Accounting for taste: A multi-attribute neurocomputational model explains the neural

dynamics of choices for self and others

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28   **Abstract**

29   How do we make choices for others with different preferences from our own? Although

30   neuroimaging studies implicate similar circuits in representing preferences for oneself and

31   others, some models propose that additional corrective mechanisms come online when choices

32   for others diverge from one's own preferences. Here we exploited the high temporal resolution

33   of event-related potentials (ERP), in combination with computational modeling, to examine how

34   social information is integrated in the time leading up to choices for oneself and others. Hungry

35   participants with unrestricted diets selected foods for themselves, a similar unrestricted eater, and

36   a dissimilar, self-identified healthy eater. Across choices for both oneself and others, ERP value

37   signals emerged within the same time window but differentially reflected taste and health

38   attributes based on the recipient's preferences. Choices for the dissimilar recipient were

39   associated with earlier activity localized to brain regions implicated in social cognition including

40   temporoparietal junction (TPJ). Finally, response-locked analysis revealed a late ERP component

41   specific to choices for the similar recipient, localized to the parietal lobe, that appeared to reflect

42   differences in the response threshold based on uncertainty. A multi-attribute computational

43   model supported the link between specific ERP components and distinct model parameters, and

44   was not significantly improved by adding time-dependent dual processes. Model simulations

45   suggested that longer response times (RTs) previously associated with effortful correction may

46   alternatively arise from higher choice uncertainty. Together these results provide a parsimonious

47   neurocomputational mechanism for social decision-making, additionally explaining divergent

48   patterns of choice and RT data in decisions for oneself and others.

Significance Statement

How do we choose for others, particularly when they have different preferences? Whereas some

studies suggest that similar neural circuits underlie decision-making for oneself and others,

others argue for additional, slower perspective-taking mechanisms. Combining event-related

potentials with computational modeling, we found that integration of others' preferences occurs

over the same timescale as for oneself, while differentially tracking recipient-relevant attributes.

Although choosing for others took longer and produced differences in late-emerging neural

responses, computational modeling attributed these patterns to greater response caution rather

than egocentric bias correction. Computational simulations also correctly predicted when and

why choosing differently for others takes longer, suggesting that a model incorporating value

integration and evidence accumulation can parsimoniously account for complex patterns in

social decision-making.

61   Whether in parenting or politics, we are often required to make decisions for other

62   individuals whose preferences may differ substantially from our own. A critical question

63   concerns whether and when such choices require perspective-taking mechanisms that are slower,

64   more effortful, or computationally costly (Epley et al., 2004). For example, studies of response

65   time (RT) find that people take longer to choose for similar others when those choices diverge

66   from what they choose for themselves (Tamir and Mitchell, 2013; Apps et al., 2016; Volz et al.,

67   2017), perhaps because slower, more controlled processing is required to adjust an otherwise

68   automatic egocentric bias. Overcoming egocentric choice biases has also been associated with

69   increased activation in brain regions associated with social cognition, such as the ventromedial

70   prefrontal cortex (VMPFC) and temporoparietal junction (TPJ) (Tamir and Mitchell, 2010; Silani

71   et al., 2013).

72   Yet recent work using computational modeling suggests that slower RTs and activation in

73   VMPFC and TPJ during some social decision-making tasks can result from a noisy value-

74   integration mechanism, without requiring additional slow or effortful cognitive processes

75   (Hutcherson et al., 2015; Krajbich et al., 2015; Berkman et al., 2017). Moreover, several

76   functional magnetic resonance imaging (fMRI) studies have found that constructing values and

77   choices for oneself and others recruit the same regions of VMPFC, even when preferences differ

78   substantially (Nicolle et al., 2012; Janowski et al., 2013). Unfortunately, the low temporal

79   resolution of fMRI obscures the dynamics of this process, and recent computational models of

80   choice for others (Devaine and Daunizeau, 2017; Tarantola et al., 2017) have not explicitly

81   examined when and why constructing values for others might require longer, more extensive

82   processing compared to the self.

83   This paper aims to answer three related questions. First, are additional neural

84   computations involved when choosing for others with similar or dissimilar preferences? Second,

85   what are the temporal dynamics of those computations? Third, how might these computations

86   explain when and why people show egocentric biases, or instead make different choices for

87   themselves and others? To address these questions, we use a dietary choice task (Figure 1) in

88   which participants with unrestricted diets made food choices for themselves and two partners: a

89   *Similar* partner with unrestricted dietary preferences, and a *Dissimilar* partner who self-identified

90   as a healthy eater. We employed a novel combination of event-related potentials (ERP),

91   computational modeling, and simulation to identify the processes necessary to account for the

92   full pattern of choices, RTs, and neural responses observed when choosing for oneself, similar,

93   and dissimilar others.

94   The best-fitting model, a multi-attribute version of the drift-diffusion model (DDM)

95   (Smith and Ratcliff, 2004; Ratcliff and McKoon, 2008), suggests that individuals may indeed use

96   their own preferences as a source of information, particularly when deciding for similar others.

97   Yet a slow, serial adjustment mechanism is not required to explain when and why people choose

98   differently for others and take longer to do so. Instead, an early-acting perspective-taking

99   mechanism, localized to the temporoparietal junction (TPJ), may play a role in adjusting the

100   importance of different stimulus attributes (e.g., tastiness and healthiness) based on inferences

101   about the recipient's preferences. These attributes are integrated into a noisy overall value signal,

102   localized to a region of VMPFC previously implicated in value construction (Bartra et al., 2013;

103   Clithero and Rangel, 2014) with a similar time course regardless of recipient. We find further

104   evidence that these VMPFC value signals serve as input to an evidence accumulation process

105   (Rangel and Clithero, 2013) that produces a choice when the accumulated evidence crosses a

threshold whose height can be adjusted based on uncertainty about others' preferences. Thus,

although choices for other involve multiple distinct systems, these computations follow different

temporal dynamics and play different functional roles than previously hypothesized. These

results show that a parsimonious neurocomputational framework can account not only for when

people choose differently for themselves than for others, but also when and why these choices

are associated with additional processing time.

Methods

Participants

Thirty-eight right-handed participants (ages 18-40, 20 female) from the Claremont Colleges

participated in exchange for course credit. Participants were screened to ensure that they enjoyed

common appetitive snacks and did not self-identify as healthy eaters. Although all 38

participants were included in the behavioral model, two individuals were excluded from the

combined behavioral-neurophysiological model due to excessively noisy EEG data in which

cognitive signals could not be reliably separated from artefactual noise using artifact removal

protocols (see "EEG data acquisition and preprocessing"). All participants provided written

informed consent before participation. Procedures were reviewed and approved by the Claremont

McKenna College Institutional Review Board.

Stimuli

Stimuli consisted of color pictures of 250 common appetitive foods on a black background

(Figure 1C; 576 x 432 pixels). Foods were chosen to span a full range of perceived tastiness and

healthiness based on pilot ratings from a separate group of participants (N = 25). The stimulus

set included fruits and vegetables, chips, and candy bars.

Procedure

The experiment consisted of three parts (Figure 1A). In Part 1, participants received

information about the two partners for whom they would be making food choices, after which

they rated foods in terms of taste and health attributes. In Part 2, participants made choices about

whether to eat these foods, separately for themselves and their two partners (*Own* self, *Similar*

other, *Dissimilar* other conditions), while their brain activity was recorded with

electroencephalography (EEG). Finally, in Part 3, a single trial was randomly selected for each

recipient and the outcome of that trial was implemented.

Participants were instructed to fast for four hours prior to arrival to ensure they were

hungry and motivated to perform the decision task. Compliance was assessed verbally before

starting the experiment. Next, the experimenter took a photo of the participant against a white

wall, which was employed as a visual cue for the trials in which the participant chose food for

him/herself in Part 2. Participants then completed a short computer-based survey in which they

indicated the extent to which they generally use health information in deciding what to eat, and

made a series of twelve binary choices between a healthier and less healthy but tastier option

(e.g., green salad vs. French fries).

Participants received instructions familiarizing them with the overall structure of the

decision task and introducing the two partners (Figure 1B), matched to the participant's own

gender. Participants were informed that the partners were real people expressing their true

dietary preferences, and that they had in fact agreed to eat at least three bites of whichever food

the participant selected for them. This was true; no deception was used in the experiment. Each

participant received information that one partner had unrestricted dietary preferences similar to

their own (*Similar* partner; Figure 1B, top), while the other had quite different preferences

(*Dissimilar* partner; Figure 1B, bottom). First, participants viewed two short video interviews in

which each partner responded to prompts about their eating habits. Each partner was introduced

by name via an intertitle at the beginning of the interview. During the interview, partners

described their food preferences in general, and answered questions about specific choices (e.g.,

"Pizza or a salad"). Representative quotes for the partner without dietary restrictions included:

"I would say for me, taste is my number one consideration when I'm eating…If it tastes good but

it's not healthy, I'll just eat less of it, but for me eating food is all about it tasting good."

Representative quotes for the self-identified healthy eater included the following: "I don't eat

anything with added sugars…I try to eat a lot of fruits and vegetables, and I eat a lot of peanut

butter and almond butter." The video interviews were lightly edited for conciseness, but

otherwise were not manipulated. To give participants a fuller picture of the partners' preferences,

they were also shown the partners' responses to the same 12-item food questionnaire they had

completed earlier.

Following introduction to the partners, participants completed two blocks of trials in

which they rated each of 250 appetitive foods in terms of tastiness and healthiness. Each food

was displayed until the participant entered a keypress response using a 4-point scale (1 = Strong

No, 2 = Weak No, 3 = Weak Yes, 4 = Strong Yes). The order of the rating blocks and the left-to-

right order of the response keys was counterbalanced across participants.

Next, EEG data were recorded while participants performed a simple decision-making

task (Figure 1C) in which they chose whether or not a particular recipient (*Own* self, *Similar*

other, or *Dissimilar* other) would have the opportunity to consume each food at the end of the

experiment. Due to time constraints, this decision task used a subset of 200 foods (out of the

original 250), chosen to span the full range of the participant's taste and health ratings.

