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5 **CosR is a repressor of compatible solute biosynthesis and**
6 **transporter systems**

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17 **Abstract**

18 Bacteria accumulate small, organic compounds, called compatible solutes, via uptake from the
19 environment or biosynthesis from available precursors to maintain the turgor pressure of the cell
20 in response to osmotic stress. *Vibrio parahaemolyticus* has biosynthesis pathways for the
21 compatible solutes ectoine (*ectABCasp_ect*) and glycine betaine (*betIBAprOXWV*), four betaine-
22 carnitine-choline transporters (*bcct1-bcct4*) and a second ProU transporter (*proVWX*). Most of
23 these systems are induced in high salt. CosR, a MarR-type regulator, which is divergently
24 transcribed from *bcct3*, was previously shown to be a direct repressor of *ectABCasp_ect* in
25 *Vibrio* species. In this study, we investigated the role of CosR in glycine betaine biosynthesis and
26 compatible solute transporter gene regulation. Expression analyses demonstrated that
27 *betIBAprOXWV*, *bcct1*, *bcct3*, and *proVWX* are repressed in low salinity. Examination of an in-
28 frame *cosR* deletion mutant shows induced expression of these systems in the mutant at low
29 salinity compared to wild-type. DNA binding assays demonstrate that purified CosR binds
30 directly to the regulatory region of each system. In *Escherichia coli* GFP reporter assays, we
31 demonstrate that CosR directly represses transcription of *betIBAprOXWV*, *bcct3*, and *proVWX*.
32 Similar to *V. harveyi*, we show *betIBAprOXWV* is positively regulated by the LuxR homolog
33 OpaR. Bioinformatics analysis demonstrates that CosR is widespread within the genus, present
34 in over 50 species. In several species, the *cosR* homolog was clustered with the *betIBAprOXWV*
35 operon, which again suggests the importance of this regulator in glycine betaine biosynthesis.
36 Incidentally, in four *Aliivibrio* species that contain ectoine biosynthesis genes, we identified
37 another MarR-type regulator, *ectR*, clustered with these genes, which suggests the presence of a
38 novel ectoine regulator. Homologs of EctR in this genomic context were present in *A. fischeri*, *A.*
39 *finisterrensis*, *A. sifiae* and *A. wodanis*.

40 **Importance**

41 *Vibrio parahaemolyticus* can accumulate compatible solutes via biosynthesis and transport,
42 which allow the cell to survive in high salinity conditions. There is little need for compatible
43 solutes under low salinity conditions, and biosynthesis and transporter systems are repressed.
44 However, the mechanism of this repression is not fully elucidated. CosR plays a major role in the
45 repression of multiple compatible solute systems in *V. parahaemolyticus* as a direct negative
46 regulator of ectoine and glycine betaine biosynthesis systems and four transporters. Homology
47 analysis suggests that CosR functions in this manner in many other *Vibrio* species. In *Aliivibrio*
48 species, we identified a new MarR family regulator EctR that clusters with the ectoine
49 biosynthesis genes.

50 **Introduction**

51 Halophilic bacteria such as *Vibrio parahaemolyticus* encounter a range of osmolarities in
52 the environment. To combat the loss of turgor pressure due to efflux of water in high osmolarity
53 conditions, bacteria have developed a strategy that involves the accumulation of compatible
54 solutes in the cell (1-3). Compatible solutes, as the name suggests, are organic compounds that
55 are compatible with the molecular machinery and processes of the cell, and include compounds
56 such as ectoine, glycine betaine, trehalose, glycerol, proline, glutamate, and carnitine, among
57 others (1, 4-9). Compatible solutes are taken up from the environment or synthesized from
58 various precursors in response to osmotic stress, which allows cells to continue to grow and
59 divide even in unfavorable environments (2, 4, 10, 11).

60 *Vibrio parahaemolyticus* possesses compatible solute biosynthesis pathways for ectoine
61 and glycine betaine (12). Ectoine biosynthesis is *de novo* in *V. parahaemolyticus*, requiring
62 aspartic acid as the precursor, which can be supplied by the cell (13). Aspartic acid is converted
63 to ectoine by four enzymes, EctA, EctB, EctC and Asp_Ect, encoded by the operon
64 *ectABCasp_ect* (14). Ectoine biosynthesis begins with L-aspartate- β -semialdehyde, which is also
65 pivotal to bacterial amino acid and cell wall synthesis (14). Asp_Ect is a specialized
66 aspartokinase dedicated to the ectoine pathway that, among Proteobacteria, is present only in
67 alpha, gamma and delta species (15). Searches of the genome database demonstrated that ectoine
68 biosynthesis genes are present in nearly 500 species. Of these, nearly a third also produce 5-
69 hydroxyectoine by the action of an additional gene product, ectoine hydroxylase, encoded by
70 *ectD* (16). A recent study has shown that in *V. parahaemolyticus* the quorum sensing response
71 regulator OpaR is a negative regulator of *ect* gene expression (17). It was also shown that in this

72 species, similar to *V. cholerae*, a multiple antibiotic resistance (MarR)-type regulator named
73 CosR is a repressor of *ectABCasp_ect* (17, 18).

74 Production of glycine betaine takes place in a two-step oxidation from the precursor
75 choline, which is acquired exogenously. *De novo* biosynthesis of glycine betaine has been
76 identified in only a few species of halophilic bacteria (19-24). The two-step oxidation proceeds
77 with choline conversion to glycine betaine by the products of two genes *betB* and *betA*, which
78 encode betaine-aldehyde dehydrogenase and choline dehydrogenase, respectively (25, 26). In *E.*
79 *coli*, these genes are encoded by the operon *betIBA*, with the regulator BetI shown to repress its
80 own operon (27, 28). In all *Vibrio* species that biosynthesize glycine betaine, the *betIBA* genes
81 are in an operon with the *proXWV* genes, which encode a ProU transporter (12, 13, 29).

82 Regulation of glycine betaine biosynthesis has been studied in several species, but few direct
83 mechanisms of regulation have been shown beyond BetI (27, 28, 30-33). In *V. harveyi*, a close
84 relative of *V. parahaemolyticus*, *betIBAprOXWV* was shown to be positively regulated by the
85 quorum sensing master regulator LuxR (32-33).

86 It is energetically favorable to the cell to uptake compatible solutes from the environment
87 rather than to biosynthesize them, and Bacteria and Archaea encode multiple osmoregulated
88 transporters (9, 34-39). ATP-binding cassette (ABC) transporters are utilized to import
89 exogenous compatible solutes into the cell and include ProU (encoded by *proVWX*) in *E. coli* and
90 *Pseudomonas syringae*, OpuA in *Lactococcus lactis* and *B. subtilis*, and OpuC in *P. syringae*
91 (39-44). *V. parahaemolyticus* encodes two putative ProU transporters of the ABC transporter
92 family, one on each chromosome. ProU1 is encoded on chromosome 1 by *proVWX* (VP1726-
93 VP1728) and ProU2 is encoded on chromosome 2 by the *betIBAprOXWV* operon (VPA1109-
94 VPA1114) (12). ProU1 is a homolog of the *E. coli* K-12 ProU, which in this species was shown

95 to bind glycine betaine with high affinity (41, 45, 46). ProU2 is a homolog of the *P. syringae*
96 *proVXW* (12).

97 The betaine-carnitine-choline transporters (BCCTs) are single component transporters,
98 the first of which, BetT, discovered in *E. coli*, was shown to transport choline with high-affinity
99 and is divergently transcribed from *betIBA* (47, 48). *Vibrio parahaemolyticus* encodes four
100 BCCTs, three, BCCT1-BCCT3 (VP1456, VP1723, VP1905), on chromosome 1 and one, BCCT4
101 (VPA0356), on chromosome 2 (12). This is a typical complement of *bcct* genes present among
102 members of the Campbellii clade, which includes *V. alginolyticus*, *V. campbellii*, *V. harveyi* and
103 *V. parahaemolyticus*, amongst others (Naughton et al., 2009). The *bcct2* (VP1723) gene is the
104 only *bcct* gene that is not induced by high salinity in *V. parahaemolyticus* (13). All four BCCT
105 transporter were shown to transport glycine betaine amongst others (29). A study in *V. cholerae*
106 demonstrated that a *bcct3* homolog is repressed by the regulator CosR and deletion of the *cosR*
107 gene also affected biofilm formation and motility in this species (18).

108 In this study, we examined the broader role of CosR in the regulation of glycine betaine
109 biosynthesis and compatible solute transport gene expression in *V. parahaemolyticus*. First, we
110 examined expression of genes encoding osmotic stress response systems in low salinity and used
111 quantitative real-time PCR to determine expression of these genes in a $\Delta cosR$ deletion mutant.
112 We then determined whether CosR was a direct regulator using DNA binding assays and an *E.*
113 *coli* plasmid-based reporter assay. We also examined whether *betIBAprOXWV* was under the
114 control of the LuxR homolog OpaR in *V. parahaemolyticus*, similar to what was shown in *V.*
115 *harveyi*. We investigated the distribution of CosR and its genome context among *Vibrionaceae*.
116 Our data indicate that CosR is a key regulator of the osmotic stress response in *V.*

117 *parahaemolyticus* under low salinity conditions. Distribution of CosR is widespread, and similar
118 genomic context suggests CosR repression of compatible solutes is common among *Vibrio*.

119 **Results**

120 **Compatible solute biosynthesis and transport genes are downregulated in low salinity.** We
121 have previously shown that *V. parahaemolyticus* does not produce compatible solutes ectoine
122 and glycine betaine during growth in minimal media (M9G) supplemented with 1% NaCl
123 (M9G1%) (12, 13). Here we quantified expression levels of both biosynthesis operons in
124 M9G1% or M9G3%. RNA was isolated from exponentially growing wild-type *V.*
125 *parahaemolyticus* RIMD2210633 cells, at optical density 595 nm (OD₅₉₅) 0.45, after growth in
126 M9G1% or M9G3%. Real time quantitative PCR (qPCR) was performed to determine relative
127 expression levels. Expression analysis shows that ectoine biosynthesis genes *ectA* and *asp_ect*
128 are differentially expressed in M9G1% as compared to expression in M9G3%. *ectA* is
129 significantly downregulated 794.6-fold and *asp_ect* is significantly downregulated 204.9-fold in
130 M9G1% (Fig. 1A). The *betIBAproXWV* operon is also significantly repressed in M9G1%, with
131 fold changes of 25.8-fold, 22-fold, 33.7-fold, and 52.8-fold for *betI*, *betB*, *proX*, and *proW*,
132 respectively (Fig. 1B).

133 We determined the expression levels of *bcct* genes in *V. parahaemolyticus* in both
134 M9G1% and M9G3%. Expression of *bcct1*, *bcct3*, and *bcct4* are significantly repressed in
135 M9G1%, 500-fold, 71.4-fold, and 11.6-fold, respectively, when compared with expression in
136 M9G3% (Fig. 1C). The *bcct2* gene remained unchanged. We previously reported that *bcct2* is
137 not induced by salinity (29), and our data indicates that it has a basal level of transcription in the
138 cell based on similar Ct values in both salinities tested (data not shown). We then examined the

139 expression pattern of the ProU1 transporter genes in *V. parahaemolyticus*. The *proVI* gene is
140 significantly repressed in M9G1%, with a 2,786-fold change as compared to M9G3% (Fig. 1C).
141 Overall, the data demonstrates osmoregulation of ectoine and glycine betaine biosynthesis genes
142 and transporter genes *bcct1*, *bcct3*, *bcct4* and *proVWX*.

