Biological Sciences

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Testosterone drives status-specific patterns of cooperation and transmission of behavior in a social network

Short title: Testosterone modulates cooperation

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ETHICS

All methods were approved by the Smithsonian ACUC (protocol #17-11) and the Ecuadorean Ministry of the Environment (MAE-DNB-CM-2015-0008).

DATA AVAILABILITY

All materials necessary to reproduce the results and figures including data and R scripts are available for reviewers at the following link and will be made public upon acceptance:

https://figshare.com/s/d36c1a5c822e00abc581

AUTHOR CONTRIBUTIONS

TBR, BMH, and ITM designed research

TBR, RD, BMH, BJV, and ITM performed research

RD, TBR, and BSE analyzed the data

TBR and RD wrote the manuscript

All authors edited the manuscript

CONFLICT OF INTEREST

We have no conflict of interest.

Abstract

Stable social partnerships require physiological mechanisms that maintain a balance between competition and cooperation. Although the endocrine system is known to facilitate competitive

behavior, we know very little about how steroid hormones affect cooperation and the stability of partnerships. Here, we examine how testosterone (T) modulates social behavior in wire-tailed

manakins (*Pipra filicauda*), a species in which territorial and non-territorial males form cooperative coalitions within a larger social network. Our approach links repeated hormone

sampling and a hormone-manipulation experiment with an automated telemetry system that captured >30,000 male-male social interactions. Using 528 repeated T samples from 209 males,

we find that circulating T is repeatable with individual differences accounting for 19% of the total variation, and that among-individual differences in baseline T can explain 17% of the

variation in cooperative behavior. Patterns of hormone-mediated behavior were status-specific whereby T significantly increased cooperative behaviors in floaters whereas it tended to decrease

the same behaviors in territorial males. Experimental elevation of T caused significant decreases in both the number of partners and frequency of cooperative interactions received by territory-

holders, with the strongest effect observed in lower-T individuals. This status-specificity suggests that hormone-mediated behavior is under stabilizing selection and that ontogenetic

plasticity in hormone-regulatory networks facilitated the evolution of a stable cooperative society. Our analyses also reveal that one male's T can indirectly affect the behavior of other

individuals with whom he interacts (explaining 1-3% of variation), indicating that hormones are a mechanism underlying the transmission of behavior in social networks.

Significance Statement (max 120 words)

The hormone testosterone is often linked to aggressive behaviors that aid in competition. In

cooperative societies, hormone-mediated behavior must be modified to allow stable partnerships. We studied testosterone in the wire-tailed manakin, a gregarious bird whose cooperative

partnerships are crucial for male mating success. Using observational and experimental data, we show that testosterone has opposing effects on male manakins from two different status classes.

Older, territory-holding males form fewer cooperative partnerships after their testosterone is experimentally increased, whereas testosterone in young males is positively correlated with

social behavior. We also show that circulating hormones may underlie how behaviors are socially transmitted across social networks. Our results highlight that developmental changes in

the androgen system can facilitate a stable cooperative society.

What are the proximate and ultimate drivers of cooperation among non-kin (Clutton-Brock, 2009)? The stability of these partnerships is predicated on biological mechanisms that maintain a
delicate balance between self-interest and the interests of social partners. In systems where cooperation is used as a reproductive strategy, group members often differ in status, behavior,
and physiology (Stacey and Koenig, 1990). These repeatable differences among individuals can facilitate stable cooperation (Bergmuller et al., 2010) as well as the dominance hierarchies that
ultimately determining an individual's status and reproductive success (Ryder et al., 2008; Ryder et al., 2009). However, within-individual plasticity is also essential to competition and
cooperation, as it allows individuals to adjust their behavior to the current social environment (Taborsky and Oliveira, 2012). Thus, a key question is how selection has shaped hormone-
mediated behavior to balance cooperation and competition when both are important for fitness.
              Steroid hormones are well known for their pleiotropic effects on reproductive traits
94   (Ketterson et al., 1996; Wingfield et al., 2001; Adkins-Regan, 2005; Hau, 2007), but can also act as potent facilitators of social behavior (Oliveira, 2004). Testosterone, in particular, has been
96   well studied in male vertebrates, where it can either facilitate or constraint the adaptive plasticity of diverse physiological, reproductive, and social behaviors (Adkins-Regan, 2005; Hau, 2007).
98   Although heritable variation in endocrine systems has been hypothesized to be a key mechanism underlying individual differences in behavior, the supporting evidence is limited (Adkins-Regan,
100   2005; Ball and Balthazart, 2008). To date, the vast majority of the work on hormone-behavior relationships has focused on archetypal behaviors (e.g., aggression) that occur in simple social
102   systems. As a result, the role of steroids in shaping complex behaviors, like cooperation, remain virtually unknown (Soares et al., 2010).
104   Our understanding of how hormones modulate social behavior is further complicated by the fact that both steroid hormones and behavior are intrinsically labile and responsive to the
106   social environment. For example, steroids not only affect behavior, but they can also dynamically respond to it, and this social modulation is thought to optimize behaviors for the
108   current social environment (Wingfield et al., 1990; Goymann, 2009; Oliveira, 2009). Furthermore, the behaviors expressed by one individual can affect the behaviors of others (Wolf
110   et al., 1998), and hormones are one mechanism through which social influence and transmission of behavior could occur. Thus, understanding complex hormone-mediated traits requires a
112   repeated sampling design and analytical approaches that enable partitioning of within- and among-individual phenotypic variation, while accounting for the dynamic social environment
114   (Dingemanse and Araya-Ajoy, 2015).
              Here, we designed such a study to evaluate how testosterone modulates cooperative
behavior and social influence in the wire-tailed manakin (*Pipra filicauda*; Fig. 1A). Wire-tailed manakins have a complex social system in which territorial and non-territorial (floater) males
differ in their circulating testosterone and behavior (Fig. 1A-B; Ryder et al., 2008; Ryder et al., 2011b). Manakins in both status classes also interact to perform cooperative displays and overt
aggression among males has only been rarely observed over 16 years of study. Previous work has demonstrated that floater males with many cooperative partners have an increased
probability of territory inheritance, a prerequisite for mating (Ryder et al., 2008), and territorial males with more partners have increased reproductive success (Ryder et al., 2009). These
partnerships are not based on kinship and although they can last for many years, there is also substantial day-to-day variation in the social network of male manakins (Ryder et al., 2011a;
Dakin and Ryder, preprint in review).

