In for a pound, in for a penny: How the opportunity to gain reward influences the competition for memory resources

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Abstract

When people encounter items that they believe will help them gain reward, they later remember them better than those that do not. While it is adaptive to preferentially remember experiences that will be useful later, it is unknown how the competition for memory resources is implemented in time, through the processes of encoding, consolidation, and retrieval. In two experiments we promised participants £1 for remembering some pictures, but only 10 pence for remembering others. Their ability to describe the pictures was tested after one minute and after 24 hours. Memory at immediate test showed effects of list composition, suggesting local competition at encoding and/or retrieval. These results are consistent with our recently-proposed emotional Context Maintenance and Retrieval model, supporting it as a general account of motivated memory. In contrast, relative to this baseline, more valuable memories were not preferentially retained following delay, suggesting no detectable role of competition for consolidation.

Introduction

It is paramount to remember information that can help us attain our goals and increase our subjective utility. Because memory resources are limited, it is adaptive for the brain to prioritise experiences that can be leveraged to maximise utility over less-important experiences (Gershman & Daw, 2017). This intuition was expressed by Sherlock Holmes, Arthur Conan Doyle's timeless protagonist, when (justifying his ignorance of astronomy) he remarked that "It is of the highest importance… not to have useless facts elbowing out the useful ones". Holmes' intuition agrees with rational considerations, which suggest that if memory resources are limited, it is best to hold on to the most valuable information, compared globally against all other information (Anderson & Schooler, 1991). But how such competition plays out in practice is not so simple, for at least two reasons. First, experiences are encountered sequentially rather than all at once, meaning that a rational agent must decide which memories to retain without knowing the full set of competitors. Second, Holmes' picture of the mind as a storeroom of fixed, limited capacity is grossly oversimplified: memories can compete, interfere with each other and promote each other at many stages of encoding, consolidation, and retrieval. For a rational analysis it's not clear to what extent each of these stages represents a meaningful resource bottleneck. Both of these considerations suggest that competition may occur locally, only among items that are close to each other on some contextual dimension, such as time (the preceding or following items) or space (various objects in the same scene). Our research question, therefore, concerns the scope of the competition of reward-predicting information for memory resources.

To answer this question it is useful to consider how the opportunity to maximise

utility influences the cognitive mechanisms that underlie successful recall. In an

experimental setting where remembering some items earn more money or 'points',

high-value items are better attended and remembered (e.g. Ariel & Castel, 2014;

Lee, Greening, & Mather, 2015; Wittmann et al., 2005), although some observe

memory facilitation only in delayed tests (e.g. Montagrin, Brosch, & Sander, 2013;

Spaniol, Schain, & Bowen, 2014). The mechanistic relationship between reward

anticipation, attention, and memory has not been worked out (Lisman, Grace, &

Duzel, 2011). Because a signal that reward may be available is goal-relevant and

goal-congruent is "emotional" by definition (Sander, Grandjean, & Scherer, 2005), it

may be useful to refer to the emotional memory literature to aid this investigation.

The emotional Context Maintenance and Retrieval model (eCMR), a variant of

retrieved-context models that describes the influence of emotional value on free

recall (Talmi, Lohnas, & Daw, in press), suggests that the extra attention participants

allocate to high-value items binds items more tightly to their encoding context. When

asked to freely recall these items later this tighter binding enhances the competitive

advantage of high-value items against low-value items, but makes it difficult to link

them to a new context later on (Madan, Fujiwara, Gerson, & Caplan, 2012). This

account assumes that the temporal context narrows the memory search during recall

to focus solely on the study set (Lohnas, Polyn, & Kahana, 2015), such that high-

reward items only compete with items that were studied in the same set as them.

The implication is that the competition for retrieval resources is local (intra-list) rather

than global (inter-list).

There is evidence for local competition for recall from experiments with

emotionally-arousing words, sentences, and pictures: all items that are known to

capture attention preferentially, and which might heuristically be interpreted as

fitness-relevant. In these experiments memory for emotionally-arousing items is

typically increased compared to memory for neutral ones when emotional and

neutral items are presented and recalled together, in 'mixed' lists (Barnacle, Tsivilis,

Schaefer, & Talmi, 2017; Hadley & MacKay, 2006; MacKay et al., 2004; Talmi, Luk,

McGarry, & Moscovitch, 2007), or when the emotional item is the 'oddball' among

neutral ones (Hurlemann et al., 2005; Mather & Knight, 2009). The recall advantage

of emotional items is less pronounced and sometimes disappears altogether when

emotional and neutral items are presented and recalled separately, in 'pure' lists.

eCMR simulates these situations successfully (Talmi, Lohnas, & Daw, in press).

