# Small differences in learning speed for different food qualities can drive efficient collective foraging in ant colonies

5 F. B. Oberhauser<sup>a,\*</sup>, A. Koch<sup>a</sup>, T. J. Czaczkes<sup>a</sup>

- 6 <sup>a</sup> Animal Comparative Economics Laboratory, Department of Zoology and Evolutionary
- 7 Biology, University of Regensburg, D-93053 Regensburg, Germany
- 8 \*Corresponding author. E-mail: Felix.Oberhauser@outlook.com

#### Abstract

1

2

3

- 10 Social insects frequently make important collective decisions, such as selecting the best food
- sources. Many collective decisions are achieved via communication, for example by
- 12 differential recruitment depending on resource quality. However, even species without
- 13 recruitment can respond to a changing environment on collective level by tracking food
- 14 source quality.
- We hypothesised that an apparent collective decision to focus on the highest quality food
- source can be explained by differential learning of food qualities. Ants may learn the location
- of higher quality food faster, with most ants finally congregating at the best food source.
- 18 To test the effect of reward quality and motivation on learning in *Lasius niger*, we trained
- 19 individual ants to find a reward of various sucrose molarities on one arm of a T-maze in
- spring and in autumn after one or four days of starvation.
- 21 As hypothesised, ants learned fastest in spring and lowest in autumn, with reduced starvation
- 22 leading to slower learning. Surprisingly, the effect of food quality and motivation on the
- 23 learning speed of individuals which persisted in visiting the feeders was small. However,
- 24 persistence rates varied dramatically: All ants in spring made all (6) return visits to all food
- 25 qualities, in contrast to 33% of ants in autumn under low starvation.
- 26 Fitting the empirical findings into an agent-based model revealed that even a tendency of ants
- 27 to memorise routes to high quality food sources faster can result in ecologically sensible
- 28 colony-level behaviour. Low motivation colonies are also choosier, due to increasing
- 29 sensitivity to food quality.

30

- 31 **Key words**
- 32 Lasius niger, differential learning, route memory, agent-based modelling, collective decision
- 33 making, annealing

Significance statement

Collective decisions of insects are often achieved via communication and/or other interactions between individuals. However, animals can also make collective decisions in the absence of communication.

We show that foraging motivation and food quality can affect both route memory and the likelihood to return to the food source and thus mediate selective food exploitation. An agent-based model, implemented with our empirical findings, demonstrates that, at the collective level, even small differences in learning lead to ecologically sensible behaviour: mildly starved colonies are selective for high quality food while highly starved colonies exploit all food sources equally.

We therefore suggest that non-interactive factors such as individual learning and the foraging motivation of a colony can mediate or even drive group level behaviour. Instead of accounting collective behaviour exclusively to social interactions, possible contributing individual processes should also be considered.

#### Introduction

49 50 The ability to choose which resource to exploit is of key importance to both individual 51 animals and animal groups. Groups need to decide where to go while maintaining cohesion, 52 or when to fission or fuse in response to resource availability (Couzin and Krause 2003; Sueur 53 et al. 2011). Eusocial insects are of particular interest for collective decision-making, as they 54 form colonies consisting of many individuals acting as one reproductive unit, which favours 55 the development of elaborate communication systems and food sharing while restricting intra-56 group conflicts (Ratnieks and Reeve 1992). 57 Social insects frequently use recruitment to collectively decide on and select a nest site 58 (Mallon et al. 2001; Seeley and Buhrman 2001), to make efficient path choices (Beckers et al. 59 1992; Reid et al. 2011), and to rapidly exploit food sources (Deneubourg et al. 1983; Seeley et 60 al. 1991; Beckers et al. 1993; Czaczkes and Ratnieks 2012). Recruitment relies on the 61 transmission of social information from one individual to conspecifics, which is often 62 achieved using stereotyped behaviour such as waggle dances in bees (Dyer 2002) or tandem 63 running in ants (Franks and Richardson 2006). 64 Trail pheromones constitute another way of transmitting location information, and are widely 65 used in ants (Czaczkes et al. 2015b). By depositing pheromone on the substrate on the way 66 back to the nest, successful foragers can both attract their conspecifics and provide an 67 orientation cue to direct them to the food (Wilson 1962; Beckers et al. 1993; Czaczkes and 68 Ratnieks 2012). Naïve ants relying on social information can thus locate new food sources 69 quickly while avoiding trial and error learning and costly mistakes (Galef and Giraldeau 70 2001) and building up a route memory (Collett et al. 2003). Once a memory is in place, 71 however, it tends to be followed in preference to social information (Leuthold et al. 1976; 72 Aron et al. 1988; Fourcassie and Beugnon 1988; Harrison et al. 1989; Grüter et al. 2008, 73 2011; Stroeymeyt et al. 2011; Almeida et al. 2017). 74 Yet even species with no recruitment or communication manage to make sensible decisions at 75 group level and to adjust their behaviour to a changing environment: Cockroaches (Blattella 76 germanica) were found to aggregate at food sources based on a retention effect - individuals 77 stayed longer at food sources with high neighbour density (Lihoreau et al. 2010). A similar 78 mechanism was found in greenhead ants (Rhytidoponera metallica), a species which does not 79 recruit to food sources. The ants successfully tracked the highest food quality in the 80 environment without comparison between the available food sources. This ability is thought 81 to be achieved by both the tendency of individuals to feed for longer at higher quality food

