Complex ecological phenotypes on phylogenetic trees: a Markov process model for comparative

analysis of multivariate count data

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ABSTRACT

The evolutionary dynamics of complex ecological traits – including multistate

representations of diet, habitat, and behavior – remain poorly understood. Reconstructing the

tempo, mode, and historical sequence of transitions involving such traits poses many challenges

for comparative biologists, owing to their multidimensional nature. Continuous-time Markov

chains (CTMC) are commonly used to model ecological niche evolution on phylogenetic trees

but are limited by the assumption that taxa are monomorphic and that states are univariate

categorical variables. A necessary first step in the analysis of many complex traits is therefore to

categorize species into a pre-determined number of univariate ecological states, but this

procedure can lead to distortion and loss of information. This approach also confounds

interpretation of state assignments with effects of sampling variation because it does not directly

incorporate empirical observations for individual species into the statistical inference model. In

this study, we develop a Dirichlet-multinomial framework to model resource use evolution on

phylogenetic trees. Our approach is expressly designed to model ecological traits that are

multidimensional and to account for uncertainty in state assignments of terminal taxa arising

from effects of sampling variation. The method uses multivariate count data for individual

species to simultaneously infer the number of ecological states, the proportional utilization of

different resources by different states, and the phylogenetic distribution of ecological states

among living species and their ancestors. The method is general and may be applied to any data

expressible as a set of observational counts from different categories.

Keywords: Ecological niche evolution; hidden Markov model; macroevolution; comparative

methods; Dirichlet-multinomial

Most species in the natural world make use of multiple, categorically-distinct types of

ecological resources. Many butterfly species use multiple host plants, for example (Ehrlich &

Raven 196410/7/19 7:40:00 PM; Robinson 1999). Insectivorous warblers in temperate North

America use multiple distinct microhabitats and foraging behaviors (MacArthur 1958), as do

honeyeaters in mesic and arid Australia (Miller et al. 2017). The evolution of novel patterns of

resource use can impact phenotypic evolution (Martin & Wainwright 2011; Davis et al. 2016),

diversification (Mitter et al. 1988; Givnish et al. 2014), community assembly (Losos et al. 2003;

Gillespie 2004), and ecosystem function (Harmon et al. 2009; Bassar et al. 2010). Consequently,

there has been substantial interest in understanding how ecological traits related to resource use

evolve and for exploring their impacts on other evolutionary and ecological phenomena (Vrba

1987; Futuyma & Moreno 1988; Forister et al. 2012; Price et al. 2012; Burin et al. 2016).

Making inferences about the evolutionary dynamics of resource use, however, first

requires summarizing the complex patterns of variation observed among taxa into traits that can

be modeled on phylogenetic trees. Typically, this is done by explicit or implicit projection of a

multidimensional ecological phenotype into a greatly simplified univariate categorical space (e.g.

"carnivore", "omnivore", "herbivore"). It is widely recognized that the real-world complexities

of resource use are not adequately described by a set of categorical variables (Hardy & Linder

2005; Hardy 2006). Nonetheless, it is also true that major differences in resource use can

sometimes be summed up in a small set of ecological states, a point made by Mitter et al. (1988)

in their study of phytophagy and insect diversification. For this reason, continuous-time Markov

chain (CTMC) models, which require classifying species into a set of character states, have

become commonplace in macroevolutionary studies of ecological trait evolution (Kelley &

Farrell 1998; Nosil 2002; Price et al. 2012; Hardy & Otto 2014; Cantalapiedra et al. 2014; Burin

et al. 2016). CTMC models describe a stochastic process for evolutionary transitions among a set

of character states and are used to infer ancestral states and evolutionary rates, and to perform

model-based hypothesis tests (O'Meara 2012). Many complex ecological traits, however, will be

poorly characterized by a set of univariate categorical states. Consequently, species classified in

single state can nonetheless exhibit substantial differences in patterns of resource use, creating

challenges for interpreting evolutionary transitions among character states as well as for

understanding links between character state evolution and diversification.

An additional limitation of continuous-time Markov chains for modeling resource use

evolution emerges from the fact that species are classified into ecological states without regard

for the quality and quantity of information available to perform the classification exercise. As an

example, species with few ecological observations might be classified as specialists for a

particular resource, when their apparent specialization is strictly a function of the small number

of ecological observations available for the taxon. More generally, by failing to use a statistical

model for making resource state assignments, we neglect a major source of uncertainty in our

data: the uneven and incomplete knowledge of resource use across different taxa. This

uncertainty, in turn, has substantial implications for how we project patterns of resource use onto

a set of resource states. By failing to account for uneven and finite sample sizes characteristic of

empirical data on resource use we cannot be certain if state assignments reflect true similarities

or differences in resource use or are merely the expected outcome of sampling variation.

Consider the simple example in Figure 1, consisting of four species and three resources.

Panels (a) and (b) illustrate the true resource states and their phylogenetic distribution across a

set of four species and their ancestors. Here, an ancestral specialist evolved a generalist diet via a

single transition (panel b), such that there are two extant species with the ancestral specialist diet

(species X and Y) and two with the derived generalist diet (species P and Q). Panel (c) illustrates

the observation process: empirical observations on diet are collected for each taxon, which are

influenced by sampling variation. In panel (d), these empirical observations are used to classify

each species into one of two diet states, based on the sampled relative importance of the three

food resource categories (e.g., panel c). These relative importance estimates are based on uneven,

and in some cases quite small, sample sizes, consistent with many empirical datasets (Vitt &

Vangilder 1983; Shine 1994; Alencar et al. 2013). In panel (e) we imagine repeating the state

assignment process on independent datasets while holding the samples sizes fixed to those in

panel (c), which reveals that both the initial state assignments and the number of states from (d)

are highly sensitive to real-world levels of sampling variation. This has obvious implications for

downstream macroevolutionary analyses. There is a serious risk that incorrect classification, and

therefore spurious diet state variation, will emerge from sampling variation alone. In the analyses

that underlie Figure 1, we find that more than 70 percent of tip state classifications do not match

the true pattern of resource use.

