# Discovery of a Selective, State-Independent Inhibitor of Na<sub>v</sub>1.7 by Modification of Guanidinium Toxins

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## Abstract

The voltage-gated sodium channel isoform Nav1.7 is highly expressed in small diameter dorsal root ganglion neurons and is obligatory for nociceptive signal transmission. Genetic gainof-function and loss-of-function Nav1.7 mutations have been identified in select individuals, and are associated with episodic extreme pain disorders and insensitivity to pain, respectively. These findings implicate Nav1.7 as a key pharmacotherapeutic target for the treatment of pain. While several small molecules targeting Nav1.7 have been advanced to clinical development, no Nav1.7selective compound has shown convincing efficacy in clinical pain applications. Here we describe the discovery and characterization of ST-2262, a Nav1.7 inhibitor that blocks the extracellular vestibule of the channel with an IC<sub>50</sub> of 72 nM and greater than 200-fold selectivity over off-target sodium channel isoforms, Nav1.1–1.6 and Nav1.8. In contrast to other Nav1.7 inhibitors that preferentially inhibit the inactivated state of the channel, ST-2262 is equipotent against resting and inactivated protein conformers. In a non-human primate model, animals treated with ST-2262 exhibit markedly reduced sensitivity to noxious heat. These findings establish the extracellular vestibule of the sodium channel as a viable receptor site for selective ligand design and provide insight into the pharmacology of state-independent inhibition of Nav1.7.

## Significance Statement

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Pain is among the most common reasons for seeking medical care, yet many frequently prescribed drugs, particularly the opioids, cause problematic side effects and carry a risk of addiction. Voltage-gated sodium ion channels (Navs) have emerged as promising targets for the development of non-opioid pain medicines. Navs are involved in the propagation of electrical signals along neurons throughout the body. Humans born without a functional copy of one sodium channel subtype, Nav1.7, are unable to experience most types of pain. In the present work, we disclose the discovery and characterization of a selective inhibitor of Nav1.7 that reduces sensitivity to a painful thermal stimulus in non-human primates. Findings from this work may help guide the development of novel, non-addictive drug candidates as alternatives to opioids.

## Introduction

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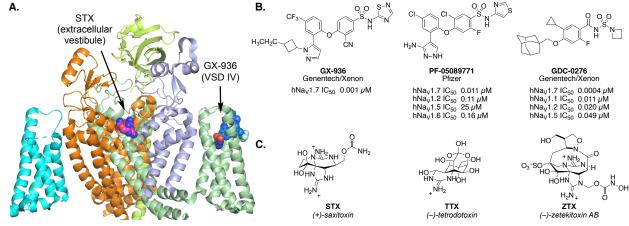
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The voltage-gated Na<sup>+</sup> ion channel (Na<sub>V</sub>) isoform 1.7 has emerged as a high-interest target for the discovery of non-opioid pain therapeutics based on its preferential expression in small diameter peripheral sensory neurons and compelling validation from human genetics.(1) Na<sub>V</sub>1.7 loss-of-function mutations result in whole-body insensitivity to pain; conversely, gain-of-function variants are associated with episodic extreme pain disorders and small fiber neuropathies.(2–5) Discovery of selective inhibitors of Na<sub>V</sub>1.7 has been challenging due to the structural conservation of off-target Na<sub>V</sub> isoforms (Na<sub>V</sub>1.1–1.6, Na<sub>V</sub>1.8 and Na<sub>V</sub>1.9), inhibition of which is likely to result in safety liabilities.(6–8)

Navs are integral membrane proteins expressed in excitable cells that comprise a ~260 kD pore-forming  $\alpha$ -subunit and two accessory  $\beta$ -subunits (Figure 1).(9) The central pore of the  $\alpha$ subunit is encircled by four voltage-sensing domains (VSD I-IV). Channel gating occurs through protein conformational changes in response to membrane depolarization. At least nine discrete binding sites on the Na<sub>V</sub> a-subunit have been identified for peptides and small molecules that influence ion conductance.(10) The large majority of molecules that engage Navs bind preferentially to a specific conformational state of the channel and show use-dependent activity. Clinical Nav inhibitors (e.g., bupivacaine, lidocaine, carbamazepine) are both state- and frequencydependent agents that lodge in the intracellular pore of the  $\alpha$ -subunit, a site that is highly conserved between isoforms. These drugs rely on local administration or frequency dependent inhibition to achieve a margin between the desired pharmacodynamic effect and dose-limiting side effects. Investigational Nav inhibitors, such as peptide toxins isolated from venomous species, interact with VSDs, trapping the S4 helix in either an activated or deactivated conformation.(11, 12) Similarly, a class of small molecule aryl and acyl sulfonamide compounds bind to the activated conformation of VSD IV (Figure 1b).(13-16) By contrast, cationic guanidinium toxins and peptide cone snail toxins inhibit ion conduction by sterically occluding the extracellular vestibule of the channel pore (Site 1). The former are a unique collection of natural products exemplified by saxitoxin and tetrodotoxin - high affinity, state independent blockers against six of nine Nav subtypes (Figure 1c).(17)