83

84

85

86

87

88

89

90

91

92

93

94

95

96

97

98

99

100

101

102

103

104

105

106

107

108

109

110

111

112

113

sources as well as a retentive effect of conspecifics to newcomers (Dussutour and Nicolis 2013). As a result, a gradual improvement is observed: While animals are spread to all food sources initially, they concentrate on certain food sources over time until most animals feed on the best food source. This stepwise optimisation process is similar to an annealing process, and represents an efficient and simple solution to optimisation problems (Kirkpatrick et al. 1983; Černý 1985). Another possible mechanism for driving apparent collective decisions without active recruitment could be based on learning. Many social insects learn the location of food sources very quickly, often after only a single visit (Aron et al. 1988; Grüter et al. 2011) and can have retention times up to months (Salo and Rosengren 2001). They can form associations of odour and food locations and use them to recall and navigate to at least two different feeder locations (Reinhard et al. 2006; Czaczkes et al. 2014). Thus, factors affecting memory formation could have significant impact on the foraging efficiency of a colony. Two particularly ecologically relevant factors are (i) food quality (i.e. reward magnitude) and (ii) motivation (for example starvation level or season), both of which are known to affect collective foraging (Seeley 1986). An effect of reward magnitude on memory formation is a key part of theories of learning (Rescorla and Wagner 1972), and has been reliably demonstrated in many animals including honey bees. Higher sucrose reward concentrations, for example, increase the probability and retention time of proboscis extension response (PER) conditioning (e.g. Scheiner et al. 1999, 2004, 2005). Honey bees make more return visits to feeders offering sweeter rewards (Seeley 1986) and display higher persistence to return to depleted once-profitable foraging locations which used to offer high concentrations of sucrose (Al Toufailia et al. 2013). Higher persistence leads to more visits to the same food location which facilitates learning and positively influences memory retention (Menzel 1999). Food deprivation level is known to heavily affect foraging motivation in social insects (e.g. Cosens and Toussaint 1986; Mailleux et al. 2006). Honey bees differ in the amount of sucrose concentration needed to recruit others and have higher thresholds when plenty of food is available (Lindauer 1948; Seeley 1986). Moreover, high satiation levels can disrupt memory formation in honey bees (Friedrich et al. 2004). Foraging motivation and sucrose thresholds also vary between seasons (Quinet et al. 1997; Ray and Ferneyhough 1997; Beekman and Ratnieks 2000; Scheiner et al. 2003). In temperate

115

116

117

118

119

120

121

122

123

124

125

126

127

128

129

130

131

132

133

134

135

136

137

138

139

140

141

142

143

144

145

146

days prior to each trial.

regions many animals, including ants (Quinet et al. 1997; Cook et al. 2011), show reduced foraging towards autumn as their reproductive period is over, resources decline (Mailleux et al. 2006) and they prepare to overwinter. Taken together, we hypothesised that both the motivation of foraging ants, influenced by season and food deprivation levels, as well as the quality of the food source they find, will affect the ant's route memory formation. High reward and/or high starvation could facilitate rapid learning, while ants at low motivation levels or ants finding low quality food may form memories less rapidly, or be more likely to deviate from their memories. If learning is more likely for higher quality food sources, we hypothesise that ants will tend to memorize and return to higher quality food sources. This should result in an annealing process taking place (Kirkpatrick et al. 1983; Černý 1985): at the beginning, ants forage at all food sources, but as ants finding low quality food are more likely to deviate from their memories, they might end up at the best food source as time progresses. Eventually, most ants should be foraging at the highest quality food source. Here, we investigated the effect of reward quality and motivation level on memory formation in Lasius niger foragers. Reward magnitude was varied by offering different concentrations of sucrose solutions. Motivation levels were varied by testing in spring after four days of food deprivation (high motivation), in autumn after four days of food deprivation (moderate motivation) and in autumn after one day of food deprivation (low motivation). We then used this data to build an agent based model to understand how reward magnitude and motivation level affect the ability of ant colonies to selectively choose the best of multiple foraging locations. **Material and methods** (a) Collection and rearing of colonies Stock colonies of the black garden ant, Lasius niger, were collected on the campus of the University of Regensburg, and kept in plastic foraging boxes with a layer of plaster of Paris on the bottom. Each box contained a circular plaster nest (14 cm diameter, 2 cm high). The collected colonies were queenless, and consisted of 500+ workers. Queenless colonies still forage and lay pheromone trails, and are frequently used in foraging experiments (Devigne and Detrain 2002; Dussutour et al. 2004). All colonies were kept in a 12:12 day/night cycle and were provided ad libitum with water and Bhatkar diet, a mixture of egg, agar, honey and vitamins (Bhatkar and Whitcomb 1970). The colonies were deprived of food for either 1 or 4 Data was collected in spring (April – May 2016) and in autumn (September – November 2016) to test for seasonal effects (referred to as spring or autumn, respectively). Eight colonies were tested in each experiment. Six of the colonies tested in spring could be retested in autumn. Two of the original colonies were not available for testing, and were replaced by new colonies.

## (b) Experimental procedure

Several ants were allowed onto a plastic T-maze covered with paper overlays via a drawbridge. The runway towards the maze head was tapered to prevent guidance by pheromone before the ant had to choose a side (Fig. 1) (Popp et al. 2017). A sucrose solution droplet (Merck KGaA, Darmstadt, Germany) was presented on a plastic feeder at one side of the T-maze head while a droplet of water was presented on a feeder on the opposite side. The side containing the sugar reward remained the same throughout each test. The T-maze head was recorded from above with a Panasonic DMC-FZ1000 camera, facilitating the observation of ants' decisions.

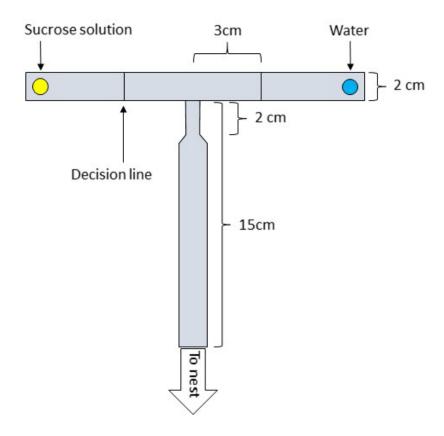


Fig. 1 Experimental setup. The ants entered the plastic runway via a moveable drawbridge. The end of the 20cm long runway leading to the maze head was

tapered. On one maze arm, a sucrose droplet of either 0.125, 0.5 or 1.5M was presented while a water droplet was presented on the other arm

Each colony was tested with three different concentrations of sucrose solution (0.125, 0.5 or 1.5M). Furthermore, to control for possible side preference, as is often reported in ants (Hunt et al. 2014), each colony was tested on both sides of the T-maze. The first 6 ants (5 in the autumn low motivation treatment) to reach the feeder were individually marked with a dot of acrylic paint on the abdomen and all other ants were returned to the colony. The drawbridge was used to selectively allow only the marked ants onto the runway thereafter. Each time an ant walked over the maze head the paper overlay was replaced to remove any trail pheromone that might be deposited. On each outward visit for each ant, the first decision line (situated 3cm inwards on each arm, Fig. 1) crossed by the ant with its antennae was scored as its' initial decision. The first droplet contact on each visit was scored as its' final decision. The experiments were not conducted blind to treatment, but ants rarely changed arms after their initial decision (see OSM 3 table S3-1), and decisions were unambiguous, thus restricting observer bias. Neither the position of the sucrose solution nor its concentration were changed during each trial. Colonies were tested once per week except for the autumn low starvation experiment, where they were tested once per 2 weeks. All marked ants were permanently removed from the colony after testing to prevent pseudoreplication.