Is this a problem in practice? This issue is difficult to assess because few studies provide

information about the sample sizes that underlie state assignments. In most cases, ecological

states are simply asserted as known. It is also important to emphasize that the specific problem in

Figure 1 is an outcome of a more general problem: standard CTMC models have a limited ability

to model complex ecological phenotypes because of the assumption that states in the model are

univariate categorical variables (Hardy & Linder 2005; Hardy 2006). While it is true that CTMC

models operate on a countable state space, it is not true that the states of the system must be

univariate categorical variables. In this paper we treat states as multivariate probability

distributions to develop a model for studying the evolutionary dynamics of ecological resource

use on phylogenetic trees that avoids the need to classify taxa into univariate categorical states.

Our approach is explicitly designed to model resource traits that are multidimensional

and to account for uncertainty in ecological state assignments of terminal taxa arising from

effects of sampling variation. Antecedents to our approach can be found in the use of hidden

Markov models in macroevolution (Felsenstein & Churchill 1996; Marazzi et al. 2012; Beaulieu

et al. 2013; Beaulieu & O'Meara 2016; Caetano et al. 2018), which assume a deterministic

many-to-one mapping from a set of hidden states to a set of observable states. By contrast, we

assume that each hidden state is a multinomial distribution and that observed data are sampled

outcomes from these distributions (see panels (a) through (c) of Fig. 1). The number of states in

the model and the states themselves are not directly observed and are estimated from the data.

Using simulations and an empirical dataset of snake diets, we show how the method can use

observational counts to simultaneously infer the number of resource states, the proportional

utilization of resources by different states, and the phylogenetic distribution of ecological states

among living species and their ancestors. The method is general and applicable to any data

expressible as a set of observational counts from different resource categories.

MATERIALS & METHODS

General overview

We assume there is a discrete set of resource niches, which we refer to as "resource

states" or, more simply, as "states". We use the term resource in a broad sense, with the

understanding that it may refer to behavior, habitat, prey, predators, etc. Although the set of

resource states is finite, we imagine that a state assigns a taxon a continuously-valued parameter

that determines its proportional utilization of different resources. Taxa that share a resource state

therefore exhibit similar patterns of resource utilization. The data for each taxon consist of a set

of counts, with each count recording the number of times a specific taxon was observed to use a

specific resource. We refer to different resources as "resource categories". The set of resource

states and their associated distributions over resource categories are therefore not directly

observed but must be estimated from empirical count data. We assume that resource states

evolve along a phylogenetic tree according to a CTMC process and that empirical counts are

observations drawn from a multinomial distribution associated with each resource state. Our

approach is similar to phylogenetic threshold models that combine a probability model for the

evolution of an unobserved variable and a probability model for sampling the observed data

conditioned on the set of unobserved variables (Felsenstein 2012; Revell 2014). The general

approach of treating states as probability distributions is due to Baum and Petrie (1966).

Model description

Let $\boldsymbol{D} = \{\boldsymbol{d}_1, \dots, \boldsymbol{d}_n\}$ denote the data observed for a set of n related taxa. Each datum

$\boldsymbol{d}_i = \{d_{i1}, \dots, d_{iJ}\}$ records the number of times the i-th taxon was observed to use each of J

possible resource categories. For example, in MacArthur's (1958) study on foraging behaviors in

wood-warblers, he made discrete observations of foraging orientation (radial, tangential, vertical)

for five species. For Blackburnian warblers, observations (counts) for each of these behaviors

were 11, 1, and 3; the resource vector for this species is thus d = {11, 1, 3}, for a total of 15

observations across all three "resource categories". We assume that each taxon belongs to one of

K possible states, and we let $\boldsymbol{X} = \{X_1, \dots, X_n\}$, where each $X_i \in \{1, \dots, K\}$ denotes the state of a

particular taxon. States are unobserved but are assumed to represent distinct resource niches so

that X partitions D into subsets of taxa with homogeneous patterns of resource utilization. Our

target of inference is the posterior distribution of resource state assignments $p(X|D) \propto$

$p(D|X)p(X)$. To that end we define a probability model for the data as

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$$p(D|X) = \prod_{k=1}^{K} h(\{d_{i|X_i=k}\})$$

165   where $h(\{d_{i|X_i=k}\})$ is the marginal likelihood function of the data for taxa assigned to

166   state k. We assume that

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$$h(\{d_{i|X_i=k}\}) = \int_{\boldsymbol{\theta}} \prod_{i|X_i=k} f(d_{i|X_i=k}|\boldsymbol{\theta}_k)\, g(\boldsymbol{\theta}_k|\boldsymbol{\beta})\, d\boldsymbol{\theta}$$

168   where f is a multinomial density with parameter $\boldsymbol{\theta}_k$ and g is a Dirichlet prior on $\boldsymbol{\theta}_k$ with

169   hyperparameter $\boldsymbol{\beta}$. Because the Dirichlet distribution is conjugate to the multinomial distribution