143 **CosR represses compatible solute biosynthesis and transport genes in low salinity.** Next, we
144 wanted to determine how these compatible solute systems are repressed in *V. parahaemolyticus*.
145 Since we know CosR is a repressor of ectoine biosynthesis genes, we wondered whether it
146 played a broader role in repression of the osmotic stress response genes, *betIBAprOXWV* operon,
147 *proVWX*, and *bcct* transporters, in low salt conditions. We examined expression of these genes in
148 wild-type and an in-frame deletion mutant of *cosR*. RNA was isolated from the $\Delta cosR$ mutant
149 strain at mid-exponential phase (OD₅₉₅ 0.45) after growth in M9G1% and compared to wild-type
150 RIMD2210633 grown under identical conditions. Using qPCR analysis, we determined the
151 expression levels of *ectA* and *asp_ect* and show they are significantly induced, 818.5-fold and
152 308.2-fold, respectively, in a $\Delta cosR$ mutant compared to wild-type in M9G1% (Fig. 2A). Next,
153 we examined expression levels of *betIBAprOXWV* after growth in M9G1% in the $\Delta cosR$ and
154 wild-type strains using qPCR. The *betI*, *betB*, *proX2* and *proW2* genes are significantly induced
155 in the $\Delta cosR$ mutant with *betI* expressed 13.75-fold, *betB* 10.18-fold, *proX2* 8.23-fold, and
156 *proW2* 16.38-fold more than in the wild-type strain (Fig. 2B). Similarly, we examined levels of
157 the *bcct* genes and *proVI* in a $\Delta cosR$ mutant versus the wild-type in M9G1%. Relative
158 expression levels of *bcct1* are 155.66-fold higher and levels of *bcct3* are 34.97-fold higher than
159 wild-type levels, while levels of *bcct2* and *bcct4* are unchanged (Fig. 2C). The *proVI* gene is
160 induced 379.5-fold in the $\Delta cosR$ mutant over the wild-type strain (Fig. 2C). In sum, these data

161 demonstrate that CosR is a repressor of *ectABCasp_ect*, *betIBAproXWV*, *bcct1*, *bcct3* and
162 *proVWX* under low salinity conditions.

163 **CosR binds directly to the promoter of the *betIBAproXWV* operon and represses**

164 **transcription.** Previously, we found that CosR binds to the regulatory region of the ectoine
165 biosynthesis operon and represses transcription (17). To determine whether CosR regulation of
166 the glycine betaine biosynthesis operon is also direct, we performed DNA binding assays with
167 purified CosR protein and DNA probes of the regulatory region of this operon. The regulatory
168 region was split into five overlapping probes, *PbetI* probes A-E, of sizes 125-bp, 112-bp, 142-bp,
169 202-bp, and 158-bp (Fig. 3A). CosR bound to probe A, which is directly upstream of the start
170 codon for *betI*, and it also bound to probes B and D (Fig. 3B). CosR did not bind to probes C and
171 E, demonstrating specificity of CosR binding (Fig. 3B).

172 To demonstrate that direct binding by CosR results in transcriptional repression of the
173 *betIBAproXWV* operon, we performed a GFP-reporter assay in *E. coli* strain MKH13. Full-length
174 *cosR* was expressed from a plasmid (pBBR*cosR*) in the presence of a *gfp*-expressing reporter
175 plasmid under the control of the glycine betaine biosynthesis system regulatory region (*P_{betI}-gfp*).
176 Relative fluorescence and OD₅₉₅ were measured after overnight growth in M9G1%. Specific
177 fluorescence was calculated by normalizing to OD and compared to specific fluorescence in a
178 strain with an empty expression vector (pBBR1MCS) that also contained the *P_{betI}-gfp* reporter
179 plasmid. The activity of the *P_{betI}-gfp* reporter was significantly repressed 4.84-fold as compared
180 to the empty vector strain (Fig. 3C). This indicates that CosR directly represses transcription of
181 the *betIBAproXWV* genes.

182 **CosR binds directly to the promoter of *bcct1* and *bcct3*.** Next, we wanted to investigate
183 whether CosR repression of *bcct1* and *bcct3* was direct. We designed probes upstream of the
184 translational start for *bcct1* and *bcct3*. The 291-bp regulatory region of *Pbcct1*, which includes
185 15-bp of *bcct1* and 276-bp of the intergenic region, was split into three overlapping probes,
186 *Pbcct1* probes A, B, and C, 120-bp, 110-bp, and 101-bp, respectively (Fig. 4A). DNA binding
187 assays were performed with increasing concentrations of CosR. CosR bound directly to the
188 *Pbcct1* probe B (Fig. 4B) but did not bind to the other probes tested, indicating that regulation by
189 CosR is direct and binding is specific. We then performed GFP reporter assays in *E. coli* using a
190 GFP expression plasmid under the control of the regulatory region of *bcct1*. and a CosR
191 expression plasmid (pBBR*cosR*). Specific fluorescence in the presence of CosR was compared to
192 a strain with empty expression vector (pBBR1MCS). The activity of the *P_{bcct1}-gfp* reporter was
193 not significantly different than the strain harboring empty expression vector (Fig. 4C), indicating
194 that CosR does not directly repress *bcct1*.

195 Two overlapping probes designated *Pbcct3* probe A and B, 108-bp and 107-bp,
196 respectively, were designed encompassing 196-bp of the regulatory region of *bcct3* (Fig. 5A).
197 Because *bcct3* is divergently transcribed from *cosR*, we used approximately half of the
198 regulatory region for the *Pbcct3* EMSA. An EMSA showed that CosR bound directly to the
199 *Pbcct3* probe A, which is proximal to the start of the gene, but not probe B (Fig. 5B). We then
200 performed GFP reporter assays in *E. coli* using a GFP expression plasmid under the control of
201 the regulatory region of *bcct3*, utilizing the entire 397-bp intergenic region between *bcct3* and
202 *cosR*. Transcriptional activity of the *P_{bcct3}-gfp* reporter is significantly repressed in a CosR-
203 expressing strain, indicating that CosR directly represses transcription of *bcct3* (Fig. 5C). In
204 addition, we showed that CosR does not bind to the regulatory region of *bcct2* and *bcct4* (Fig.

205 5D), which is in agreement with the *cosR* mutant expression data (Fig. 2C). These data suggest
206 that *bcct2* and *bcct4* are under the control of a yet to be described regulator.

207 **CosR binds directly to the *proVWX* regulatory region.** We also examined direct regulation of
208 the *proVWX* operon on chromosome 1 by CosR. The regulatory region upstream of the *proVI*
209 gene was divided into four probes, 160-bp, 134-bp, 108-bp and 109-bp (Fig. 6A). A DNA
210 binding assay was performed with increasing concentrations of CosR and 30 ng of each probe. A
211 shift in the DNA bands of probe D, which is proximal to the start codon of *proVI*, indicates that
212 CosR binds directly to this region (Fig. 6B). CosR did not bind to the other probes tested,
213 indicating that CosR binding is specific.

214 We also performed a GFP-reporter assay in *E. coli* utilizing the *cosR* expression plasmid
215 (pBBRcosR) and a GFP reporter plasmid under the control of the *proVWX* regulatory region
216 ($P_{proVI-gfp}$). We found that in a CosR-expressing strain, expression of the $P_{proVI-gfp}$ reporter was
217 significantly repressed when compared to an empty expression vector strain (Fig. 6C). This
218 indicates that CosR is a direct repressor of the *proVWX* operon.

219 **CosR is a MarR-type regulator that does not participate in an autoregulatory feedback**
220 **loop.** In *V. cholerae*, expression levels of *cosR* are upregulated in 0.5 M NaCl as compared to
221 levels in 0.2 M NaCl (18). It was suggested that one reason for the upregulation of *cosR* in higher
222 salinity could be that it is involved in an autoregulatory feedback loop (18). In *V.*
223 *parahaemolyticus*, we found that levels of *cosR* are not significantly upregulated in moderate
224 salinity (3% NaCl) as compared to low salinity (1% NaCl) (data not shown). We have already
225 shown that CosR binds to the intergenic region between *bcct3* and *cosR*, but the binding site
226 location is proximal to the start codon of *bcct3*, more than 300 bp upstream of the *cosR* gene
227 (Fig. 5A & B). Therefore, to investigate CosR autoregulation, we designed two probes, 105-bp

228 and 142-bp, which comprise a 220-bp portion of the regulatory region upstream of *cosR*
229 (VP1906) (Fig. 7A) and used this in a DNA binding assay with various concentrations of
230 purified CosR (Fig. 7B). There are no shifts observed in the binding assay, indicating that CosR
231 does not bind (Fig. 7B). We then performed a GFP reporter assay in *E. coli*, utilizing the entire
232 397-bp intergenic region between *bcct3* and *cosR*, to determine if CosR directly represses
233 transcription of its own gene. The transcriptional activity of P_{cosR} -*gfp* in the presence of CosR
234 was not significantly different from the empty-vector strain (Fig. 7C). We therefore conclude
235 that under these conditions, in *V. parahaemolyticus* CosR does not autoregulate, and that the
236 CosR binding site proximal to the *bcct3* gene does not affect transcription of the *cosR* gene.

237 **BetI represses its own operon in the absence of choline.** Previously, it was shown that BetI
238 represses its own operon in several bacterial species and this repression is relieved in the
239 presence of choline (27, 31, 32). To demonstrate BetI regulates its own operon in *V.*
240 *parahaemolyticus*, we performed a plasmid-based GFP reporter assay utilizing the P_{betI} -*gfp*
241 reporter in RIMD2210633 strain and a $\Delta betI$ mutant strain. Strains were grown overnight in
242 M9G3%, with and without choline, and specific fluorescence was calculated. Expression of the
243 reporter is significantly induced in the $\Delta betI$ mutant when no choline is present, indicating that
244 BetI is a negative regulator of its own operon (Fig. 8A). In the presence of choline, there is no
245 longer a significant difference in reporter activity between the wild-type strain and the $\Delta betI$
246 mutant strain, indicating that repression by BetI is relieved (Fig. 8B).

247 To determine whether regulation of *betIBA*_{ProXWV} by BetI is direct, we performed a
248 GFP reporter assay in *E. coli* MKH13 strain. The P_{betI} -*gfp* reporter utilized in our *in vivo* reporter
249 assay was introduced into the *E. coli* MKH13 strain (which lacks its own *betIBA* operon) along

250 with an expression vector harboring full-length *betI* under the control of an IPTG-inducible
251 promoter. In the BetI-expressing strain, $P_{betI-gfp}$ expression was significantly repressed,
252 indicating that BetI is a direct repressor of its own operon in *V. parahaemolyticus* (Fig. 8C).

253 **The LuxR homolog OpaR is a positive regulator of *betI**B**A**proXWV* in *V. parahaemolyticus*.**

254 It was demonstrated in *V. harveyi* that LuxR, the quorum sensing master regulator, induces
255 *betI**B**A**proXWV* expression and that this regulation is direct (32). We examined expression of the
256 $P_{betI-gfp}$ reporter in wild-type and the $\Delta opaR$ mutant in *V. parahaemolyticus*. Expression of the
257 reporter is significantly repressed in $\Delta opaR$, indicating that OpaR is a positive regulator of the
258 glycine betaine biosynthesis operon in *V. parahaemolyticus* (Fig. 9A). We also examined
259 whether regulation of P_{betI} by OpaR was direct utilizing an EMSA with purified OpaR protein.
260 The P_{betI} probes A-E used previously in the CosR EMSA (Fig. 3A) were incubated with
261 purified OpaR. OpaR bound to all P_{betI} probes, indicating that regulation of *betI**B**A**proXWV* by
262 OpaR is direct (Fig. 9B).

