#### 1 An epigenetic switch regulates the ontogeny of AXL-positive/EGFR-TKI resistant cells by

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- 2 modulating miR-335 expression.
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#### 22 ABSTRACT

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24	Lung cancer remains the leading cause of cancer-related mortality worldwide, despite current
25	advancements in research and therapeutics. Many patients diagnosed with lung cancer will
26	develop resistance to chemotherapeutic agents. In the context of non-small cell lung cancers
27	(NSCLC) harboring EGFR oncogenic mutations, augmented levels of AXL and GAS6 have been
28	found to drive Erlotinib resistance in certain tumors with mesenchymal-like features. By
29	studying the ontogeny of AXL-positive cells, we have identified a novel non-genetic mechanism
30	of drug resistance based on cell-state transition. We demonstrate that AXL-positive cells are
31	already present as a sub-population of cancer cells in Erlotinib-naïve tumors and tumor-derived
32	cell lines, and that the expression of AXL is regulated through a stochastic mechanism centered
33	on the epigenetic regulation of miR-335. The existence of a cell-intrinsic program through which
34	AXL-positive/Erlotinib-resistant cells emerge infers the need of treating tumors harboring EGFR-
35	oncogenic mutations upfront with combinatorial treatments targeting both AXL-negative and
36	AXL-positive cancer cells.

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#### **38 INTRODUCTION**

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40 Each year, more than a million patients worldwide are diagnosed with non-small cell lung cancer 41 (NSCLC) (Brose, Volpe et al. 2002, Samuels, Wang et al. 2004, Stephens, Hunter et al. 2004, 42 Haber, Bell et al. 2005, Bean, Brennan et al. 2007, Pillai and Ramalingam 2012). In 2014, the 43 discovery that EGFR-oncogenic mutations were present in 15-30% of NSCLC patients and that the 44 vast majority of patients harboring such mutations are particularly sensitive to treatment with EGFR 45 inhibitors (TKi) such as Erlotinib and Gefitinib was a critical breakthrough.(Lynch, Bell et al. 2004, 46 Paez, Janne et al. 2004). The identification of these actionable EGFR-oncogenic mutations 47 revolutionized the management of NSCLC tumors from a predominantly clinic-pathologic to a 48 genotype-directed classification and therapeutic approach. Yet, the success of this biomarker-based 49 targeted therapy has been hampered by the occurrence of drug resistance. In fact, within a year of 50 treatment with EGFR TKIs, almost all patients experience relapse (Bell, Gore et al. 2005).

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52 The past 10 years have seen tremendous progress in our understanding of the multiple mechanisms 53 that lead to acquired resistance against TKIs. Using both experimental systems and patient samples, 54 secondary/gatekeeper mutations in EGFR (T790M), c-Met amplifications, PI3K mutations, and the 55 acquisition of mesenchymal and small-cell lung cancer features have been identified and validated 56 as molecular determinants of EGFR TKi resistance (Bell, Gore et al. 2005, Engelman, Mukohara 57 et al. 2006, Shaw, Yeap et al. 2009, Yao, Fenoglio et al. 2010, Shaw and Engelman 2016). More 58 recently, the expression of AXL has also been reported as an additional mechanism of acquired 59 resistance in EGFR TKi resistant tumors with mesenchymal-like features (Zhang, Lee et al. 2012, 60 Byers, Diao et al. 2013, Walter, Sjin et al. 2013, Elkabets, Pazarentzos et al. 2015).

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AXL is a member of the TAM (Tyro-AXL-Mer) receptor tyrosine kinase family. These receptors regulate a variety of cellular responses including cell survival, proliferation, motility, as well as differentiation (Zhang, Knyazev et al. 2008, Ghosh, Secreto et al. 2011, Ben-Batalla, Schultze et al. 2013). AXL is expressed in many embryonic tissues and participates in mesenchymal and neuronal development. In adult tissue its expression is usually restricted to smooth muscle cells but it has been observed to be overexpressed in several human tumors of different tissue origins. (Zhang, Knyazev et al. 2008, Ghosh, Secreto et al. 2011, Ben-Batalla, Schultze et al. 2013).

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AXL possesses an extracellular domain with two N-terminal immunoglobulin (Ig)-like domains
 and two fibronectin type III (FNIII) repeats that bind to the growth-arrest-specific 6 (GAS6) ligand

72 (O'Bryan, Frye et al. 1991, Mark, Chen et al. 1996, Nagata, Ohashi et al. 1996). The binding of 73 AXL to GAS6 --upon its paracrine or autocrine secretion-- enables the trans-auto-phosphorylation 74 of AXL's intracellular tyrosine kinase domain and, consequently, the activation of multiple down-75 stream signaling cascades (Braunger, Schleithoff et al. 1997, Prasad, Rothlin et al. 2006). 76 77 In the context of NSCLC, higher levels of AXL and GAS6 have been observed in tumors that 78 developed resistance to Erlotinib (Zhang, Lee et al. 2012, Byers, Diao et al. 2013). In these tumors, 79 targeting AXL by either chemical or genetic inhibition restored Erlotinib sensitivity. Alternatively, 80 forced expression of an active AXL kinase in Erlotinib-sensitive tumor cells was sufficient to 81 induce Erlotinib resistance (Zhang, Lee et al. 2012). 82 83 Despite these documented findings, the molecular mechanisms leading to the ontogeny of AXL-84 positive cells remains poorly understood. Unlike other receptor tyrosine kinases, no mutations or 85 amplifications of the AXL locus have been described in AXL-positive/Erlotinib-resistant cells 86 (Wu, Liu et al. 2014). 87 88 Here, we demonstrate that AXL-positive cells are already present in Erlotinib-naïve tumors and 89 that they are generated via an epigenetic/stochastic mechanism. Consistent with this model, we 90 found that the transition between AXL-positive and AXL-negative cells is highly plastic. 91 92 This mechanism conceptually differs from previously described models of acquired or adaptive 93 resistance based on the acquisition of secondary mutations, or drug-driven rewiring of signaling 94 networks. In fact, the generation of AXL-positive cells is neither generated via genetic mutations, 95 nor dependent on the micro-environment or drug treatment (Bell, Gore et al. 2005, Engelman, 96 Mukohara et al. 2006, Shaw, Yeap et al. 2009, Yao, Fenoglio et al. 2010, Shaw and Engelman 97 2016). Also different from quiescent AKT1<sup>low</sup> cancer cells described by the Ramaswamy group, 98 AXL-positive cells are actively dividing (Kabraji, Sole et al. 2017). 99 100 At the molecular level, we showed that the generation of AXL-positive cells is centered on the 101 methylation of a specific CpG island present in the promoter of *MEST*, a gene that contains the 102 mirRNA miR-335 in its second intron. In particular we showed that forced down-regulation of 103 miR-335 in AXL-negative cells was sufficient to increase the expression of AXL and to induce 104 phenotypic and molecular features that are characteristic of AXL-positive cells, such as epithelial-

105 to-mesenchymal transition and Erlotinib resistance.

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Altogether these observations define a novel mechanism that couples epigenetic/stochastic
inheritance to the ontogeny of the AXL-positive/Erlotinib-resistant cells. This novel framework
could inform the development of novel cancer treatments based on the targeting of both AXLnegative and AXL-positive cell populations.

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#### 112 **RESULTS**

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#### 114 AXL-positive cells are pre-existing in cell lines and tumors

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It has been shown that when non-small cell lung cancer (NSCLC)-derived cell lines harboring EGFR-oncogenic mutations are exposed to EGFR-TKIs like Erlotinib, populations of AXLpositive/Erlotinib-resistant cells emerge with features similar to those observed in tumors that have developed Erlotinib treatment resistance in patients (Zhang, Lee et al. 2012). This is the case for the NSCLC derived cell lines H1650-M3 and PC14. These cells are derivative of H1650 and PC9 cells respectively, harbor EGFR oncogenic mutations and were previously generated by culturing the parental cells with constant high concentrations of Erlotinib (Yao, Fenoglio et al. 2010).

We wondered if AXL-positive cells are present in tumors prior to treatment as well as in tumor derived cell lines and whether these cells bear phenotypic and molecular similarities to the AXLpositive cells that are generated upon exposure to EGFR-TKI (Zhang, Lee et al. 2012).

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128 Given that AXL is a cell surface receptor, we utilized FACS sorting analysis with an antibody that 129 recognizes an epitope localized within the N-terminal extra-cellular moiety of AXL to identify and 130 separate putative AXL-positive cells. By using the AXL-positive cell lines, H1650-M3 and PC14 131 as reference (Figure 1A and B), we observed the presence of AXL-positive cells in multiple 132 Erlotinib-naïve cell populations (Figure 1B-D). The presence of these AXL-positive cells was not 133 restricted to tumor-derived cell lines harboring EGFR-oncogenic mutations, as we observed that a 134 similar percentage of AXL-positive cells were present also in cell lines driven for example by 135 mutant KRAS (i.e., A549)(Figure 1C-D).

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In tumors, the expression of AXL is often accompanied by the expression of its ligand, GAS6 resulting in the constitutive activation of AXL and its downstream signaling pathways (i.e., AKT and ERK). We found that this was the case also in the pre-existing FACS-sorted AXL-positive

cells. Our RT-PCR and western-blot analysis confirmed the high expression of AXL and GAS6 in
these cells (Figure 1D-F) and indicated that AXL as well as AKT were constitutively
phosphorylated in AXL-positive cells (Figure 1F).

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To exclude the possibility that our observations were an artifact of our cell culture system and more importantly to test the relevance of our findings in patients, we performed similar analyses in five primary NSCLC tumors. To limit our analysis only to tumor cells, we analyzed AXL expression only in cells that were CD45<sup>-</sup>, CD31<sup>-</sup> and EPCAM<sup>mid/high</sup>. This FACS algorithm excludes bone marrow derived cells, endothelial cells, and fibroblasts. Also in this case, we found that human primary drug-naïve tumors contained a subpopulation of cells with high expression of AXL and GAS6 (Figure 1G and H; Figure 1- figure supplement 1A).

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## 152 Pre-existing AXL-positive cells have phenotypic and molecular features of Erlotinib-153 resistant cells

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155 Having shown the existence of AXL-positive cell populations in primary tumors and in tumor 156 derived cell lines, next we tested whether these cells had phenotypic and molecular features of 157 Erlotinib resistant AXL-positive cells. We found that AXL-positive FACS-sorted cells from 158 Erlotinib-naïve cell lines (i.e., PC9 AXL+ve) and AXL-positive cells that were generated upon 159 Erlotinib-selection (i.e., PC14) had similar sensitivity to Erlotinib treatment with  $IC_{50}$  almost 3 160 times higher than parental cells (i.e., PC9) (Figure 2A). To further explore the role of AXL in 161 adaptive resistance to TKI, we performed an Erlotinib and Gefitinib sensitivity assay with AXL-162 negative and positive cells mixed together in different ratios. We found that the presence of AXL-163 positive cells resulted in a significantly higher number of drug-resistant colonies, compared with 164 only AXL-negative cells (Figure 2-figure supplement 1 A-B).