Our goal in this study was to evaluate the relative contribution of three hormonal
128   mechanisms of social behavior: (i) within- and (ii) among -individual standing variation in
circulating testosterone (loop arrows in Fig. 1A); as well as (iii) the hormonal phenotype of a
130   male's social partner(s) as a mechanism of social influence (straight arrows in Fig. 1A). Towards
this end, we collected repeated measures of circulating testosterone from a large population of
132   209 male manakins and verified that hormonal concentrations varied both within and among
individuals (Fig. 1C-D). To match these hormone samples to repeated behaviors, we developed
134   an autonomous data-logging system to monitor social behavior and coalition partnerships that
occur on the territories where male manakins perform their cooperative displays (Ryder et al.,
136   2012; Dakin and Ryder, preprint in review).

We used these data to quantify a suite of six behavioral phenotypes that capture a male's
138   daily sociality and the behaviors that underlie stable cooperative partnerships (Fig. 2A). These
included a measure of attendance on the display territories (effort); the number of territories
140   visited (dispersal); the total frequency of cooperative interactions with any partner (total
strength); the average frequency of cooperation per partner (avg. strength); the total number of
142   unique cooperative partners (degree); and the exclusivity of his partnerships (importance). We
consider effort and dispersal to be measures of a male's status-seeking behavior and strength,
144   degree, and importance to be measures of his cooperative tendencies. Because our focus was on
hormonal effects on behavior, we took behavioral recordings at a given subset of territories after
146   capturing the birds for blood samples. We also paired this observational approach with a
hormone manipulation of territorial males to verify the causal relationship between circulating
148   testosterone and cooperation.

We hypothesized that circulating T would explain variation in cooperation and tested
150   three mutually-exclusive predictions. Specifically, we predicted that if the action of T is
conserved (i.e., T promotes competitive ability and aggression; Wingfield et al., 1987), high T
152   would be antagonistic to cooperation (negative slope, Fig. 2B). In contrast, if there has been a
reversal in hormone action in this species, T could actually facilitate cooperation (positive slope,
154   Fig. 2B). Finally, given that hormonal mechanisms of behavior are known to show among-
individual variation (Rosvall et al., 2012), we predict that T could facilitate cooperation in one
156   status class and antagonize it in the other (status- or dose-specific slopes, Fig. 2B). This final
prediction assumes some ontogenetic plasticity in the way in which hormones shape behavior.
158

Results
160   Although most variation in circulating T occurred within individuals, a significant proportion
(19%) of the total variation in T was due to differences among males (95% CI = 11-30%; Fig. 1
162   and Table S1). How do these among- and within-individual variation in androgen levels
influence male social behavior? To partition these sources of variation, we compared the fit of
164   models that included either baseline T (repeatable, among-individual variation), residual T
(within-individual variation), or no T variable at all (the "null T" model, Table S3). The results
166   revealed that T has highly status-specific effects that are primarily driven by among-individual
differences in standing T variation (Fig. 3, Table S4). Among floater males, baseline T positively
168   covaried with lek attendance (effort), the number of territories visited (dispersal), and the
frequency of cooperative interactions (total/average strength; see also Fig. S3). These results
170   indicate that T is a key mechanism driving differences among floater individuals, whereby high
baseline T promotes status-seeking and cooperation. Previous research has shown that these
172   behaviors increase the probability that floater males will ascend in status (Ryder et al., 2008). In

contrast, the relationships between the same behaviors and standing variation in baseline T

174   among territorial males were more negative, as evidenced by the significant slope differences
       between status classes (Fig. 3 and Table S4).