263 **Distribution of compatible solute biosynthesis and transport systems in *Vibrionaceae*.**

264 CosR, a MarR family regulator, in *V. parahaemolyticus* is a 158 amino acid protein that is
265 divergently transcribed from *bcct3* on chromosome 1. Our BLAST analysis showed that a CosR
266 homolog is present in over 50 *Vibrio* species and in all cases the *cosR* homolog was divergently
267 transcribed from a *bcct* transporter. Within these *Vibrio* species, homology ranged from 98% to
268 73% amino acid identity. We found that in *V. splendidus*, *V. crassostreae*, *V. cyclitrophicus*, *V.*
269 *celticus*, *V. lentus* and *Aliivibrio wodanis*, the CosR homolog is present directly downstream of
270 the *betI**B**A**proXWV* operon on chromosome 2 (**Fig. 10**). CosR in these species share ~73-75%
271 amino acid identity with CosR in *V. parahaemolyticus*. In *V. tasmaniensis* strains and *Vibrio sp.*

272 MED222, the CosR homolog is also downstream of the betaine biosynthesis operon and the
273 operon for ectoine biosynthesis clusters in the same genome location (**Fig. 10**). In two *Aliivibrio*
274 *wodanis* strains, AWOD1 and 06/90/160, *cosR* homologs were clustered with putative
275 transporters and the glycine betaine biosynthesis operon. In all strains of *Aliivibrio fischeri*, the
276 *cosR* homolog (which shares 73% amino acid identity with CosR from *V. parahaemolyticus*)
277 clusters with two uncharacterized transporters. However, a second MarR family regulator, a 141
278 amino acid protein, which we name *ectR*, clusters with the ectoine biosynthesis genes in this
279 species. EctR shares only 31% identity with less than 60% query coverage to CosR from *V.*
280 *parahaemolyticus* and a similar level of low amino acid identity to EctR1 from *Methylmicrobium*
281 *alcaliphilum*. EctR was also clustered with the *ectABCasp_ect* genes in all strains of *Aliivibrio*
282 *finisterrensis*, *Aliivibrio sifiae*, and most *A. wodanis* strains. Thus, in *Aliivibrio* species, it
283 appears that the ectoine gene cluster has a new uncharacterized regulator of the MarR family,
284 which was confined to this group.

285 **Discussion**

286 Here we have shown that the compatible solute biosynthesis and transport genes are
287 downregulated in *V. parahaemolyticus* in low salinity. Our genetic analysis, binding analysis,
288 and reporter assays demonstrate that the transcriptional regulator CosR is a direct repressor of
289 *betIBAprOXWV*, *bcct3*, and *proVWX* in low salinity. Additionally, we show that under the
290 conditions tested, CosR is not autoregulated in *V. parahaemolyticus*. Our bioinformatics analysis
291 indicates that CosR repression of compatible solute systems is likely widespread within the
292 *Vibrio* genus.

293 Although CosR binds directly to the regulatory region of *bcct1*, transcription was not
294 directly repressed in our reporter assay. Based on our expression data combined with our DNA-

295 binding assays, we speculate it is probable that CosR also directly represses *bcct1* expression, but
296 we could not detect significant differences between the CosR- and empty vector-expressing
297 strains due to the low level of activation of the *bcct1* regulatory region in *E. coli*.

298 CosR characterized from *Vibrio* species show ~50% amino acid identity to EctR1, a
299 MarR-type regulator in the halotolerant methanotroph *Methylmicrobium alcaliphilum* (49). In
300 this species, *ectR1* is divergently transcribed from the same promoter as *ectABC-asp_ect*.
301 Mustakhimov and colleagues showed that EctR1 repressed expression of the *ectABC-ask* operon
302 in response to low salinity (49). Purified EctR1 bound specifically to the promoter of *ectABC-*
303 *ask*, indicating direct regulation by EctR1 (49). EctR repression of the ectoine biosynthesis genes
304 was also shown in both *Methylophaga alcalica* and *Methylophaga thalassica*, two moderately
305 halophilic methylotrophs (50, 51). In *V. cholerae*, CosR was also identified as a repressor of
306 ectoine biosynthesis genes though it does not cluster with *ectABC-asp_ect* (18). The *cosR* gene
307 in *V. cholerae* is divergently transcribed from the *opuD* gene (a *bcct3* homolog), which is also
308 repressed by CosR (18). Similarly, in *V. parahaemolyticus*, the *cosR* (VP1906) homolog is
309 divergently transcribed from *bcct3* (VP1905). In this species, we demonstrated previously that
310 CosR is a direct negative regulator of *ectABCasp_ect* and show here that it directly represses
311 *bcct3* (17). Our bioinformatics analysis found that the CosR homolog is divergently transcribed
312 from *bcct3* in over 50 *Vibrio* species demonstrating conservation of genomic context suggesting
313 functional conservation. In several *Vibrio* species the CosR homolog was clustered with the
314 *betIBAprXWV* operon, which is further suggestive of its role in regulation of compatible solute
315 biosynthesis among *Vibrio* species. Incidentally, in *V. tasmaniensis* LGP32 (formerly *V.*
316 *splendidus* LGP32) and *Vibrio* MED222, the ectoine gene cluster was present in the same
317 genome region as the *betIBAprXWV-cosR* cluster.

318 CosR and EctR1 are members of the MarR family of transcriptional regulators, first
319 characterized in *E. coli*, which are important regulators of a number of cellular responses,
320 typically responding to a change in the external environment (52-54). The literature suggests that
321 MarR-type regulators form dimers and bind to a 20-45 bp pseudo-palindromic site in the
322 intergenic region of genes it controls (52, 55-57). The activity of MarR-type regulators can be
323 modulated by the presence of a chemical signal, either a ligand, metal ion, or reactive oxygen
324 species. Binding of these signals causes the protein to undergo a conformational change, thereby
325 affecting DNA binding capability (52, 58, 59). We modeled a CosR homodimer using SWISS-
326 MODEL and did not identify a ligand binding pocket. In *V. cholerae*, CosR activity is not
327 affected by the presence of exogenous compatible solutes including ectoine, glycine betaine and
328 proline, and *opuD* (*bcct* homolog) transcripts were unchanged in a *cosR* mutant. Hence, the
329 environmental or cellular signals that modulate the activity of CosR remain unknown, as was
330 noted by Czech and colleagues (60). Interestingly, our modelling of the EctR regulator identified
331 in *Aliivibrio* species indicated it also does not have a ligand-binding pocket.

332 Autoregulation was shown for several MarR family regulators, including *ectR1* in *M.*
333 *alcaliphilum* (49, 52). It was suggested previously that CosR maybe involved in an
334 autoregulatory feedback loop in *V. cholerae* (18). In *V. parahaemolyticus* we show CosR does
335 not bind to its own regulatory region, and our reporter assay suggests that CosR does not
336 autoregulate. It is interesting to note that EctR1 participates in an autoregulatory feedback loop
337 in *M. alcaliphilum* but not in *M. thalassica* (51, 61).

338 Ectoine biosynthesis is present in all halophilic *Vibrio* species and is essential for growth
339 in high salt in the absence of compatible solute uptake (13). However, compatible solutes are not
340 required under low salinity conditions. The physiological role of CosR repression of compatible

341 solute biosynthesis in low salinity is likely to protect levels of key intracellular metabolites such
342 as glutamate, acetyl-CoA, and oxaloacetate, all of which are affected by ectoine biosynthesis (62,
343 63).

344 Similar to ectoine biosynthesis gene expression, few direct regulators of glycine betaine
345 biosynthesis genes have been identified. In *E. coli*, expression of *betIBA* was repressed by BetI
346 and repression was relieved in the presence of choline (27). BetI was shown to directly regulate
347 transcription at this locus via DNA binding assays (28). ArcA was shown to repress the *bet*
348 operon under anaerobic conditions in *E. coli*, although direct binding was not shown (27). In
349 *Vibrio harveyi*, it was shown that *betIBAprOXWV* were repressed 2- to 3-fold when *betI* was
350 overexpressed from a plasmid. Purified BetI bound directly to the regulatory region of the
351 *betIBAprOXWV* operon in DNA binding assays (32, 33). In these studies, it was also shown that
352 the quorum sensing response regulator LuxR, along with the global regulator IHF, activated
353 expression of *betIBAprOXWV* (32, 33). Here we have shown that BetI represses its own operon in
354 *V. parahaemolyticus*, as expected, and we identified a novel regulator of glycine betaine
355 biosynthesis genes, CosR, which directly represses under low salinity conditions. We also
356 confirm that, similar to *V. harveyi*, the quorum sensing master regulator OpaR induced
357 *betIBAprOXWV* expression in *V. parahaemolyticus* and this regulation is direct.

358 Biosynthesis of compatible solutes is an energetically costly process for bacteria (35). *V.*
359 *parahaemolyticus* does not accumulate compatible solutes in low salinity (12, 13, 29), and
360 therefore the transcription of biosynthesis and transport genes is unnecessary. CosR represses the
361 genes involved in the osmotic stress response in *V. parahaemolyticus* in low salinity conditions.
362 The high conservation of the CosR protein across *Vibrio* species and its genomic context
363 indicates that regulation by CosR of compatible solute systems is widespread in bacteria.

364 **Materials and Methods:**

365 **Bacterial strains, media and culture conditions.** Listed in Table 1 are all strains and plasmids
366 used in this study. A previously described streptomycin-resistant clinical isolate of *V.*
367 *parahaemolyticus*, RIMD2210633, was used as the wild-type strain (64)Makino et al., 2003). *V.*
368 *parahaemolyticus* strains were grown in either lysogeny broth (LB) (Fisher Scientific, Fair
369 Lawn, NJ) supplemented with 3% NaCl (wt/vol) (LBS) or in M9 minimal medium (47.8 mM
370 Na₂HPO₄, 22 mM KH₂PO₄, 18.7 mM NH₄Cl, 8.6 mM NaCl) (Sigma-Aldrich, USA)
371 supplemented with 2 mM MgSO₄, 0.1 mM CaCl₂, 20 mM glucose as the sole carbon source
372 (M9G) and 1% or 3% NaCl (wt/vol) (M9G1%, M9G3%). *E. coli* strains were grown in LB
373 supplemented with 1% NaCl (wt/vol) or M9G1% where indicated. *E. coli* β2155, a
374 diaminopimelic acid (DAP) auxotroph, was supplemented with 0.3 mM DAP and grown in LB
375 1% NaCl. All strains were grown at 37°C with aeration. Antibiotics were used at the following
376 concentrations (wt/vol) as necessary: ampicillin (Amp), 50 µg/ml; chloramphenicol (Cm), 12.5
377 µg/ml; tetracycline (Tet), 1 µg/mL; and streptomycin (Str), 200 µg/ml. Choline was added to
378 media at a final concentration of 1 mM, when indicated.

379 **Construction of the *betI* deletion mutant.** An in-frame *betI* (VPA1114) deletion mutant was
380 constructed as described previously (17). Briefly, the Gibson assembly protocol, using
381 NEBuilder HiFi DNA Assembly Master Mix (New England Biolabs, Ipswich, MA), followed
382 by allelic exchange, was used to generate an in-frame 63-bp truncated, non-functional *betI* gene
383 (65, 66). Two fragments, AB and CD, were amplified from the RIMD2210633 genome using
384 primers listed in Table 2. These were ligated with pDS132, which had been digested with SphI,
385 via Gibson assembly to produce suicide vector pDS132 with a truncated *betI* allele (pDSΔ*betI*).
386 pDSΔ*betI* was transformed into *E. coli* strain β2155 λ*pir*, followed by conjugation with *V.*

387 *parahaemolyticus*. The suicide vector pDS132 must be incorporated into the *V.*
388 *parahaemolyticus* genome via homologous recombination, as *V. parahaemolyticus* lacks the *pir*
389 gene required for replication of the vector. Growth without chloramphenicol induces a second
390 recombination event which leaves behind either the truncated mutant allele or the wild-type
391 allele. Colonies were plated on sucrose for selection, as pDS132 harbors a *sacB* gene, which
392 makes sucrose toxic to cells still carrying the plasmid. Healthy colonies were screened via PCR
393 and sequenced to confirm an in-frame deletion of the *betI* gene.