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166 The FACS-sorted AXL-positive cells looked very similar to the AXL-positive cells that emerged 167 following Erlotinib treatment (PC14 and H1650-M3). All possessed the morphological and 168 molecular features of mesenchymal cells, including loss of cobblestone shape and increased stress 169 fibers (Figure 2B and Figure2-figure supplement 1C) and differential expression of mesenchymal 170 and epithelial markers (e.g., TGF- $\beta$ 1, TGF- $\beta$ 2, Slug, Twist, Vimentin and Zeb1) (Figure 2C; Figure 171 2-figure supplement 1D) (Zhang, Lee et al. 2012, Byers, Diao et al. 2013). These phenotypic 172 features were driven by AXL because the inactivation of AXL in AXL-positive cells using the

173 pharmacological inhibitor BMS-777607 resulted in the loss of the mesenchymal marker Vimentin

- and increased expression of E-cadherin (Figure 2-figure supplement 1E).
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176 Epithelial-to-mesenchymal transition can be induced by multiple cues, including the over-177 expression of certain receptor tyrosine kinase receptors like AXL, c-MET, PDGFR; exposure to 178 TGF-β1, TGF-β2; or hypoxia (Yao, Fenoglio et al. 2010, Wu, Hou et al. 2013, Zhang, Huang et al. 179 2013, Rankin, Fuh et al. 2014, Elkabets, Pazarentzos et al. 2015, Li, Dobbins et al. 2015). Hence, 180 we wondered whether the expression of AXL was a common feature of all mesenchymal cells or 181 if on the contrary was specific to a particular cell state. Hence, we analyzed the presence of AXL-182 positive cells in multiple tumor derived cell lines and correlate their distribution with the 183 mesenchymal status of the cells. Despite H1703, H1975 and H23 cells present with clear 184 mesenchymal characteristics, AXL-positive cells were virtually absent in these cell lines (Figure 185 2-figure supplement 2A-C). Hence we concluded that while all mesenchymal cells share common 186 characteristics such as increased stress fibers, increased motility, elongated shape, etc.; AXL-187 positive cells are a unique cell population with features that only partially overlap with other 188 mesenchymal cells.

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#### 190 AXL-positive cells are generated stochastically

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192 Cancer cells are characterized by intrinsic genetic instability that can give rise to clonal cell 193 populations with distinctive genotypic and phenotypic qualities (Greaves and Maley 2012, Barber, 194 Davies et al. 2015). In addition, it has been shown that intra-tumor heterogeneity could be spurred 195 by non-genetic determinants (Polyak and Weinberg 2009, Meacham and Morrison 2013). In this 196 regard, Gupta et al. have suggested that cancer cells can oscillate stochastically among different 197 cell states characterized by differential expression of the surface markers CD44 and CD24 (Gupta, 198 Fillmore et al. 2011). More recently, the Haber group also showed that circulating tumor cells from 199 ER+/HER- patients can be HER2- and HER2+, and readily interconvert from one state to the other 200 within 4 doubling times (Jordan, Bardia et al. 2016).

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Here we tested if AXL-positive cells were generated stochastically. In fact, we reasoned that if the AXL-positive cells were generated by mutations, it would be very unlikely that these mutations would occur in synchrony. If this were the case, then we would expect the percentages of AXLpositive cells to vary across clonal cell lines derived from a single AXL-negative cell (Figure 3A). On the other hand, if the AXL-positive cells were generated through a stochastic event, we instead

would predict the percentages of AXL-positive cells to be similar in multiple clonal cell linesderived from a single AXL-negative cell (Figure 3B).

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To explore these two models, we derived isogenic cell lines from FACS sorted AXL-negative H1650 and HCC827 cells; allowed them to expand; and then assessed the frequency of AXLpositive cells from four, single-cell derived clonal cell lines. We observed a very similar percentage of AXL-positive cells in the parental cells as well as in the single-cell derived clonal cell lines (Figure 3C-D; Figure 3-figure supplement 1A and B). Based on this finding, we concluded that AXL-positive cells are most likely generated from AXL-negative cells via a non-genetic, stochastic mechanism.

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218 To further confirm this observation and to improve our understanding of the cell-state plasticity of 219 AXL-positive and AXL-negative cells, we sorted pure AXL-positive and AXL-negative cells from 220 the H1650 cell line and analyzed the distribution of AXL-positive and AXL-negative progeny of 221 cells over time (Figure 3E). We found that within three weeks, the AXL-negative cells could 222 regenerate cell populations with the same percentage of AXL-positive and AXL-negative cells as 223 the parental cell line. Interestingly, we observed that even though the AXL-positive cells took a 224 longer time to do so (18 weeks), they too were able to regenerate a progeny population with the 225 same percentages of AXL-positive and AXL-negative as present in the parental cell line. To 226 exclude the possibility that this finding was the result of competition among clones driven by 227 genetic mutations, we repeated the same experiments using a single-cell derived cell line (e.g., 228 H1650- clone 2). In this case, a nearly identical trend was recapitulated (Figure 3F).

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#### 230 miRNA profiling of AXL-positive cells revealed a unique miRNA signature

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Among the many possible regulators of cell-state plasticity, we sought to investigate whether
microRNAs (miRNAs) were involved in modulating the ontogeny of AXL-positive cells (Garzon,
Marcucci et al. 2010).

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miRNAs are small (~22 nt) non-coding RNAs constituting a novel class of gene regulators that
post-transcriptionally repress gene expression by initiating the degradation or blocking translation
of target mRNAs (Lau, Lim et al. 2001, Lee and Ambros 2001, Ambros, Bartel et al. 2003). More
than 1000 unique, mature miRNAs have been identified in the human genome (Griffiths-Jones
2004) and each may regulate up to 200 mRNAs (Lewis, Shih et al. 2003, Betel, Wilson et al. 2008).

241 In fact, it is estimated that roughly 30% of all human gene transcripts are targeted by miRNAs,

- implicating them in the regulation of virtually all cellular processes.
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244 We generated miRNA expression profiles from the AXL-positive H1650-M3 and parental AXL-245 negative H1650 cells by constructing small RNA libraries. These libraries were deep sequenced 246 using the Illumina platform. Sequence reads were mapped to the human genome using a customized 247 bioinformatics pipeline. Reads were annotated by BLAT (Kent 2002) to a unified database 248 containing entries for human small RNAs from miRBase (Griffiths-Jones 2004), NONCODE (Liu, 249 Bai et al. 2005), tRNAs in The RNA Modification Database (Limbach, Crain et al. 1994), and 250 rRNA entries in the Entrez Nucleotide Database (Schuler, Epstein et al. 1996). Our previous 251 experience performing comparative analysis informed our decision to use an arbitrary cut-off of a 252 minimum of 1000 reads and >2 fold differential expression. Using these criteria, we identified 20 253 miRNAs that were up-regulated and 19 miRNAs that were down-regulated in the AXL-positive 254 H1650-M3 cells compared to the AXL-negative H1650 cells (Figure 4A and B). Differential 255 miRNA expression levels were independently validated by quantitative stem-loop RT-PCR (qRT-256 PCR) in the AXL-negative (H1650) and AXL-positive (H1650-M3) cell lines (Figure 4C). Apart 257 from let7c, the differential miRNA expression patterns of all miRNAs identified by our deep 258 sequencing analysis were confirmed (Figure 4C).

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Although none of the identified miRNAs were predicted to target AXL, we were intrigued by the
differential expression of miR-335 we observed in AXL-positive compared to AXL-negative
cells. In fact, miR-335 has been reported to suppress a mesenchymal-like state and metastatic
dissemination by targeting a diverse set of genes regulating cell migration, extra-cellular matrix
remodeling, cell self-renewal and epigenetic reprograming (Tavazoie, Alarcon et al. 2008)
(Figure 1D). Among them, of particular interest was the regulation of the TGF-β axis by miR335. In fact, TGF-β is a well known regulator of AXL and AXL activity (Lynch, Fay et al. 2012).

- 267 Furthermore, the TGF- $\beta$  axis has also been shown to suppress the expression of multiple miRNAs
- that we found to be down-regulated in AXL-positive cells (Gregory, Bracken et al. 2011, Yang,
- Li et al. 2012, Kato, Dang et al. 2013). Altogether these findings let us to hypothesize that
- 270 differentially expressed miRNAs in AXL-positive cells could be part of a hierarchically
- 271 organized miRNA cluster primed by miR-335 and that the regulation of miR-335 could play a
- 272 major role in the ontogeny of AXL-positive cells.
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274 As a first step to test this possibility, we determined how general was the decreased in miR-335 275 expression we observed in AXL-positive cells. To this end, we examined the expression of miR-276 335 in: 1) Erlotinib resistant H1650-M3 and PC14 cells (Figure 4E), 2) FACS sorted AXL-277 positive and AXL-negative cells from H1650 and HCC827 cell lines (Figure 4F), as well as 3) 278 FACS sorted cells from four human primary NSCLC tumors (Figure 4G). In all these cases, when 279 we measured the expression of miR-335 by qRT-PCR, we consistently found that miR-335 levels 280 were decreased in all AXL-positive cells (Figure 4E-G). 281 282 To verify that miR-335 was active in AXL-positive cells, next, we compared the expression 283 levels of known and predicted miR-335 targets. RT-PCR analysis showed that the miR-335 284 targets SOX4, TNC, COL1A1, PTPRN2, MERTK, PLCB1, LAMB2, FGF2, JAG1, BMI1, 285 SMARCA2, MAX were expressed at higher levels in AXL-positive; miR-335 low cells (H1650-286 M3) compared to AXL-negative;miR-335 high cells (H1650) (Figure 4D). 287 288 We previously have shown that AXL-positive cells have an increased activation of the TGF-beta 289 pathway (See figure 2). To determine if miR-335 was sufficient to regulate the activity of the 290 TGF- $\beta$  pathway, we inactivated miR-335 by transfecting AXL-negative cells with three 291 independent Antagomirs and assessed the expression of TGF- $\beta$  1 and 2 and some of their down-292 stream targets (e.g., Vim, Ecadh, Snail) by RT-PCR. We found that the Antagomirs treatment 293 decreased the expression of miR-335 (Figure 4-figure supplement 1A) and of its targets (Figure 294 4-figure supplement 1B) as well as of TGF- $\beta$  1/2 (Figure 4-figure supplement 1C) and of the 295 TGF- $\beta$  target genes VIM, Ecadh, SNAI, SLUG, etc. compared to control (Figure 5D). 296 297 As reported in the literature, we also observed the majority of miRNAs we observed to be 298 differentially expressed in AXL-positive and AXL-negative cells to be regulated by TGF- $\beta$  1/2 299 except for MiR-335 (Figure 4H and I). Consistent with TGF-beta being regulated by miR-335, we 300 also found that inactivation of miR-335 was sufficient to reduce the expression of these miRNAs 301 (miR-20a, miR-34a, miR-200c, etc.) but to increase the expression of miR-143 and miR-195, 302 which were expressed at higher levels in AXL-positive cells when compared to AXL-negative 303 cells (Figure 4J). 304 305 miR-335 regulates the ontogenv of AXL-positive cells.