**Figure 1. (a)** Cryo-EM structure of STX bound to human Nav1.7- $\beta$ 1- $\beta$ 2 complex (PDB: 6j8g) with GX-936 positioned approximately based on PDB: 5ek0. (b) Representative Nav1.7 inhibitors that bind VSD IV. (c) Natural Nav inhibitors that bind to the extracellular vestibule.(18–21)

In the pursuit of isoform-selective inhibitors of Na<sub>V</sub>1.7, two binding sites, the cystine knot toxin site at VSD II and the sulfonamide site at VSD IV, have been heavily interrogated. Certain

cystine knot toxins that engage VSD II such as HwTx-IV, Pn3a and ProTx-II exhibit 6–1000x selectivity for Nav1.7 over other channel isoforms. Potency and selectivity for this target have been improved with synthetic toxin derivatives.(22–26) Among small, Lipinski-type molecules, only the aryl and acyl sulfonamides pioneered by Icagen/Pfizer and subsequently investigated by Amgen, Chromocell, Genentech/Xenon, Merck and others have shown evidence of significant Nav1.7 isoform selectivity.(16, 7) Within the sulfonamide series, selectivity levels are >1000x over certain off-target isoforms including the cardiac isoform, Nav1.5, but generally 10–50x against Nav1.2 and Nav1.6. Many but not all sulfonamide Nav1.7 inhibitors suffer from undesirable pharmaceutical properties, including high plasma protein binding (e.g. >99.8%), cytochrome p450 inhibition, *in vitro* hepatotoxicity and high unbound clearance,(27, 28) which have hindered clinical development. Although a number of candidates have been advanced to human testing, one compound has been discontinued after a Phase 2 study likely due to limited efficacy (PF-05089771); others have been discontinued after Phase 1 trials for reasons that may be related to safety liabilities such as elevated expression of liver transaminases and hypotension (GDC-0276).(29, 30)

Electrophysiology studies with naturally occurring Site 1 ligands against different wildtype and mutant Nav isoforms have identified the extracellular vestibule of Nav1.7 as a promising locus for selective inhibitor design.(31–33) The outer mouth of the channel is formed from residues that link the S5–S6 helices (referred to as pore loops) from each of the four domains. The domain III pore loop of human Nav1.7 contains a sequence variation, 1398T/1399I, that is not present in other human Nav subtypes (which contain MD at equivalent position, Suppl Table 1).(31) Comparison of the amino acid sequence of the domain III pore loop across species indicates that this variation is unique to primates. The half maximal inhibitory concentration (IC<sub>50</sub>) value for saxitoxin (STX) is markedly altered (250-fold change) depending on the presence or absence of the 1398T/1399I variant. Against rNav1.4, the IC<sub>50</sub> of STX is  $2.8 \pm 0.1$  nM compared to hNav1.7 for which the IC<sub>50</sub> = 702 ± 53 nM.(31) Introduction of the alternative domain III pore loop sequence by mutagenesis restores potency (hNav1.7 T1398M/I1399D IC<sub>50</sub> =  $2.3 \pm 0.2$  nM). These findings suggest that it may be possible to capitalize on structural differences in the extracellular vestibule between hNav isoforms to design Nav1.7-selective inhibitors.