394 **RNA isolation and qPCR.** *Vibrio parahaemolyticus* RIMD2210633 and $\Delta cosR$ were grown
395 with aeration at 37 °C overnight in LBS. Cells were pelleted, washed twice with 1X PBS, diluted
396 1:50 into M9G3% or M9G1% and grown with aeration to mid-exponential phase (OD₅₉₅ 0.45).
397 RNA was extracted from 1 mL of culture using Trizol, following the manufacturer's protocol
398 (Invitrogen, Carlsbad, CA). The samples were treated with Turbo DNase (Invitrogen), followed
399 by heat inactivation of the enzyme as per manufacturer's protocol. Final RNA concentration was
400 quantified using a Nanodrop spectrophotometer (Thermo Scientific, Waltham, MA). 500 ng of
401 RNA were used for cDNA synthesis by priming with random hexamers using SSIV reverse
402 transcriptase (Invitrogen). Synthesized cDNA was diluted 1:25 and used for quantitative real-
403 time PCR (qPCR). qPCR experiments were performed using PowerUp SYBR master mix (Life
404 Technologies, Carlsbad, CA) on an Applied Biosystems QuantStudio6 fast real-time PCR system
405 (Applied Biosystems, Foster City, CA). Reactions were set up with the following primer pairs
406 listed in Table 2: VPbcct1Fwd/Rev, VPbcct2Fwd/Rev, VPbcct3Fwd/Rev, VPbcct4Fwd/Rev,
407 VPectAFwd/Rev, VPasp_ectFwd/Rev, VPproV1Fwd/Rev, VPAbetIFwd/Rev,
408 VPAbetBFwd/Rev, VPaproXFwd/Rev, VPaproWFwd/Rev, and 16SFwd/Rev for
409 normalization. Expression levels were quantified using cycle threshold (CT) and were

410 normalized to 16S rRNA. Differences in gene expression were determined using the $\Delta\Delta CT$
411 method (67).

412 **Protein purification of CosR.** CosR was purified as described previously (17). Briefly, full-
413 length *cosR* (VP1906) was cloned into the protein expression vector pET28a (+) containing an
414 IPTG-inducible promoter and a C-terminal 6x-His tag (Novagen). Expression of CosR-His was
415 then induced in *E. coli* BL21 (DE3) with 0.5 mM IPTG at OD₅₉₅ of 0.4 and grown overnight at
416 room temperature. Cells were harvested, resuspended in lysis buffer (50 mM NaPO₄, 200 mM
417 NaCl, 20 mM imidazole buffer [pH 7.4]) and lysed using a microfluidizer. CosR-His was bound
418 to a Ni-NTA column and eluted with 50 mM NaPO₄, 200 mM NaCl, 500 mM imidazole buffer
419 [pH 7.4] after a series of washes to remove loosely bound protein. Protein purity was determined
420 via SDS-PAGE. OpaR was purified as described previously (68).

421 **Electrophoretic Mobility Shift Assay.** Five overlapping DNA fragments, designated *PbetI*
422 probe A (125-bp), probe B (112-bp), probe C (142-bp), probe D (202-bp) and probe E (158-bp),
423 were generated from the *betIBAproXWV* regulatory region (includes 36-bp of the coding region
424 and the 594-bp upstream intergenic region) using primer sets listed in Table 2. Three overlapping
425 DNA fragments, designated *PbcctI* probe A (120-bp), probe B (110-bp), and probe C (101-bp),
426 were generated from the *bcctI* regulatory region (includes 15-bp of the coding region and the
427 276-bp upstream intergenic region) using primer sets listed in Table 2. Two overlapping DNA
428 fragments, designated *Pbcct3* probe A (108-bp) and probe B (107-bp), were generated from the
429 *bcct3* regulatory region (includes 17 bp of the coding region and 179-bp of the upstream
430 intergenic region) using primer sets listed in Table 2. Four overlapping DNA fragments,
431 designated *PproVI* probe A (160-bp), probe B (134-bp), probe C (108-bp), and probe D (109-

432 bp), were generated from the *proVI* regulatory region (includes 9 bp of the coding region and the
433 438-bp upstream intergenic region) using primer sets listed in Table 2. Fragments designated
434 *Pbcct2* (233-bp) and *Pbcct4* (244-bp) were generated from the *bcct2* and *bcct4* regulatory
435 regions, respectively, using primers listed in Table 2. Two overlapping DNA fragments,
436 designated *PcosR* probe A (105-bp) and probe B (142-bp), were generated from the *cosR*
437 regulatory region (includes 4-bp of the coding region and 216 bp of the upstream intergenic
438 region) using primer sets listed in Table 2. The concentration of purified CosR-His and OpaR
439 was determined using a Bradford assay. CosR or OpaR was incubated for 20 minutes with 30 ng
440 of each DNA fragment in a defined binding buffer (10 mM Tris, 150 mM KCl, 0.5 mM
441 dithiothreitol, 0.1 mM EDTA, 5% polyethylene glycol [PEG] [pH 7.9 at 4°C]). A 6% native
442 acrylamide gel was pre-run for 2 hours at 4C (200 V) in 1 X TAE buffer. Gels were loaded with
443 the DNA:protein mixtures (10 µL), and run for 2 hours at 4°C (200 V). Finally, gels were stained
444 in an ethidium bromide bath for 15 min and imaged.

445 **Reporter Assays.** A GFP reporter assay was conducted using the *E. coli* strain MKH13 (69).
446 GFP reporter plasmids were constructed as previously described (17). Briefly, each regulatory
447 region of interest was amplified using primers listed in Table 2 and ligated via Gibson assembly
448 protocol with the promoterless parent vector pRU1064, which had been digested with SpeI, to
449 generate reporter plasmids with GFP under the control of the regulatory region of interest.
450 Complementary regions for Gibson assembly are indicated in lower case letters in the primer
451 sequence (Table 2). Reporter plasmid *P_{betI}-gfp* encompasses 594-bp upstream of the
452 *betI**BAproXWV* operon. Reporter plasmid *P_{bcct1}-gfp* encompasses 278-bp upstream of the *Pbcct1*
453 regulatory region. Reporter plasmid *P_{bcct3}-gfp* encompasses 397-bp upstream of the *Pbcct3*
454 regulatory region. Reporter plasmid *P_{proVI}-gfp* encompasses 438-bp upstream of the *PproVI*

455 regulatory region. Reporter plasmid $P_{cosR-gfp}$ encompasses 397-bp upstream of the P_{cosR}
456 regulatory region. The full-length $cosR$ was then expressed from an IPTG-inducible promoter in
457 the pBBR1MCS expression vector. Relative fluorescence (RFU) and OD_{595} were measured;
458 specific fluorescence was calculated by dividing RFU by OD_{595} . Strains were grown overnight
459 with aeration at 37°C in LB1% with ampicillin (50 µg/mL) and chloramphenicol (12.5 µg/mL),
460 washed twice with 1X PBS, then diluted 1:1000 in M9G1%. Expression of $cosR$ was induced
461 with 0.25 mM IPTG, and strains were grown for 20 hours at 37°C with aeration under antibiotic
462 selection. GFP fluorescence was measured with excitation at 385 and emission at 509 nm in
463 black, clear-bottom 96-well plates on a Tecan Spark microplate reader with Magellan software
464 (Tecan Systems Inc., San Jose, CA). Specific fluorescence was calculated for each sampled by
465 normalizing fluorescence intensity to OD_{595} . Two biological replicates were performed for each
466 assay.

467 A GFP reporter assay was conducted in RIMD2210633 wild-type, $\Delta betI$ and $\Delta opaR$ mutant
468 strains. The $P_{betI-gfp}$ reporter plasmid was transformed into *E. coli* $\beta 2155 \lambda pir$ and conjugated
469 into wild-type, $\Delta betI$ and $\Delta opaR$ mutant strains. Strains were grown overnight with aeration at
470 37°C in LB3% with tetracycline (1 µg/mL). Cells were then pelleted, washed two times with 1X
471 PBS, diluted 1:100 into M9G3% and grown for 20 hours with antibiotic selection. Choline was
472 added to a final concentration of 1 mM, where indicated. GFP fluorescence was measured with
473 excitation at 385 and emission at 509 nm in black, clear-bottom 96-well plates on a Tecan Spark
474 microplate reader with Magellan software (Tecan Systems Inc.). Specific fluorescence was
475 calculated for each sampled by normalizing fluorescence intensity to OD_{595} . Two biological
476 replicates were performed for each assay.

477 **Bioinformatics analysis.** The *V. parahaemolyticus* protein CosR (NP_798285) was used as a
478 seed for BLASTp to identify homologs in the *Vibrionaceae* family in the NCBI database.
479 Sequences of representative strains were downloaded from NCBI and used in a Python-based
480 program Easyfig to visualize gene arrangements (70). Accession numbers for select strains were:
481 *V. parahaemolyticus* RIMD (BA00031), *V. crassotreae* 9CS106 (CP016229), *V. splendidus*
482 BST398 (CP031056), *V. celticus* CECT7224 (NZ_FLQZ01000088), *V. lentus* 10N.286.51.B9
483 (NZ_MCUE01000044), *V. tasmaniensis* LGP32 (FM954973), *V. cyclitrophicus* ECSMB14105
484 (CO039701), *Aliivibrio fischeri* ES114 (CP000021), *A. fischeri* MJ11 (CP001133), *A. wodanis*
485 AWOD1 (LN554847), *A. wodanis* 06/09/160 (CP039701). The *V. parahaemolyticus*
486 RIMD2201633 CosR and *A. fischeri* ES114 EctR protein sequences were retrieved from NCBI
487 using accession numbers NP_798285 and AAW88191.1, respectively, and input into the SWISS-
488 MODEL workspace, which generated a 3D model of a homodimer to identify putative ligand-
489 binding pockets (71-75).

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707 vectors incorporating autofluorescent and chromogenic reporter proteins for studying
708 gene expression in Gram-negative bacteria. *Microbiology* 151:3249-56.