170   this parameterization allows us to analytically marginalize over the unknown multinomial

171   parameters. Concretely, this means that $h(\{d_{i|X_i=k}\})$ is a Dirichlet-multinomial density, which,

172   ignoring multinomial coefficients associated with each d_i, is equal to

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$$h(\{d_{i|X_i=k}\}) = \frac{\Gamma(\sum_{j=1}^{J}\beta_j)}{\Gamma\left(\sum_{j=1}^{J}\sum_{i|X_i=k} d_{ij} + \sum_{j=1}^{J}\beta_j\right)} \frac{\prod_{j=1}^{J}\Gamma(\beta_j + \sum_{i|X_i=k} d_{ij})}{\prod_{j=1}^{J}\Gamma(\beta_j)}$$

Formally, this model equates a resource niche (state) to a multinomial density and

thereby assumes that resource use observations for taxa belonging to the same state are

independent and identically distributed. As a model for count data it is closely related to topic

models of word composition in a collection of text documents (Blei et al. 2003; Yin and Wang

2014) and to population genetic models of allele frequency composition in a set of populations

(Pritchard et al. 2000). The key difference here is the specification of a prior model for X.

Because taxa are related, X is the outcome of evolution and individual X_i are not independent.

We model evolution as a CTMC process where the rate of change is the same between all states

(i.e. there is no evolutionary trend in the model) but varies independently among lineages. Our

prior model for X is then the familiar phylogenetic likelihood function (Felsenstein 1981).

Following Huelsenbeck et al. (2008), we treat lineage-specific rates of evolution as nuisance

parameters drawn independently from a Gamma prior with shape parameter α and rate parameter

fixed to 1. This model induces the same distribution on X as a model where the number of

expected state changes along a branch is the same for all branches. Steel (2011) refers to this as

the ultra-common mechanism model (UCM) to mark its contrast with the no-common

mechanism model (Tuffley and Steel 1997) from which it derives. Concretely, this means that

the transition probabilities used in the pruning algorithm to compute $p(X)$ are equal to

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$$p_{qr} = \frac{1}{K} - \frac{1}{K}\left(\frac{K}{K-1} + 1\right)^{-\alpha}$$

192   when ancestor and descendant states differ and to

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$$p_{qq} = \frac{1}{K} + \frac{K-1}{K}\left(\frac{K}{K-1} + 1\right)^{-\alpha}$$

194   when ancestor and descendant states are the same. The full specification of the model is

195   therefore

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$$X \sim \text{UCM}_K(\alpha)$$

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$$\boldsymbol{\theta}_{k=1,\dots,K} \sim \text{Dirichlet}_J(\boldsymbol{\beta})$$

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$$\boldsymbol{d}_{i|X_i=k} \sim \text{Multinomial}_J\left(\boldsymbol{\theta}_k, \sum_j d_{ij}\right)$$

Interpretation of hyperparameters

The hyperparameter α controls phylogenetic signal and equals the expected number of

state changes along any branch separating ancestor and descendant. As $\alpha \to 0$, phylogenetic

signal approaches 1 because descendants almost surely resemble their ancestors. As $\alpha \to \infty$,

phylogenetic signal approaches 0 because a descendant's state becomes independent of its

ancestor's state and resembles a random draw from a discrete uniform distribution. The

hyperparameter $\boldsymbol{\beta}$ acts as a vector of pseudo-counts for each resource category. Larger values

place more prior weight on observing a particular resource category in a set of counts than

smaller values. This has implications for how the model makes decisions about when to separate

taxa into different resource states. Differences among resource categories assigned a low prior

weight contribute more toward separating taxa into distinct resource states than differences

among resource categories assigned a high prior weight.

Posterior inference

Inference under the model results in a sequence of samples of resource state assignments

$\boldsymbol{X}$ for terminal taxa that approximate the posterior distribution $p(\boldsymbol{X}|\boldsymbol{D})$. Each sample partitions

terminal taxa into some number $c(\boldsymbol{X}) \leq K$ of groups, and each such group implies a posterior

distribution over the parameter $\boldsymbol{\theta}_k$ of the multinomial density that the group represents.

Specifically, due to the conjugacy of the multinomial and Dirichlet distributions the posterior

distribution of each $\boldsymbol{\theta}_k$ is also Dirichlet with parameter $\{\beta_1 + \sum_{i|X_i=k} d_{i1}, \dots, \beta_J + \sum_{i|X_i=k} d_{iJ}\}$.

Therefore, inference of $\boldsymbol{X}$ implicitly yields posterior information about both the number of

distinct resource niches and the relative importance of each resource category to each resource

niche. Furthermore, because $p(\boldsymbol{X})$ accounts for phylogenetic relatedness among terminal taxa,

each sample of $\boldsymbol{X}$ induces a posterior distribution over ancestral resource states which we can

explore using, e.g., stochastic character mapping (Nielsen 2002) or marginal ancestral state

reconstructions (Schluter et al. 1997).

