2B, Figure S3A).

198

199 The above experiment suggests that matrix-expressing subpopulations of WT *B. subtilis* exhibit a
200 certain degree of phenotypic differentiation into cells that produce mostly EPS and cells that produce
201 both EPS and TasA (generalists). To confirm this pattern, we analyzed single cells extracted from
202 pellicles using fluorescence-guided flow cytometry (FC). FC analyses was performed at 3 time points
203 during pellicle development (24, 48 and 72 hours) and included controls with strains carrying single
204 reporter fusions (see Methods, Table S1). These analyses revealed the presence of 3 distinct
205 subpopulations of cells: (i) matrix-OFF cells where fluorescence signals from both the P_{eps} and P_{tapA}
206 promoters were below the detection thresholds; (ii) matrix-ON cells where there was a positive linear
207 correlation of the signals from the P_{eps} and P_{tapA} promoters: (iii) EPS-ON cells, containing a fluorescent
208 signal from P_{eps} , but not from P_{tapA} (Figure 2C, Figure S3B). Differences in relative frequencies of P_{eps} -

209 *gfp* and P_{tapA} -*mKate* ON cells were not due to the use of different fluorescent reporters, as evidenced
210 by our FC control experiments where strains carrying either a P_{tapA} -*gfp* or a P_{tapA} -*mKate* showed
211 identical frequencies of ON cells (Figure S3C,D). Thus, our FC experiments confirmed that the
212 expression of the two major matrix promoters P_{eps} and P_{tapA} is not perfectly correlated, which likely
213 translates into phenotypic diversity at the level of EPS and TasA production in wild type *B. subtilis*
214 pellicles.

215

216 **Genetic division of labor yields higher biofilm productivity than phenotypic differentiation**

217 Although the above data indicate that wild type cells differentiate into EPS-producers, generalists, and
218 non-producers during pellicle biofilm formation, this pattern does not resemble the canonical
219 principle of division of labor where distinct subpopulations of cells are expected to either commit
220 completely to TasA or EPS production. The incomplete specialization could be due to regulatory
221 constraints. For instance, it is known that the *epsA-O* and *tapA-sipW-tasA* operons share multiple
222 regulators, suggesting that some level of parallel expression (either on or off) at the single cell level is
223 expected [48–51].

224

225 We thus wondered whether an incomplete specialization represents a beneficial strategy or whether
226 it can be outperformed by a genetically determined specialization, where cells are ultimately
227 constrained in the production of either TasA or EPS. To address this question, we studied the division
228 of labor between $\Delta tasA$ as the exclusive EPS-producer and Δeps as the exclusive TasA producer. In a
229 first experiment, we mixed the exclusive EPS- and TasA-producers at different ratios and examined
230 the productivities of pellicles (Figure 3A). We found that pellicle productivity varied in response to
231 strain frequency, and peaked at a strain ratio of approximately 30 % Δeps : 70% $\Delta tasA$ (Figure 3A).
232 Interestingly, the group fitness of mixtures close to this optimal ratio was significantly higher than the
233 WT productivity, indicating that the genetic division of labor over matrix construction outperforms the
234 native phenotypic differentiation observed in the WT (Figure 3A).

235

236 **Genetic division of labor is evolutionarily stable in pellicles and on plant roots**

237 We next asked whether such genetic division of labor, which yields the highest fitness returns at a
238 strain ratio of approximately 30:70, is an evolutionary stable strategy or simply a transient
239 phenomenon. To test this possibility, we competed the Δeps strain against the $\Delta tasA$ strain across a
240 range of frequencies (1% to 99 %), over the full cycle of pellicle growth (from inoculation until
241 formation of robust, wrinkly pellicle after 48 hours). These competitions revealed that the relative
242 fitness of Δeps followed a negative frequency-dependent pattern: Δeps outcompeted $\Delta tasA$ when
243 rare, but lost the competition when common (Fig. 3B). Strikingly, the two strains showed equal

244 competitiveness at starting frequencies between 20% - 30% Δeps , thus exactly at the strain ratio
245 where biofilm productivity is maximized. These findings strongly suggest that, regardless of the
246 metabolic cost imbalance between the two matrix components, stable coexistence of the EPS and
247 TasA producers is favored in the pellicle, with strain frequency evolving towards the optimum in terms
248 of biofilm biomass productivity (Figure 1A, Figure 3B).

249
250 To test whether stable genetic division of labor could also manifest in a relevant ecological
251 environment, we repeated several key experiments using plant root associated biofilms. Specifically,
252 we subjected the roots of *Arabidopsis thaliana* seedlings to colonization by the WT, or a mixture of
253 Δeps and $\Delta tasA$ strains at a 50:50 ratio, or monocultures of the two mutants (see Methods). Each
254 strain carried a constitutive fluorescent reporter to allow biofilm visualization by CLSM (see methods,
255 Table S1). In line with previous studies [52], both the WT and the mixture of Δeps and $\Delta tasA$ strains
256 were able to produce thick biofilms on the roots, which was not the case for the Δeps and $\Delta tasA$
257 mutants grown in monocultures on the plant root (Figure 4A, Figure S4A). Analogous to the pellicles,
258 we found that the productivity of root biofilms was significantly higher for the Δeps + $\Delta tasA$ mixture
259 as compared to the WT. Next, we estimated the relative frequencies of Δeps and $\Delta tasA$ mutants in the
260 mixed biofilm on the root, based on total pixel volumes (see methods), and found that the mutant
261 frequency settled at the optimal ratio of 20% - 30% Δeps (Figure 4B,C, Figure S4B). In contrast, the
262 frequency remained close to 0.5:0.5 in our control mixtures of two WT strains labeled with different
263 fluorescent reporters (Figure 4B,C). Altogether, our experiments demonstrate that the genetically
264 hard-wired division of labor between EPS- and TasA-producers provides fitness benefits not only in
265 pellicles, but also on plant roots.

266

267

268 **Decoupling of metabolic constraints favors the evolution of genetic division of labor**

269 To better understand the conditions required for genetic division of labor to evolve between EPS- and
270 TasA-producing specialists, we used an individual-based modelling platform, specifically developed to
271 simulate multi-strain microbial interactions [53]. The platform consisted of a two-dimensional toroidal
272 surface measuring 100 x 100 μm . Bacteria were modeled as discs with an initial diameter of 0.5 μm .
273 They are seeded in low numbers to their *in-silico* habitat, where they could consume resources, grow,
274 divide, disperse, and produce public goods according to specified parameters (see methods for fitness
275 equations).

276

277 In a first set of simulations, we seeded the habitat with wildtype (WT) bacteria that simultaneously
278 produce two complementary public goods, representing EPS and TasA. Simulations started with eight

279 cells placed in the center of the landscape to mimic the early phase of pellicle formation. Cells were
280 allowed to slowly grow at a basic growth rate (μ), and divide without the need of public goods. Cells
281 produced diffusible public goods at a constant rate. Public goods diffused randomly, could decay or
282 generate fitness benefits for receiver cells. While each public good generates a benefit on its own,
283 synergistic benefits accrue to cells that encounter the two complementary public goods within a
284 certain time frame. Simulations stopped after 10,000 time steps before populations reach stationary
285 phase. Using this setup, we found biofilm productivity in the WT to peak with lower public good
286 diffusion coefficients d (Figure S5A), indicating that reduced diffusion minimizes the loss of public
287 goods and improves sharing. Since our experimental results suggest that there are differences
288 between TasA and EPS in the level of sharing, and thus in the relative benefit they can generate for
289 the pellicle population, we varied this parameter in our model, but found that it did not affect the
290 productivity of WT pellicles (Figure S5B). Next, we implemented metabolic constraints (f), and
291 observed that biofilm productivity declined whenever the cost of simultaneously producing two public
292 goods exceeds the sum of each individual public good ($f > 1$; Figure S5C).

293

294 We then asked whether the two mutants Δeps and $\Delta tasA$ can complement each other as observed in
295 our empirical experiments. When seeding our landscape with different ratios of the two mutants, we
296 found that the two strains, specializing in either TasA or EPS production, could indeed complement
297 each other, with population-level productivity peaking at intermediate mixing ratios, for all public
298 good diffusion coefficients tested (Figure 5A, Figure S6A). Moreover, the relative fitness of the Δeps
299 strain exhibited negative-frequency dependence (Figure 5B, Figure S6B), and the point of intersection
300 where none of the two strains experience a relative fitness advantage occurs exactly at the fitness
301 peak of the group. Next, we implemented the experimental observation that TasA yields lower
302 benefits than EPS into our simulations. Successful complementation also occurred under these
303 conditions. Overall, pellicle productivity reached higher levels and peaks shifted to lower frequencies
304 of Δeps the greater the benefit imbalances between the public goods were (Figure 5C, Figure S6C).
305 The relative fitness of Δeps again followed negative-frequency dependence with the point of
306 intersection being exactly at the pellicle fitness peak (Figure 5D, Figure S6D). The excellent qualitative
307 match between our experimental and theoretical findings indicates that negative-frequency
308 dependent fitness might be a general feature of public good complementation.

