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**Negative interplay between biofilm formation and competence
in the environmental strains of *Bacillus subtilis***

Qianxuan She^{1,a}, Evan Hunter^{1,a}, Yuxuan Qin¹, Samantha Nicolau¹, Eliza A. Zalis¹,
Hongkai Wang², Yun Chen^{2,b}, and Yunrong Chai^{1,b}

1. Department of Biology, Northeastern University, Boston, MA 02115
 2. Institute of Biotechnology, Zhejiang University, Hangzhou, China 310058
- a. These two authors contributed equally to this work.
(She contributed to about 50% of the results in the initial submission and the revision; Hunter initiated the project and contributed to about 30% of the results in the initial submission.)
 - b. For correspondence, please address to y.chai@northeastern.edu; or chenyun0927@zju.edu.cn.

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31 **Abstract**

32 Environmental strains of the soil bacterium *Bacillus subtilis* have valuable
33 applications in agriculture, industry, and biotechnology. They are capable of forming
34 robust biofilms and demonstrate excellent biological control activities in plant
35 protection. However, environmental strains are genetically less accessible, a sharp
36 contrast to the laboratory strains well known for their natural competence and a
37 limitation toward their application. In this study, we observed that robust biofilm
38 formation of the environmental strains greatly reduces the rate of competent cells
39 within the biofilm. By using the model strain 3610, we reveal a cross-pathway
40 regulation that allows biofilm matrix producers and competence-developing cells to
41 undergo mutually exclusive cell differentiation. We show that the competence
42 activator ComK represses the key biofilm regulatory gene *sinI* by directly binding to
43 the *sinI* promoter, thus blocking competent cells from simultaneously becoming
44 matrix producers. In parallel, the biofilm activator SlrR represses competence
45 through three distinct mechanisms, involving both genetic regulation and cell
46 morphological changes. We discuss potential implications of limiting competence in
47 a bacterial biofilm.

48

49 **Importance**

50 The soil bacterium *Bacillus subtilis* is capable of forming robust biofilms, a
51 multicellular community important for its survival in the environment. *B. subtilis* also
52 exhibits natural competence, the ability of cells to acquire genetic materials directly
53 from the environment. By investigating competence development *in situ* during *B.*
54 *subtilis* biofilm formation, we reveal that robust biofilm formation, an important
55 feature of the environmental strains of *B. subtilis*, often greatly reduces the rate of
56 competent cells within the biofilm. We characterize a cross-pathway regulation that
57 allows cells associated with these two developmental events to undergo mutually
58 exclusive cell differentiation during biofilm formation. Finally, we discuss potential
59 biological implications of limiting competence in a bacterial biofilm.

60 Introduction

61 *Bacillus subtilis* is a soil-dwelling, spore-forming bacterium widely present in
62 nature, and plays important roles in environment, agriculture, and industry. *B. subtilis*
63 is also a plant growth-promoting rhizobacterium (PGPR), and a biological control
64 agent that shows various beneficial activities in plant protection (1). Biological control
65 by *B. subtilis* is attributed to a number of important abilities of the bacterium,
66 including antibiotic production, inhibition of pathogenic fungi and parasites, induction
67 of plant systemic resistance, and formation of plant root-associated biofilms (2-4).
68 Biofilms are communities of microorganisms encased in a self-produced extracellular
69 matrix, which provides protection to cells within the biofilm against various biotic and
70 abiotic stresses (5-8). Undomesticated environmental strains of *B. subtilis* form
71 robust biofilms in response to a variety of environmental and cellular signals (9-16).
72 Some of those strains, such as NCIB3610 (hereafter abbreviated as 3610), become
73 a model system to study bacterial biofilm formation (2, 14, 17-20).

74

75 In *B. subtilis*, biofilm formation is initiated by one or several histidine kinases
76 (KinA-KinD) sensing environmental signals and activating a phosphorelay (Spo0F-
77 Spo0B-Spo0A), which then activates Spo0A, a master regulator for sporulation and
78 biofilm formation, via protein phosphorylation (Fig. 1)(21, 22). Phosphorylated Spo0A
79 (Spo0A~P) activates *sinI*; the product SinI is an antagonist that counteracts a biofilm
80 repressor SinR (23, 24). Another regulatory protein SlrR is also involved in
81 antagonizing SinR (25). SlrR and SinR form a double negative regulatory switch (26).
82 Under non-biofilm conditions, those matrix operons are repressed. Interestingly,
83 domesticated strains of *B. subtilis* that have been applied in the laboratory research
84 for multiple decades due to their feasibility in genetic manipulation, have lost their
85 ability to form robust biofilms due to genetic mutations occurred during domestication
86 (19, 20, 27).

87

88 Cell differentiation is another hallmark feature in bacterial biofilm formation. In
89 *B. subtilis*, it is known that cells in the biofilm differentiate into phenotypically distinct
90 cell types (2, 14, 28). Some of these cell types may overlap or become mutually
91 exclusive. Previous studies showed that a subpopulation of cells progressed to
92 become sessile matrix producers while cells in another subpopulation remained
93 motile (26, 29). The two subsets of cells are mutually exclusive due to the control via

94 an epigenetic switch involving several regulatory genes including *sinI*, *sinR*, *slrR*, and
95 *ymdB* (26, 30-32). The switch allows bifurcation of the population into SlrR^{ON} and
96 SlrR^{OFF} cells, which correspond to sessile and motile cells due to SlrR-mediated
97 gene regulation (26, 32). Some cells in the *B. subtilis* biofilm undergo sporulation
98 (19). It was found that heat-resistant spores constitute 15-20% of the total cell
99 population in a mature *B. subtilis* biofilm. It was proposed that in the matrix
100 producers, Spo0A~P accumulates to intermediate levels to induce biofilm
101 development (33). When Spo0A~P activities keeps rising, it eventually activates
102 expression of hundreds of genes involved in sporulation (34, 35). This may explain
103 how matrix producers transition to become sporulating cells and why sporulating
104 cells, as a cell type, are inclusive to matrix producers. Competent cells are those
105 capable of acquiring DNAs from the environment and are believed to be present in
106 the *B. subtilis* biofilm as well (28). However, competence development has not been
107 well studied *in situ* in a *B. subtilis* biofilm (36).

108

109 Natural competence is an ability of certain bacterial species, such as *B.*
110 *subtilis*, to acquire environmental DNAs for genetic exchange (37, 38). Natural
111 competence is evolutionarily important for the bacteria to increase genetic diversity
112 and adaptability. In *B. subtilis*, the complex regulatory network controlling
113 competence development has been elegantly elucidated (37-40). Competence is
114 initiated when cells produce a quorum-sensing molecule, a peptide pheromone
115 derived from ComX (Fig. 1)(41). This quorum-sensing peptide is sensed on the
116 membrane by a sensory kinase ComP of the ComA-ComP two-component system
117 (37). The response regulator ComA then activates a *srfAA-AD* operon, which not
118 only encodes enzymes involved in biosynthesis of surfactin, but surprisingly also
119 transcribes a small gene named *comS* (42). The protein ComS is critical in activating
120 the competence activator ComK by helping release of ComK from a protein called
121 MecA, an adaptor protein that normally routes ComK to be degraded (43, 44). Hence,
122 the ComS-mediated release of ComK from MecA allows ComK to accumulate. In
123 addition, the *comK* gene is subject to a bistable control mechanism; only a subset of
124 cells accumulate high levels of this competence activator and enter the so-called K-
125 state (39). Different from the well-studied laboratory strains, many environmental
126 strains of *B. subtilis* are much less competent in general for still unclear reasons.
127 This may limit the application of those environmental strains in industry and

128 agriculture. In the model strain 3610, a *comI* gene located in a cryptic plasmid was
129 shown to inhibit the competence; deletion of *comI* or cure of the cryptic plasmid
130 boosted transformation efficiency of 3610 by more than one hundred fold (45).
131 Whether such a plasmid-born competence inhibitory gene is broadly present in
132 environmental strains is not known. Another regulatory gene *degQ* was also shown
133 to reduce competence in 3610; deletion of *degQ* similarly boosted transformation
134 efficiency of 3610 (27). In addition, there was convincing evidence that a point
135 mutation in the promoter of *degQ* in the laboratory strain 168, which likely lowers the
136 expression of *degQ*, contributes to the much higher transformation efficiency of 168
137 (27).

138

139 In this study, we aim to investigate factors that impact competence in the
140 environmental strains of *B. subtilis*. We reveal an interplay between biofilm formation
141 and competence development; robust biofilm formation in the environmental strains
142 greatly reduces the rate of competent cells within the biofilm. We show that a very
143 low number of cells express a late competence gene reporter and that those cells
144 become mutually exclusive from matrix producers in the biofilm. We characterize a
145 cross-pathway regulation that contributes to the above mutual exclusivity and limits
146 competence in individual cells in the *B. subtilis* biofilm.

147

148 **Results**

149 ***B. subtilis* environmental strains are robust biofilm formers but poor in** 150 **competence.**

151 We previously investigated a number of environmental isolates of *B. subtilis*
152 for their biological control activities in plant protection (4). Many of those strains form
153 robust biofilms both under the laboratory setting (Fig. 2A) and on plant roots (4, 10).
154 On the other hand, most of those environmental strains are much more difficult to
155 manipulate genetically than the laboratory strains. They showed a much lower
156 transformation efficiency, hundreds to tens of thousands fold lower than that of the
157 laboratory strain 168 (Fig. 2B); some were not even transformable (data not shown).
158 In those tested strains, big variations in transformation efficiency were also seen. For
159 example, there was a several hundred-fold difference in transformation efficiency
160 between 3610 and CY54, as judged by the percentage of transformants relative to
161 the total number of cells (Fig. 2B). To test if variations in transformation efficiency

162 were due to altered competence gene regulation, we constructed a fluorescent
163 reporter for a late-stage competence gene *comGA* ($P_{comGA-gfp}$), and introduced the
164 reporter into those environmental strains as well as the laboratory strain 168. The
165 engineered reporter strains were grown in the competence medium (MC) to early
166 stationary phase, and cells were examined under fluorescent microscopy. $P_{comGA-gfp}$
167 expressing cells were observed in only a small subset of cells in the population (with
168 the exception of 168, Fig. 3A). A clear bimodal pattern in $P_{comGA-gfp}$ expression was
169 also seen, indicating that bistability in competence development reported previously
170 in laboratory strains is also reinforced in environmental strains (39). The ratio of
171 $P_{comGA-gfp}$ expressing cells in different environmental strains varied significantly and
172 ranged from about 0.25% to 7.7%, much lower than in 168, the ratio in which was
173 seen ~40% in our hand (Fig. 3B). In general, the results from assays of the
174 fluorescent reporter correlated well with those from genetic transformation with the
175 exception of CY54 (Figs. 2B and 3B), suggesting that the reduced transformation
176 efficiency in environmental strains is likely due to genetic regulation. In summary,
177 those environmental strains are robust biofilm formers but poor in competence.

178

179 **DegQ negatively impacts competence in some, but not all, tested** 180 **environmental strains.**

181 Previous studies suggested that the *degQ* gene negatively regulates genetic
182 competence in *B. subtilis* (27). A deletion mutation in *degQ* increased the
183 transformation efficiency of 3610 by a few fold while *degQ* overexpression led to a
184 reduction in the transformation efficiency (Supple. Fig. 1A). DegQ is believed to
185 impact competence through DegU, a response regulator and a transcription factor on
186 the *comK* gene. A *degU* deletion mutation almost completely eliminated competence
187 in 3610, while the deletion mutation of *degS*, which encodes the histidine kinase of
188 the DegS-DegU two-component system (46), modestly impaired the transformation
189 efficiency (Supple. Fig. 1A).

190

191 To test if DegQ plays a similar role in competence in the environmental strains,
192 we introduced $\Delta degQ$ into those strains and examined the transformation efficiency
193 of the resulting mutants. $\Delta degQ$ increased transformation efficiency in 5 out of the 7
194 tested environmental strains (except for Ze90 and W13-3). The increase ranged from

195 ~2 to 88 fold when compared to the wild type strains (Supple. Fig. 1B). In Ze90 and
196 W13-3, $\Delta degQ$ decreased the transformation efficiency by ~4 and 7 fold, respectively
197 (Supple. Fig. 1B). This result indicates that the impact of DegQ on competence
198 varies in different environmental strains. We also wondered if the same or similar
199 point mutation identified in the *degQ* promoter in the laboratory strain 168 is present
200 in any of those environmental strains. We amplified the promoter region of the *degQ*
201 gene by PCR and performed DNA sequencing. Our sequencing results show that the
202 point mutation in *degQ* in 168 is not present in any of the environmental strains
203 (highlighted in the blue square, Supple. Fig. 1C). However, additional mutations were
204 identified in the promoter of *degQ* in CY35 and CY54 (single nucleotide changes at -
205 28, -48, and -77 positions from the *degQ* transcription start, highlighted in red
206 squares, Supple. Fig. 1C). Whether these newly identified mutations impact *degQ*
207 expression and influence competence in CY54 and CY35 is yet to be tested.

208

209 **Matrix producers and competent cells are mutually exclusive in the *B. subtilis*** 210 **biofilm.**

211 To investigate why many environmental strains are poor in competence, we
212 decided to examine competence development *in situ* during biofilm formation in the
213 model strain 3610. A dual-labelled fluorescent reporter strain of 3610 (P_{tapA} -*mkate2*
214 and P_{comGA} -*gfp*, EH43) was constructed, which allowed us to measure the
215 expression of the matrix operon *tasA-sipW-tapA* (P_{tapA} -*mKate2*) and the activity of
216 the late stage competence gene *comGA* (P_{comGA} -*gfp*) simultaneously in the same
217 cells (47, 48). Cells from a 3-day pellicle biofilm by the reporter strain were collected
218 and examined under fluorescent microscopy. Cells were seen in bundled chains and
219 showed strong expression of the matrix reporter P_{tapA} -*mKate2* [chaining and matrix
220 production are known to be coregulated during biofilm development, (32)](Fig. 4A
221 and Supple. Fig. 2). In contrast, cells expressing P_{comGA} -*gfp* were very rare, always in
222 singlets, and almost never overlapped with cells expressing P_{tapA} -*mKate2*. Since the
223 number of cells expressing P_{comGA} -*gfp* was very low, flow cytometry was applied to
224 quantitatively determine the ratio of cells expressing the two reporters in the pellicle
225 biofilm. Cells were similarly collected, treated with mild sonication to disrupt the
226 bundled chains, and applied to flow cytometry. As shown in Fig. 4B-C, only 0.08% of
227 the total cells expressed P_{comGA} -*gfp* (Average results from three replicates were

228 shown in Fig. 4C). The reason why the ratio of $P_{comGA-gfp}$ expressing cells was even
229 lower in this assay than previously observed in Fig. 3B (~0.25% for 3610) is likely
230 because the assay in Fig. 3 was done under competence favorite conditions (use of
231 competence medium, cells collected at the early stationary phase, *etc*). More
232 importantly, the results shown here (Fig. 4A-B and Supple. Fig. 2) strongly suggest
233 that in the *B. subtilis* biofilm, matrix producers and competent cells rarely overlap;
234 they are mutually exclusive cell types.