There is also evidence that recalling items that are not personally valued, but attract

attention because they are bizarre, is enhanced because of local completion during

retrieval (McDaniel, Dornburg, & Guynn, 2005; Schmidt, 1991). It is unknown, at

present, whether these accounts generalise to information that predicts reward

directly and explicitly. To the extent that competition for memory resources is global

in nature, high-value items should out-compete low-value items regardless of the

local context of their study set. Indeed, it would be irrational for a fully informed

observer to allocate limited resources to low-value items in detriment to high-value

items.

Here we test this prediction by examining memory for stimuli whose later recall

explicitly predicts high and low reward, encoded in pure and mixed lists. In two

experiments, our participants viewed lists of neutral pictures that were presented

framed or unframed. They knew that they could gain larger monetary reward by

recalling framed items on later test. The critical manipulation was the arrangement of

framed and unframed items in the list, such that some lists included both item types

(mixed) and some only one (pure). The frame provides a clear signal of which

individual stimulus should be prioritised (Mather, Clewett, Sakaki, & Harley, 2016;

Mather & Sutherland, 2011). Importantly, in the global context of the experiment –

and, indeed, the participant's day outside the laboratory – remembering framed

pictures promised more reward than average, certainly more reward than unframed

pictures. If the competition for memory resources is a global, inter-list phenomenon,

rational participants should attend the framed pictures preferentially regardless of the

list in which they were presented and recall should mirror this order of priority. By

contrast, if the competition for recall is local, as predicted by eCMR (Simulation 2 in

Talmi et al., 2018), the recall advantage for high- over low-value items will be greater

in mixed lists, a pattern called a 'list-composition effect'. Confirming this prediction

would support eCMR as a general model of motivated memory, across very different

operationalisations of value.

Theories of modulated consolidation ascribe enhanced delayed memory for

items that are highly emotional or that are associated with reward to competition for

resources during memory consolidation (for review, see Lisman et al., 2011; see also

Patil, Murty, Dunsmoor, Phelps, & Davachi, 2017). Crucially, modulated-

consolidation theories hold that high-value items will be forgotten more slowly holds

irrespective of the list in which they were presented. Despite decade-long interest in

list composition effects, to our knowledge this effect has never been tested with a

prolonged retention interval.

In summary, experiments 1-2 tested memory immediately to assess whether the

list-composition effect will be observed. Experiment 2 added a delayed test to test

the hypothesis that reward attenuates the forgetting rate regardless of the local

context.

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Methods

Participants

The sample size was selected using Gpower to give us 95% power to detect a

large effect size, as observed in our previous work with the emotional list

composition task (e.g. Barnacle et al., 2017), in a two-tailed paired t-test. Participants

in Experiment 1 (N=29, 28 females, 1 male, age range 18-21) were all students, and

received course credits for participation. To be eligible participants were required to

have normal or corrected-to-normal vision. Participants could not take part if they

were between 18-35 years old, had past or current neurological or psychiatric

problem, taking centrally-acting medications, or any non-prescription recreational

drugs. The project gained ethical approval from the University of Manchester

Research Ethics Committee.

Materials

Stimuli consisted of pictures retrieved from freely-available databases, adjusted

in size to 280x210 pixels. In addition, the experiments used 9 printed sheets with 36

easy arithmetic subtraction and addition problems for the distractor task, with one

sheet assigned randomly to each block. The experiment was implemented using

Cogent200 on a MATLAB platform. 48 pictures of clothing and 48 pictures of

stationary were used. Pictures were retrieved from the Bank of Standardized Stimuli

(Brodeur, Dionne-Dostie, Montreuil, & Lepage, 2010; Brodeur, Guérard, & Bouras,

2014) and from Food-Pics (Blechert, Meule, Busch, & Ohla, 2014; scores for pictures

drawn from the Food-pic database were converted from a 1-100 scale to the BOSS

1-5 scale). Pictures from the two categories were matched for familiarity (clothing:

M=4.30, SD=.32; stationary: M=4.39, SD=.35) and complexity (clothing: M=2.29,

SD=.37; stationary: M=2.30, SD=.49). Each list included 8 pictures from each

category. In the pure list condition they were all either framed with a grey square, or

unframed. In the mixed list condition, 4 pictures of each type were framed and 4

unframed. The assignment of pictures to conditions was randomised for every

participant.