309

310 Finally, we asked whether genetic division of labor between Δeps and $\Delta tasA$ outperforms the WT
311 strategy. However, in the absence of any metabolic constraints ($f = 1$), the WT pellicle productivity was
312 1714 ± 39 cells after 10,000 time steps (mean \pm SE, with $d = 5$), and thus the productivity was far higher

313 than in any of the complementation scenarios (Figure 5). Conversely, when the WT faces metabolic
314 constraints, we found a parameter space ($f > 1.1$), in which pellicle productivity of complementing
315 strains exceeds wildtype performance (Figure 5C). Taken together, our simulations recover the key
316 features of our experimental system, and suggest that the decoupling of metabolic constraints is the
317 main trigger for the evolution of genetic division of labor.

318

319

320 **DISCUSSION**

321

322 Despite their unicellular simplicity, microbes can coordinate complex behaviors as a group. Some of
323 these multicellular behaviors involve division of labor between phenotypically distinct subpopulations
324 [10,23,54,55], or even different genetic lineages [18]. Here we deployed a combination of experiments
325 and simulations to directly compare these two alternative cooperative strategies. By focusing on the
326 production of two biofilm matrix components in *B. subtilis*, we found evidence for significant, yet
327 incomplete phenotypic specialization in matrix production among clonal cells of the wild type strain.
328 However, this strategy of phenotypic specialization was outperformed by genetic division of labor,
329 where strains, engineered as strict specialists, settled on an evolutionary equilibrium ratio that
330 maximized biofilm productivity. Our individual-based modeling approach captures the experimental
331 system and reveals that metabolic decoupling of two costly traits can be the key to success for genetic
332 specialization.

333

334 While we demonstrate that *B. subtilis* WT displays partial phenotypic differentiation at the level of
335 matrix production, we might ask why this form of specialization is not more pronounced, especially in
336 the context of the reported fitness benefits that can accrue from complete genetic specialization (Fig.
337 3A). One explanation might be that the *epsA-O* and *tapA-sipW-tasA* operons share multiple regulators,
338 such that some level of parallel expression is inevitable [48–51]. Still, there could be certain
339 mechanisms in place to decouple EPS and TasA production, for example a positive feedback where
340 EPS prevents autophosphorylation of the EpsAB kinase, allowing activation of the EpsE glycosyl-
341 transferase, thereby promoting EPS-synthesis [56]. It was also proposed that the major matrix
342 repressor SinR, acts differently on P_{eps} and P_{tapA} promoters. Specifically, in the case of P_{eps} it directly
343 competes with an activator RemA for the binding site upstream of the promoter, thereby serving as
344 an anti-activator, while in case of P_{tapA} it binds simultaneously with RemA, probably serving as a
345 repressor [51]. The opposing relationship between SinR and RemA may lead to an outburst of *epsA-O*
346 expression in a subpopulation of cells, while *tapA-sipW-tasA* remains under tighter control of SinR.

347 While these regulatory mechanisms could allow for some heterogeneity in gene expression, complete
348 specialization seems impossible.

349

350 Our findings on successful genetic division of labor between specialized strains, producing either EPS
351 or TasA, show that strain frequency settles as a stable frequency of approximately 70:30, and not at
352 an equal ratio, as one might naively expect. Our model suggests that the dominance of EPS-producers
353 in biofilms may be driven by a higher relative benefit of EPS compared with TasA. We can only
354 speculate why such an asymmetry in relative benefits of EPS and TasA might occur. Perhaps, by
355 analogy to marine exopolysaccharides [57], EPS provides buoyancy which is required for liquid-air
356 interface colonization (as observed during spent media complementation assay). Recent work
357 suggests that the structural functionality of TasA fibers may directly depend on the presence of EPS in
358 the extracellular environment [58]. The 70% : 30% population structure is stable in typical laboratory
359 setup (pellicle biofilms) and in plant root-associated biofilms.

360

361 Although the genetic division of labor arose as the winning strategy, our study also points towards the
362 canonical problem associated with fixed cooperation strategies: limited mixing of strains prevents
363 efficient genetic division of labor [26]. Specifically, we found that the complementation between EPS-
364 and TasA-producers was ineffective in experiments with flagellum-deficient strains, which exhibit a
365 decreased level of spatial mixing, thereby reducing public good sharing and the formation of robust
366 pellicle biofilms. Mathematical models ([59], our model) suggest that complementation is most
367 efficient when strain mixing is high, but the diffusion of public goods is reduced, conditions that foster
368 efficient public good exchange between neighbors and prevent losses due to diffusion. A further
369 complication is that the goods to be exchanged might often vary in their diffusion properties. Our
370 assays, for instance, suggest that the diffusion and sharing of TasA is rather limited compared to EPS.
371 We argue that such low diffusion rates must be compensated by an increased spatial mixing of the
372 cooperation partners. Therefore, in opposition to “xenophobic” mechanisms employed by microbes
373 to avoid strangers [8,60–63], “xenophilic” strategies might be crucial for genetic division of labor [64].

374

375 In conclusion, our study offers major insights into the evolution of division of labor. First, it shows that
376 genetic specialization can be superior over phenotypic division of labor because it enables to break
377 metabolic and regulatory constraints prevailing in organisms that remain totipotent. Second,
378 sophisticated genetic division of labor can occur in simple organisms such as bacteria. Finally, genetic
379 division of labor can represent an evolutionary stable strategy, with strain frequency evolving towards
380 an equilibrium that maximizes group fitness. It is important to note that de novo mutations may occur

381 in the long term and disturb the observed equilibrium. For instance, a double mutant $\Delta eps\Delta tasA$,
382 which is deficient in both matrix components could exploit the complementing partners and derail the
383 genetic division of labor. The task of future studies will be to experimentally test whether the reported
384 cases of genetic division of labor are evolutionary stable in the long run.

385

386

387 **Author Contributions**

388 A.D. and Á.T.K. conceived the project, A.D., H.K., M.M., and C.-Y.H. performed experiments, R.H. and
389 K.D. analyzed quantitatively the CLSM imaging data, C.-Y.H. and N.S.-W. analyzed the flow cytometry
390 results, T.W. and R.K. performed modeling and analyzed the simulations. A.D., R.K., and Á.T.K. wrote
391 and corrected the manuscript. All authors contributed critically to the drafts and gave final approval
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393

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404

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583
584

585 **FIGURE LEGENDS**

586

587 Figure 1. **Costs and benefits of matrix components EPS and TasA.** (A) To estimate the metabolic costs
588 of EPS and TasA production the matrix-deficient strains Δeps and $\Delta tasA$ were competed against the
589 WT and against each other under conditions where matrix components are produced but not required
590 (see Methods). Relative fitness (W) was calculated for Δeps (when competed against WT), $\Delta tasA$
591 (when competed against WT), and Δeps (when competed against $\Delta tasA$). Relative fitness W
592 significantly larger than 1 indicates an advantage of a given strain in a given pair-wise competition. For
593 Δeps vs WT $n=13$, $p<0.003$; for $\Delta tasA$ vs WT $n=13$, $p<0.008$; for $\Delta tasA$ vs WT $n=8$, $p<0.007$ (** $p<0.01$, ***
594 $p<0.001$). (B) Productivity of the WT, Δeps , $\Delta tasA$ and $\Delta eps+\Delta tasA$ co-culture (50:50 ratio) measured
595 as CFU/ml. Data points represent mean and error bars represent standard error obtained from
596 biological triplicates. (C) Brightfield images of pellicle morphology developed by the WT, matrix-
597 deficient mutants in monocultures and by the $\Delta eps+\Delta tasA$ co-culture (50:50 ratio). The cartoons below
598 represent public goods produced by each culture. (D) To confirm that EPS and TasA can be shared and
599 thereby serve as public goods, the matrix-deficient strains Δeps and $\Delta tasA$ were allowed to form
600 pellicles in presence of spent media (SM) obtained from the WT or from the complementary mutant
601 ($n=4-6$). Pellicle productivity [CFU/ml] reached in presence of those SMs was compared with the
602 productivity of the control (a strain exposed to its own SM): for Δeps + SM of WT $p<5 \times 10^{-7}$; Δeps + SM
603 of $\Delta tasA$ $p<0.008$; $\Delta tasA$ + SM of WT $p<$; $\Delta tasA$ + SM of Δeps SM $p<0.001$ (** $p<0.01$). Boxes represent
604 Q1–Q3 (quartiles), lines represent the median, and bars span from max to min. To better distinguish
605 between the matrix-deficient mutants, data for Δeps and $\Delta tasA$ are presented in pink and blue,
606 respectively.