Participants made decisions regarding each food both for themselves and the two partners,

resulting in a total of 600 trials, in blocks of 10 trials per recipient. At the beginning of each

block, the participant saw a prompt ("For the next set of trials, please choose for this person")

above a picture of the intended recipient. For *Own* self trials, this picture was the head shot taken

upon the participant's arrival at the lab; the other partners' images were captured from

screenshots of the video interviews. The duration of the recipient prompt was randomly jittered

between 4 and 5 seconds. In addition, a smaller picture of the intended recipient was displayed at

the top of the screen throughout the block. On each trial, participants saw a food image centered

on the screen, which remained visible until a response was entered (maximum duration 4 s),

using a 4-point scale (1 = Strong No, 2 = Weak No, 3 = Weak Yes, 4 = Strong Yes). This

response method captures both the strength and direction of participants' preferences (Hare et al.,

2009; Hutcherson et al., 2015). The order of the recipient blocks and of the food images was

randomized across participants. The task was subdivided into 6 runs, and within each run the

blocks of trials were further subdivided by intervening self-paced breaks. During the decision

trials, participants were instructed to maintain central fixation and minimize eye movements and

blinks; adherence was monitored by checking the EEG signal for stereotypical patterns of eye-

movement-related artifact in frontal electrodes during the recording. Following each trial, a

screen consisting of a fixation dot was shown for a randomly jittered inter-trial interval of 4-6

196 seconds. Participants were instructed to respond as quickly and accurately as possible, and

197 completed a short practice block before the actual experiment.

198 Participants cared about their choices because they knew that a single randomly selected

199 trial would be implemented for each recipient at the end of the experiment. If the participant had

200 said yes on the selected trial, the recipient would have to eat at least three bites of the depicted

201 food. If the participant said no, the recipient would not receive the food.

202

203 *EEG data acquisition and preprocessing*

204 EEG data were collected using a 128-channel BioSemi ActiveTwo system (Biosemi

205 B.V., Amsterdam, Netherlands) with active electrodes with sintered Ag-AgCl tips in fitted

206 headcaps. Evoked brain potentials were digitized continuously at 512 Hz with default low-pass at

207 1/5 of the sampling rate. Two additional electrodes with a 4-mm sintered Ag-AgCl pallet were

208 placed bilaterally on the mastoids for use as references in data import. Prior to the start of data

209 collection, electrical offsets were verified to be between –20 and 20 µV across all channels.

210 Data preprocessing was performed offline using the EEGLAB toolbox (Delorme and

211 Makeig, 2004) for Matlab (Mathworks, Natick, MA). Upon import into EEGLAB, data were re-

212 sampled to 500 Hz and re-referenced to an average reference. To address DC offsets, linear

213 detrending was performed on the continuous data. High-pass filtering at 1 Hz and notch filtering

214 at 60 Hz was applied to remove slow voltage drifts and electrical noise, respectively, via a two-

215 way least-squares FIR filter. Epochs were then extracted for a 2400 ms window around the onset

216 of the food stimulus (–200 ms pre- to 2200 ms post-stimulus onset) for initial artifact rejection.

217 Although participants made an equal number of decisions for themselves and the two

218 partners, subsequent division of the data into conditions by stimulus value or stimulus attribute

(e.g., taste or health rating) produced unequal numbers of trials per condition due to individual

variations in choice. Because traditional artifact rejection methods remove whole epochs,

reducing the number of trials available to be averaged (Picton et al., 2000), use of these

techniques could lead to even greater asymmetries in the distribution of trials by condition,

potentially skewing the resulting average waveforms. Therefore, in lieu of traditional trial-based

artifact rejection, we employed independent components analysis (ICA), a method that has been

demonstrated to provide superior detection and removal for a variety of artefactual signals in

EEG (Delorme et al., 2007; Uriguen and Garcia-Zapirain, 2015) without affecting the overall

number of trials. Specifically, second-order blind identification (Belouchrani et al., 1997; Tang et

al., 2005) (SOBI) was applied to "unmix" the EEG data into a sum of temporally correlated and

spatially fixed components, which were then classified as task-related or artifactual based on

their power spectra, scalp topographies, and activity (Harris et al., 2011). Only task-related

components were projected back onto the scalp, allowing us to obtain artifact-corrected brain

signals (Jung et al., 2000) from which 1600-ms stimulus-locked epochs (–100 ms pre-, 1500 ms

post-stimulus onset) and 700-ms response-locked epochs (–600 pre-,100 ms post-response onset)

were extracted.

EEG: Regression analysis

In our first analysis, we sought to characterize the time course of value signal

computations, as identified by sensors and time windows in which neural activity correlated with

the stimulus value of the foods. For each channel, evoked data for each trial were integrated over

50-ms windows from 100 to 1250 ms after stimulus onset, producing a matrix of EEG responses

over 128 x 23 time windows in each participant. The response-locked data was likewise binned

over 30-ms windows from –600 to 90 ms before response onset, resulting in 128 x 23 sensor-

time window combinations in the response-locked data. For each analysis, the EEG responses for

each participant across all 128 x 23 time windows were then entered into a linear regression

model as in Equation 1:

$y_{sensor,time} = \beta_0 + \beta_1 Similar + \beta_2 Dissimilar + \beta_3 Stimulus\ Value + \beta_4 Similar * SV +$

$\beta_5 Dissimilar * SV + \beta_6 Arousal + \beta_7 Similar * Arousal + \beta_8 Dissimilar * Arousal + \varepsilon\ (1),$

where $y_{sensor,\ time}$ consists of trial-by-trial data (in µV) for a particular sensor and time window,

and β_0 is the average activity in the sensor. The Similar and Dissimilar covariates have a value of

1 when the decision is for the specified recipient (*Similar* or *Dissimilar*, respectively) and 0 in all

other cases. The Stimulus Value covariate encodes the value of the subject's decision from 1 for

Strong No to 4 for Strong Yes. The Arousal covariate, measuring the strength of preference

regardless of valence (0 for Weak No or Weak Yes, 1 for Strong No or Strong Yes), was

included to increase the statistical power of the linear model to identify activity associated with

value (Litt et al., 2010). Finally, we computed separate covariates for the interaction of *Similar*

and *Dissimilar* recipients with stimulus value and arousal, as indicated by Similar*SV,

Dissimilar*SV, Similar*Arousal, and Dissimilar*Arousal. This linear regression analysis

generated a set of estimated regression coefficients (i.e., beta map) for every sensor, time

window, and subject. These maps were then aggregated into mixed-effect group estimates by

computing one-sample t tests versus zero for each sensor and time window across all

participants. The resulting *t*-statistic map allowed us to identify sensor and time window

combinations in which neural activity was significantly correlated with stimulus value across

participants. Results were corrected for multiple comparisons using an approximate permutation

test in which the labels for all 600 trials were randomly shuffled 1000 times, and the resulting

beta maps entered into one-sample t tests from which an empirical distribution of t values for

each sensor and time window combination was then computed.

Next, we looked at how the weighting of taste and health attributes varied by recipient.

We defined an *a priori* time window of interest from 500 to 650 ms post-stimulus onset based on

the time course of significant activity associated with the Stimulus Value covariate in this and

previous studies (Harris et al., 2011; Harris et al., 2013; Harris and Lim, 2016). To identify

sensors in this window that showed differential weighting of taste and health by recipient, we

computed a regression following Equation 2:

$y_{sensor,time} = \beta_0 + \beta_1 Health + \beta_2 Taste + \beta_3 Similar + \beta_4 Dissimilar + \beta_5 Similar *$

$Health + \beta_6 Dissimilar * Health + \beta_7 Similar * Taste + \beta_8 Dissimilar * Taste +$

275                    $\beta_9 Health * Taste + \varepsilon \ (2),$

where the Health and Taste covariates correspond to the taste and health attribute ratings for each

food item given by the individual participant, Health*Taste measures the interaction of the

attribute ratings, and Similar*Health, Dissimilar*Health, Similar*Taste and Dissimilar*Taste

reflect the interaction of a specific attribute with the identity of the recipient. The resulting beta

maps were then compared using paired t tests of Similar*Taste – Similar*Health and

Dissimilar*Taste – Dissimilar*Health to obtain sensor sets showing a significant interaction of

taste and health for each recipient within the predefined time window of interest. Sensors of

interest (SOI) were defined from the conjunction of sensor sets for the Similar and Dissimilar

Taste – Health comparisons, and scalp topography and grand average waveforms were obtained

for these SOIs.

 EEG: Bayesian source reconstruction

289   To localize activity associated with the Stimulus Value covariate to specific brain

290 regions, we applied distributed source reconstruction using SPM8 (Wellcome Department of

291 Imaging Neuroscience, Institute of Neurology, London, UK). In this approach, an empirical

292 Bayesian algorithm (Friston et al., 2008) is used to model the cortical sheet as a series of

293 hundreds of small dipolar patches, with the constraint that a common set of underlying sources

294 account for the evoked responses across all participants (Litvak and Friston, 2008). In contrast to

295 traditional dipole fitting, this method does not require *a priori* assumptions about the number or

296 spatial locations of sources. Instead, source reconstructions were first computed across the entire

297 trial to obtain models of activity in all potential sources and time points, followed by a more

298 specific reconstruction of the time window of interest (WOI; 500 to 650 ms post-stimulus onset)

299 defined on the basis of previous findings and the output of our mixed-effects ERP regression

300 analysis.

301   Data from all participants were entered into the same source space using a "canonical

302 mesh" based on the SPM template head model derived from the MNI brain. Sensors were

303 coregistered with the MRI coordinate system using a generic template of the BioSemi 128-

304 channel layout provided with the SPM software. Sensor locations were matched to the cortical

305 mesh via an iterative alignment algorithm, and the source space was modeled using a boundary

306 element model.