Procedure

Participants were tested individually, in a quiet room, in the presence of a single

experimenter. After providing informed consent, the experiment began with

instructions and practice and ended with reward delivery. It comprised of 6 blocks.

Each block included a picture task, a distractor task, and a free recall test. These are

described below. The allocation of picture lists to the picture task in each block, the

order of pictures in each list, and the order of blocks were randomised for each

participant. The experiment included 2 blocks of pure lists where all pictures were

framed (pure lists, high reward), 2 blocks where none of the pictures were framed

(pure lists, low reward), and 2 blocks where half the pictures were framed and the

other half unframed (mixed lists).

Picture task. In each block participants viewed 16 pictures which could all be

framed, all unframed, or half framed and half unframed. Each picture was individually

presented at the centre of the screen on a white background. It was presented for 2s

followed by a blank screen for 3.5, 4 or 4.5s (randomised ISI) before the next picture

was presented.

Distractor task. Participants were given 60s to complete as many arithmetic

questions as possible.

Free recall test. Participants were given a few minutes to describe in writing each

of the pictures they remembered (3 minutes in Experiment 1, 4 minutes in

Experiment 2). They were prompted to keep trying if they stopped before the time. A

beep signalled the start and end of the memory task.

Instructions. Before the experiment began participants were given instructions

about each of the tasks. For the picture task, they were asked to view the pictures

and try to commit them to memory. They were told that they will earn £1 for recalling

framed pictures, and 10 pence for recalling unframed pictures, but not given any

information about the proportion of framed pictures. For the Distractor task, they

were informed that to qualify for reward they must (1) complete at least eight

questions (2) those two that are randomly selected for checking must be completed

accurately. For the free recall test, participants were asked to describe each of the

pictures they could recall by writing three details about the picture, separated by a

comma; e.g. "A plant, spikey leaves, in round pot". Participants were explicitly told

that their goal was to maximise their monetary reward.

Practice. After the instructions were delivered, participants practiced each of the

tasks using a set of 16 additional pictures (3 framed). During the practice block a

lower reward rate was in effect (10 pence vs. 1 penny). At the end of the practice

block participants were given feedback about their performance and paid any money

they earned.

Reward delivery. At the end of the session, one block was selected randomly,

and participants who qualified for reward, based on their performance on the

distractor task, were paid according to their free recall performance. They were

debriefed and thanked.

Results

Picture recall was scored as 'correct' if participants recalled at least 3 correct details

about a picture. The proportion of correct recalls was calculated for each condition

(out of 16 in the two pure list conditions, and out of 8 in the mixed list condition).

The statistical analysis of average recall follows exactly on the analytic approach

we have used in previous work. That work led to the prediction that we would find an

interaction between list type and reward. Therefore, the four comparisons that ensue

– within lists (high vs. low reward, in pure and mixed lists separately) and across lists

(high and low reward in mixed vs. pure lists) are all planned contrasts. To be

conservative we corrected these for familywise error by using a Bonferroni-corrected

p-value threshold of p<.0125.

The average free recall data are depicted in Figure 1. They were analysed with a

2 (list: pure, mixed) x 2 (reward: high, low) repeated-measures ANOVA. The effect of

list type was not significant, but the interaction with reward was significant and large,

$F(1,28)=20.09$, $p<.001$, $\eta p2 =.42$, qualifying the significant main effect of reward,

$F(1,28)=10.71$, $p<.001$, $\eta p2 =.28$. These results reveal a reward-dependent list-

composition effect. Planned paired t-tests showed that the effect of reward was only

significant in the mixed list condition, t(28)=4.38, p<.001, Cohen's d = .81. There was

no significant difference between recall of pure lists, t<1 or between memory for

high-rewarded items in mixed and pure lists, t(28)=1.69, p>.1. Low-rewarded items

were recalled less well in mixed lists, t(28)=4.72, p<.001. The average recall of

mixed lists, collapsing across reward (M=41.27, SD=12.48) was numerically lower

than the average recall of unrewarded pure lists (M=43.86, SD=13.79).

Plotting the recall as a function of output position suggests that participants

recalled high-rewarded items earlier than low-rewarded items (Figure 1), but the

interaction between reward and output position did not reach significance,

F(15,855=1.49, p=.10). Analysis of contiguity effects in mixed lists (see Polyn,

Norman, & Kahana, 2009 for the calculation of these scores) for participants who

recalled at least 2 items in each of these lists suggested that recall clustered based

on temporal contiguity, t(28)=3.62, p=0.001, but not based on reward, t=1, or

semantic distance, t<1.