607

608 Figure 2. **Native phenotypic heterogeneity in the expression of matrix components.** (A) Pellicles
609 formed by the double-labelled strain carrying the $P_{eps-gfp}$ $P_{tapA-mKate}$ reporters and the strain carrying
610 the $P_{tapA-gfp}$ $P_{tapA-mKate}$ reporters (control) were visualized using a confocal microscope to compare
611 the distribution of fluorescence signal from different fluorescence reporters (GFP, mKate). (B)
612 Volumes in GFP and mKate fluorescence channels (obtained by manual thresholding) were merged,
613 dissected into cubes and the average intensities in the GFP and mKate channels for all cubes were
614 plotted (see Methods). The maximum density is normalized to 1 and the contour lines correspond to
615 0.05 decrease in density. (C) The following strains: NCIB3610, NRS2242 (carrying $P_{eps-gfp}$), NRS3913
616 (carrying $P_{tapA-mKate}$), and NRS5832 (carrying $P_{eps-gfp}$ and $P_{tapA-mKate}$); were allowed to form pellicles
617 and were then analyzed using flow cytometry. Bar chart (mean \pm SD) represents fraction of OFF cells,
618 cells expressing $eps-gfp$, $tapA-mKate$, and cells expressing both reporters ($n=3$).

619

620 **Figure 3. Productivity and fitness in pellicles with genetic division of labor. (A)** Productivities of
621 $\Delta eps + \Delta tasA$ biofilms [CFU/ml] measured for different mixing ratios and compared to average
622 productivity reached by the WT (black horizontal line with grey shaded 95 % confidence interval). The
623 dashed line and green shaded 95% CI represent a cubic fit to the fitness data ($F_{3,68} = 54.9$, $R^2 = 0.695$,
624 $p < 0.0001$). **(B)** The relative fitness of Δeps in competition with $\Delta tasA$ followed a negative-frequency
625 dependent trajectory, best described by a cubic fit (dashed line with 95 % CI: $F_{3,46} = 94.7$, $R^2 = 0.852$, p
626 < 0.0001).

627

628 **Figure 4. Genetic division of labor on plant roots. (A)** *Arabidopsis thaliana* roots were colonized by
629 the WT, $\Delta eps + \Delta tasA$ mix and the mutants in monocultures and biofilm productivities were measured
630 as CFU/mm of root (for WT and co-culture $n=6$; for Δeps and $\Delta tasA$ $n=11$) (see Methods). The
631 productivity reached by the $\Delta eps + \Delta tasA$ mixture was compared with productivity of the WT ($p < 0.04$).
632 **(B)** *A. thaliana* roots were colonized by mixed cultures of $WT_{GFP} + WT_{mKate}$ and $\Delta eps_{GFP} + \Delta tasA_{mKate}$ and
633 visualized using CLSM. Scale bar represents $10\mu m$. **(C)** Frequencies of each strain in the root-associated
634 biofilm were determined based on image analysis (see Methods). Bars represent average ($n=3-5$) and
635 error bars represent standard error.

636

637 **Figure 5. Individual-based simulations identify drivers of genetic division of labor.** We simulated
638 biofilm formation of the mutants Δeps (producing TasA) and $\Delta tasA$ (producing EPS). Biofilms were
639 initiated with eight cells, with Δeps frequency varying between 0 and 1, in steps of 0.125. Cells
640 produced diffusible matrix components (either TasA or EPS) and grew according to their fitness
641 functions. After 10,000 time steps, we measured the absolute productivity of the biofilm (no. of cells)
642 and the relative fitness of the competing strains within biofilms. Fitness trajectories are shown as the
643 best fit from linear models across 50 simulations for each condition ($\pm 95\%$ confidence interval). **(A)**
644 and **(B)** depict variation in biofilm productivity and relative fitness of mutants, respectively, as a
645 function of strain frequency and the matrix diffusion coefficient, under conditions where both matrix
646 components generate equal benefits. **(C)** and **(D)** show variation in biofilm productivity and relative
647 fitness of mutants, respectively, as a function of strain frequency and different relative benefits of the
648 two matrix components (diffusion coefficient $d = 5$). Dashed lines and grey shaded area in **(D)** depict
649 mean $\pm 95\%$ CI productivities of WT biofilms across a range of metabolic constraints (f).

650

651

652

653 STAR*METHODS

654

655 CONTACT FOR REAGENT AND RESOURCE SHARING

656 *Further information and requests for resources and reagents should be directed to and will be*
657 *fulfilled by the Lead Contact, Ákos T. Kovács (atkovacs@dtu.dk).*

658

659 EXPERIMENTAL MODEL AND SUBJECT DETAILS

660 All bacterial strains used in this study derived from *Bacillus subtilis* NCBI 3610 *comI*^{Q12I} strain (Konkol
661 et al., 2013). Strains were maintained in LB medium (Lysogeny broth (Lennox); Carl Roth, Germany),
662 while MSgg medium was used for pellicle formation assay [35].

663

664 METHOD DETAILS

665

666 **Strain construction.** All strains that were used in this study or that were used solely as gDNA donors
667 are listed in Table S1. To obtain TB601 and TB863, the NCBI 3610 *comI*^{Q12I} was transformed with gDNA
668 isolated from DL1032 selecting for Tet-resistant colonies or Km-resistant colonies, respectively.
669 TB524.1 and TB525.2 were obtained by transforming TB601 with gDNA isolated from TB500.1 and
670 TB501.1, respectively. TB538.1 and TB539.1 were obtained by transforming TB602 with gDNA isolated
671 from TB500.1 and TB501.1, respectively. To obtain TB864 and TB865, NCBI 3610 *comI*^{Q12I} was first
672 transformed with gDNA from 168hymKate and then with gDNA isolated from NRS2242 and NRS3913,
673 respectively. To obtain Anc Kate P_{eps}-GFP, strain TB602 was first transformed with gDNA from
674 168hymKate and then with gDNA from NRS2242. To obtain Anc Kate P_{tapA}-GFP, strain TB 601 was first
675 transformed with gDNA from 168hymKate and then with gDNA from NRS2394. In order to construct
676 pTB848 and pTB849, the *eps* and *tapA* promoters were amplified using oTB172-oTB173 and oTB174-
677 oTB175 primers pairs, respectively (see Table S2), the PCR products were digested with *EcoRI* and
678 *NheI*, and cloned into the corresponding sites of vector pmKATerrnB. To obtain strains TB961 and
679 TB962, first NCBI 3610 *comI*^{Q12I} was transformed with gDNA from NRS2242, and the obtained strain
680 (TB373) was transformed with plasmids pTB848 and pTB849, respectively. TB960 was constructed by
681 transforming NCBI 3610 *comI*^{Q12I} with gDNA from NRS3913 and the obtained strain (TB363) was
682 subsequently transformed with pTB849 plasmid. To construct plasmid pTB498 harbouring a
683 constitutively expressed mKATE2 gene, the P_{hyperspank}-mKATE2 fragment was PCR amplified with
684 primers oTH1 and oTH2 from plasmid phy-mKATE2 [43], digested with *XbaI* and *EcoRI*, ligated into
685 plasmid pWK-Sp as described in [65]. Resulting plasmids were verified by sequencing and transformed
686 into *B. subtilis* NCBI 3610 *comI*^{Q12I}, resulting in TB539.

687 Plasmid pNW725 was used to construct strain NRS3913. This was generated through amplification of
688 the *mKate2* coding region from plasmid pTMN387 using primers NSW1026 and NSW1027 (see Table
689 S2) and ligation into plasmid pNW600 using *HinDIII* and *BamHI*. Plasmid pNW600 carries the *PtapA*
690 promoter region (Murray et al., 2009), and therefore plasmid pNW725 has the *mKate2* coding region
691 under the control of the *tapA* promoter region. Plasmid pNW725 was integrated into the chromosome
692 of *B. subtilis* NCIB3610 at the *amyE* locus. Strain NRS5832 was generated by phage transduction of the
693 *PepsA-gfp* reporter fusion from strain NRS2242 into NRS3913 as the recipient. Phage transduction was
694 performed using SSP1 phage as previously described (Verhamme et al., 2007).

695

696 **Pellicle formation and productivity assays.** To obtain pellicle biofilms, bacteria were routinely growth
697 in static liquid MSgg medium at 30°C for 48 hours, using 1% inoculum from overnight cultures.
698 Productivities were accessed by examining colony forming units (CFUs) in mature pellicles. Prior each
699 CFU assays, pellicles were sonicated according to a protocol optimized in our laboratory that allows
700 proper disruption of biofilms without affecting cell viability [42,66]. To access relative frequencies of
701 Δeps and $\Delta tasA$ strains, the cocultures were plated on selective antibiotics tetracycline (10 μ g/ml) and
702 spectinomycin (100 μ g/ml), respectively.

703

704 **Fitness assays.** Since the expression of *epsA-O* and *tapA-sipW-tasA* operons strongly depend on
705 cultivation conditions and media composition [32,52,65,67,68], we performed the competition
706 experiment for the fitness costs of EPS and TasA production under the same conditions that were later
707 used for the assays that involved pellicles. Strains of interest were premixed at 1:1 ratios based on
708 their OD₆₀₀ values and the mixture was inoculated into MSgg medium at 1%. Cultures were grown
709 under static conditions at 30°C. CFU assays (using selective antibiotics for the Δeps and $\Delta tasA$ strains)
710 were performed immediately after inoculation and after 16 hours of growth. The growth curves
711 obtained at the initial stage of pellicle formation were performed under standard pellicle growth
712 conditions in 96-well plates. The optical densities and GFP-fluorescence were monitored using an
713 infinite F200PRO plate reader (TECAN Group Ltd, Männedorf, Switzerland).