307   Our analysis employed a "localization of differences" approach (Henson et al., 2007), in

308 which we searched for a set of neural sources representing different levels of the psychological

309 variable of Stimulus Value. Difference waveforms were computed for each sensor and

310 participant by multiplying the average waveforms for each condition by weights used to test for a

linear (monotonically increasing) trend, and then summing across all weighted averages. To

localize activity related to stimulus value computations, we used weights of $(-3, -1, +1, +3)$

corresponding to the four levels of the Stimulus Value regressor, from Strong No to Strong Yes.

To localize activity related to main effects of participant identity, contrast weights for Recipient

corresponding to *Own*, *Similar*, and *Dissimilar* recipient choices were $(-1, 0, 1)$ for the early 350

to 400 ms post-stimulus window and $(-1, 1, 0)$ for the -300 to -180 ms pre-response window.

Following reconstruction of the difference waveform for each participant, reconstructions for the

WOI across participants were entered into a statistical analysis to identify statistically significant

source estimates across individuals. In part due to the relatively high consistency of sensor

locations across participants with the fixed cap layout used by this system, our initial analysis

found large clusters of significant dipoles covering much of the brain, even at relatively rigorous

family-wise-error (FWE) corrected statistical thresholds. Therefore, we chose a highly stringent

threshold of $F \geq 100$ to maximize separation of source estimates into distinct clusters while

retaining significant dipoles. Results were visualized in terms of maximal intensity projection,

focusing on cortical generators most likely to contribute to potentials recorded at the scalp

(Cohen et al., 2011).

Drift Diffusion Model Fitting: Time Varying Models

Our first modeling goal was to parameterize popular dual-process models of choice for

others (i.e. anchoring and adjustment models) in a computational framework, in order to identify

the most parsimonious set of parameters that accounted for patterns of choice and RT. Consistent

with a growing body of work on value-based choices (Hutcherson et al., 2015; Tusche and

Hutcherson, in press) we assumed that choices can be captured using a multi-attribute variant of

334   a drift diffusion model (DDM) (Smith and Ratcliff, 2004; Ratcliff and McKoon, 2008), in which

335   noisy value signals accumulate over time and a choice is made when the accumulated signal

336   crosses a pre-defined threshold for choice. In the simplest of these models, we assumed that this

337   value signal (also known as the drift rate v) at each instantaneous time point t could be described

338   as the linearly weighted sum of perceived tastiness and healthiness of the food on that trial,

339   corrupted by Gaussian noise:

340 $$v_t = \beta_{Taste} \times Taste_i + \beta_{Health} \times Health_i + \varepsilon_t \quad (3)$$

341   where β_{Taste} and β_{Health} represent the relative weights on Taste and Health, $Taste_i$ and $Health_i$

342   represent the values of Taste and Health attributes for the food shown on trial i, and ε_t is

343   distributed $\sim N(0, .1)$. We assumed that the weights on Taste and Health could vary as a function

344   of recipient (i.e., when deciding for the *Dissimilar* healthy partner, the weight on health might be

345   higher than when deciding for oneself or for a *Similar*, unrestrained partner: $\beta_{Health|Dissimilar} >$

346 $\beta_{Health|Similar}$).

347   　　　　The canonical version of the DDM assumes that β_{Taste} and β_{Health} remain constant

348   throughout the course of a single decision. However, most dual-process models assume that

349   participants make choices for similar others by anchoring first on their own preferences, and then

350   serially adjusting away from this anchor using effortful perspective taking mechanisms. This

351   suggests that β_{Taste} and β_{Health} might vary systematically over time, with early values resembling

352   weights for one's own self, and later values shifting to better reflect knowledge or assumptions

353   about one's partner. Although most descriptions of anchoring-and-adjustment models fail to

354   specify precisely the temporal dynamics of this process, we attempted to capture their basic spirit

355   using the following modifications to the standard DDM. First, we assume that the value signal at

356   instantaneous time t can be described by the following equation

$$v_t = \beta_{Taste,t} \times Taste_i + \beta_{Health,t} \times Health_i + \varepsilon_t \quad (4)$$

which is identical to Eq. 3, with the exception that β_{Taste} and β_{Health} are allowed to vary at each

instantaneous time point t. Second, we assume that, when choosing for one's *Own Self*, β_{Taste} and

β_{Health} are constant throughout the trial (i.e. $\beta_{Taste|Self,0} = \beta_{Taste|Self,\,t}$ and $\beta_{Health|Self,0} = \beta_{Health|Self,t}$).

Third, we assume that when choosing for others, participants begin with their own preferences

(i.e. $\beta_{Taste|Other,0} = \beta_{Taste|Self,\,0}$ and $\beta_{Health|Other,0} = \beta_{Health|Self,0}$). However, these initial weights can

begin to shift after a delay T to a new set of weights, at a rate r that determines how long the shift

takes once it begins. We used these two parameters to capture the common notion in dual

process models that perspective-taking might take time to implement, and that it should take

longer the greater the difference in value between the old and new values. Thus, the full model

when choosing for one's Own Self consisted of one fixed parameter (within-trial decision noise

ε, which by convention is set to .1), and 4 parameters fitted to the data: weights on health and

taste ($\beta_{Taste|Self}$ and $\beta_{Health|Self}$), the choice-determining threshold ($\pm a$) and the non-decision time

(ndt). Choices for others consisted of three fixed parameters (within-trial noise $\varepsilon = .1$, $\beta_{Taste,0} =$

$\beta_{Taste|Self}$ and $\beta_{Health,0} = \beta_{Health|Self}$) and six fitted parameters (new weights $\beta_{Taste,\,t\,>\,T}$ and $\beta_{Health,\,t>T}$,

$\pm a$, ndt, the transition delay T and the transition rate r).

Unfortunately, no known analytical solution to the DDM exists with time-varying drift

rate parameters, rendering standard approaches to model-fitting and parameter estimation

intractable. Thus, we employed a maximum-likelihood numerical simulation method similar to

that employed in previous work on social decision-making (Hutcherson et al., 2015), with some

important differences to speed up computation time (see Tusche & Hutcherson, in press, for

details). For each participant in each condition (*Own Self, Similar, Dissimilar*), we began by first

simulating probability distributions of choices and response times for different combinations of

parameters. We then used these probability distributions to identify the likelihood of the

observed data for each parameter combination, and selected the parameter combination with the

highest likelihood. Because this numerical simulation method takes a considerable amount of

time that scales exponentially with the number of parameters and parameter values, we limited

computational time by exploring a discrete set of values for each parameter. For the *Own Self*

condition, we explored the following parameter values: threshold a = [.08, .1, .12, .14], non-

decision time *ndt* = [.2, .3, …, .7], and β_{Taste} = β_{Health} = [-.02, -.01, -.005, 0, .005, .01, .02, ….14].

Parameter values for the Similar and Dissimilar partner conditions were identical except that the

fitted values of β_{Taste} and β_{Health} represented the post-adjustment weights on Taste and Health

after shifting away from the egocentric Self weights (estimated from the Self condition), and we

included two additional time parameters to describe this shift: a delay parameter T = [0, .1, …,

.5] sec, and a rate parameter r = [1.2, 2.4, 4.8, 9.6, 1000] describing how quickly old values

shifted to new values following the delay. For example, a rate r = 1.2 suggests that it takes 1

second to shift 1.2 value units, or, equivalently, 250ms to shift .4 units. A rate r = 1000 indicates

an instantaneous shift.

Using these values, we performed model fitting and model selection in the following

manner. We first estimated the best-fitting parameter values for each participant's choices in the

Similar and *Dissimilar* partner conditions separately, estimating the full model with six free

parameters. We then estimated a reduced, four-parameter model with only base parameters

allowed to vary, T fixed at 0 (i.e. no early egocentric bias) and r fixed at 1000 (no gradual shift).

Then, for each subject, we calculated the Bayesian Information Criterion (BIC) for each model

based on the estimated likelihood of the data using the best-fitting parameter values. The

winning model was determined based on which model had the lowest BIC value for the largest

number of subjects, as well as the lowest BIC value when summing over all subjects. As we

describe in greater detail in the results section below, this procedure identified the four-parameter

model as the most parsimonious model to account for the data.

Drift Diffusion Model Fitting: Constant Value Models

Because the analyses described above found no evidence for a time-varying adjustment

process, all subsequent DDM estimation used canonical versions of the DDM, and was

performed using a recently developed software package freely available in Python (Wiecki et al.,

2013). Models were estimated using a Bayesian hierarchical framework, with Markov chain

Monte Carlo (MCMC) sampling methods employed to estimate a joint posterior distribution of

the model parameters. Hierarchical Bayesian estimation allows individual participant estimates

to be constrained by a group distribution, but also to vary to the extent that their data demonstrate

separation from the data of others. Estimation used non-informative priors: all priors were

uniform distributions over large intervals of possible parameter values.

Several different DDM specifications were fit to the data. All of the DDM specifications

assume the drift rate is a linear sum of weighted Taste and Health ratings, where the weights are

allowed to vary by condition (*Own*, *Similar*, *Dissimilar*):

$v = \beta_{1Own}I(Own)Taste + \beta_{2Own}I(Own)Health +$

$\beta_{1Similar}I(Similar)Taste + \beta_{2Similar}I(Similar)Health + \beta_{1Dissimilar}I(Dissimilar)Taste +$

$\beta_{2Dissimilar}I(Dissimilar)Health$, (5)

where I(Recipient) is an indicator function for each of the three conditions. The first model (M1)

only allowed drift rate, as specified in Equation 3, to vary by task condition. All other parameters

(*ndt*,*a*,*z*) were allowed to vary by subject, but did not vary within subject. The second model

(M2) included drift rate as in M1, but also allowed the barrier parameter to vary with task

condition, according to

$$a = \beta_0 + \beta_1 I(Similar) + \beta_2 I(Dissimilar). \quad (6)$$

This model allowed for the possibility that, in addition to weighting attributes differently by

recipient, individuals may also employ different thresholds depending upon the recipient. A third

model (M3) considered the same drift rate as in M1, but also allowed the starting point, or bias,

parameter z to vary with task condition, similar to Equation 4. This model did not allow barrier

to vary with task condition. A fourth model (M4) allowed drift rate, barrier, and starting point to

vary within participants. In all DDM specifications, the non-decision time parameter ndt was

modeled to vary across participants, but not within participants.