176   Residual T had a more limited role, as it did not explain plastic within-individual
       variation in most social behaviors. This is not surprising, given that T is highly labile, and our

178   proximity system captured behaviors that occurred with a median time lag of 12 days after our T
       samples. Despite this constraint, residual T did predict at least one phenotype, a male's social

180   importance. This behavioral phenotype captures the exclusivity of male's partnerships. When
       floater males had high T relative to their baseline (i.e., more positive residual T), their social

182   partnerships became more exclusive, whereas the opposite pattern was observed in territory-
       holding males (Fig. 3, Table S4). This suggests that residual T has status- or dose-dependent

184   effects on the stability of a male's social relationships. Viewed cumulatively, these results
       support the prediction that a high T may antagonize social behavior once males ascend in status

186   and maintain higher circulating hormone concentrations.
               We next used a hormone manipulation experiment to directly test if T negatively affects

188   cooperative tendencies. We chose territorial males for this procedure, prior to any analysis,
       because their high site fidelity makes them readily available for post-manipulation behavioral

190   data collection. Fourteen males were randomly assigned to receive either a control (Blank, n = 8)
       or testosterone (T, n = 9) implant; three of those males received opposite treatments in

192   subsequent years. Each male's social behavior was tracked for an average of 8 days before and 4
       days after treatment. The analysis tested whether the T implant significantly altered social

194   behavior, and whether this change was greater than that observed in the blank control treatment,
       after correcting for multiple comparisons (Table S5).

196   Elevating a territorial male's T significantly decreased his cooperative behavior, both in
       terms of the number of partners and the frequency of social interactions. This occurred as a result

198   of a major decline in cooperation within the T-implanted male's own territory (i.e., in-degree and
       in-strength; Fig. 4A-D), demonstrating that elevated T directly decreased a male's cooperation

200   with, and/or attractiveness to, other, visiting males. Further analysis revealed that these implant
       effects also depended on a male's initial baseline T (Fig. 4E-F, Table S6). Low-T males

202   exhibited a much stronger decrease, such that they received fewer cooperative partners and had a
       lower frequency cooperative interactions in their territories. The T implants also decreased other

204   behaviors, including effort, average strength, and importance, but those analyses did not reach
       statistical significance (Fig. S6). Overall, this experiment confirms that elevating a male's T can

206   have a direct negative effect on his position in the cooperative social network. These results,
       combined with the observational results reported above, highlight that a number of physiological

208   and extrinsic factors can influence how T modulates social behavior.
               In addition to intrinsic hormone levels, social behavior is also influenced by dynamic

210   network partnerships (Dakin and Ryder, preprint in review). Hence, our final step was to
       evaluate whether males show a plastic response to their partners' circulating T (Fig. 5A). We

212   focused this analysis on the baseline T of the partners, because the repeatable component of T is
       the best predictor of a bird's average behavioral phenotype (Table S4). Building on the best-fit

214   models of manakin social behavior from our previous analysis, we added the baseline T of recent
       social partners as another covariate. Because wire-tailed manakins have multiple coalition

216   partners (Dakin and Ryder, preprint in review), this analysis tests whether partner T induces
       behavioral plasticity.

Our results show that the hormone phenotype of recent partners can explain a small but significant proportion of the variance in all six behavioral phenotypes, ranging from 1-3%
(compare to up to 17% for a bird's own T; Fig. 5B). Notably, the variance explained by partner T was similar to that explained by a bird's own T for three of the six behaviors: effort, dispersal,
and importance. These results are summarized in Figs. 5C and S7. Interacting with high-T floaters tended to increase the subsequent lek attendance (effort) and territorial visitation
(dispersal) of other floaters. In contrast, interacting with high-T territory-holders tended to decrease a male's effort and dispersal. Another phenotype that was associated with partner T was
importance, which captures social exclusivity as a measure of social standing. Interacting with high-T floaters tended to decrease the importance of territorial males and interacting with high-T
territorial males decreased the importance of floaters. This last result implies that one individual's T phenotype can indirectly affect the stability cooperative partnerships across the
broader social network.