Influence of K

We define phylogenetic signal as the quantity

$$p_{qq} - p_{rq} = \left(\frac{K}{K-1} + 1 \right)^{-\alpha}$$

which ranges from 0 to 1 and quantifies how much information a descendant's state

provides about the state of its ancestor (Royer-Carenzi et al. 2013). A value of 1 means the

ancestor was almost surely in the same state while a value of 0 means the ancestor was just as

likely to have been in a different state than in the same state. Viewed as a function of K,

phylogenetic signal approaches the curve $2^{-\alpha}$ as $K \to \infty$. Compared to a smaller value of K, a

larger value of K therefore results in greater phylogenetic signal under the prior model for any

given value of α. Because a large phylogenetic signal imposes a relatively greater prior penalty

on events of character state change than a small phylogenetic signal, increasing K is expected to

decrease the range of values of $c(X)$ observed in posterior samples of X because closely related

taxa will preferentially be placed into a shared resource state unless the data provide strong

evidence against such a grouping. We note that the symmetry in the prior model means that the

algorithmic complexity of evaluating $p(X)$ is related to $c(X)$ and not to K. This means that

larger values of K may actually speed up computation relative to smaller values.

Implementation

A Bayesian implementation of the model is available as an R package from

github.com/blueraleigh/macroevolution. A Gibbs sampler for $p(X|D)$ is derived using results

from Yin and Wang (2014) and Schadt et al. (1998) and presented in the Appendix. The

hyperparameters α and $\boldsymbol{\beta}$ are updated using slice sampling (Neal 2003).

Simulation study

To illustrate application of the method we designed a simulation study using an empirical

dataset on pseudoboine snake diets (Alencar et al. 2013). Our rationale for basing simulations on

an empirical dataset is to ensure that properties of the data used to evaluate performance of the

method are consistent with real studies, especially the distribution of observations per taxon and

the distribution of resource specialization. Pseudoboine snakes are common members of the

squamate reptile communities found in lowland rainforests of South America. Predominantly

terrestrial or semi-arboreal, these snakes mainly eat small mammals, lizards, and other snakes.

The dataset includes 606 observations of prey items from 8 prey categories for 32 species of

pseudoboine snakes. Per species sample sizes range from 1 to 56 observations. We reanalyzed

these data using a 33-species pseudoboine phylogeny extracted from the posterior distribution of

trees in Tonini et al. (2016). We chose to use a different phylogeny from the original authors

because their phylogeny excluded many species represented in the empirical dataset by small

sample sizes, including some with the potential to impact state reconstructions at deeper nodes

(Fig. 2). Using a more fully sampled phylogeny allowed us to better explore the influence of

sample size on parameter estimation. The original publication coded each species with at least 8

diet observations into a set of 5 specialist diet states and 1 generalist diet state. Species were

considered specialists if the prey resource represented at least 70 percent of recorded prey items

(as in our Figure 1). When we applied the resampling procedure illustrated in Figure 1 to this

empirical dataset under the assumption that the original state assignments represented the

"truth", we found that in approximately 20 percent of resampled datasets at least one original

state (not always the same state) was not present and that in about 84 percent of cases at least one

species was coded incorrectly (although overall coding accuracy was high, ranging from 0.77 to

1). Thus, this dataset illustrates some of the concerns raised in our introduction but is also well-

sampled enough and shows enough variation to facilitate the estimation of separate multinomial

distributions.

We first analyzed the empirical dataset assuming a prior model with $K = 20$ states, and

we ran a Markov chain for 160000 iterations sampling every 128 iterations while holding the $\boldsymbol{\beta}$

hyperparameter at a constant value of $\{1, \dots, 1\}$. We subsequently extracted the maximum a

posteriori estimate of X, which implied a total of 6 resource states, and set the multinomial

parameters for each of these states to their posterior mean value. We then simulated 20 datasets

at each of 7 different levels of phylogenetic signal $(0.1, 0.3, 0.5, 0.6, 0.7, 0.8, \text{and } 0.9)$ under the

UCM model assuming $K = 2, 3, 4, 5$ and 6 resource states, and used the empirically estimated

multinomial parameters and the empirical sample size distribution to generate prey resource use

observations for each dataset. We analyzed the 700 simulated datasets assuming a prior model

with $K = 20$ resource states, and we ran each Markov chain for 160000 iterations sampling

every 128 iterations, again keeping the $\boldsymbol{\beta}$ hyperparameter at a constant value of $\{1, \dots, 1\}$.

To assess model performance, we compute a per-taxon accuracy index that measures how

closely the multinomial density estimated for a taxon matches the multinomial density that

generated the taxon's data. Specifically, for terminal taxa accuracy is computed as

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$$T_i = 1 - \frac{1}{M} \sum_m \sup_j |\hat{\theta}_{ijm} - \theta_{ij}|$$

where $\hat{\theta}_{ijm}$ is the posterior mean estimate of the j-th multinomial proportion for the i-th

taxon in the m-th posterior sample and θ_{ij} is the true proportion and the average is taken over M

posterior samples. The summand measures the largest absolute difference in proportions

assigned by true and estimated multinomial densities to the same resource category. When the

estimated and true multinomial densities perfectly coincide, the summand will equal 0 and

accuracy will be 1. We can compute a similar metric for internal nodes using marginal ancestral

state reconstructions as

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$$A_i = 1 - \frac{1}{M} \sum_m \sum_k w_{ik} \sup_j \left| \hat{\theta}_{ijkm} - \theta_{ij} \right|$$

where w_{ik} is the marginal posterior probability that the i-th internal node is assigned to

resource state k.