## c) Statistical Analysis

164

165

166

167

168

169

170

171

172

173

174

175

176

177

178

179

180

181

182

183

184

- Data were analysed using generalized linear mixed-effect models (GLMM) (Bolker et al.
- 186 2009) in R version 3.4.1 (R Core Team 2016). GLMMs were fitted using the lmer function
- 187 (Bates et al. 2015). As the data were binomial (correct / incorrect), a binomial distribution and
- logit link were used. Since multiple ants were tested per colony and each ant made repeated
- 189 visits, we included ant ID nested in colony as random factors. Each model was tested for fit,
- dispersion and zero inflation using the DHARMa package (Hartig 2016).
- 191 The model predictors and interactions were defined a priori, as suggested by Forstmeier and
- 192 Schielzeth (2011), as:
- 193 Decision (correct/incorrect) ~ Experiment \* Molarity + Side + (1/Colony/Ant ID)
- 194 Molarity of the food was included as continuous variable. All p-values presented were
- 195 corrected for multiple testing using the Benjamini-Hochberg method (Benjamini and

- Hochberg 1995). In total, 688 ants were tested, 104 of which performed fewer than 6 return
- visits and were excluded from the analysis to decrease variance in motivation effects,
- resulting in 584 ants used for analysis. A complete annotated script and output for all data
- handling and statistical analysis is presented in online supplementary material (OSM) 3. The
- 200 complete raw data is presented in OSM4.
- In only a small fraction (2.09%) of visits, the initial and final decision differed. In most such
- 202 cases, ants chose the correct side in their initial decision and then U-turned and chose the
- wrong side on their final decision (table S3-1). For simplicity, due to these small differences,
- we used only the final decision of each ant as measure of performance in the final analysis.

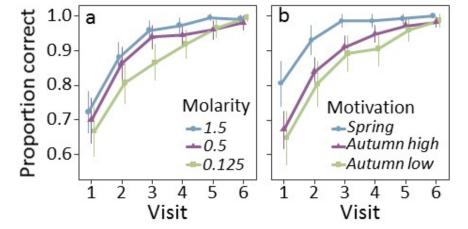
# d) agent-based model

205

- We developed an agent based model in order to study the effect of individual learning rates on
- 207 colony-level foraging behaviour. The model is an adaptation of an earlier model of L. niger
- foraging (Czaczkes et al. 2015a) and was coded in Netlogo 6 (Wilensky 1999). Here we
- 209 provide an overview of the model, a detailed description following the ODD (Overview,
- Design concepts, Details) protocol (Grimm et al. 2006, 2010) is provided in OSM1, and the
- annotated model itself is provided in OSM2.
- In the model, an ant colony in the centre of the model environment was surrounded by three
- 213 food sources, either in random positions or in fixed positions equidistant from the nest. The
- resources were of quality 0, 1, and 2, which respectively represent molarities of 0.125, 0.5 and
- 215 1.5. Ants explored the environment using a correlated random walk. If they found a food
- source, the ants learned the location of the food source and returned to the nest. On returning
- 217 to the nest, the probability of the ant following its memory or beginning scouting again
- depended on the motivation level of the colony (a global variable) and the quality of the
- 219 resource. The probability of memory following was taken directly from the empirical data
- 220 gathered in our experiments. Memory was modelled in one of two ways. First, we modelled
- 221 memory in the standard manner, with each ant showing the same behaviour, based on the
- average behaviour of ants taken from the empirical data ("average ant model"). However, the
- 223 average behaviour of individuals is a poor description of each individual's behaviour (Pamir
- et al. 2011). Thus, we also modelled the ant's memory use to be variable between individuals,
- with the average centred on the empirical data, but individuals varying around that ("variable
- ants model"). This implementation is based on the extended learning curves model of Pamir et
- 227 al. (2011). The model was run for 3000 time steps, and the proportion of food returned from
- each food source was recorded at the end of the model run.

#### Results

Our statistical model revealed that ants significantly improved their performance (correct decisions) with increasing visits (z = 15.33, p < 0.0001), demonstrating that the ants learned the route to the food source. Interestingly, reward magnitude, i.e. the molarity of the food, did not significantly affect performance positively (z = 1.88, p = 0.35), although a visual inspection of the data suggests that higher sucrose concentrations led to higher proportions of correct decisions (Fig. 2). Altogether, molarity effects were surprisingly modest, especially at high motivation levels, with 75% accuracy on the first visit even for the lowest molarity at the highest motivation level (see Fig. 2a and Fig. S1).



**Fig. 2** The proportion of correct decisions made by ants as a function of (a) food quality or (b) motivation level. The colonies of the "autumn low" experiment were starved for only 1 day, as opposed to 4 days in the other two experiments. Visit 0 (not shown) is the discovery visit, where ants find the food for the first time. Points show means and error bars show 95% confidence intervals.

It is important to note that we only included ants which finished all 6 visits in our analysis. However, the number of ants which dropped out were not randomly distributed: When presented with 0.125M sucrose, most (>65%) of the ants in the low starvation treatment did not finish all 6 visits (table 1). The number of drop-outs decreased with increasing molarity (~17% for 1.5M) but remained high in comparison to highly starved autumn or spring ants

(<10%, 0%, respectively). By contrast, all ants completed all six visits in spring, irrespective of the molarity, highlighting the importance of motivation on persistence.

Seasonal effects were more prominent: Highly starved ants tested in spring showed faster learning than highly starved ants tested in autumn (z = 4.29, p = 0.0001), and ants tested in autumn that were only starved for one day (z = 5.29, p < 0.0001). No significant difference was found between ants tested in autumn with 4 days of starvation and those starved for one day only (z = 1.88, p = 0.35), although the performance of the 1-day-starved ants tended to be lower (Fig. 2b.).