Recent advances in the *de novo* synthesis of guanidinium toxin analogues have enabled systemic examination of the structure-activity relationship (SAR) properties that govern hNav1.7 potency and isoform selectivity.(34–37) Prior to 2016, the binding orientation of STX proposed in the literature indicated that the C11 methylene carbon was positioned proximally to domain III pore loop residues.(38–40) SAR and mutant cycle analysis studies posited a revised pose in which the C13 carbamate moiety abuts DIII.(32) This revised binding pose was recently confirmed by cryoelectron microscopy (cryo-EM) structures of saxitoxin bound to NavPas and hNav1.7.(18, 41) In the present study, analogues of STX substituted at both the C11 and C13 positions were investigated to understand the requirements for selective inhibition of hNav1.7. These efforts led to the discovery of ST-2262, a potent and selective inhibitor of Nav1.7 that is efficacious in a non-human primate (NHP) model of noxious thermal sensitivity.

# Results

# **Discovery of ST-2262**

ST-2262 was discovered through a rational design strategy aimed at identifying analogues of natural bis-guanidinium toxins that preferentially inhibit hNav1.7 over other off-target hNav

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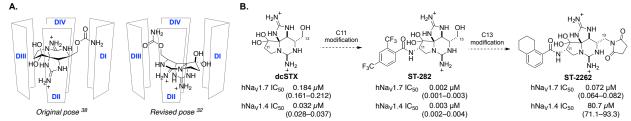
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isoforms.(31) Mutagenesis, homology modeling, and docking studies conducted prior to 2016 suggested that bis-guanidinium toxins orient in the outer mouth of the channel with the C11 methylene center positioned toward the domain III pore loop of Nav (Figure 2a, Original pose).(38–40) Exploration of substitution at C11 of decarbamoyl saxitoxin (dcSTX) led to the identification of a series of analogues bearing aryl amide groups at this site. Certain compounds, as exemplified by ST-282, show excellent potency against hNav1.7 but minimal selectivity (~1:1) over off-target isoforms such as hNav1.4 (Figure 2b). The finding that hNav1.7 isoform selectivity could not be achieved by modification of the C11 substituent led us to investigate SAR at alternative positions. These studies followed evidence that the proper binding orientation of STX is rotated ~180° from earlier models, thus placing the C13 substituent in close proximity to domain III (Figure 2a, Revised pose).(32)



**Figure 2. (a)** The consensus pose for binding of STX in the extracellular vestibule of Nav oriented C11 in proximity to the DIII pore loop prior to 2016.(38) A revised pose based on mutant cycle analysis and recent cryo-EM structures orients the C13 carbamate near DIII.(32, 41) (b) ST-2262 was discovered by a rational design strategy that aimed to identify functional groups that interact with the DIII 1398T/1399I sequence variation unique to primate Nav1.7. Values are mean (95% CI).

Analogues of STX bearing amides, carbamates, esters, ethers and urethanes at the C13 position were prepared in an effort to identify compounds with improved selectivity for hNa<sub>V</sub>1.7. Insight from studies of a naturally occurring STX C13 acetate congener, STX-OAc, helped guide selection of compounds for synthesis (Suppl Figure 1).(32) The difference in potencies between STX and STX-OAc is striking considering that their structures vary at a single position (NH<sub>2</sub> $\rightarrow$ CH<sub>3</sub>). Following this lead, we explored substituents at C13 that could replace the hydrolytically unstable acetate group. Ultimately, the C13 succinimide was discovered as a suitable acetate isostere, which was paired with a C11 tetrahydronaphthyl amide to generate ST-2262, the focus of the present study.

# ST-2262 is a potent, selective, state-independent inhibitor of hNav1.7

The potency of ST-2262 against hNa<sub>V</sub>1.7 stably expressed in HEK293 cells was assessed by manual patch clamp electrophysiology with a voltage-protocol that favors the resting state of the channel. Using a voltage protocol with a holding potential of -110 mV and a stimulus frequency of 0.33 Hz, the IC<sub>50</sub> of ST-2262 against hNa<sub>V</sub>1.7 was measured at 0.072  $\mu$ M (95% confidence interval (CI) 0.064–0.082) (Figure 3a, Suppl Table 2). Potencies against off-target sodium channel isoforms (hNa<sub>V</sub>1.1–1.6, hNa<sub>V</sub>1.8) were assessed following a similar protocol. ST-2262 was determined to be >200-fold selective over hNa<sub>V</sub>1.6 (IC<sub>50</sub> = 17.9  $\mu$ M, 95% CI 14.8–22.1), >900-fold selective over hNa<sub>V</sub>1.3 (IC<sub>50</sub> = 65.3  $\mu$ M, 62.7–68.1), and >1000-fold selective over all other Na<sub>V</sub> isoforms tested. Similar IC<sub>50</sub> values against hNa<sub>V</sub> subtypes were obtained in an independent study using the PatchXpress automated electrophysiology platform (Suppl Table 3).

