

1 Growth potential of *Listeria monocytogenes* in twelve different types  
2 of RTE salads: impact of food matrix, storage temperature and shelf  
3 life

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12

13 **Abstract**

14 Listeriosis is a food borne disease associated with high hospitalization and fatality rates; in  
15 2014, EU member states reported 2194 cases with 98.9% hospitalization rates and 210  
16 fatalities. Proper risk analysis and the development of effective food safety strategies  
17 critically depend on the knowledge of the growth characteristics of *L. monocytogenes* on the  
18 product in question. Ready-to-eat (RTE) salads present a challenge in this context due to the  
19 absence of a heat treatment step before consumption and the interaction of pathogens with the  
20 plant microbial microbiota. This study provides challenge-test based data of the growth  
21 characteristics of *L. monocytogenes* on twelve RTE salads. The food matrix, storage time and  
22 storage temperature were factors with a significant impact on the growth of *L.*  
23 *monocytogenes*. While most tested salads permitted a significant increase of *L.*  
24 *monocytogenes* in at least one of the tested conditions, no growth was observed on celeriac,  
25 carrot and corn salad products. There was a considerable increase in growth at 8 °C compared  
26 to 5 °C. Our data indicate that the reduction of the storage temperature at retail level to 5 °C  
27 and product shelf life could help mitigate the risk of *L. monocytogenes* in RTE salads.

28

29 Keywords:

30 *Listeria monocytogenes*; challenge test; cold growth; salad; RTE

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## 33 **1. Introduction**

34 Listeriosis remains one of the most severe food borne diseases. The relatively low incidence  
35 (0.46 cases / 100'000 in the EU in 2015 with an ongoing, significant increase since 2008)  
36 (European Food Safety AuthorityEuropean Centre for Disease Prevention and Control, 2016)  
37 is offset by the a high mortality rate (15-30 deaths / 100 cases) (Barton Behravesh et al.,  
38 2011; de Valk et al., 2005; Popovic, Heron, & Covacin, 2014; WERBER et al., 2012), mostly  
39 due to severe forms of Listeriosis like central nervous system infections, septicemia and  
40 abortions/neonatal infections (Allerberger & Wagner, 2010). Food borne outbreaks of  
41 Listeriosis have been associated in the past with dairy products, fish and seafood, meat  
42 products, fresh fruit and vegetables, and ready-to-eat (RTE) products (Datta, Laksanalamai,  
43 & Solomotis, 2013; European Food Safety AuthorityEuropean Centre for Disease Prevention  
44 and Control, 2016). Within the RTE food category, raw products without a heat-treatment  
45 step during the production process (e.g. RTE-salads, fruit, vegetable or dairy products) have  
46 an inherently increased risk for contamination with pathogens. *Listeria monocytogenes* is a  
47 challenging problem in this context and a priority for food producers due to its ubiquitous  
48 presence in the environment and the ability to grow at refrigeration temperatures. A current  
49 literature review of studies on the contamination levels of RTE salads with mixed ingredients  
50 (defined as raw salads combined with processed foods such as ham, chicken, salmon or  
51 pasta) concludes that within the EU, about 2-10% of products were contaminated with *L.*  
52 *monocytogenes* (Söderqvist, 2017). In 2015 the EU member states reported 0.04% of tested  
53 RTE salad products to exceed the legal limit of *L. monocytogenes* (European Food Safety  
54 AuthorityEuropean Centre for Disease Prevention and Control, 2016). In Switzerland, leafy  
55 green RTE salads caused an outbreak in 2013-2014 (Stephan et al., 2015). Producers of RTE  
56 salads are faced with two fundamental and contradictory requirements: (i) to provide food at  
57 the highest possible safety standards while (ii) meeting the demand from retailers and

58 consumers for food with an increasingly long shelf life. The EU food safety regulations limit  
59 *L. monocytogenes* to < 100 colony forming units (CFU)/g at the end of the shelf life of a food  
60 product. Accordingly, different food safety criteria are applicable based on whether a food  
61 supports the growth of *L. monocytogenes*. For food that permits growth of *L. monocytogenes*,  
62 the producer must test for absence in 25 g at the time the food leaves the immediate control  
63 of the producer, while for food that does not permit growth of *L. monocytogenes* the food  
64 safety criterion is < 100 CFU/g at the end of the shelf life (EC regulation No 2073/2005). To  
65 assess the risk associated with extending the shelf life, it is therefore crucial to determine the  
66 growth potential of *L. monocytogenes* in the respective food product.

67 The aim of this study was to determine the growth potential of *L. monocytogenes* on twelve  
68 RTE salad products, under packaging and storage conditions that mirror retail and home  
69 conditions.

70

## 71 **2. Materials and methods**

72 Experiments were largely performed according to the document "EURL *Lm* TECHNICAL  
73 GUIDANCE DOCUMENT for conducting shelf-life studies on *Listeria monocytogenes* in  
74 ready-to-eat foods, Version 3" (Beaufort, Bergis, Lardeux, & Lombard, 2014) with minor  
75 modifications. All experiments were carried out in three independent replicates.

76

### 77 **2.1. Bacterial strains, growth conditions and subtyping**

78 The three strains of *L. monocytogenes* used in this study were all isolated from a RTE salad  
79 production facility (table 1). Stock cultures of *L. monocytogenes* were maintained at -80 °C in  
80 brain heart infusion (BHI; Oxoid, Basel, Switzerland) broth with 15% glycerol. To prepare  
81 the inocula, stock cultures were streaked on BHI agar plates and incubated overnight. A  
82 single colony was inoculated into 5 ml BHI broth and incubated overnight (37 °C, 200 rpm),

83 subcultured in the morning 1:100 into 5 ml fresh BHI broth, and incubated for 6 h (37 °C,  
84 200 rpm) to obtain an early-stationary-phase culture ( $9.6 \pm 0.1$  log CFU/ml). This culture was  
85 then incubated at 5 °C for 20 h for cold adaptation. Strain pools were obtained by combining  
86 equal quantities of the cold adapted stationary phase cultures.

87 The three strains used in this study were serotyped using listeria antisera from Denka Seiken  
88 (Pharma Consulting, Burgdorf, Switzerland) according to the manufacturer's protocol. They  
89 were then further characterized using multi locus sequence typing (MLST) based on seven  
90 housekeeping genes as described by Ragon et al. (Ragon et al., 2008) with minor  
91 modifications. DNA was extracted using the DNeasy Blood&Tissue Kit (Qiagen, Hilden,  
92 Germany) according to manufacturer's protocol. The PCRs were performed using a  
93 HotStarTaq master mix (Qiagen, Hilden, Germany) and the following conditions: for *bglA*,  
94 *cat* and *ldh*: 95 °C for 15 min, followed by 41 cycles of 95 °C for 30 s, 45 °C for 30 s and 72  
95 °C for 30 s; for *abcZ*, *dapE*, *dat*, and *lhkA*: 95 °C for 15 min followed by 35 cycles of 95 °C  
96 for 30 s, 52 °C for 30 s, and 72 °C for 30 s. The final extension was at 72 °C for 10 min for  
97 all amplifications.

98 PCR products were purified using the GenElute PCR Clean-Up Kit (Sigma, Steinheim  
99 Germany) according to manufacturer's protocol and were sequenced using primers oR and  
100 oF (Ragon et al., 2008). The clonal complex (CC) and sequence type (ST) were determined  
101 using the *Listeria* MLST database hosted at the Institute Pasteur (<http://bigsd.b.pasteur.fr>).