Experiment 2

Experiment 2 was conducted as a conceptual replication of Experiment 1. It used

a very similar methodology in the test of immediate memory, but added a delayed

memory test after 24 hours.

Methods

Participants

Participants in Experiment 2 were recruited from the local community through

advertising. They took part in two experimental sessions, and received £14 for their

time and effort. We told participants explicitly that they can only qualify for reward if

they do not make mistakes in the distractor task, and have excluded 2 participants

who made more than 2 errors on average across all lists (they were statistical

outliers, with error numbers that exceeded the inter-quartile range by more than 3

SDs). Of the remaining sample, 9 participants indicated they expected a memory test

in session 2, and three of these 9 stated they have rehearsed the pictures in

preparation for this (see "Session 2", below). These 3 participants were excluded

from the analysis to avoid contaminating the forgetting rate data, but their exclusion

did not alter any of the statistical results. The final sample included 22 females and 8

males who were 19-35 years old.

Materials

Stimuli consisted of 16*9 pictures from 9 different categories: clothing, animals,

cityscapes, food, household objects (non-kitchen), kitchen objects, landscapes,

office items, and people. They were drawn from the same sources as in Experiment

1, as well as the Nencki Affective Picture System (Marchewka, Zurawski, Jednoróg,

& Grabowska, 2014), ImageNet (image-net.org), and internet sources. None had an

overt emotional tone. While categories and pictures differed on multiple attributes,

they were randomly assigned to conditions for each participant, eliminating the

danger of systematic error. Each list included 16 pictures, which all belonged to a

single semantic category. The Clothing list was always used in the practice block;

otherwise, allocation of list to condition was randomised for each participant. In the

pure list condition all pictures were either framed or unframed; in the mixed list

condition 8 pictures were framed and 8 unframed.

Procedure

Participants in Experiment 2 took part in two Sessions, 24 hours apart. The

procedure of Session 1 was almost identical to the procedure of Experiment 1 other

than the differences noted below. Session 2 included a delayed free recall test of

each of the blocks encoded in Session 1.

Session 1 included a total of 8 blocks (instead of 6 in Experiment 1). As in

Experiment 1, four included pure lists (half high-reward and half low-reward), but

here there were four blocks with mixed lists. Each block began by describing the

semantic category of the pictures in that block, e.g. "landscapes". While in

Experiment 1 all blocks ended with a free recall test, here this was true only for half

of the blocks in each of the three conditions. The free recall test was omitted in the

other half. Participants received the same instructions as participants in Experiment

1, but additional instructions were appended at the end. The purpose of the

additional instructions was to equate the nature of encoding across blocks allocated

to the immediate and delayed recall condition, and to decrease the likelihood of

rehearsal between Session1 and Session 2. Participants were told that in some

blocks, the immediate free recall test will be omitted. Furthermore, they were told

that one of these blocks would be selected for a delayed free recall test at the end of

Session 1. We hoped that the inclusion of a delayed memory test in Session 1 would

discourage participants from expecting another one in Session 2. Finally, participants

were told that Session 2 will include different tasks in Session 2. To avoid deception

and maintain credibility, Session 1 always began with a bogus, additional practice

block, which appeared to participants to be part of the experiment proper, and ended

with a delayed free recall test of pictures from that block. The practice block always

used the same Clothing list, and included only the picture and the distractor task. In

the delayed test, participants were reminded they saw a list of "clothing" and asked

to recall them. Data from this test were not analysed. The session ended with reward

delivery as in Experiment 1.

Session 2. The session began with a delayed free recall test of each of the 8

blocks presented in Session 1. Participants were shown the title of the category of a

list from one block, and given 4 minutes to recall the pictures from that block, before

the next title was presented. Note that this was the first test of half of the blocks, but

the second test of the other half, those that were tested immediately. Participants

were informed that they would be rewarded for their recall according to the same

schedule and rate. Session 2 also included additional picture rating tasks that are not

reported here. At the end of the session participants were asked whether they

expected a memory test, and if they answered in the affirmative, whether they made

any notes or rehearsed pictures in their head. Then they were payed, debriefed and

thanked.