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710 **Table 1. Strains and Plasmids**

Strain	Genotype or description	Reference or Source
<i>Vibrio</i>		
<i>parahaemolyticus</i>		
RIMD2210633	O3:K6 clinical isolate, Str ^r	(64, 76)
$\Delta cosR$	RIMD2210633 $\Delta cosR$ (VP1906), Str ^r	(17)
$\Delta betI$	RIMD2210633 $\Delta betI$ (VPA1114), Str ^r	This study
SSK2516 ($\Delta opaR$)	RIMD2210633 $\Delta opaR$ (VP2516), Str ^r Str ^R	(68)
<i>Escherichia coli</i>		
DH5 α λpir	$\Delta lac pir$	ThermoFisher Scientific
β 2155 λpir	$\Delta dapA::erm pir$ for bacterial conjugation	(77)
BL21(DE3)	Expression strain	ThermoFisher Scientific
MKH13	MC4100 ($\Delta betTIBA$) $\Delta (putPA)101$ $\Delta (proP)2 \Delta (proU)$; Sp ^r	(69)
Plasmids		
pDS132	Suicide plasmid; Cm ^R Cm ^r ; SacB	(78)
pBBR1MCS	Expression vector; <i>lacZ</i> promoter; Cm ^r Cm ^R	(79)
pBBR <i>cosR</i>	pBBR1MCS harboring full-length <i>cosR</i> (VP1906)	(17)
pRU1064	promoterless- <i>gfpUV</i> , Amp ^R Amp ^r , Tet ^R Tet ^r , IncP origin	(80)
pRU <i>PectA</i>	pRU1064 with <i>PectA-gfp</i> , Amp ^r , Tet ^r Amp ^R , Tet ^R	(17)
pRUP <i>betI</i>	pRU1064 with <i>PbetI-gfp</i> , Amp ^r , Tet ^r Amp ^R , Tet ^R	This study
pRUP <i>bcct1</i>	pRU1064 with <i>Pbcct1-gfp</i> , Amp ^r , Tet ^r Amp ^R , Tet ^R	This study
pRUP <i>bcct3</i>	pRU1064 with <i>Pbcct3-gfp</i> , Amp ^r , Tet ^r Amp ^R , Tet ^R	This study
pRUP <i>proVI</i>	pRU1064 with <i>PproV-gfp</i> , Amp ^r , Tet ^r Amp ^R , Tet ^R	This study
pRUP <i>cosR</i>	pRU1064 with <i>PcosR-gfp</i> , Amp ^r , Tet ^r Amp ^R , Tet ^R	(17)
pET28a+	Expression vector, 6xHis; Kan ^R Kan ^r	Novagen
pET <i>cosR</i>	Pet28a+ harboring <i>cosR</i> , Kan ^R Kan ^r	(17)

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713 **Table 2. Primers used in this study**

Use	Sequence (5'-3')	bp
Mutant		
VPbetIA	gcttcttagaggtaccgcatgcGCCAGTTTTATGTGCTCACC	580
VPbetIB	atatttatgagaCATCCCCACCTTTGGCATTTTG	
VPbetIC	gatgcctgaaCTCGACAAGCAGCTAACG	688
VPbetID	ggagagctcgatatgcatgcTCTGCCCTACCCGGTAATC	
VPbetIFL Fwd	AGCATAGCACATAAGAGTCG	1895
VPbetIFL Rev	CCTGATTCGCCAGTGAACGA	
EMSA		
VPbetIFwdA	CGGTTTTCTGATTCAGGC	125
VPbetIRevA	CTTTTAATGATAAATCGTTTGAGTTCG	
VPbetIFwdB	ATGCCAAAAATTTAGTTCGAAC	112
VPbetIRevB	GGTCTTTGAATGGATGGTAGGG	
VPbetIFwdC	CCCTACCATCCATTCAAAGACC	142
VPbetIRevC	CTAAGGCTTCTACATTGCTTTC	
VPbetIFwdD	GAAAGCAATGTAGAAGCCTTAG	202
VPbetIRevD	GAACTTGGATATGCGTCCATT	
VPbetIFwdE	AATGGACGCATATCCAAGTTC	158
VPbetIRevE	AGCATAGCACATAAGAGTCG	
VPbcct1FwdA	ACCGCAAACCTCCCGATC	120
VPbcct1RevA	CGGTATTCAGTACAAAAGAA	
VPbcct1FwdB	TTCTTTTGTACTGAATACCG	110
VPbcct1RevB	TGTCTTCAACTCACAGAAT	
VPbcct1FwdC	ATTCTTGTGAGTTGAAGACA	101
VPbcct1RevC	AGCGAATTTTATCACCAATCACA	
VPbcct3FwdA	CGCTTTTTGTAATGCAAATTACC	107
VPbcct3RevA	CCCGTGAAAGCGGAAGATC	
VPbcct3FwdB	GATCTTCCGCTTTCACGGG	108
VPbcct3RevB	TCTATACCCTTTGTCATCGTTCCCTC	
VPcosRFwdA	CAAATCTCCACACCATTAATTAG	105
VPcosRRevA	CGTCTTTGGTGATTTCTTTTTATTTCG	
VPcosRFwdB	GCGAATAAAAAGAAATCACCAAAGACG	142
VPcosRRevB	CCAATTTTTTTCATCCAGTCTGTAGGG	
VPproU1FwdA	TCTTTATTCCATGCGTTG	160
VPproU1RevA	AGAGGCAGAAAGAACAGTGAA	
VPproU1FwdB	TTCACTGTTCTTTCTGCCTCT	134
VPproU1RevB	GGTTATGAATGTGTTTCGTTTGT	
VPproU1FwdC	ACAAACGAACACATTCATAACC	108
VPproU1RevC	TGGCTTGGCTTATTGGTGTTTC	
VPproU1FwdD	GAACACCAATAAGCCAAGCCA	109
VPproU1RevD	GGGATCCATGTTAATTGTCTTTG	
VPbcct2Fwd	ACCGAGACATGCCAATTTCTG	233
VPbcct2Rev	CGGTGCTCACGAATAATCTCC	
VPbcct4Fwd	AGAACAGGTTGGCTCAATGT	244
VPbcct4Rev	TTCCCCTCACATCAAGTCG	
Expression		
PbetIFwd	TCTAAGCTTGCATAGCACATAAGAGTCGC	594
PbetIRev	TATACTAGTTTTGCGTCCTTGTTATTTTTAATTG	
Pbcct1Fwd	tagatagagagagagagaAAACCGCAAACCTCCCGATC	278

Pbcct1Rev	actcatttttctctccaCAATCACAAATTTATGCAAAAATGAC	
Pbcct3Fwd	tagatagagagagagagagaAATTTTTTCATCCAGTCTGTAGG	397
Pbcct3Rev	actcatttttctctccaCGTTCCTCTCTATTTTTGTATTATTTTTTC	
PproU1Fwd	tagatagagagagagagagaTCTTTATCCATGCGTTG	438
PproU1Rev	actcatttttctctccaGTTAATTGTCCTTTGTTATGTG	
PcosRFwd	tagatagagagagagagagaCGTTCCTCTCTATTTTTGTATTATTTTTTC	397
PcosRRev	cggccgctctagaactagtgTTATTCTGGTTTGGTGATG	
RT-PCR primers		
VPbcct1Fwd	GTTCGGTCTTGCGACTTCTC	246
VPbcct1Rev	CCCATCGCAGTATCAAAGGT	
VPbcct2Fwd	AACAAAGGGTTGCCACTGAC	167
VPbcct2Rev	TTCAAACCTGTTGCTGCTTG	
VPbcct3Fwd	TGGACGGTATTCTACTGGGC	202
VPbcct3Rev	CGCCTAACTCGCCTACTTTG	
VPectAFwd	TCGAAAGGGAAGCGCTGAG	125
VPectARev	AGTGCTGACTTGGCCATGAT	
VPasp_ectFwd	CGATGATTCCATTCGCGACG	126
VPasp_ectRev	GTCATCTCACTGTAGCCCCG	
VPproV1Fwd	GCATCGTTTCTCTCGACTCC	163
VPproV1Rev	TGCTCATCGACTACTGGCAC	
VPAbcct4Fwd	CAAGGCGTAGGCCGCATGGT	234
VPAbcct4Rev	ACCGCCCACGATGCTGAACC	
VPAbetIFwd	ACTTCGGTGGTAAGCATGGG	138
VPAbetIRev	TGCCGTCAATAATGGCGTTG	
VPAbetBFwd	TGGAAATCAGCACCAGCACT	160
VPAbetBRev	TCTGCCCTACCCGGTAATCA	
VPaproXFwd	TTCCTTGGTAACTGGATGCC	216
VPaproXRev	ATCGTTACCTGGTTTCGATGC	
VPaproWFwd	ATCACAGCGGCACTGGCTTGG	190
VPaproWRev	GGCGATGCGCTGCCATGATC	
16SFwd	ACCGCCTGGGGAGTACGGTC	234
16SRev	TTGCGCTCGTTGCGGGACTT	

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723 **Figure legends**

724 **Figure 1.** RNA was isolated from RIMD2210633 after growth in M9G1% and M9G3% at an
725 OD₅₉₅ of 0.45. Expression analysis of (A) *ectA*, *asp_ect*, (B) *betI*, *betB*, *proX2*, *proW2* (C) *bcct1*,
726 *bcct2*, *bcct3*, *bcct4* and *proVI* by quantitative real time PCR (qPCR). 16S was used for
727 normalization. Expression levels shown are levels in M9G1% relative to M9G3%. Mean and
728 standard error of two biological replicates are shown. Statistics were calculated using a Student's
729 t-test (*, P < 0.05; **, P < 0.01; ***, P < 0.001).

730 **Figure 2.** RNA was isolated from RIMD2210633 and Δ *cosR* after growth in M9G1% at an
731 OD₅₉₅ of 0.45. Expression analysis of (A) *ectA*, *asp_ect*, (B) *betI*, *betB*, *proX2*, *proW2* (C) *bcct1*,
732 *bcct2*, *bcct3*, *bcct4* and *proVI* by qPCR. 16S was used for normalization. Expression levels
733 shown are levels in Δ *cosR* relative to wild-type. Mean and standard error of two biological
734 replicates are shown. Statistics were calculated using a Student's t-test (*, P < 0.05; **, P <
735 0.01).

736 **Figure 3.** (A) The regulatory region of *betI**B**A**proXWV* was divided into five probes for EMSAs,
737 *PbetI* A-E, 125-bp, 112-bp, 142-bp, 202-bp and 158-bp, respectively. The regulatory region used
738 for the GFP reporter assay is indicated with a bracket. (B) An EMSA was performed with
739 purified CosR-His (0 to 0.62 μ M) and 30 ng of each *PbetI* probe, with DNA:protein molar ratios
740 of 1:0, 1:1, 1:5, and 1:10. (C) A *P_{betI}-gfp* reporter assay was performed in *E. coli* strain MKH13
741 containing an expression plasmid with full-length *cosR* (*pcosR*). Specific fluorescence of the
742 CosR-expressing strain was compared to a strain harboring empty expression vector. Mean and
743 standard deviation of two biological replicates are shown. Statistics were calculated using a
744 Student's t-test (***, P < 0.001).

745 **Figure 4. (A)** The regulatory region of *bcct1* was divided into three similarly sized probes for
746 EMSAs, *Pbcct1* A-C, 120-bp, 110-bp, and 101-bp, respectively. The regulatory region used for
747 the GFP reporter assay is indicated with a bracket. **(B)** An EMSA was performed with purified
748 CosR-His (0 to 0.69 μ M) and 30 ng of *Pbcct1* probe with DNA:protein molar ratios of 1:0, 1:1,
749 1:5, and 1:10. **(C)** A *P_{bcct1}-gfp* reporter assay was performed in *E. coli* strain MKH13 containing
750 an expression plasmid with full-length *cosR* (*pcosR*). Specific fluorescence of the CosR-
751 expressing strain was compared to a strain harboring empty expression vector (pBBR1MCS).
752 Mean and standard deviation of two biological replicates are shown. Statistics were calculated
753 using a Student's t-test (**, $P < 0.01$).