We used two methods to compare fits of the various DDM specifications. First, we used

the Deviance Information Criterion (DIC), a flexible measure for goodness-of-fit in hierarchical

Bayesian models (Spiegelhalter et al., 2002). The DIC combines a measure of deviance (i.e., lack

of fit) with a penalty for model complexity. A lower DIC represents a better model fit, and

differences in DIC greater than 10 are typically thought to reflect significant differences

(Spiegelhalter et al., 2002). Second, we compared observed data to data generated using random

samples from the sampled posteriors (Wiecki et al., 2013). For each of the four models, 100

samples for each experimental subject were created. The squared error between each simulation

and observed data was computed for both choices and RT, with the mean squared error (MSE)

computed across the 100 runs. These statistics are reported for each model in Table 1.

Model convergence was assessed using the Gelman-Rubin (G-R) $\hat{R}$ statistic (Gelman and

Rubin, 1992). The $\hat{R}$ statistic compares within-chain and between-chain variance of different

runs of the same model. Perfect convergence would be demonstrated with an $\hat{R}$ equal to 1. The $\hat{R}$

statistic was computed for all of the model parameters based on five runs of the model.

Another advantage of Bayesian estimation is that it is straightforward to compare

differences in parameter estimates. Significance inference is possible using the posterior

distributions generated from sampling. To compare coefficients to the null hypothesis ($\beta = 0$)

the percentage of the N=10000 samples greater than zero can be assessed. Similarly, to

determine whether or not a regression coefficient is greater than another, the percentage of the

difference between the N=10000 samples that is greater than zero can computed.

Results

In this experiment, we investigated the neural and computational bases of decisions for

self and others by measuring behavioral and ERP responses as participants with unrestricted

diets made food choices for themselves and two partners: a similar partner with unrestricted

preferences, and a dissimilar self-identified healthy eater (*Own* self, *Similar* other, and

Dissimilar other conditions, Figure 1). First, participants rated 250 different appetitive snack

foods on their perceived tastiness and healthiness. Second, for a subset of 200 foods selected to

vary in taste and health, they were asked to decide whether they would select the pictured food

for consumption after the experiment, making these choices once for each of the three recipients.

To ensure that choices were incentive compatible, at the end of the study, one random trial was

selected for each recipient and the participant's choice on these trials was realized.

To characterize the neural and behavioral correlates of this social decision scenario, we

performed a series of analyses as detailed in the following sections. First, we analyzed the

behavioral choice and RT data to verify that participants were taking recipients' preferences into

consideration when making their decisions, and to replicate patterns previously associated with

egocentric correction mechanisms. Next, we examined the stimulus-locked ERP data to find

neural signals associated with stimulus value computations, further assessing how taste and

health attributes were incorporated for each recipient during value integration. To determine how

neural activity differed as a function of recipient, we compared ERP responses in each condition,

time-locked to either the stimulus or the keypress response.

Although these analyses gave us a set of ERP components that correlated with different

aspects of the decision process, they were blind to the specific cognitive operations indexed by

these neural markers. Thus, to shed further light on the nature of these signals, we developed a

set of novel multi-attribute computational models of choices for self and others based on

extensions of the drift diffusion model (Ratcliff et al., 2016) and applied it to our event-related

data. The primary assumption of these models is that weights on attributes like taste and health

shape the evidence accumulated in favor of accept or reject responses. These weights can vary,

not only as a function of choice recipient, but also as a function of time (i.e., biased toward

automatic, egocentric defaults early on and then shifting over time with the application of

controlled perspective taking). To test this latter assumption, we first implemented computational

models in which the construction of value was allowed to vary systematically over time within a

decision, and used formal model comparison and selection procedures to test whether and when

this shift might occur. Second, having identified the simplest behavioral computational model to

account for patterns of choice and RT, we then attempted to link trial-by-trial fluctuations in

neural response to trial-by-trial variation in specific cognitive parameters such as the rate of

evidence accumulation and threshold for response. Finally, applying our neurocomputational

model to the behavioral data, we ran a series of simulation exercises demonstrating that

distributions of choice and RT which appear consistent with default egocentric biases and slow

effortful correction models of decision making can in some cases be explained without a

correction mechanism, and assuming only relatively egocentric attribute weighting and value

integration.

Behavior: Observed choice and RT

To verify that participants made inferences consistent with their partner's preferences, we

first examined whether recipient identity influenced the likelihood of making a healthy choice

(i.e., accepting/rejecting items rated high/low on health, Figure 2A). As expected, participants

made healthier choices when choosing for the *Dissimilar* "healthy eater" compared to choosing

either for *Own* self (paired-t_{37} = 9.19, P = 5x10^{-9}) or the *Similar* other (paired-t_{37} = 10.49, P =

1x10^{-12}). Participants made marginally *fewer* healthy choices for the *Similar* other (paired-t_{37} =

1.87, P = .069).

We also asked how often participants made the same choice for themselves and their

partner, one way of testing for egocentric responses. Participants made the same accept or reject

choice for the *Similar* other as for themselves on 72±11% of trials, but chose the same

significantly less often (60±17% of the time) when choosing for the *Dissimilar* other (paired-t_{37}

= 3.69, P = .0007). These results suggested that participants tend to choose similarly for both

recipients, with a more pronounced bias for the *Similar* other.

Next, we examined RTs for evidence that decisions for others might require additional

computational resources. We analyzed behavior in two ways: average RT across all choices, and

RT as a function of choice similarity between self and other. In line with the idea that choosing

for others is more computationally costly, we observed significant differences in mean RTs

depending on the recipient's similarity (Figure 2B). Participants were fastest when choosing for

themselves (mean = 1.11 s, SD = 0.18) and slowest when choosing for the similar other (paired-

t_{37} = 7.59, P = 5x10^{-9}), with choices for the dissimilar partner lying in between and significantly

different from the other two conditions (both paired-t_{37} > 2.17, both P < .036).

A critical finding from previous research is that individuals take longer to choose for

similar others when making choices that differ from their own preferences, but that this effect is

reduced when choosing for dissimilar others (Epley et al., 2004; Tamir and Mitchell, 2013). As

seen in Figure 2C-E, we replicated this pattern, observing longer RTs when choices diverge from

Own preferences, for both *Similar* (different choice: mean = 1.37 s, SD = 0.25; same choice:

mean = 1.22 s, SD = 0.28; paired-t_{37} = 7.90, P = 2x10^{-9}) and *Dissimilar* (different choice: mean

= 1.23 s, SD = 0.26; same choice: mean = 1.14 s, SD = 0.23; paired-t_{37} = 3.35, P = .002)

conditions. This effect was marginally more pronounced in choices for the *Similar* partner

compared to the Dissimilar partner (paired-t_{37} = 1.75, P = .089), in keeping with prior work

(Tamir and Mitchell, 2013).

Intriguingly, however, we also found a slowing effect when making choices for one's self

that diverged from the choices made for partners (*Own* vs. *Similar*: mean RT$_{Different}$ = 1.22±0.20

s, mean RT$_{Same}$ = 1.09±0.17 s, paired-t_{37} = 6.27, P = 2x10^{-5}; *Own* vs. *Dissimilar*: mean RT$_{Different}$

= 1.23±0.26 s, mean RT$_{Same}$ = 1.14±0.23 s, paired-t_{37} = 3.35, P = .002). This analysis has not

been reported previously, to our knowledge, and raises important questions about the most

parsimonious explanation of RT differences for divergent choices, as we discuss in greater detail

with respect to our computational simulation results below.

ERP: stimulus value integration

Given that participants adjusted their choices to reflect the recipient's preferences, a

further question is when and how relevant value signals emerge in the brain. Although fMRI

studies have identified overlapping regions of VMPFC representing value for both oneself and

others (Nicolle et al., 2012; Janowski et al., 2013), some dual-process models suggest that these

signals should take longer to construct for others. Therefore, the high temporal resolution of ERP

is of crucial importance in determining the time course of stimulus value integration when

choosing for oneself versus others. We began by identifying neural correlates of stimulus value

computation, which previous neurophysiological studies of choice for oneself have identified

from approximately 500 to 650 ms after stimulus onset, localized to regions including the

VMPFC (Harris et al., 2011; Harris et al., 2013; Harris and Lim, 2016).

We applied a linear regression analysis to the ERP data in order to identify neural activity

correlated with the decision made in each trial (1 = Strong No to 4 = Strong Yes) across

participants. As shown in Figure 3A, ERP data was binned over 50-ms windows from 100 ms to

1200 ms after stimulus onset, for all 128 sensors grouped by scalp location. Data were

permutation-corrected to account for multiple statistical comparisons. This analysis revealed

significant main effects of stimulus value, regardless of recipient, at two major time windows

leading up to the time of choice. Consistent with previous studies, the earliest major cluster of

value-related activity occurred from approximately 500 to 650 ms after stimulus onset (Figure

3A, green box), with additional activity in roughly the same set of sensors re-emerging from 700

to 850 ms post-stimulus onset (Figure 3A, blue box). Distributed source reconstruction of scalp

topography for these two time windows localized the stimulus value signal to regions including

VMPFC, with a particularly pronounced localization to VMPFC in the 500-650 ms time window

(Figure 3B, circled). Although the coarse spatial resolution of ERP precludes detailed

specification of sources, the sources found here closely resemble those from previous fMRI

studies (Figure 3B, top inset), as well as prior ERP localizations (Figure 3B, bottom inset) within

the same latency range (Harris et al., 2013; Harris and Lim, 2016).