102

## 103 **2.2. Cold growth in rich medium**

104 Growth at cold storage temperatures was determined for the three *L. monocytogenes* strains  
105 used in this study individually in a control experiment. Early stationary phase cultures were  
106 obtained and cold adapted as described above. This culture was then diluted 1:1000 into 10  
107 ml fresh BHI broth and incubated at 5 °C and 8 °C for 11 days. CFU/ml were determined by

108 plate counting 10 µl aliquots from each culture at t=0 and after 1, 4, 5, 6, 7, 8, and 11 days.  
109 Aliquots were serially diluted in Maximum Recovery Diluent (MRD; Oxoid, Basel,  
110 Switzerland) and 10 µl of the serial dilutions were spotted on BHI agar plates and run over by  
111 tilting as described by Kuehbachler et al. (Kühbacher, Cossart, & Pizarro-Cerdá, 2014).  
112 Plates were incubated at 37 °C for 24 h. Final results were expressed as log CFU/ml.

113

### 114 **2.3. Salad products**

115 The range of salads was limited to plant based products without added ingredients of animal  
116 origin, and were chosen to represent commonly sold RTE salad products. A total of 12  
117 different RTE salad products from a producer in Switzerland were used for the challenge  
118 tests (table 2). Three RTE salad products were packaged under modified atmosphere. To  
119 avoid sampling effects due to uneven distribution of *L. monocytogenes* within a package, the  
120 whole content of a bag was used for analysis. For this purpose, 30 g salad portions (parsley:  
121 20 g portions) were produced specifically for this study, shipped to our facility under  
122 preservation of the cold chain at 5 °C and inoculated 12-24 h after production. The packaging  
123 foil and, where appropriate, the modified atmosphere was identical to the larger packages that  
124 were produced for retail.

125

### 126 **2.4. Inoculation of the food matrix**

127 To ensure that all three strains used in this study had a similar growth phenotype on salad  
128 products, a first experiment was performed with the three *L. monocytogenes* strains  
129 inoculated individually on two RTE salad products (iceberg lettuce and arugula). Based on  
130 the results of these preliminary experiments, the other ten RTE salad products were  
131 inoculated with an equalized pool of the three strains.

132 To achieve a final bacterial load of 5 log CFU/g in the products, the cold adapted stationary

133 phase culture was serially diluted in MRD and 1 ml of the appropriate dilution was  
134 homogeneously distributed over the product. This concentration was chosen higher than  
135 recommended by EU technical guidance document (2 log CFU/g) (Beaufort et al., 2014) to  
136 be able to quantify also a decrease in CFU/g. Unlike in other products, the normal microbiota  
137 in RTE salad products is in the range of 5-6 log CFU/g and the administered inoculum is  
138 therefore only a fraction of the total bacteria present in the samples. The inoculum was  
139 administered through a septum of scotch tape using a syringe and a gauge 22 needle.  
140 Immediately after inoculation, the syringe hole was sealed with a second scotch tape to  
141 maintain the modified atmosphere. Negative control samples were inoculated in the same  
142 way with 1 ml MRD, and for RTE salad products packaged under modified atmosphere,  
143 uninoculated bags of product served as controls for the modified atmosphere. After  
144 inoculation, all samples were shaken for 1 min in a standardized manner to optimize the  
145 distribution of the inocula. To preserve the cold chain, the bags of salad and the bacteria were  
146 kept on ice at all times during these procedures.

147

## 148 **2.5. Storage conditions**

149 The RTE salad products were stored at 5 °C and 8 °C, for 4, 5, 6, 7 and 8 days. Temperature  
150 in both cold rooms was continuously controlled and recorded with temperature loggers  
151 (EasyLog, Lascar Electronics, Pennsylvania, USA).

152

## 153 **2.6. Microbiological analyses**

154 Enumeration of *L. monocytogenes*, Enterobacteriaceae and the total viable count (TVC) were  
155 performed according to ISO 11290-2:1998, ISO 21528-2:2004 and ISO 4833-2:2013  
156 respectively with minor modifications.

157 *L. monocytogenes* and TVC were determined immediately after inoculation (t=0) and 4, 5, 6,  
158 7 and 8 days after inoculation. The counts of Enterobacteriaceae were determined at t=0 and  
159 8 days after inoculation. At each time point, one inoculated sample and one negative  
160 (uninoculated) control sample per temperature were analyzed. The whole content of a unit  
161 was transferred into sterile stomacher bags, diluted 1:10 with MRD and homogenized for 30 s  
162 in a Stomacher® 400 Circulator (Seward, Worthing, United Kingdom). For products  
163 packaged under modified atmosphere, the gas composition in the bag was measured before  
164 opening and compared to gas composition in uninoculated packages using a gas detector  
165 (CheckPoint, Dansensor, Neuwied, Germany). Serial dilutions in MRD were prepared and  
166 0.1 ml was spread-plated on the following agar plates in duplicate: PALCAM (Merck,  
167 Darmstadt, Germany) for the enumeration of *L. monocytogenes* (aerobic incubation for 24 h  
168 at 37 °C); plate count (PC; Oxoid, Basel, Switzerland) for TVC (aerobic incubation for 48 h  
169 at 37 °C); violet red bile glucose (VRBG; BD, Allschwil Switzerland and Merck, Darmstadt  
170 Germany) for Enterobacteriaceae (anaerobic incubation for 48 h at 37 °C). The average of the  
171 duplicate plates was calculated and expressed as log CFU/g. The limit of detection was 2 log  
172 CFU/g.

173

## 174 **2.7. Calculation of the growth potential $\delta$**

175 The growth potential  $\delta$  (CFU/g) for *L. monocytogenes* was calculated according to the  
176 "EURL *Lm* TECHNICAL GUIDANCE DOCUMENT" (Beaufort et al., 2014). Briefly, for  
177 each time point at each temperature the difference between the log CFU/g at the evaluation  
178 point and the log CFU/g at the beginning of the challenge test was calculated for each of the  
179 three independent replicates. The growth potential  $\delta$  was defined as the highest value  
180 obtained among three replicates. When  $\delta$  was higher than 0.5 log CFU/g the RTE salad  
181 product was classified as "able to support the growth of *L. monocytogenes*" at the



182 corresponding temperature. If  $\delta$  was  $\leq 0.5$  log CFU/g the RTE salad product was classified as  
183 "unable to support the growth of *L. monocytogenes*".

184

## 185 **2.8. Statistical analysis**

186 Statistical analysis and graphics were performed in R (Version 3.4.0) (R Core Team, 2015)  
187 using R studio (Version Version 1.0.143) (RStudio Team, 2015). A linear mixed effects  
188 model was calculated using lmer in LmerTest (Kuznetsova, Bruun Brockhoff, & Bojesen  
189 Christensen, 2016) with up to three-way interactions between time, salad and temperature as  
190 random effects and replicate as fixed effect. Pairwise contrasts were calculated using lsmeans  
191 (Lenth, 2016). The ggplot2 package (Wickham, 2009) was used for visualization. Holm-  
192 Bonferroni adjusted p-values were calculated for multiple comparisons within one type of  
193 salad.

194 To determine if the three *L. monocytogenes* strains differed from each other in their growth  
195 on salad, linear mixed effects models were calculated; model selection was AIC based. An  
196 ANOVA was used to determine if the factor "strain" had an effect on the outcome "log  
197 CFU/ml".

198 The R scripts can be downloaded from (insert link R\_scripts\_and\_data).

199

## 200 **3. Results and Discussion**

### 201 **3.1. Strain characterization and results from the proof of concept experiments**

202 The three strains used in this study belonged to serotype 1/2a, 1/2b and 4b, CC 14, 517 and 6  
203 and ST 91, 517 and 6 respectively (table 1).