754 **Figure 5. (A)** A 196-bp portion of the regulatory region of *bcct3* was split into two probes for
755 EMSAs, *Pbcct3* A and B, 108-bp and 107-bp, respectively. The regulatory region used for the
756 GFP reporter assay is indicated with a bracket. **(B)** An EMSA was performed with purified
757 CosR-His (0 to 0.65 μ M) and 30 ng of *Pbcct3* probe with DNA:protein molar ratios of 1:0, 1:1,
758 1:5, and 1:10. **(C)** *P_{bcct3}-gfp* reporter assay was performed in *E. coli* strain MKH13 containing an
759 expression plasmid with full-length *cosR* (*pcosR*). Specific fluorescence of the CosR-expressing
760 strain was compared to a strain harboring empty expression vector (pBBR1MCS). Mean and
761 standard deviation of two biological replicates are shown. Statistics were calculated using a
762 Student's t-test (**, $P < 0.01$). **(D)** An EMSA was performed with CosR-His (0 to 0.18 μ M) and
763 probes of the regulatory regions of *bcct2* and *bcct4*. Each lane contains 30 ng of DNA and
764 DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10.

765 **Figure 6. (A)** The 447-bp regulatory region of the *proVI* gene was divided into four probes for
766 EMSAs, *PproVI* A-D, 160-bp, 134-bp, 108-bp and 109-bp, respectively. The regulatory region
767 used for the GFP reporter assay is indicated with a bracket. **(B)** An EMSA was performed with

768 purified CosR-His (0 to 0.64 μ M) and 30 ng of each *P_{proVI}* probe with DNA:protein molar
769 ratios of 1:0, 1:1, 1:5, and 1:10. (C) A reporter assay was conducted in *E. coli* MKH13 harboring
770 the *P_{proVI}-gfp* reporter plasmid and the expression plasmid *pcosR*. Specific fluorescence of the
771 CosR-expressing strain was compared to an empty vector strain. Mean and standard deviation of
772 two biological replicates are shown. Statistics were calculated using a Student's t-test (*, $P <$
773 0.05).

774 **Figure 7.** (A) A 220-bp section of the regulatory region of *cosR* was split into two similarly
775 sized probes for EMSAs, *P_{cosR}* A and B, 105-bp and 142-bp, respectively. The regulatory
776 region used for the GFP reporter assay is indicated with a bracket. (B) An EMSA was performed
777 with increasing concentrations of purified CosR-His (0 to 0.66 μ M) and 30 ng of each probe with
778 DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10. (C) A *P_{cosR}-gfp* reporter assay was performed
779 in *E. coli* strain MKH13 the *pcosR* expression plasmid. Specific fluorescence of the CosR-
780 expressing strain was compared to a strain harboring empty expression vector. Mean and
781 standard deviation of two biological replicates are shown.

782 **Figure 8.** (A) Expression of a *P_{betI}-gfp* transcriptional fusion reporter in wild-type and a Δ *betI*
783 mutant. Relative fluorescence intensity (RFU) and OD₅₉₅ were measured after growth in (A)
784 M9G3% or (B) M9G3% with the addition of choline. Specific fluorescence was calculated by
785 dividing RFU by OD. Mean and standard deviation of two biological replicates are shown.
786 Statistics were calculated using a Student's t-test (*, $P <$ 0.05). (C) A reporter assay was
787 conducted in *E. coli* MKH13 using the *P_{betI}-gfp* reporter plasmid and an expression plasmid with
788 full-length *betI* (*pbetI*). The specific fluorescence was calculated and compared to a strain with
789 an empty expression vector (pBBR1MCS). Mean and standard deviation of two biological
790 replicates are shown. Statistics were calculated using a Student's t-test (***, $P <$ 0.001).

791 **Figure 9. (A)** Expression of a P_{betI} -*gfp* transcriptional fusion reporter in wild-type and $\Delta opaR$
792 mutant strains. Relative fluorescence intensity (RFU) and OD₅₉₅ were measured after growth in
793 M9G3%. Specific fluorescence was calculated by dividing RFU by OD. Mean and standard
794 deviation of two biological replicates are shown. Statistics were calculated using a one-way
795 ANOVA with a Tukey-Kramer *post hoc* test (**, $P < 0.01$). **(B)** An EMSA was performed with
796 30 ng of each *PbetI* probe A-E utilized previously in the CosR EMSA and purified OpaR protein
797 (between 0.47 and 0.82 μ M) in a 1:20 molar ratio of DNA:protein.

798 **Figure 10.** Schematic of the genomic context of CosR homologs from select Vibrionaceae
799 species. Open reading frames are designated by arrows.

800 **Table 1.** Strains and plasmids used in this study

801 **Table 2.** Primers used in this study

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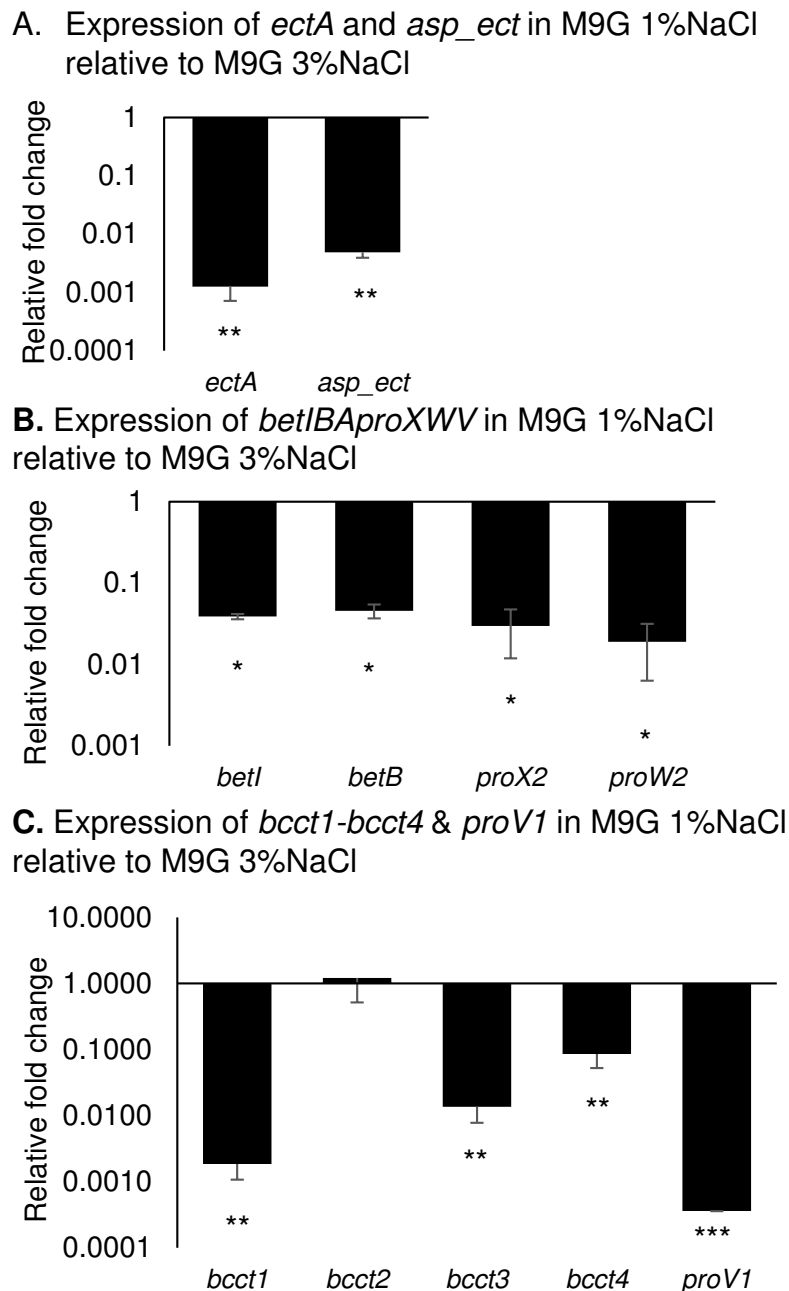
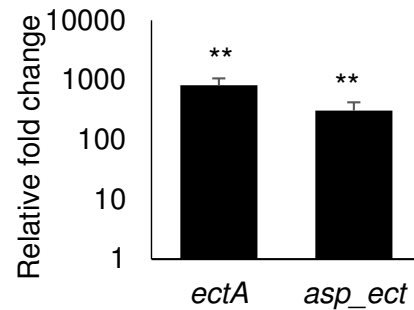
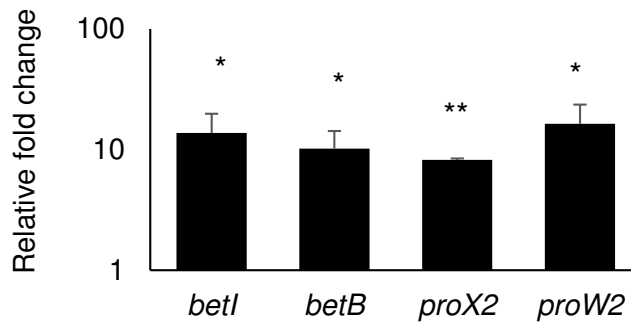


Figure 1. RNA was isolated from RIMD2210633 after growth in M9G1% and M9G3% at an OD₅₉₅ of 0.45. Expression analysis of (A) *ectA*, *asp_ect*, (B) *betI*, *betB*, *proX2*, *proW2* (C) *bcct1*, *bcct2*, *bcct3*, *bcct4* and *proV1* by quantitative real time PCR (qPCR). 16S was used for normalization. Expression levels shown are levels in M9G1% relative to M9G3%. Mean and standard error of two biological replicates are shown. Statistics were calculated using a Student's t-test (*, P < 0.05; **, P < 0.01; ***, P < 0.001).

A. Expression of *ectA* and *asp_ect* in ΔcosR relative to WT in M9G1%



B. Expression of *betI*, *betB*, *proX2*, *proW2* in ΔcosR relative to WT in M9G1%



C. Expression of *bcct1*, *bcct2*, *bcct3*, *bcct4*, and *proV1* in ΔcosR relative to WT in M9G1%

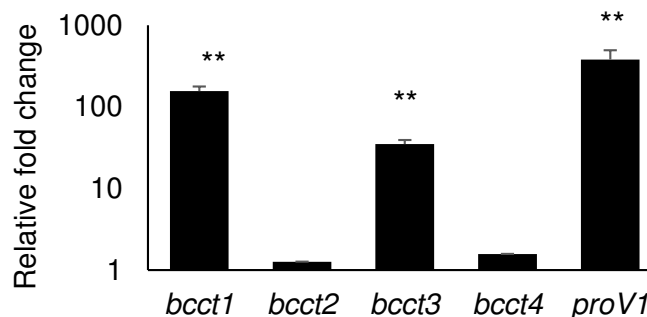
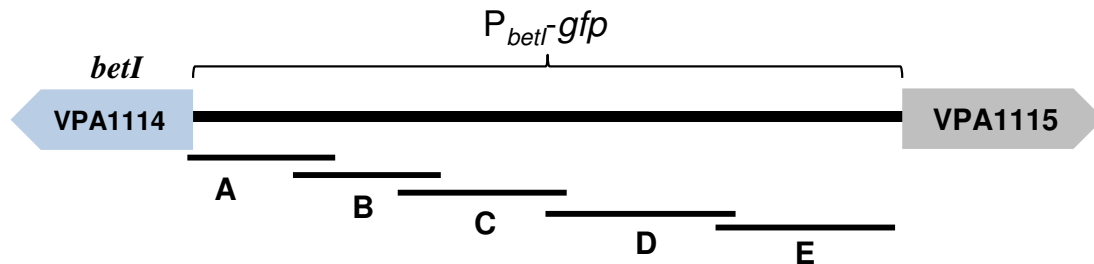
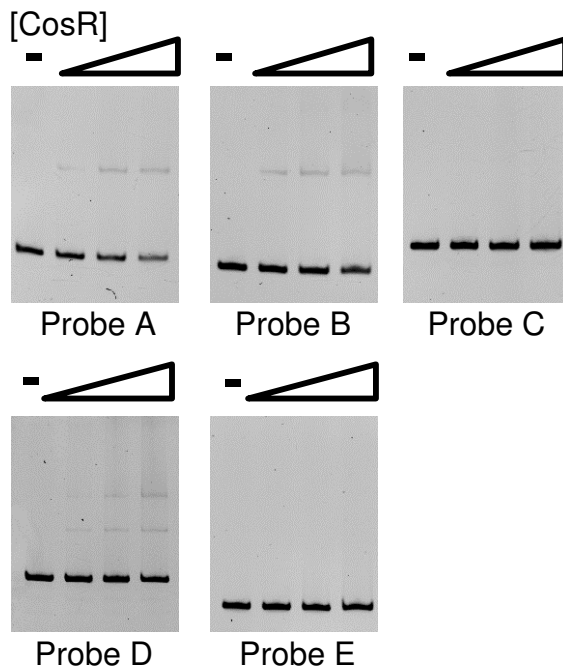


Figure 2. RNA was isolated from RIMD2210633 and ΔcosR after growth in M9G1% at an OD_{595} of 0.45. Expression analysis of (A) *ectA*, *asp_ect*, (B) *betI*, *betB*, *proX2*, *proW2* (C) *bcct1*, *bcct2*, *bcct3*, *bcct4* and *proV1* by qPCR. 16S was used for normalization. Expression levels shown are levels in ΔcosR relative to wild-type. Mean and standard error of two biological replicates are shown. Statistics were calculated using a Student's t-test (*, $P < 0.05$; **, $P < 0.01$).