Given the overlapping sensor distributions and source localizations for the earlier and

later time periods, what differentiates neural value integration during these two windows? To

address this question, we examined stimulus value computations as a function of recipient

identity using the conjunction of significant sensors 500-650 ms and 700-850 ms after stimulus

onset (Figure 3C). Grand average waveforms from central sensors (Figure 3C, left) revealed a

clear linear ordering from Strong No to Strong Yes for all recipients between 500 and 650 ms

post-stimulus (Figure 3C, shaded green region). In contrast, activity in the later 700-850 ms

window demonstrated a strong "self-relevance" effect (Grueschow et al., 2015): the strongest

Stimulus Value responses were observed for one's *Own* self, perhaps reflecting sustained

attention to one's own choices, with diminished responses for *Similar* and *Dissimilar* partners

(Figure 3C, shaded blue region). In line with these observations, covariates representing the

interaction of stimulus value by recipient, computed separately for each partner, showed no

significant effects from 500 to 650 ms post-stimulus, but significant negative interactions in the

later time range. Visualizing these effects at the scalp (Figure 3D), we found that, relative to the

main effect of stimulus value (Figure 3D, top), interactions of recipient and stimulus value were

significantly negative for both *Similar* (Figure 3D, middle) and *Dissimilar* (Figure 3D, bottom)

recipients in the later time window. Thus, we did not find stronger delayed value representations

during decisions for others, as would be expected if participants required additional time to

construct others' preferences. Instead, later value responses more likely reflect sustained

attention and/or arousal to choices with a direct impact on one's own outcomes.

ERP: attribute weighting by recipient

In line with the hypothesized role of VMPFC in context-dependent value integration

(Hare et al., 2009), ERP value signals from roughly 500 to 650 ms post-stimulus have previously

been shown to reflect increased weighting of health attributes when participants are incentivized

to exercise dietary self-control (Harris et al., 2013). Thus, we predicted that neural activity in this

time window would show differential weighting on taste and health depending on the recipient of

the choice. To test this, we computed a second regression identifying sensors in which neural

activity significantly correlated with the interactions of *Similar* and *Dissimilar* recipient by Taste

and *Similar* and *Dissimilar* recipient by Health. The resulting beta maps were then compared

using paired t-tests to find sensors where the relative weighting of taste (Figure 4A, left) and

health (Figure 4A, middle) varied by recipient from 500 to 650 ms after stimulus onset.

Difference plots of scalp topography in this time window identified a set of central sensors

(Figure 4A, right) for the interaction of taste and health in both *Similar* and *Dissimilar*,

overlapping those associated with stimulus value in our initial analysis. Sensors of interest

(SOIs) were formally defined via the conjunction of sensors associated with significant

weighting on Taste – Health in both *Similar* and *Dissimilar* recipient conditions. As expected,

grand average waveforms for these SOIs demonstrated the clearest parametric effect of taste

when deciding for one's *Own* self versus the two partners (Figure 4B, left). In contrast, the linear

ordering of health showed the greatest effect for the *Dissimilar* healthy eater and negligible

distinction by health for one's *Own* self (Figure 4B, right). Confirming these effects, calculations

of the linear contrast of the ERP response to taste (Figure 4C) and health (Figure 4D) clearly

showed greatest weighting of taste in decisions for one's *Own* self and greatest weighting of

health for the *Dissimilar* other. A repeated-measures ANOVA on the computed linear contrast

weights with Attribute (Taste/Health) and Recipient (Own/Similar/Dissimilar) as covariates

likewise found a significant main effect of Attribute ($F(1,35) = 10.1$, $p = 0.003$) and a significant

interaction of Attribute x Recipient ($F(2,70) = 5.05$, $p = 0.009$), with the latter reflecting a

significant linear contrast ($F(1,35) = 8.39$, $p = 0.006$). These results support the idea that value

integration from approximately 500 to 650 ms post-stimulus reflects differential attribute

weighting for oneself and others.

ERP: neural signals related to recipient identity

The findings described above bolster the idea that decisions for others recruit similar

value computation mechanisms as decisions for oneself, on the same time scale, regardless of

how dissimilar the recipient's preferences may be. However, these results raise an additional

question: how and when does the brain modify value computations to distinguish the intended

recipient of the choice? To address this issue, we next looked for neural activity that

differentiated recipient identity, using ERP data time-locked to both stimulus and response.

Some versions of a dual-process account suggest that inhibition of egocentric biases

should emerge relatively late in the process and, because similar individuals more strongly

activate egocentric biases that need correcting, such inhibition should be more pronounced for

the *Similar* other (Tamir and Mitchell, 2013). In contrast, other research suggests attention and

perspective taking mechanisms should be most pronounced for the *Dissimilar* other, whose

preferences differ most markedly from one's *Own* self (Silani et al., 2013). Given that we found

a similar time course of value integration by recipient, we hypothesized that this perspective-

taking and adjustment process might actually occur *early,* prior to or during the window of

stimulus value computation (i.e., prior to 500 to 650 ms post-stimulus). Previous neuroimaging

research has suggested that regions associated with social cognition, such as TPJ and superior

temporal sulcus (STS), play a key role in directing value integration in VMPFC during social

decisions (Hare et al., 2010; Hutcherson et al., 2015; Strombach et al., 2015). Therefore, we

further predicted that any differences would localize to regions including TPJ.

To test these predictions, we computed a linear regression with separate dummy-coded

indicator variables for *Similar* and *Dissimilar* recipient; the results of this analysis from 100 to

600 ms after stimulus onset, our *a priori* time window of recipient computation, are shown in

Figure 5A. Although the covariate for *Similar* recipient (Figure 5A, left) was largely non-

significant during this time window, we found significant ERP activity for the *Dissimilar*

recipient from approximately 350 to 400 ms post-stimulus onset (Figure 5A, right). Average

waveforms for these sensors and time window (Figure 5B) revealed a positive response for the

Dissimilar condition relative to one's *Own* self, localized to sources including posterior superior

temporal sulcus (STS) and TPJ (Figure 5B, right). Consistent with previous studies (Saxe, 2006;

Andrews-Hanna et al., 2010; Hare et al., 2010; Hutcherson et al., 2015), these results suggest a

mechanism by which brain networks involved in mentalizing about others may communicate

with valuation regions in order to adjust attribute weights during value integration.

Although pre-value signals differentiated the *Dissimilar* other from both *Own* self and

Similar other trials, we also sought to test predictions of several dual-process models that there

may also be a late adjustment process, unique to choices for *Similar* others, that delays choices

and corrects egocentric values to account for differing preferences. Although we did not find

evidence for late value integration signals when deciding for *Similar* others (see "Stimulus value

integration" results above), we nevertheless asked whether there was a main effect of recipient

identity in late-emerging response-locked ERP signals, as might be predicted by some dual-

process models. Intriguingly, a linear regression on ERP data time-locked to the keypress

response revealed a significant main effect of *Similar* recipient from approximately −300 ms to −

180 ms pre-response (Figure 5C), reflecting a more positive deflection for *Similar* relative to

Own and *Dissimilar* (Figure 5D). To shed light on the nature of this process, we performed

source localization from −300 to −180 ms pre-response. In this time window, the main effect of

Similar recipient was predominantly localized to the intraparietal sulcus (IPS), close to an area

previously identified as being more activated when choosing for others (Janowski et al.,

2013). In contrast, significant main effects of *Dissimilar* recipient in this time window were

largely confined to the period immediately prior to response (−120 to 0 ms pre-response), and

thus are more likely to reflect the initiation of movement potentials associated with the motor

response.

Computational Modeling

As described above, our analysis of the time course of value integration suggests that a

single valuation mechanism, localized to the VMPFC, computes stimulus values using weighted

attribute integration for both self and others, with similar temporal dynamics. Yet the presence of

both early- and late-emerging components in TPJ and IPS that were specific to choosing for

others is fully consistent with dual-process models of choice in which perspective-taking

mechanisms alter value computations to reduce egocentric biases. This raises an important

question: what is the most parsimonious computational framework to account for both the

behavioral and neural data?

To address this issue, we used the power of formal model comparison and selection

procedures to identify the most parsimonious computational model of decision making for

oneself versus others, and then explored how changes in parameter values across choices for self

and others shed light on neural and behavioral responses. We began by specifying a multi-

attribute variant of the DDM that allowed us to capture basic assumptions of dual-process

accounts, which suggest that the construction of value should vary in systematic ways over the

course of a decision. More specifically, we assumed that weights on taste and health attributes

influence the overall drift rate (v), and that these weights should be egocentrically biased early on

during a decision but shift gradually after a delay to a new set of weights that reflect a

participant's assumptions about the preferences of their partner after deliberation. We compared

this model to a nested model in which, when choosing for others, participants simply begin at the

outset with a set of weights that reflect their assumptions about the other person's preferences,

with no delay or gradual adjustment process (see Methods for details). Remarkably, for the

Similar condition, the nested model with no time-varying parameters had a lower BIC value

combining over all subjects (1.2159×10^5) compared to the time-varying model (1.2189×10^5),

as well as a lower BIC value for 36 out of 38 individual subjects. Conclusions were largely

similar using the more liberal Akaike Information Criterion (AIC) instead of BIC. We arrived at

identical conclusions when examining choices for the *Dissimilar* other (total BIC of the simple

model = 1.1487×10^5, total BIC of the time-varying model = 1.1518×10^5).

Having shown that a simple DDM provided a more parsimonious fit to the data, we then

sought to determine how the values of different model parameters might change as a function of

choices for *Own Self, Similar,* and *Dissimilar* others. Specifically, we implemented a multi-

attribute version of the DDM with five parameters: weights on the taste and health attribute in

the drift rate (*v*), threshold for choice (*a*), starting point bias (*z*), and non-decision time. We fit

four different versions of the DDM to the data, in which drift rate, threshold, and starting point

bias were allowed to vary depending on the choice recipient (Table 1). The best-fitting model, as

assessed by both lower DIC values and lower MSE (M2; Table 1) suggested that, as expected,

weights on health and taste varied significantly by recipient. On average, participants weighted

both the health and taste attributes more similarly to themselves for the Similar individual than

for the Dissimilar individual (Table 2). However, in all cases there were significant pairwise

differences between attribute weights for different recipients. Taste ratings were weighted

highest for *Own* self, somewhat less for the *Similar* other, and not at all for the *Dissimilar* other

(all comparisons: 100% of the difference in posteriors > 0, i.e., all *P*-values = .000). Health

ratings were weighted highest for *Dissimilar*, significantly less for the *Similar* other, and least for

Own self (all comparisons significantly different, all *P* = .000).