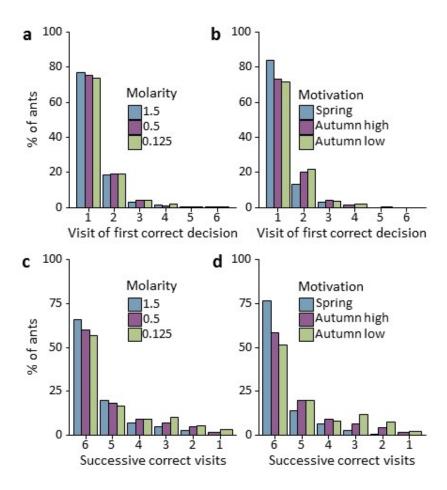
**Table 1** Total number of ants tested and number of ants which finished all 6 visits. Ants with less visits were excluded from the analysis. All ants finished in spring, while many in autumn after 1 day of starvation (autumn low) did not finish.

Motivation	Molarity	# ants tested	# ants with 6 visits	% dropped
Autumn low	0.125	76	25	67.1
	0.5	81	57	29.6
	1.5	80	66	17.5
Autumn high	0.125	104	98	5.8
	0.5	100	91	9
	1.5	103	103	0
Spring	0.125	48	48	0
	0.5	48	48	0
	1.5	48	48	0
Total		688	584	15.1

No significant interactions between motivation (season and starvation level) and reward magnitude (molarity) were found (spring: z = 0.36, p = 0.99; autumn high: z = 0.36, p = 0.99, autumn low: z = 1.67, p = 0.44).

We also noted a side bias, as ants had higher proportions of correct decisions when they had to learn to go to the left (z = 5.59, p < 0.0001). Detailed statistical outputs for all tests are provided in OSM3.

An examination of the individual-level learning rates revealed that most (>70%) ants learned rapidly, already choosing the correct side on the first return visit to the food source (see figure 3A, B). An interesting pattern can be seen when considering the number of successive correct visits: The majority (>75%) of ants in spring made no errors over all 6 visits, while this was only achieved by <60% of ants of the autumn colonies (Fig. 3c, d).



**Fig. 3** a, b: Percentage of ants making their first correct decision on the first down to the last visit. Most ants made their first correct decision on the first return visit to the food. While very small differences are seen between different food qualities (a), they become more prominent between different motivational levels (b).

c, d: Percentage of ants making 6 correct visits in a row (100% correct) down to only 1 (no two correct visits in a row) as a measure of consistency of ant behaviour. While there is a trend for longer streaks with increasing food quality (c), motivational effects are stronger, with the majority of ants tested in spring making no error at all (d).

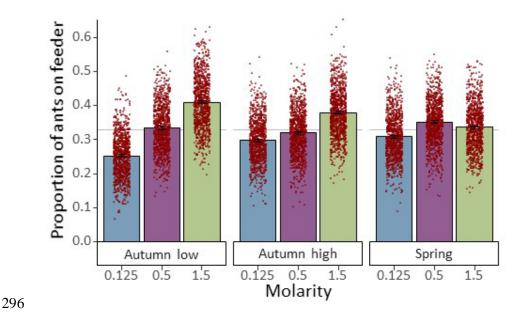
Spring, Autumn high: 4 days of starvation; Autumn low: 1 day of starvation.

#### Agent-based model results

The poor quality (0.125M) feeder was usually collectively avoided by the end of the model run (Fig. 4). When motivation levels were low or medium, the good quality (1.5M) feeder had the highest proportion of ants exploiting it. When motivation levels were high, however, colonies generally showed less "choosiness", having a more equal distribution of foragers,

with the majority of foragers exploiting the medium quality (0.5M) feeder. It should be noted that effect sizes are not large: at most 40% of ants exploited the most strongly chosen feeder, as compared to the null situation of one third.

Increasing motivation level tended to increase the total food returned (due to more ants exploiting their memory rather than scouting), but the average quality of food returned to the nest was lower at higher motivation levels (see OSM 2 Fig. S2-2).



**Fig. 4** Proportion of agents exploiting each of the three feeders. These simulations used the "average ant" model of memory formation. Bars show means, error bars show 95% confidence intervals, dots show individual model run results. The dashed grey line shows the null situation of one third. For further model results, see OSM 2.

#### **Discussion**

In our study, we investigated whether the effect of reward magnitude (sucrose concentration) and motivation (season and level of starvation) on differential learning is strong enough to explain apparent collective decisions of ants in the absence of communication.

In line with our hypothesis, the motivation of the ants significantly affected learning rates. Highest learning rates were found in spring, lowest in autumn in slightly starved colonies. However, surprisingly, the molarity of the reward did not significantly affect learning speed, although on average ants learned fastest when presented with the highest reward (Fig. 2a). Only a tendency towards higher sensitivity to food quality at lower motivation levels could be

312

313

314

315

316

317

318

319

320

321

322

323

324

325

326

327

328

329

330

331

332

333

334

335

336

337

338

339

340

341

342

343

observed. Nonetheless, when these effects were built into an agent based model of ant foraging, colonies were found to send the largest proportion of foragers to the best food sources. This was especially the case at lower motivation levels: as foraging motivation drops, colonies become more collectively 'choosy'. These findings suggest that at least part of an apparent collective decision to congregate at a high-quality food source could be accounted for by an as yet neglected annealing mechanism (Kirkpatrick et al. 1983; Černý 1985) based on learning: By preferentially memorising the best food source, ants will gradually improve until the optimum (all ants forage at the best food source) is reached, in the absence of communication. It is noteworthy that even a weak and non-significant effect of food quality on learning could, in the agent based model, drive apparently ecologically sensible collective behaviour. We do not dispute that in laboratory experiments with mass-recruiting ants, collective feeder selection is driven mainly by pheromone deposition (Wilson 1962; Beckers et al. 1990, 1993), although memory undisputable can play a role in triggering collective behaviour (Czaczkes et al. 2016). However, such near-unanimous collective decisions do not well represent collective foraging on carbohydrate sources by ants in the wild (Devigne and Detrain 2005). In natural situations with limited, depleting but replenishing food sources, collective foraging is better described by models in which memory plays the biggest role in individual decision making (Czaczkes et al. 2015a). Understanding the effect of memory on foraging decisions is thus key to understanding real-world colony foraging decisions. Overall, the learning rates of *Lasius niger* ants were very fast, with most ants (>70%) choosing the correct path already on the first visit after familiarization (Fig. 2a, b), resembling results of other studies (Grüter et al. 2011; Czaczkes et al. 2013). This highlights the ecological importance of route memory in L. niger, allowing the ants to find distributed, semipermanent food sources repeatedly. In accordance with studies conducted on honey bees, decreasing rewards (1.5, 0.5, 0.125M) led to decreasing learning rates (e.g. Scheiner et al. 1999, 2004; 2005), although the differences were subtle and not significant in our study. Especially in highly starved ants, differences in learning rates were small, and these only became more prominent under low foraging motivation (Fig. S1). In our setup, however, it is impossible to distinguish between actual learning and persistence effects: A well-satiated ant might just alternate T-arms to explore. Moreover, more than 65% of the 1-day-starved ants did not perform all 6 runs when presented with the lowest, 0.125M, reward, but rather remained in the nest after some visits, as opposed to only ~6% in highly starved autumn group