235

236 **Overexpression of the competence activator gene *comK* blocks biofilm** 237 **formation in *B. subtilis*.**

238 We hypothesized that the biofilm and the competence pathways may
239 negatively cross-regulate each other and consequently these two cell types become
240 mutually exclusive. To test our hypothesis, we first looked at the competence
241 pathway. Since ComA-ComP is also important for biofilm formation (49), we focused
242 on the competence activator ComK, which acts downstream of ComA-ComP in the
243 pathway (Fig. 1)(44). To test if ComK negatively regulates the biofilm pathway, a
244 $\Delta comK$ deletion mutant was constructed and the biofilm phenotype of the mutant
245 examined. Surprisingly, the mutant did not show any noticeable biofilm phenotype
246 compared to the wild type (Fig. 5A). Given the ultralow ratio of cells expressing
247 $P_{comGA-gfp}$ (Fig. 4A) and the knowledge on ComK regulation, we reasoned that
248 ComK was not active in the majority of cells, which could explain why $\Delta comK$ and
249 the wild type strain did not differ in the biofilm phenotype. We then tested *comK*
250 overexpression. An IPTG-inducible copy of *comK* was constructed and introduced
251 into 3610. This time, upon addition of IPTG, the engineered strain displayed a strong
252 biofilm defect (Fig. 5A), similar to what was seen in the laboratory strain 168 (Fig.
253 2A). This indicates that ComK strongly impacts biofilm development in *B. subtilis*.
254 ComK activation is known to eventually cause growth arrest in *B. subtilis* (50). As an
255 important control, the growth of the *comK* overexpression strain was examined.
256 Upon induction of *comK* in the presence 10 μ M IPTG, no difference in the growth
257 rate of the cells was found when compared to without *comK* induction (Supple. Fig.
258 3A).

259

260 **ComK negatively regulates biofilm matrix genes.**

261 To further characterize the impact of ComK on biofilm formation, we tested if
262 ComK regulates any of the matrix genes, such as the *epsA-O* and the *tapA* operons.
263 A previously constructed transcription reporter $P_{epsA-lacZ}$ was introduced into the
264 *comK* overexpression strain (51). The resulting strain (YC160) was used to test the
265 impact of *comK* overexpression on the activity of $P_{epsA-lacZ}$. As shown in Fig. 5B, the
266 activity of $P_{epsA-lacZ}$ decreased dramatically upon addition of 10 μ M IPTG to induce
267 *comK*. In another test, we introduced the *comK* overexpression construct
268 ($thrC::P_{spank-comK}$) into the previously described dual fluorescent reporter strain
269 ($P_{tapA-mkate2}$ and $P_{comGA-gfp}$). When the resulting strain (EH44) was grown in MSgg
270 without addition of IPTG, about 50% of the cells were expressing $P_{tapA-mkate2}$ (cells
271 in red, Fig. 5E-F), and again a very low number of cells expressed $P_{comGA-gfp}$ (cells
272 in green, Fig. 5E-F). Upon addition of 50 or 100 μ M IPTG to induce *comK* expression
273 for about an hour, the competence reporter $P_{comGA-gfp}$ was found activated in a
274 significantly increased subpopulation of cells (this time about 58% or 78% of the total
275 cells were in green, middle and lower panels, respectively, Fig. 5E-F) while the
276 expression of $P_{tapA-mkate2}$ was turned off almost completely (cells in red, middle
277 and lower panels, Fig. 5E-F). Importantly, matrix producers and competent cells
278 again rarely overlapped in this assay. These results suggest that ComK negatively
279 regulates biofilm matrix genes.

280

281 **ComK negatively regulates *sinI*.**

282 The *epsA-O* and the *tapA* operons are directly repressed by SinR while
283 derepression occurs when SinI counteracts SinR through protein-protein interactions
284 (23, 24, 52, 53). To determine how ComK negatively regulates the matrix operons,
285 we tested if ComK regulates either *sinI* or *sinR*. We took a similar approach by
286 applying previously constructed transcription reporters of $P_{sinI-lacZ}$ and $P_{sinR-lacZ}$
287 (51). Each reporter was introduced into the *comK* overexpression strain, and the
288 impact of *comK* overexpression on the activity of the reporters was similarly tested.
289 Indeed, *comK* overexpression was found to have a strong negative impact on the
290 activity of $P_{sinI-lacZ}$, but not on $P_{sinR-lacZ}$ (Fig. 5C-D). These results indicate that
291 ComK negatively regulates the matrix operons likely through its regulation on *sinI*.

292

293 **ComK directly binds to the regulatory region of *sinI*.**

294 ComK regulates genes through binding to the so-called K-box often found in
295 the regulatory region of the genes (54). When the promoter sequence of *sinI* was
296 analyzed, a region of DNA sequence that resembles the consensus K-box (“AAAA-
297 N₅-TTTT-N₈-AAAA-N₅-TTTT”) was recognized (Fig. 6A). This DNA sequence
298 overlaps with both the -35 and -10 motives of the sigma A-dependent promoter and
299 a Spo0A~P activation site (OA~P) in the *sinI* promoter (33). ComK binding to this
300 putative K-box could prevent *sinI* transcription.

301

302 To test if the ComK protein binds to the promoter of *sinI*. An electronic mobility
303 shift assay (EMSA) was performed. Recombinant His₆-ComK proteins were
304 expressed in *E. coli* and purified. Fluorescently end-labeled DNA probe containing
305 about 300 bp of the *sinI* promoter was mixed with a gradient of His₆-ComK proteins
306 in the mobility shift assay. ComK was found to shift the DNA fragment, indicating a
307 direct binding (upper panel, Fig. 6B). As a negative control, a similar size DNA probe
308 containing the promoter of a *ganS* gene, not known to be regulated by ComK (54,
309 55), was used in the same assay and little DNA shift was observed (lower panel, Fig.
310 6B). Thus, the binding of ComK to the *sinI* promoter appeared to be specific. To
311 further test if ComK recognizes the putative K-box in the *sinI* promoter, site-directed
312 mutagenesis was performed on the box1 and box3 of the putative K-box as indicated
313 (Fig. 6C, nucleotide changes highlighted in red). Mutagenesis on box2 and box4 was
314 avoided due to their overlap with the -35 and -10 promoter motives (Fig. 6A). The
315 reporter strains bearing P_{*sinI*}-*lacZ* with sited directed mutations in the K-box were
316 constructed and the activities of those strains tested. The results show that the point
317 mutations in the box3 (mut2) and in both boxes 1 and 3 (mut1+2) had the most
318 significant effect, resulting in increased *sinI* expression (Fig. 6D). To summarize, the
319 competence pathway negatively cross-regulates the biofilm pathway likely through
320 the competence activator ComK directly repressing the key biofilm regulatory gene
321 *sinI*.

322

323 **Biofilm matrix negatively impacts competence in *B. subtilis*.**

324 We also predicted that the biofilm pathway negatively regulates competence
325 development. A previous study showed that the extracellular biofilm matrix physically
326 blocked cells from sensing the competence pheromones, which is essential for
327 ComA-ComP-mediated activation of the *srfAA-AD* operon (49). The *srfAA-AD*

328 operon harbors the key competence gene *comS*, critical for activating ComK and
329 inducing late competence genes in *B. subtilis* (42). Here, we further showed that
330 deleting the biofilm matrix genes ($\Delta epsH\Delta tasA$) indeed improved competence of *B.*
331 *subtilis* 3610; the transformation efficiency of the matrix double mutant was ~7 fold
332 higher than that of the wild type (Fig. 7A). This phenomenon was not only seen in
333 3610, but also in some other environmental isolates of *B. subtilis*. When the *epsA-O*
334 operon was deleted in those environmental isolates and the transformation efficiency
335 of the mutants was compared to the respective wild type strains, an increase in
336 transformation efficiency from about 2 to 100 folds was seen in 6 out of the 9 strains
337 (Fig. 7B and Supple. Fig. 3B). This result indicates that it may be a general
338 mechanism that the presence of extracellular matrix can reduce the competence of *B.*
339 *subtilis* cells.

340

341 **Extensive chaining in the biofilm negatively impacts competence.**

342 Cells in the *B. subtilis* biofilm form long bundled chains, important for building
343 organized 3-dimensional structure of the biofilm (Fig. 4A)(19, 56). Interestingly, the
344 DNA uptake machinery was shown to localize to the poles of the cells during *B.*
345 *subtilis* competence development (57, 58). If true, one would predict that the
346 nonmotile chained cells may encounter reduced efficiency in DNA uptake. To test
347 the possible impact of chaining on competence, we first applied a $\Delta sigD$ mutant.
348 Sigma D (SigD) is responsible for the transcription of genes encoding multiple
349 autolysins for cell separation, but not known to directly influence competence (59).
350 The $\Delta sigD$ mutant formed extensive long chains, consistent with the previous report
351 (Supple. Fig. 4A)(59). Interestingly, when the transformation efficiency was
352 compared between the wild type and the $\Delta sigD$ mutant, the mutant showed
353 drastically reduced efficiency even after taking into consideration of the impact of cell
354 chains on CFU counting (see methods). The diminished competence in $\Delta sigD$ was
355 almost comparable to that of the $\Delta comK$ mutant (Supple. Fig. 4B).

356

357 In the wild type biofilm, chaining is also controlled by the SinR/SlrR switch (26,
358 30, 32, 56, 59). SlrR^{ON} cells tend to form long chains of cells bundled together by the
359 extracellular matrix due to matrix genes being activated while autolysin genes being
360 simultaneously shut off (26). We decided to test if increasing SlrR production by

361 gene overexpression could have a similar negative impact on the transformation
362 efficiency seen in $\Delta sigD$. A previously constructed $\Delta slrR$ mutant containing an IPTG
363 inducible copy of *slrR* was applied (56). Both the chaining phenotype and the
364 transformation efficiency of the engineered cells were compared between no addition
365 and with addition of IPTG. As shown in Figs. 8C-D, adding IPTG to the media
366 significantly increased cell chaining even in shaking conditions while substantially
367 reduced the transformation efficiency compared to no addition of IPTG. Our results
368 thus suggest that extensive cell chaining during *B. subtilis* biofilm development likely
369 plays a role in limiting competence of *B. subtilis* cells.

370

371 **SlrR negatively regulates the *srfAA-AD* operon.**

372 A previous study showed that the null mutation of *sinR* abolished competence
373 but not clear how (60). Since the inhibition on competence by $\Delta sinR$ was reported in
374 a laboratory strain unable to form robust biofilms, overproduction of the matrix by the
375 $\Delta sinR$ cells may not be the answer. Here we present evidence that SlrR, whose gene
376 is repressed by SinR, negatively regulates *srfAA-AD* and thus competence (Fig. 1).
377 We introduced a P_{srfAA} -*gfp* fluorescent reporter into the *slrR* mutant bearing an IPTG
378 inducible copy of *slrR*. Upon addition of IPTG, *slrR* was induced, evidenced by the
379 chaining phenotype and the activity of P_{srfAA} -*gfp* noticeably decreased compared to
380 no addition of IPTG (Fig. 8E). Fluorescent pixel density in individual cells was
381 quantified using ImageJ. In cells overexpressing *slrR*, the average pixel density was
382 about half of that in cells not overexpressing *slrR* (11.5 vs 20.5, Fig. 8F). The
383 repression of *srfAA-AD* by SlrR was also confirmed by real-time quantitative PCR
384 using three different probes for the operon (Fig. 8G). Our genome-wide transcription
385 profiling to characterize global SlrR regulon showed similar results (Chai,
386 unpublished). Our results thus suggest that SlrR negatively regulates the *srfAA-AD*
387 operon. In summary, we believe that SlrR, together with SinR, negatively regulates
388 competence through three distinct mechanisms (Fig. 8H), by i) promoting matrix
389 production to block competence signaling, and ii) forming extensive cell chains to
390 possibly block DNA uptake, and iii) negatively regulating the *srfAA-AD* operon (and
391 conceivably *comS*, Fig. 1).

392

393

394 Discussion

395 Environmental strains of *B. subtilis* have important applications in agriculture,
396 industry, and biotechnology. However, different from well-studied laboratory strains,
397 those environmental strains are genetically less accessible for still unclear reasons.
398 This imposes limitation of their application in various fields. Environmental strains of
399 *B. subtilis* are often capable of forming robust biofilms both under the laboratory
400 settings and on plant roots, an ability important for them to establish intimate
401 relationship with the plant in the rhizosphere. In this study, we uncovered that during
402 biofilm formation by the *B. subtilis* model strain 3610, a very low number of cells
403 differentiates into competent cells. Similar observations were also made in several
404 environmental strains of *B. subtilis* (Fig. 3). We presented evidence that the low
405 competence is contributed by the ability to form robust biofilms. The very low ratio of
406 competent cells in the *B. subtilis* biofilm might be ecologically more relevant than
407 what is often studied in test tubes with optimized competence media. The biological
408 implication of greatly reduced competence associated with biofilm formation by wild
409 *B. subtilis* strains is not very clear. One could argue that this is how natural
410 competence in *B. subtilis* is expected to function in order to balance the ability of
411 generating genetic variations and the potential risk of having too many individual
412 cells in the population acquiring genetic variations.

413

414 Cell differentiation is a hall mark feature of bacterial biofilm formation. A
415 number of studies have demonstrated co-existence of distinct cell types in the *B.*
416 *subtilis* biofilm, and in a few cases have characterized molecular mechanisms of how
417 specific cell types become mutually exclusive or inclusive (2, 14, 26, 28, 29). In this
418 study, we showed that competent cells and matrix producers are mutually exclusive
419 cells types during *B. subtilis* biofilm formation and provided mechanistic explanations
420 of why they become mutually exclusive. Based on our evidence, we propose a
421 working model on the cross-regulation between these two developmental pathways
422 that contributes to their mutual exclusivity (Fig. 1). In one regulation, ComK in the K-
423 state cells directly turns off expression of the key biofilm gene *sinI*. Since activity of
424 *sinI* is indispensable for biofilm activation, direct repression of *sinI* by ComK allows
425 K-state cells to shut down the biofilm pathway, and eliminate matrix production and
426 cell chaining, which we showed negatively influence transformation efficiency. In the
427 other regulation, the biofilm regulator SlrR plays a central role that allows SlrR^{ON}

428 cells to avoid competence development. Not only matrix may physically block
429 competence quorum-sensing, but cell chaining and negative regulation of the *srfAA-*
430 *AD* operon (and *comS*) by SlrR further contribute to the shut-off of competence in
431 SlrR^{ON} cells. Similar regulations could also be present in the *B. subtilis*
432 environmental strains. However, since we carried out our mechanistic studies
433 primarily in the model strain 3610, further studies will be needed to test those
434 regulations directly in the environmental strains of *B. subtilis*. In addition, the
435 regulation in those environmental strains could differ from that in 3610, as some of
436 our data already indicate so (e.g. Fig. 7B).