Results

The average free recall data were analysed with a 2 (delay: immediate, delayed)

x 2 (list: pure, mixed) x 2 (reward: high, low) repeated-measures ANOVA. This

analysis only includes lists that were tested once – either immediately (session 1) or

only after a delay (only tested in session 2). The three-way interaction was significant

and large, $F(1,29)=13.83$, $p<.001$, $\eta p2=.32$. We unpacked this interaction with two

separate repeated-measures ANOVAs. The first was a list-by-reward analysis which

focused on average recall in the immediate condition; these data are depicted in

Figure 1. Its aim was to examine whether this experiment replicated Experiment 1.

The effect of list type was not significant, $F<1$, but the interaction with reward was

significant and large, $F(1,29)=30.05$, $p<.001$, $\eta p2=.51$, qualifying the significant main

effect of reward, $F(1,29)=20.06$, $p<.001$, $\eta p2=.41$, which was also observed in

Experiment 1. Planned paired t-tests showed that as in Experiment 1, the effect of

reward was only significant in the mixed list condition, $t(29)=6.60$, $p<.001$, Cohen's

d= 1.20, where participants again recalled high-rewarded items earlier than low-

rewarded items (Figure 1). By contrast, there was no difference between the recall of

the two pure lists, $t<1$. As in Experiment 1, low-rewarded items were recalled less

well in mixed compared to pure lists, $t(29)=4.44$, $p<.001$. However, while in

Experiment 1 high reward did not increase memory, here recall of high-rewarded

items was better than their recall in pure lists $t(29) = 4.32$, $p<.001$. The average

recall of mixed lists, collapsing across reward (M=26.45, SD=10.10) was equivalent

to the average recall of unrewarded pure lists (M=26.25, SD=9.34), $t<1$.

Further analysis of the mixed list condition showed that in this experiment, the

interaction between reward and output position was significant, $F(15,1035)=13.90$,

$p<.001$ $\eta p2 =.17$. Recall did not cluster based on temporal contiguity ($t<1$), but did

cluster based on reward, $t(28)=2.08$, $p=.047$, such that participants had a greater-

than-chance propensity to recall high-rewarded (and low-rewarded) items together.

Clustering based on reward predicted the recall advantage of high-reward over low-

reward items, $r=.74$, $p<.001$.

The list composition effect was less pronounced in the delayed test. Indeed, after

a delay the interaction between list type and reward was small in size and not

statistically significant, $F(1,29)=2.27$, $p=.14$, $\eta p2 =.07$, while the effect of reward was

significant and large, $F(1,29)=18.95$, $p<.001$, $\eta p2 =.39$. Nevertheless, planned paired

t-tests showed that the effect of reward was only significant in the mixed list

condition, $t(29)=3.44$, $p<.001$, but the same trend was not significant in the pure list

condition, $t(29)=1.61$, $p=0.12$.

To understand whether reward modulated forgetting we computed proportional

forgetting scores [(average immediate recall – average delayed recall)/ (average

immediate recall)], depicted in Figure 2. While a variety of forgetting scores have

been proposed in the literature (Wixted, 1990), it was imperative here to take

immediate performance into account in the calculation of forgetting because it

differed between conditions. Proportional forgetting scores were computed for each

list-by-reward condition, and therefore necessitated excluding 6 participants who did

not recall any items immediately in one of these four conditions. This calculation was

carried out twice. First, we examined lists that were only tested once - immediately or

after a delay, i.e. in session 1 or 2, but not both; and second, we examined

proportional forgetting of the same lists. Forgetting of items that were already

recalled once in Session 1 (ranging from 15% to 31%) was lower than forgetting of

items that were not tested in Session 1 (ranging from 62% to 74%). Forgetting

scores were analysed with two list-by-reward repeated-measures ANOVA. None of

the factors were significant (across lists: list type: $F<1$, Reward: $F(1,29)=1.61$, $p=.22$;

interaction: $F<1$; within list: all $F<1$).

General discussion

In two experiments, participants only recalled high-value items more than low-value

items when they were studied and recalled together, in a mixed list, but not when

they were studied and recalled separately, in pure lists. This result supports our

hypothesis that the competition for memory resources is local, constrained by the

context specified by the task set - here, the temporal context of the previous list. It

aligns with a core prediction of eCMR, supporting it as a general model of motivated

memory.

Our immediate mixed-list results, where the effect of reward was large,

corroborate previous reports (e.g. Ariel & Castel, 2014) and reward robustly

enhances immediate free recall. Reward failed to increase immediate free recall and

source memory in some previous work (Ngaosuvan & Mantila, 2005; Nilsson, 1987).