Although weights on taste and health attributes differed significantly on average during

choices for both *Similar* and *Dissimilar* others compared to *Own* self, most models of choice

assume that participants also show egocentric biases, using their own preferences when making

choices for others (e.g., Devaine and Daunizeau, 2017; Tarantola et al., 2017). To test this

possibility, we theorized that if people do use their own preferences to some degree when

choosing for others, then individual differences in the weights estimated for Taste and Health

attributes in *Own* choices should predict the weights estimated for these attributes when choosing

for others, particularly when those preferences are relevant to the choice at hand. This prediction

was robustly confirmed. Individual weights on taste for one's *Own* self correlated strongly with

weights on taste for the *Similar* other (r_{36} = .58, *P* = .0002) but not for the *Dissimilar* other (r_{36} =

.07, *P* = .66). Individual weights on health for one's *Own* self correlated with weights for both

the *Similar* other (r_{36} = .57, *P* = .0002) and *Dissimilar* other (r_{36} = .48, *P* = .003). Thus, our best-

fitting model strongly supports the existence of an egocentric bias when making choices for

others.

Intriguingly, the best-fitting model also suggested significant variation in the threshold

parameter *a* as a function of choice recipient. Participants adopted greater caution when choosing

for others compared to themselves, with the highest threshold associated with choosing in the

Similar other condition. We speculate that these thresholds are adjusted to accommodate greater

uncertainty about the appropriate choice, and that this uncertainty may have been highest for the

Similar other, a point we return to in the Discussion. In contrast to attribute weights and

threshold, starting point (i.e. response bias) did not significantly differ from an unbiased value of

0.5 (11.9% of posterior > 0.50, i.e., *P* = .119) and was similar for all recipients.

To confirm the ability of the DDM to successfully capture both observed choice and RT

data, posterior predictive simulations (Wiecki et al., 2013) were generated using 100 randomly

selected samples from the posterior, effectively generating 100 synthetic datasets. Posterior

predictive checks using this simulated data confirmed the ability of the model to recreate

acceptance rates and RTs at both the group and individual level. Pearson correlations between

the true data and synthetic data for participant-level average data were for high for both

acceptance rates (*Own*: 0.863, *Similar*: 0.750, *Dissimilar*: 0.755) and RT (*Own*: 0.934, *Similar*:

0.921, *Dissimilar*: 0.942). Importantly, convergence statistics suggested stable parameter

estimates across all parameters in the hierarchical model (Table 2).

Combined ERP-model results

We next sought to validate our model not only through behavior, but by linking specific

ERP components to specific model parameters. We predicted that if value signals in the VMPFC

measured on-line during decision making between 500-650ms represent the most proximal input

into the evidence accumulation process, fluctuations in this signal should be directly related to

variation in the model-estimated influence of taste and health on the drift rate, *even after*

accounting for behavioral ratings collected after the fact. To test this prediction, we entered trial-

by-trial stimulus-locked ERP data from our SOIs and 500-650 ms time window of interest

(Figure 6A) into the M2 specification for the DDM, interacted with both Health and Taste

ratings. Note that stimulus-locked signals in the VMPFC were identified based on their

association with health and taste ratings collected independently of the choice, and are here

assumed to be an *input* into the accumulation process, and not an output of it.

As predicted, during choices for both *Own* self and *Similar* other, the amplitude of the

ERP value response predicted a significantly higher influence of Taste on the drift rate when

choosing for *Own* self and *Similar* other (Figure 6B, 100% of the posteriors for the interaction >

0, i.e., *P* = .000), but not when choosing for the *Dissimilar* other (*P* = .380). *Own* and *Similar*

Taste*ERP effects were not significantly different from each other (*Own* > *Similar*, P=.118), but

were both significantly greater than *Dissimilar* (*P* = .000). By contrast, the amplitude of the ERP

response significantly enhanced the influence of the Health attribute when choosing for the

Dissimilar other (*P* = .000), and this effect was significantly greater than for *Own* (P=.001) or

Similar (*P* = .000) choices (Figure 6C). These results strongly support the idea that VMPFC

value signals from 500-650ms contribute to choice by influencing the accumulation of attribute

evidence toward a choice.

If attribute representations in the VMPFC contribute to evidence accumulation, shifting

to represent preferences of the choice recipient, what drives changes in those attribute

representations, particularly during choices for the *Dissimilar* other? Based on previous research

implicating TPJ and STS in directing VMPFC value integration during social decision (e.g., Hare

et al., 2010), we speculated that the ERP response for *Dissimilar* choices from 350-450 ms post-

stimulus may play a role in perspective taking and attribute weighting. If so, the strength of this

response across individuals should predict individual differences in alteration of the weights on

taste and/or health. To test this hypothesis, we computed the mean differences in the amplitude

of this response for *Dissimilar – Own* and *Similar – Own*, and correlated this difference with

differences in taste and health weights for the same contrast. Consistent with the idea that this

response may serve to inhibit the use of egocentric preferences, larger ERP amplitude from 350-

400 ms across participants significantly predicted reduced weighting on taste for the *Dissimilar*

recipient (Spearman's rho = -.41, P = .01). No other correlations were significant, suggesting a

specific role for this signal in reducing egocentric use of taste preferences.

We next sought to use our computational model to understand the nature of the response-

locked signals localized to the IPS, which showed the largest difference in signal for *Similar*

others (Figure 6D). Notably, applying our computational model to the behavioral data suggested

that, rather than resulting from serial correction mechanisms, longer RTs on average when

choosing for others could result in part from the adoption of different response thresholds

relative to the self, particularly in the case of the *Similar* other (Figure 6E). If so, we would

predict that response-locked ERPs localized to the IPS may contribute to adjusting the *response*

threshold, rather than correcting egocentric value signals.

Therefore, we directly tested whether this neural response-locked component influenced

the threshold parameter by entering the trial-by-trial ERP data from the response-locked

posterior SOIs and −300 to −180 ms time window of interest into the M2 specification for the

DDM, interacted with the response threshold. Results confirmed a significant relationship

between neural response in the IPS and the height of the response threshold (Figure 6F).

Moreover, adding this regressor improved model fit (DIC = 41421.1, compared to DIC= 41625.6

for an equivalent to M2 with the same set of trials used in the response-locked ERP version of

M2). Importantly, the estimate of the ERP regressor was strongly positive ($P = .000$), with no

significant interaction as a function of recipient. Although the polarity of the observed ERP

signal depends on a variety of factors including reference electrode, sensor location, and cortical

anatomy, the positive influence of this ERP component on the barrier coefficient is in line with

the more positive amplitude observed in the response-locked data when choosing for the *Similar*

other compared to the other two conditions.

Simulation exercise: RTs for same and different choices

Above, we demonstrate that the best-fitting parameters of a simple weighted-integration,

constant-value DDM can account for overall choice and RT patterns, and can be linked to

specific ERP components. Notably, this model supports the idea of egocentric biases, but does

not include a late-acting mechanism for adjusting preferences when choice for self and similar or

dissimilar others diverge. This contrasts with dual-process models such as anchoring-and-

adjustment, which are primarily supported by behavioral and RT data. We thus asked whether

our model could generate the RT patterns typically associated with an anchoring-and-adjustment

mechanism: namely, longer RTs when choices for Similar others diverge from choices for

oneself. To do this, we generated 160,000 simulated food choices for each recipient (*Own*,

Similar, *Dissimilar*) based on the 16 possible combinations of health and taste ratings. Then, for

each pairing of recipients (i.e., *Own* vs. *Similar*, *Own* vs. *Dissimilar*, *Similar* vs. *Dissimilar*), we

determined how often foods with each combination of taste and health rating led to similar or

different simulated choices (Figure 7), as well associated RTs. All statistical comparisons of the

simulated RTs were performed using Bayesian analysis incorporating MCMC estimation to

generate distributions of likely means and standard deviations (Kruschke, 2013). A *P*-value of

zero thus represents completely non-overlapping simulated distributions.

As expected, model simulations with the fitted parameters suggested that choices for

Own self and *Similar* other agree more frequently (68% of simulated choices) than for *Dissimilar*

other (52% agreement). More importantly, the simulated data also clearly replicate the RT

patterns observed both in previous work and in the present study (Figure 7A, top). When

comparing decisions for the *Similar* recipient to one's *Own* choices, RTs were considerably

faster for same versus different choices (P = .000). When comparing decision for *Dissimilar*

other to one's *Own* choices, RTs were also on average faster for same versus different choices,

although the differences were notably smaller (P = .073). Finally, when comparing choices for

one's *Own* self to decisions for others, we replicated the novel observation that decisions for the

self that result in the same response as that made for similar others *also* tend to be made faster

than choices for the self that differ (P = .000).

To provide additional insight into *when* choices converge or diverge, and why these are

consistently associated with different RTs, we compared the projected value of a food for two

given recipients to the likelihood that the model simulations make different choices about that

food (Figure 7B). We divided foods by the sixteen possible combinations of health and taste

ratings (e.g., health = 3 and taste = 2). Using health and taste weights derived from model M2,

we mapped the projected value of the food versus the percentage of different choices. As

expected, this analysis shows that the values of different foods fall closer to the diagonal when

comparing choices for one's *Own* self to a *Similar* other, suggesting that these values are more

tightly related (Figure 7B, left). In this case, choices diverge more frequently for options with

intermediate overall values (i.e., ratings of Weak No or Weak Yes on both taste and health

attributes vs. Strong No or Strong Yes), largely due to noisier choices in the face of indifference.

In contrast, when comparing choices made for *Own* self and a *Dissimilar* other (Figure 7B,

middle), the values of the food are less correlated, and a greater percentage of divergent choices

are observed at the extremes (e.g., very unhealthy but very tasty, or vice versa), due to the

differences in attribute weights. Divergent choices in this case are also less likely to be errors.