714

715 **Spent media complementation assay.** The supernatants were obtained from the WT, Δeps and $\Delta tasA$
716 strains grown under static conditions in MSgg medium at 30°C for 48 hours. Cells were pelleted by
717 centrifugation (5min, 8000 r.p.m.), the supernatants were sterilized using Millipore filters (0.2 μ m pore
718 size), and mixed in 1:1 ratio with 2 times' concentrated MSgg medium. Surface colonization of the
719 Δeps and $\Delta tasA$ in presence of conditioned media from the WT or complementary mutant strains were

720 compared with the negative controls where the mutants grew in presence of their own conditioned
721 media.

722

723 **Microscopy/confocal laser scanning microscopy (CLSM).** Bright field images of whole pellicles and
724 colonies were obtained with an Axio Zoom V16 stereomicroscope (Carl Zeiss, Jena, Germany)
725 equipped with a Zeiss CL 9000 LED light source and an AxioCam MRm monochrome camera (Carl
726 Zeiss). For time-lapse experiment, cultures were grown in 24-well plates (1.5 cm diameter per well),
727 incubated in INUL-MS2-F1 incubator (Tokai Hit, Shizuoka, Japan) at 30 °C and images were recorded
728 every 15 min. The detailed description of the fluorescence time lapse microscope has been previously
729 published [69]. The pellicles were also analyzed using a confocal laser scanning microscope (LSM 780
730 equipped with an argon laser, Carl Zeiss) and Plan-Apochromat/1.4 Oil DIC M27 63× objective.
731 Fluorescent reporter excitation was performed with the argon laser at 488 nm and the emitted
732 fluorescence was recorded at 484–536 nm and 567–654 nm for GFP and mKate, respectively. To
733 generate pellicle images, Z-stack series with 1 µm steps were acquired. Zen 2012 Software (Carl Zeiss)
734 was used for both stereomicroscopy and CLSM image visualization.

735

736 **Sample fixing and flow cytometry.** Pellicles were harvested at 24, 48, and 72 h into sterile 2 ml screw
737 cap tubes, followed by centrifugation at 17000 g for 10 min. GTA buffer (50 mM glucose, 10 mM EDTA
738 pH 8.0, and 20 mM Tris-HCl pH 8.0) was added into 24-well plates to harvest the cells remained in
739 wells and pooled with cell pellet from previous step. Pooled cell pellets were then pumped through
740 23G needles 6 times to disperse pellicles. Dispersed samples were pelleted down and fixed by
741 incubation with 4% paraformaldehyde for 7 min at room temperature. Fixed samples were washed
742 with GTA, and subjected to mild sonication prior flow cytometry. Flow cytometry (LSRFortessa™, BD
743 biosciences) were operated by FACS facility in School of Life Sciences, University of Dundee.

744

745 **Root colonization assay/root biofilms productivity.** Colonization of *Arabidopsis thaliana* roots was
746 performed according to modified protocol from [52]. Arabidopsis ecotype Col-0 seeds were surface
747 sterilized using 2% (v/v) sodium hypochlorite solution as follows: seeds were incubated in 2% (v/v)
748 sodium hypochlorite with mixing on an orbital shaker for 20 min and then washed five times with
749 sterile distilled water. The seeds were placed on pre-dried MS agar plates (Murashige and Skoog basal
750 salts mixture; Sigma) (2.2 g l⁻¹) in an arrangement approximately 20 seeds per plate at a minimum
751 distance of 1 cm. Seeds were germinated and grown on agar plates containing MS medium. After 3
752 days of incubation at 4°C, plates were placed at an angle of 65° in a plant chamber (21°C, 16h light per
753 day). After 6 days, homogenous seedlings ranging 0.8-1.2cm in length were selected for root

754 colonization assay. Seedlings were transferred into 48-well plates containing 270 μ l of MSNg medium
755 [52]per well. Next the medium was supplemented with 30 μ l of exponentially growing bacterial culture
756 diluted to OD₆₅₀ = 0.2. The sealed plates were incubated at rotary shaker at 28°C for 18h at 90 r.p.m.
757 After the incubation, plants were washed 3 times with MSNg to remove non-attaching cells and then
758 transferred to a glass slide for imaging using CLSM. To access root biofilm productivities, the roots
759 were transferred into Eppendorf tubes, subjected to standard sonication protocol and the CFU assays
760 were performed for obtained cell suspensions. To extract CFU/mm of root, the obtain CFU values were
761 divided by total length of a corresponding root.

762

763 **Images of plant roots.** For biofilm roots visualization, the GFP and mKate images were converted into
764 3D projections, contrast was enhanced using normalized function and green and red lookup tables
765 were applied for GFP and mKate channels, respectively. Overlay images were obtained in ZEN software
766 and further processed using ImageJ as follows: Brightness and contrast were adjusted, the root and
767 biofilm area was manually selected and the background was lightened and smoothed using ‘adjust
768 brightness’ and ‘smooth’ functions, respectively.

769

770 **Modelling.** We performed individual-based simulations, using the platform developed by Dobay et al.
771 (2014). Microbial simulations occur on a two-dimensional toroidal surface with connected edges (i.e.
772 there are no boundaries). The surface of the torus is 10,000 μm^2 (100 x 100 μm). Bacteria are modeled
773 as discs with an initial diameter of 0.5 μm . Bacteria can consume resources, grow at a basic growth
774 rate ($\mu = 1$) and divide when reaching the threshold diameter of 1 μm . In our simulations, we assumed
775 that resources are not limited. Bacteria further produce beneficial public goods at a cost c per
776 molecule and at constant rate of 1 molecule/s. Public goods diffuse randomly according to the
777 diffusion coefficient d ($\mu\text{m}^2/\text{s}$) and following a Gaussian random walk. Public goods can decay with a
778 certain probability p , with p increasing exponentially with time following the exponential function $p =$
779 $1 - e^{-w\Delta t/\partial}$, where Δt is the age of the molecule, w the stiffness of the decay and ∂ the durability of
780 the molecule. Crucially, a public good can generate a benefit b to the cell that takes it up, which occurs
781 when the cell and the public good physically overlap on the landscape. Bacteria can randomly disperse,
782 too, defined by the diffusion coefficient D ($\mu\text{m}^2/\text{s}$). Because we aimed to model bacterial performance
783 in biofilms, where cell dispersal is low, we set $D = 0.01 \mu\text{m}^2/\text{s}$. Important to note is that neither bacteria
784 nor public goods are bound to a grid, but move on a continuous landscape (following an off-lattice
785 model with double-precision numbers). This mimics natural bacterial behavior as close as possible,
786 but it also leads to cells overlapping with each other. To cope with this issue, we applied an overlap
787 correction after each time step following the procedure described by [53].

788

789 Using this setup, we simulated the performance of a wildtype (WT) strain, producing two public goods
790 representing EPS and TasA, and two strains (PG1 and PG2) producing only one of the two public goods.
791 We arbitrarily considered PG1 = TasA producer and PG2 = EPS producer. The growth of the three
792 strains is defined by the following recursive functions:

793

$$794 \quad G_{WT}(t + 1) = [\mu - f(c_1 + c_2) + b_1 \sum pg1 + b_2 \sum pg2 + b_3(\sum pg1 + R_{pg1})(\sum pg2 + R_{pg2})]G_{WT}(t) \quad (1)$$

795

$$796 \quad G_{PG1}(t + 1) = [\mu - c_1 + b_1 \sum pg1 + b_2 \sum pg2 + b_3(\sum pg1 + R_{pg1})(\sum pg2 + R_{pg2})]G_{PG1}(t) \quad (2)$$

797

$$798 \quad G_{PG2}(t + 1) = [\mu - c_2 + b_1 \sum pg1 + b_2 \sum pg2 + b_3(\sum pg1 + R_{pg1})(\sum pg2 + R_{pg2})]G_{PG2}(t) \quad (3)$$

799

800 where G is the radius increase per time step t , μ is the basic growth rate, c_1 and c_2 are the costs of
801 producing the respective public goods, and f is the metabolic constraint factor, whereby $f > 1$ if the
802 simultaneous production of both public goods is costlier than producing either of the public goods
803 alone. Furthermore, while b_1 and b_2 are the benefits accruing when a respective public good is taken
804 up multiplied by the total number of public goods consumed ($Spg1$ and $Spg2$) per time step, b_3 is the
805 synergistic benefit accruing for all the complementary public goods taken up within a certain period
806 of time (R_{pg1} and R_{pg2} , respectively). We arbitrarily chose five time steps for R_{pg1} and R_{pg2} .