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307 Our data indicated that miR-335 regulate the expression of key molecular determinant of the 308 AXL-positive state. To test if miR-335 could regulate the ontogeny of AXL-positive cells, we 309 decreased the expression of miR-335 using Antagomir treatment in multiple AXL-negative cells 310 and analyzed the morphology, the expression of signature genes as well as their resistance to 311 EFGR Tki. 312 313 We observed that treatment of AXL-negative cell lines (H1650 and PC9) with a miR-335 314 Antagomir resulted in a reduction of miR-335 expression (Figure 5A) and an increased expression 315 of AXL-positive cells (Figure 5B; Figure 5-figure supplement 1A). This was accompanied by 316 epithelial- to-mesenchymal transition manifested by loss of the classic cobblestone appearance of 317 epithelial cells (Figure 5C) and changes in EMT molecular markers (Figure 5D). 318 319 In a standard drug sensitivity assay, we observed that treatment with miR-335 Antagomir also 320 increased the cells resistance to Eroltinib treatment to levels similar to what we observed when we 321 tested the AXL-positive cell lines we derived by Erlotinib selection (Figure 5 E and F). 322 323 To provide additional proof that inhibition of miR-335 was sufficient for the generation of AXL-324 positive cells, we utilized CRISPR-CAS9 gene editing as an orthogonal approach. Also in this case 325 and consistent with our previous results, genetic inactivation of miR-335 resulted in the acquisition 326 of phenotypic and molecular characteristics of AXL-positive cells (Figure 5-figure supplement 2A-327 C). 328 329 Altogether, these observations indicate that miR-335 serves as a critical regulator of the 330 interconversion of AXL-negative and AXL-positive cell states beyond its well-studied role in the 331 regulation of metastasis (Tavazoie, Alarcon et al. 2008). 332 333 Methylation of MEST isoform 2 promoter modulates miR-335 expression in AXL-positive 334 cells 335 336 The miR-335 encoding sequence resides in the second intron of the mesoderm-specific transcript 337 homolog (MEST)/paternally expressed 1 (PEG1) gene located on chromosome 7q32. In humans, 338 two distinct CpG islands have been identified in the promoters of MEST (Figure 6A) (Png, Yoshida 339 et al. 2011, Dohi, Yasui et al. 2013). To investigate the possible epigenetic regulation of miR-335, 340 we analyzed levels of MEST CpG island 1 and 2 methylation by bisulfite sequencing, methylation-

specific RT-PCR, as well as qRT-PCR in AXL-positive H1650-M3 and AXL-negative H1650 cells
(Figure 6A and B). We found that although no significant differences were observed in the
methylation of CpG island 2, CpG island 1 was differentially methylated in the AXL-positive
H1650-M3 cells, and associated with higher expression of MEST isoform 1 and decreased
expression of miR-335 (Figure 6B, Figure 6-figure supplement 1A).

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We extended these analyses to include AXL FACS sorted cell lines (H1650 and PC9) and human
NSCLC tumor-derived cells. Again, we found that all AXL-positive cells displayed an increased
methylation of CpG island 1 relative to AXL-negative cells (Figure 6C and D; Figure 6-figure
supplement 1B).

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352 To establish the functional relevance of the hyper-methylation of the *MEST* isoform 2 promoter, 353 we treated AXL-negative H1650 cells and AXL-positive H1650-M3 cells with the DNA 354 methylation inhibitor 5-aza-2'-deoxycytidine (5-aza-dC) along with Trichlostatin A (TSA). We 355 observed a dose-dependent change in the methylation of CpG island 1 and, consistent with the role 356 of CpG island hyper-methylation in gene silencing, increased expression of miR-335 in AXL-357 positive cells (Figure 6E and F). Importantly, no differences were observed in the AXL-negative 358 H1650 cells upon treatment with 5-aza-dC compared to the control. In accordance with the 359 proposed role of miR-335 in the regulation of AXL, we also observed a decrease in AXL mRNA 360 expression along with a decrease in the proportion of AXL-positive cells upon inhibiting DNA 361 methylation with 5-Aza-dC (Figure 6G; Figure 6-figure supplement 1C). These changes were most 362 likely due to increased miR-335 levels as inhibition of miR-335 by Antagomir treatment impeded 363 the observed decrease in the number of AXL-positive cells in H1650-M3 cells (AXL-positive) 364 treated by 5-aza-dC (Figure 6G).

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To further characterize a possible role of miR-335/MEST DNA methyaltion in Erlotinib ressitance, we performed a drug sensitivity assay after pre-treating the cells with 5-Aza-dC. Consistent with 5-Aza-dC decreasing MEST promoter methylation and AXL expression in AXL-positive cells (Figure 6E-G), we observed a decreased in AXL-positive cells in H1650 cells upon 5-Aza-dC treatment (Figure 6-figure supplement 1D) and an increased sensitivity of cells to Erlotinib (Figure 6H).

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Based on these observations, we concluded that differential miR-335 promoter methylation is
 responsible for the decreased expression of miR-335 observed in AXL-positive cells, and that the

- 375 transition between the AXL-positive and AXL-negative cell states as well as their differential
- 376 resistence to EGFR TKi is regulated epigenetically.

377

#### 378 **DISCUSSION**

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380 Drug resistance continues to be a major hurdle that oncologists face in treating cancer patients. 381 Although the genetic diversity of tumors has been proposed to drive the acquisition of drug 382 resistance; emerging data indicate that also non-genetic determinants could be equally significant 383 (Brock, Chang et al. 2009). These include the interaction of a tumor with its micro-environment as 384 well as the occurrence of cell-intrinsic molecular mechanisms such as epigenetic changes (Brock, 385 Chang et al. 2009, Muranen, Selfors et al. 2012).

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In the case of lung tumors driven by oncogenic-EFGR mutations, it has been observed that approximately 15% of tumors that become resistant to EGFR TKi are characterized by mesenchymal like features and higher expression of AXL. In these tumors inhibition of AXL restore the sensitivity to EGFR TKi (Zhang, Lee et al. 2012). In contrast to other mechanisms of resistance to EGFR TKi, in these tumor cells AXL was neither mutated, amplified or its expression driven by EGFR TKi treatment as in the case of the persistent cells originally described by Settleman et al. (Sharma, Lee et al. 2010).

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Here we described a novel molecular mechanism driving the ontogeny of AXL-positive EGFR TKi resistant cells based on the stochastically fluctuation of cancer cells between an AXL-negative state characterized by epithelial-like features and an AXL-positive state in which cells are mesenchymal and have an increased resistance to EGFR TKi (Figure 7). The switch between these two cell-states is restricted by miR-335 as all AXL-positive cells we examined were characterized by a decreased expression of miR-335 and that inactivation of miR-335 decreased the number of AXL-positive cells and reverted AXL-positive cells into AXL-negative cells.

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403 Although miR-335 restricts the transition of AXL-positive into AXL-negative cells, AXL mRNA 404 does not contain a miR-335 seeding sequence, which means it is unlikely to be a direct target of 405 miR-335. Yet, miR-335 has been previously shown to regulate the expression of a multitude of 406 signaling pathways including components of the TGF- $\beta$  axis. The regulation of the TGF- $\beta$  axis by 407 miR-335 is of particular interest because AXL is a known downstream target of TGF- $\beta$ ; hence 408 suggesting a possible molecular linking AXL and miR-335 (Bauer, Zagorska et al. 2012).

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410 The inhibition of the TGF- $\beta$  signaling pathway by miR-335 is particularly interesting also because 411 exposure to TGF- $\beta$  regulate the expression of several of the miRNAs associated with the AXL-

positive state, such as miR-20a, miR-34a, miR-200c, etc. Among them of particular significance
were the mir-200 family members, as they not only induce EMT but also resistance to Erlotinib
(Brabletz and Brabletz 2010).

415

416 Lastly, miR-335 is among approximately 50 miRNAs that are regulated epigenetically by DNA 417 methylation of CpG islands within promoter regions (Lujambio and Esteller 2007). The epigenetic 418 regulation of miR335 is particularly interesting in light of the observation that AXL-positive and 419 AXL-negative cell populations are highly dynamic. AXL FACS-sorted cells can in fact interconvert 420 until the same two cell states distribution observed in the parental cell population is reached (Figure 421 3E). Notably, we observed the time required for AXL-positive and AXL-negative cell populations 422 to reach equilibrium is different. While within a few weeks the AXL-negative cells generated a 423 population of cells with the same distribution of AXL-positive and AXL-negative cells as was 424 observed in the parental cell line; it took the AXL-positive cells a couple of months to reach this 425 equilibrium. At this time, we don't have a clear molecular mechanism explaining these differences, 426 yet it is tentative to hypothesize that --given the stochastic regulation of miR335-- because the 427 AXL-positive cells grow slower than AXL-negative cells, it will take longer time for the former to 428 switch state. Alternatively, it is tempting to postulate that the inter-conversion between the two cell 429 states could be regulated by enzymatic activities occurring at different rates. This hypothesis is 430 informed by the possibility that the de-methylation rate of the CpG1 on the miR-335 promoter 431 could occur less efficiently than its methylation.

432

433 One important feature of AXL-positive cells is their intrinsic resistance to EGFR TKi. This implies 434 that because AXL-postive cells could revert back to an AXL-negative state, the drug resistance 435 observed in AXL-positive tumors, although heritable, is not a stable trait in the population. 436 Consequently, as shown in the schematic in Figure 7, AXL-negative cells could hypothetically 437 emerge over time following drug removal. This phenomenon is in principle similar to the 438 observation that certain Erlotinib-resistant tumors expressing neuroendocrine markers can revert to 439 an epithelial-like state over time upon interruption of the drug treatment (Niederst, Sequist et al. 440 2015).

441

442 Nevertheless, the AXL-positive cells that survived to the drug treatment can accumulate novel 443 genetic mutations that can alter the innate equilibrium between AXL-positive and AXL-negative, 444 and, consequently, produce tumors that are stable AXL-positive state (Figure 7). This explanation 445 seems to hold true for certain clonal populations, including the H1650-M3 and PC14 cells that were

- 446 selected to grow and expand in the presence of high Erlotinib concentrations. In fact, these cell
- 447 lines maintain features associated with the AXL-positive cell state even in the absence of drug
- 448 treatment. Interestingly, we have recently observed that TGF-beta by repressing DNA repair could
- spur the accumulation of mutations and accelerate the clonal evolution of tumors (Pal, Pertot et al.
- 450 2017). These findings have important clinical implications. They in fact predict that treatments
- 451 based only on targeting the epithelial, AXL-negative cells will be insufficient and destine to fail.
- 452

#### 453 MATERIALS AND METHODS

#### 454 Cell culture

455	H1650, HCC4006, HCC827, A549, H358 and H2228 cell lines were purchased from American
456	Type Culture Collection. All cell lines were authenticated through Short Tandem Repeat (STR)
457	profiling and regularly tested for mycoplasma. H1650-M3 was generated by culturing H1650 cell
458	line in the presence of a constant high concentration of Erlotinib. All cell lines were maintained in
459	RPMI GlutaMAX (Invitrogen) containing 5% Fetal Bovine Serum. Medium was supplemented
460	with 100 units/ml of penicillin and 100 ug/ml of Streptomycin (Invitrogen). All cell lines were
461	cultured at 37°C and 5% CO <sub>2.</sub>
462	
463	Generation of isogenic clones:
464	H1650 cells were serially diluted in 96 wells such that one well contains one cell. They were then
465	grown for 2 months before the experiments.
466	
467	TGF-β treatment
468	Cells were treated with rhTGF\beta1 and rhTGF\beta2 (R&D systems, Minneapolis, MN) 1 ng/ml each in
469	complete media, for 72 hrs. Following treatment, the cells were harvested for RNA preparation and
470	qRT-PCR, for immunoblotting or for cell cycle analysis.
471	
472	TGF-β inhibitor treatment
473	For treatment with LY2157299 (20 µM) (TGFBR1 kinase inhibitor, Selleckchem, Houston, TX),
474	300,000 H1650-M3 cells were plated in a 6 cm <sup>2</sup> plate. Inhibitor was added the next day and the
475	mixture was incubated for 3-5 days for LY2157299. The cells were lysed with TRIzol and
476	processed for RNA preparation.
477	
478	Drug treatment
479	To determine IC50 values for various drugs (Erlotinib and BMS-777607), the cells were plated in
480	96-well plates at 1000 cells/well. The next day, individual drugs were added to the wells at the
481	indicated concentrations and incubated for 5 days. The plates were then washed once with PBS,
482	fixed with 3.7% formaldehyde and stained with Crystal violet. Each stained well was destained in
483	50-100 µl of 10% acetic acid and the absorbance was read in a spectrophotometer at 590 nm.
484	
485	Long term drug treatment to generate persisters

#### 486

#### 487 RNAi Transfection, RNA extraction and quantitative Real-Time PCR

488 RNAi transfection was performed using Lipofectamine<sup>TM</sup> 2000 (Invitrogen) as per manufacturer's 489 protocol. Unless otherwise indicated, total RNA was collected 72 hours after transfection. Total 490 RNA was extracted using Trizol (Life technologies). Removal of contaminating genomic DNA was 491 performed by incubation with RQ1 RNase-Free DNase (Promega) for 30 min. 1000ng total RNA 492 was reverse transcribed using ImProm-II reverse transcriptase and Oligo-dT primers. Quantitative 493 PCR was carried out using Power SYBR Green PCR master mix on a 7900HT Fast Real-Time 494 System (Applied Biosystems) or QuantStudio-6 Real-Time System (Applied Biosystems). Power 495 SYBR Green Cells-to-Ct kit was used to perform quantitative PCR on 10,000 cells sorted from 496 tumors. Analyses were done in triplicate and Actin or GAPDH were used as a reference gene. A 497 complete list of primer sequences is supplied in Supplementary file 1.