Discussion
232

How do endocrine systems promote and constrain the evolution of adaptive behavioral traits
(Hau, 2007; Ketterson and Nolan, 1999)? Like many cooperative systems, manakin sociality evolved from territorial ancestors (Prum, 1994). In territorial social systems, androgens are well
known to facilitate aggression, competitive abilities, and dominance during the breeding season (e.g., Ketterson et al., 1996; Wingfield et al., 2001). The evolution of stable cooperation
therefore requires heritable changes in endocrine systems that optimize the expression of behavior for the appropriate social context (Adkins-Regan, 2005; Ryder et al., 2011b).
Here, we show that individual wire-tailed manakins differ moderately, but significantly, in their circulating T levels (Fig. 1C, D). This finding, of among-individual differences, is
consistent with growing evidence that hormone-phenotypes are repeatable and heritable (Williams, 2008; Mills et al., 2009; While et al., 2010; van Oers et al., 2011; Iserbyt et al., 2015),
although estimates from wild populations, like those presented here, are still exceedingly rare (Cox et al., 2016). Our results also show that among-individual variation in T explains as much
as 15-17% of the total variation in total/avg. strength, direct measures of the rate of cooperative behavior (Fig. 5B). Notably, these effects sizes are, if anything, underestimates, because of the
measurement error associated with a limited number of repeat hormone samples (Fig, 1C; range =1-8) for free-living birds. Thus, the fact that hormonal differences can account for any of the
variation in behavior is an important result (Ball and Balthazart, 2008). Given that repeatable variation often indicates heritable variation (Dohm, 2002; Williams, 2008), our results also
support the hypothesis that endocrine systems can facilitate and/or constrain adaptive behavioral traits (Ketterson and Nolan, 1999; Adkins-Regan, 2005; Hau, 2007).
Our results also reveal how these hormone-behavior relationships depend on an individual's status (Figs. 3, 5). Floater males with high T, relative to other floater males, were
observed to attend the display territories more often and engage in more cooperative interactions (Fig. 3). In contrast, T had very different effects on older territory-holding males, i.e., it tended to
decrease their social behavior. It is possible that our correlational results arise from the reciprocal feedback between hormones and behavior, whereby an individual's previous behavior can also
influence his own circulating hormones (Wingfield et al., 1990; Goymann, 2009; Oliveira, 2009). Although decoupling cause and effect is difficult with observational data, our hormone
manipulation experiment (Fig. 4) confirms that elevated T in territory-holders decreases

cooperation, a trait that is strongly linked to fitness in this social system (Ryder et al., 2008;
264   Ryder et al., 2009).

These results suggest that wire-tailed manakin social behavior and its heritable hormonal
266   basis are the result of stabilizing selection, such that intermediate hormone concentrations
        balance competitive behaviors (for status and dominance) with behaviors that promote stable
268   cooperation. Higher T in floaters facilitates a suite of status-seeking behaviors (Eisenegger et al.,
        2011), such as territory attendance and visitation (Fig. 3). At the same time, standing variation in
270   floater T, which is on average lower than that of territorial males (Fig. 1), does not antagonize
        cooperation, and indeed promotes floaters to interact with coalition partners at a higher
272   frequency (Fig. 3). Given that territoriality is a prerequisite for reproductive success and
        coalition partnerships predict social ascension (Ryder et al., 2008), higher T may maximize
274   floater fitness by increasing the probability that an individual ultimately acquires a territory.
        Once a male acquires a territory, his fitness depends both on the number of cooperative partners
276   and the stability of those partnerships (Ryder et al., 2009; Ryder et al., 2011a). Our experiments
        confirm that when circulating T is too high, it will compromise a male's ability to attract and
278   maintain stable partnerships (Fig. 4) and hence, his reproductive success. These status-specific
        patterns of hormone-mediated behavior suggest that ontogenetic plasticity of the androgen
280   system (also see Maruska and Fernald, 2010) would maximize individual fitness, by allowing a
        manakin to express higher levels of T as a floater, but lower levels as a territory-holder.
282   Moreover, coalition partnerships are most common among males in different status classes
        (Ryder et al. 2011), such that plasticity in hormone-mediated behavior prevents social instability
284   and promotes stable cooperation.

The plasticity in the androgen system may result from a number of potential
286   physiological mechanisms that are not mutually exclusive. One possibility is that T is only
        antagonistic to cooperative behavior above some threshold that most floater males have not yet
288   reached. The idea of dose-dependent hormonal modulation of cooperative behavior is supported
        by the fact that manipulated territory-holders with lower T had larger antagonistic effects on
290   cooperation (Fig. 3). A second possibility is direct transcriptional effects, whereby status-specific
        expression of steroidogenic enzymes and/or receptors can cause among-individual and/or status-
292   specific differences in the neural sensitivity to T (Rosvall et al., 2012). Finally, steroid hormones
        like T can have indirect effects on other key neurohormones that also influence behavior (e.g.,
294   arginine vasotocin, and mesotocin; Kimura et al., 1999; De Vries and Panzica, 2006; Kabelik et
        al., 2010), and these pathways may differ among age and/or status classes. Each of these
296   hypotheses represents a promising option for identifying how variation in the hormone-
        regulatory network facilitate cooperation in the manakin lineage. Future work examining status-
298   specific plasticity in the expression of key genes, steroidogenic enzymes, and neuropeptides
        across the brain is a pivotal next step.