To investigate whether the potency of ST-2262 was dependent on the membrane holding potential (state-dependent) or frequency of stimulus (frequency-dependent), the IC<sub>50</sub> against hNav1.7 was measured using a protocol that favors the inactivated state of the channel and with a

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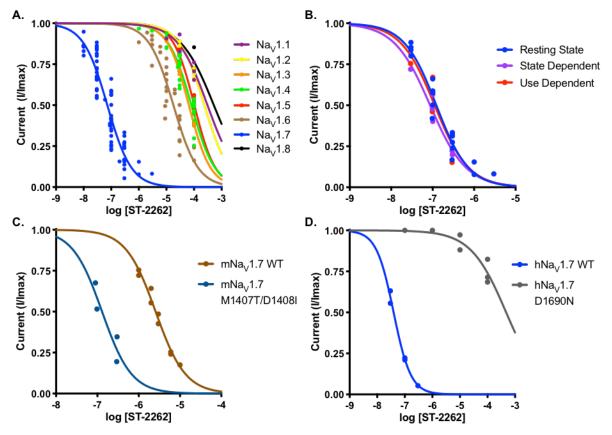
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protocol that depolarizes the cell at high frequency. The IC<sub>50</sub> of ST-2262 was not appreciably altered in the state-dependent protocol that incorporated an 8 second step to the voltage of half-inactivation (IC<sub>50</sub> = 0.087  $\mu$ M, 0.056–0.120), or in the high frequency protocol using a 30 Hz stimulus (IC<sub>50</sub> = 0.112  $\mu$ M, 0.015–0.357; Figure 3b, Suppl Table 4). These results confirm that ST-2262 is a potent and selective state- and frequency-independent inhibitor of hNav1.7.



**Figure 3.** (a) Dose-response curves for the inhibitory effect of ST-2262 on Nav1.1–Nav1.8 stably expressed in CHO or HEK293 cells using a resting state protocol with a 10 ms pulse from rest at -110 mV to voltage at peak activation (from -20 to +10 mV). Nav1.X IC<sub>50</sub> (in  $\mu$ M, mean, 95% CI). Nav1.1: >100; Nav1.2: >100; Nav1.3: 65.3, 62.7–68.1; Nav1.4: 80.7, 71.1–93.3; Nav1.5: >100; Nav1.6: 17.9, 14.8–22.1; Nav1.7: 0.072, 0.064–0.082; Nav1.8: >100. (b) Comparison of dose-response relationship of ST-2262 inhibition against Nav1.7 on different protocols. Several batches of ST-2262 were tested with different protocols. State-dependent protocol contained an 8 s conditioning step to voltage at half-inactivation, followed by a 10 ms step to voltage at full activation.(16) Use-dependent protocol contained the same step as resting-state protocol, stimulated at 30 Hz. Nav1.7 IC<sub>50</sub> (in  $\mu$ M, mean, 95% CI). resting: 0.123, 0.104–0.145; state-dependent: 0.087, 0.056–0.120; use-dependent: 0.112, 0.015–0.357. (c) Comparison of dose-response relationship of Nav1.7 inhibition against WT mNav1.7 and M1407T/D1408I mNav1.7 on a resting state protocol. mNav1.7 IC<sub>50</sub> (in  $\mu$ M, 95% CI). WT: 2.57, 2.30–2.87; M1407T/D1408I: 0.130, 0.055–0.307. (d) Comparison of dose-response of ST-2262 against transiently expressed hNav1.7 WT and hNav1.7 D1690N. IC<sub>50</sub> (in  $\mu$ M, mean, 95% CI). WT: 0.039, 0.032–0.047; D1690N: >100.

## Species variation in potency and mutagenesis

The potency of ST-2262 was assessed against a panel of species variants of Nav1.7 that included mouse, rat, and cynomolgus monkey channels (Suppl Table 5). Consistent with the hypothesis that Nav1.7 potency is affected by the presence of the 1398T/1399I sequence variation in the DIII pore loop, the IC<sub>50</sub> against cynoNav1.7 (0.101  $\mu$ M, 0.073–0.140) was similar to human.