498

#### 499 miRNA analysis

- Total RNA was extracted using miRCURY<sup>TM</sup>RNA isolation kit- cell & plant (Exiqon) according to manufacturer's instructions. On-column removal of genomic DNA was performed using RQ1 RNase-Free DNase (Promega). cDNA synthesis was performed using miRCURY LNA Universal RT microRNA PCR, Polyadenylation and cDNA synthesis kit (Exiqon; 203300) and miRCURY LNA Universal RT microRNA PCR SYBR green master mix was used for quantitative real-time PCR analysis. U6 snRNA was used as reference gene. A complete list of primer sequences is supplied in Supplementary file 1.
- 507

#### 508 Methylation specific RT-PCR, QPCR and bisulfite sequencing

509 1 µg genomic DNA was pretreated with sodium hydroxide for 15 minutes at 37 °C followed by 510 incubation with hydroquinone (Sigma) and sodium metabisulfite (Sigma) for 16 hours at 50°C. The 511 busilfite modified DNA was subsequently purified using Wizard DNA Clean-up system (Promega). 512 Genomic DNA from in vitro methylated Jurkat cells were (Active Motif) served as positive control 513 and genomic DNA from H1993 cells served as negative control. RT-PCR analysis was performed 514 using Immolase DNA polymerase (Bioline) and fragments were separated on 2% argarose gels. 515 Takara Episcope MSP kit was used for performing quantitative RT-PCR on a 7900HT Fast Real-516 Time System (Applied Biosystems). For analysis by bisulfite sequencing, fragments were cloned 517 into the pGEM®-T Easy Vector (Promega) and 20 colonies from each sample were sequenced. A 518 complete list of primer sequences is supplied in Supplementary file 1.

519

#### 520 Immunofluorescence

521 AXL -ve and AXL-positive cells from H1650 and PC9 were FACS-sorted and cultured for 2 days 522 in an 8-well chamber slide system (LAB-TEK, Thermo Fisher Scientific). H1650, H1650-M3, PC9 523 and PC14 cells were grown on glass coverslips in a 24-well Petri dish. Cells were fixed with 4% 524 para-formaldehyde and permeabilized in 0.1% Triton X-100 in PBS for 10 minutes. Fixed cells 525 were washed three times in PBS and blocked with 1% BSA in PBS for 1 hour. After washing three 526 times with PBS, the cells were incubated with Alexa-Fluor 488 Phalloidin for 30 min at room 527 temperature. DAPI was used for nuclear staining. The stained cells were mounted with a 528 Vectashield mounting medium (Vector Laboratories, Burlingame, California) and analyzed using 529 a confocal microscope.

530

#### 531 Immunoprecipitation and Western Blot Analysis

532 Total cell lysates were obtained by lysing cells in modified denaturing buffer (50mM Tris-Cl pH 533 7.5, 1 mM EDTA, 1 mM EGTA 1% Triton-X, 0.27M Sucrose, 1% β-mercaptoethanol) with 534 protease inhibitor tablets and phosphatase inhibitors (10mM NaF, 1mM PMSF, 1mM Na<sub>3</sub>VO<sub>4</sub>). 535 Lysate were incubated on ice for 30 min, mixed end-to-end at 4C for 30 min and then centrifuged 536 at 13,000g for 30 min to remove debri. 1500 µg total protein lysate was 100ul slurry of pre-cleared 537 with Protein G agarose beads (Promega), followed by overnight incubation with AXL antibody 538 (2ug Ab/ 100 ul lysate). Immunocomplexes were pulled down by incubating with 100ul slurry of 539 pre-cleared with Protein G agarose beads. Immunoprecipitation complex and 10% lysate inputs 540 were separated on 8% polyacrylamide gels, transferred to nitrocellulose membrane and blotted 541 overnight with antibody against AXL, Phospho-AXL, Phospho-Tyrosine.  $\beta$ -tubulin was used was 542 used as loading control.

543

#### 544 Flow cytometry

545 Cells were dissociated using TrypLE (Invitrogen) and washed with cold PBS containing 5% Fetal 546 Bovine Serum. Resuspended cells were filtered through a 40 micron mesh to generate single cell 547 suspension and incubated with directly conjugated fluorescent antibodies to the desired antigens 548 for 20 minutes on ice in the dark and subsequently washed 3 times with cold PBS pH 7.2. Analysis 549 of AXL-negative and AXL-positive cell populations was performed on the LSRII (BD 550 Biosciences). A total of 20,000 cells were analyzed using the FACSDiva 6.0 software (BD 551 Biosciences). Isolation of AXL-negative and AXL-positive cells were done by Fluorescent 552 Activated Cell Sorting performed on the Aria II (BD Biosciences). For sorting cells from tumor, 553 we stained a single-cell suspension derived from tumors with CD45, CD31, EpCAM and AXL

antibodies. Based on the isotype staining, we gated the CD45-/ CD31-/ EpCAM <sup>mid/high</sup> population
and then gated the desired AXL-negative and AXL-positive populations from the EpCAM <sup>mid/high</sup>
population.

557

#### 558 Statistical analysis

559 Data are represented as mean  $\pm$  SD. Statistical analysis of experimental data were conducted using

- 560 GraphPad Prism 7.0 software (San Diego, CA, USA). Student's t-test (two tailed) was used for two
- 561 group comparisons. Spearman's rank test was used to measure correlation between two variables.
- 562 P< 0.05 was considered statistically significant.
- 563

#### 564 **Patient Study Details:**

565 The collection of human lung tissue samples and blood for this study was covered by Northwell 566 Health/ Cold Spring Harbor Laboratory IRB #TDP-TAP 1607 (Raffaella Sordella/10/11/16). The 567 samples were acquired from patients already undergoing thoracic procedures (e.g. surgical tumor 568 resection, biopsy) at Huntington Hospital. All study participants provided informed consent for the 569 use of their lung tissue and blood for research purposes. Participants were informed of study aims, 570 the potential risks and benefits of participation, and that any discoveries facilitated by the analysis 571 of their tissues might be published. The participants were informed that their names would not be 572 associated their samples in any publication or presentation of research findings.

573

#### 574 **Reagents**

Recombinant human TGF-β1 and TGF-β2 $\square$  was purchased from R&D Systems. miR-335 antagomirs were obtained from the following companies: antagomir 1 from Ambion; antagomir 2 from Exiqon (miRCURY LNA microRNA Power Inhibitor; 4100464-002) and antagomir 3 from Thermo Scientific Dharmacon (miRIDIAN hairpin inhibitor; IH-300708-07). miR-335 Mimic oligonucleotide was obtained from Exiqon (473600-001). The following chemical reagents were used for cell treatment: Erlotinib Hydrochloride 99% from LGM Pharmaceutical Inc, pyridone 6 (P6) from Calbiochem, Trichlostatin (TSA) and 5-aza-2-deoxycytidine from Sigma-Aldrich.

582

#### 583 Antibodies

- 584 For Flow Cytometry
- 585 APC anti-human AXL antibody (R & D Systems); cat # FAB154A
- 586 Alexa Fluor 488 anti-human AXL
- 587 PE-CF594 anti-human CD45 antibody (BD Biosciences); cat. # 562279

- 588 BV421 anti-human CD31 antibody (BD Biosciences); cat # 564089
- Alexa Fluor 488 anti-human CD326 (Ep-CAM) antibody (BioLegend); cat # 324210
- 590
- 591 For Immunofluorescence
- 592 Alexa Fluor 488 Phalloidin (Thermo Fisher)
- 593
- 594 For Immunoprecipitation and Immunoblot analysis
- 595 AXL M-20 goat polyclonal IgG (SCBT); cat. # sc-1097. Currently discontinued.
- 596 Anti-alpha-tubulin antibody (Millipore) cat. # MABT205
- 597 Phospho- Tyr PY20 mouse monoclonal IgG (SCBT); cat. # sc-508
- 598 Phospho-AXL mouse monoclonal IgG (R & D Biosystems); cat. #
- 599 Gas6
- 600 GAPDH
- 601 Ras-GAP
- 602
- 603

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842

#### 843 FIGURE LEGENDS

844

#### Figure 1: AXL-positive cells are pre-existing in cell lines and tumors.

846 A) Immunoblot analysis of AXL in AXL-positive cells (H1650-M3 and PC14) and AXL –ve cells 847 (H1650 and PC9).  $\alpha$ -Tubulin is used as a loading control. **B**) Flow cytometry based analysis of 848 surface expression of AXL in the AXL-positive cells lines (H1650-M3 and PC14) and AXL -ve 849 cells (H1650 and PC9). Monoclonal antibody against N-terminal of AXL was used for the FACS 850 analysis. Isotype control was used for identifying AXL-negative population. C) The chart 851 represents the percentage of AXL-positive cells present in Erlotinib resistant and Erlotinib naïve 852 cell lines. Erlotinib resistant cell lines are indicated in red, Erlotinib naïve EGFR mutant cell lines 853 are indicated in blue, and Erlotinib naïve EGFR WT cell lines are indicated in green. Each bar 854 represents mean  $\pm$  SD of 3 replicates from two independent experiments. **D**) The chart represents 855 relative AXL mRNA expression in the indicated cell lines or cells sorted on the basis of surface 856 expression of AXL. Expression in AXL-positive cells was calculated relative to its expression in 857 AXL-negative control cells. mRNA expression was quantified by SYBR-green-based RT-qPCR. 858 Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \*\*\* < 859 0.0005, \*\*\*\* < 0.00005, unpaired t-test). E) The chart represents relative Gas6 mRNA expression 860 in the indicated cell lines or cells sorted based on surface expression of AXL. Expression in AXL-861 positive cells was calculated relative to its expression in AXL-negative control cells. mRNA 862 expression was quantified by SYBR-green-based RT-qPCR. Each bar represents mean  $\pm$  SD of 3 863 replicates from two independent experiments. (p-value <0.05, \*\* < 0.005, unpaired t-test). F) On 864 the left panel, immunoblot analysis of AXL, GAS6, p120 RASGAP (loading control), p-AKT and 865 AKT in AXL -ve (PC9) and AXL-positive (PC14) cells. On the right, cell extracts were 866 immunoprecipitated with anti-AXL antibody and immunoblotted with phospho-tyrosine and AXL 867 antibodies. Antibody heavy chain is shown as a loading control for the immunoprecipitation. G) 868 The chart represents percentage of AXL-positive cells in six NSCLC patient tumors. Tumor-869 derived single cell suspension was stained with antibodies against CD45, CD31, EpCAM, and 870 AXL. CD45-; CD31-; EpCAM+ cells were then FACS sorted for the AXL-positive populations. 871 Each bar represents mean  $\pm$  SD of three technical replicates. 20,000 cells were analyzed by FACS 872 for each replicate of each sample. Schematic of the FACS sorting is presented in Figure 1-figure 873 supplement 2. H) Expression of AXL and GAS6 genes in FACS-sorted AXL-negative (Blue) and 874 AXL-positive (Red) cells from five human primary NSCLC tumors. mRNA expression was 875 quantified by Cells to CT one step SYBR-green-based RT-qPCR. Expression of an indicated

876 mRNA in the AXL-positive cells was calculated relative to its expression in AXL-negative cells

from the respective tumor. Each dot represents mean  $\pm$  SD of three replicates.