437

438 Previous studies have shown that competent cells are inclusive to cells
439 responding to the competence pheromones and activating the surfactin biosynthesis
440 operon, which very intriguingly also transcribes a small *comS* gene key to the
441 competence development (42, 49). According to a previous study, under biofilm
442 conditions in 3610, the genes involved in initiating competence (e.g. *comQ-comX-*
443 *comP*) is expressed in a majority of the cells, while the surfactin operon is expressed
444 in only about 10% of the total number of cells (defined as *srf*^{ON}) in the population (49).
445 This significant difference in the ratio is thought to be contributed in part by the
446 paracrine signaling mechanism in that although the majority of cells produce the
447 competence pheromone, only a handful of them respond to this quorum-sensing
448 signal. Further, another peptide pheromone CSF is also involved by regulating the
449 response regulator ComA through a feedback mechanism (61). It can be speculated
450 that in those 10% *srf*^{ON} cells, ComK is activated above a critical threshold in a further
451 reduced ratio of the cells, due to the well-studied complex regulation on ComK and
452 the *comK* gene. Those ComK^{ON} cells enter the so-called K-state and ultimately
453 become competent for environmental DNA acquisition. It is a bit surprising to us that
454 the ComK^{ON} cells (presumably cells expressing P_{*comGA*}-*gfp*) is less than 0.1%, versus
455 10% of *srf*^{ON} cells. This implies that at best only about 1 out of 100 cells enter the K-
456 state even after all the cells initiate the competence by inducing the *srfAA-AD* operon
457 and *comS*. Again, it could be evolutionarily important to limit competence capacity
458 when *B. subtilis* cells live in multicellular communities in the natural environment.

459

460

461

462 **Materials and Methods**

463 **Strains and media.** Strains used in this study are listed in Table 1. *B. subtilis* strains
464 PY79, 168, NCIB3610, their derivatives, and environmental isolates of *B. subtilis*
465 were cultured in lysogeny broth at 37°C. Pellicle biofilm formation in *B. subtilis* was
466 induced using MSgg broth (50 mM potassium phosphate and 100 mM MOPS at pH
467 7.0 supplemented with 2 mM MgCl₂, 700 µM CaCl₂, 50 µM MnCl₂, 50 µM FeCl₃, 1
468 µM ZnCl₂, 2 µM thiamine, 0.5% glycerol, and 0.5% glutamate) at 30°C. Colony
469 biofilm formation of *B. subtilis* was induced using MSgg solidified with 1.5% (w/v)
470 agar at 30°C. When growing the chromosomal *thrC* integration strains of *B. subtilis*,
471 additional 300 µg ml⁻¹ threonine was added. Enzymes used in this study were
472 purchased from New England Biolabs (MA, USA). Chemicals and reagents were
473 purchased from Sigma or Fisher Scientific (MA, USA). Oligonucleotides were
474 purchased from Eurofins Genomics (PA, USA) and DNA sequencing was also
475 performed at Eurofins Genomics. Antibiotics, if needed, were applied at the following
476 concentrations: 5 µg ml⁻¹ of tetracycline, 1 µg ml⁻¹ of erythromycin, 100 µg ml⁻¹ of
477 spectinomycin, 10 µg ml⁻¹ of kanamycin, and 5 µg ml⁻¹ of chloramphenicol for
478 transformation in *B. subtilis* and 100 µg ml⁻¹ of ampicillin and 50 µg ml⁻¹ of kanamycin
479 for *E. coli* DH5α and BL21/DE3 strains.

480

481 **Strain construction and DNA manipulation.** General methods for molecular
482 cloning followed the published protocols (62). Restriction enzymes (New England
483 Biolabs) were used according to the manufacturer's instructions. Transformation of
484 plasmid DNA into *B. subtilis* strains was performed as described previously (63).
485 SPP1 phage-mediated general transduction was also used to transfer antibiotic-
486 marked DNA fragments among different strains (64). Plasmids used in this study are
487 listed in Table 1 and oligonucleotides are listed in Table 2.

488 To generate the competence gene reporter strains (*P_{comGA}-gfp*), the promoter
489 of *comGA* was amplified via PCR using 3610 genomic DNA as the template and
490 primers PcomGA-F1 and PcomGA-R1. The PCR product was cloned into the EcoRI
491 and HindIII sites of pYC121 aiming for the integration into the *amyE* locus of 3610
492 and other environmental isolates of *B. subtilis*. The recombinant plasmid was
493 transformed into DH5α for amplification. The recombinant plasmid extracted from
494 transformed DH5α was subsequently transformed into PY79 and then to 3610.

495 To generate *comK* insertional deletion mutation in 3610 (YC100), the lysate
496 containing $\Delta comK::kan$ was made from RL2262 (a gift from Rich Losick, Harvard
497 University) and introduced into 3610 by transduction. To create an IPTG-inducible
498 copy of *comK* for integration at the *amyE* locus, the *comK* coding sequence was
499 amplified by PCR using primers comK-F1 (HindIII) and comK-R1 (NheI). The PCR
500 product was digested and cloned into the HindIII and NheI sites of pDR111 (65) to
501 make an IPTG inducible $P_{spank^-}comK$ fusion, generating a recombinant plasmid
502 pYC119. The pYC119 plasmid was then used for integration of $P_{spank^-}comK$ into the
503 *amyE* locus of 3610. To do so, the plasmid was first introduced into PY79 by
504 transformation and then into 3610 by SPP1 phage mediated transduction. To create
505 a second version of an IPTG-inducible *comK* for integration at the *thrC* locus of 3610,
506 a DNA fragment containing the P_{spank} promoter was cut from the above pYC119 with
507 EcoRI and HindIII double digestion, and a second DNA fragment containing the
508 *comK* coding sequence and the *lacI* gene was cut separately from pYC119 by HindIII
509 and BamHI double digestion. These two DNA fragments were cloned into the EcoRI
510 and BamHI sites of pDG1664 by three-way ligation to generate an IPTG-inducible
511 $P_{spank^-}comK$ in the *thrC* integration plasmid, resulting in pYC128. The pYC128
512 plasmid was introduced into PY79 by transformation. To generate three reporter
513 strains of YC159 ($P_{sinI^-}lacZ$), YC160 ($P_{epsA^-}lacZ$), and YC177 ($P_{sinR^-}lacZ$), each with
514 an inducible copy of *comK* at the *thrC* locus, the lysate containing *thrC::P_{spank^-}*
515 *comK::mIs* was prepared from the above recombinant pY79 strain, and introduced
516 into YC108 ($P_{sinR^-}lacZ$), YC110 ($P_{sinI^-}lacZ$), and YC130 ($P_{epsA^-}lacZ$), respectively, by
517 SPP1 phage mediated transduction.

518 To generate the recombinant plasmid pQS06 for His₆-ComK overexpression
519 and purification, the *comK* coding gene was amplified by PCR using 3610 genomic
520 DNA as the template and primers PcomK-F1 and PcomK-R1. The PCR product was
521 cloned into the pET28a vector between the restriction sites NdeI and HindIII to
522 create the PT7-his6-*comK* fusion. The recombinant plasmid pQS06 was prepared
523 from *E. coli* DH5 α and then introduced into *E. coli* BL21/DE3 by chemical
524 transformation. The resulting *E. coli* strain QS16 was used for His6-ComK
525 overexpression and purification. To create the strain YC1270, the lysate containing
526 *amyE::P_{hyperspank^-}slrR* was prepared from YC672 and introduced into DL744, which
527 bears the reporter *lacA::P_{srfAA^-}gfp::mIs*, by transduction (49, 56). To create the

528 transcription reporter fusion of $P_{comGA-gfp}$, the promoter sequence of the *comGA*
529 gene was amplified by PCR using 3610 genomic DNA as the template and primers
530 PcomGA-F1 and PcomGA-R1. The PCR product was cloned into the pYC121
531 plasmid between the restriction sites EcoRI and HindIII to create the $P_{comGA-gfp}$
532 fusion. The recombinant plasmid was transformed into DH5 α for amplification. The
533 recombinant plasmid extracted from transformed DH5 α was subsequently
534 transformed into PY79 and then to 3610.

535

536 **Colony and pellicle biofilm development.** For colony biofilm formation, cells were
537 grown to exponential phase in LB broth and 2 μ L of the culture was spotted onto
538 MSgg media solidified with 1.5% (w/v) agar. The plates were incubated at 30°C for 3
539 days. For pellicle biofilm formation, cells were grown to exponential phase in LB
540 broth, and 3 μ L of the culture was inoculated into 3 mL of MSgg liquid media in a 6-
541 well or 12-well microtiter plate (VWR). The plates were incubated at 30°C for 2-3
542 days. Images of colony and pellicle biofilms were taken using a Nikon Coolpix
543 camera or a Leica MSV269 dissecting scope.

544

545 **Site-directed mutagenesis.** Site-directed mutagenesis of the *sinI* regulatory
546 sequence was performed by using 6 different primers to change the nucleotides in
547 the putative ComK binding boxes in the *sinI* promoter region. In the P_{sinI}^{Mut1}
548 construction (box 1), PsinI-F4 and PsinI^{Mut1}-R were used to amplify the fragment 1.
549 PsinI-R4 and PsinI^{Mut1}-F were used for the amplification of fragment 2. The
550 fragments 1 and 2 were subsequently used in the second round of overlapping PCR
551 to generate the full-length DNA fragment containing the *sinI* promoter with
552 designated point mutations. Overlapping PCR product was purified using PCR
553 purification kit (Qiagen) and subsequently digested using EcoRI and HindIII. The
554 plasmid pDG268 was digested simultaneously using EcoRI and HindIII. Both
555 digestion products were gel-purified, ligated using T4 Ligase, and transformed *E. coli*
556 DH5 α . The recombinant plasmid was purified from *E. coli* DH5 α and transformed
557 into PY79. The *amyE* homologous region containing mutated P_{sinI}^{Mut1} and the
558 chloramphenicol resistance marker was integrated onto PY79 chromosome via
559 double crossover homologous recombination. The genomic DNA of the resulting
560 transformant was prepared and subsequently transformed into 3610. Site-directed

561 mutagenesis on P_{sinI}^{Mut2} (box3) was performed similarly except that the primers
562 $P_{sinI}Mut2-F$, $P_{sinI}Mut2-R$, $P_{sinI}-F4$ and $P_{sinI}-R4$ were used. Construction of
563 P_{sinI}^{Mut1+2} was performed by using the recombinant plasmid containing P_{sinI}^{Mut1} as the
564 template during the first round of PCR amplification and primers $P_{sinI}Mut2-F$,
565 $P_{sinI}Mut2-R$, $P_{sinI}-F4$ and $P_{sinI}-R4$. Designated point mutations in the *sinI* promoter
566 on the recombinant plasmids were verified by DNA sequencing before being
567 introduced into *B. subtilis*.

568

569 **Assays of transformation efficiency.** Assays on transformation efficiency were
570 performed by introducing *B. subtilis* genomic DNAs containing specific antibiotic
571 resistance genes as a selection marker into indicated strains. Specifically, the three
572 plasmids pDG1662 (*amyE::chl^R*), pDG1663 (*thrC::mIs^R*), and pDG1730
573 (*amyE::spec^R*) containing different antibiotic markers flanked by the either *B. subtilis*
574 *amyE* or *thrC* sequences (26), were introduced into 3610 first for double crossover
575 recombination on the chromosome. The genomic DNA bearing either *amyE::chl^R*, or
576 *amyE::chl^R*, or *thrC::mIs^R* was prepared from the above strains. The concentration of
577 the prepared genomic DNAs was determined using Nanodrop (Thermo Fisher). For
578 each transformation event, a fresh single colony of the strain was picked and grown
579 in LB broth to log phase. The log phase culture was then 1:100 subcultured into 2
580 mL competence medium (MC) supplemented with 3 mM MgSO₄. Cells were grown
581 at 37 °C in shaking until early stationary phase (OD₆₀₀=1.5), 10 µg of the genomic
582 DNA was then mixed with 500 µL competent cells, and cells were incubated for
583 another hour before harvest. Samples were plated on the LB plates with the addition
584 of either 100 µg/mL of spectinomycin (for *spec^R* selection) or 5 µg/mL of
585 chloramphenicol (for *chl^R* selection) or 25 µg/mL of lincomycin+1 µg/mL of
586 erythromycin (for *mIs^R* selection). Next day, CFU on the transformation plates was
587 counted. The total number of cells was calculated by measuring the O.D.₆₀₀ of the
588 culture prior to plating and assuming 3 x 10⁸ cells for OD₆₀₀=1.0 of the culture (which
589 was experimentally determined for 3610, data not shown) across all *B. subtilis*
590 cultures used in the transformation assays unless for the strains involving extensive
591 cell chains (see below). Each assay was done at least three times.

592 For transformation of the *slrR* inducible strain (YC672), cells were grown in LB
593 broth to log phase, diluted 1:100 into MSgg broth, and grown to mid log phase

594 (OD₆₀₀=0.5) again. Cells were then split into two fractions, one added with 100 μM
595 IPTG to induce *slrR* overexpression and the other no addition of IPTG. Both cultures
596 were continued to grow for another hour for *slrR* induction. 10 μg of genomic DNA
597 was then added to each culture of 500 μL followed by one more hour growth at 37°C
598 with shaking. Before harvest, the cultures were mildly sonicated (scale 1.5 output, 50%
599 interval, 3-5 pulses on ice) using the sonicator (Sciencz). After sonication, cells were
600 analyzed under light microbiology to verify the disruption of chaining. Cells were then
601 the plated on LB plates supplemented with appropriate antibiotics. Next day, the
602 number of transformants on the plates were calculated. For counting the total
603 number of cells, cultures were serial-diluted and plated on regular LB plates. CFU
604 was counted next day. All assays were done at least three times with biological
605 replicates. The transformation experiment using the *sigD* mutant followed the similar
606 protocol to eliminate the impact of chaining.