807

808 For all simulations, we seeded our in-silico landscape with eight cells placed in the center of the
809 landscape to mimic the early phase of pellicle formation. Cells then started to produce public goods,
810 grew and divided defined by their growth function. We let bacteria grow for 10,000 time steps in 50
811 independent replicates for each parameter combination. We examined three growth treatments,
812 which included the WT strain in monoculture, the two complementary strains PG1 and PG2 in
813 monocultures, and the two complementary strains PG1 and PG2 in mixed cultures. In the mixed
814 cultures, we varied the starting frequency of the two strains from 1:7 (PG1 to PG2) to 7:1. For all
815 simulations, we extracted the absolute productivity of the biofilm and the relative fitness of the
816 competing strains within biofilms. To assess the role of public good diffusion on biofilm productivity
817 and relative strain fitness, we varied public good diffusion from 3 to 7 $\mu\text{m}^2/\text{s}$ in steps of 0.5 $\mu\text{m}^2/\text{s}$. To
818 take into account that the public goods TasA and EPS might generate different benefits we varied the
819 b_1/b_2 ratio from 1/9 to 1/1. Finally, we examined the effect of metabolic constraints on WT fitness by
820 varying f from 1 to 1.3. All parameters together with the specific values used are given in the
821 Supplementary Table S3.

822

823 **QUANTIFICATION AND STATISTICAL ANALYSIS**

824 **Relative fitness.** Relative fitness W_A for strain A in competition with strain B was calculated as
825 follows:

$$826 \quad W_A = [\ln(\text{CFU}_{A_{16h}}/\text{CFU}_{A_{\text{start}}})]/[\ln(\text{CFU}_{B_{16h}}/\text{CFU}_{B_{\text{start}}})]$$

827 All replicates where one strain occurred to strongly dominate in the initial inoculum (exceeding initial
828 0.8 frequency) were removed from the dataset.

829

830 **Strain frequencies on plant roots.** Ratios of the $\Delta\text{eps}^{\text{GFP}}$ and $\Delta\text{tasA}^{\text{mKate}}$ (and control with swapped
831 fluorescent reporters) in root biofilms were estimated from the ratios of white pixel volumes
832 measured on corresponding fluorescent images. Images were analyzed using ImageJ software. First,
833 the root and biofilm area it was manually selected on the white-light image. For each channel, the
834 stacks were converted into binary images and threshold was set up to > 0 value. Next, the root+biofilm
835 selection was activated on the processed stacks and total pixel volumes for each channel were
836 extracted using 'stacks statistics' function.

837

838 **Density correlation.** The corresponding image stacks were dissected into cubes of 10px side length.
839 For each channel, the biovolume per cube was obtained. For all cubes containing either biovolume in
840 either of the two fluorescence channels (designated ch1 and ch2) the total biovolume in ch1 and ch2
841 within a sphere of a given radius (1-5 μm) was summed up, multiplied and normalized by the total
842 volume of the sphere.

843 The resulting value ranges from 0 (no correlation, no biomass in one of the channels) over 0.25 (50%
844 of biomass in ch1, 50% of biomass in ch2) to 1 (cube is filled in both channels = 100% overlap).

845

846 **Statistical analysis.** For relative fitness assay, statistical differences from $W=1$ were identified using
847 one-sample Student's t-test. In case of productivity measurements statistical differences between two
848 experimental groups were identified using two-tailed Student's t-tests assuming equal variance.
849 Variances in the two main types of datasets (relative fitness, productivity) were similar across different
850 samples. No statistical methods were used to predetermine sample size and the experiments were
851 not randomized. All relevant data are available from the authors.

852

853

854 **KEY RESOURCES TABLE**

Reagent or Resource	Source	Identifier
Chemicals		

lysogeny broth (LB), Lennox	Carl Roth GmbH	X964.1
Agar-Agar	Carl Roth GmbH	5210.3
Potassium Hydrogen Phosphate	Carl Roth GmbH	P749.1
Potassium Dihydrogen Phosphate	Carl Roth GmbH	3904.2
L-Glutamic acid Monopotassium salt monohydrate	Alfa Aesar	17232
Magnesium chloride hexahydrate	Carl Roth GmbH	2189.1
Potassium chloride	Carl Roth GmbH	6781.3
Calcium chloride	Carl Roth GmbH	5239.2
Manganese(II) chloride	Carl Roth GmbH	T881.3
Iron(III) chloride	Carl Roth GmbH	P742.1
Zinc chloride	Carl Roth GmbH	T887.1
Ammonium chloride	Carl Roth GmbH	K298.2
Thiamin	Carl Roth GmbH	T911.1
MOPS	Carl Roth GmbH	6979.4
Glycerol	Carl Roth GmbH	7533.1
Murashige and Skoog medium (MS)	Sigma Aldrich	M5519
Sodium hypochlorite	Carl Roth GmbH	9062.3
Tetracycline hydrochloride	Carl Roth GmbH	0237.1
Spectinomycin dihydrochloride	Alfa Aesar	J61820
Glucose	Fisher Scientific	G/0500/61
EDTA	VWR	20302.260
Tris	VWR	103157P
HCl	VWR	20252.335
Experimental Models: Organisms/Strains		
<i>Bacillus subtilis</i> NCBI 3610 <i>comI</i> ^{Q12I}	[70]	DK1042
<i>Bacillus subtilis</i> NCBI 3610 <i>comI</i> ^{Q12I} derivatives (listed in Table S2).	This study	N/A
<i>Arabidopsis thaliana</i> Col-0	Greenhouse of Max Plank Institute for Chemical Ecology, Jena	N/A
Recombinant DNA		
pmKATerrnB	[43]	Genbank Accession number: KF245454
pTB848	This study	N/A
pTB849	This study	N/A
pTB498	This study	N/A
pNW725	This study	N/A
Sequence-Based Reagents		
Primers used in this study are listed in Table S3.	This study	N/A
Software and Algorithms		
ImageJ	[71]	https://imagej.nih.gov/ij/
OriginPro 2015G	OriginLab, Northampton, MA	http://www.originlab.com/

856 **Supplementary Tables**

857

858 **Table S1. Bacterial strains used during experiments or as a source of genomic DNA**

Strain name	Genotype	Reference
DL1032	<i>eps::tet, tasA::Km, amyE::P_{srfAA}-lacZ (ery)</i>	[72]
NCIB3610	<i>Prototroph</i>	NSW laboratory
TB601	3610 <i>comI^{Q121} eps::tet</i>	This work
TB602	3610 <i>comI^{Q121} tasA::spec</i>	[65]
TB863	3610 <i>comI^{Q121} tasA::kan</i>	This work
TB500	3610 <i>comI^{Q121} amyE::P_{hyperspank}-GFP (Spec^R)</i>	[65]
TB501	3610 <i>comI^{Q121} amyE::P_{hyperspank}-mKate (Spec^R)</i>	This work
TB524	3610 <i>comI^{Q121} eps::tet amyE::P_{hyperspank}-GFP (Spec^R)</i>	This work
TB525	3610 <i>comI^{Q121} eps::tet amyE::P_{hyperspank}-mKate (Spec^R)</i>	This work
TB538	3610 <i>comI^{Q121} tasA::kan amyE::P_{hyperspank}-GFP (Spec^R)</i>	This work
TB539	3610 <i>comI^{Q121} tasA::kan amyE::P_{hyperspank}-mKate (Spec^R)</i>	This work
168hymKate	168 <i>amyE::P_{hyperspank}-mKATE2 (Cm^R)</i>	[43]
TB864	3610 <i>comI^{Q121} amyE::P_{hyperspank}-mKate (Cm^R) sacI::P_{eps}-gfp (Km^R)</i>	This work
TB865	3610 <i>comI^{Q121} amyE::P_{hyperspank}-mKate (Cm^R) sacI::P_{tapA}-gfp (Km^R)</i>	This work
Anc Kate <i>P_{eps}-GFP</i>	3610 <i>comI^{Q121} tasA::spec amyE::P_{hyperspank}-mKate (Cm^R) sacI::P_{eps}-gfp (Km^R)</i>	This work
Anc Kate <i>P_{tapA}-GFP</i>	3610 <i>comI^{Q121} eps::tet amyE::P_{hyperspank}-mKate (Cm^R) sacI::P_{tapA}-gfp (Km^R)</i>	This work
TB960	3610 <i>comI^{Q121} amyE::P_{tapA}-mKate (Cm^R) sacI::P_{eps}-gfp (Km^R)</i>	This work
TB961	3610 <i>comI^{Q121} amyE::P_{eps}-mKate (Cm^R) sacI::P_{tapA}-gfp (Km^R)</i>	This work
TB962	3610 <i>comI^{Q121} amyE::P_{tapA}-mKate (Cm^R) sacI::P_{tapA}-gfp (Km^R)</i>	This work
NRS2394	3610 <i>sacA::P_{tapA}-gfp (Km^R)</i>	[73]
NRS3913	3610 <i>amyE::P_{tapA}-mKate2 (Cm^R)</i>	This work
NRS2242	3610 <i>sacI::P_{eps}-gfp (Km^R)</i>	[73]
NRS5832	3610 <i>sacI::P_{eps}-gfp (Km^R) amyE::P_{tapA}-mKate2 (Cm^R)</i>	This work