878

#### 879 Figure 1-figure supplement 1: FACS sorting algorithm utilized to sort human tumors

Single cell suspensions generated from resected primary NSCLC were stained with antibodies against CD45, CD31, EpCAM and AXL. CD45-; CD31-; EpCAM+ cells were then FACS sorted according to the immune types AXL –ve and AXL-positive (shown in red). Isotype controls were used to determine negative populations for each antibody staining.

884

#### 885 Figure 2: Pre-existing AXL-positive cells have characteristics of Erlotinib resistant cells.

886 A) The chart represents the number of viable cells in PC9, PC14 and AXL-positive cells sorted 887 from PC9 upon treatment with indicated doses of Erlotinib. Values are normalized relative to 888 vehicle treated cell (control). Cells were grown for 120 hours in the presence of drug; the number 889 of cells were estimated upon staining with the crystal violet, de-staining in 100  $\mu$ l of 10% acetic 890 acid and reading absorbance at 590 nm. Diamonds and black bars represent single point 891 measurements and the mean respectively (n=6); (p-value \* < 0.05, \*\* < 0.005, \*\*\* < 0.0005, 892 unpaired t-test). B) AXL-positive cells are characterized by mesenchymal features such as increase 893 in stress fibers. AXL-negative and AXL-positive cells sorted from PC9 were stained F-actin with 894 Phalloidin (green). DAPI (blue) was used as a counter-stain. C) The charts represent relative 895 expression of the indicated mesenchymal signature genes in H1650, H1650-M3 and cells sorted on 896 the basis of surface expression of AXL from H1650 and PC9. Expression of an indicated mRNA 897 in the AXL-positive cells was calculated relative to its expression in AXL-negative control cells 898 mRNA expression was quantified by SYBR-green-based RT-qPCR. Each bar represents mean  $\pm$ 899 SD of 3 replicates from two independent experiments. (p-value \*< 0.05, \*\* < 0.005, \*\*\* < 0.0005, 900 \*\*\*\* < 0.00005, unpaired t-test). **D**) Expression of mesenchymal signature genes *VIM*, *TWIST* and 901 ZEB1 in FACS-sorted AXL-negative (Blue) and AXL-positive (Red) cells from five human 902 primary NSCLC tumors. mRNA expression was quantified by Cells to CT one step SYBR-green-903 based RT-qPCR. Expression of an indicated mRNA in the AXL-positive cells was calculated 904 relative to its expression in AXL-negative cells from the respective tumor. Each dot represents 905 mean  $\pm$  SD of three replicates.

906

Figure 2-figure supplement 1: Pre-existing AXL-positive cells have characteristics of Erlotinib
resistant cells. A) and B) Pre-existent AXL-positive cells preferentially persist during drug
treatment. The charts represent the percentage of viable cells in the indicated populations upon

910 treatment with Erlotinib (0,5  $\mu$ M) (A) and Gefitinib (1 $\mu$ M) (B). AXL-positive cells were sorted 911 from PC9, and stably infected with lentivirus expressing Td-Tomato. Then AXL-negative and Td-912 Tom AXL-positive cells were mixed in the mentioned ratio and treated with the EGFR TKIs. Please 913 see the methods section for further details. C) AXL-negative and AXL-positive FACS-sorted cells 914 from H1650; parental H1650 and erlotinib selected AXL-positive H1650-M3 cells; PC9 and 915 erlotinib selected AXL-positive PC14 cells were stained with Phalloidin (green) to highlight stress 916 fibers. DAPI (blue) was used as a counter-stain. D) The chart represents relative expression of the 917 indicated mesenchymal signature genes in cells sorted based on surface expression of AXL from 918 HCC827. Expression of an indicated mRNA in the AXL-positive cells was calculated relative to 919 its expression in AXL-negative control cells mRNA expression was quantified by SYBR-green-920 based RT-qPCR. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. 921 (p-value \* < 0.05, \*\* < 0.005, \*\*\* < 0.0005, \*\*\*\* < 0.00005, unpaired t-test). E) Pharmacological922 inhibition of AXL leads to significant mesenchymal to epithelial transition specifically in AXL-923 positive cells. The charts represent expression of E-cadherin and Vimentin in AXL-positive 924 (H1650-M3) cells and AXL-negative (H1650) cells upon treating with the AXL inhibitor BMS-925 777607 at the indicated concentration. mRNA expression was quantified by SYBR-green-based 926 RT-qPCR. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-927 value \* < 0.05, unpaired t-test). ns = non-significant.

928

#### 929 Figure 2-figure supplement 2: AXL-positive cells are a unique cell population.

930 A) The table summarizes the molecular characteristics of the indicated panel of NSCLC cell lines. 931 **B**) The cells were stained with antibodies against E-cadherin (RED) and Vimentin (Green) to verify 932 their epithelial or mesenchymal cell state. DAPI (blue) was used as a counter-stain. C) Flow 933 cytometry based analysis of surface expression of AXL in the panel of NSCLC cell lines to 934 determine the percentage of pre-existing AXL-positive cells. Monoclonal antibody against N-935 terminal of AXL was used for the FACS analysis. Isotype control was used for identifying AXL-936 negative population. Isotype control was used for identifying AXL-negative population (not 937 shown).

938

#### 939 Figure 3: AXL-positive cells are generated stochastically.

A) If AXL-positive cells (red) were generated as a consequence of genetic mutations, single-cell

- 941 derived clones will have different percentages of AXL-positive cells. **B**) On the other hand, if AXL-
- 942 positive cells were generated stochastically, then an equal percentage of AXL-positive cells will be
- 943 present in both parental and single cell derived isogenic clones. C) and D) The charts represent the

944 percentage of AXL-positive cells in the parental and single cell derived clonal populations in 945 H1650 and HCC827 respectively. Cells were stained for surface expression of AXL, followed by 946 flow cytometry analysis. Each bar represents mean  $\pm$  SD of three technical replicates from two 947 independent experiments. 20,000 cells were analyzed by FACS for each replicate of each sample. 948 E) AXL negative (Blue) and AXL-positive (Red) cells were sorted from H1650 cell line and were 949 grown for 18 weeks. The percentage of AXL-positive cells emerging in each population was 950 measured weekly, and represented as dots in the chart. The red dotted line represents the percentage 951 of AXL-positive cells that were present in the total H1650 parent cell line. F) AXL -ve (Blue) and 952 AXL-positive (Red) cells were sorted from single cell derived clonal cell line from H1650 (H1650 953 Clone 2), and were grown for 18 weeks. The percentage of AXL-positive cells emerging in each 954 population was measured weekly, and represented as dots in the chart. The red dotted line 955 represents the percentage of AXL-positive cells that were present in the total H1650 clone 2 cell 956 line.

957

Figure 3-figure supplement 1: Parental cell lines and single cell derived clonal cell lines
(H1650 and HCC827) are highly similar from a molecular standpoint. The charts represent the
mRNA expression of AXL and key mesenchymal genes in the parental and single cell derived
clonal cell lines (H1650 and HCC827).

962

## Figure 4: miRNA profiling reveals a distinct signature that characterize the AXL-positivecell-state.

965 A) and B) The bubble charts show miRNAs that were >2 fold upregulated or >2 fold downregulated 966 in AXL-positive (H1650-M3) cells relative to the parental AXL-negative (H1650) cells. Small 967 RNA libraries were generated from each cell line and sequenced using an Illumina platform. The 968 size of the bubble represents the abundance of the miRNA. C) Heat map depicts patterns of miRNA 969 expression in AXL-negative (H1650) and AXL-positive (H1650-M3) cells, validated by 970 quantitative stem-loop RT-PCR. Columns indicate relative expression changes compared to U6 971 snRNA. Each square represents the average of 3 independent measurements. p-value < 0.0001, 972 unpaired t-test. **D**) miR-335 targets are increasingly expressed in AXL-positive cells. The heat map 973 on the left shows changes in mRNA expression of miR-335 targets in AXL-negative (H1650) and 974 AXL-positive (H1650-M3) cells. Each column represents changes in mRNAs expression relative 975 to Actin. Each square represents the average of 3 independent measurements. p-value  $\leq 0.0001$ , 976 unpaired t-test. E) The chart represents expression of miR-335 normalized to SNORA66 in the 977 indicated cell lines. miRNA expression was quantified by ExiLENT SYBR-green-based RT-qPCR.

978 Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \*< 979 0.05, unpaired t-test). F) The chart represents expression of miR-335 normalized to SNORA66 in 980 AXL -ve (Blue) and AXL-positive (Red) cells sorted from H1650 and HCC827 cell lines. miRNA 981 expression was quantified by ExiLENT SYBR-green-based RT-qPCR. Each bar represents mean 982  $\pm$  SD of 3 replicates from two independent experiments. (p-value \* < 0.05, unpaired t-test). G) The 983 chart represents expression of miR-335 normalized to SNORA66 in AXL -ve (Blue) and AXL-984 positive (Red) cells sorted from four human primary NSCLC tumors. miRNA expression was 985 quantified by ExiLENT SYBR-green-based RT-qPCR. Each dot represents mean  $\pm$  SD of 3 986 replicates. H) The chart represents expression of the indicated miRNAs normalized to SNORA66 987 in AXL -ve H1650 cells treated with Vehicle (Blue) or TGF-beta (Red). The data are presented as 988 relative to vehicle treated control. miRNA expression was quantified by ExiLENT SYBR-green-989 based RT-qPCR. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. 990 (p-value \* < 0.05, \* \* < 0.005, paired t-test). ns= non-significant. I) The chart represents expression 991 of the indicated miRNAs normalized to SNORA66 in AXL-positive H1650-M3 cells treated with 992 Vehicle (Red) or TGFbRI inhibitor LY2157299, Selleckchem (Red). The data are presented as 993 relative to vehicle treated control. miRNA expression was quantified by ExiLENT SYBR-green-994 based RT-qPCR. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. 995 (p-value <0.05, <<0.005, <<0.005 paired t-test). ns= non-significant. **H**) The chart represents 996 expression of the indicated miRNAs normalized to SNORA66 in AXL -ve H1650 cells treated 997 with Scramble LNA (Blue) or miR-335 antagomir (Red). The data are presented as relative to 998 scramble treated control. miRNA expression was quantified by ExiLENT SYBR-green-based RT-999 qPCR. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value 1000 \*< 0.05, \*\*< 0.005, paired t-test).

1001

### 1002 Figure 4-figure supplement 1: Inhibiting miR-335 expression results in re-expression of miR-

1003 **335 targets.** A) The Histogram shows miR-335 levels in H1650 cells upon 5 days of treatment with 1004 three independent miR-335 antagomirs (see material section for information) in H1650 cells. 1005 Levels of miR-335 expression are relative to SNORA66. Each bar represents mean  $\pm$  SD of 3 1006 replicates from two independent experiments. (p-value \*\* < 0.005, \*\*\* < 0.0005 unpaired t-test). 1007 **B**) Expression of miR-335 targets in H1650 cells upon treatment with miR-335 antagomirs relative 1008 to control. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-1009 value \* < 0.05, \*\* < 0.005, \*\* < 0.0005, \*\* < 0.00005, # < 0.00005 unpaired t-test). C) The chart1010 represents the relative expression of TGF- $\beta$ 1 and 2 in AXL-negative H1650 cells treated with 1011 scramble LNA (Blue) or miR-335 antagomir (Red). The data are presented as relative to scramble

treated control. mRNA expression was quantified by SYBR-green-based RT-qPCR. Each bar
represents mean ± SD of 3 replicates from two independent experiments. (p-value \*< 0.05, paired</li>
t-test).