204 A series of experiments was performed to ensure the soundness of the experimental setup.

205 The cold-growth ability of the strains used in this study was confirmed in rich medium. All  
206 three *L. monocytogenes* strains were able to grow at the 5 °C and 8 °C in rich medium and

207 reached early stationary phase after eleven days at 5 °C vs. after five days at 8 °C. There was  
208 no difference in cold growth between the three strains (supplementary figure 1).

209 To avoid bias caused by one of the strains used in the pool outgrowing the others, the first  
210 experiments (on iceberg lettuce and arugula samples) were performed with each strain  
211 individually. Since there was no significant effect of “strain” on “log CFU/ml” in the  
212 outcome ( $F=2.57$ ,  $p=0.08$ ), all further experiments were performed using a pool of the three  
213 strains. For the final analysis, the results from the individual strains on iceberg lettuce and  
214 arugula were combined to be comparable to the results from the experiments with the pooled  
215 strains.

216 The temperature was logged hourly for the 5 °C storage unit (mean 4.9 °C, SD 1.13,  
217 maximum 8 °C) and the 8 °C storage unit (mean 8.11 °C, SD 0.53, maximum 13 °C) over the  
218 complete duration of the experiments (152 days).

219 For those salads packaged under modified atmosphere, the gas composition was monitored.  
220 In mixed salad 1, none of the values were outside the range specified by the producer, while  
221 in the iceberg lettuce, some of the units stored at 8 °C were out of range. Many of the mixed  
222 salad 2 units were out of range, including some of the uninoculated controls (supplementary  
223 table 1). This may indicate a partial failure of this specific packaging/produce combination to  
224 reach a steady state between plant respiration and diffusion of gases through the packaging  
225 foil. The airtightness of the scotch tape used to seal the inoculation hole was tested by  
226 puncturing three bags and applying the seal before storing them for 72 h with 2.2 kg weight  
227 on top of them. None of the bags deflated (data not shown).

### 228 **3.2. Growth of *L. monocytogenes* on RTE salad products**

229 We found that storage temperature, storage duration and the food matrix with its associated  
230 microbiota had a significant impact on the growth potential of *L. monocytogenes* under the  
231 tested conditions.

232 *Impact of temperature on the growth potential of L. monocytogenes*

233 At 5 °C, the growth potential of *L. monocytogenes* exceeded 0.5 log CFU in both mixed  
234 salads, parsley, iceberg lettuce, garden radish, beetroot and white cabbage at least on one  
235 time point (figure 1, table 2). This was either at very late time points (e.g. at t=8 for garden  
236 raddish) and/or not by a large margin, e.g. the growth potential was between 0.5-1 log CFU.  
237 Also, the increase in CFU/g between t=0 and the later time points was only statistically  
238 significant in iceberg lettuce ( $p < 0.05$ , table 2). Accordingly, at 5 °C the risk to exceed the  
239 food safety criterion of  $< 100$  CFU/g for *L. monocytogenes* during shelf life could be  
240 contained for most salads. If the limit of detection was to be lowered to 10 CFU/g at the  
241 routine testing level, a growth potential of  $< 1$  log CFU over the shelf live would still contain  
242 the bacterial load with *L. monocytogenes* to below 100 CFU/g and therefore be considered  
243 tolerable for foods not intended for infants or other vulnerable groups such as hospital  
244 patients.

245 At 8 °C, the situation was drastically different. With the exception of corn salad, celeriac and  
246 carrots, *L. monocytogenes* exhibited a growth potential over or very close to 1.0 CFU. This  
247 increase in CFU/g between t=0 and the later time points was statistically significant in all  
248 salads except arugula ( $p < 0.05$ , table 2). In this situation, it is crucial to test at the stricter  
249 food safety criterion of “absent in 25 g” before the food leaves the immediate control of the  
250 producer.

251 The strikingly higher growth potential of *L. monocytogenes* at 8 °C compared to 5 °C may  
252 also challenge the common practice to store RTE products at 8 °C at retail level. Our data  
253 suggest that in some cases, growth of *L. monocytogenes* to  $> 100$  CFU/g during shelf life  
254 could be mitigated by a stricter temperature management at retail level to limit storage  
255 temperature of RTE salad products to a maximum of 5 °C.

256 *Impact of time on the growth potential of L. monocytogenes*

257 As expected, time was a crucial factor in the outcome of total counts (CFU/g) of *L.*  
258 *monocytogenes*. In many of the salad products that supported the growth of *L. monocytogenes*  
259 (e.g. garden radish and white cabbage at 8 °C and iceberg lettuce at 5 °C and 8 °C), *L.*  
260 *monocytogenes* increased significantly between t=0 and t=4, after which a steady state was  
261 reached where no more significant increase occurred. A potential explanation for this plateau  
262 might be the interaction with the plant microbiota associated with individual plant species  
263 that limits further growth. In contrast, parsley at 8 °C permitted a significant increase in  
264 CFU/g also between t=4 and the later time points. This suggests that minced parsley is a  
265 high-risk product that supports substantial growth of *L. monocytogenes*.

266 *Impact of the food matrix and its associated microbiota on the growth potential of L.*  
267 *monocytogenes*

268 The food matrix had an impressive impact on the growth potential of *L. monocytogenes*. Four  
269 of the twelve RTE salad products tested in this study did not support the growth of *L.*  
270 *monocytogenes* in a significant way under the tested conditions, while the other eight  
271 products supported growth of *L. monocytogenes* at varying levels (table 2). Potential reasons  
272 for these vast differences may lie in the normal microbiota of the plant, the composition of  
273 the product, the level of processing of the plant matrix (e.g. availability of plant juice  
274 depending on the level of cutting vs. whole leaves), and in the natural defense mechanisms of  
275 the plants in question.

276 The product group that supported growth of *L. monocytogenes* comprised iceberg lettuce,  
277 parsley, arugula, beetroot, garden radish, white cabbage and the mixed salads. The maximal  
278 growth potential of 2.84 log CFU was observed in parsley (t=8, 8 °C) (figure 1).

279 *Listeria* has previously been shown to grow on iceberg lettuce (at 3, 5 and 10 °C) (Beuchat &  
280 Brackett, 1990b; Koseki & Isobe, 2005), arugula (6 days at 7 °C) (Sant'Ana, Barbosa, Destro,  
281 Landgraf, & Franco, 2012) and “green salad” (6 days at 7 °C) (Sant'Ana et al., 2012).

282 Conflicting data exist on raw cabbage: one study on white cabbage found considerable  
283 growth (15 days at 4 °C, 7.5 days at 10 °C) (Wang et al., 2013), while another study on RTE  
284 cabbage found a reduction in *L. monocytogenes* numbers (6 days at 7 °C = -0.21 (SD 0.9) log  
285 CFU/g) (Sant'Ana et al., 2012). However, it is unclear if the cabbage in this latter study was  
286 processed or raw. Juice from fermented cabbage might have some antimicrobial properties  
287 against Gram negative organisms (Gogo, Shitandi, Lokuruka, & Sang, 2010).