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In contrast, ST-2262 was >50x less potent against mouse (IC<sub>50</sub> = 3.78  $\mu$ M, 3.23-4.43) and rat Na<sub>V</sub>1.7 (IC<sub>50</sub> = 4.95  $\mu$ M, 4.17-5.87) than the human ortholog. Affinity was restored within two-fold of the hNa<sub>V</sub>1.7 potency by introduction of domain III MD-TI mutations to mouse Na<sub>V</sub>1.7 (IC<sub>50</sub> = 0.130  $\mu$ M, 0.055–0.307; Figure 3c, Suppl Table 6).

Multiple lines of evidence suggest that ST-2262 binds to the extracellular vestibule of the sodium channel (i.e., Site 1) including: i) the structural similarity of ST-2262 to natural bisguanidinium toxin ligands, ii) the state- and frequency-independent mode of Nav inhibition that is characteristic of extracellular pore blockers, and iii) the influence of the DIII pore loop sequence on potency. To gain additional support that ST-2262 binds to the outer pore of Nav, we generated a point mutant of hNav1.7, D1690N, at a position known to significantly destabilize binding of STX.(39) The domain IV residue D1690 forms a critical bridged hydrogen bond with the C12 hydrated ketone of STX.(39, 41) The introduction of other point mutations to Nav1.7 was attempted (Y362S and E916A), but these variants proved challenging to express.(39, 42) ST-2262 exhibited a >1000-fold loss in potency against hNav1.7 D1690N (IC<sub>50</sub> >100  $\mu$ M) compared to the wild-type channel (IC<sub>50</sub> = 0.039  $\mu$ M, 0.032–0.047; Figure 3d, Suppl Table 7). Collectively, these results indicate that ST-2262 binds to the extracellular vestibule of Nav1.7, exhibits significant species variation in potency, and displays isoform selectivity in part due to molecular interactions with residues T1398 and 11399 that are unique to human and non-human primate Nav1.7 orthologs.(31, 32)

## ST-2262 is analgesic in a nonhuman primate model of thermal pain

Mice and humans with genetic Nav1.7 loss-of-function are profoundly insensitive to noxious heat.(2, 3, 43–45) To determine if acute exposure to ST-2262 can recapitulate this phenotype and in order to study the pharmacokinetic/pharmacodynamic (PK/PD) relationship of a Nav1.7 state-independent inhibitor, we evaluated the effect of ST-2262 in a non-human primate (NHP) model of acute thermal pain. It is not possible to study the effect of ST-2262 on acute thermal pain in rodents as this compound is >50-fold less potent against Nav1.7 in species that lack the T1398/I1399 sequence variant (Suppl Table 5). A NHP model of acute thermal pain was identified that uses a heat lamp to deliver a thermal stimulus to the dorsal surface of the hand of lightly anesthetized cynomolgus macaques and measures the time to withdrawal.(46) Prior to advancing ST-2262 into the NHP acute thermal pain model, a standard battery of preclinical assays was completed to evaluate ADME and pharmacokinetic properties in cynomolgus macaques (Suppl Table 7) as well as off-target activity of this inhibitor.

Male cynomolgus monkeys were anesthetized with propofol to a level in which the withdrawal reflex of the hand occurred at a consistent latency of approximately 3 seconds, a response time that was comparable to the detection of sharp pain from A $\delta$  fibers when tested on human volunteers. The dorsal surface of the hand was exposed to a thermal stimulus that selectively activates A $\delta$ -fiber nociceptors (Suppl Figure 4).(46, 47) The thermal stimulus was turned off at 5 seconds to prevent tissue damage; this duration produced very strong to intolerable pain in human volunteers (data not shown). Heart rate was monitored throughout the study, and presentation of the noxious thermal stimuli consistently led to a transient increase in heart rate that peaked seconds after the stimulus and then returned to baseline. Acute noxious thermal stimuli transiently increase heart rate in human subjects; the percent change in heart rate correlates with subjective pain score.(48)

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ST-2262 hydrochloride administered IV dose-dependently increased the withdrawal latency to thermal stimuli with an  $ED_{50}$  of 0.13 mg/kg (Figure 4, Suppl Figure 4). At a dose of 1.25