300   Cooperation is an emergent property of repeated interactions in a social network, and
        these interactions are integral to determining the costs and benefits of cooperative behavior
302   (Ohtsuki et al., 2006). Moreover, each social partner represents a potential extrinsic proximate
        influence on a focal individual's behavior (Fehl et al., 2011; Rand et al., 2011). Previous work
304   has established that individual manakins differ in their effect on others (Dakin and Ryder,
        preprint in review). Here, our analyses provide evidence that partner T is one key mechanism
306   driving the social influence and transmission of behaviors among coalition partners within the
        social network. Moreover, we find that in some cases partner T can explain as much of a focal
308   individual's behavior as the focal's own T (Fig. 5B). High-T in both status classes also

310 apparently supresses social importance in opposite-status individuals (Fig. 5C). This suggests that one bird's elevated T can have complex ripple effects in the broader social network that would erode the stability of cooperative partnerships. These results raise key questions about
312 how individual physiology and the interacting phenotypes of coalition partners scale up to shape the emergent properties of social networks like topology, clustering, modularity and temporal
314 dynamics.

Understanding how selection shapes complex phenotypes is a long-standing challenge
that requires integrative approaches (Garland et al., 2016). The discovery here that repeatable variation in T at first facilitates, and then antagonizes, cooperative behavior as a male ascends
the social hierarchy is an exciting result that highlights how selection can optimize hormone-mediated behavior for social context. These results specifically demonstrate that endocrine
systems can both facilitate and constrain behavioral evolution. Although ontogenetic behavioral and physiological plasticity are known for other complex social systems (e.g., cichlid fish;
Maruska and Fernald, 2010; Maruska and Fernald, 2011), here we show that variation in hormone-regulatory networks can promote stable cooperative partnerships within social
networks. Ultimately, we believe this work begins linking two biological networks () to understand how the mechanisms that regulate individual behavior scale-up to influence
population-level processes.

Materials and Methods

Study System
We studied wire-tailed manakins (*Pipra filicauda*) at the Tiputini Biodiversity Station, Orellana
332 Province, Ecuador (0° 38' S, 76° 08' W, approx. 200 m elevation), a population that has been observed and color-banded since 2002. The present study was conducted over three breeding
334 seasons, from December to March in 2015-16, 2016-17, and 2017-18. Sample sizes were not predetermined, but instead we aimed to sample all males in the population and to recapture as
336 many as possible for up to three repeated hormone samples per season.

338 **Testosterone Assay**
We caught birds with mist-nets and recorded the time of day and duration of restraint (Vernasco
340 et al., 2018). Blood (~75uL) was collected from the brachial vein and stored in a cooler before being centrifuged for 5 min to separate plasma. The volume of plasma was measured to the
342 nearest 0.25ul and stored in 100% ethanol prior to double extraction with dichloromethane (Goymann et al., 2007). We used direct radioimmunoassay to determine the total plasma T
344 concentration (ng/mL), adjusted by extraction efficiency (Eikenaar et al., 2011). Any sample that fell below the detection limit was assigned that value as its T concentration. Extraction efficiency
346 ranged from 62-73% and the intra-assay coefficients of variation were 6.6%, 11.6% and 9.2% for 2015-16, 2016-17, 2017-18, respectively. The inter-assay coefficient of variation was 19.5%.
348

Social Behavior
350 Territorial status was determined by direct observation (Ryder et al., 2008). We used an automated proximity system (Ryder et al., 2012) to quantify a range of social behaviors as shown
352 in Fig. 2. Males were outfitted with coded nano-tags (NTQB-2, Lotek Wireless; 0.35 g) that transmitted unique signals at an average rate of one per 20 s. Proximity data-loggers (hereafter
354 DL; SRX-DL800, Lotek Wireless) were placed in each cooperative display territory to record the