1015

#### 1016 Figure 5: miR-335 regulates AXL-positive cell-state transition.

1017 A) The chart on left represents the knockdown efficiency of miR-335 antagomir in H1650 and PC9 1018 cells. mRNA expression was quantified by SYBR-green-based RT-qPCR and normalized to 1019 GAPDH. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-1020 value \* < 0.05, unpaired t-test). B) The chart represents the percentage of AXL-positive cells 1021 present in H1650 and PC9 cells upon treatment with miR-335 antagomir relative to scramble 1022 treated control. Cells stained with antibody against N-terminal of AXL were used for FACS 1023 analysis. Each bar represents mean  $\pm$  SD of three technical replicates. 20,000 cells were analyzed 1024 by FACS for each replicate of each sample. (p-value \* < 0.05, unpaired t-test). See Figure 5-figure 1025 supplement 1A for representative FACS profiles. C) Representative images of H1650 and PC9 1026 cells stained with Phalloidin (green) and DAPI (blue) as counterstain. Cells were treated for 5 days 1027 with control antagomir or miR-335 antagomir. D) Fold change in genes that characterize the AXL-1028 positive cell-state upon inhibition of miR-335 in AXL -ve cell lines H1650 and PC9. mRNA 1029 expression was quantified by SYBR-green-based RT-qPCR and normalized to actin. Each bar 1030 represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \* < 0.05, \*\* < 1031 0.005, \*\*\*< 0.0005 unpaired t-test). E) The charts represent the number of viable cells in H1650 1032 and F) PC9 cells upon transfection with miR-335 antagomir and treatment with indicated doses of 1033 Erlotinib. Values are normalized relative to vehicle treated cell (control). Cells were grown for 120 1034 hours in the presence of drug; the number of cells was estimated upon staining with the crystal 1035 violet, de-staining in 100 µl of 10% acetic acid and reading absorbance at 590 nm. Diamonds and 1036 black bars represent single point measurements and the mean respectively (n=8); (p-value \*\* < 1037 0.005, unpaired t-test). ns = non-significant.

1038

## Figure 5-figure supplement 1: Inhibiting miR-335 expression results in molecular and phenotypic changes characteristic of the AXL-positive cell-state.

1041 A) Flow cytometry based analysis of surface expression of AXL in PC9 and H1650 cells upon

1042 inhibition of miR-335 with miR-335 antagomir, to determine the change in percentage of AXL-

1043 positive cells. Monoclonal antibody against N-terminal of AXL was used for the FACS analysis.

- 1044 Isotype control was used for identifying AXL-negative population. Isotype control was used for
- 1045 identifying AXL-negative population (not shown).

#### 1046

# Figure 5-figure supplement 2: CRISPR-CAS9 mediated gene editing to reduce miR-335 expression results in molecular and phenotypic changes characteristic of the AXL-positive cell-state.

1050 A) The chart represents the knock down efficiency of the indicated small guide RNAs (sg. RNA) 1051 targeting the miR-335 sequence, compared to cells receiving sg.Renilla (control). mRNA 1052 expression was quantified by SYBR-green-based RT-qPCR. Each bar represents mean  $\pm$  SD of 3 1053 replicates from two independent experiments. (p-value \*\*< 0.005, paired t-test). B) Flow 1054 cytometry based analysis of surface expression of AXL in H1650 cells upon editing the miR-335 1055 sequence with three different guide RNAs, to determine the change in percentage of AXL-positive 1056 cells. sg.RNA against Renilla is used as a control. Monoclonal antibody against N-terminal of AXL 1057 was used for the FACS analysis. Isotype control was used for identifying AXL-negative population. 1058 Isotype control was used for identifying AXL-negative population (not shown). C) The chart 1059 represents the fold change in the mRNA expression of the indicated genes in H1650 cells containing 1060 sg. RNAs targeting the miR-335 sequence or Renilla (control), and presented relative to Renilla 1061 control. mRNA expression was quantified by SYBR-green-based RT-qPCR. Each bar represents 1062 mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \*< 0.05, \*\*< 0.005, paired 1063 t-test).

1064

## Figure 6: Methylation of MEST isoform 2 promoter modulates miR-335 expression in AXLpositive cells.

1067 A) Schematic of MEST locus organization; the methylation analysis by bisulfite sequencing of 1068 MEST CpG island 1 and 2 in AXL -ve (H1650) and AXL-positive (H1650-M3) cells lines are 1069 shown below. **B**) Semi-quantitative RT-PCR analysis of methylation status of CpG island 1 in 1070 H1650 and H1650-M3. U: Un-methylation specific primer; M: Methylation specific primer. See 1071 Figure 6-figure supplement 1A for relative amount of methylation of MEST CpG island 1 in the 1072 Erlotinib naïve and reistant cell lines quantified via methylation specific SYBR-green-based RT-1073 qPCR (MSP). C) The chart represents relative amount of methylation of MEST CpG island 1 in 1074 AXL -ve (Blue) and AXL-positive (Red) cells sorted from H1650 and PC9 cell lines. Amount of 1075 methylation of DNA was quantified via methylation specific SYBR-green-based RT-qPCR (MSP). 1076 Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \*< 1077 0.05, unpaired t-test). D) The chart represents relative amount of methylation of MEST CpG island 1078 1 in AXL -ve (Blue) and AXL-positive (Red) cells sorted from 4 human primary NSCLC tumors. 1079 Amount of methylation of DNA was quantified via methylation specific SYBR-green-based RT-

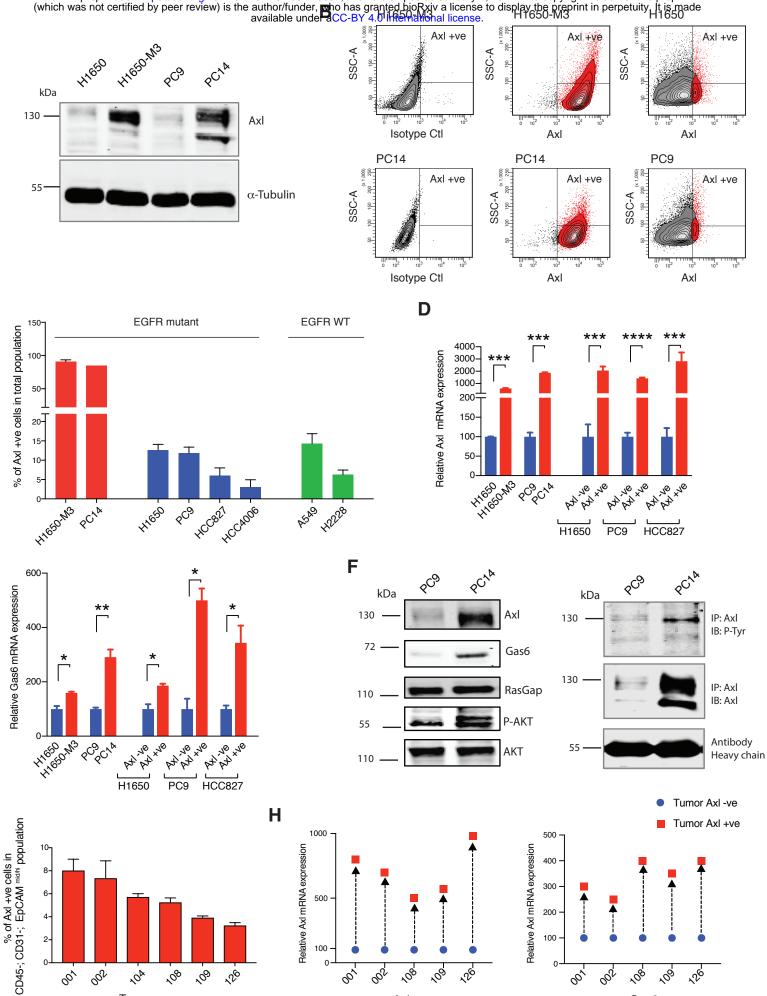
1080 qPCR (MSP). Each dot represents mean  $\pm$  SD of three replicates. E-H) Treatment of cells with 5-1081 aza-dC is sufficient to reduce the levels of CpG island 1 methylation, increase the expression of 1082 miR-335 decrease AXL-positive cells and reduce Erlotinib resistance, respectively. E) The chart 1083 represents the relative amount of methylation of MEST CpG island 1 in H1650 and H1650-M3 1084 cells treated with indicated amount of 5-aza-dC. Amount of methylation of DNA was quantified 1085 via methylation specific SYBR-green-based RT-qPCR (MSP). Each bar represents mean  $\pm$  SD of 1086 3 replicates from two independent experiments. (p-value \* < 0.05, unpaired t-test). ns = non-1087 significant. F) The chart represents the amount of miR-335 (relative to SNORA66) in H1650 and 1088 H1650-M3 cells upon treatment with 5-aza-dC, and normalized to vehicle treated control. miRNA 1089 expression was quantified by ExiLENT SYBR-green-based RT-qPCR. Each bar represents mean 1090  $\pm$  SD of 3 replicates from two independent experiments. (p-value \*< 0.05, unpaired t-test). ns = 1091 non-significant. G) The chart represents percentage of AXL-positive cells in H1650-M3 upon 1092 treatment with 5-aza-dC, in presence of scramble LNA (RED solid bar) or miR-335 antagomir 1093 (dotted bar). The data is presented relative to H1650-M3 cells treated with scramble LNA at 0nM 1094 5-aza-dC. Cells stained with antibody against N-terminal of AXL were used for FACS analysis. 1095 Each bar represents mean  $\pm$  SD of three technical replicates. 20,000 cells were analyzed by FACS 1096 for each replicate of each sample. (p-value \* < 0.05, \*\* < 0.005, \*\*\* < 0.05 unpaired t-test). ns = 1097 non-significant. See Figure 6-figure supplement 1C for the representative mRNA expression. H) 1098 The chart represents the relative number of Erlotinib surviving colonies in absence of presence of 1099 5-aza-dC. Compared to the AXL –ve cells, the AXL-positive cells have significantly higher number 1100 of surviving colonies, that in presence of 5-aza-dC reduced. Each bar represents mean  $\pm$  SD of 3 1101 replicates from two independent experiments. (p-value \* < 0.05, unpaired t-test). ns = non-1102 significant.