607
608 **Expression and purification of recombinant ComK proteins.** BL21/DE3 cells
609 harboring the recombinant plasmid (PT7-his6-*comK*) were grown in LB broth
610 supplemented with 50 μg/mL kanamycin at 37°C overnight in shaking. The overnight
611 culture was aliquoted at 1:500 to 300 mL LB media supplemented with 50 μg/mL
612 kanamycin in shaking condition at 30 °C. 1 mM IPTG was added when OD₆₀₀ of
613 culture reached 0.5. IPTG induction was allowed to continue for two hours before
614 harvesting the culture. The culture was harvested and centrifuged at 4500 rpm at 4 °C
615 for 30 minutes. The cell pellet was resuspended and washed twice using cold
616 phosphate buffer solution. The supernatant was discarded, and the cell pellets were
617 again resuspended using 10 mL lysis buffer (20 mM Tris-HCl, 300 mM NaCl, 1 mM
618 PMSF, pH 8.5). The cell resuspension was lysed using sonication on ice. The total
619 cell lysate was centrifuged at 5000 rpm at 4 °C for 30 minutes. The cleared lysate
620 containing soluble His6-ComK was transferred into a new precooled tube. Cell
621 lysate was mixed with 1 mL of Ni-NTA agarose beads (Qiagen), and the mixture was
622 rotated at 4 °C for 2 hours. The mixture of lysate and beads was transferred into the
623 column and washed for five times with wash buffer (20 mM Tris-HCl, 300 mM NaCl,
624 25 mM imidazole, pH 8.5). 2 mL wash buffer was applied in each wash. The flow-
625 through was also collected in 5 separate tubes. The column was eluded five times
626 using elution buffer (20 mM Tris-HCl, 300 mM NaCl, 250 mM imidazole, pH 8.5).

627 500 μ L of elution buffer was applied to the column each time and the elute was
628 collected in the tubes separately. 12% SDS-PAGE was applied to size-fractionate
629 the proteins and verify the purity and abundance of the recombinant His6-ComK
630 proteins. The purified protein fractions were pooled and dialyzed in a dialysis buffer
631 (20 mM sodium phosphate, 300 mM NaCl, 0.3 mM DTT, 10% glycerol, pH 7.4)
632 overnight. The final concentration of the protein was determined using Bradford
633 protein assays. The proteins were stored at -80 $^{\circ}$ C.

634

635 **Electrophoretic mobility shift assays (EMSA).** An about 300-bp DNA fragment
636 containing the promoter of *sinI* (P_{sinI}) was used as the DNA probe for the binding of
637 recombinant ComK proteins in EMSA, and a similar size DNA fragment containing
638 the promoter of *ganS* (P_{ganS}) was used as a negative control DNA probe. The
639 fluorescent DNA probes were generated by PCR using 3610 genomic DNA as the
640 template, and with the forward primers P_{sinI} -F and P_{ganS} -F covalently linked to 5'Cy3
641 fluorescent dye, and the regular reverse primers P_{sinI} -R and P_{ganS} -R. The PCR
642 product was gel purified, eluted in ddH₂O and the quality was measured by
643 NanoDrop (Fisher Thermo Scientific). A gradient of protein concentrations was
644 applied in the reaction mixtures. A decreasing gradient of 150, 60, 15, and 7.5 nM of
645 the recombinant His₆-ComK was applied in each binding mixture. 200 pmol of
646 fluorescent labelled DNA probe was applied in each lane. The protein-DNA binding
647 reaction was incubated in 20 μ L reaction volume, containing 10 mM Tris-HCl, 10 mM
648 HEPES, 50 mM KCl, 1 mM EDTA, 10 μ g/mL BSA, and 4% sucrose. To reduce non-
649 specific binding, 500 ng of random DNA (poly dl:dC) was added to each binding
650 reaction. The reaction was incubated on ice for 30 min. The gel was run in 0.5X TBE
651 buffer at 65 V for 3.5 h at 4 $^{\circ}$ C. The resulting gel was imaged using ChemiDoc MP
652 (Bio-Rad, USA).

653

654 **Assays of β -galactosidase activity.** Cells were cultured in MSgg medium at 30 $^{\circ}$ C
655 with shaking. When indicated, IPTG was added to the media at the beginning at a
656 final concentration of 10 μ M. One milliliter of culture was collected at each indicated
657 time point and cells were centrifuged down at 5,000 rpm for 10 min. Cell pellets were
658 suspended in 1 ml Z buffer (40 mM NaH₂PO₄, 60 mM Na₂HPO₄, 1 mM MgSO₄, 10
659 mM KCl, and 38 mM β -mercaptoethanol) supplemented with 200 μ g ml⁻¹ lysozyme.

660 Resuspensions were incubated at 37°C for 15 min. Reactions were started by adding
661 200 µl of 4 mg ml⁻¹ ONPG (2-nitrophenyl-β-D-galactopyranoside) and stopped by
662 adding 500 µL of 1 M Na₂CO₃. Samples were then briefly centrifuged down at 5,000
663 rpm for 1 min. The soluble fractions were transferred to cuvettes (VWR), and
664 absorbance of the samples at 420 nm was recorded using a Bio-Rad
665 Spectrophotometer. The β-galactosidase specific activity was calculated according to
666 the equation (Abs₄₂₀/time×OD₆₀₀) × dilution factor × 1000. Assays were conducted in
667 triplicate.

668

669 **Cell membrane staining.** For cell membrane staining, cells were grown to log
670 phase and harvested. Cell pellets were washed with PBS buffer twice, resuspended
671 in 100 µL PBS buffer, and mixed with 1 µL of FM 4-64 dye (Life Technologies) for 5
672 min on ice with gentle tapping of the tube. 2 µL of the resuspension was placed on a
673 1% (w/v) agarose pad and covered with a cover slip. For observation of the FM 4-64
674 fluorescence dye, the the excitation wavelength was set at 540-580 nm and the
675 emission wavelength at 610-680 nm. Cells from three independent biological
676 replicates were imaged using a Leica DFC3000 G camera on a Leica AF6000
677 microscope.

678

679 **Real time quantitative PCR (qPCR).** Cells were collected after the overexpression
680 of SlrR in experimental group. Total RNAs were extracted by using TRIzol
681 (Invitrogen) following the manufacturer's protocol. Isolated RNAs were reverse
682 transcribed into single-stranded complementary DNA (cDNA) using a High Capacity
683 cDNA Reverse Transcription Kit (Applied Biosystems). RT-qPCR was performed by
684 using Fast SYBRTM Green Master Mix (Applied Biosystems) with Step One Plus
685 Real-Time PCR system (Applied Biosystems). The 16S rRNA gene was used as an
686 internal reference. The relative expression of specific genes was calculated by using
687 the 2^{-ΔΔCT} method. The statistically analysis was performed using t-test.

688

689 **Cell fluorescence imaging and pixel quantification.** For imaging of the
690 environmental strains bearing the *P_{comGA}-gfp* fluorescent reporter, the reporter strains
691 were grown in LB broth to log phase. Each log phase culture was then 1:100
692 subcultured into 2 mL competence medium (MC) supplemented with 3 mM MgSO₄.

693 Cells were grown at 37 °C in shaking until early stationary phase ($OD_{600}=1.5$). Cells
694 were then spun down, washed with PBS buffer once, and resuspended in 100 μ L of
695 PBS buffer. 2 μ L of the resuspension was placed on a 1% (w/v) agarose pad,
696 covered with a cover slip, and observed under fluorescent microscopy. Imaging of
697 different samples was conducted using the same exposure settings.

698 To quantify the ratio of $P_{comGA-gfp}$ expressing cells relative to the total number
699 of cells, fluorescence of single cells was quantified in 3 different images comprising
700 of a total of 600-800 cells per sample, using the MicrobeJ plugin for ImageJ (66, 67).
701 These 3 images were randomly selected from more than half-dozen separate
702 images obtained in two experimental repeats. Using the “Analyze Particles”
703 command, the size cutoff of 100 pixel² was set to exclude the noise from the viable
704 cells. Using the “Threshold” command, the threshold number was adjusted to
705 highlight and select the pixel area of interest, which indicates the viable cells, for the
706 analysis. A threshold above three times of the average background pixel density was
707 used to define $P_{comGA-gfp}$ expressing cells. The total number of cells were counted in
708 phase images while the fluorescent cells were counted with the corresponding
709 fluorescent channel images and verified in combination with manual examination.

710 For imaging of the *slrR* inducible strain (YC1270), cells were grown in LB
711 broth to log phase. Cells were then diluted 1:100 to MSgg broth and grown to mid log
712 phase ($OD_{600}=0.5$). Cells were then split into two fractions, one added with 100 μ M
713 IPTG and the other no addition of IPTG. Both fractions were continued to grow for
714 another hour. Cells were then spun down, washed with PBS buffer once, and
715 resuspended in 100 μ L of PBS buffer. 2 μ L of the resuspension was placed on a 1%
716 (w/v) agarose pad, covered with a cover slip, and observed under fluorescent
717 microscopy. Non-specific background fluorescence was determined by quantifying
718 WT cells bearing no fluorescent reporter. Imaging of different samples was
719 conducted using the same exposure settings. Pixel density of single-cell
720 fluorescence was quantified on >200 cells per sample using the MicrobeJ plugin for
721 ImageJ.

722

723 **Flow cytometry.** Flow cytometry was carried out using a BD FACSAria II with a 70
724 micron nozzle. Briefly, biofilms were grown for 48 hours in defined monosodium
725 glutamate-glycerol (MSgg) biofilm promoting-media. After 48 hours of growth, cells

726 were harvested from pellicle biofilms, cell chains were disrupted by mild sonication,
727 and 5 μ L of resuspended cells were diluted in 1 mL PBS through a 35 μ m filter
728 (Corning Falcon tube, Thermo Fisher). FACS DIVA software was used to collect
729 100,000 events for each sample. Data were analyzed in FlowJo software. Gates
730 were drawn, based on the size, to exclude the bulky events, which were considered
731 as clumps or cell chains. This size bias was confirmed by plotting these events on
732 FSC/SSC axis. The rest of the gated cells was considered to be single cells and
733 were displayed in GFP-A/mKate-A axis. Four strains, 3610 as a gating control for
734 fluorescent signals, two single reporter strains, (P_{comGA} -*gfp* and P_{tapA} -*mkate2*), and
735 the dual reporter strain (P_{comGA} -*gfp*/ P_{tapA} -*mkate2*), were applied in the analyses by
736 flow cytometry. Assays were performed in three biological replicates.

737

738

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744

745 **Conflict of interests**

746 The authors declared that there is no conflict of interests.

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915

916 **Figure Legends**

917 **Figure 1. A working model for cross-pathway regulation between competence**
918 **and biofilm in *B. subtilis*.** Competence development initiates when the quorum-
919 sensing (QS) peptide derived from ComX (ComX*) is sensed by a membrane
920 histidine kinase ComP (37). The response regulator ComA then activates a *srfAA-*
921 *AD* operon and an embedded small gene *comS*; the latter encodes a positive
922 regulator ComS for the competence activator ComK (42). ComK^{ON} cells express late
923 competence genes, which ultimately differentiate into competent cells ready for DNA
924 uptake. Here we propose that ComK simultaneously and negatively regulates the
925 biofilm pathway by repressing the key biofilm regulatory gene *sinI* (shown as 1). SinI
926 antagonizes the biofilm master repressor SinR to derepress genes for the biofilm
927 matrix production (*epsA-O*, *tapA*, etc). Negative regulation of *sinI* by ComK is
928 expected to inhibit biofilm formation. SlrR is another antagonist of SinR and forms a
929 double negative loop with SinR. Under biofilm inducing conditions, *sinI* is activated
930 by the developmental master regulator Spo0A in response to sensory kinases (e.g.
931 KinC) sensing various environmental signals. Here, we also propose that the biofilm
932 regulator SlrR negatively regulates competence development through several
933 distinct mechanisms. First, SlrR activates matrix production, which physically blocks
934 sensing of the quorum-sensing peptide signal ComX* (shown as 4)(49); second,
935 SlrR-induced cell chaining may block DNA uptake since DNA uptake machinery was
936 shown to be pole-localized (57, 58)(shown as 3); third, SlrR negatively regulates the
937 *srfAA-AD* operon and *comS* (shown as 2). Red arrows and blue lines represent
938 positive and negative regulation, respectively. ComX*, a secreted QS peptide

939 derived from ComX. Surfactin induces matrix production by a paracrine signaling
940 mechanism (49).

941

942 **Figure 2. *B. subtilis* environmental strains are strong biofilm producers but**

943 **poor in competence. (A)** The colony and pellicle biofilm phenotypes of 7

944 environmental strains of *B. subtilis* plus 168 and 3610. Scale bar in the picture of

945 colony, 2 mm; scale bar in the picture of pellicle, 5 mm. The scale bar in the picture

946 of colony is representative for all pictures of colonies, so as the scale bar in the

947 picture of pellicle. **(B)** Transformation efficiency of the 7 environment isolates of *B.*

948 *subtilis* plus 168 and 3610. Results are shown as percentage (%) of the number of

949 transformants relative to the total number of cells. Assays were performed in

950 triplicates. Each dot represents one technical replicate. Error bars represent

951 standard deviations.

952

953 **Figure 3. A small proportion of cells from the environmental strains express**

954 **the late competence gene *comGA*. (A)** Environmental strains harboring the late

955 competence gene reporter $P_{comGA-gfp}$ were grown in the competence medium (MC)

956 to early stationary phase. Cells were harvested and observed under fluorescent

957 microscopy. The 168 and 3610 strains were included for comparison. Representative

958 images were shown here. Scale bars, 10 μ m. **(B)** The percentage of $P_{comGA-gfp}$

959 expressing cells relative to the total number of cells in 7 different environmental

960 strains plus 168 and 3610. In each bar, three dots represent three individual data

961 points calculated from three different images comprising of about 600-800 cells in

962 total per sample. Error bars represent standard deviations.

963

964 **Figure 4. Matrix producers and competent cells are mutually exclusive in the**

965 **3610 biofilm. (A)** Fluorescent microscopic analyses of cells collected from a *B.*

966 *subtilis* 3610 pellicle biofilm bearing dual fluorescent reporters of $P_{comGA-gfp}$ and

967 $P_{tapA-mKate2}$ (EH43). The activity of $P_{tapA-mKate2}$ (cells in red) indicates expression

968 of the key biofilm matrix operon *tapA-sipW-tasA* while $P_{comGA-gfp}$ reports a late

969 competence gene *comGA* (cells in green). More images are available in Supple. Fig

970 2. Scale bar, 10 μ m. Scale bar is representative to all images in the figure. **(B)** Flow

971 cytometry analyses of the above dual fluorescent reporter strain (EH43, indicated as

972 mKate2/GFP), two single reporter strains (QS34 for $P_{comGA^-}gfp$ and EH41 for P_{tapA^-}
973 $mKate2$, indicated as GFP and mKate2, respectively), and 3610 (as a gating control).
974 Activities of $P_{comGA^-}gfp$ and $P_{tapA^-}mKate2$ were measured in the GFP (y-axis) and
975 RFP (for mKate2, x-axis) filters, respectively. Numbers represent the percentage (%)
976 of gated cells vs total cells in the corresponding quadrant. **(C)** The quadrant analyses
977 of the flow cytometry results. The percentage indicates gated cells/total cells in
978 corresponding quadrant. Each dot represents one biological replicate. Experiments
979 were repeated three times. Error bars indicate standard deviations. [One dot
980 representing the mKate2/GFP quadrant from the single reporter (EH41, shown as
981 GFP) and one dot representing the mKate2/GFP quadrant from the double reporter
982 (EH43, shown as mKate2/GFP) were omitted due to errors].