tag signals (pings) from 0600 to 1600 after the territory-holder had been captured. DLs remained
356 at a territory for recording sessions lasting ~6 days (± 1 SD) before being moved to a new
location (for further details of the tracking method, see Dakin and Ryder, preprint in review). In
358 total, we recorded 29,760 hours (2015-16: 49 territories, mean = 16 recording days per territory;
2016-17: 54 territories, mean = 21 days; 2017-18: 48 territories, mean = 22 days, SD = ±4 days
360 in all years). The number of males color-banded and tagged in each study year was $n_{15-16} = 100$,
$n_{16-17} = 114$, and $n_{17-18} = 82$, for a total n_{tagged} of 179.
362   Effort and dispersal were quantified using a male's pings (Fig. 2A). To define strength,
degree, and importance, the proximity data were first filtered to identify times when two males
364 co-occurred at a display territory as an indication of cooperative interactions (Ryder et al., 2008;
Ryder et al., 2012). A detailed description of the filtering algorithm is provided in (Dakin and
366 Ryder, preprint in review); a ground-truthing experiment confirmed that this method identified
birds in close proximity. In total, we identified approx. 37,000 unique social interactions. To
368 calculate a male's importance, we first found the proportion of each of his partner's interactions
that were with the focal male, and then took the weighted average, based on the focal male's
370 interaction frequencies. Thus, a male whose partners often interacted with other individuals
would obtain an importance near 0, whereas a male whose partners interacted with him
372 exclusively would obtain an importance of 1. All behavioral phenotypes were significantly
repeatable, ranging from 25% for degree to 45% for effort (Dakin and Ryder, preprint in review).
374

Hormone Experiment
376 A within-subjects hormone manipulation was performed on 14 randomly-selected territorial
males in 2016-17 and 2017-18. Subjects received a silastic implant containing either T or blank
378 (the control). Surgeries were scheduled in between DL recording sessions, such that each
implanted male was monitored first for several days within the 4-week period prior to
380 implantation, and then again within 10 days after implantation.

Baseline and Residual T
382
All analyses were performed in R (R Core Team, 2018). Standing variation in T can include both
384 among-individual (baseline) and within-individual (residual) variation. To partition these two
sources of hormonal phenotype, we fit a mixed-effects model of log-transformed T in the lme4
386 package (Bates et al., 2018). The model included a bird's ID as a random effect, as well as fixed
effects of status and the following variables summarizing the conditions of a male's capture:
388 year, Julian date, time of day, and duration of restraint (net time; see Vernasco et al., 2018)
(Table S1). For 54 captures that were missing net time data, we assumed the yearly average net
390 time (range 16-19 min). Baseline T was defined using each bird's random intercept from the
fitted model (i.e., one value per male, representing the individually-repeatable component of
392 variation in T). Residual T was defined as the variation in T not explained by the model. Hence,
these metrics account for capture conditions that would influence T samples but are expected to
394 be independent of a male's behavior in the ensuing days. To estimate the repeatability of T
across males in both classes, we dropped status from the model above and calculated the
396 proportion of total variance due to individual differences.

Analyses of Behavior
398
We used a model selection analysis in the MuMIn package (Bartoń, 2018) to determine whether
400 behavioral phenotypes were best explained by models with baseline T, residual T, the interaction

between each of these T variables and status, or a model without T (Tables S3-S4). All candidate
402 models included ID (random effect) as well as fixed effects of status, year, date, temperature, and
days since capture when the behavior was recorded. Residual T was determined using the most
404 recent prior hormone sample within four weeks. Thus, the analysis was limited to 2,544 daily
recordings of 162 control males with a matching T sample within this time-frame. Statistical
406 significance was determined using the lmerTest and jtools packages (Kuznetsova et al., 2018;
Long, 2018).
408   To analyze the experiment, we fit models that accounted for ID (random effect) as well as
fixed effects of year, temperature, and implant (either pre-implant, blank, or T; Table S5). We
410 used post-hoc Tukey's tests in the multcomp package (Hothorn et al., 2017) to compare implant
treatments, and corrected the p-values using the step-up false discovery rate procedure in the
412 multtest package (Pollard et al., 2018). To determine if baseline T modulated the influence of the
T implants, we compared the fit of models with, and without, the baseline T x implant interaction
414 (Table S6).
       To investigate the influence of partner T, we refit models from Table S4 with additional
416 fixed effects that included the weighted average baseline T and status of a male's partners on the
previous day (Table S7). Hence, this analysis is limited to 1,082 daily recordings of 121 control
418 individuals whose partners were known on the previous day. The first model included
interactions between the focal male's own status and these partner effects, and we subsequently
420 removed interactions with p > 0.10. R^2 estimates for these mixed-effects models were obtained
using the r2glmm package (Jaeger, 2017).
422   All data and materials necessary to reproduce these results are provided at:
https://figshare.com/s/d36c1a5c822e00abc581
424

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FIGURE LEGENDS

Fig. 1. How does testosterone modulate social behavior in a cooperative network? (A) Wire-
564   tailed manakins have a social system in which males of two status classes, territorial (black) and
non-territorial (red), form cooperative display coalitions. Both intrinsic (loop arrows) and
566   extrinsic social factors (straight arrows) are hypothesized to drive variation in male social
behavior. (B) Steroid hormones are a key mechanism controlling sociality and males show
568   variation with and among status classes and individuals. (C) To assess the relationship between T
and behavior, we collected repeated samples of a steroid hormone, testosterone (T), while
570   simultaneously monitoring the behavior of a large population of males (n = 528 T samples from
209 individuals). (D) Examples of repeated T samples from five manakins. Note that each bird's
572   T levels are arranged in descending order along the x-axis, rather than temporally, to highlight
within- and among-individual differences. One individual in (D) transitioned from floater to
574   territory-holder during the sampling period. Once a male attains territorial status, he retains it for
life. See Fig. S1 and Table S1 for details.