859

860

861 **Table S2. Primers used in this study**

862

Primer	Experimental purpose	Sequence
oTB172	Cloning <i>eps</i> promoter into pmKATerrnB	CACGAATTCCAACAGCCAGCTGATTAAT AG
oTB173	Cloning <i>eps</i> promoter into pmKATerrnB	CTGAGCTAGCCATTTCTCTCCTCCTCC CGCGGCTGGCTTC
oTB174	Cloning <i>tapA</i> promoter into pmKATerrnB	CACGAATTCCTTCCCTCAGAGTTAAAT G

oTB175	Cloning <i>tapA</i> promoter into pmKATerrnB	CTGAGCTAGCCATTTCTCTCCTCCTGTA AAACTGTAAAC
oTH1	Cloning P _{hyperspank} -mKate into pWK-Sp	GCATCTAGAGTTGCTCGCGGGTAAATG TG
oTH2	Cloning P _{hyperspank} -mKate into pWK-Sp	CGAGAATTCATCCAGAAGCCTTGCATAT C
NSW1026	Amplification <i>mKate2</i> from plasmid pTMN387	GTACAAGCTTAAGGAGGAACTACTATG GATTCAATAGAAAAGGTAAG
NSW1027	Amplification <i>mKate2</i> from plasmid pTMN387	GTACGGATCCTTATCTGTGCCCCAGTTT GCT

863

864

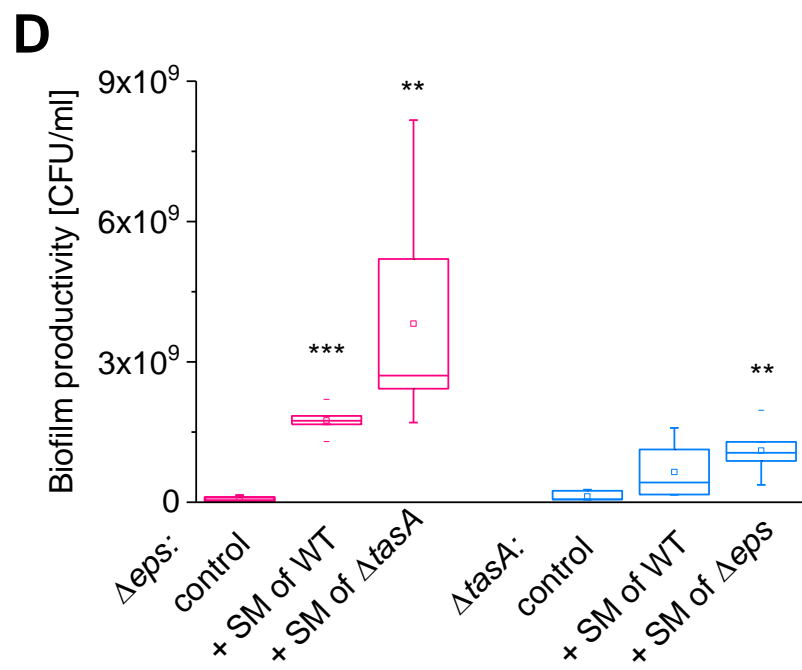
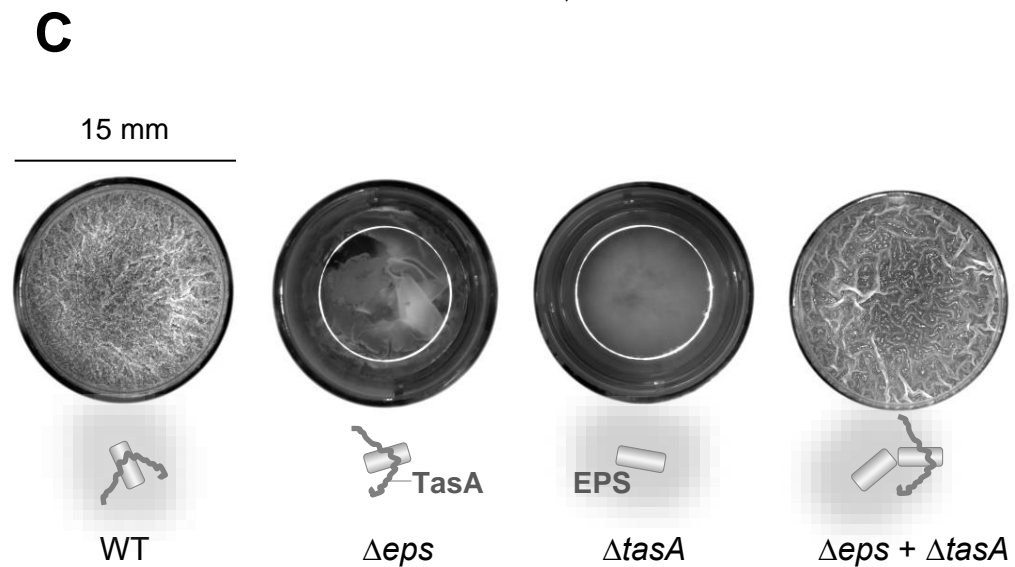
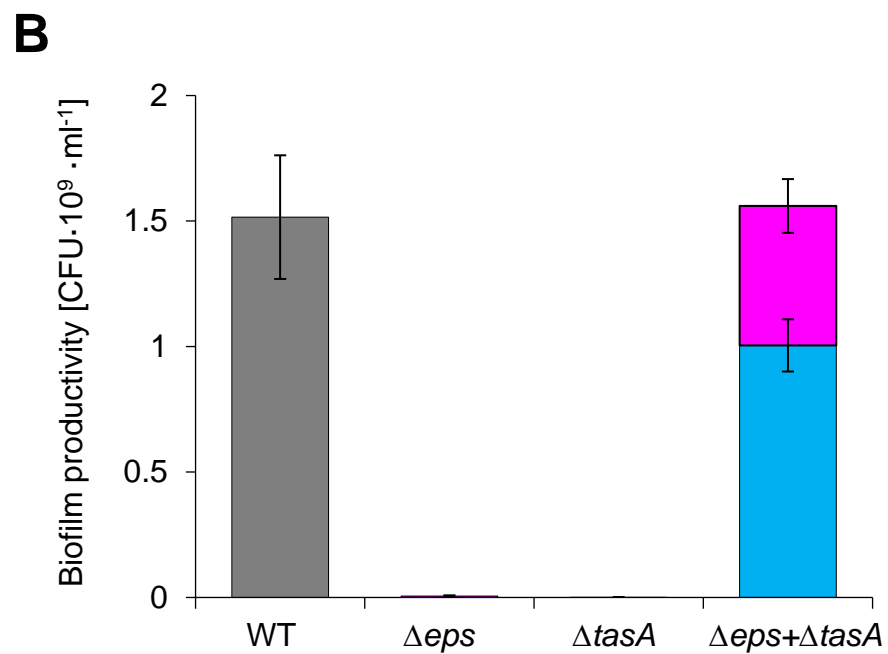
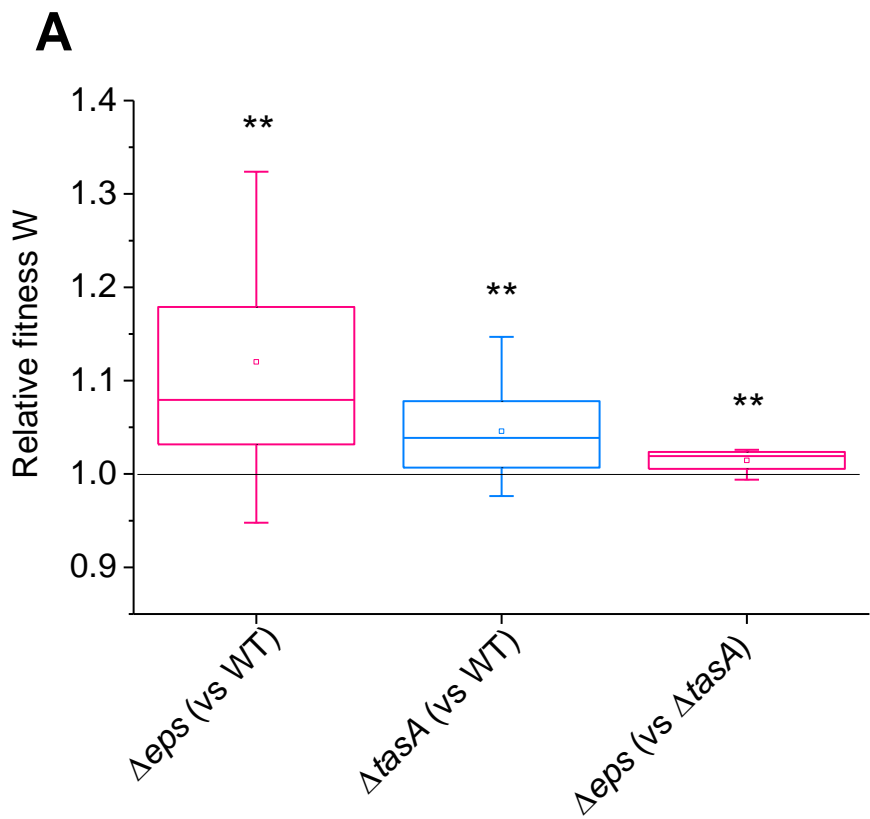
865 **Table S3. Parameters and specific values used in modeling**