RESULTS

Results from the empirical dataset suggest at least five distinct trophic modalities among

pseudoboine snakes with a posterior mode of six, corresponding to three highly specialized and

three rather generalized diets (Fig. 3). Marginal posterior probabilities from ancestral state

reconstructions reveal a scenario where a specialized diet of lizards was likely ancestral for the

clade. Two subsequent dietary niche shifts occurred: one to a diet of lizards + mammals, and

another to lizards + mammals + snakes. Interestingly, there is no evidence for a stepwise

expansion of diet to first include mammals and then snakes. Rather, it appears these two states

evolved independently: the ancestor of the lizard + mammal + snake diet is inferred to feed on

lizards alone, rather than lizards + mammals. The lizard + mammal expansion occurred in the

ancestor of the genus *Oxyrhopus*, and the lizard + mammal + snake expansion occurred in the

ancestor of the clade containing *Pseudoboa* and *Mussurana*. Several lineages in this latter clade

appear to have then undergone niche contractions to specialist diets of lizards (*Pseudoboa nigra*),

lizard eggs (*Drepanoides anomalus*), and bird eggs (*Rhachidelus brazili*).

Analysis of simulated datasets show that posterior frequency distributions of the number

of resource states among terminal taxa were highly concentrated or centered on the number of

resource states used to generate simulated datasets, indicating that the data were informative

about the number of distinct resource use patterns among terminal taxa (Fig. 4). For taxa with

moderate sample sizes, the posterior mean estimate of each taxon's multinomial density was

highly similar to the true distribution in the generating model (Fig. 5). This high similarity

persisted across varying levels of phylogenetic signal, but small sample sizes resulted in lower

accuracy when phylogenetic signal was low, creating in a distinctly triangular distribution of

accuracy scores for terminal taxa. By contrast, accuracy scores for internal nodes decreased

monotonically with decreasing phylogenetic signal and showed a close correspondence to the

lower boundary observed for terminal node accuracy scores (Fig. 6). Because terminal nodes are

associated with observational data, their states can be reasonably well-estimated even when

phylogenetic signal is low. When signal is low, however, it is very difficult to estimate states at

internal nodes because the observational data at tip nodes contain little information about

ancestral states in this case.

DISCUSSION

We developed a comparative method for macroevolutionary analysis of multivariate

count data. The method is general and may be applied to any data expressible as a set of

observational counts from different categories. Such datatypes arise frequently in community

ecology and behavior. Potential applications include the comparative analysis of diet, foraging

behavior, activity patterns, and habitat preferences. The method is similar to standard

continuous-time Markov chain (CTMC) models of phenotypic evolution but differs in several

important respects. First, the number of states in the model and the states themselves are

unobserved and must be estimated from empirical data on resource use. Second, each state is a

multinomial distribution rather than a categorical variable. This latter property enables

researchers to model complex multidimensional phenotypes that cannot readily be expressed in

univariate space without considerable loss of information. Moreover, this property allows the

method to accommodate uncertainty in the state assignments of terminal taxa that arises from the

effects of sampling variation.

Simulations revealed that the new method is generally able to determine the correct

number of states and that it provides accurate estimates of the underlying multinomial

distributions, both for terminal taxa as well as internal nodes. We designed simulations around

empirical patterns of resource use in a dataset on snake diets (Alencar et al. 2013). Therefore,

caution is warranted in generalizing the good performance observed in the current study to other

datasets. In particular, performance of the model will depend on the idiosyncrasies of individual

datasets, including the distribution of sample sizes and the distribution of overlaps in resource

use among species. We expect that states represented by few observations will be difficult to

infer, especially if those states show appreciable overlap with other states.

Our empirical analysis identified at least two feeding modalities among the set of species

Alencar et al. (2013) recognize as "generalists": species that feed predominantly on snakes but

that regularly eat lizards and mammals, and species that feed predominantly on mammals and

lizards. Ancestral state estimates strongly suggest that each of these feeding modalities arose

from a more specialized diet comprised almost entirely of lizards. This is in contrast to the

results of Alencar et al. (2013), which imply that nearly all origins of specialized feeding

modalities occurred from a generalist ancestor. Interestingly, the model finds evidence that the

data-poor species *Mussurana bicolor* occupies a distinct dietary niche (cf. Fig. 3). This is

because the relatively high proportion of amphibians in *M. bicolor* diet samples, although

supported by few observations, is highly unlikely given the complete absence of amphibian prey

items from its close relatives. However, because *M. bicolor* has such a poorly characterized diet

a more conservative prior model (larger *K*) can easily cause *M. bicolor* to fall back into the state

of its close relatives. The model also fails to recognize the small mammal and snake "specialist"

states recognized by Alencar et al. (2013) even though the species representing these states have

larger sample sizes than *M. bicolor*. Our explanation for this is that both mammals and snakes

are commonly observed prey items in the diets of species closely related to these putative

mammal and snake specialists. As a result, the amount of data needed to recognize a specialist on

one of these prey resources is substantially greater than what would be needed to recognize a

specialist on a prey resource that is rarely or never observed in the diet of close relatives.

As currently implemented, the approach described here does not directly model

evolutionary gains and losses or substitutions of different resources. Indeed, under the prior

model no resource is ever truly absent from the reconstructed states (although its proportional

representation may approach zero as values in $\boldsymbol{\beta}$ become small). This contrasts with

biogeographic-type models that explicitly model resource use expansions, contractions, and

substitutions (e.g. see Hardy (2017) for application of Ree and Smith's (2008) dispersal-

extinction-cladogenesis model to binary encoded diet data). Although these types of changes are

implicit in the sequence of reconstructed states derived from the model, future studies might

want to explore how to combine more complex evolutionary models with the current model for

count data. Nonetheless, the advantage of a simple evolutionary model is that it has broad scope.