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mg/kg, all monkeys tested showed no hand withdrawal prior to the 5 second cut-off latency. Furthermore, ST-2262 dose-dependently reduced the transient heart rate increase induced by the stimuli, and the 1.25 mg/kg dose nearly abolished the effect (Figure 4b, Suppl Figure 4b). The duration of time following dosing to assess the PK/PD relationship was limited by the maximum time under propofol anesthesia permitted by our animal protocol; however, we found that 0.25 mg/kg ST-2262 resulted in ~1400 ng/ml in plasma at the 5 minute time point (n=2), which corresponds to 7x the IC<sub>50</sub> against cyno Nav1.7 corrected for plasma protein binding (cyno PPB = 73.5%). The unbound exposure was reduced to 3.4x cyno Nav1.7 IC<sub>50</sub> at the 30 minute time point. At a dose of 1.25 mg/kg, the total plasma concentration was ~7000 ng/ml at 5 minutes (n=2), which corresponds to an unbound exposure of 32x cynoNav1.7 IC<sub>50</sub>, and was maintained above 15x Nav1.7 IC<sub>50</sub> for over 100 minutes (Figure 4c). Lumbar CSF samples collected from two animals indicated that ST-2262 was peripherally restricted, with CSF:plasma ratios < 10<sup>-3</sup> (n=2).

By adjusting the radiant heat parameters, the NHP noxious heat model can also be used to selectively assess responses to cutaneous C-fiber nociceptor activation, which produces a burning pain in volunteers. The effect of ST-2262 on C-fiber induced hand withdrawal and heart rate change was investigated on two cynomolgus subjects.(46) As with the A $\delta$  nociceptive response, 1.25 mg/kg ST-2262 completely abolished the C-fiber mediated hand withdrawal and heart rate change (Suppl Figure 5). Collectively, these results establish that a state-independent inhibitor of Na<sub>V</sub>1.7 can reduce sensitivity to noxious heat, phenotypically analogous to studies of Na<sub>V</sub>1.7 loss-of-function in CIP patients.(2) In addition, analysis of the PK/PD relationship of ST-2262 in this model provides insight into the level of Na<sub>V</sub>1.7 target occupancy that is necessary to achieve a robust PD effect.

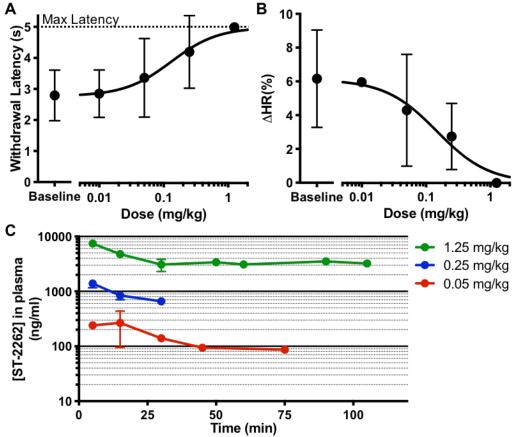


Figure 4. ST-2262 displays analgesic properties in a non-human primate noxious heat model. (a) ST-2262 induces a dose-dependent increase in the withdrawal latency to a thermal stimulus (mean  $\pm$  SD; n=4). ED<sub>50</sub> of effect on withdrawal latency is (in mg/kg; mean, 95% CI) 0.13, 0.055–0.28. Individual subject data shown in Suppl Figure 4. (b) ST-2262 dose-dependently reduces the increase in heart rate induced by the thermal stimulus (mean  $\pm$  SD; n=4). ED<sub>50</sub> of effect on reducing the transient heart rate increase is (in mg/kg; mean, 95% CI) 0.15, 0.061–0.32. (c) Plasma level concentration of ST-2262 in plasma at different doses.

## Discussion

The finding that humans lacking functional Na<sub>V</sub>1.7 exhibit an inability to experience pain raises the intriguing possibility that selective inhibitors of Na<sub>V</sub>1.7 may be potent analgesics.(1–3) In the present study, we describe the discovery and development of ST-2262, a selective, stateand frequency-independent inhibitor of hNa<sub>V</sub>1.7 that was advanced through rational modification of a natural small molecule toxin lead, STX. The properties of ST-2262 are in stark contrast to other preclinical and clinical inhibitors of Na<sub>V</sub>1.7, which preferentially inhibit the inactivated conformation(s) of the channel.(49). Mutagenesis experiments indicate that specific residues in the extracellular pore of Na<sub>V</sub>1.7, including a two-amino acid sequence variation in the domain III pore loop that is unique to primates, are required for the high potency of ST-2262 against cyno- and human Na<sub>V</sub>1.7.(31, 39) These findings establish the extracellular vestibule of Na<sub>V</sub>1.7 as a viable receptor site for the design of potent and selective channel inhibitors.