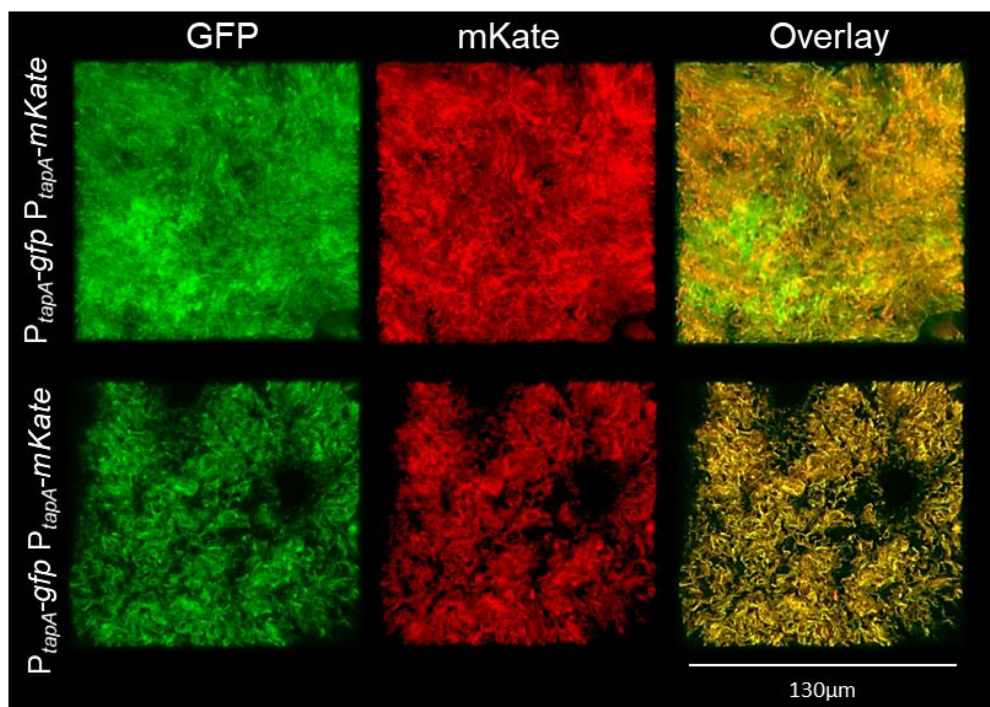
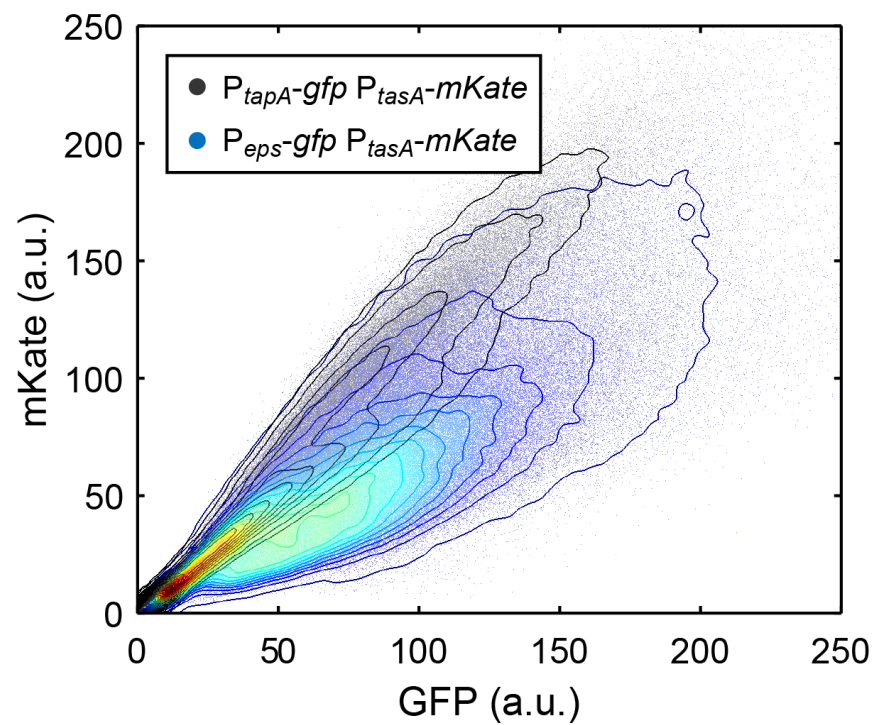
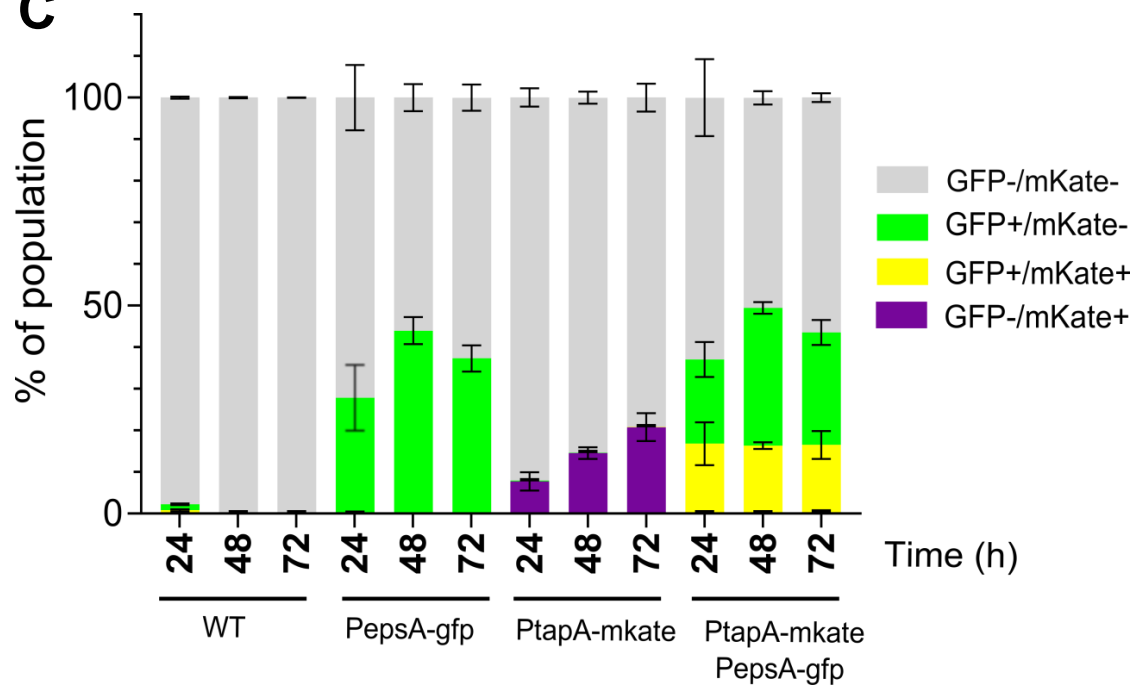
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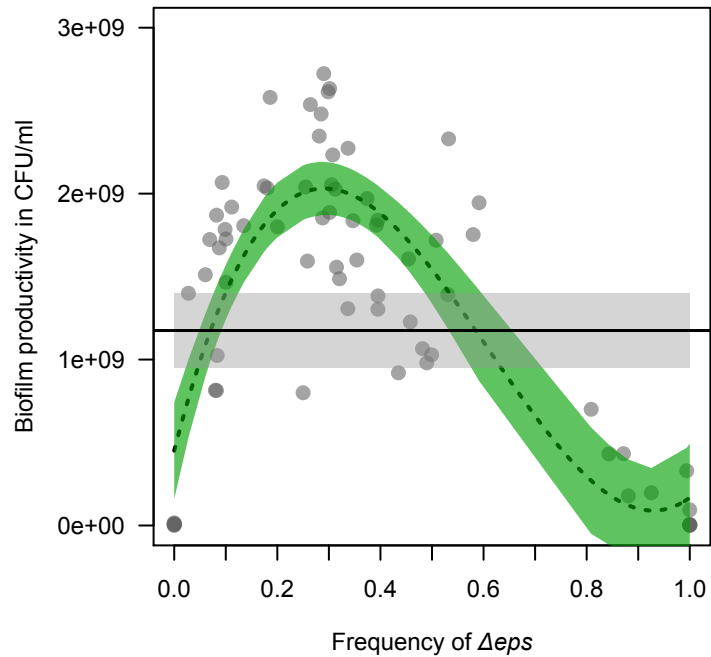
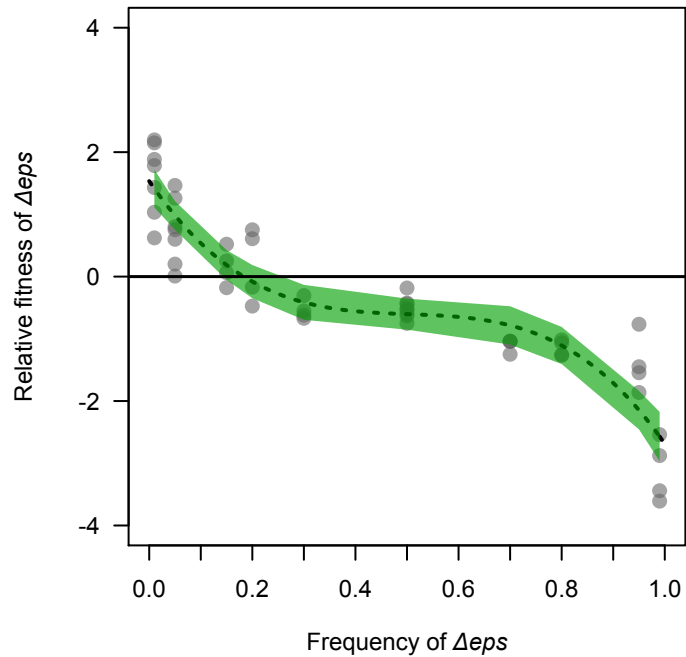
Parameter	Description	Value(s)
μ	basic growth rate	1
D	cell diffusion	0.01
d	public good diffusion	3 - 7 $\mu\text{m}^2/\text{s}$
ω	stiffness of decay function	0.1
δ	public good durability	500 s
c_1	cost of public good 1 (TasA)	0.0005 per molecule
c_2	cost of public good 2 (EPS)	0.0005 per molecule
f	metabolic constraint factor	1 - 1.3
b_1	benefit of public good 1 (TasA)	0.0001 - 0.0009
b_2	benefit of public good 2 (EPS)	0.0001 - 0.0009
b_3	synergistic benefit	0.0005