Next we examined the extent to which observed patterns of choice divergence correspond

to our model predictions (Figure 7C). We first used multiple regression to estimate the

coefficients on health and taste for choices made in the *Own*, *Similar*, and *Dissimilar* conditions,

separately for each subject. From these coefficients, we estimated the overall decision value for

each subject of each food in each condition. Then, for each of the 16 combinations of health and

taste ratings, we calculated the average decision value across all subjects for that combination,

separately for each condition. Finally, we also calculated the percentage of the time that choices

diverged for two recipients, separately for each of the 16 combinations. As can be seen from

Figure 7C, the data hew closely to the simulated predictions. Specifically, there is a strong

correlation between the value for one's *Own* self and the value for *Similar* other, and the largest

difference between choices for *Own* and *Similar* occur for values close to 0 (Figure 7C, left). In

contrast, when comparing values and choices for one's *Own* self and the *Dissimilar* other, the

most divergent choices occur at the extremes of conflict between health and taste (Figure 7C,

middle). Comparison of choices for *Similar* and *Dissimilar* lie in between (Figure 7C, right).

Thus, our model explains the longer RTs we observed when making different choices for

similar others, compared to dissimilar others. Put simply, in this paradigm people choose

differently for similar others in the same cases where they would be less certain what to choose

for *themselves*. Our simulations suggest that the extra deliberation time and divergent choice in

these trials emerges organically from increased uncertainty within a single decision process,

despite giving the appearance of resulting from a serial, slow-to-activate corrective process.

Discussion
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To what extent do decisions for oneself and others rely on shared neurocomputational

mechanisms versus recruiting additional slow or deliberative mechanisms (Epley et al., 2004;

Tamir and Mitchell, 2013)? Do increases in response time for others reflect effortful correction

or uncertainty within a process of stochastic evidence accumulation? Here we exploited the high

temporal precision of ERP and the power of computational model fitting (Ruff and Fehr, 2014;

Crockett, 2016) to generate novel insights into these important questions.

Consistent with previous work (Nicolle et al., 2012; Janowski et al., 2013), our results

strongly support the existence of a shared value integration process for self and others, and

further suggest that this process follows similar temporal dynamics. Neural value signals for

other recipients emerged within the same temporal window as those for oneself, approximately

500-650 ms after stimulus onset and localized to regions including VMPFC. Importantly,

however, these value signals represented taste and health attributes differently depending on the

decision context, in line with previous data on dietary self-control (Harris et al., 2013).

Moreover, we demonstrated a link between trial-level fluctuations in the ERP value signal and

trial-by-trial differences in the process of evidence accumulation associated with each recipient.

Whereas VMPFC signals promoted taste considerations when deciding for oneself or the similar

other, these same signals promoted health attributes when deciding for the dissimilar, healthy

eater. Notably, these signals emerged in the stimulus-locked data more than 400 ms prior to the

average response time, suggesting that they represent an input into brain systems associated with

choice selection (Hare et al., 2011) rather than directly implementing accumulation-to-bound and

choice at the motor level. However, in light of previous work linking VMPFC response to choice

selection processes (Hunt et al., 2012; Strait et al., 2014), as well as other data demonstrating

rapid interactions between VMPFC and sensorimotor systems (Harris and Lim, 2016), further

research will be necessary to fully disentangle the relationship between ERP value signals and

evidence accumulation.

This shared VMPFC mechanism might also explain, in part, the robust and consistent

evidence for egocentric biases when choosing for others (Ross et al., 1977; Devaine and

Daunizeau, 2017; Tarantola et al., 2017). In our study, we found some evidence that people use

their own preferences to guide choices for others, particularly when those preferences may be

relevant. One's own weights on *both* taste and health predicted weights used when choosing for a

similar other, whereas when choosing for a dissimilar, healthy eater, only one's own health

preferences predicted choice. Thus, we find not only that people use their own preferences, but

also that they do so selectively based on inferences about the intended recipient.

Our results also support the use of additional perspective-taking mechanisms, particularly

when deciding for people with different preferences from one's own. We observed an ERP

component specific to choosing for the *Dissimilar* recipient from 350 to 400 ms after stimulus

onset, just before the time window associated with stimulus valuation. This signal was localized

to posterior temporal areas near the temporoparietal junction (TPJ), a region previously

implicated in various aspects of social cognition, including suppression of egocentric biases

(Silani et al., 2013), perspective taking (Saxe, 2006; Tusche et al., 2016), and pro-social behavior

(Morishima et al., 2012; Hutcherson et al., 2015). However, the timing of this response, as well

as the failure of time-varying egocentrically-biased computational models to better account for

choice and RT patterns, are both inconsistent with the idea that such perspective-taking

mechanisms activated slowly, *after* the emergence of a default self-centered bias (Epley et al.,

2004; Tamir and Mitchell, 2013).

Nonetheless, we do find evidence for late-acting, response-related control mechanisms.

We observed a comparatively late ERP signal differentiating choices by recipient from −300 ms

before response. Whereas the stimulus-locked component showed an increased response

specifically for the *Dissimilar* recipient, this neural activity predominantly distinguished the

Similar condition. Yet, in contrast to the idea that this signal might be needed to correct or inhibit

egocentric values, our computational analyses linked it only to variation in the response

threshold for choice. What could be driving increases in response threshold for the similar

recipient? One possible factor could be choice uncertainty. In line with this idea, participants

took longer on average and had higher decision thresholds when choosing for the similar other,

suggesting the need for additional evidence accumulation relative to the other conditions.

Additionally, weights on taste were modestly but consistently lower for the similar other

compared to choices for one's self, while weights on health were slightly higher, suggesting that

participants may have "hedged" their choices where the similar other was concerned. These

results provide a different perspective on the role of controlled processing in self-other decision-

making. They suggest that some forms of controlled processing may influence choices for others

not by modifying value signals, but by raising the criterion for choice.

Given evidence of strong egocentric biases, rapid perspective-taking, and no

computational evidence for delayed adjustment, what then explains patterns of longer response

time when choosing differently from the self? Simulations performed using our combined

neurocomputational model suggested that choices for self and other can diverge either due to

differences in attribute weighting (as observed when making choices for the dissimilar other), or

simply due to noise in the process of evidence accumulation (as observed when making choices

for partners with similar preferences). In other words, trials where choices for self and similar

others diverge may sometimes be trials on which choices for the self alone might be inconsistent

from one instantiation to the next, due to ambivalent and noisy values. These will also tend to be

the choices with the longest RTs, for both self and others. Although our model underestimated

the observed RT differences somewhat, we suspect that the extra time may stem from conflict-

triggered increases in threshold at the single-trial level (Cavanagh et al., 2011). This effect would

tend to magnify the difference in RT beyond that predicted by a canonical DDM, in precisely

those trials where divergent choices are most likely to be observed. Taken together, these results

suggest that, at least in some decision scenarios, patterns of behavior previously associated with

the action of both anchoring and adjustment may be better explained simply by anchoring,

implemented in a stochastic decision system.

Note that these results do not argue against the basic idea of dual- or even multi-system

models of choice. If anything, our results highlight the importance of *both* perspective-taking

and response inhibition, and tie them to value integration and threshold computations,

respectively. Moreover, there may be important decision scenarios in which choices for others do

engage dissociable correction or perspective-taking mechanisms, operating at different

timescales (Epley et al., 2004; Evans, 2008). For example, our paradigm included no feedback.

In cases where a decision maker must integrate both general information (e.g., knowledge about

a person's culture, background, or similarity to oneself) and direct experience with another's

choices, we might expect an initial egocentric preference that is corrected based on learning and

memory (Devaine and Daunizeau, 2017; Tarantola et al., 2017). There may also be important

individual differences in the speed or strength of social cognitive mechanisms, which might

depend on the integrity of areas like the STS and TPJ. Our work highlights the utility of

computational modeling for determining when patterns of choice, RT, and neural data that

appear on their face to support dual-process models are instead more consistent with a single

value integration mechanism (as observed in our study) and when additional computational

mechanisms might be necessary to fully account for behavior.

Careful consideration of the timing of these processes also generates a novel prediction

regarding the effects of time pressure versus cognitive load in social decision scenarios. Our data

suggest that making accurate choices for people with divergent preferences relies more on early

perspective-taking mechanisms, occurring from 300 to 500 ms post-stimulus onset in TPJ, while

making accurate choices for partners with uncertain preferences relies more on later response

threshold mechanisms localized to posterior cingulate cortex. If this is indeed the case,

manipulations using time pressure or cognitive load may sometimes have quite different effects

on social decision-making. Time pressure, which in perceptual choice has been tied to reductions

in response threshold (Forstmann et al., 2010), might be expected to result in reduced accuracy

only when others' preferences are uncertain. In contrast, cognitive load may disrupt effortful

perspective-taking mechanisms, resulting in stronger reductions in accuracy when preferences

differ from the self.

Our work provides the first computational account of decision making capable of

explaining the full pattern of choice, response times and neural dynamics when choosing for

others, in a context where preferences are well-specified but can differ among individuals. Future

studies will need to examine choices for others in different contexts and with different

information. We believe that the unique combination of neural and computational modeling

presented here provides a powerful and essential tool for this research, and will foster exciting

new avenues for exploring how we choose for ourselves and others.

Author Contributions

A.H. and C.A.H. designed the experiment. A.H. collected the data. A.H., J.A.C., and C.A.H.

analyzed the data. A.H., J.A.C., and C.A.H. interpreted the results and wrote the paper.

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 Figure Legends

 Figure 1. Social food choice task. (A) Experimental session. In Part 1, hungry participants with

 unrestricted diets were introduced to two partners, and provided taste and health ratings for the

 foods used in the experiment. Then, in Part 2, participants made food choices for themselves and

 the partners while their brain activity was measured with EEG. Participants knew that their

 choices mattered because a single trial was randomly selected and implemented for each

 recipient in Part 3. (B) Sample statements from the *Similar* (top) and *Dissimilar* (bottom)

 partners in the experiment. (C) Sample stimuli and screens from the decision task.

 Figure 2. Behavioral results. (A) Percentage of healthy choices for each recipient. (B) Average

 observed RT by recipient. (C-E) Observed RT for trials separated on the basis of whether, given

 the same food option, the decision maker chose the same for (C) *Own* vs. *Similar*, (D) *Own* vs.