A. *betI**B**A**proXWV* regulatory region



B. P_{betI} CosR EMSA



C. $P_{betI-gfp}$ reporter assay in *E. coli*

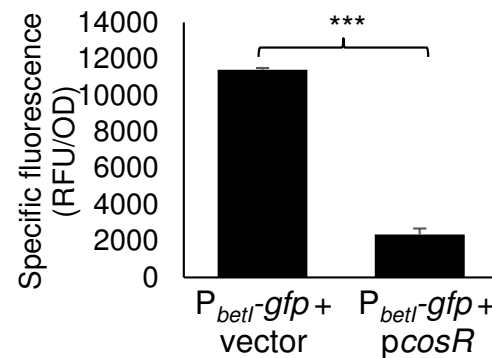
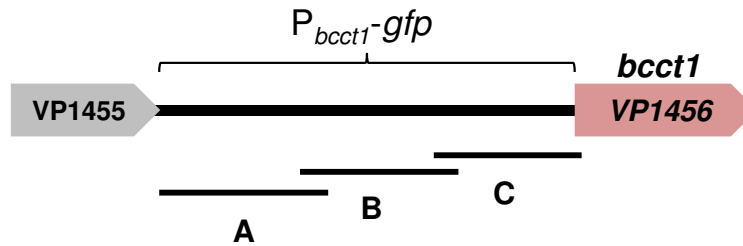
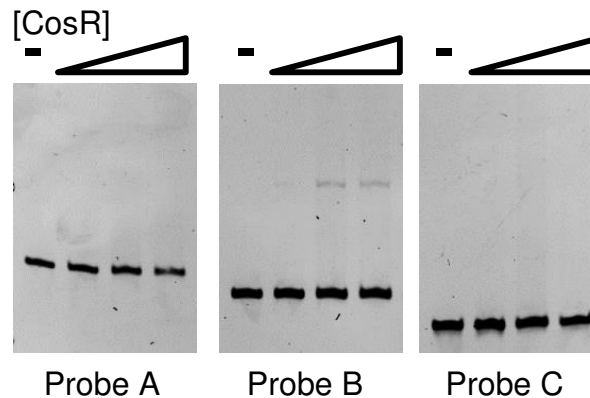


Figure 3. (A) The regulatory region of *betI**B**A**proXWV* was divided into five probes for EMSAs, P_{betI} A-E, 125-bp, 112-bp, 142-bp, 202-bp and 158-bp, respectively. The regulatory region used for the GFP reporter assay is indicated with a bracket. (B) An EMSA was performed with purified CosR-His (0 to 0.62 μ M) and 30 ng of each P_{betI} probe, with DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10. (C) A $P_{betI-gfp}$ reporter assay was performed in *E. coli* strain MKH13 containing an expression plasmid with full-length *cosR* (*pcosR*). Specific fluorescence of the CosR-expressing strain was compared to a strain harboring empty expression vector. Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a Student's t-test (***, $P < 0.001$).

A. *bcct1* regulatory region



B. *Pbcct1* CosR EMSA



C. *Pbcct1-gfp* reporter assay in *E. coli*

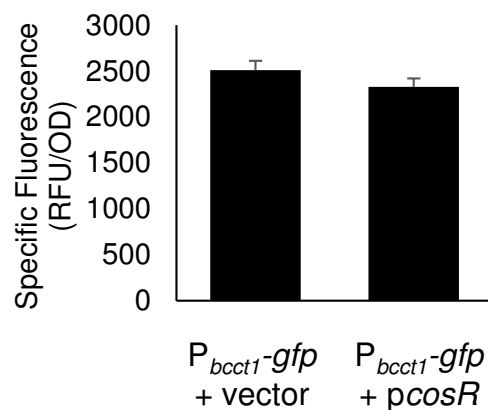
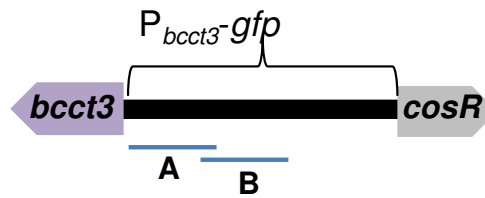
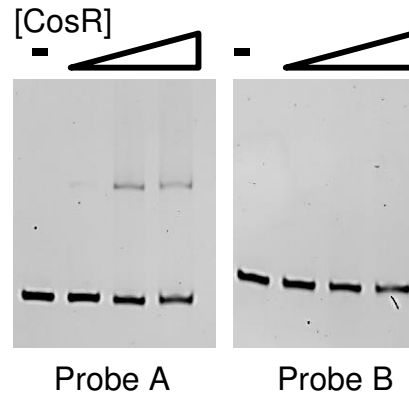


Figure 4. (A) The regulatory region of *bcct1* was divided into three similarly sized probes for EMSAs, *Pbcct1* A-C, 120-bp, 110-bp, and 101-bp, respectively. The regulatory region used for the GFP reporter assay is indicated with a bracket. (B) An EMSA was performed with purified CosR-His (0 to 0.69 μ M) and 30 ng of *Pbcct1* probe with DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10. (C) A *Pbcct1-gfp* reporter assay was performed in *E. coli* strain MKH13 containing an expression plasmid with full-length *cosR* (*pcosR*). Specific fluorescence of the CosR-expressing strain was compared to a strain harboring empty expression vector (pBBR1MCS). Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a Student's t-test (**, $P < 0.01$).

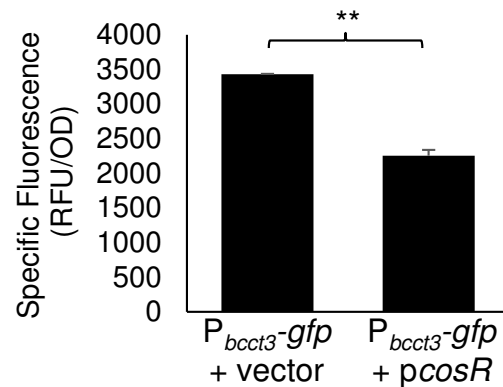
A. *bcct3* regulatory region



B. *Pbcct3* CosR EMSA



C. *Pbcct3-gfp* reporter assay in *E. coli*



D. *Pbcct2* and *Pbcct4* CosR EMSA

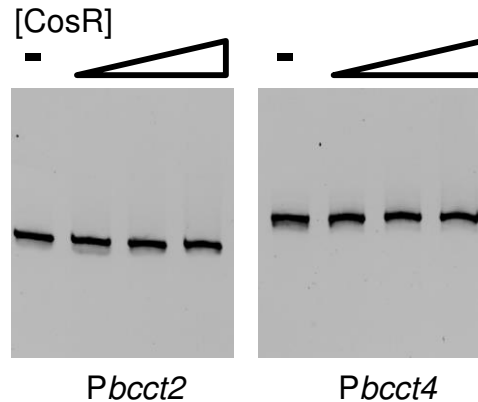


Figure 5. (A) A 196-bp portion of the regulatory region of *bcct3* was split into two probes for EMSAs, *Pbcct3* A and B, 108-bp and 107-bp, respectively. The regulatory region used for the GFP reporter assay is indicated with a bracket. **(B)** An EMSA was performed with purified CosR-His (0 to 0.65 μ M) and 30 ng of *Pbcct3* probe with DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10. **(C)** *P_{bcct3-gfp}* reporter assay was performed in *E. coli* strain MKH13 containing an expression plasmid with full-length *cosR* (*pcosR*). Specific fluorescence of the CosR-expressing strain was compared to a strain harboring empty expression vector (pBBR1MCS). Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a Student's t-test (**, $P < 0.01$). **(D)** An EMSA was performed with CosR-His (0 to 0.18 μ M) and probes of the regulatory regions of *bcct2* and *bcct4*. Each lane contains 30 ng of DNA and DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10.

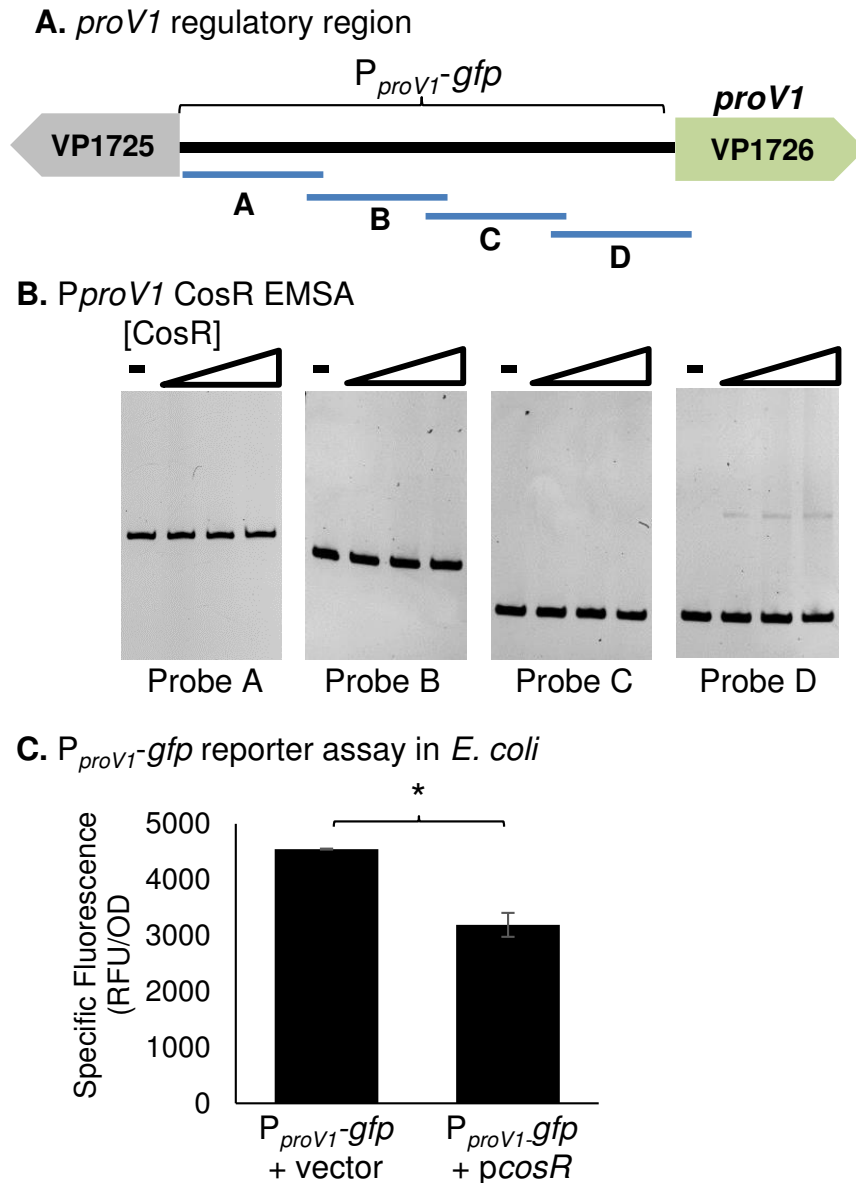


Figure 6. (A) The 447-bp regulatory region of the *proV1* gene was divided into four probes for EMSAs, *P_{proV1}* A-D, 160-bp, 134-bp, 108-bp and 109-bp, respectively. The regulatory region used for the GFP reporter assay is indicated with a bracket. (B) An EMSA was performed with purified CosR-His (0 to 0.64 μ M) and 30 ng of each *P_{proV1}* probe with DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10. (C) A reporter assay was conducted in *E. coli* MKH13 harboring the *P_{proV1-gfp}* reporter plasmid and the expression plasmid *pcosR*. Specific fluorescence of the CosR-expressing strain was compared to an empty vector strain. Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a Student's t-test (*, $P < 0.05$).