1103

1104 Figure 6-figure supplement 1: A) The chart represents relative amount of methylation of MEST 1105 CpG island 1 in the H1650, H1650-M3, PC9 and PC14 cell lines. Amount of methylation of DNA 1106 was quantified via methylation specific SYBR-green-based RT-qPCR (MSP). Each bar represents 1107 mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \* < 0.05, unpaired t-test). 1108 **B**) The chart represents relative amount of methylation of MEST CpG island 1 in AXL –ve (Blue) 1109 and AXL-positive (Red) cells sorted from HCC827 and A549 cell lines. Amount of methylation of 1110 DNA was quantified via methylation specific SYBR-green-based RT-qPCR (MSP). Each bar 1111 represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \*< 0.05, 1112 unpaired t-test). C) The chart represents relative expression of AXL mRNA in H1650-M3 upon 1113 treatment with 5-aza-dC, in presence of scramble LNA (RED solid bar) or miR-335 antagomir

1114 (dotted bar). The data is presented relative to H1650-M3 cells treated with scramble LNA at 0nM 1115 5-aza-dC. mRNA expression was quantified by SYBR-green-based RT-qPCR. Each bar represents mean  $\pm$  SD of 3 replicates from two independent experiments. (p-value \* < 0.05, \*\* < 0.005, \*\*\* 1116 1117 < 0.0005, unpaired t-test). ns= non-significant. **D**) The chart represents percentage of AXL-positive 1118 cells in AXL -ve cells (Blue) and AXL-positive cells (Red) sorted from H1650 upon treatment 1119 with 5-aza-dC. (p-value \*\* < 0.005, unpaired t-test). ns= non-significant. 1120 1121 Figure 7: Cancer cells can transit between an epithelial state characterized by low expression of 1122 AXL and a mesenchymal-like state with high AXL expression. AXL-positive cells have increased 1123 resistance to EGFR TKi compared to AXL-negative cells. The transition between these two states 1124 is regulated epigenetically through promoter methylation. 1125 The existence of this innate stochastic/epigenetic mechanism has important therapeutic 1126 implications. Upon treatment with EGFR TKi, AXL-positive cells can survive but differently from 1127 cells that have acquired resistance through genetic mutations with time they can revert to an

1128 epithelial EGFR TKi sensitive state.



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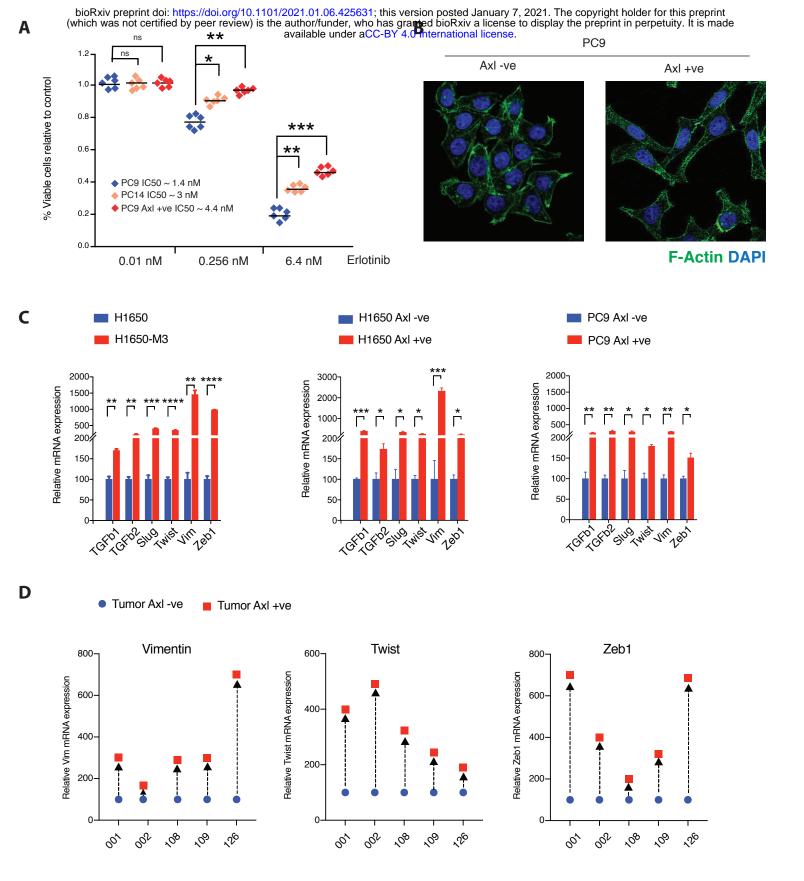
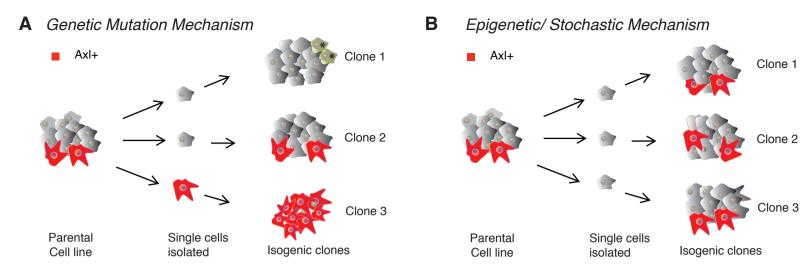


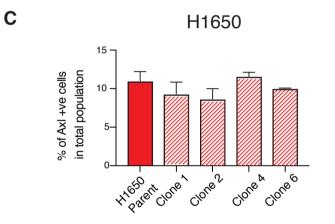
Figure 2

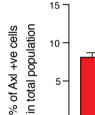


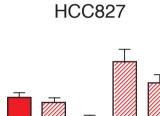
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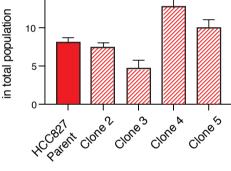
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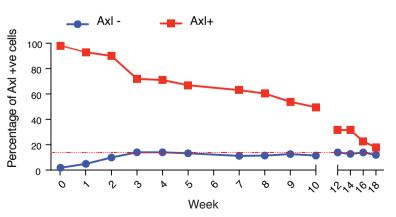




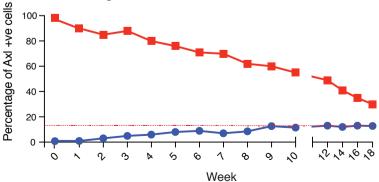


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H1650 Parent



H1650 Clone 2 Axl -Axl+



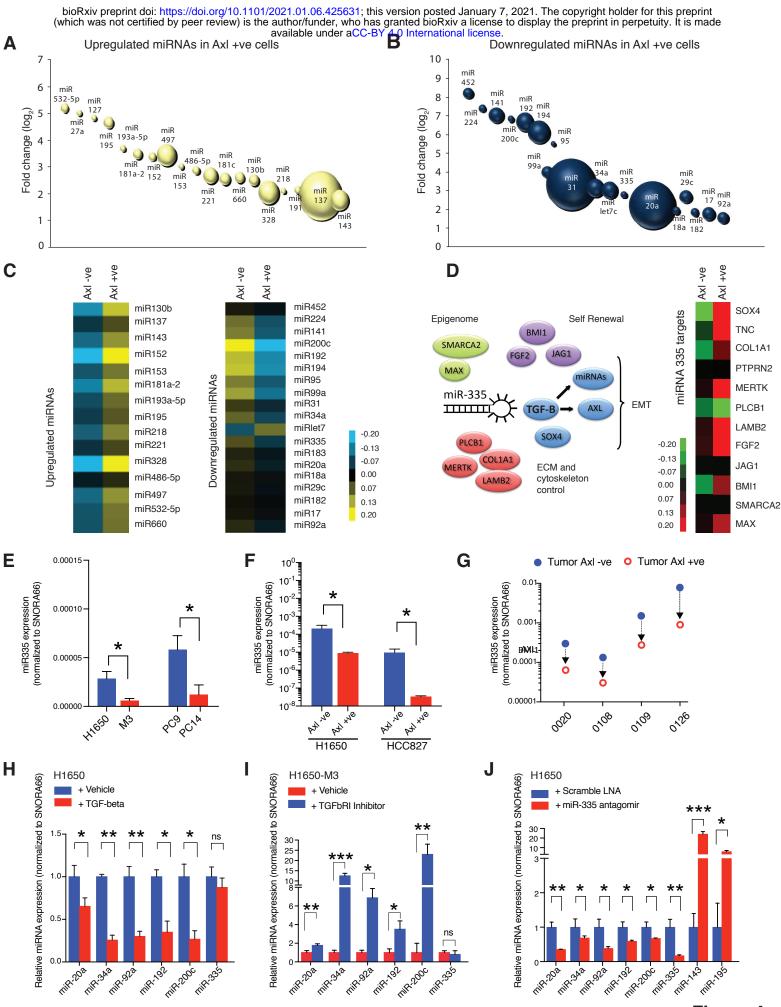
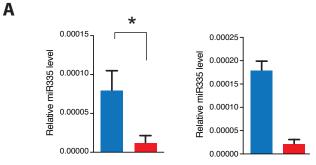


Figure 4

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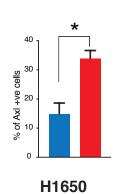
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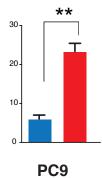


H1650

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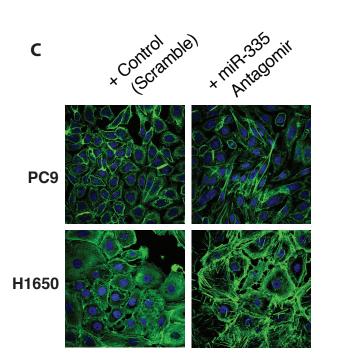




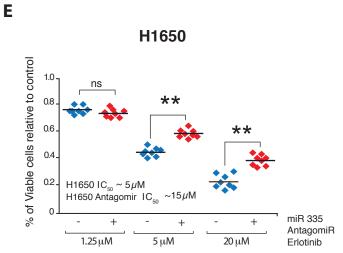


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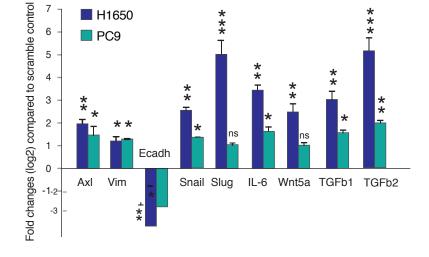
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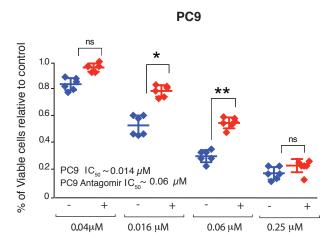


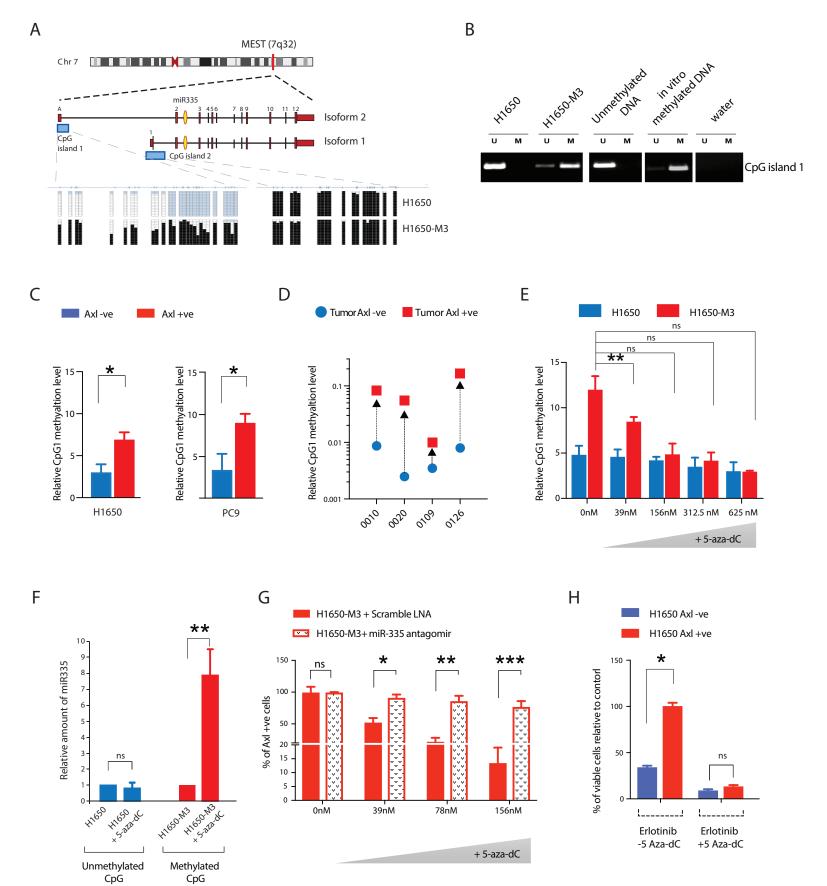
**PC9 DAPI F-Actin** 



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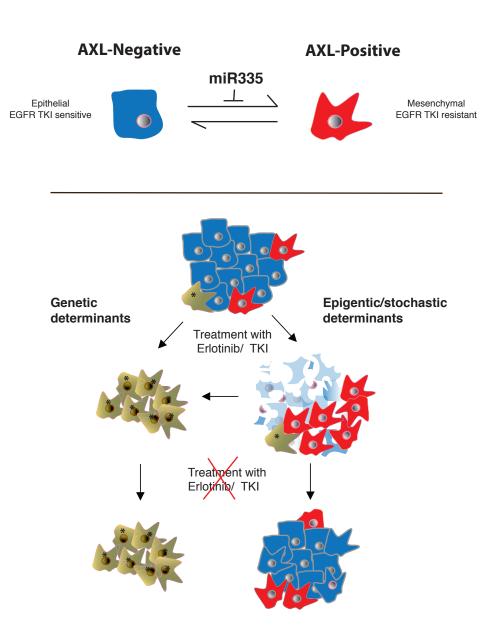