345

346

347

348

349

350

351

352

353

354

355

356

357

358

359

360

361

362

363

364

365

366

367

368

369

370

371

372

373

374

375

376

and 0% in spring colonies (table 1). Under low starvation pressure, ants thus ignore poor quality food, which was also found in our agent-based model and is ecologically sensible (Seeley 1986). By this mechanism, at intermediate and low foraging motivation conditions, ant colonies will concentrate their foraging effort only on high quality food sources, with workers simply not returning to low quality feeders (table 1). This mechanism again relies on memory and persistence rather than differential recruitment. Learning curves (Fig. 2a, b) are often used to present learning rates of groups, under the assumption that the group probability is a good representation of individual performance. This approach, however, neglects individual differences in learning rates (Pamir et al. 2011, 2014). Motivational differences between individuals are masked by overall performance and individuals seldom display a gradual improvement, but rather a binary response (Fig. 3 a-d, and Pamir et al. 2011, 2014). Furthermore, group level representations cannot show inconsistent behaviour of individuals, such as making errors after being correct before. We found such inconsistent behaviour in our study (Fig. 3c, d), with some ants in autumn, especially in the low motivation condition, not making two correct visits in a row. Nonetheless, the majority (75% in spring, >50% in autumn) of ants not only decided correctly on the first revisit, but also continued to be correct for the remaining 5 visits. These observations might be explained in terms of an exploration/exploitation trade-off (Cohen et al. 2007; Mehlhorn et al. 2015; Patrick et al. 2017). Animals have to decide between either exploiting available food or exploring the surroundings in order to find new food sources. In our experiment, starved ants readily exploited the available food and thus maximised their energy intake, while well satiated ants were more likely to explore (move to the other arm), especially when the encountered food was of low quality. As the experimental setup only allowed individual ants to be tested, and completely preventing pheromone mediated recruitment in a whole colony is not technically feasible, we used an agent-based model (see OSM 1) to explore the impact of the observed learning rates on colony level. In the model, low motivation colonies mostly retrieved high quality food. This is sensible, as the processing and storage capacity of a colony is limited in such situations. By contrast, highly motivated colonies maximised food intake by collecting all food sources equally, leading to a decrease in energetic gain per load while maximising total energetic input. Such decreased choosiness when deprived of food can also be observed in other animals such as spiders (Pruitt et al. 2011). As the model was designed to explore the effects of differential learning on foraging, we purposefully did not include differential drop-

378

379

380

381

382

383

384

385

386

387

388

389

390

391

392

393

394

395

396

397

398

399

400

401

402

403

404

405

406

407

408

409

out rates. Such a model would have to account for the costs of foraging, for which we lack good parameterisation. Including such an effect would most likely strengthen the patterns we see in our model: We would expect much greater 'choosiness', higher efficiency, and lower overall food intake at lower motivation levels. The season of the year is known to affect foraging in social insects (Quinet et al. 1997; Ray and Ferneyhough 1997; Beekman and Ratnieks 2000; Scheiner et al. 2003; Mailleux et al. 2006; Cook et al. 2011, 2011; Al Toufailia et al. 2013), but effects on laboratory-reared colonies are less clear (Ray and Ferneyhough 1997). Our tested laboratory ant colonies clearly displayed decreased learning rates in autumn (Fig. 2b). In spring, L. niger is usually in dire need of food to begin worker production while being exposed to fluctuations in food supply, as the aphid colonies first need to establish (Mailleux et al. 2006). In such a variable environment, it is ecologically sensible to fully exploit all available sources. In autumn, ants usually stop egg production (Kipyatkov 1993) and activity and energy needs decrease with falling temperature (MacKay 1985). In our study, this variable response to food over the seasons seems to prevail in the laboratory colonies as well. Importantly, our queenless colonies are reinforced multiple times per year with workers from outside stem colonies, constituting a possible source of seasonal behaviour. Furthermore, we observe very large fluctuations in the amount of food consumed by colonies over the course of the year even in unreinforced colonies, with consumption rates falling dramatically towards autumn (FBO and TJC, pers. obs.). To conclude, both reward quality and motivation can in principle lead to an adaptive increase in foraging efficiency via differential learning, without the need for any communication. This is in line with Dussutour and Nicolis (2013), who demonstrated that even ants which do not recruit to food sources can nonetheless focus on the best food source in a changing environment. They demonstrated, as we have, that such collective behaviour can be achieved by the increased retention of individuals to the best option, although their proposed retention mechanism relies on conspecifics and the quality of the food source while ours is based on memory and motivational effects. Both retention due to occupancy time at a food source and due to persistent visiting likely play a role in real-world situations. Such a collective decision without communication or comparison is conceptually identical to an annealing process and represents one of the simplest types of collective behaviour. Route memories alone have been demonstrated to be sufficient to trigger collective behavioural patterns in ants, such as becoming stuck in local foraging optima (Czaczkes et al. 2016). This study shows how

- 410 memory could also play a role in the selection of the best resource. When studying collective
- decision-making, researchers tend to focus on interactive effects such as positive feedback
- and stigmergy. However, simpler non-interactive individual-level behavioural effects should
- also always be considered as an alternative, or contributing, mechanism driving group-level
- 414 behaviour.

## 415 Acknowledgments

- 416 We cordially thank Benedict Grüneberg for collecting part of the data and Florian Hartig for
- 417 fruitful discussions about statistical methods.