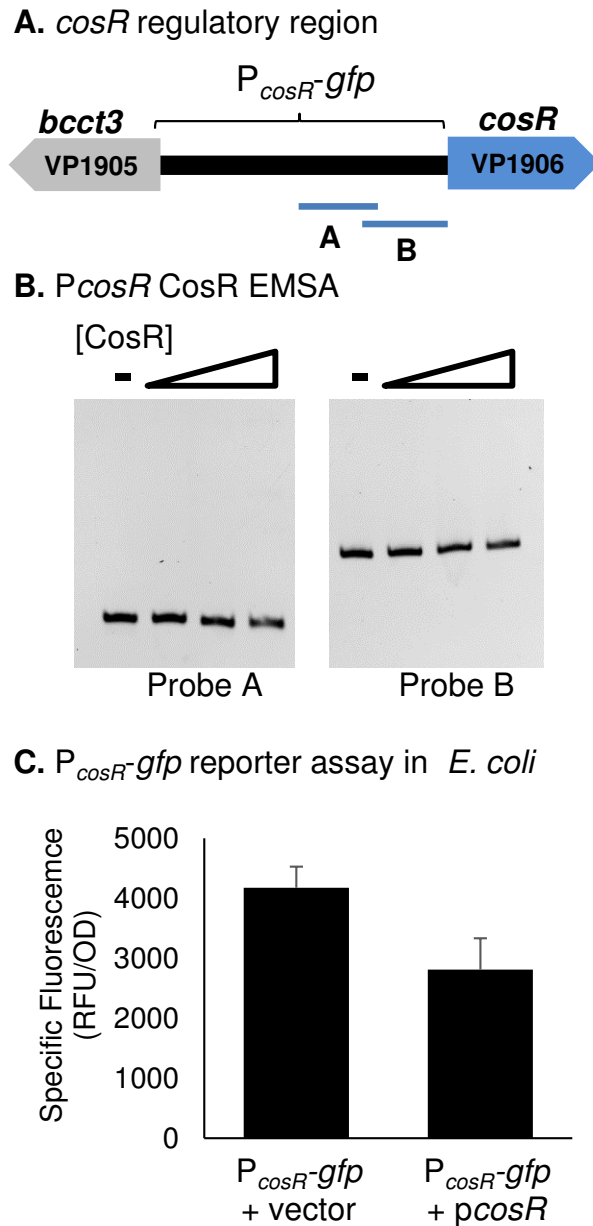
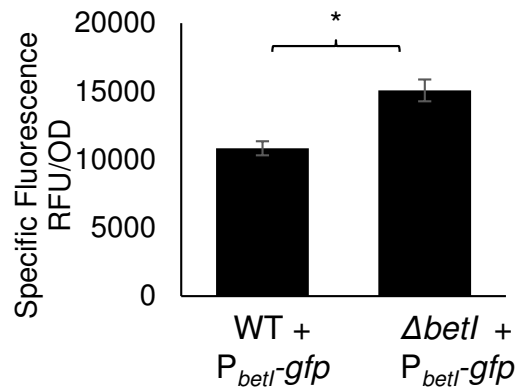
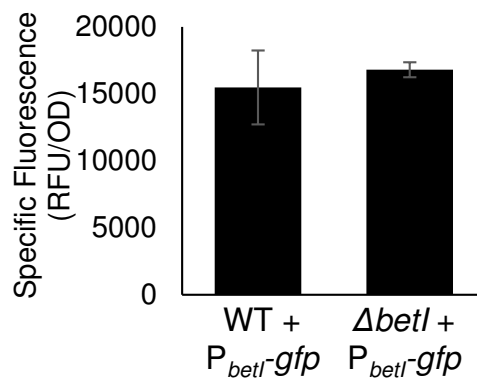


Figure 7. (A) A 220-bp section of the regulatory region of *cosR* was split into two similarly sized probes for EMSAs, P_{cosR} A and B, 105-bp and 142-bp, respectively. The regulatory region used for the GFP reporter assay is indicated with a bracket. (B) An EMSA was performed with increasing concentrations of purified CosR-His (0 to 0.66 μ M) and 30 ng of each probe with DNA:protein molar ratios of 1:0, 1:1, 1:5, and 1:10. (C) A $P_{cosR-gfp}$ reporter assay was performed in *E. coli* strain MKH13 the *pcosR* expression plasmid. Specific fluorescence of the CosR-expressing strain was compared to a strain harboring empty expression vector. Mean and standard deviation of two biological replicates are shown.

A. P_{betI} -*gfp* reporter assay
in *V. parahaemolyticus*



B. P_{betI} -*gfp* reporter assay in *V. parahaemolyticus* with choline



C. P_{betI} -*gfp* reporter assay in *E. coli*

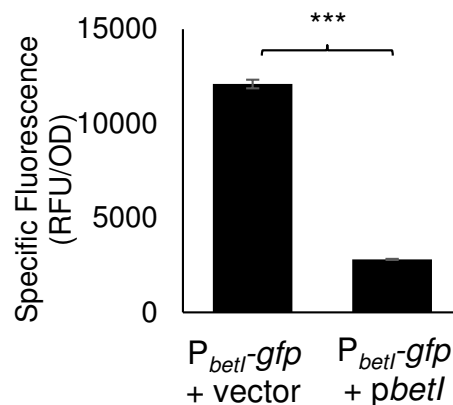
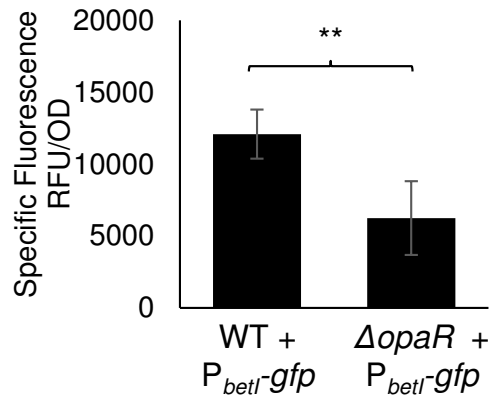


Figure 8. (A) Expression of a P_{betI} -*gfp* transcriptional fusion reporter in wild-type and a $\Delta betI$ mutant. Relative fluorescence intensity (RFU) and OD_{595} were measured after growth in (A) M9G3% or (B) M9G3% with the addition of choline. Specific fluorescence was calculated by dividing RFU by OD. Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a Student's t-test (*, $P < 0.05$). (C) A reporter assay was conducted in *E. coli* MKH13 using the P_{betI} -*gfp* reporter plasmid and an expression plasmid with full-length *betI* (*pbetI*). The specific fluorescence was calculated and compared to a strain with an empty expression vector (pBBR1MCS). Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a Student's t-test (***, $P < 0.001$).

A. P_{betI} -*gfp* reporter assay in *V. parahaemolyticus*



B. P_{betI} OpaR EMSA

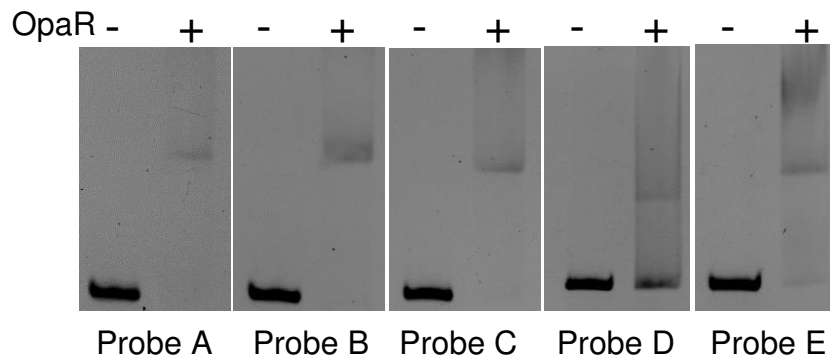
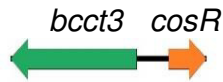
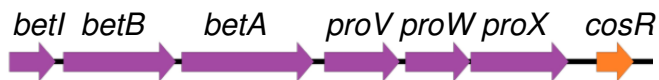


Figure 9. (A) Expression of a P_{betI} -*gfp* transcriptional fusion reporter in wild-type and $\Delta opaR$ mutant strains. Relative fluorescence intensity (RFU) and OD_{595} were measured after growth in M9G3%. Specific fluorescence was calculated by dividing RFU by OD. Mean and standard deviation of two biological replicates are shown. Statistics were calculated using a one-way ANOVA with a Tukey-Kramer *post hoc* test (**, $P < 0.01$). (B) An EMSA was performed with 30 ng of each P_{betI} probe A-E utilized previously in the CosR EMSA and purified OpaR protein (between 0.47 and 0.82 μM) in a 1:20 molar ratio of DNA:protein.

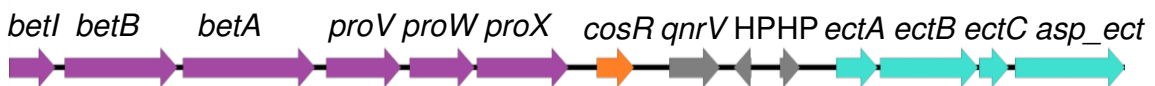
***Vibrio parahaemolyticus* and more than 50 *Vibrio* species**



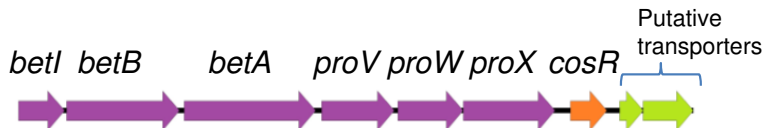
V. cyclitrophicus/V. splendidus/V. crassotreae/V. lentus/V. celticus



***Vibrio tasmaniensis/Vibrio* sp. MED222**



***A. wodanis* AWOD1/*A. wodanis* 06/09/160**



***A. wodanis* AWOD1/*A. wodanis* 06/09/160**



***A. fischeri* MJ11/*A. fischeri* ES114**



Figure 10. Schematic of the genomic context of CosR homologs from select Vibrionaceae species. Open reading frames are designated by arrows.