Our findings suggest that these failures are due to the fact that they manipulated

reward anticipation between-groups, a manipulation akin to our pure-list condition.

The list-composition paradigm, which was here used with a reward manipulation for

the first time, allowed us to document a large, replicable influence of reward

anticipation on immediate memory (in mixed lists) that nevertheless failed to

enhance memory when competition was abolished (in pure lists). The null effect of

value in pure lists does not mean that there is no effect of value on memory in that

condition, but the significant interaction demonstrates that it is smaller in pure than

mixed lists. This pattern extends the results of Ngaosuvan and Mantila and of

Nilsson, where the evidence for the success of the manipulation of reward was only

documented in subjective ratings of motivation.

The remarkable similarity between the list-composition effects obtained with

emotional pictures in our previous work (summarised in Table 1 in Talmi et al., 2018)

and high-reward pictures here suggests that they result from the same mechanism.

eCMR explains enhanced recall for emotional information as resulting from the

interplay of encoding, storage, and retrieval processes (Talmi et al., 2018). In eCMR,

items that are encoded in the same way – through similar encoding operations -

share a 'source' context. Emotional items trigger unique cognitive, affective and

physiological changes, which distinguish their source context from that of neutral

items. During encoding, preferential attention to emotional items binds them more

strongly to their source context. During retrieval, when the context is used to probe

memory, increased connection strength gives emotional items an advantage over

neutral ones, allowing them to win the competition for recall.

The opportunity to gain is thought to be associated with dopamine release, and

many believe that this underlies enhanced memory for high-value items after a delay

(Adcock, Thangavel, Whitfield-Gabrieli, Knutson, & Gabrieli, 2006; Bunzeck, Dayan,

Dolan, & Duzel, 2010; Lisman et al., 2011; Mason, Farrell, Howard-Jones, & Ludwig,

2017; Mason, Ludwig, & Farrell, 2017; Patil et al., 2017; Spaniol et al., 2014;

Wittmann et al., 2005). Here the forgetting rate was equivalent regardless of whether

items predicted high or low reward. The non-significant effect of reward on forgetting

aligns with the general finding in cognitive psychology that manipulations that

increase immediate memory do not attenuate proportional forgetting rates (Loftus,

1985; Slamecka, 1985). Of note, we powered the study to detect large effects, based

on our previous results with the list composition task. Experiment 2 should be

repeated with a larger sample size to determine whether there is evidence for

smaller-size effects of reward-modulated forgetting.

In summary, we found that memory for reward-predicting information was not

any better than memory for any other information - unless the two competed during

recall. Reward also did not make items more resistant to forgetting. While it is

certainly important not to have "useless facts" elbow out the useful ones, our results

suggest that Sherlock Holmes may have been wrong to attribute enhanced memory

for useful facts to what "the skilful workman…takes into his brain-attic" – namely, to

biased encoding. eCMR (Talmi et al., 2018) predicted the pattern that we obtained

here, suggesting that it could be a result of competitive advantage of well-attended,

high-reward items during recall, rather than encoding. The main caveat of the work

reported here is that it did not measure attention allocation during encoding. This

limits our ability to illuminate the mechanism that underlies the novel behaviours we

observed. Further research should examine attention to high- and low-reward items

during encoding, and test the prediction that removing the competition at recall could

salvage "useless facts" even when they are encoded in mixed lists.

Our experiments show that in some situations, people recall just as much for a

penny as they do for a pound. These findings could have implications for the design

of reward schemes in educational settings, because it suggests that motivating

learners to commit a subset of material to memory by promising a prize is unlikely to

enhance memory for that material – unless an assessments include material that

learners did not prioritise, in which case the memory advantage for former will be at

the cost of the latter. If further research supports eCMR as a model of motivated

memory the model can be used to predict how reward schemes might be best

employed to support learning.

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Figure captions

Figure 1. Average immediate free recall as a function of reward and list composition. High and low reward are presented in dark and light grey, respectively.

Top: immediate memory test in Experiments 1.

Middle: immediate memory test in Experiment 2.

Bottom: Recall probability as a function of output order in Experiment 1(left) and 2 (right). * p<.001. ns p>0.05.

Figure 2. Proportional forgetting scores of high and low-reward items over 24 hours.

Proportional forgetting scores for items only tested once, after 24 hours, or twice, both immediately and after a delay.

Figure S1. Recall probability in Experiment 2, as a function of serial position during encoding.

Figure 1.

Figure 2.

Figure S1