# 418 Funding

- 419 F.B.O. and T.J.C. were funded by a DFG Emmy Noether grant to T.J.C. (grant no. CZ 237/1-
- 420 1).

## 421 Conflict of interest

The authors declare that they have no conflict of interest.

## 423 Ethical approval

- 424 All applicable international, national, and/or institutional guidelines for the care and use of
- animals were followed.

## 426 **References**

- 427 Al Toufailia H, Grüter C, Ratnieks FLW, Herberstein M (2013) Persistence to Unrewarding
- Feeding Locations by Honeybee Foragers (*Apis mellifera*): The Effects of Experience,
- Resource Profitability and Season. Ethology 119:1096–1106. doi: 10.1111/eth.12170
- 430 Almeida NGD, Camargo RDS, Forti LC, Lopes JFS (2017) Hierarchical establishment of
- information sources during foraging decision-making process involving Acromyrmex
- subterraneus (Forel, 1893) (Hymenoptera, Formicidae). Rev Bras Entomol. doi:
- 433 10.1016/j.rbe.2017.11.006
- 434 Aron S, Deneubourg JL, Pasteels JM (1988) Visual cues and trail-following idiosyncrasy in
- 435 Leptothorax unifasciatus: An orientation process during foraging. Ins Soc 35:355–366.
- 436 doi: 10.1007/BF02225811
- 437 Bates D, Mächler M, Bolker BM, Walker S (2015) Fitting linear mixed-effects models using
- 438 lme4. J. Stat. Soft. 67. doi: 10.18637/jss.v067.i01
- Beckers R, Deneubourg JL, Goss S, Pasteels JM (1990) Collective decision making through
- 440 food recruitment. Ins Soc 37:258–267. doi: 10.1007/BF02224053

- Beckers R, Deneubourg JL, Goss S (1992) Trails and U-turns in the selection of a path by the
- ant Lasius niger. J theor Biol 159:397–415. doi: 10.1016/S0022-5193(05)80686-1
- Beckers R, Deneubourg J-L, Goss S (1993) Modulation of trail laying in the ant Lasius niger
- 444 (Hymenoptera: Formicidae) and its role in the collective selection of a food source. J
- 445 Insect Behav 6:751–759. doi: 10.1007/BF01201674
- Beekman M, Ratnieks FLW (2000) Long-range foraging by the honey-bee, *Apis mellifera* L.
- Funct Ecology 14:490–496. doi: 10.1046/j.1365-2435.2000.00443.x
- 448 Benjamini Y, Hochberg Y (1995) Controlling the false discovery rate: A practical and
- powerful approach to multiple testing. J Roy Stat Soc B Met 57:289–300
- 450 Bhatkar A, Whitcomb WH (1970) Artificial Diet for Rearing Various Species of Ants. Fla
- 451 Entomol 53:229. doi: 10.2307/3493193
- Bolker BM, Brooks ME, Clark CJ, Geange SW, Poulsen JR, Stevens MHH, White J-SS
- 453 (2009) Generalized linear mixed models: a practical guide for ecology and evolution.
- 454 Trends Ecol Evol 24:127–135. doi: 10.1016/j.tree.2008.10.008
- 455 Černý V (1985) Thermodynamical approach to the traveling salesman problem: An efficient
- simulation algorithm. J Optim Theory Appl 45:41–51. doi: 10.1007/BF00940812
- Cohen JD, McClure SM, Yu AJ (2007) Should I stay or should I go? How the human brain
- 458 manages the trade-off between exploitation and exploration. Philos T Roy Soc B
- 459 362:933–942. doi: 10.1098/rstb.2007.2098
- 460 Collett TS, Graham P, Durier V (2003) Route learning by insects. Curr Opin Neurobiol
- 461 13:718–725. doi: 10.1016/j.conb.2003.10.004
- 462 Cook SC, Eubanks MD, Gold RE, Behmer ST (2011) Seasonality directs contrasting food
- 463 collection behavior and nutrient regulation strategies in ants. PLoS One 6:e25407. doi:
- 464 10.1371/journal.pone.0025407
- Cosens D, Toussaint N (1986) The dynamic nature of the activities of the wood ant Formica
- 466 aquilonia foraging to static food resources within a laboratory habitat. Physiol Entomol
- 467 11:383–395. doi: 10.1111/j.1365-3032.1986.tb00429.x
- 468 Couzin ID, Krause J (2003) Self-organization and collective behavior in vertebrates. Adv
- 469 Stud Behav 32:1–75. doi: 10.1016/S0065-3454(03)01001-5
- 470 Czaczkes TJ, Ratnieks FLW (2012) Pheromone trails in the Brazilian ant *Pheidole oxyops*:
- Extreme properties and dual recruitment action. Behav Ecol Sociobiol 66:1149–1156.
- 472 doi: 10.1007/s00265-012-1367-7