288 Celeriac, carrots and corn salad did not support the growth of *L. monocytogenes*. At no point  
289 in time did the growth potential of *L. monocytogenes* exceed 0.5 log CFU in these products.  
290 In fact, the CFU/g *L. monocytogenes* dropped significantly between t=0 and the later time  
291 points at both 5 and 8 °C (figure 2). To our knowledge, this is the first report on the fate of *L.*  
292 *monocytogenes* on corn salad and celeriac. In contrast to the celeriac root, temperature-  
293 dependent growth of *L. monocytogenes* has been shown on celery stalks (decrease in CFU/g  
294 over 7 days at 4 °C (Vandamm, Li, Harris, Schaffner, & Danyluk, 2013) vs. growth or  
295 minimal increase at 10 °C over 7 days (Kaminski, Davidson, & Ryser, 2014; Vandamm et al.,  
296 2013). Also, celery stalks have been implicated in an outbreak of listeriosis (Gaul et al., 2013).  
297 The relatively high content of nitrite in celery in combination with the fine cut of the celeriac  
298 julienne analyzed in the present study might provide a possible explanation for our  
299 observations; in fact celery powder is used as a natural source of nitrite in meat curing  
300 processes for its antimicrobial activity and coloring properties (Buchanan, Stahl, & Whiting,  
301 1989; Junttila, Hirn, Hill, & Nurmi, 2016; McClure, Kelly, & Roberts, 1991). The anti-  
302 listerial effect of carrots has been attributed to phytoalexins produced by carrots in response  
303 to fungal infections and other types of stress (Abdul-Rauf, Beuchat, & Ammar, 1993; Babic,  
304 Nguyen-the, Amiot, & Aubert, 2008; Beuchat & Brackett, 1990a; Kurosaki & Nishi, 1983). It  
305 is conceivable that harvesting might result in increased concentrations of phytoalexins in  
306 carrots due to microlesions in the plants. The activity of phytoalexins is mainly directed

307 against fungi and Gram+ organisms (Kurosaki & Nishi, 1983). This would spare the mostly  
308 Gram- natural microbiota of the plants, which is reflected in the fact that the total viable  
309 count increased over time in all salads except celeriac at 5 °C.

### 310 **3.3. Total viable count on RTE salad products**

311 The initial total viable count ranged from 4.9 log CFU/g (celeriac (SD=0.09), white cabbage  
312 (SD=0.14)) to 6.7-6.8 log CFU/g (parsley (SD=0.44), arugula (SD=0.71), garden radish  
313 (SD=0.24)). At 8 °C, all products showed a significant increase in TVC at all time points,  
314 reaching as much as 9 log CFU/g (parsley). At 5 °C, celeriac (all time points) and arugula (all  
315 time points except at t=8) showed no significant increase in TVC. In all other products, there  
316 was a significant increase in TVC (figure 3). While other authors found similar counts for the  
317 TVC on iceberg lettuce ( $5.61 \pm 0.41$  log CFU/g) (Koseki & Isobe, 2005) and carrots ( $5.79 \pm$   
318  $0.04$  log CFU/g) (Sant'Ana et al., 2012), studies found higher numbers for cabbage ( $7.67 \pm$   
319  $0.09$  log CFU/g) (Sant'Ana et al., 2012), arugula ( $8.11 \pm 0.16$  log CFU/g) (Sant'Ana et al.,  
320 2012) and corn salad (6.63-6.85 log CFU/g) (Wei, Wolf, & Hammes, 2005). However, the  
321 validity of comparisons between studies is at least questionable, as many factors like plant  
322 variety and maturity, the processing conditions, packaging and gas composition, or storage  
323 temperature will influence the outcome. Additionally, the specific microbiota of the plant  
324 may vary regionally and will engage in complex interactions with pathogens like *L.*  
325 *monocytogenes* (Brandl, 2006),

### 326 **3.4. Total Enterobacteriaceae on RTE salad products**

327 The initial count for Enterobacteriaceae ranged from 2.5 log CFU/g (celeriac, SD=0.61) to  
328 5.5 log CFU/g (corn salad, SD=0.69). With the exception of corn salad, the CFU count for  
329 Enterobacteriaceae increased between t=0 and t=8 at 5 °C and at 8 °C. The sharpest increase  
330 in Enterobacteriaceae was observed in iceberg lettuce (3.5 and 3.6 log CFU/g difference  
331 between t=0 and t=8 at 5 °C and 8 °C, respectively,  $p < 0.001$ ). In corn salad, a decreasing

332 trend in Enterobacteriaceae was observed at both temperatures (-0.9 and -0.3 log CFU/g  
333 difference between t=0 and t=8 at 5 °C and 8 °C, respectively, not statistically significant)  
334 (figure 4). As most of the epiphytic microbiota of plants belongs to either *Pseudomonas* or  
335 the Enterobacteriaceae (Lund, 2008), the numbers we found are within the expected range of  
336 4-8 log CFU/g (European Commission, Scientific Committee on Food, 2002).

### 337 **3.5. Available microbial models**

338 EC no 2073/2005 regulates the microbial criteria for foodstuffs and mandates that the food  
339 production officer shall “conduct studies (...) to investigate the compliance with the criteria  
340 during shelf-life”. Apart from challenge tests, which are labor intensive and require advanced  
341 research capacities, annex II of the EC no 2073/2005 allows the use of “predictive  
342 mathematical modeling established for the food in question” to assess the growth potential of  
343 *L. monocytogenes* in food. Existing modeling tools use physicochemical properties such as  
344 temperature, water phase salt, pH, CO<sub>2</sub>, smoke intensity, nitrite and organic acids to predict  
345 growth of microorganisms. The available models for *L. monocytogenes* are either geared  
346 towards meat / seafood (“food spoilage and safety predictor FSSP” <http://fssp.food.dtu.dk>,  
347 “listeria meat model” <http://www.cpmf2.be/software.php>, “DMRI predictive models for  
348 meat” <http://dmripredict.dk>) or dairy products (“dairy products safety predictor”  
349 <https://aqr.maisondulait.fr>). Large discrepancies were found when comparing observed  
350 growth of *L. monocytogenes* in a cheese food matrix with predictions obtained from the  
351 “Combase Modeling Toolbox” (<https://www.combase.cc>) in 2011, and the authors caution  
352 against applying data obtained in laboratory media to model growth in food systems  
353 (Schvartzman, Belessi, Butler, Skandamis, & Jordan, 2011). It remains a fact that the growth  
354 of pathogens on food matrix, and especially raw products, is notoriously difficult to model  
355 due to interactions with their microbiota. The linear mixed effects model calculated on the  
356 data in this study (insert link R\_scripts\_and\_data) is perfectly valid for the dataset established

357 in this study. However, extrapolations to other salad products would have to be done very  
358 carefully. The results are likely affected by changes in the microbiota and composition of the  
359 salad matrix due to differences in soil composition, farming practices and seasonal  
360 fluctuations in temperature and humidity. The same is true for extrapolations from public  
361 databases on microbial growth in food such as Combase (<https://www.combase.cc>).  
362 Therefore, even though the EU-legislation allows for the use of microbial modeling tools to  
363 assess the growth potential of *L. monocytogenes* in food, the generation of solid wet lab data  
364 in challenge tests is crucial for complex food matrices such as RTE salads composed of  
365 different raw produce.