It would be possible, for example, to apply the current approach to continuous characters by

keeping the same evolutionary model but changing the model for observations from a

multinomial to a multivariate-normal distribution, which could then be applied to other data

types used for quantifying resource use such as stable isotope ratios of carbon and nitrogen.

One challenge for comparative methods is their limited ability to model ecological

phenotypes that cannot be neatly summarized by a single value (Hardy & Linder 2005; Hardy

2006). Recent years have seen progress in this direction for continuous traits, including models

that accommodate intraspecific variation, function-valued traits, and other non-gaussian data

(Ives et al. 2007; Felsenstein 2008; Evans et al. 2009; Jones & Moriarty 2013; Goolsby 2015;

Quintero et al. 2015). The general approach developed here, where each state is a multinomial

distribution rather than a categorical variable, extends this progress to traits like diet and habitat

that are typically treated as univariate categorical variables. By placing an emphasis on

individual natural history observations, the method draws attention to the central role such

observations play in evolutionary biology (Greene 1986) and to the many remaining

opportunities for developing comprehensive ecological databases that advance our understanding

of biodiversity (Hortal et al. 2015).

SUMMARY

We described a novel methodological framework for studying the evolutionary dynamics

of complex ecological traits on phylogenetic trees. Previous approaches to this problem have

assumed that ecological states are categorical variables and that species are monomorphic for

particular states. We relaxed this assumption through the use of a CTMC model that treats

ecological states as probability distributions from which observed data are sampled. Results from

our model provide a much richer understanding of macroevolutionary patterns than past

approaches and can help illuminate the "phylogenetic natural history" of particular systems

(Uyeda et al. 2018). Although our method is designed for the analysis of multivariate count data,

we suggest that the approach of treating states as probability distributions has wide applicability

and will greatly facilitate the comparative analysis of novel sources of ecological data.

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556

Figure 1. Distribution and representation of multivariate ecological phenotypes (a, b, c), data as

sampled by researchers (c), and sampled states as typically represented by univariate categorical

traits (d, e). Loss and distortion of information associated with complex phenotypes motivates

the development of the Dirichlet-multinomial model described in this article. a) True resource

states are multinomial distributions that determine the proportional utilization of three dietary

resource categories by four species. Species X and Y are primarily specialists on resource

category R2 whereas species P and Q exhibit generalized use of all three resource categories. b)

The resource state of a species is the outcome of evolution via a CTMC process where the states

correspond to multinomial distributions over a set of resource categories. Here, the multinomial

distributions from (a) are represented as rose plots: the direction of a spoke identifies the

resource category and the length of a spoke is equal to the proportional utilization of that

category. The phylogeny depicts the true evolutionary history of change. c) Sampling: empirical

data are sampled outcomes from these multinomial distributions, and the number of observations

can differ among species. Here, for example, species Q has 20 observations and species P has

just 4. d) Univariate projection: typically, these multivariate outcomes are projected onto

univariate categorical resource states, resulting in loss of information and sensitivity to sampling

variation. In this example, a species is considered a "specialist" on a particular category if the

sampled proportion of the category exceeds 0.7. Otherwise, it is considered a "generalist". In this

case, the dataset and cutoff value align to match each species with its correct modal resource

category. e) Simulation illustrating how univariate projection and sampling effects can lead to

spurious variation in state assignments and incorrect evolutionary histories. The sampling and

projection process illustrated above was repeated 1000 times, holding true resource distributions

(a) and sample sizes (c) identical. State assignments are sorted along the x-axis according to their

frequency of occurrence in the simulated datasets. Note that the procedure correctly matches all

species with their modal food resource in a minority of cases and results in a variable number of

states across datasets. The implication for macroevolutionary studies is that we cannot be certain

whether state assignments are reflective of true patterns of resource use or are merely the

expected outcome of sampling variation and projection.

Figure 2. Summary attributes of the snake dietary dataset used to parameterize the simulation

study, including phylogeny of pseudoboine snakes from Tonini et al. (2016) (left), and relative

prey frequencies (middle left), total numbers of food observations per snake species (middle

right), and cladogram with univariate ecological state encodings plus maximum parsimony

reconstruction from Alencar et al. (2013) (right). Dark colors in the prey frequency matrix

indicate higher sampled proportions of a particular prey item in a given diet. Our decision to use

a different phylogeny from Alencar et al. (2013) was motivated by the observation that the

original study excluded many species with low sample sizes, including species in

phylogenetically informative positions with the potential to impact reconstructed evolutionary

scenarios at deeper nodes (i.e., *Rodriguesophis*). In the present approach, ecological states are

assumed to be multivariate probability distributions from which observed data are sampled, and

the model estimates these distributions from the empirical data. In this case, even species with

small sample sizes are informative and are therefore not excluded.

Figure 3. Reanalysis of the dataset presented in Figure 2 using the new model. a) The phylogeny

and sampled diet observations were used to infer the diet states (colored circles) and their

evolutionary history (marginal ancestral state probabilities shown as pie charts on the

phylogeny). b) Posterior frequency distribution of the number of diet states among terminal taxa,

computed from the posterior distribution of tip state assignments. The tip states in panel (a)

depict the maximum a posteriori estimate from the posterior distribution of tip state assignments.

Note that diet states are not observed directly, even at the tips of the tree; rather, all observed

data are assumed to be sampled from a set of multinomial distributions. c) The maximum a

posteriori estimate of the multinomial distributions for the diet states depicted on the phylogeny

in panel (a). Here, the model inferred 6 states, corresponding to 3 specialist (> 70% specificity

for a single prey group) and 3 generalist diets. Note that the terminal node marked with an

asterisk is missing data, and information about its probable diet state is drawn only from what the

model has learned about the states of its neighbors and the likelihood of evolutionary change.