983

984 **Figure 5. *comK* negatively regulates key biofilm genes. (A)** Overexpression of
985 *comK* impairs biofilm formation in *B. subtilis*. Phenotypes of the colony biofilms by
986 the wild type (3610), $\Delta comK$ (YC100), and the wild type strain harboring an IPTG-
987 inducible copy of *comK* (YC142) on MSgg plates supplemented with 0, 2, or 10 μ M
988 IPTG. Scale bar, 2 mm. The scale bar is representative for all pictures in this panel.
989 **(B-D)** Wild type strains bearing both an IPTG inducible copy of *comK* and one of the
990 three biofilm gene reporters, $P_{epsA^-}lacZ$ **(B, YC160)**, $P_{sinI^-}lacZ$ **(C, YC159)** and P_{sinR^-}
991 $lacZ$ **(D, YC177)**, were assayed for β -galactosidase activities. Cells were cultured in
992 MSgg in shaking, in the absence ($comK^0$) or presence ($comK^{++}$) of 10 μ M IPTG to
993 induce *comK*. Assays were done in triplicates. Error bars represent standard
994 deviations. The *t*-test was applied for statistical analysis. * indicates P value < 0.05,
995 ** indicates P value < 0.005, and *** indicates P value < 0.0005. **(E)** Fluorescent
996 microscopic analyses of the dual reporter strain ($P_{comGA^-}gfp$ and $P_{tapA^-}mKate2$) that
997 also contains an IPTG inducible copy of *comK* (EH44). Cells were grown in shaking
998 MSgg to log phase ($OD_{600}=0.5$), split into three fractions, one without IPTG and the
999 other two with either 50 or 100 μ M IPTG, and continued to grow for an hour before
1000 harvested and analyzed under fluorescent microscopy. Scale bars, 10 μ m. **(F)**
1001 Quantitative analyses of the dual reporter activities upon *comK* overexpression. For
1002 each IPTG concentration (0, 50, or 100 μ M), individual dots represent results from 4
1003 separate images (in one biological replicate) comprising of about 600-800 cells in
1004 total. Error bars represent standard deviations. The *t*-test was applied for statistical

1005 analysis. *** indicates P value < 0.0005.

1006

1007 **Figure 6. ComK directly binds to the promoter of *sinI*.** (A) Shown is the DNA
1008 sequence of the promoter region of *sinI*. The Spo0A~P activation site (in yellow and
1009 underlined), the -10 and -35 motives (underlined), and putative ComK boxes (from
1010 box 1 to 4) are highlighted (31). (B) Electrophoretic mobility shift assay (EMSA) of
1011 His₆-ComK binding to the promoter of *sinI*. P_{*sinI*} was end-labeled with Cy3 dye and
1012 used as the DNA probe. Cy3-labeled P_{*ganS*} was used as a negative control. The far-
1013 left lanes are the control of free DNA without proteins. A decreasing gradient of 150,
1014 60, 15, and 7.5 nM of the recombinant His₆-ComK was applied in the lanes in EMSA
1015 as indicated. 200 pmol of fluorescent labelled DNA probe was applied in each lane.
1016 (C) Site-directed mutagenesis of the ComK boxes in the *sinI* promoter is indicated.
1017 Nucleotide changes in box 1 (mut1) and box 3 (mut2) are highlighted in red.
1018 Changes in box 2 and box 4 are avoided due to their overlap with -10 and -35
1019 promoter motives. (D) β-Galactosidase activities of the cells with an inducible *comK*
1020 construct and bearing either wild type P_{*sinI*}-*lacZ* or the reporter fusions with indicated
1021 point mutations in the K-box (mut1, mut2, and mut1+2, as shown in C) were
1022 performed. IPTG was added at 10 μM in the media. Cells were grown in shaking
1023 MSgg. Samples were periodically collected and assayed for
1024 β-galactosidase activities. Assays were performed at least in triplicates. Error bars
1025 represent standard deviations.

1026

1027 **Figure 7. SlrR negatively regulates competence through three distinct**
1028 **mechanisms.** (A) Comparison of the transformation efficiency of the wild type (3610)
1029 and the Δ*epsH*Δ*tasA* double mutant (YC775). Results were presented as percentage
1030 (%) of the number of transformants relative to the total number of cells. Experiment
1031 was repeated three times. Each dot indicates one biological replicate. Error bars
1032 indicate standard deviation. * indicates P value < 0.05. (B) Comparison of the
1033 transformation efficiency between the 7 environmental strains of *B. subtilis* and their
1034 respective Δ*epsA*-O mutants (4). Strains 168, 3610 and the Δ*epsA*-O mutants of 168
1035 and 3610 were also included. Results were shown as fold changes of the CFU
1036 counts during transformation comparing the Δ*epsA*-O mutants and the respective
1037 wild type strains. Each dot indicates one biological replicate. Error bars indicate
1038 standard deviation. * indicates P value < 0.05 and *** indicates P value < 0.0005. (C)

1039 The microscopic images of a *slrR* inducible strain (YC672). Cells were grown in
1040 shaking LB without or with the addition of 100 μ M IPTG to induce *slrR* expression
1041 and cell chaining phenotype. Red indicates cell membrane staining by the
1042 membrane dye FM 4-64. Scale bars, 10 μ m. **(D)** Comparison of the transformation
1043 efficiency of the *slrR* inducible strain (YC672) in the absence or presence of 100 μ M
1044 IPTG. The transformation efficiency is shown as percentage of the number of
1045 transformants vs the total number of cells. The experiment was repeated three times.
1046 Each dot represents one biological replicate. Error bars indicate standard deviation. *
1047 indicates P value < 0.05. **(E)** Fluorescence microscopic analyses of the *slrR*
1048 overexpression strain harboring a fluorescent reporter of P_{srfAA} -*gfp* (YC1270) in the
1049 absence or presence of IPTG to induce *slrR* expression. Cells were grown in shaking
1050 MSgg to early log phase ($OD_{600}=0.3$), and split into two fractions, one without IPTG
1051 (*slrR*⁰) and the other with 100 μ M IPTG (*slrR*⁺⁺) added to induce *slrR* expression for
1052 an hour before harvest and analysis of the cells. **(F)** Quantification of fluorescent
1053 pixel density of the cells in **(E)** by ImageJ (with MicroJ plugin). More than 200 cells
1054 from each sample were randomly picked for analysis. The results were plotted
1055 indicating the difference in P_{srfAA} -*gfp* activity between without and with *slrR*
1056 overexpression. The numbers 20.5 (*slrR*⁰) and 11.5 (*slrR*⁺⁺) indicate average pixel
1057 density (AU) of the top 50% of the cells in each population. **(G)** qPCR analyses to
1058 test the negative regulation of SlrR on *srfAA-AD*. Total RNA was prepared from the
1059 *slrR* inducible strain (YC672) grown with (*slrR*⁺⁺) and without (*slrR*⁰) 100 μ M IPTG.
1060 Three primer pairs, two for detection of *srfAA* and one for detection of *srfAB*, were
1061 applied. Each experiment was repeated three times. Each dot indicates one
1062 biological replicate. The error bars indicate standard deviation. * indicates P values <
1063 0.05. ** indicates P value < 0.005. **(H)** A schematic drawing of how the biofilm
1064 regulator SlrR negatively impacts competence through three distinct mechanisms. In
1065 Figure 7, the *t*-test was applied for statistical analysis.

1066
1067

1068 **Table 1. Strains used in this study.**

Strain	Genotype	Reference
<i>B. subtilis</i>		
PY79	SPβ-cured laboratory strain of <i>B. subtilis</i> as a host for transformation	(68)
168	A laboratory strain of <i>B. subtilis</i> as a host for transformation	
NCIB3610	Undomesticated <i>B. subtilis</i> strain capable of biofilm formation	(19)
EH41	<i>sacA::P_{tapA}-mKate2</i> in 3610, kan ^R	This study
EH43	A dual fluorescent reporter strain of <i>sacA::P_{tapA}-mKate2</i> and <i>amyE::P_{comGA}-gfp</i> in 3610, km ^R , cm ^R	This study
EH44	<i>sacA::P_{tapA}-mKate2</i> , <i>amyE::P_{comGA}-gfp</i> , <i>thrC::P_{hpspank}-comK</i> in 3610, km ^R , cm ^R , erm ^R	This study
RL4169	$\Delta sigD::tet$ in 3610, tet ^R	(59)
YC100	$\Delta comK::kan$ in 3610, km ^R	This study
YC108	<i>amyE::P_{sinR}-lacZ</i> in 3610, cm ^R	(51)
YC110	<i>amyE::P_{sinl(WT)}-lacZ</i> in 3610, cm ^R	(51)
YC130	<i>amyE::P_{epsA}-lacZ</i> in 3610, cm ^R	(51)
YC157	<i>amyE::P_{hpspank}-comK</i> in 3610, spec ^R	This study
YC159	<i>thrC::P_{hpspank}-comK</i> and <i>amyE::P_{sinl}-lacZ</i> in 3610, erm ^R , cm ^R	This study
YC160	<i>thrC::P_{hpspank}-comK</i> and <i>amyE::P_{epsA}-lacZ</i> in 3610, erm ^R , cm ^R	This study
YC177	<i>thrC::P_{hpspank}-comK</i> and <i>amyE::P_{sinR}-lacZ</i> in 3610, erm ^R , cm ^R	This study
YC672	$\Delta slrR::tet$, <i>amyE::P_{hpspank}-slrR</i> , in 3610, tet ^R , spec ^R	(26)
YC775	$\Delta epsH::tet$ and $\Delta tasA::spec$ in 3610, tet ^R , spec ^R	This study
YC1270	<i>amyE::P_{hpspank}-slrR</i> , <i>lacA::P_{srfAA}-gfp</i> in 3610, spec ^R , erm ^R	This study
QS34	<i>amyE::P_{comGA}-gfp</i> in 3610, cm ^R	This study
QS35	<i>thrC::P_{spank}-comK</i> , <i>amyE::P_{sinl(WT)}-lacZ</i> in 3610, mls ^R , cm ^R	This study
QS36	<i>thrC::P_{spank}-comK</i> , <i>amyE::P_{sinl(mut1)}-lacZ</i> in 3610, mls ^R , cm ^R	This study
QS37	<i>thrC::P_{spank}-comK</i> , <i>amyE::P_{sinl(mut2)}-lacZ</i> in 3610, mls ^R , cm ^R	This study
QS38	<i>thrC::P_{spank}-comK</i> , <i>amyE::P_{sinl(mut1+2)}-lacZ</i> in 3610, mls ^R , cm ^R	This study
QS42	$\Delta degQ::spec$ in Ze90, spec ^R	This study
QS43	$\Delta degQ::spec$ in HS1-1, spec ^R	This study
QS44	$\Delta degQ::spec$ in CY35, spec ^R	This study
QS45	$\Delta degQ::spec$ in CY54, spec ^R	This study
QS46	$\Delta degQ::spec$ in W13-3, spec ^R	This study
QS47	$\Delta degQ::spec$ in W14-2, spec ^R	This study
QS48	$\Delta degQ::spec$ in H23-4, spec ^R	This study
CY35	An environmental isolate of <i>B. subtilis</i>	(4)
CY54	An environmental isolate of <i>B. subtilis</i>	(4)
H23-4	An environmental isolate of <i>B. subtilis</i>	(4)
HS1-1	An environmental isolate of <i>B. subtilis</i>	(4)
W13-3	An environmental isolate of <i>B. subtilis</i>	(4)
W14-2	An environmental isolate of <i>B. subtilis</i>	(4)
Ze90	An environmental isolate of <i>B. subtilis</i>	(4)
CY94	$\Delta degU$ in 3610, tet ^R	This study
CY96	$\Delta degS$ in 3610, tet ^R	This study
CY601	$\Delta degQ::spec$ in 3610, spec ^R	This study
CY602	<i>degQ</i> overexpression in 3610, spec ^R	This study
<i>E. coli</i>		
DH5α	An <i>E. coli</i> host for molecular cloning	Invitrogen
QS16	<i>E. coli</i> BL21/DE3 with the plasmid pQS06	This study
Plasmids		
pYC119	<i>amyE::P_{hpspank}-comK</i> in pDR111, amp ^R , spec ^R	This study
pYC121	<i>amyE::gfp</i> (promoterless) in pDG1662, amp ^R , sm ^R	(51)
pYC128	<i>thrC::P_{hpspank}-comK</i> in pDG1664, amp ^R , erm ^R	This study
pYC166	<i>amyE::P_{sinl}-lacZ</i> in pDG268, amp ^R , cm ^R	(33)
pQS06	pET28a(P _{T7} - <i>his6-comK</i>) plasmid, kan ^R	This study

1069 **Table 2. Oligonucleotides used in this study.**

primer	sequence (5'-3')
comK-F1	gactaagcttaaggatggaggccataatatg
comK-R1	gactgctagcctaataaccggttccccgagctc
PcomK-F1	gtccatatgagtcagaaaaacagacgca
PcomK-R1	gtcaagctttctaataaccggttccccgag
PsinI _{Mut1} -F	acttttttaccattcgacagtggttctcgtttttttgagaa
PsinI _{Mut1} -R	ttctcaaaaaaaaaacgagaaacactggtcgaatggtaaaaaagt
PsinI _{Mut2} -F	tcgtttttttgagtcgatacgcattataataa
PsinI _{Mut2} -R	ttattataatcgatatcgactcaaaaaaaaaacga
PsinI-F	agaaaaacaggcgctgaaaa
PsinI-R	cagtccggccatgacttatt
PsinI-F4	gtcagaattctttcactgacgtctca
PsinI-R4	gtcaaagcttctcctcctaaaatactt
PganS-F	gtacgaattccggacccgattgcagtgggctg
PganS-R	gtacggatccttcggtaggaatgaaagcgct
PcomGA-F1	gtacgaattctcttgaaaatgaccaaatacggg
PcomGA-R1	sgtacaagcttcaacgcatattgtagaaaaagaagaaaagg
PdegQ-F	tcggtagaacgaaaaaaaaagacttg
PdegQ-R	aaacgctctttcgcatagaaagata
srfAA1F	ctttttaccctttaacggatgcaca
srfAA1R	gttttcatctagccgcaaccgaagg
srfAA2F	tttacgcaaagtgtcatcacgtgat
srfAA2R	ttcttttgtctctgagccgctggct
srfAB1F	cacaattagagcttgggattcacggc
SrfAB1R	ctgatgcacaaataaccgtacggaga

1070

1071

1072 **Supplemental Figure Legends**

1073 **Supple. Figure 1. DegQ impacts competence negatively in some, but not all,**

1074 **environmental strains. (A)** Transformation efficiency of WT, $\Delta degQ$, $degQ$

1075 overexpression, $\Delta degS$, and $\Delta degU$ mutants of *B. subtilis* 3610. Results were shown

1076 as percentage of the number of transformants vs the number of total cells. Assays

1077 were done in triplicates. Error bars represent standard deviations. * indicates P value

1078 < 0.05. The *t*-test was applied for statistical analysis. **(B)** Comparison of

1079 transformation efficiency between the $\Delta degQ$ deletion mutants and the respective

1080 wild type environmental strains. Numbers in the y-axis represent fold changes

1081 comparing CFU counts of the $\Delta degQ$ deletion mutants and those of the respective

1082 wild type strains. Assays were done in triplicates. Error bars represent standard

1083 deviations. **(C)** DNA sequence alignments of the $degQ$ promoter region from 7

1084 environmental strains plus 168 and 3610. Newly identified nucleotide changes in

1085 environmental strains, which correspond to the -28, -48, and -77 positions relative to

1086 the $degQ$ transcription start, are highlighted in red boxes. The previously identified

1087 single nucleotide change in 168 is highlighted in the blue box.