366



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369 Tables

370 Table 1

<b>Species</b>	<b>Strain designation</b>	<b>Serotype</b>	<b>ST</b>	<b>CC</b>	<b>Lineage</b>
<i>Listeria monocytogenes</i>	N16-1125	1/2a	ST91	CC14	II
<i>Listeria monocytogenes</i>	N16-0716	1/2b	ST517	CC517	I
<i>Listeria monocytogenes</i>	N16-0855	4b	ST6	CC6	I

371

372 ST: sequence type. CC: clonal complex

373

Table 2:

RTE salad	Ingredients	MAP (%) <sup>1</sup>	Challenge test results summary				
			O2/CO2	5°C		8°C	
			contrast	$\delta^2$	p <sup>14</sup>	$\delta^2$	p <sup>14</sup>
Iceberg lettuce <sup>3</sup>	cut, 6 mm, 100%	1-7 / 9-15	0 - 4	0.82	0.028	1.44	<0.001
			0 - 5	0.85	0.004	1.73	<0.001
			0 - 6	0.81	0.008	1.93	<0.001
			0 - 7	1.00	0.014	1.71	<0.001
			0 - 8	0.90	0.002	2.23	<0.001
Corn salad <sup>4</sup>	entire rosettes, 100%	n/a	0 - 4	-0.83	<0.001	-0.61	0.007
			0 - 5	-0.87	<0.001	-0.71	<0.001
			0 - 6	-1.06	<0.001	-0.81	<0.001
			0 - 7	-1.23	<0.001	-0.76	0.001
			0 - 8	-1.13	<0.001	-0.58	0.001
Grated carrots <sup>5</sup>	peeled, grated, 100%	n/a	0 - 4	-2.62	<0.001	-2.15	<0.001
			0 - 5	-2.76	<0.001	-2.06	<0.001
			0 - 6	-3.10	<0.001	-2.53	<0.001
			0 - 7	-2.76	<0.001	-2.63	<0.001
			0 - 8	-3.10	<0.001	-3.10	<0.001
Julienne carrots <sup>5</sup>	peeled, julienne, 1.6 mm, 100%	n/a	0 - 4	-2.15	<0.001	-2.58	<0.001
			0 - 5	-2.73	<0.001	-2.36	<0.001
			0 - 6	-2.51	<0.001	-2.36	<0.001
			0 - 7	-2.73	<0.001	-2.51	<0.001
			0 - 8	-2.91	<0.001	-2.58	<0.001
Mixed salad 1 <sup>6</sup>	iceberg lettuce 35%, endive 14%, sugarloaf lettuce 20%, lollo rosso lettuce 15%, frisee lettuce 16% (all cut 20 mm)	4-10 /8-14	0 - 4	0.56	0.773	0.93	0.007
			0 - 5	0.49	0.548	0.95	0.002
			0 - 6	0.54	0.331	0.91	0.003
			0 - 7	0.69	0.153	1.00	0.006
			0 - 8	0.62	0.475	0.77	0.009
Mixed salad 2 <sup>7</sup>	endive 25%, multileaf lettuce 20%, rosso 15%, lollo rosso salad 10%, head lettuce 5% (all cut 40-50 mm), arugula (entire leaves) 5%, carrot (peeled, chips) 10%, garden radish (slices) 10%	5-11 /9-15	0 - 4	0.09	1.000	0.82	0.024
			0 - 5	0.33	1.000	1.50	<0.001
			0 - 6	0.42	1.000	1.37	<0.001
			0 - 7	0.53	1.000	1.46	<0.001
			0 - 8	0.64	1.000	1.14	<0.001
Parsley <sup>8</sup>	Minced, 100%	n/a	0 - 4	0.66	1.000	2.14	<0.001
			0 - 5	0.73	1.000	2.37	<0.001
			0 - 6	1.14	0.222	2.52	<0.001
			0 - 7	1.27	0.119	2.46	<0.001
			0 - 8	1.25	0.093	2.84	<0.001
Garden radish <sup>9</sup>	julienne, 3 mm, 100%	n/a	0 - 4	0.20	1.000	1.23	0.001
			0 - 5	0.41	1.000	1.34	0.001
			0 - 6	0.38	1.000	1.50	0.001
			0 - 7	0.32	1.000	1.28	0.006
			0 - 8	0.56	1.000	1.31	0.001
Beetroot <sup>10</sup>	spaghetti-style, 100%	n/a	0 - 4	0.53	1.000	1.59	<0.001
			0 - 5	0.53	0.767	1.31	<0.001
			0 - 6	0.96	0.144	1.59	<0.001
			0 - 7	0.64	0.247	1.42	<0.001
			0 - 8	0.58	0.309	1.58	<0.001
Arugula <sup>11</sup>	entire leaves, 100%	n/a	0 - 4	0.23	1.000	1.06	0.359
			0 - 5	0.42	1.000	1.03	1.000
			0 - 6	0.21	1.000	0.89	1.000
			0 - 7	0.28	1.000	0.89	1.000
			0 - 8	0.39	1.000	1.05	0.417
Celeriac <sup>12</sup>	julienne, 1.6 mm, 100% dipped in an ascorbic acid/citric acid	n/a	0 - 4	-0.30	0.011	-0.78	<0.001
			0 - 5	-0.48	<0.001	-1.17	<0.001

bath (0.875 g/l and 16.25 g/l) for 20-30 min

		0 - 6	-0.56	<0.001	-1.38	<0.001
		0 - 7	-0.81	<0.001	-1.68	<0.001
		0 - 8	-1.01	<0.001	-1.75	<0.001
White cabbage <sup>13</sup> julienne, 1 mm 100%	n/a	0 - 4	0.70	1.000	1.84	<0.001
		0 - 5	0.92	1.000	1.76	<0.001
		0 - 6	0.91	1.000	1.67	<0.001
		0 - 7	0.74	1.000	1.51	<0.001
		0 - 8	0.89	1.000	1.48	<0.001

<sup>1</sup> MAP: modified atmosphere packaging, values are in %, <sup>2</sup> growth potential defined as the maximal delta between t=0 and t=x in three independent replicates, <sup>3</sup> *Lactuca sativa*, <sup>4</sup> *Valerianella locusta*, <sup>5</sup> *Daucus carota* subsp. *Sativus*, <sup>6</sup> *Lactuca sativa*, *Cichorium endivia*, *Cichorium intybus* var. *foliosum*; *Lactuca sativa* var. *Crispa*; *Cichorium endivia* L. var. *crispum* Lam., <sup>7</sup> *Cichorium endivia*; "multileaf lettuce"; *Lactuca sativa* var. *Crispa*; *Lactuca sativa* var. *Capitata*; *Eruca sativa*; *Daucus carota* subsp. *sativus*; *Raphanus sativus* var. *Sativus*, <sup>8</sup> *Petroselinum crispum*, <sup>9</sup> *Raphanus sativus* var. *Sativus*, *Beta vulgaris*, <sup>11</sup> *Eruca sativa*, <sup>12</sup> *Apium graveolens*, <sup>13</sup> *Brassica oleracea* convar. *capitata* var. *alba*, <sup>14</sup> p-value for the contrast between t=0 and t=x

#### **4. Figure captions:**

Figure 1: *L. monocytogenes* on RTE salads that supported growth. The numbers above time points reflect mean log CFU/g. Asterisks denote time points where the log CFU/g were significantly different from t=0 ( $p < 0.05$ ). The ribbon around the line represents the standard deviation.

**Please use colors for all 4 figures in print.**

Figure 2: *L. monocytogenes* on RTE salads that did not support growth. The numbers above time points reflect mean log CFU/g. Asterisks denote time points where the log CFU/g were significantly different from t=0 ( $p < 0.05$ ). The ribbon around the line represents the standard deviation.

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Figure 3: Total count of viable bacteria at 37 °C in RTE salad products. The numbers above time points reflect mean log CFU/g. Asterisks denote time points where the log CFU/g were significantly different from t=0 ( $p < 0.05$ ). The ribbon around the line represents the standard deviation. gr. grated; jul. julienne; g. garden; sal. salad; w. white.