Figure 4. Each bar chart depicts the posterior frequency distribution of the number of resource

states observed among the set of extant taxa; black bars highlight the number of resource states

in the generating model. In all cases the prior model assumed there were 20 resource states that

terminal taxa could potentially occupy.

Figure 5. Accuracy of model-inferred resource use distributions for terminal taxa as a function

of the number of resource use observations available. Each point corresponds to a terminal taxon

in one simulation. Accuracy is a measure of the difference between true and estimated

multinomial densities. An accuracy of 1 means that the posterior mean estimate of the

multinomial density and the true multinomial density assign precisely the same proportions to

each resource category. See main text for more details. Accuracy is consistently high across all

simulations for taxa with moderate sample sizes.

Figure 6. Accuracy of model-inferred resource use distributions for terminal taxa and internal

nodes. Each point corresponds to a node in one simulation and points are colored according to

the phylogenetic signal that was used to generate the simulated dataset. Accuracy is a measure of

the difference between true and estimated multinomial densities. An accuracy of 1 means that the

posterior mean estimate of the multinomial density and the true multinomial density assign

precisely the same proportions to each resource category. In the case of internal nodes,

differences are also averaged using the marginal posterior probabilities assigned to the different

resource use distributions. See main text for more details. The triangular distribution of accuracy

for terminal nodes is evidently caused by small sample sizes (cf. Fig. 4). Accuracy for internal

nodes decreases monotonically with decreasing phylogenetic signal and appears to track the

lower bound for accuracy of terminal taxa. Because tip nodes are associated with observational

data, their states can be estimated with reasonable accuracy even when phylogenetic signal is

651   low. However, low signal makes it very difficult to reconstruct internal node states, as expected

652   because tip states provide very little information about the states of their ancestors in this case.

674   APPENDIX

675   If we update X one terminal taxon at a time by sampling a new state from the proposal

676   distribution $p(X_i = k | \mathbf{X}_{-i}, \mathbf{D})$, the Metropolis-Hastings acceptance ratio will equal 1. We derive

677   this distribution below using results from Yin and Wang (2014) and Schadt et al. (1998) and

678   present an algorithm for its implementation. First, we have

679
$$p(X_i = k | \mathbf{X}_{-i}, \mathbf{D}) = \frac{p(\mathbf{D}, \mathbf{X}_{-i}, X_i = k)}{p(\mathbf{D}, \mathbf{X}_{-i})}$$

680
$$\propto \frac{p(\mathbf{D}, \mathbf{X}_{-i}, X_i = k)}{p(\mathbf{D}_{-i}, \mathbf{X}_{-i})}$$

681
$$= \frac{p(\mathbf{D} | \mathbf{X}_{-i}, X_i = k)}{p(\mathbf{D}_{-i} | \mathbf{X}_{-i})} \frac{p(\mathbf{X}_{-i}, X_i = k)}{p(\mathbf{X}_{-i})}$$

682
$$\propto \frac{p(\mathbf{D} | \mathbf{X}_{-i}, X_i = k)}{p(\mathbf{D}_{-i} | \mathbf{X}_{-i})} p(\mathbf{X}_{-i}, X_i = k)$$

The symbols $\mathbf{D}_{-i}$ and $\mathbf{X}_{-i}$ is refer to the data matrix and resource state vector with terminal

taxon i excluded. The first proportionality follows because $p(\mathbf{D}, \mathbf{X}_{-i})$ can be written as

$p(\mathbf{d}_i, \mathbf{D}_{-i}, \mathbf{X}_{-i}) = p(\mathbf{D}_{-i}, \mathbf{X}_{-i} | \mathbf{d}_i) p(\mathbf{d}_i)$. But $\mathbf{d}_i$ contains no information about $(\mathbf{D}_{-i}, \mathbf{X}_{-i})$ so

$p(\mathbf{D}_{-i}, \mathbf{X}_{-i} | \mathbf{d}_i) = p(\mathbf{D}_{-i}, \mathbf{X}_{-i})$ and we simply ignore the constant $p(\mathbf{d}_i)$. The second

proportionality follows because $p(\mathbf{X}_{-i})$ does not depend on i and hence is the same for all values

of X_i. Yin and Wang (2014) derive $\dfrac{p(\mathbf{D} | \mathbf{X}_{-i}, X_i = k)}{p(\mathbf{D}_{-i} | \mathbf{X}_{-i})}$ which can be written as

689
$$\frac{p(\mathbf{D} | \mathbf{X}_{-i}, X_i = k)}{p(\mathbf{D}_{-i} | \mathbf{X}_{-i})} \propto \frac{\Gamma\left(\sum_j n_{kj \neg i} + \beta_j\right)}{\Gamma\left(\sum_j n_{kj \neg i} + d_{ij} + \beta_j\right)} \frac{\prod_j \Gamma\left(n_{kj \neg i} + d_{ij} + \beta_j\right)}{\prod_j \Gamma\left(n_{kj \neg i} + \beta_j\right)}$$

where $n_{kj} = \sum_{h | X_h = k} d_{hj}$ and $n_{kj \neg i} = n_{kj} - d_{ij}$. To compute $p(\mathbf{X}_{-i}, X_i = k)$ we make use of

the recurrence relations described Schadt et al. (1998). Let $a(m)$ denote m's ancestor and let $s(m)$