- 473 Czaczkes TJ, Grüter C, Ellis L, Wood E, Ratnieks FLW (2013) Ant foraging on complex
- 474 trails: route learning and the role of trail pheromones in Lasius niger. J Exp Biol
- 475 216:188–197. doi: 10.1242/jeb.076570
- 476 Czaczkes TJ, Schlosser L, Heinze J, Witte V (2014) Ants use directionless odour cues to
- 477 recall odour-associated locations. Behav Ecol Sociobiol 68:981–988. doi:
- 478 10.1007/s00265-014-1710-2
- 479 Czaczkes TJ, Czaczkes B, Iglhaut C, Heinze J (2015a) Composite collective decision-making.
- 480 Proc Biol Sci 282:1–8. doi: 10.1098/rspb.2014.2723
- Czaczkes TJ, Grüter C, Ratnieks FLW (2015b) Trail pheromones: an integrative view of their
- role in social insect colony organization. Annu Rev Entomol 60:581-599. doi:
- 483 10.1146/annurev-ento-010814-020627
- 484 Czaczkes TJ, Salmane AK, Klampfleuthner FAM, Heinze J (2016) Private information alone
- can trigger trapping of ant colonies in local feeding optima. J Exp Biol 219:744–751. doi:
- 486 10.1242/jeb.131847
- 487 Deneubourg J-L, Pasteels JM, Verhaeghe JC (1983) Probabilistic Behaviour in Ants: A
- 488 Strategy of Errors? J theor Biol 105:259–271
- Devigne C, Detrain C (2002) Collective exploration and area marking in the ant Lasius niger.
- 490 Ins Soc 49:357–362. doi: 10.1007/PL00012659
- 491 Devigne C, Detrain C (2005) Foraging responses of the aphid tending ant Lasius niger to
- 492 spatio-temporal changes in aphid colonies *Cinara cedri*. Acta Zool Sinica 51:161–166
- 493 Dussutour A, Nicolis SC (2013) Flexibility in collective decision-making by ant colonies:
- 494 Tracking food across space and time. Chaos Soliton Fract 50:32–38. doi:
- 495 10.1016/j.chaos.2013.02.004
- 496 Dussutour A, Fourcassie V, Helbing D, Deneubourg J-L (2004) Optimal traffic organization
- in ants under crowded conditions. Nature 428:70–73. doi: 10.1038/nature02345
- 498 Dyer FC (2002) The biology of the dance language. Annu Rev Entomol 47:917–949. doi:
- 499 10.1146/annurev.ento.47.091201.145306
- 500 Forstmeier W, Schielzeth H (2011) Cryptic multiple hypotheses testing in linear models:
- overestimated effect sizes and the winner's curse. Behav Ecol Sociobiol 65:47–55. doi:
- 502 10.1007/s00265-010-1038-5
- 503 Fourcassie V, Beugnon G (1988) How do red wood ants orient when foraging in a three
- dimensional system? I. Laboratory experiments. Ins Soc 35:92-105. doi:
- 505 10.1007/BF02224141

- 506 Franks NR, Richardson T (2006) Teaching in tandem-running ants. Nature 439:153. doi:
- 507 10.1038/439153a
- Friedrich A, Thomas U, Müller U (2004) Learning at different satiation levels reveals parallel
- functions for the cAMP-protein kinase A cascade in formation of long-term memory. J
- 510 Neurosci 24:4460–4468. doi: 10.1523/JNEUROSCI.0669-04.2004
- 511 Galef BG, Jr, Giraldeau L-A (2001) Social influences on foraging in vertebrates: causal
- mechanisms and adaptive functions. Anim Behav 61:3–15. doi: 10.1006/anbe.2000.1557
- 513 Grimm V, Berger U, Bastiansen F, Eliassen S, Ginot V, Giske J, Goss-Custard J, Grand T,
- Heinz SK, Huse G, Huth A, Jepsen JU, Jørgensen C, Mooij WM, Müller B, Pe'er G, Piou
- 515 C, Railsback SF, Robbins AM, Robbins MM, Rossmanith E, Rüger N, Strand E, Souissi
- 516 S, Stillman RA, Vabø R, Visser U, DeAngelis DL (2006) A standard protocol for
- describing individual-based and agent-based models. Ecol Model 198:115–126. doi:
- 518 10.1016/j.ecolmodel.2006.04.023
- 519 Grimm V, Berger U, DeAngelis DL, Polhill JG, Giske J, Railsback SF (2010) The ODD
- 520 protocol: A review and first update. Ecol Model 221:2760-2768. doi:
- 521 10.1016/j.ecolmodel.2010.08.019
- 522 Grüter C, Balbuena MS, Farina WM (2008) Informational conflicts created by the waggle
- dance. Proc Biol Sci 275:1321–1327. doi: 10.1098/rspb.2008.0186
- 524 Grüter C, Czaczkes TJ, Ratnieks FLW (2011) Decision making in ant foragers (*Lasius niger*)
- facing conflicting private and social information. Behav Ecol Sociobiol 65:141–148. doi:
- 526 10.1007/s00265-010-1020-2
- 527 Harrison JF, Fewell JH, Stiller TM, Breed MD (1989) Effects of experience on use of
- orientation cues in the giant tropical ant. Anim Behav 37:869–871. doi: 10.1016/0003-
- 529 3472(89)90076-6
- 530 Hartig F (2016) DHARMa: Residual diagnostics for hierarchical (multi-level/mixed)
- regression models. R package version 0.1.5. <a href="http://cran.r-project.org/package=DHARMa">http://cran.r-project.org/package=DHARMa</a>
- Hunt ER, O'Shea-Wheller T, Albery GF, Bridger TH, Gumn M, Franks NR (2014) Ants
- show a leftward turning bias when exploring unknown nest sites. Biol Lett 10:1-4. doi:
- 534 10.1098/rsbl.2014.0945
- Kipyatkov VE (1993) Annual cycles of development in ants: Diversity, evolution, regulation.
- Proceedings of the Colloquia on Social Insects 2:25–48
- 537 Kirkpatrick S, Gelatt CD, Vecchi MP (1983) Optimization by simulated annealing. Science
- 538 220:671–680. doi: 10.1126/science.220.4598.671

- 539 Leuthold RH, Bruinsma O, van Huis A (1976) Optical and pheromonal orientation and
- memory for homing distance in the harvester termite *Hodotermes mossambicus* (Hagen).
- 541 Behav Ecol Sociobiol 1:127–139. doi: 10.1007/BF00299194
- 542 Lihoreau M, Deneubourg J-L, Rivault C (2010) Collective foraging decision in a gregarious
- 543 insect. Behav Ecol Sociobiol 64:1577–1587. doi: 10.1007/s00265-010-0971-7
- Lindauer M (1948) Über die Einwirkung von Duft- und Geschmacksstoffen sowie anderer
- Faktoren auf die Tänze der Bienen. Z Vgl Physiol 31:348–412. doi: 10.1007/BF00297951
- MacKay WP (1985) A comparison of the energy budgets of three species of *Pogonomyrmex*
- harvester ants (Hymenoptera: Formicidae). Oecologia 66:484–494. doi:
- 548 10.1007/BF00379338
- Mailleux A-C, Detrain C, Deneubourg J-L (2006) Starvation drives a threshold triggering
- communication. J Exp Biol 209:4224–4229. doi: 10.1242/jeb.02461
- Mallon E, Pratt S, Franks N (2001) Individual and collective decision-making during nest site
- selection by the ant *Leptothorax albipennis*. Behav Ecol Sociobiol 50:352–359. doi:
- 553 10.1007/s002650100377
- Mehlhorn K, Newell BR, Todd PM, Lee MD, Morgan K, Braithwaite VA, Hausmann D,
- Fiedler K, Gonzalez C (2015) Unpacking the exploration-exploitation tradeoff: A
- synthesis of human and animal literatures. Decision 2:191–215. doi: 10.1037/dec0000033
- Menzel R (1999) Memory dynamics in the honeybee. J Comp Physiol A 185:323–340. doi:
- 558 10.1007/s003590050392
- 559 Pamir E, Chakroborty NK, Stollhoff N, Gehring KB, Antemann V, Morgenstern L,
- Felsenberg J, Eisenhardt D, Menzel R, Nawrot MP (2011) Average group behavior does
- not represent individual behavior in classical conditioning of the honeybee. Learn Mem
- 562 18:733–741. doi: 10.1101/lm.2232711
- Pamir E, Szyszka P, Scheiner R, Nawrot MP (2014) Rapid learning dynamics in individual
- honeybees during classical conditioning. Front Behav Neurosci 8:1-17. doi:
- 565 10.3389/fnbeh.2014.00313
- Patrick SC, Pinaud D, Weimerskirch H (2017) Boldness predicts an individual's position
- along an exploration-exploitation foraging trade-off. J Anim Ecol 86:1257–1268. doi:
- 568 10.1111/1365-2656.12724
- Popp S, Buckham-Bonnett P, Evison SEF, Robinson EJH, Czaczkes TJ (2017) No evidence
- for tactile communication of direction in foraging Lasius ants. Ins Soc. doi:
- 571 10.1007/s00040-017-0583-6