**Please use colors for all 4 figures in print.**

Figure 4: Total count of Enterobacteriaceae in RTE salad products. The numbers above time points reflect mean log CFU/g. Asterisks denote time points where the log CFU/g at t=8 were significantly different from t=0 ( $p < 0.05$ ). The ribbon around the line represents the standard deviation. gr. grated; jul. julienne; g. garden; m. mixed; sal. salad; w. white; cab. cabbage.

**Please use colors for all 4 figures in print.**

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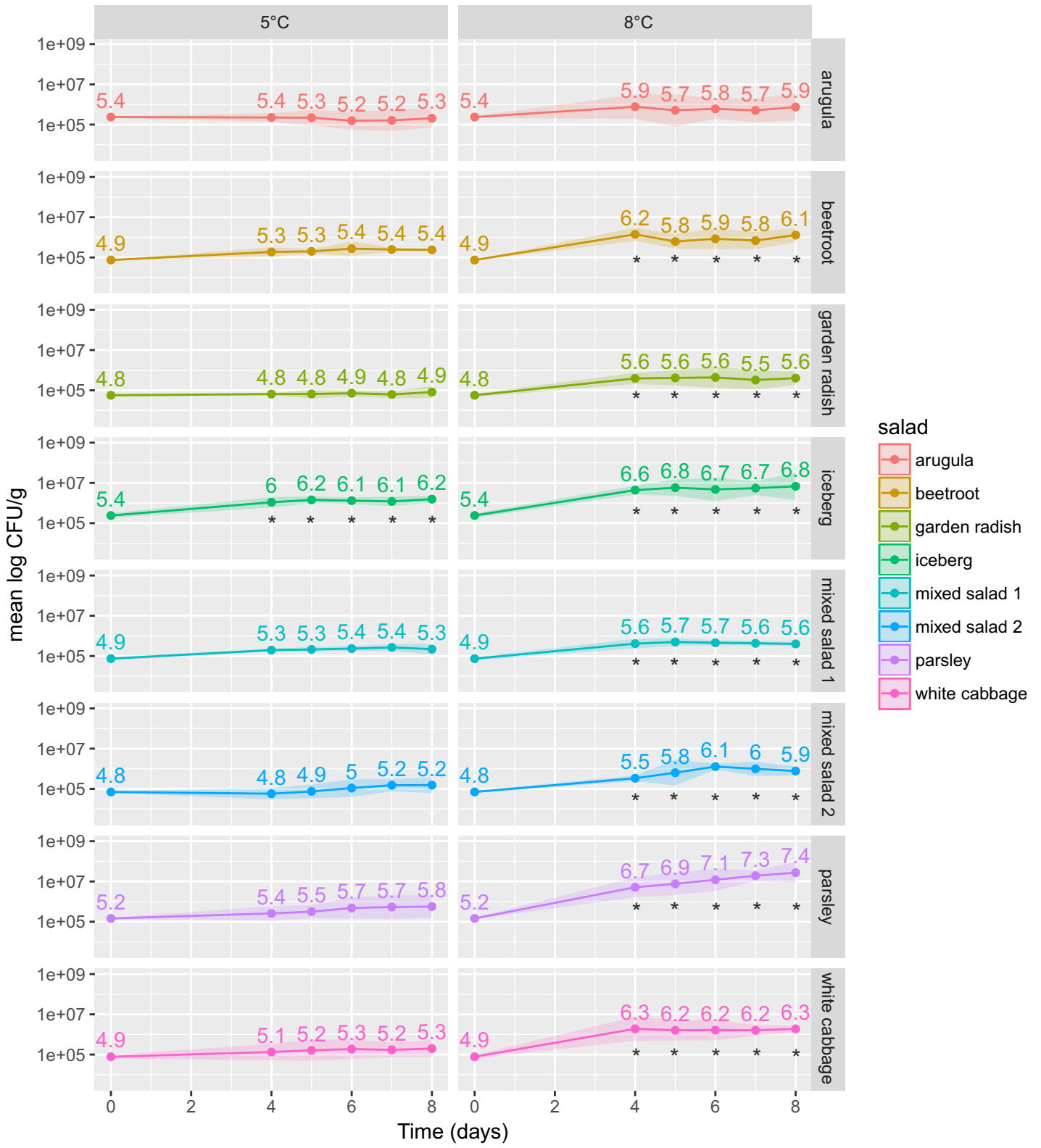
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### CFU count of *Listeria monocytogenes* on salad