denote m's sibling. We write $s(m)=r$ and $s(m)=l$ when m is a left, respectively right, descendant

of *a(m)*. With $\boldsymbol{T}$ representing the entire phylogeny, we let $\boldsymbol{T}_m$ denote the subtree rooted at node m

and we let $\boldsymbol{T}_{-m}$ denote the complementary subtree that results from pruning $\boldsymbol{T}_m$ from $\boldsymbol{T}$. The

notation $\{X_h, h \in \boldsymbol{T}_m\}$ is used to indicate the set of resource states in X where h is a terminal

node in $\boldsymbol{T}_m$. We implicitly augment the state vector X to $\widehat{X}$ so that it include states at terminal

and internal nodes and use the notation $\widehat{X}_m$ to refer to the state of any node. If m is a terminal

node $\widehat{X}_m = X_m$. Let $\boldsymbol{F}_m = \{F_m(1), \dots, F_m(K)\}$ where each $F_m(r) = p(\{X_h, h \in \boldsymbol{T}_m\} | \widehat{X}_m = r)$

and let $\boldsymbol{S}_m = \{S_m(1), \dots, S_m(K)\}$ where each $S_m(q) = \sum_r p_{qr} F_m(r)$ and p_{qr} denotes the

transition probability. $\boldsymbol{F}_m$ and $\boldsymbol{S}_m$ are computed with a postorder traversal of $\boldsymbol{T}$ using the

standard peeling algorithm (Felsenstein 1981). Now let $\boldsymbol{U}_m = \{U_m(1), \dots, U_m(K)\}$ where each

$U_m(r) = p(\{X_h, h \in \boldsymbol{T}_{-m}\} | \widehat{X}_m = r) p(\widehat{X}_m = r) = \sum_q U_{a(m)}(q) p_{qr} S_{s(m)}(q)$. $\boldsymbol{U}_m$ can be

computed with a preorder traversal of $\boldsymbol{T}$ after defining $\boldsymbol{U}_{ROOT} = \{\frac{1}{K}, \dots, \frac{1}{K}\}$. When m is a terminal

node the joint probability $U_m(r) = p(\{X_h, h \in \boldsymbol{T}_{-m}\} | \widehat{X}_m = r) p(\widehat{X}_m = r)$ can be written as

$U_m(r) = p(\boldsymbol{X}_{-m} | X_m = r) p(X_m = r) = p(X_m = r, \boldsymbol{X}_{-m})$. Putting these threads together gives

706
$$p(X_i = k | \boldsymbol{X}_{-i}, \boldsymbol{D}) \propto \frac{\Gamma(\sum_j n_{kj\neg i} + \beta_j)}{\Gamma(\sum_j n_{kj\neg i} + d_{ij} + \beta_j)} \frac{\prod_j \Gamma(n_{kj\neg i} + d_{ij} + \beta_j)}{\prod_j \Gamma(n_{kj\neg i} + \beta_j)} U_i(k)$$

707   With $\boldsymbol{F}, \boldsymbol{S}$, and $\boldsymbol{U}$ precomputed from an initial configuration of X we use algorithm A.1 to update

708   X, which assumes each internal node has only two immediate descendants and that a preorder

709   traversal always visits a left descendant before visiting a right descendant.

710   *Algorithm A. 1*

for each node i in a preorder traversal of $\boldsymbol{T}$:
    if $\boldsymbol{U}_{a(i)}$ is marked:
        update $\boldsymbol{U}_i$
    if $\boldsymbol{U}_i$ is marked:
        update $\boldsymbol{S}_{s(i)=l}$
        update $\boldsymbol{U}_i$
    if i is a tip:
        set $z = X_i$
        for each resource category j:
            set $n_{zj} = n_{zj} - d_{ij}$
        sample $z^* \sim \frac{1}{W} p(X_i = k | \boldsymbol{X}_{-i}, \boldsymbol{D})$ with $W = \sum_r p(X_i = r | \boldsymbol{X}_{-i}, \boldsymbol{D})$
        set $X_i = z^*$
        if z^* does not equal z:
            set $F_i(z) = 0$
            set $F_i(z^*) = 1$
            if $s(i)=r$:
                mark $\boldsymbol{U}_{s(i)=r}$
            else:
                update $\boldsymbol{S}_i$
            mark $\boldsymbol{F}_{a(i)}$
        for each resource category j:
            set $n_{z^*j} = n_{z^*j} + d_{ij}$
    set $g = i$
    while $a(g)$ not null and $s(g)=l$:
        set $g = a(g)$
        if $\boldsymbol{F}_g$ is marked:
            update $\boldsymbol{F}_g$
            if $s(g)=r$:
                mark $\boldsymbol{U}_{s(g)=r}$
            else:
                update $\boldsymbol{S}_g$
            if $a(g)$ not null:
                mark $\boldsymbol{F}_{a(g)}$

for each node i in a preorder traversal of $\boldsymbol{T}$:
    update $\boldsymbol{U}_i$
    unmark $\boldsymbol{U}_i$
    unmark $\boldsymbol{F}_i$

712 Algorithm A.1 ensures that whenever we visit a terminal node the local U_i needed to compute

713 $p(X_i = k|X_{-i}, D)$ are correct. When the first preorder traversal of T has finished F and S

714 correctly specify the conditional likelihood arrays for the new X. However, the update operations

715 leave the joint likelihood arrays in U out of date even though they are locally correct for each

716 individual update. Therefore, a second preorder traversal of T to update U is necessary before

717 updating X again.