Whereas congenital insensitivity to pain in humans is the result of complete and permanent Nav1.7 loss-of-function, inhibition by small molecule agents is incomplete and transient. This difference raises several important questions regarding the pharmacology of  $Na_V 1.7: 1$ ) is transient inhibition sufficient for analgesia, 2) what level of target engagement is required for efficacy, and 3) what anatomic compartment(s) must be accessed? Results from the present study give insights to these questions. Reduction in sensitivity to noxious thermal stimuli in NHPs occurs within minutes of IV drug administration, faster than can be explained by changes in gene expression. This observation is consistent with the view that transient inhibition of Nav1.7 is sufficient to produce analgesia.(44) Nav1.7 is present along the entire length of primary afferent nociceptive neurons from the peripheral terminals to the central terminals within the spinal dorsal horn, raising the question of whether access to the central terminals is required for analgesia.(50) ST-2262 is a polar small molecule with low membrane permeability and is unlikely to cross the blood-brain barrier to reach efficacious concentrations in the CNS. Consistent with these assumptions, analysis of CSF samples obtained during NHP experiments gave a CSF:plasma ratio of  $< 10^{-3}$ . Accordingly, the reduced sensitivity to noxious stimulus of primates dosed with ST-2262 is likely the result of peripheral inhibition of Nav1.7.

In preclinical pain models, the majority of reported Nav1.7 inhibitors require high unbound plasma exposures (>20–100x the in vitro IC<sub>50</sub> against Nav1.7) to achieve a pharmacodynamic effect.(8) Examples include a cystine knot toxin that binds to VSD II and select sulfonamide inhibitors that bind to VSD IV.(44, 51–53). For this latter class of inhibitors, determining the level of Nav1.7 target occupancy reached at these exposures is difficult given the variation in potency (i.e., IC<sub>50</sub> values determined by electrophysiology) against resting and inactivated conformational states of the channel.(49) In contrast, ST-2262 displays the same IC<sub>50</sub> against both the rest and inactivated states of Nav1.7, and this value is not influenced by the frequency of channel opening. Consequently, with ST-2262, correlating the level of Nav1.7 target occupancy *in vivo* with the

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measured unbound plasma concentration is straightforward, as is the percent  $Na_V 1.7$  inhibition with measured pharmacodynamic effects.

In the present study, the effect of ST-2262 on withdrawal latency to noxious heat was measured in NHPs at doses of 0.05, 0.25 and 1.25 mg/kg IV. These doses give unbound plasma concentrations of ST-2262 of 0.7x, 3.4x and 16x the IC<sub>50</sub> against cynoNav1.7 at a time point 30 minutes after drug administration. Assuming a Hill slope of 1, which is consistent with the dose-response relationship observed for ST-2262 in whole cell recordings against cyno and human Nav1.7, these unbound exposures correspond to 41%, 78% and 94% inhibition of Nav1.7, respectively. Our findings thus support the view that a relatively high but not complete level of Nav1.7 inhibition (~70%) is required for robust analgesia in preclinical pain models.(8)

# Conclusion

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Despite recent clinical setbacks, Nav1.7 remains a compelling target for the development of non-opioid analgesics based on evidence from human genetics and rodent KO studies.(2, 3, 43, 44) A major challenge in the pursuit of safe and effective Nav1.7 inhibitors has been the 15 identification of small molecule inhibitors with sufficient selectivity over off-target Nav isoforms to achieve a suitable margin of safety. Prior efforts to develop Nav1.7-selective small molecules have largely focused on a class of aryl and acyl sulfonamides that bind to VSD IV and preferentially inhibit an inactivated conformational state of the channel.(7) In the present study, we disclose ST-2262, a highly selective synthetic analogue of natural bis-guanidinium toxins that 20 binds to the extracellular vestibule of the channel (Site 1) and occludes ion passage. When administered systemically, ST-2262 recapitulates a distinguishing characteristic of individuals genotyped with Nav1.7 loss-of-function - reduced sensitivity to noxious heat. These findings validate the extracellular mouth of the sodium channel as a tractable binding site for selective ligand design and provide insight into the distribution and target occupancy requirements for 25 analgesia mediated by inhibition of Na<sub>V</sub>1.7.

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