Fig. 2. Social phenotypes and the relationship between T and cooperation. (A) We used an
578   automated proximity system to obtain repeated daily measures of six key social behaviors
important for reproductive coalitions: effort is a measure of lek attendance; dispersal is the
580   number of territories visited; total strength is the frequency of cooperative interactions; average
strength is the frequency of interactions on a per-partner basis; degree is the number of unique
582   cooperative partners; and importance is the exclusivity of a male's social partners. Violin plots
show the distributions of individual means (n = 170 males); the vertical lines are the medians.
584   (B) These data were used to test the hypotheses that T may inhibit, facilitate, or have status-
specific effects on cooperative behavior. See Fig. S2 and Table S2 for additional data.

Fig. 3. Circulating testosterone explains variation in social behavior in a status-specific
588   **manner.** Floaters (top row) with high baseline T have greater lek attendance (effort), visit more
territories (dispersal), and interact with other males at higher frequencies (strength) as compared
590   to floater with low baseline T. Also, if a floater male's residual T is elevated relative to his
baseline, he subsequently attains more exclusive social partners (importance). Despite these
592   positive effects of T on the cooperative behavior of floaters, T is either independent of, or
negatively related to, these same behaviors in territory-holders (bottom row). Each scatterplot
594   shows the residual behavioral variation after accounting for other predictors in the analysis. To
visualize the differences among individuals, one average value is shown per male. Results for
596   behaviors predicted by baseline T are shown ± SD in the y-axis, whereas results for residual T
have a separate regression line for each bird to illustrate the within-individual variance. Heavy
598   black lines show status-specific estimates that are also indicated by the effect sizes in the middle
row (± 95% confidence intervals). Note that the pattern observed here for total strength is the
600   same as that observed for average strength in Fig. S3. Further details of this analysis are provided
in Tables S3-S4.

Fig. 4. Experimental elevation of testosterone decreases cooperation in territory-holders.
604   Fourteen territorial males were given control (Blank, n = 8) or testosterone (T, n = 9) implants.
(A-B) Average pre- and post-manipulation measures of two cooperative behaviors, the frequency
606   of interactions (in-strength) and the number of partners (in-degree) interacting with the focal bird

in his own territory. Lines connect data from the same individual. The repeatability of behavior, R, is given below each panel. (C-D) The average change in individual behavior as estimated from Tukey contrasts (blank implant, "$B_{post} - B_{pre}$"; T implant, "$T_{post} - T_{pre}$"; and a comparison of the T and blank effects, "T – B"). We conclude that T influenced behavior if both "$T_{post} - T_{pre}$" and "T – B" were statistically significant ($p < 0.05$); all results are corrected for multiple comparisons (* $p < 0.05$; ** $p < 0.01$; *** $p < 0.001$). The sample size for this analysis was n = 211 observations of 14 individuals. All effect sizes are based on standardized data to be comparable across the figure. (E-F) Further analysis demonstrated that the magnitude of these effects depended on the subject male's baseline T. Specifically, stronger negative effects were observed for territory-holding males with lower pre-implant baseline T levels. See also Figs. S5-S6 and Tables S5-S6.

Fig. 5. An individual's behavior is associated with the hormone phenotype of his recent social partners. (A) This analysis evaluates the influence of previous social partners' baseline T on the focal bird, after accounting for the focal bird's own T and other factors. (B) The percent of behavioral variance explained by own vs. partner T. (C) Heatmap showing standardized effect sizes for partner T in the analysis (* $p < 0.05$; ** $p < 0.01$; *** $p < 0.001$). High-T floaters stimulated lek attendance (effort), territory visitation (dispersal), as well as the number and frequency of cooperative partnerships (degree and strength, respectively). In contrast, high-T territory-holders inhibited effort and dispersal. Social importance is inhibited by high-T floaters and territory-holders. Floaters were generally more strongly influenced by their partners' T than territory-holders. The sample size was 1,165 measures of 126 control individuals. See Table S7 and Fig. S7 for further details.