- 572 Pruitt JN, DiRienzo N, Kralj-Fišer S, Johnson JC, Sih A (2011) Individual- and condition-
- dependent effects on habitat choice and choosiness. Behav Ecol Sociobiol 65:1987–1995.
- 574 doi: 10.1007/s00265-011-1208-0
- Quinet Y, de Biseau J-C, Pasteels JM (1997) Food recruitment as a component of the trunk-
- trail foraging behaviour of *Lasius fuliginosus* (Hymenoptera: Formicidae). Behav Process
- 577 40:75–83. doi: 10.1016/S0376-6357(97)00773-0
- R Core Team (2016) R: A language and environment for statistical computing. R Foundation
- for Statistical Computing, Vienna, Austria
- Ratnieks FLW, Reeve HK (1992) Conflict in single-queen hymenopteran societies: The
- structure of conflict and processes that reduce conflict in advanced eusocial species. J
- 582 theor Biol 158:33–65. doi: 10.1016/S0022-5193(05)80647-2
- Ray S, Ferneyhough B (1997) Seasonal Variation of Proboscis Extension Reflex Conditioning
- in the Honey Bee (Apis Mellifera). Journal of Apicultural Research 36:108–110. doi:
- 585 10.1080/00218839.1997.11100936
- Reid CR, Sumpter DJT, Beekman M (2011) Optimisation in a natural system: Argentine ants
- 587 solve the Towers of Hanoi. J Exp Biol 214:50–58. doi: 10.1242/jeb.048173
- Reinhard J, Srinivasan MV, Zhang S (2006) Complex memories in honeybees: Can there be
- 589 more than two? J Comp Physiol A 192:409–416. doi: 10.1007/s00359-005-0079-0
- 590 Rescorla RA, Wagner AR (1972) A theory of Pavlovian conditioning: Variations in the
- effectiveness of reinforcement and nonreinforcement. In: Black AH, Prokasy WF (eds)
- 592 Classical conditioning II: Current research and theory. Appleton-Century-Crofts, New
- 593 York, pp 64–99
- 594 Salo O, Rosengren R (2001) Memory of location and site recognition in the ant Formica
- 595 uralensis (Hymenoptera: Formicidae). Ethology 107:737–752. doi: 10.1046/j.1439-
- 596 0310.2001.00702.x
- 597 Scheiner R, Erber J, Page Jr. RE (1999) Tactile learning and the individual evaluation of the
- reward in honey bees (Apis mellifera L.). J Comp Physiol A 185:1-10. doi:
- 599 10.1007/s003590050360
- 600 Scheiner R, Barnert M, Erber J (2003) Variation in water and sucrose responsiveness during
- the foraging season affects proboscis extension learning in honey bees. Apidologie
- 602 34:67–72. doi: 10.1051/apido:2002050
- Scheiner R, Page RE, Erber J (2004) Sucrose responsiveness and behavioral plasticity in
- 604 honey bees (*Apis mellifera*). Apidologie 35:133–142. doi: 10.1051/apido:2004001

606

607

608

609

610

611

612

613

614

615

616

617

618

619

620

621

622

623

624

625

626

Scheiner R, Kuritz-Kaiser A, Menzel R, Erber J (2005) Sensory responsiveness and the effects of equal subjective rewards on tactile learning and memory of honeybees. Learn Mem 12:626–635. doi: 10.1101/lm.98105 Seeley T, Camazine S, Sneyd J (1991) Collective decision-making in honey bees: how colonies choose among Behav Ecol Sociobiol 28. nectar sources. doi: 10.1007/BF00175101 Seeley TD (1986) Social foraging by honeybees: How colonies allocate foragers among patches of flowers. Behav Ecol Sociobiol 19:343–354. doi: 10.1007/BF00295707 Seeley TD, Buhrman SC (2001) Nest-site selection in honey bees: How well do swarms implement the "best-of- N" decision rule? Behav Ecol Sociobiol 49:416-427. doi: 10.1007/s002650000299 Stroeymeyt N, Franks NR, Giurfa M (2011) Knowledgeable individuals lead collective decisions in ants. J Exp Biol 214:3046–3054. doi: 10.1242/jeb.059188 Sueur C, King AJ, Conradt L, Kerth G, Lusseau D, Mettke-Hofmann C, Schaffner CM, Williams L, Zinner D, Aureli F (2011) Collective decision-making and fission-fusion dynamics: A conceptual framework. Oikos 120:1608–1617. doi: 10.1111/j.1600-0706.2011.19685.x Wilensky U (1999) NetLogo. <a href="http://ccl.northwestern.edu/netlogo/">http://ccl.northwestern.edu/netlogo/</a> Wilson EO (1962) Chemical communication among workers of the fire ant Solenopsis saevissima (Fr. Smith) 1. The Organization of Mass-Foraging. Anim Behav 10:134–147. doi: 10.1016/0003-3472(62)90141-0