1088

1089 **Supple. Figure 2. Matrix producers and competent cells are mutually exclusive**

1090 **in the 3610 biofilm.** Fluorescent microscopic analyses of cells collected from a *B.*

1091 *subtilis* 3610 pellicle biofilm bearing dual fluorescent reporters of P_{comGA} -*gfp* and

1092 P_{tapA} -*mKate2* (EH43). In the above overlay images, the activity of P_{tapA} -*mKate2* (cells

1093 in red) indicates expression of the key biofilm matrix operon *tapA-sipW-tasA* while

1094 P_{comGA} -*gfp* reports a late competence gene *comGA* (cells in green). Scale bar, 10 μ m.

1095 Scale bar is representative to all images in the figure.

1096

1097 **Supplemental Figure 3. (A) Mild overexpression of *comK* does not cause**

1098 **growth inhibition.** The wild type strain harboring an IPTG-inducible copy of *comK*

1099 (YC142) was inoculated in MSgg broth and grown at 37°C over a period of 10 hours.

1100 IPTG was either not added ($comK^0$) or added to the medium at the final

1101 concentration of 10 μ M to induce mild *comK* overexpression ($comK^{++}$). Cell were

1102 periodically collected and cell optical density (O.D.₆₀₀) was measured. (B)

1103 Comparison of transformation efficiency between the *epsA-O* mutants of the

1104 environmental strains and their respective wild type strains. Results were presented

1105 in log scale as percentage of the number of transformants vs the number of total
1106 cells. Experiment was done in triplicates. Error bars represent standard deviations. *
1107 indicates P value < 0.05; *** indicates P value < 0.0005. The *t*-test was applied for
1108 statistical analysis.

1109

1110 **Supplemental Figure 4. $\Delta sigD$ cells form long chains and demonstrate very**
1111 **low transformation efficiency. (A)** The microscopic images of the wild type (3610)
1112 cells and the $\Delta sigD$ mutant (RL4169), known to form long cell chains due to lack of
1113 SigD-controlled autolysin activities. Red indicates cell membrane staining by the
1114 membrane dye FM 4-64. Scale bar, 10 μ m. Scale bar applies to both images here.
1115 **(B)** Comparison of transformation efficiency of the wild type (3610) and the $\Delta sigD$
1116 mutant (RL4169). The $\Delta comK$ mutant (YC100) is known to be deficient in
1117 transformation and used as a negative control in the experiment. Assays were done
1118 in triplicates. Error bars represent standard deviations. The *t*-test was applied for
1119 statistical analysis. ** indicates P value < 0.005.

1120

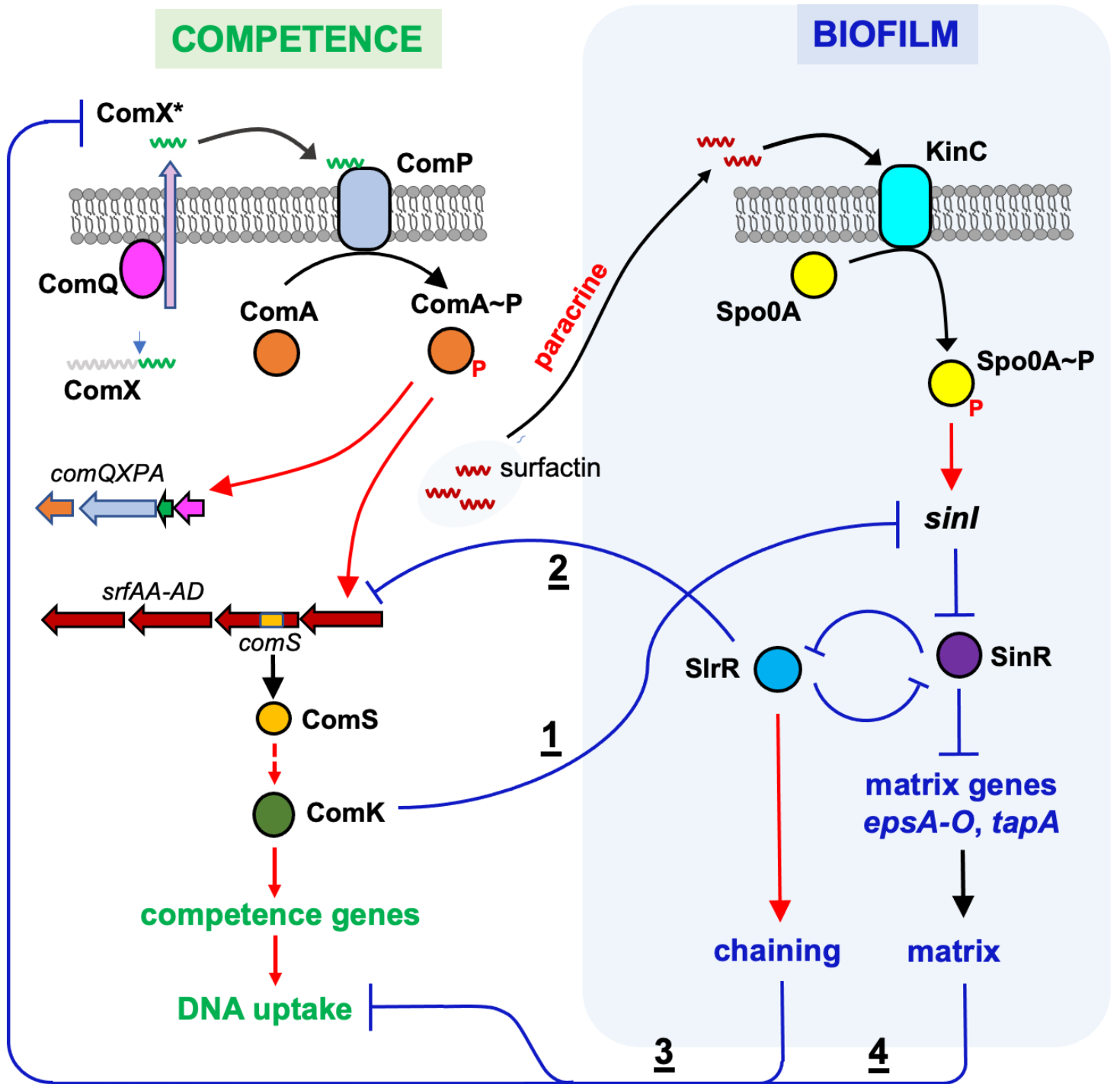


Figure 1

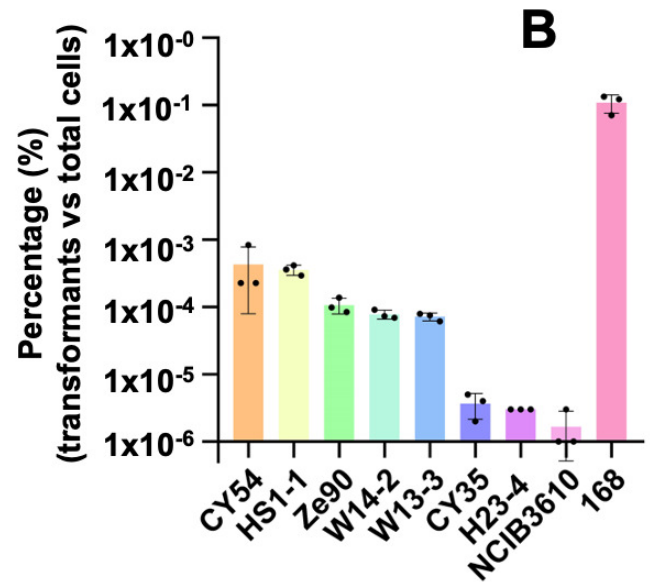
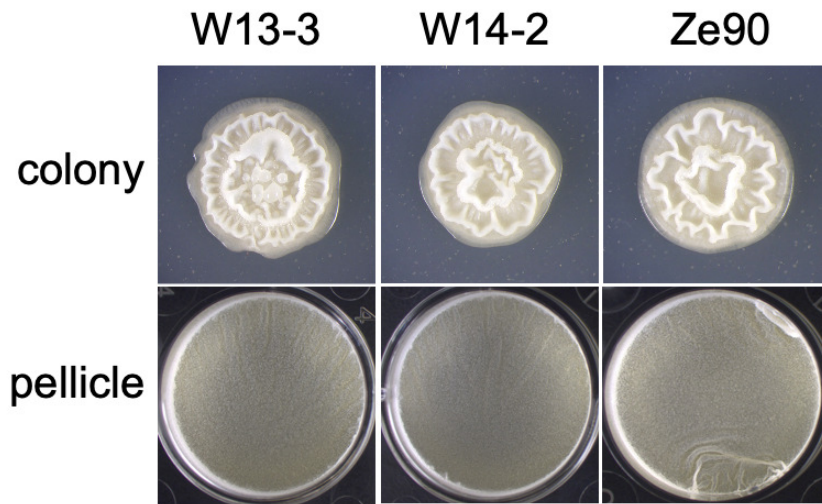
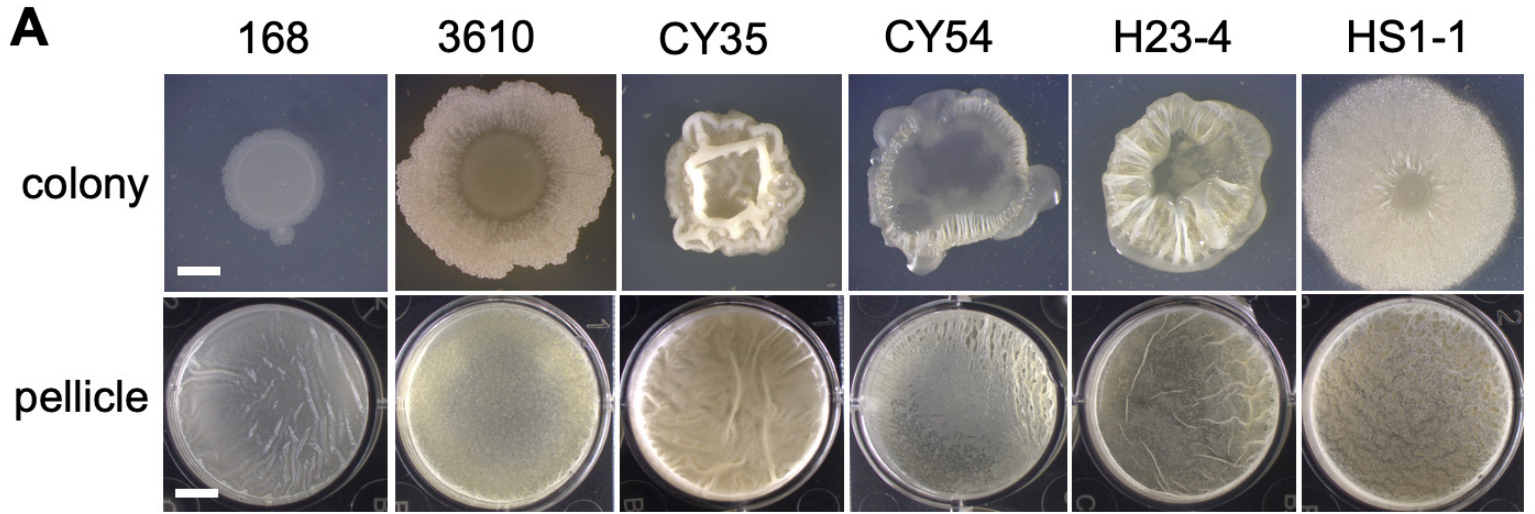