SUPPLEMENTAL FIGURES

Fig. S1. Circulating testosterone varies within and among individuals. (A) Repeated T samples (y-axis) were taken from 209 individuals (x-axis) at multiple time points. Filled circles in (A) show individual T measurements and vertical lines show the SE for males with more than one sample. The individuals are ordered along the x-axis according to their (B) baseline T phenotype, which was determined using the random intercepts from a multilevel model that accounted for study year, date, time of day, net time (restraint), and status. Note that the residuals from this analysis were also used to define our residual T variable (i.e., within-individual variation in circulating T).

Fig. S2. Variation in a suite of behaviors is positively correlated. The heatmaps show Pearson's correlations, r, estimated from the posteriors of a multivariate model after accounting for study year and status. The "among-individual" level (A) represents repeatable individual differences. A positive correlation at this level indicates that males who consistently score highly on one phenotype also score highly on the other. In contrast, the "within-individual" level (B) represents the plasticity of expression within individuals. A positive correlation here indicates that at times when a male expresses a high level of one phenotype (relative to his baseline), he tends to express a high level of the other. Most of the behaviors we analyzed are positively correlated at both levels, with the exception that dispersal and importance vary independently (n = 4,481 measurements of 170 control individuals).

Fig. S3. Average strength in relation to circulating testosterone. Baseline T was positively associated with the frequency of interactions (average strength) among floaters, but negatively associated with this same behavior among territory-holders. Each scatterplot shows the residual variation in average strength (y-axis) on a log scale, after accounting for other factors in the best-fit model (Table S4). All other features follow Fig. 3 of the main text.

Fig. S4. The percent of behavioral variance explained by circulating testosterone. Overall bar height gives an estimate of the percent of total variance in behavior, R^2, that can be explained by all of the fixed effects in Table S4. Each bar can be further divided into variance explained by: (i) study year, Julian date, and temperature; (ii) behavioral differences among territorial and floater males; and (iii) predictors related to a male's circulating testosterone (baseline or residual T). Circulating T explained significant variation in several behaviors. In particular, baseline T can explain average strength, total strength, effort, and dispersal. In contrast, a bird's importance was best explained by residual T. Akaike weight is the likelihood of the best-fit model relative to the candidate set, on a scale from 0 to 1. See also Tables S3-S4.

Fig. S5. Effect of testosterone implants on the total frequency and number of cooperative partnerships received by territorial males. All features follow Fig. 4 of the main text. See also Tables S5-S6.

Fig. S6. Additional results of the testosterone implant experiment. (A-C) The effort, average strength, and importance of territorial males tended to decrease following T implantation, but these changes were not statistically significant. The effect of T manipulation on dispersal (D) was dependent on a male's baseline T phenotype, such that lower T males increased their dispersal behavior following T implantation, whereas higher T males decreased it. All features follow Fig. 4 of the main text. See also Tables S5-S6.

Fig. S7. Analysis of social influence. The top rows (A-B) show residual behavioral variation (y-axis) in relation to partner T, after accounting for other predictors (Table S7). The bottom row (C) shows the influence of partner status from the same analyses. For clarity, only the statistically significant results from Fig. 5 are shown. Because the social environment varies within focal individuals, a separate linear regression line is plotted for each focal individual; the heavy black line shows the estimated population effect. Note that all phenotypes except importance are plotted and analyzed on a log scale.

Fig. 1

Fig. 1. How does testosterone modulate social behavior in a cooperative network? (A) Wire-tailed manakins have a social system in which males of two status classes, territorial (black) and non-territorial (red), form cooperative display coalitions. Both intrinsic (loop arrows) and extrinsic social factors (straight arrows) are hypothesized to drive variation in male social behavior. (B) Steroid hormones are a key mechanism controlling sociality and males show variation with and among status classes and individuals. (C) To assess the relationship between T and behavior, we collected repeated samples of a steroid hormone, testosterone (T), while simul-taneously monitoring the behavior of a large population of males (n = 528 T samples from 209 individuals). (D) Examples of repeated T samples from five manakins. Note that each bird's T levels are arranged in descending order along the x-axis, rather than temporally, to highlight within- and among-individual differences. One individual in (D) transitioned from floater to territory-holder during the sampling period. Once a male attains territorial status, he retains it for life. See Fig. S1 and Table S1 for details.

Fig. 2

Fig. 2. Social phenotypes and the relationship between T and cooperation. (A) We used an automated proximity system to obtain repeated daily measures of six key social behaviors important for reproductive coalitions: effort is a measure of lek attendance; dispersal is the number of territories visited; total strength is the frequency of cooperative interactions; average strength is the frequency of interactions on a per-partner basis; degree is the number of unique cooperative partners; and importance is the exclusivity of a male's social partners. Violin plots show the distributions of individual means (n = 170 males); the vertical lines are the medians. (B) These data were used to test the hypotheses that T may inhibit, facilitate, or have status-specific effects on cooperative behavior. See Fig. S2 and Table S2 for additional data.

Fig. 3

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Fig. 4

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Fig. S4

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Fig. S6

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