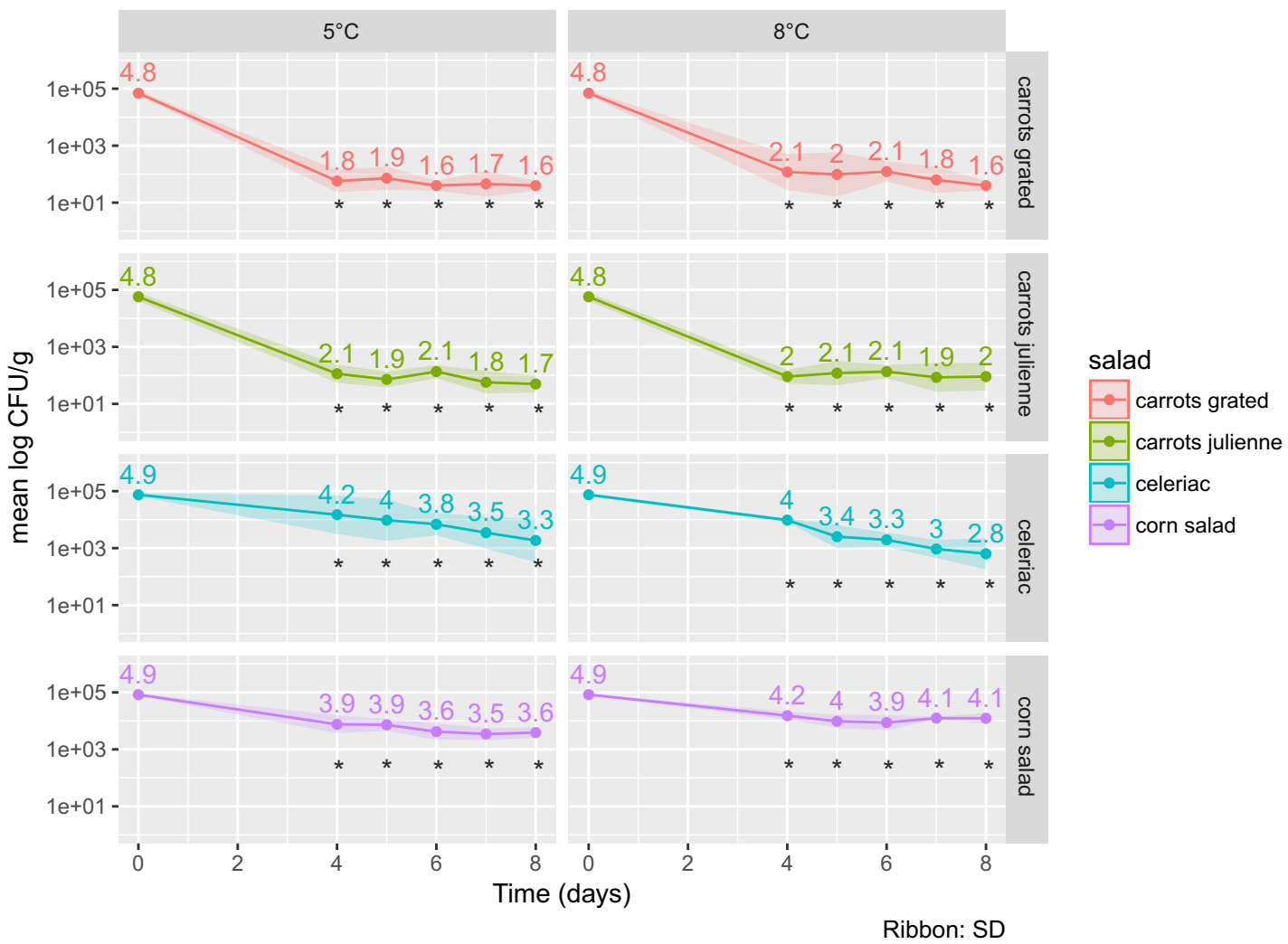
Starting concentration:  $10^5$  CFU/g



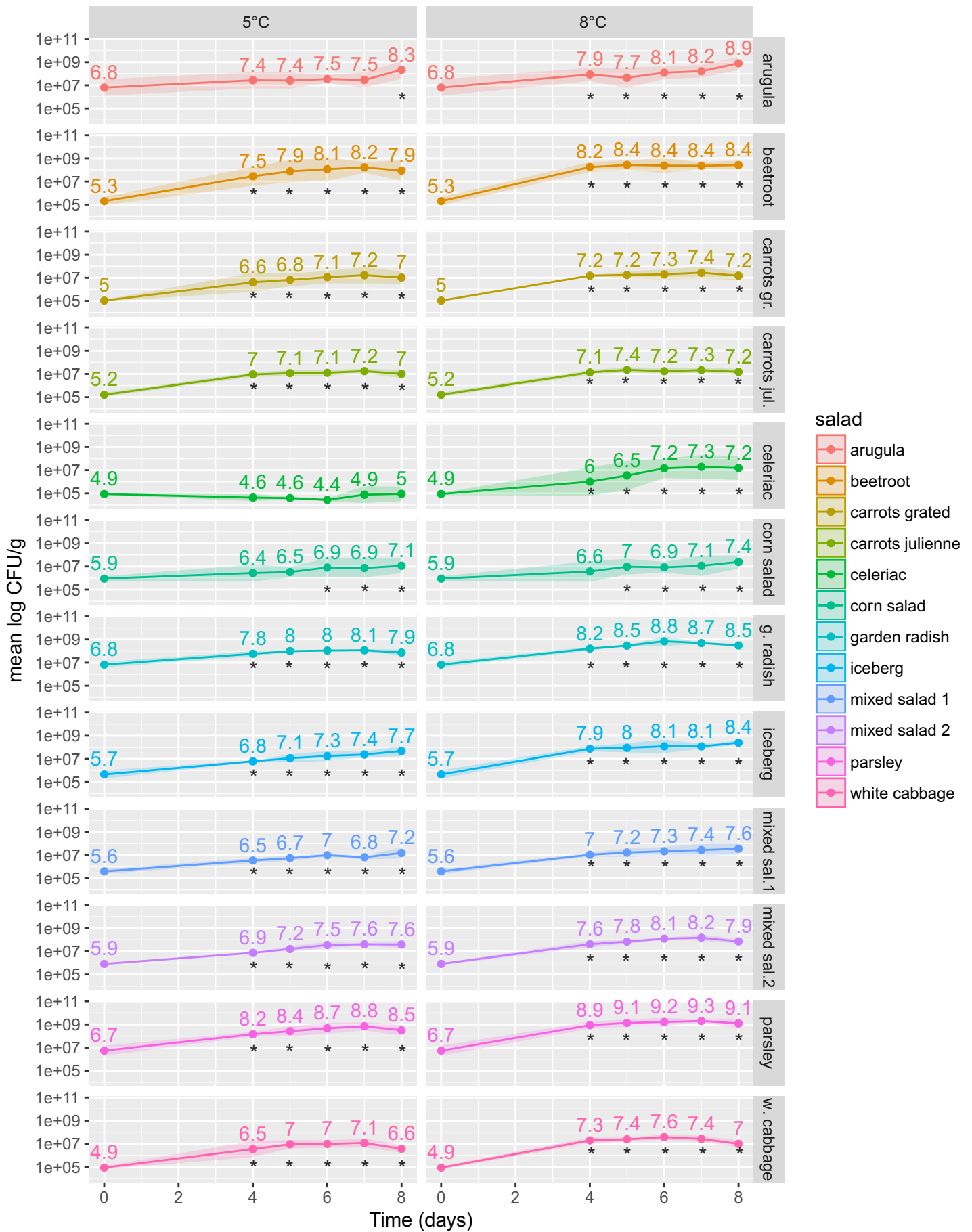
Ribbon: SD

# CFU count of *Listeria monocytogenes* on salad

Starting concentration:  $10^5$  CFU/g

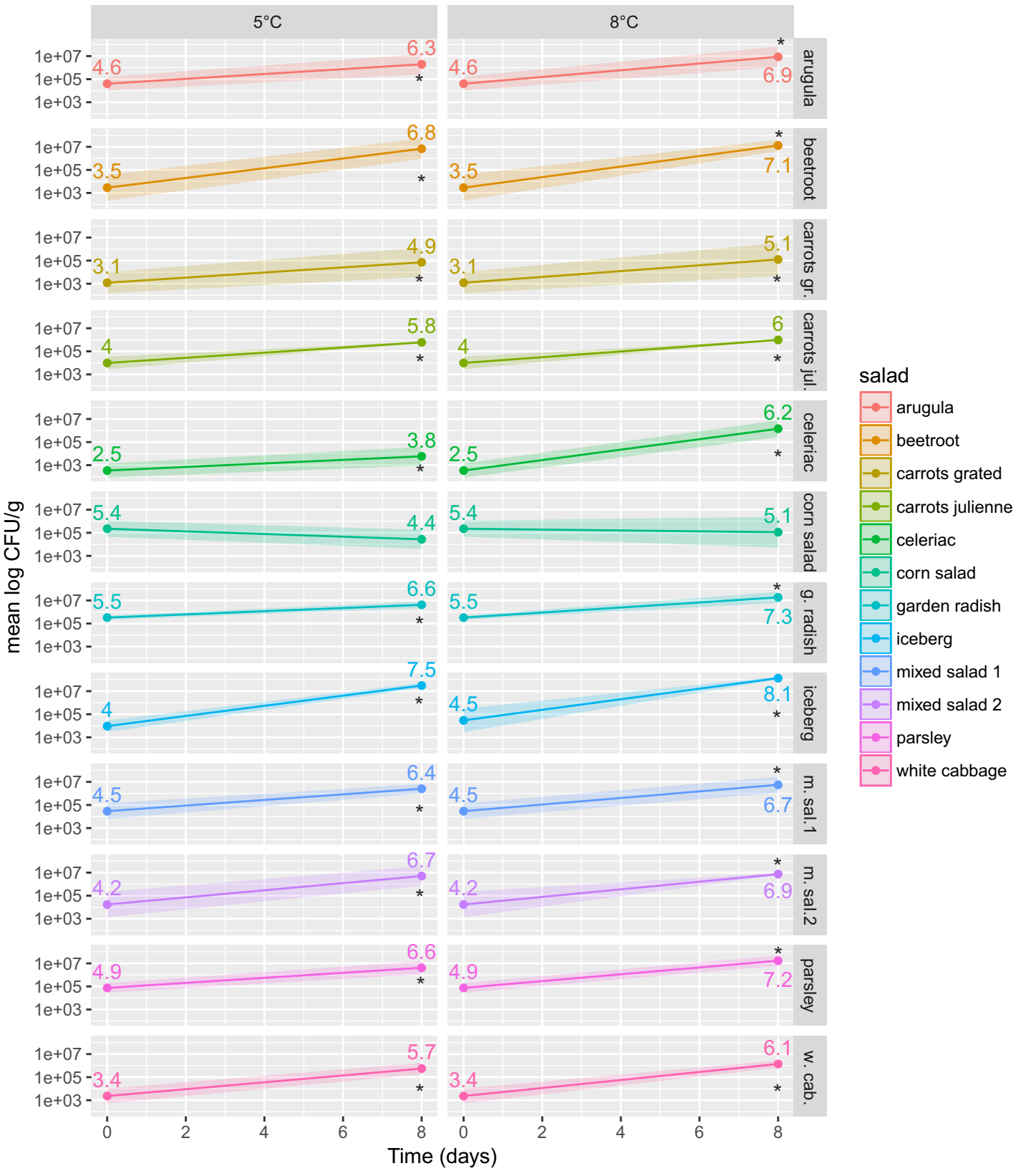


### Mean CFU for the TVC (total viable count)



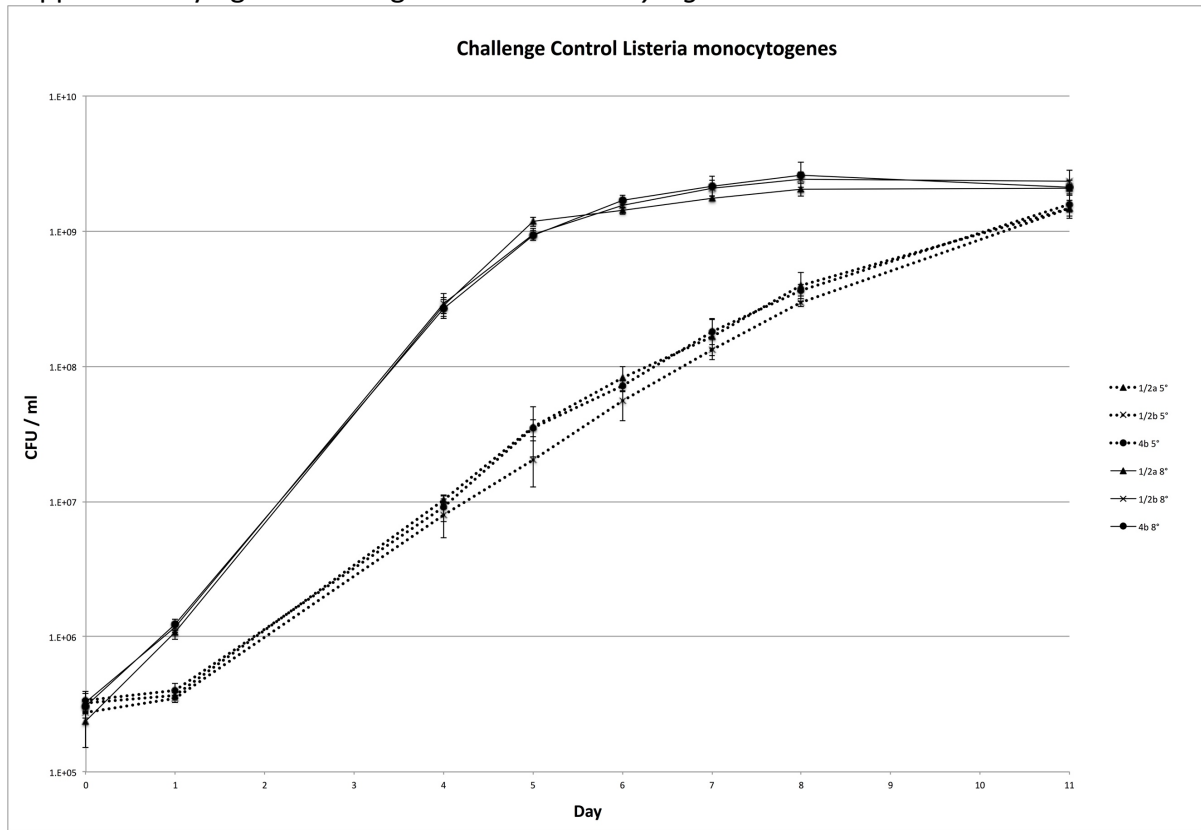
Ribbon: SD

# Mean CFU for the Enterobacteriaceae



Ribbon: SD

Supplementary figure 1: cold growth of *L. monocytogenes* strains in rich medium



Growth of the three *L. monocytogenes* strains N16-1126 ( $\Delta$ ), N16-0716 (x) and N16-0855 ( $\bullet$ ) in rich medium at 5 °C (dotted lines) and 8 °C (solid lines).

modified atmosphere mixed salad 2

Replicate 1	Do		Mo		Di		Mi		Do		Fr			
	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)
	0	0	4	4	5	5	6	6	7	7	8	8	8	8
uninoculated, 5°	7.9	12.1	10.9	8.4	7.2	10.9	9.6	8.5	8.6	9.0	11.2	7.2		
negative, 5°	7.8	12.0	12.8	8.0	11.5	8.2	9.4	8.9	9.1	9.4	11.3	7.9		
mixed strains, 5°	7.8	12.0	12.1	8.2	12.9	7.7	9.4	9.6	13.7	7.2	13.1	7.3		
negative, 8°	-	-	9.4	9.3	6.6	11.1	7.7	9.2	9.2	9.0	10.4	8.5		