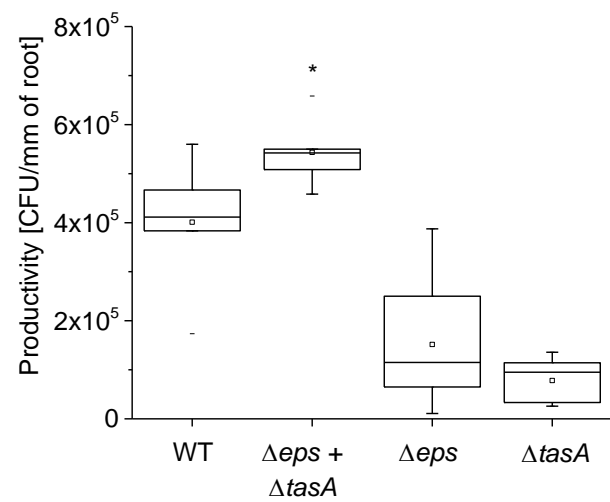
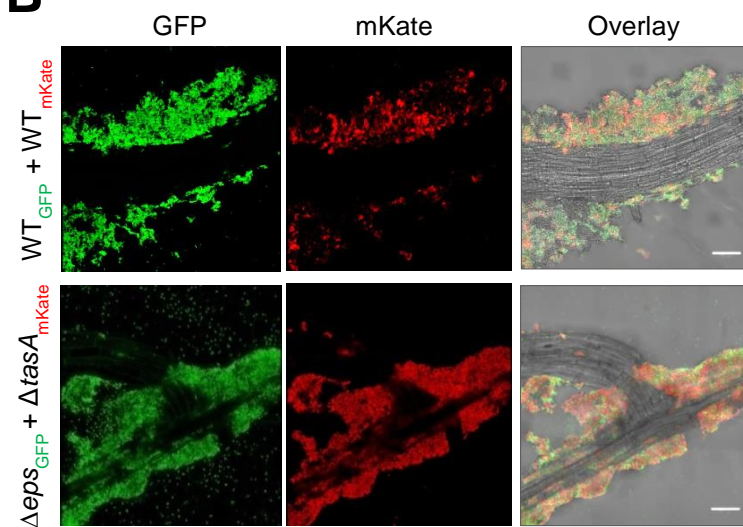
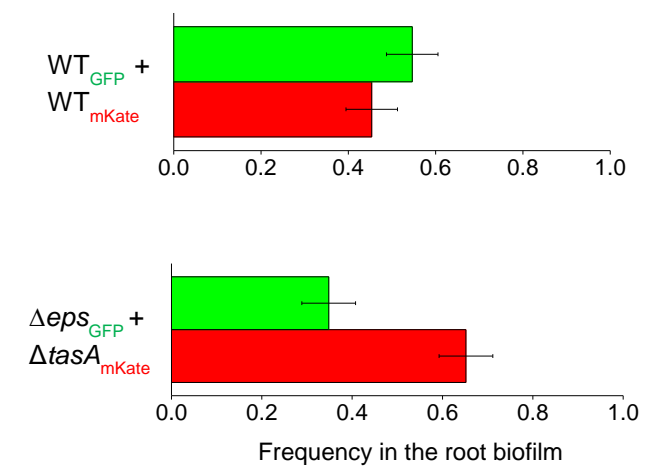
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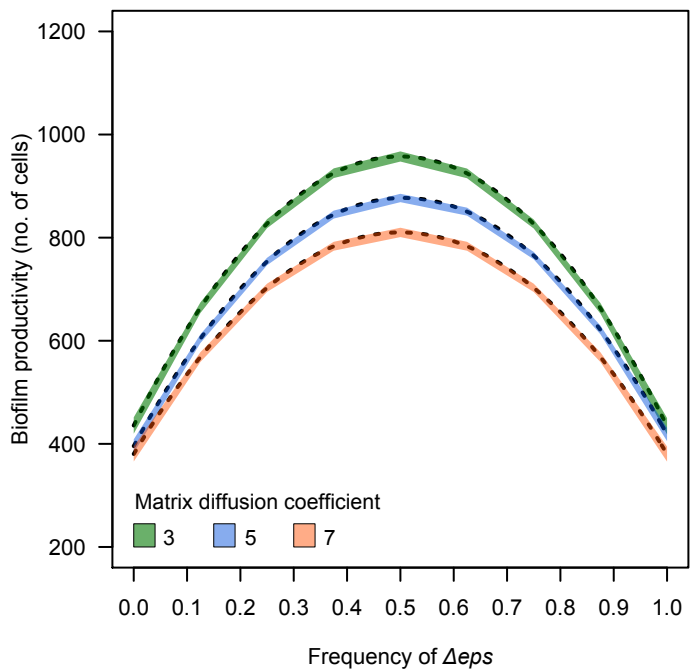
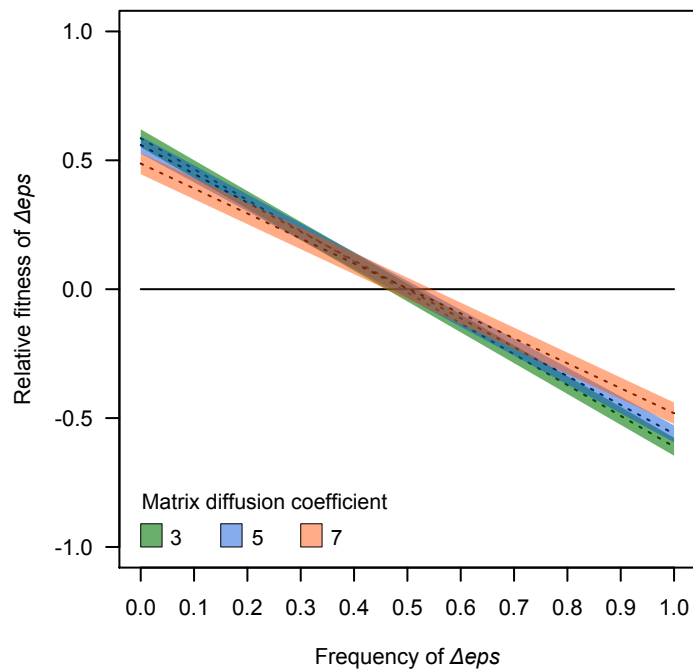
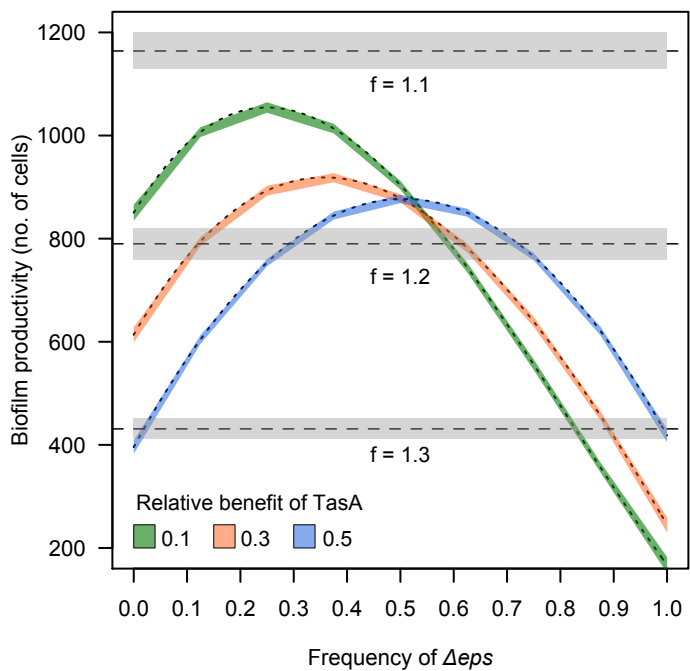
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A**B****C**

A**B**

A**B****C**

A**B****C****D**