Figure 2

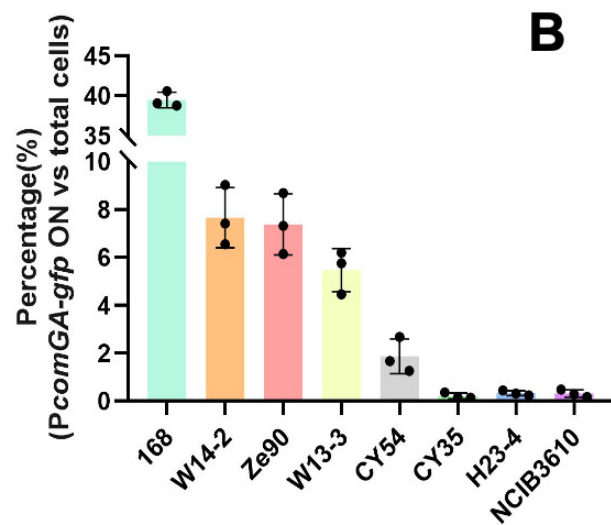
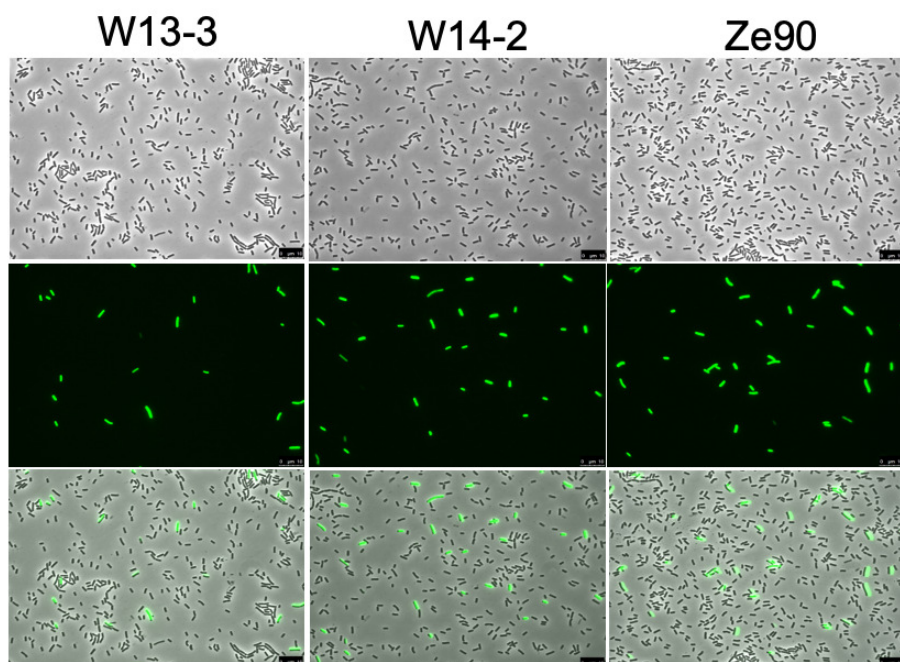
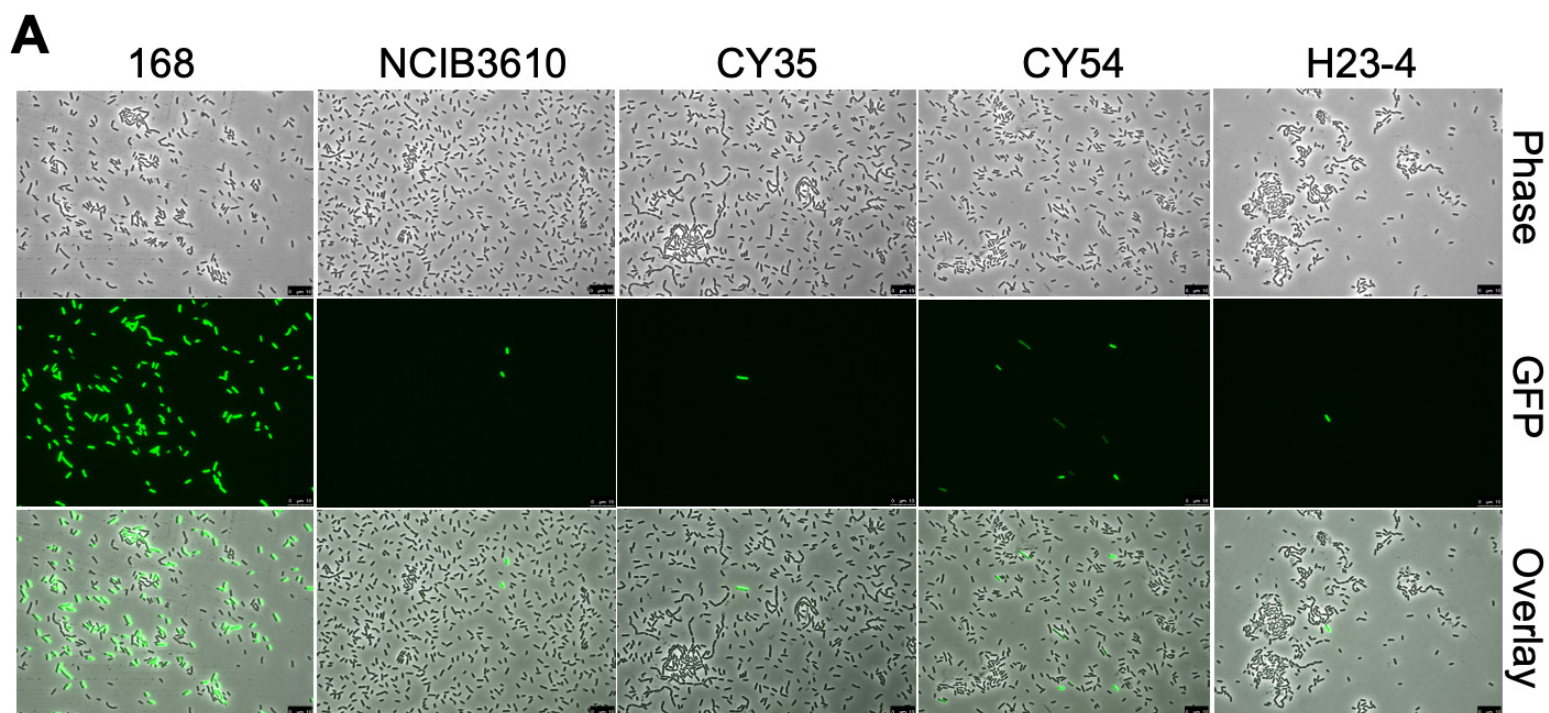


Figure 3

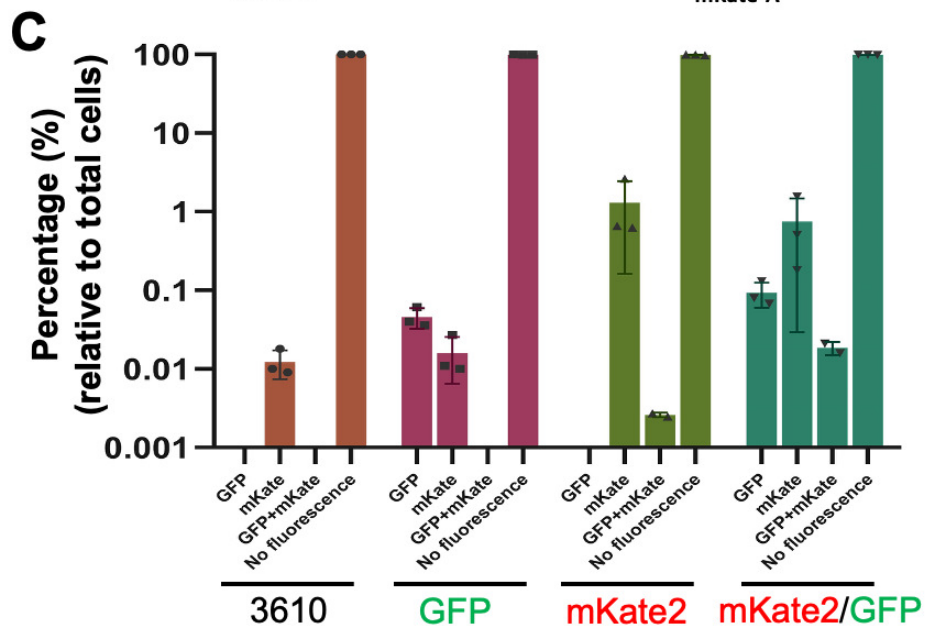
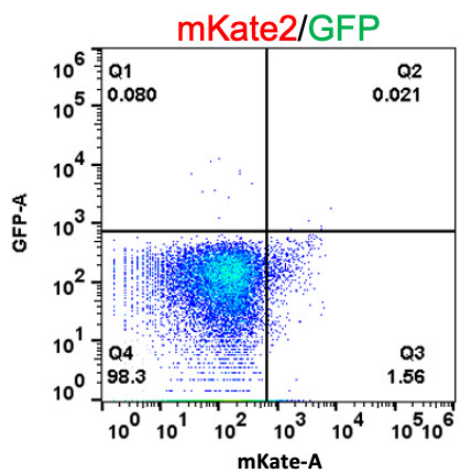
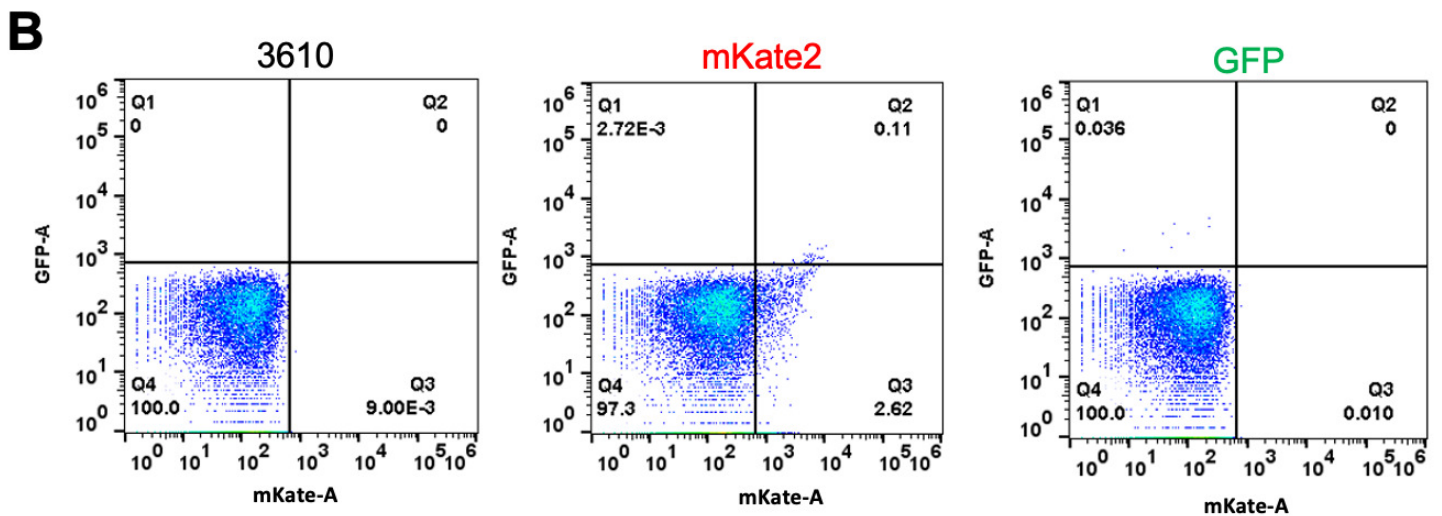
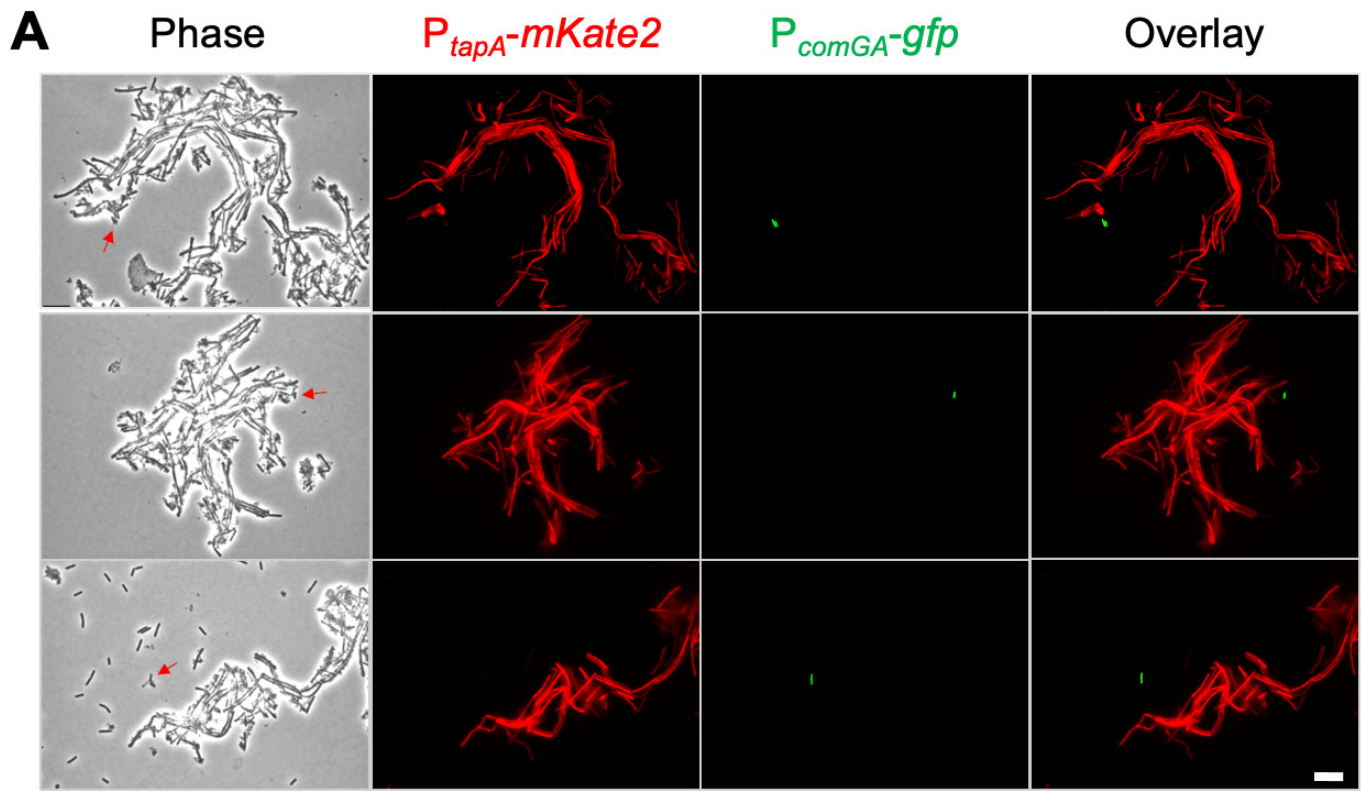