 Dissimilar, and (E) *Dissimilar* vs. *Similar*. Thus, *Own-Similar*:Same Response reflects RT for

 trials in which the choice was for *Own* self, and the response was the same as for the *Similar*

 other, whereas *Own-Similar*:Different Response reflects RTs on those trials where the response

 was different from the comparable choice for the *Similar* other; and likewise for the other

 comparisons.

 Figure 3. ERP analysis of stimulus value integration by recipient. (A) Heat map of significant *P*

 values associated with stimulus value, showing significant effects from 500 to 650 ms (green

 box) and 700 to 850 ms (blue box) after stimulus onset. (B) Source reconstructions from 500 to

 650 ms (green) and 700 to 850 ms (blue) overlaid on a representative brain image. Particularly

during the earlier 500-650 ms window, stimulus value activity was localized to regions including

VMPFC (circled). Inset, top: Spherical masks based on peak coordinates from three

neuroimaging studies [blue (Plassmann et al., 2007), magenta (Hare et al., 2009), cyan (Litt et

al., 2010)]. Inset, bottom: Source localization of stimulus value from approximately 450 to 600

ms post-stimulus onset in two ERP studies [red: (Harris et al., 2013), yellow: (Harris and Lim,

2016)]. (C) Stimulus value integration by recipient. Topographic scalp distribution (left) and

average waveforms for the linear ordering of stimulus value (red: Strong No; orange: Weak No;

cyan: Weak Yes; green: Strong Yes) in the 500-650 ms window (shaded green box) and 700-850

ms window (shaded blue box), plotted separately for each recipient (*Own*: solid, *Similar*: dashed;

Dissimilar: dotted). (D) Comparison of scalp topography from 800 to 850 ms post-stimulus for

the main effect of stimulus value (top), the interaction of stimulus value with *Similar* recipient

(middle) and the interaction of stimulus value with *Dissimilar* recipient (bottom) revealed

significant reductions in stimulus value signals for the two other recipients during the late

window, in line with average waveform data in (C).

1165

Figure 4. ERP analysis of attribute weighting by recipient. (A) Scalp topography during *a priori*

time window of interest from 500 to 650 ms post-stimulus revealed differences in neural

weighting of taste ratings (left) and health ratings (middle) by recipient. Sensors of interest (SOI)

were identified by taking the conjunction of sensors showing significant ERP activity for *Similar*

and *Dissimilar* in the Taste – Health comparison (black box, right). (B) Average waveforms

associated with the linear ordering of taste (left) and health (right) plotted separately for each

recipient (*Own*: solid; *Similar*: dashed; *Dissimilar*: dotted). Orange: taste; Green: health. (C-D)

Linear contrast weights for taste (C) and health (D) as a function of recipient.

1175 **Figure 5.** Differences in average ERP waveforms by recipient identity. (A) Heat map of

1176 significant *P* values showing stimulus-locked regression results for the main effects of *Similar*

1177 (left) and *Dissimilar* (right). Significant effects were visible for the *Dissimilar* recipient, but not

1178 the *Similar* recipient, at time windows including 350 to 400 ms after stimulus onset (green box).

1179 (B) Scalp topography (left) and average waveforms (right) associated with choice recipient

1180 identity (*Own* self: cyan, *Similar* other: blue, *Dissimilar* other: orange) 350-400 ms post-stimulus

1181 onset. Inset: Source reconstruction from 350-400 ms post-stimulus overlaid on a representative

1182 brain image localized this response to regions including the temporoparietal junction (TPJ) and

1183 superior temporal sulcus (STS). (C). Heat map of significant *P* values showing response-locked

1184 regression results for the main effects of *Similar* (left) and *Dissimilar* (right). Significant effects

1185 were visible for the *Similar* recipient, but not *Dissimilar* recipient, approximately 300ms to 180

1186 ms prior to the response (green box). Later effects in the Dissimilar condition coincide with

1187 motor activity related to initiation of the key press response. (D) Scalp topography (left) and

1188 average waveforms (right) associated with choice recipient identity (*Own* self: cyan, *Similar*

1189 other: blue, *Dissimilar* other: orange). Inset: Source reconstruction from 300 to 180 ms prior to

1190 the response localized this differential response to regions including the intraparietal sulcus

1191 (IPS).

1192

1193 **Figure 6.** Hierarchical Bayesian parameter estimates of the influence of neural response on

1194 model parameters. (A-C) Trial-by-trial fluctuations in the ERP in sensors-of-interest (SOIs) for

1195 the value-related ERP from 500-650ms (A) were linked with significantly greater influence on

1196 the drift rate *v* of the taste attribute when choosing for *Own* self and *Similar* other (B) and the

1197   health attribute when choosing for the *Dissimilar* other (C), suggesting that this response relates

1198   to evidence accumulation in the computational model. (D-F) Trial-by-trial fluctuations in the

1199   response-locked ERP component (D) differentiated choices for the *Similar* other to a greater

1200   extent than *Dissimilar* or *Own* choices, consistent with computational model-fitting of the

1201   behavioral barrier parameter (E), and likewise demonstrated a significant influence on the barrier

1202   for response (F).

1203

1204   **Figure 7.** DDM simulations. (A) Simulations (N=10000) of RT data for same versus different

1205   choice using best-fitting specification M2. Trials are separated based on the same criteria

1206   described for observed data in Figure 2, with observed data (left) plotted next to predicted model

1207   RTs (right) for each combination of recipient. (B-C) Predicted (B) and observed (C) relationship

1208   between drift rates and percentage of different choices when comparing choices for two

1209   recipients, simulated separately for each of the 16 possible combinations of health and taste

1210   rating. Proximity of the dots to the diagonal reflects similarity of food values for two recipients,

1211   and size and color of dots are coded according to the percentage of different choices. Additional

1212   details are provided in the main text.

1213 **Table 1: DDM Specifications Summary**

Parameter w/ Trialtype	Model#	DIC	MSE Choice	MSE RT Yes	MSE RT No
v	M1	46384.2	0.0137	0.0537	0.0694
v,a	M2	46318.6	0.0135	0.0532	0.0689
v,z	M3	46522.1	0.0137	0.0559	0.0655
v,a,z	M4	46415.6	0.0137	0.0538	0.0682

1214 **Note:** v = drift rate, a = threshold, z = starting point.

 Table 2: DDM posterior estimates and convergence for Model M2

Parameter	Mean	Stdev
Drift (v), Intercept	-1.982	0.055
Drift (v), HealthOwn	0.062	0.011
Drift (v), HealthSimilar	0.183	0.010
Drift (v), HealthDissimilar	0.660	0.011
Drift (v), TasteOwn	0.722	0.011
Drift (v), TasteSimilar	0.665	0.010
Drift (v), TasteDissimilar	0.007	0.011
Barrier (a), Intercept	2.006	0.047
Barrier (a), Similar	0.125	0.015
Barrier (a), Dissimilar	0.049	0.015
Starting point (z)	0.493	0.006
NonDecisionTime	0.357	0.026
Convergence	**Mean**	**Stdev**
$\hat{R}$	1.0002	0.0002

Note: Statistics for parameter estimates reflect the mean and standard deviation of the N=10000 posterior samples of group-level parameters.

A

I. Set-Up	II. EEG	III. Outcome
• Photo taken • Partner introductions • Taste/Health ratings	Decision (6 runs) for: • Own Self • Similar Partner • Dissimilar Partner	Receive random food based on decision

B

Similar: No dietary restrictions

...Taste is my number one consideration...For me eating food is all about it tasting good.

Dissimilar: Self-identified healthy eater

...I don't eat anything with added sugars...I try to eat a lot of fruits and vegetables.

C

Sample Trial, Decision Task

Please choose for this person

Until response (max 4 s)

A Healthy Choices by Recipient

N = 38
± sem

B Mean Observed RT by Recipient

C Observed RT, Own vs. Similar

D Observed RT, Own vs. Dissimilar

E Observed RT, Dissimilar vs. Similar

Same Response   Different Response

A Stimulus Value, Permutation-Corrected

Sensor Location: Frontal, aTemporal, Central, Parietal, pTemporal, Occipital

Time Window (ms): 300, 600, 900, 1200

B +8   VMPFC $F \geq 100$ fMRI   ERP   x:8

C Grand Average Waveform, Stimulus Value x Recipient

550 ms   T Values   4 / −4

Own   Sim   Dissim

Strong YES   Strong NO

0.5 μV   +   −   100 ms

D Scalp Topography, 800 ms post-stimulus

Stimulus Value

SV x Similar

SV x Dissimilar

A

Scalp Topography, 500 to 650 ms post-stimulus

B

Taste and Health by Recipient, 500 to 650 ms post-stimulus

Strong Yes

TASTE █ █ HEALTH

Strong No

0.5 µV

100 ms

C

Linear Contrast, Taste

N=36
±sem

Contrast Weight

Own   Sim   Dissim
Recipient

D

Linear Contrast, Health

Contrast Weight

Own   Sim   Dissim
Recipient

A ERP, 500 to 650 ms
post-stimulus

0.5 μV

100 ms

No ▌▌▌ Yes

B ERP Drift Coefficient, Taste

Own
Similar
Dissimilar

Posterior Distribution

1800

−0.02   0   0.02   0.04
Drift Coefficient

C ERP Drift Coefficient, Health

−0.02   0   0.02   0.04
Drift Coefficient

D ERP, −300 to −180 ms
pre-response

0.4 μV

100 ms

E Behavioral Barrier Coefficient

Posterior Distribution

1800

−0.05   0   0.05   0.1   0.15
Barrier Coefficient

F ERP Barrier Coefficient

0   0.01   0.02
Barrier Coefficient

A

Simulated RT, Own vs. Similar

Simulated RT, Own vs. Dissimilar

Simulated RT, Dissimilar vs. Similar

Same Response   Different Response

B

% Different Choices, Own vs. Similar

% Different Choices, Own vs. Dissimilar

% Different Choices, Dissimilar vs. Similar

Predicted

C

Observed