mixed strains, 8°	-	-	12.6	7.8	10.2	8.9	7.5	10.5	9.6	9.2	15.9	5.3		

Replicate 2	Do		Mo		Di		Mi		Do		Fr			
	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)
	0	0	4	4	5	5	6	6	7	7	8	8	8	8
uninoculated, 5°	5.9	11.8	5.1	12.7	4.9	12.4	7.6	10.2	2.9	13.1	1.4	13.6		
negative, 5°	6.4	10.9	6.6	11.5	9.3	10.0	7.9	10.3	5.1	11.6	3.0	12.8		
mixed strains, 5°	5.8	12.5	8.8	10.0	8.8	10.3	6.6	10.6	8.6	8.9	7.7	9.5		
negative, 8°	-	-	7.8	10.2	4.8	13.6	6.2	10.8	1.6	13.2	1.0	14.1		
mixed strains, 8°	-	-	4.9	12.4	4.8	12.3	4.5	12.1	5.7	10.2	6.2	9.9		

Replicate 3	Do		Mo		Di		Mi		Do		Fr			
	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)	O2 (%)	CO2 (%)
	0	0	4	4	5	5	6	6	7	7	8	8	8	8
uninoculated, 5°	4.9	11.3	6.5	9.0	7.0	8.7	8.1	7.8	5.3	9.1	6.7	7.7		
negative, 5°	5.6	10.9	8.4	8.5	6.1	9.1	6.8	8.3	6.6	8.2	6.8	7.7		
mixed strains, 5°	5.3	11.1	7.2	9.1	6.3	8.9	8.0	8.1	5.6	8.9	6.6	7.9		
negative, 8°	-	-	5.4	10.1	5.5	9.3	6.7	9.3	5.5	9.4	5.0	9.3		
mixed strains, 8°	-	-	10.6	7.5	4.4	10.0	5.1	9.5	4.8	9.4	7.2	8.1		

aim	O2 = 5-11	CO2 = 9-15
mean control d0	6.2	11.7
mean sample d0	6.5	11.6
mean control d8	6.4	9.5
mean sample d8 5	8.1	8.9
mean sample d8 8	7.6	9.2