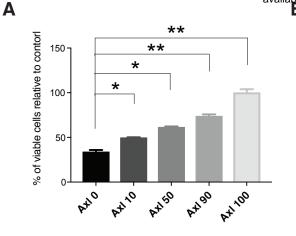


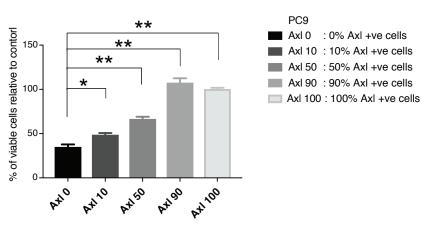


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Figure 6



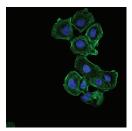




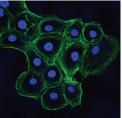
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## F-Actin DAPI

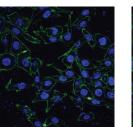
H1650 Axl -ve H1650 Axl +ve

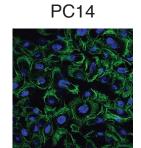


H1650

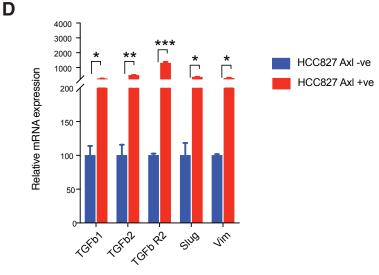


PC9



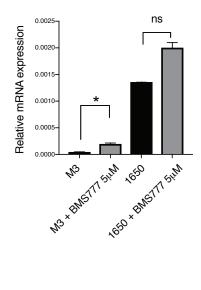


H1650-M3



E-cadherin mRNA

Ε



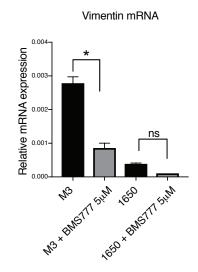


Figure 2-figure supplement 1

Cell Line	EGFR activating Mutations	Another mutation/ driver oncogene	Phenotype
H1650	delE746-A750		Epithelial
A549	WT	KRAS G12S	Epithelial
PC9	delE746-A750		Intermediate
H23	WT		Mesenchymal
H1650-M3	delE746-A750		Mesenchymal
H1703	WT	PDGFR overexpression	Mesenchymal
H1975	L858R/ T790M		Mesenchymal

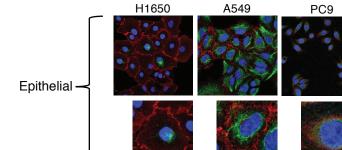
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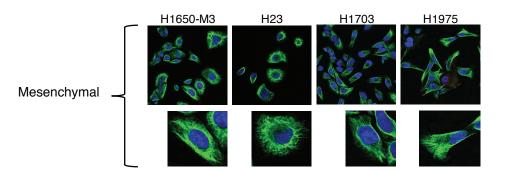
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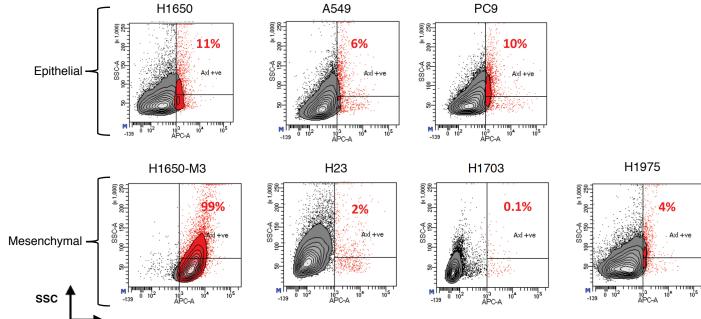
AXL

Α

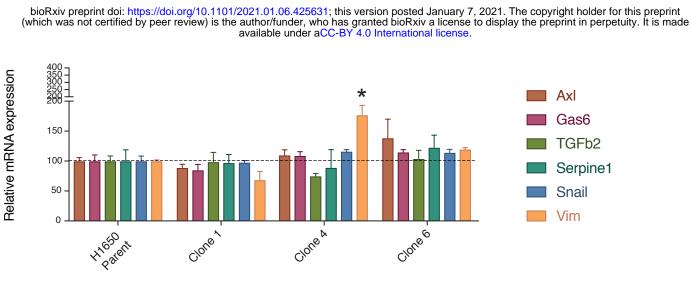
## F-Actin DAPI







## Figure 2-figure supplement 2



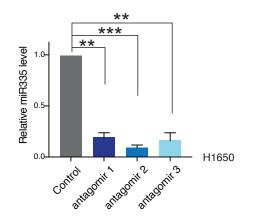
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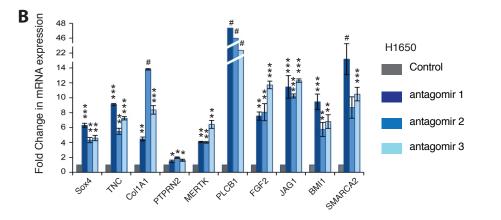
Relative mRNA expression

300-250-288 \* Axl т Gas6 150 TGFb1 100 TGFb2 50 Snail Zeb1 0 Clone 3 Clone 5 HC Patent Clone

Figure 3-figure supplement 1

Α





С

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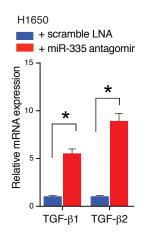
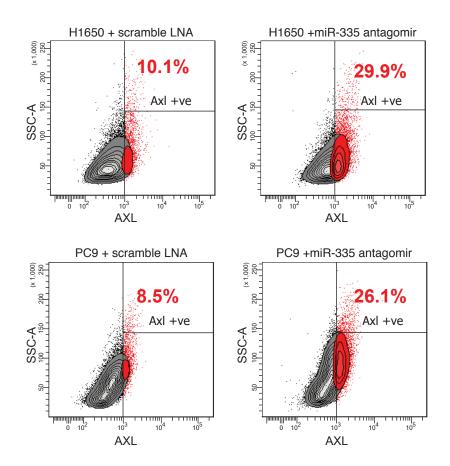
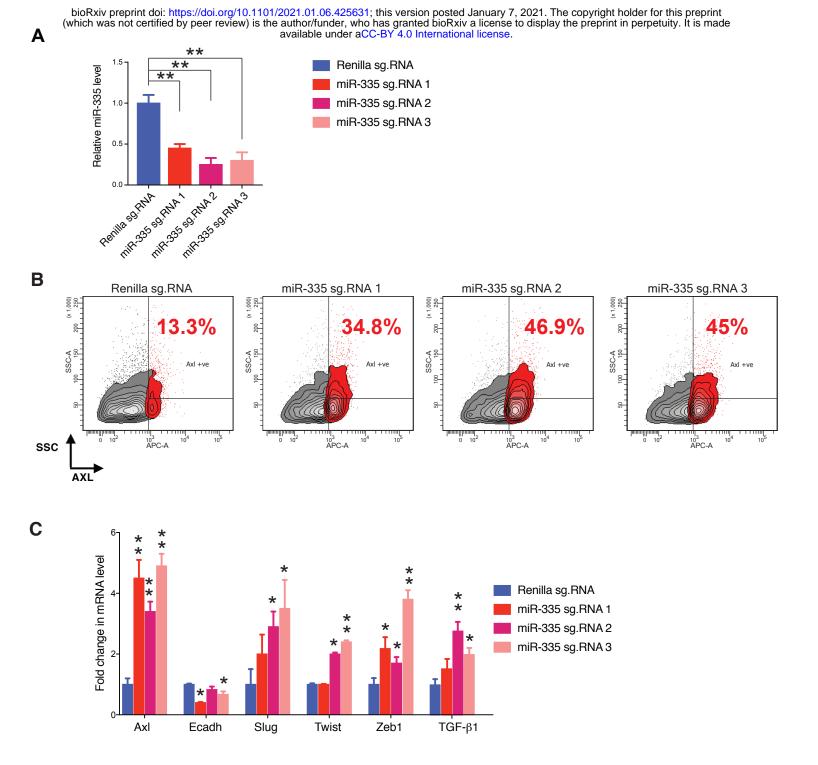


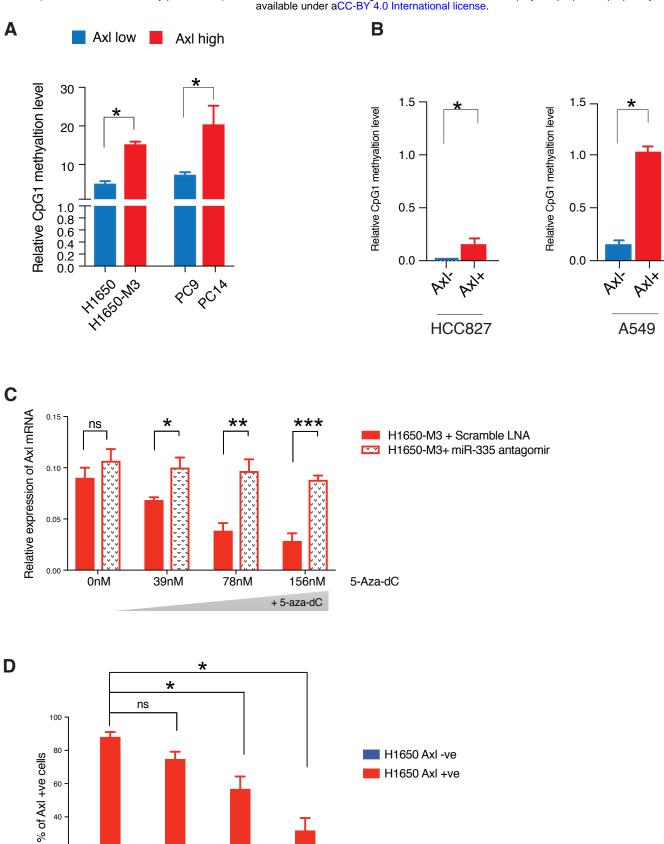
Figure 4-figure supplement 1

## Α

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39nM

78nM

156nM

+ 5-aza-dC

5-Aza-dC

Figure 6-figure supplement 1