Figure 4

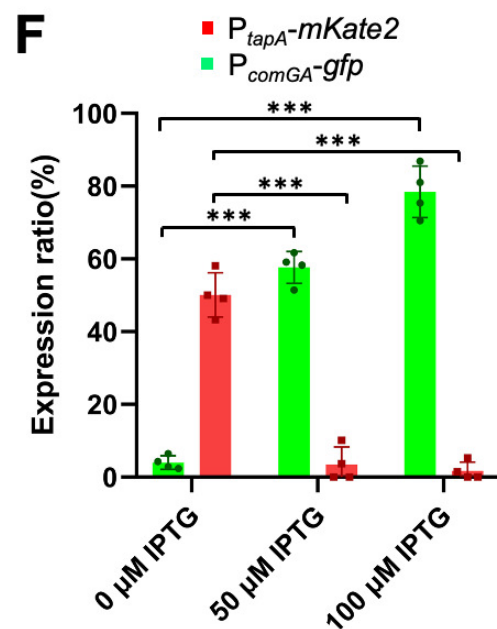
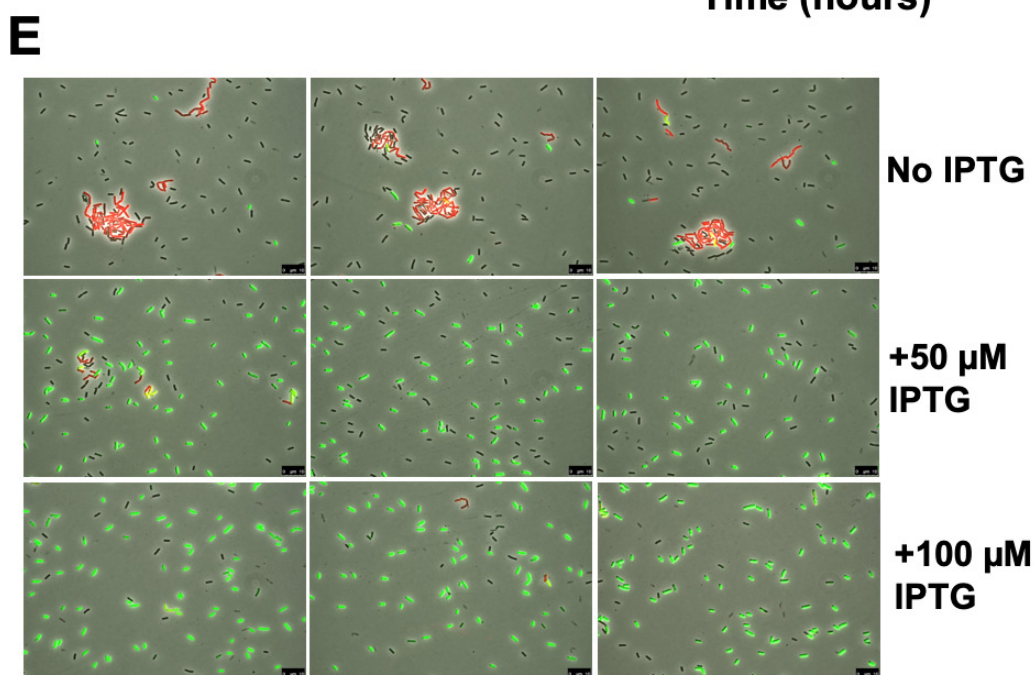
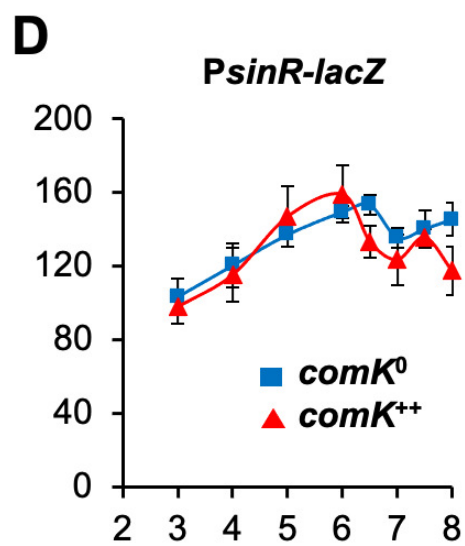
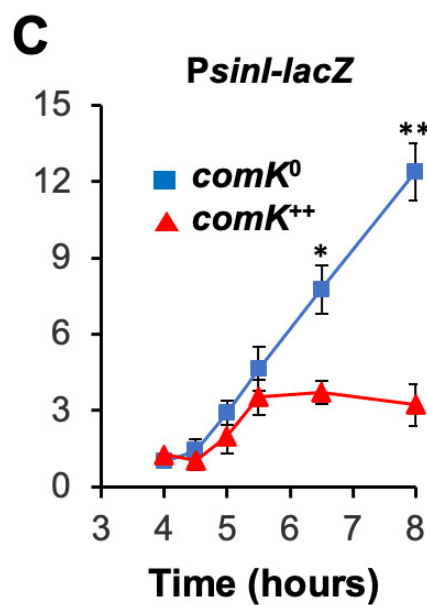
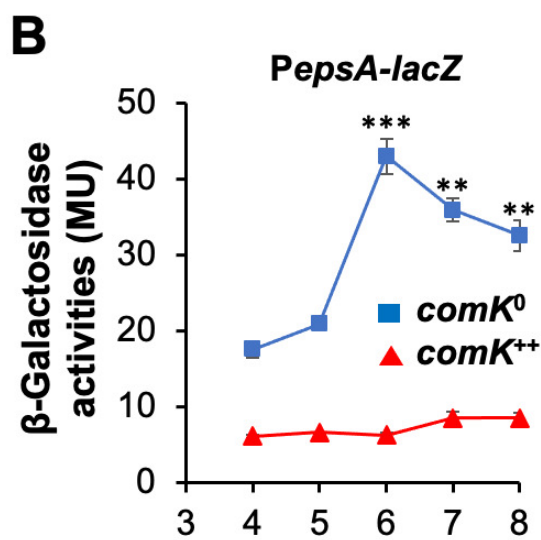
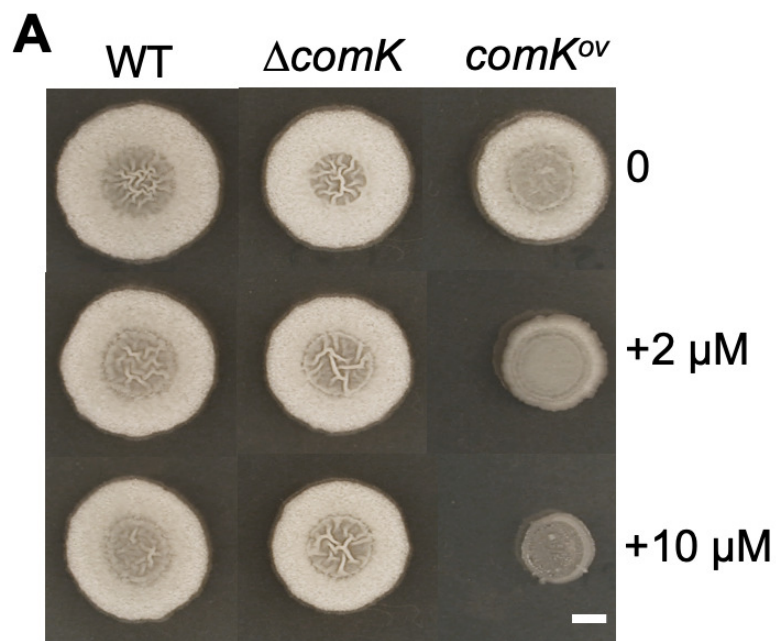


Figure 5

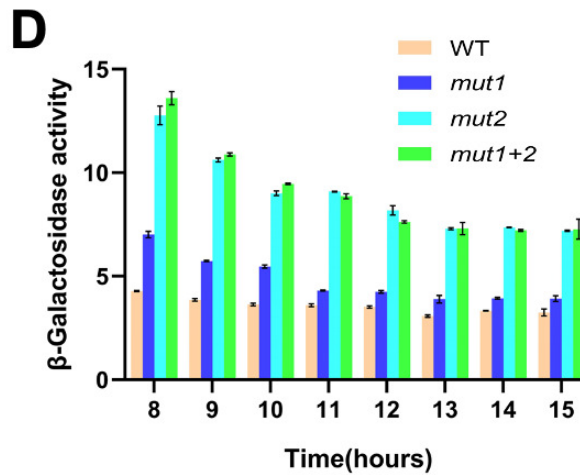
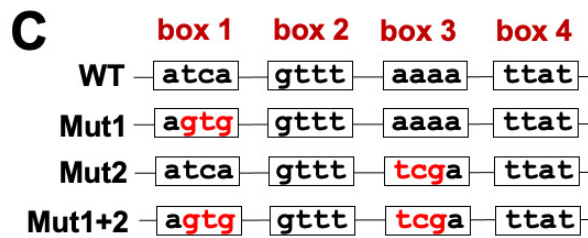
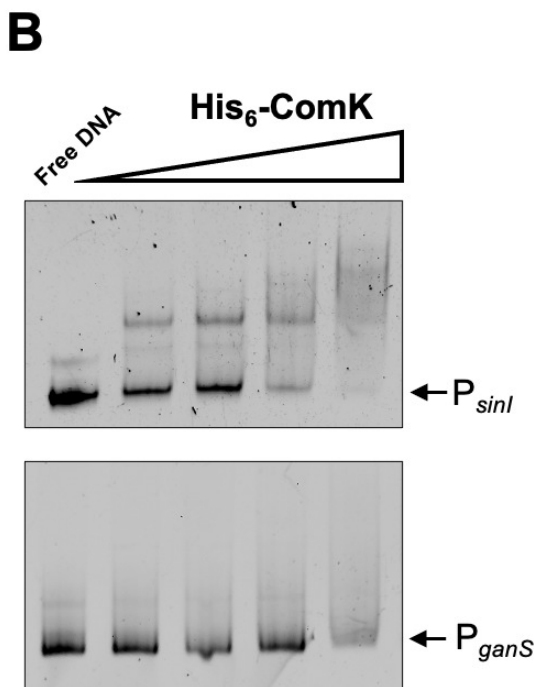
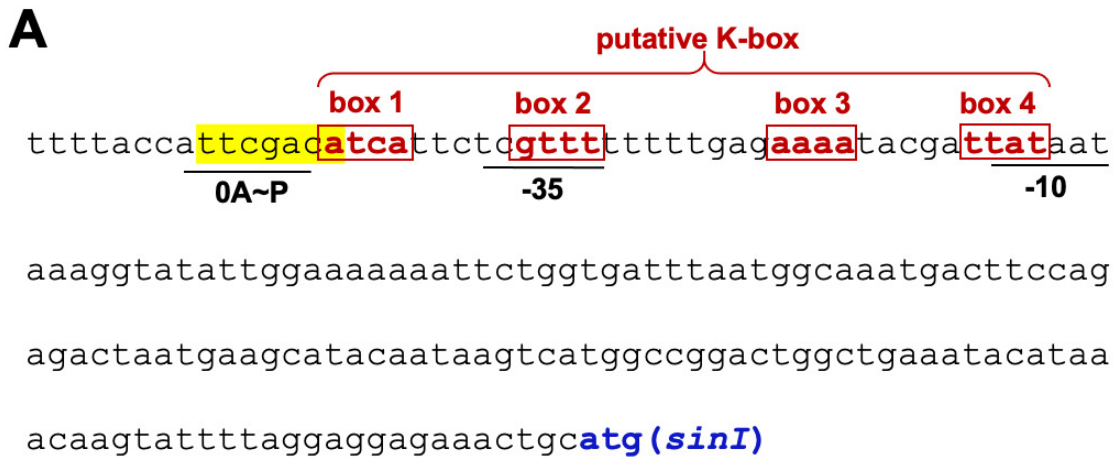


Figure 6

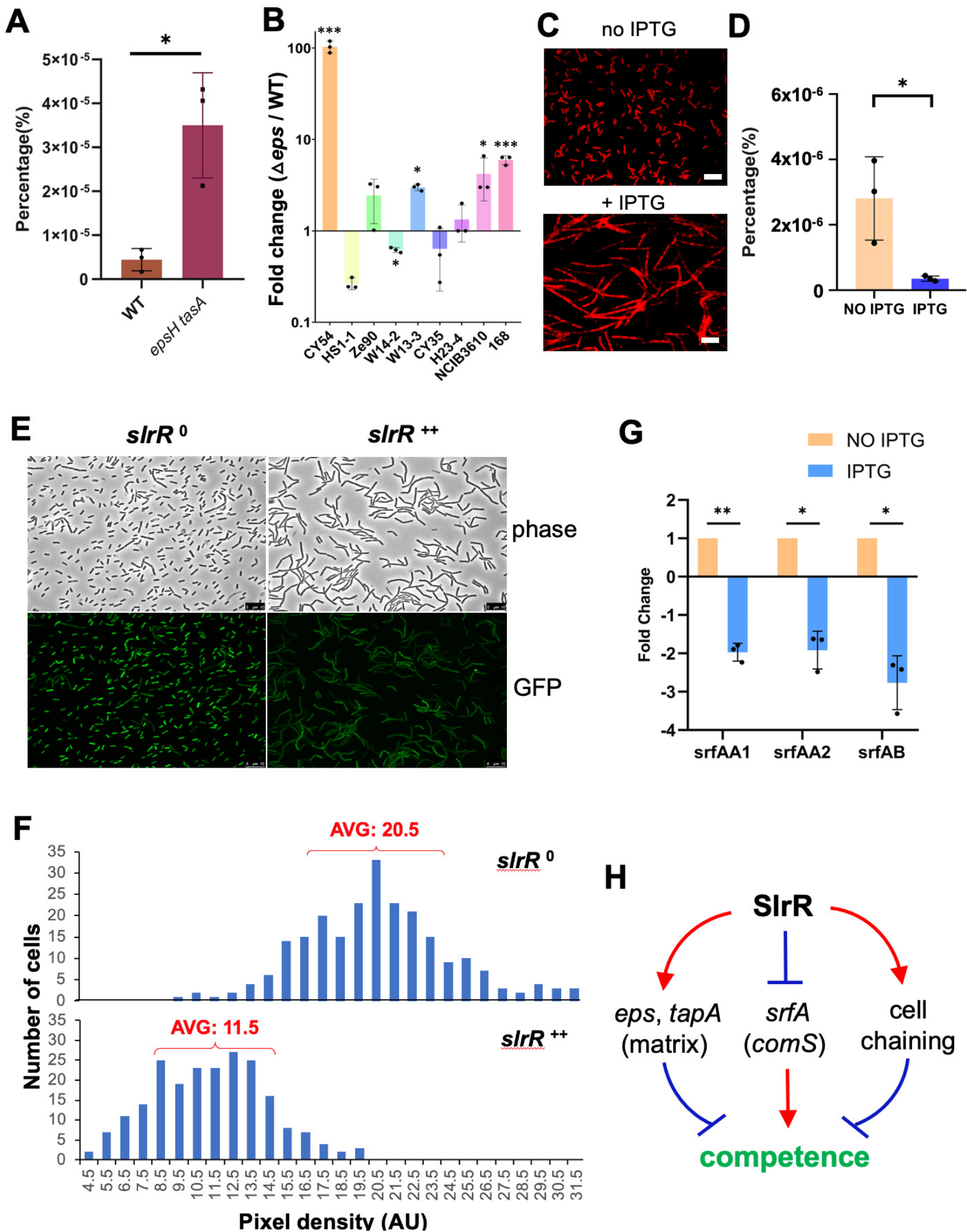


Figure 7